Form 990	Form	990	
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Department of the Treasury Internal Revenue Service

Return of Organization Exempt From Income Tax Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter Social Security numbers on this form as it may be made public.

Information about Form 990 and its instructions is at www.irs.gov/form990.



Α	For th	e 2013 calendar year, or tax year beginning and	ending		
B	Check if applicab	e: C Name of organization		D Employer identific	cation number
	Addre	GREATER BOSTON GUILD FOR THE BLIND, I	NC.		
	Name chang			04-23	103893
	Initial returr	0	Room/suite	E Telephone number	
	Termi				769-6200
	Amer	ded City or town, state or province, country, and ZIP or foreign postal code		G Gross receipts \$	114,003.
	Appli tion	Ca- NEW YORK, NY 10023		H(a) Is this a group re	turn
	pend	F Name and address of principal officer: ALAN R. MORSE		for subordinates	? Yes X No
		SAME AS C ABOVE		H(b) Are all subordinates in	cluded? Yes No
		empt status: 🚺 501(c)(3) 🛄 501(c) ()◀ (insert no.) 🛄 4947(a)(1) (or 📃 527	lf "No," attach a	list. (see instructions)
_		te: WWW.LIGHTHOUSEGUILD.ORG		H(c) Group exemption	
ĸ	Form o	f organization: 🔟 Corporation 🔄 Trust 🔄 Association 🔛 Other 🕨	L Year	of formation: 1949 M	State of legal domicile: MA
Pa	art I	Summary			
ø	1	Briefly describe the organization's mission or most significant activities:	SCHEDU	LE O	
Activities & Governance					
ern	2	Check this box 🕨 🛄 if the organization discontinued its operations or dispos	sed of more	1 1	
20	3				10
<u>م</u>	4	Number of independent voting members of the governing body (Part VI, line 1b)			8
ies	5	Total number of individuals employed in calendar year 2013 (Part V, line 2a)			5
tivit	6	Total number of volunteers (estimate if necessary)			
Act		Total unrelated business revenue from Part VIII, column (C), line 12			0.
	b	Net unrelated business taxable income from Form 990-T, line 34	<u></u>		0.
				Prior Year 31,794.	Current Year 24,440.
iue	8	Contributions and grants (Part VIII, line 1h)		0.	24,440.
Revenue	9	Program service revenue (Part VIII, line 2g)		516.	304.
Re		Investment income (Part VIII, column (A), lines 3, 4, and 7d)		14,387.	17,296.
	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)		46,697.	42,040.
	13	Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12) Grants and similar amounts paid (Part IX, column (A), lines 1-3)		<u> </u>	42,040.
	14			0.	0.
(0	15	Benefits paid to or for members (Part IX, column (A), line 4) Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)		96,619.	109,057.
Expenses		Professional fundraising fees (Part IX, column (A), line 11e)		0.	0.
per		Total fundraising expenses (Part IX, column (D), line 25)	38.		
й		Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)		15,437.	18,861.
		Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)		112,056.	127,918.
	19	Revenue less expenses. Subtract line 18 from line 12		-65,359.	-85,878.
or	8			ginning of Current Year	End of Year
Net Assets or Fund Balances	20	Total assets (Part X, line 16)		2,371,345.	2,383,189.
ASS	21	Total liabilities (Part X, line 26)		4,633,434.	4,677,627.
Fund	22	Net assets or fund balances. Subtract line 21 from line 20		-2,262,089.	-2,294,438.
	art II	Signature Block			

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here	Signature of officer ELLIOT J. HAGLER, CHIE Type or print name and title	EF FINANCIAL OFFICER		Date		
	Print/Type preparer's name	Preparer's signature	Date			
Paid	ISRAEL TANNENBAUM			self-employed P01589203		
Preparer Firm's name LOEB & TROPER LLP Firm's E				Firm's EIN 🕨 13-1517563		
Use Only	Firm's address 💊 655 THIRD AVENUE	6				
	NEW YORK, NY 10017 Phone no.212-867-4000					
May the IF	RS discuss this return with the preparer shown ab	ove? (see instructions)		X Yes No		
332001 10-2	9-13 LHA For Paperwork Reduction Act Noti	ce, see the separate instructions.		Form 990 (2013)		

