

# FAIRBANKS SCALES



WWW.FAIRBANKS.COM



# S E R V I C E



Servicing virtually every industry, Fairbanks Service has earned a reputation of reliability and effectiveness, helping companies keep their mission critical operations running at peak performance.

Fairbanks Service is comprised of more than 200 centrally dispatched certified service technicians at 160 locations across the U.S. Representing over 2700 years of combined experience, each technician is factory-trained and equipped with the latest diagnostic and repair tools, equipment and trucks.

### National Service Accounts with

- CAT Scale (Service and Scale manufacturing/installation)
- National retail chains
- Staples
- Home Depot
- Vulcan

### Service provider for the following manufacturers

- Biljax
- Hardy Instruments
- JLG
- Genie
- Northrup Grumman

## SERVICE QUICKFACTS

### Services

- Scale preventive maintenance, repair, diagnostics, calibration, and installation
- Truck and track scale pit construction
- Hydraulic lift repair
- Compactor/baler repair
- Surveillance equipment repair
- Motorized inventory bin repair
- Process control instrumentation repair
- Light-duty industrial equipment repair
- 24/7 support plans
- Response times as little as 4 hours
- Work in fast-paced retail environments

### Statistics

- 200+ centrally dispatched service technicians
- 30+ Service Centers in 26 states
- 123 Satellite locations in 42 states
- 100 heavy capacity test trucks
- 200 light and medium-duty trucks and vans
- Three million pounds of certified test weights
- 2700 years of combined experience

### Training

- Third party product training
- Mechanical and electrical scale training for all major scale manufacturers

# P R O D U C T

## LIGHT CAPACITY



Fairbanks Scales provides a full range of light capacity weighing products which serve virtually every industry. Our products have been used everywhere from weighing-in heavyweight boxers to weighing astronauts or even the fuel that took them into space. With over 175 years of experience with weighing equipment, Fairbanks is not just a provider, but a partner with the industries it serves.

Bench Scales	General Industrial	Weighing Assemblies	Printers
Parcel Scales	Floor Scales	Instrumentation	Software
Counting Scales	Fork Truck Scales	Intrinsically Safe	Animal Scales

### Innovative Sanitary Design Products

Industry-first sanitary design changes have made major leaps in promoting cleanability and reducing dangerous collection points where contaminants can hide.

### Intrinsically Safe Products

Fairbanks has been the industry leader in intrinsically safe digital weighing equipment since the 1980s.

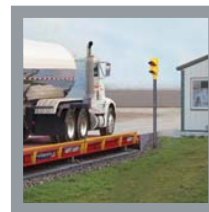
### Intalogix®

This state-of-the-art digital technology achieves the highest levels of accuracy, reliability and surge protection in today's weighing equipment.

### PC Based Indicators

Fairbanks' line of PC-based indicators allows for easy transportation of weight information across any network and into virtually any other data acquisition system.

## HEAVY CAPACITY



Fairbanks has led the way in producing innovative designs that stand up to the test of time. Our truck and track scales are built on solid design principles that out perform the competition in virtually every category. Open bottom design, Intalogix® protection, hermetically sealed rocker-column load cells, and solid deck designs are just a few of the outstanding features found on Fairbanks truck scales.

Truck Scales	Weigh in Motion	Printers
Railroad Track Scales	Instrumentation	Software

### Exclusive Provider of CAT Scales

After testing many scale brands, CAT Scale has contracted exclusively with Fairbanks for the design and fabrication of its custom scale platforms, instrumentation, software, accessories, and service and installation needs. CAT operates the largest scale network in the U.S.

### Heavy Capacity Titan Truck Scale

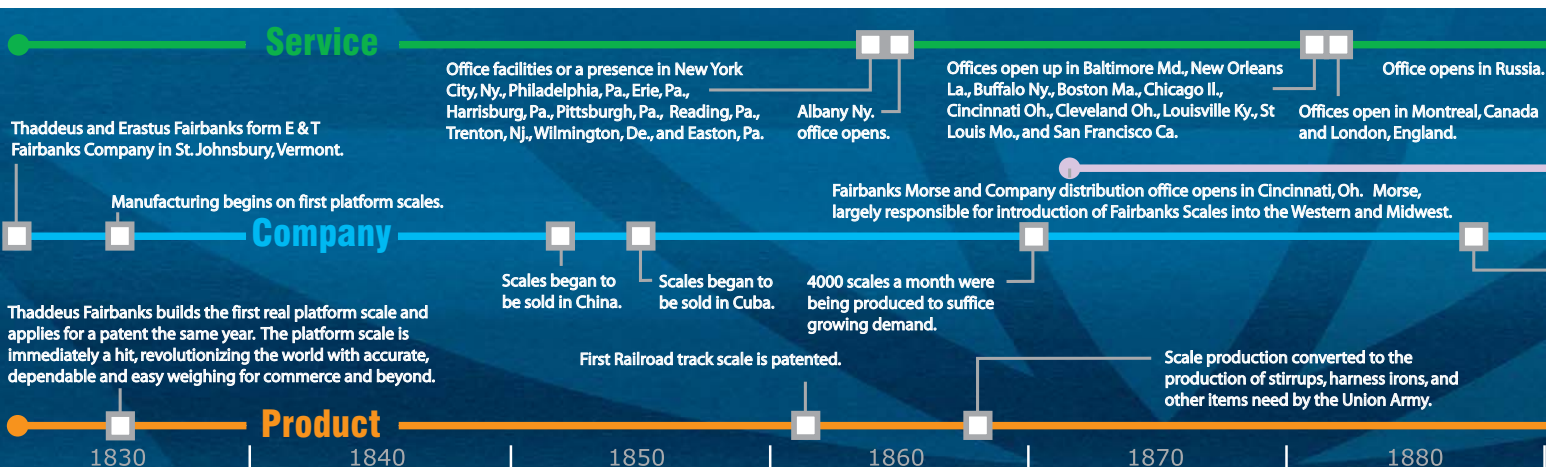
With many design features unavailable from the competition, including the heaviest NTEP approved capacity, the Titan is Fairbanks' flagship truck scale product.

