

## If you create solutions and need compatible products, this is for you:

Working with industry partners allows us to deliver you new integration possibilities. Through our Integration Partner Program, our products and features are compatible with even more video management software and storage providers.

Easily identify the compatible software or product that is right for you by browsing our Solution Advisor and checking the integration status of our partners.

# If you want to integrate unique features and functionalities, check this out:

Become our partner to leverage powerful development tools, leading technology, co-marketing and dedicated support – online and personal. Read on to learn about the benefits of the program.



I want to integrate with the best video products and technology.

Integrating the unique products and features from Bosch Security Systems is easy. Whether you are integrating into your own video management software or storage products or as part of an overall security solution – we are here to support you.

### Helping you create the best solutions for your customers.

A snapshot of what you can expect:

## A comprehensive portfolio for various customer needs

- ► Unrivaled picture quality low light sensitivity, 24/7 picture usability
- ► Intelligent video analytics at the edge people counting, behaviour detection, forensic search and more
- ▶ Recording at the edge and iSCSI based storage
- ▶ Remote access ready adaptive bandwidth technology, mobile device ready
- Application-specific cameras including license plate readers and explosionprotected cameras

### A range of products across the video value chain

Select the scope of your integration depending on your needs

- ► Camera and live video
- ▶ Video recording
- ► Analytic and intelligence
- ▶ Video management

#### **Ease of integration**

- ► One firmware and one SDK
  - This means one implementation to support an entire product range!
  - Benefit from your initial development time and save resources and money when adding new products and features
- ▶ ONVIF conformance
  - Founding member driving the next generations of interoperability
  - Benefit from effortless and future-proof integration
- ► Choice of integration methods
  - ONVIF/RTSP for standard features
  - Dedicated drivers to access unique features
- ▶ Bosch SDK
  - Access cutting-edge features from intelligent video analytics to edge recording and Bosch iSCSI

#### **Development tools**

- ▶ Predefined integration packages using the SDK of your choice
- ▶ Choose your SDK for feature implementation with the SDK Feature Matrix
- ► Find and download compatible firmware versions for your Bosch devices
- ▶ View the compatibility between camera/decoder and encoder/decoder

#### **Grow your business**

- ► Lead generation
- ▶ Be featured on our web portal and customer Solution Advisor
- ► Co-marketing activities including training and exhibition at major events
- ▶ Global reach with a powerful offering to a range of vertical markets

### Three partner levels to address your specific needs.

Each level offers powerful information and support. Choose the one that is right for you:

#### **Partner Benefits:**

User	Member & Premium	
Access a wealth of information and tools to complete your integration development.	Want to boost your integration solution to the next level? Access more cutting-edge Bosch features and technology to create advanced solutions for your customers. Benefit from dedicated sales, training and marketing support.	
User	Member	Premium
<ul> <li>Free download of integration tools, including select Bosch Integration Packages and SDKs</li> <li>News and updates</li> </ul>	<ul> <li>Free download of integration tools, including select Bosch Integration Packages and unlimited SDKs</li> <li>News and updates</li> <li>Be featured on our web portal and customer Solution Advisor</li> <li>Co-marketing</li> <li>Technical training</li> <li>Support contact</li> </ul>	<ul> <li>Free download of integration tools, including unlimited Bosch Integration Packages and SDKs</li> <li>News and updates</li> <li>Be featured on our web portal and customer Solution Advisor</li> <li>Extended co-marketing</li> <li>Technical training</li> <li>Test opportunities</li> <li>Pre-released products and firmware</li> <li>Dedicated Bosch Account Manager and Marketing Manager</li> </ul>

#### **Partner Requirements:**

User	Member	Premium
➤ Just register online – immediate, quick and easy!	<ul> <li>Online request for upgrade</li> <li>Commitment on yearly channel count</li> <li>Advanced development skills</li> <li>Technical training</li> <li>Regular update on integration status</li> <li>Co-marketing activities</li> </ul>	<ul> <li>Contact us</li> <li>Commitment on yearly channel count</li> <li>Advanced development skills</li> <li>Technical training</li> <li>Regular update on integration status</li> <li>Co-marketing activities</li> <li>Co-exhibition at trade shows and events</li> <li>Provide pre-released products</li> <li>Account Manager and Developers</li> </ul>

### A Tradition of Quality and Innovation

For over 125 years, the Bosch name stands for quality and reliability. Bosch is the global supplier of choice for innovative technology, backed by the highest standards for service and support.

Bosch Security Systems proudly offers a wide range of security, safety, communications and sound solutions that are relied upon every day in applications around the world, from government facilities and public venues to businesses, schools and homes.

#### **Bosch Sicherheitssysteme GmbH**

Postfach 11 11 85626 Grasbrunn

Bosch Sicherheitssysteme GmbH To learn more about our product offering, please visit www.boschsecurity.com

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