	990 (2013) GREATER BOSTON GUILD FOR THE BLIND, INC. 04-2103893 Page 2 t III Statement of Program Service Accomplishments
I a	Check if Schedule O contains a response or note to any line in this Part III
1	Briefly describe the organization's mission: TO PROVIDE COMMUNITY EDUCATION AND SUPPORT FOR PEOPLE WITH AND AT RISK
	FOR VISION LOSS AND TO PROVIDE EDUCATION AND SUPPORT FOR PEOPLE AT
	RISK OF DEVELOPING DIABETES AND DIABETES RELATED COMPLICATIONS,
	PARTICULARLY VISION LOSS.
2	Did the organization undertake any significant program services during the year which were not listed on
	the prior Form 990 or 990-EZ?
	If "Yes," describe these new services on Schedule O.
3	Did the organization cease conducting, or make significant changes in how it conducts, any program services?
	If "Yes," describe these changes on Schedule O.
4	Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses.
	Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and
	revenue, if any, for each program service reported.
4a	(Code:) (Expenses \$ 98,036. including grants of \$) (Revenue \$)
	GREATER BOSTON GUILD FOR THE BLIND (GBGB) OFFERS A RANGE OF PREVENTION
	AND HEALTH PROMOTION PROGRAMS TO PEOPLE OF ALL AGES IN THE GREATER
	BOSTON COMMUNITY. ALL PROGRAMS ARE CONDUCTED BY QUALIFIED
	PROFESSIONALS AND ARE OFFERED FREE OF CHARGE TO PARTICIPANTS.
	WIGTON LOGG MUNDENEGG DECODANG ADE CEREDED EOD CONGUNEDG AND CADEGTUEDG
	VISION LOSS AWARENESS PROGRAMS ARE OFFERED FOR CONSUMERS AND CAREGIVERS
	TO RAISE AWARENESS ABOUT LOW VISION REHABILITATION TECHNIQUES, DEVICES
	AND SERVICES, AND TO PROVIDE INFORMATION ABOUT ACCESSING NEEDED LOW
	VISION CARE IN THE COMMUNITY. PROGRAMS FOCUS ON HELPING PEOPLE WITH
	VISION LOSS AND THEIR CAREGIVERS LEARN ABOUT WHAT THEY CAN DO TO PRESERVE REMAINING VISION, AND STAY AS SAFE AND INDEPENDENT IN THEIR
	OWN HOMES FOR AS LONG AS POSSIBLE.
41	
4b	(Code:) (Expenses \$ including grants of \$) (Revenue \$)
4c	(Code:) (Expenses \$ including grants of \$) (Revenue \$)
4d	Other program services (Describe in Schedule O.)
	(Expenses \$ including grants of \$) (Revenue \$)
4e	Total program service expenses ► 98,036.
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Pa	t IV Checklist of Required Schedules			
			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?			
	If "Yes," complete Schedule A	1	Х	
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2	Х	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for			<u> </u>
Ū	public office? If "Yes," complete Schedule C, Part I	3		x
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect			<u> </u>
-	during the tax year? If "Yes," complete Schedule C, Part II	4		x
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or			<u> </u>
5	similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		x
6		5		
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to			x
7	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		- 23
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,	_		x
~	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete			x
	Schedule D, Part III	8		
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability; serve as a custodian for			
	amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services?			v
	If "Yes," complete Schedule D, Part IV	9		X
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent		v	
	endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10	X	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X			
	as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,		v	
	Part VI	11a	X	<u> </u>
b	Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total			37
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		X
С	Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total			37
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		X
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in			
	Part X, line 16? If "Yes," complete Schedule D, Part IX	11d	X	<u> </u>
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	Х	<u> </u>
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses			
	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	X	<u> </u>
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete			
	Schedule D, Parts XI and XII	12a		X
b	Was the organization included in consolidated, independent audited financial statements for the tax year?			
	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b	X	
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		X
	Did the organization maintain an office, employees, or agents outside of the United States?	14a		X
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,			
	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000			
	or more? If "Yes," complete Schedule F, Parts I and IV	14b		X
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any			
	foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		X
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to			
	or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		X
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,			
	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17		X
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines			
	1c and 8a? If "Yes," complete Schedule G, Part II	18		X
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"			
	complete Schedule G, Part III	19		X
20 a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		X
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
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Pa	rt IV Checklist of Required Schedules (continued)			
			Yes	No
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or			
	government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		X
22	Did the organization report more than \$5,000 of grants or other assistance to individuals in the United States on Part IX,			
	column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		Х
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current			
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete			
	Schedule J	23	Х	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete			
	Schedule K. If "No", go to line 25a	24a		X
	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
с	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease			
	any tax-exempt bonds?	24c		
	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a	05-		x
L.	disqualified person during the year? <i>If</i> "Yes," <i>complete Schedule L, Part I</i> Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and	25a		
b	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete			
		25b		x
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or	200		
20	former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If so,			
	complete Schedule L, Part II	26		X
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial			
	contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member			
	of any of these persons? If "Yes," complete Schedule L, Part III	27		Х
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV			
	instructions for applicable filing thresholds, conditions, and exceptions):			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		X
	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		X
с	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer,			v
	director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		X X
29	Did the organization receive more than \$25,000 in non-cash contributions? <i>If</i> "Yes," <i>complete Schedule M</i>	29		A
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation	0		x
31	contributions? <i>If</i> "Yes," <i>complete Schedule M</i> Did the organization liquidate, terminate, or dissolve and cease operations?	30		21
31	If "Yes," complete Schedule N, Part I	31		x
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete			_ _
	Schedule N, Part II	32		x
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations			
	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		X
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and			
	Part V, line 1	34	Х	
	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		X
b	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity	1		
_	within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?			v
07	If "Yes," complete Schedule R, Part V, line 2	36		X
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization	07		x
38	and that is treated as a partnership for federal income tax purposes? <i>If</i> "Yes," <i>complete Schedule R, Part VI</i>	37		17
30	Note. All Form 990 filers are required to complete Schedule O	38	x	
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Form **990** (2013)