### Truck Scale Legacy - "Type-S" since 1902

With many of these scales still in use today--and still a viable solution for many applications--the Type-S truck scale is a true testament to the reliability of Fairbanks Scales' products.

### Solutions Group

The Solutions Group utilizes quality Fairbanks products, current technology offerings and a wealth of weighing industry knowledge to engineer tailored project solutions for both light and heavy capacity weighing.



Through 175 years, Fairbanks Scales have weighed the resources and products of enterprise throughout the world.

Horse-drawn wagons to multi-trailer trucks, canal boats to rail cars, wheelbarrows to forklifts, boxes, bags, drums, tanks – Fairbanks Scales have weighed goods in any container, any quantity.

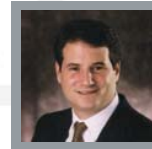
The containers and contents have changed and Fairbanks Scales has changed to accommodate them. Volume and speed of production have changed, and Fairbanks Scales has developed equipment to meet the new requirements.

But industry's need for accuracy, reliability and durability in its scales has never changed. And Fairbanks Scales has met that need since 1830.

Considering the advances in technology and science that have occurred in the past 175 years, the outlook for the new millennium is great. The range of materials and goods that will be developed is impossible to imagine, but it is certain that all of those future products will be weighed.



**Rick Norden**  
President, COO



## LOCATIONS



### OPERATIONS

**Kansas City, MO** - Corporate -marketing, technical support, service headquarters, finance, HR.

821 Locust St. Kansas City, MO 64106  
1-800-451-4107 H.R. Dept. x294,295



### MANUFACTURING

**St. Johnsbury, VT** - Light capacity product manufacturing, electronics, software, engineering, and administrative offices.

2176 Portland St., Suite 1, St. Johnsbury, VT 05819  
1-800-451-4353 H.R. Dept. x309

**Meridian, MS** - Heavy capacity product manufacturing, engineering, and administrative offices.

239 69th Ave., Meridian, MS 39307  
1-800-654-1037 H.R. x106,108



### SALES

**Nationwide** - 30+ customer support centers.



### SERVICE

**Nationwide** - 100+ dispatch points.

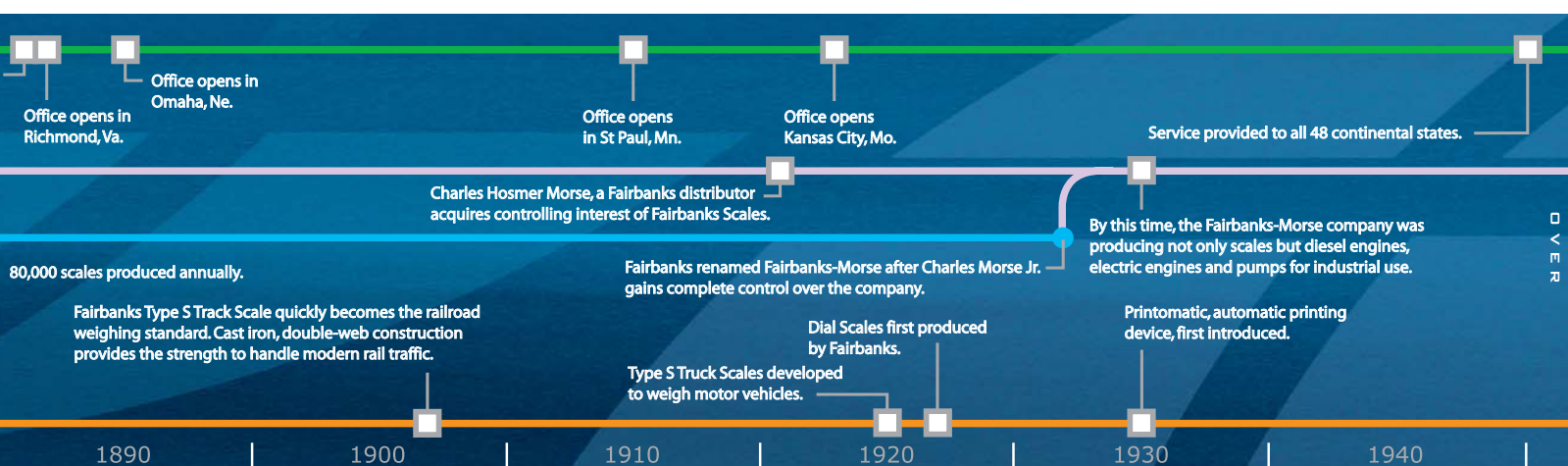


### DISTRIBUTION

**Nationwide** - 50+ Authorized Distributors.



**International** - 30+ Authorized Distributors in 30+ countries.





Since 1830, when Thaddeus Fairbanks invented the platform scale and founded the company that still bears his name, Fairbanks Scales has been meeting the world's weighing needs by providing our customers with the best quality products and reliable service available.

Fairbanks Scales has survived civil war, world wars, natural disasters, economic collapse, and various mergers and ownership transitions to become one of the oldest and best manufacturing companies in the United States.

Today, we continue to remain a leader in the weighing industry by constantly exploring advanced weighing and electronics technology. With more than 500 employees nationwide, we are dedicated to providing service and technical support around the world, whether it's in North America or the Pacific Rim. We serve every industry that weighs.

To contact Fairbanks Scales directly call 1-800-451-4107, or e-mail [info@fairbanks.com](mailto:info@fairbanks.com).