Form	990 (2013) GREATER BOSTON GUILD FOR THE BLIND, INC. 04-2103	893	Р	age 5
Pa	t V Statements Regarding Other IRS Filings and Tax Compliance			
	Check if Schedule O contains a response or note to any line in this Part V			
			Yes	No
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable 1a 0			
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable 1b 0			
с	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming			
	(gambling) winnings to prize winners?	1c		
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,			
	filed for the calendar year ending with or within the year covered by this return 2a 5			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	Х	
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)			
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a		X
b	If "Yes," has it filed a Form 990-T for this year? If "No," to line 3b, provide an explanation in Schedule O	3b		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a			
	financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		X
b	If "Yes," enter the name of the foreign country:			
	See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		X
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		Х
с	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?	5c		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit			
	any contributions that were not tax deductible as charitable contributions?	6a		X
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts			
	were not tax deductible?	6b		
7	Organizations that may receive deductible contributions under section 170(c).			
	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a		X
	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		<u> </u>
с	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required	_		v
	to file Form 8282?	7c		X
	If "Yes," indicate the number of Forms 8282 filed during the year 7d	-		x
-	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		X
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g 7h		
	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting	7h		
8	organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	8		
9	Sponsoring organizations maintaining donor advised funds.	0		
a	Did the organization make any taxable distributions under section 4966?	9a		
b	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		<u> </u>
10	Section 501(c)(7) organizations. Enter:	00		
a	Initiation fees and capital contributions included on Part VIII, line 12 10a			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b			
11	Section 501(c)(12) organizations. Enter:			
a	Gross income from members or shareholders 11a			
	Gross income from other sources (Do not net amounts due or paid to other sources against			
	amounts due or received from them.) 11b			
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
	If "Yes," enter the amount of tax-exempt interest received or accrued during the year			
13	Section 501(c)(29) qualified nonprofit health insurance issuers.			
	Is the organization licensed to issue qualified health plans in more than one state?	13a		
	Note. See the instructions for additional information the organization must report on Schedule O.			
b	Enter the amount of reserves the organization is required to maintain by the states in which the			
	organization is licensed to issue qualified health plans			
с	Enter the amount of reserves on hand			
	Did the organization receive any payments for indoor tanning services during the tax year?	14a		Х
b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	14b		
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Part VI	Gove

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Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response
to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

X

Check if Schedule O contains a response or note to any line in this Part VI

			Yes	N
1a	Enter the number of voting members of the governing body at the end of the tax year 10			
	If there are material differences in voting rights among members of the governing body, or if the governing	1		
	body delegated broad authority to an executive committee or similar committee, explain in Schedule O.			
b	Enter the number of voting members included in line 1a, above, who are independent 1b			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other	1		
	officer, director, trustee, or key employee?	2		Σ
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision			
	of officers, directors, or trustees, or key employees to a management company or other person?	3		X
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4	Х	
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		X
6	Did the organization have members or stockholders?	6	Х	
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a	x	
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or			
	persons other than the governing body?	7b		X
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:			
а	The governing body?	8a	Х	
b	Each committee with authority to act on behalf of the governing body?	8b	Х	
	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the			
	organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		X
ect	tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)			
			Yes	N
0a	Did the organization have local chapters, branches, or affiliates?	10a		Σ
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates,			
	and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		
1 a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Х	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990.			
	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	X	
	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Х	
	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	12c	x	
3	Did the organization have a written whistleblower policy?	13	Х	
	Did the organization have a written document retention and destruction policy?	14	Х	
5	Did the process for determining compensation of the following persons include a review and approval by independent			
	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		x	
	The organization's CEO, Executive Director, or top management official	15a	X	-
b	Other officers or key employees of the organization	15b		
c	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).			
	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a	10-		2
	taxable entity during the year?	16a		-
D	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation			
	in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's	166		
	exempt status with respect to such arrangements?	16b		
	List the states with which a copy of this Form 990 is required to be filed MA			
	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only)	ovoilok		
0	for public inspection. Indicate how you made these available. Check all that apply.	avallar	JIC .	
	Own website Another's website X Upon request Other (explain in Schedule O)			
~	Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and	id finar	ncial	
9	statements available to the public during the tax year.			
9		tion:		
	State the name, physical address, and telephone number of the person who possesses the books and records of the organization			
	ELLIOT J. HAGLER, CPA - 212-769-7806			
			990	

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Part VII	Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated
	Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

• List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation.

Enter -0- in columns (Ď), (E), and (F) if no compensation was paid.

• List all of the organization's current key employees, if any. See instructions for definition of "key employee."

 List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.

 List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.

 List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization. more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

(A)	(B)	(C)					(D)	(E)	(F)	
Name and Title	Average	(do	not cl		ition more		one	Reportable	Reportable	Estimated
	hours per	box	, unles cer an	ss pe	rson	is bot	h an	compensation	compensation	amount of
	week					1/		from	from related	other
	(list any hours for	irecto						the organization	organizations (W-2/1099-MISC)	compensation from the
	related	e or c	stee			Isatec		(W-2/1099-MISC)	(1099-10130)	organization
	organizations	truste	al trus		yee	mper				and related
	below	Individual trustee or director	Institutional trustee	5	Key employee	est co oyee	er			organizations
	line)	Indiv	Instit	Officer	Keye	Highest compensated employee	Former			-
(1) ALAN R. MORSE	0.50									
CHIEF EXECUTIVE OFFICER	39.50	Х		Х				0.	1,197,775.	158,064.
(2) MARK G. ACKERMANN	0.50									
PRESIDENT - EFFECTIVE 12/23/13	39.50	Х		Х				0.	571,274.	101,742.
(3) JAMES M. DUBIN	0.50									
CHAIRMAN	13.50	Х		Х				0.	0.	0.
(4) LAWRENCE E. GOLDSCHMIDT	0.50									
DEPUTY CHAIR	4.50	Х		Х				0.	0.	0.
(5) ROBERT B. OKUN	0.50									
SECRETARY	4.50	Х		Х				0.	0.	0.
(6) JOSEPH A. RIPP	0.50									_
VICE CHAIRMAN - EFFECTIVE 12/23/13	4.50	Х		Х				0.	0.	0.
(7) SARAH E. SMITH	0.50									
TREASURER - EFFECTIVE 12/23/13	4.50	Х		Х				0.	0.	0.
(8) JONATHAN M. WAINWRIGHT	0.50									
DEPUTY CHAIR - EFFECTIVE 12/23/13	4.50	Х		Х				0.	0.	0.
(9) PAULINE RAIFF	0.50									
DIRECTOR	4.50	Х						0.	0.	0.
(10) RONALD G. WEINER	0.50									0
DIRECTOR	4.50	Х						0.	0.	0.
(11) CHARLES BLUM	0.50			37						0
SVP & GENERAL COUNSEL	39.50			Х				0.	76,704.	0.
(12) KELLYANNE CAIVANO SVP FINANCE	0.50 39.50			x				0.	261,099.	58,912.
(13) IRMA EVANS	0.50			<u> </u>		-		0.	201,099.	50,912.
ASSISTANT SECRETARY-EFF. 12/23/13	39.50			х				0.	71,813.	10,050.
(14) ELLIOT J. HAGLER	0.50								/ 1 / 0 1 0 1	
CHIEF FINANCIAL OFFICER	39.50			х				0.	373.761.	105,122.
(15) ROBERT HOAK	0.50							•••		
SVP, DEVELOPMENT-EFF. 12/23/13	39.50			х				0.	318,502.	51,465.
(16) PHILIP ROSENTHAL	0.40									
CHIEF OPERATING OFFICER	39.60			Х				5,103.	505,181.	370,667.
(17) SARAH SPICEHANDLER	0.80									
ASSISTANT SECRETARY	39.20			Х				0.	80,140.	
332007 10-29-13						-				Form 990 (2013)

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GREATER	BOSTON	GUILD	FOR	THE	BLIND,	INC.	04-2103893	Page 8

	BOSTON (GU:	ГГI	DF	OF	<u> </u>	CHI	E BLIND, INC	±. 04−2	103	893	Pa	ge 8
Part VII Section A. Officers, Directors, Trus	tees, Key Em	ploy	vees	, and	d Hig	ghe	st C	Compensated Employe	es (continued)				
(A)	(B)			(C				(D)	(E)			(F)	
Name and title	Average			Posi	ition	1		Reportable	Reportable		Est	imate	d
	hours per			heck r ss per				compensation	compensatio			ount c	
	week			nd a di				from	from related			other	
	(list any	ctor						the	organization			oensat	ion
	hours for	- dire				pe		organization	(W-2/1099-MI	SC)	fro	om the	
	related	teeor	Istee			en sate		(W-2/1099-MISC)		,	orga	anizatio	on
	organizations	Individual trustee or director	In stitutional trustee		yee	ompe					and	relate	d
	below	/id ua	tutior	er	Key employee	est c loyee	Jer				orga	nizatic	ns
	line)	Indiv	Insti	Officer	Key (Highest compensated employee	Former						
(18) MAURA SWEENEY	0.50												
SVP, PROGRAMS & SVCS-EFF. 12/23/13	39.50]		X				0.	380,5	05.	- 33	3,75	57.
(19) CATHLEEN WIRTS	0.70												
SVP, STRATEGY, MARKETING & COMM.	39.30	1		x				5,016.	245,8	16.	54	1,54	12.
(20) BARBARA KLEIN	0.40										-		
DIRECTOR OF DEVELOPMENT	39.60	1				x		1,762.	174,4	11.	31	5,80)3.
(21) ANNEMARIE O'HEARN	10.00	-	-	$\left \right $		- 23		1,702.	<u> </u>	<u></u>		, 00	
	30.00	{				x		34,834.	104,5	01	1 0	3,40	50
VP EDUCATION & TRAINING	30.00	<u> </u>				A		54,054.	104,5	04.	ΤC	5,40	50.
										\longrightarrow			
		1											
		1											
		1											
								16 715	4,361,4	85	1	0.26	0.0.4
1b Sub-total								-			⊥,	036,	
c Total from continuation sheets to Part V								0.		0.			0.
d Total (add lines 1b and 1c)									4,361,4		1,	036,	824.
2 Total number of individuals (including but n	ot limited to th	nose	liste	ed ab	oove	e) wł	no re	eceived more than \$10	0,000 of reportab	ble			
compensation from the organization 🕨													0
												Yes	No
3 Did the organization list any former officer,	director, or tru	uste	e, ke	ey en	nplo	yee,	, or	highest compensated e	employee on				
line 1a? If "Yes," complete Schedule J for s	uch individual										3		Х
4 For any individual listed on line 1a, is the su													
and related organizations greater than \$150									ine erganization		4	Х	
5 Did any person listed on line 1a receive or a									idual for sonvicos		-		
rendered to the organization? If "Yes," com					-			-		°	5		Х
Section B. Independent Contractors	piele Schedui	eji	or s	ucn p	oers	SON .				·····	5		21
									* + * * * *				
1 Complete this table for your five highest co	-									npensa	ation fr	om	
the organization. Report compensation for	the calendar y	ear	endi	ng w	vith (or w	ithir		year.	·			
(A)				_				(B)			(C		
Name and business	address	N	ONI	8				Description of	services	C	ompen	Isatior	1
										1			
										1			
										1			
							\dashv			├			
										1			
							\dashv			├───			
										1			
										<u> </u>			
2 Total number of independent contractors (i		ot li	mite	d to			stec	d above) who received r	nore than				
\$100,000 of compensation from the organi	zation 🕨				()							
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Form Pa			2013) GREATER BOST	ON GUILD	FOR THE BL	IND, INC.	04-2103	3893 Page 9
га					a in this Davit \ (III			
			Check if Schedule O contains a respons	e or note to any lir	(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512 - 514
nts nts	1	а	Federated campaigns					
Contributions, Gifts, Grants and Other Similar Amounts			Membership dues 1b					
Am (Fundraising events 1c					
Gift lar		d	Related organizations 1d					
ns,		е	Government grants (contributions) 1e					
er S		f	All other contributions, gifts, grants, and					
Dthe			similar amounts not included above 1f	24,440.				
onti od (Noncash contributions included in lines 1a-1f: \$		04 440			
<u>a</u> C		h	Total. Add lines 1a-1f		24,440.			
	-			Business Code				
Program Service Revenue	2							
Ser		b						
s m		c d						
Be		e						
Pro			All other program service revenue					
			Total. Add lines 2a-2f					
	3		Investment income (including dividends, inte					
			other similar amounts)	►	406.			406.
	4		Income from investment of tax-exempt bond					
	5		Royalties					
			(i) RealGross rents88,729Less: rental expenses71,433	(ii) Personal				
	6	а	Gross rents 00, 729	•				
		b	Rental income or (loss)	•				
			Rental income or (loss) 17,296 Net rental income or (loss)		17,296.			17,296.
			Gross amount from sales of (i) Securities		17,250.			17,250.
	'	u	assets other than inventory 428					
		b	Less: cost or other basis					
			and sales expenses 530					
		с	Gain or (loss) -102	•				
		d	Net gain or (loss)		-102.			-102.
Other Revenue	8	а	Gross income from fundraising events (not including \$ of					
Sev			contributions reported on line 1c). See					
ler			Part IV, line 18					
Oŧ				b				
			Net income or (loss) from fundraising events	····· •				
	9	а	Gross income from gaming activities. See					
		h	Part IV, line 19 Less: direct expenses	ab				
			Net income or (loss) from gaming activities					
			Gross sales of inventory, less returns					
			and allowances	a				
		b	Less: cost of goods sold					
			Net income or (loss) from sales of inventory					
			Miscellaneous Revenue	Business Code				
	11	а						
		b						
		C d						
			All other revenue					
	12	0	Total revenue. See instructions.		42,040.	0.	0 .	17,600.
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-					9			. ,

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Form 990 ((2013)	1
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Pa	t IX Statement of Functional Expens	es			
Secti	on 501(c)(3) and 501(c)(4) organizations must com	nplete all columns. All oth	ner organizations must co	omplete column (A).	
	Check if Schedule O contains a respor				
	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and				
	organizations in the United States. See Part IV, line 21				
2	Grants and other assistance to individuals in				
	the United States. See Part IV, line 22				
3	Grants and other assistance to governments,				
	organizations, and individuals outside the				
	United States. See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors,	11,910.	6 202	5 6 2 7	
•	trustees, and key employees	11,910.	6,283.	5,627.	
6	Compensation not included above, to disqualified				
	persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	75,299.	60,615.	9,768.	4,916.
8	Pension plan accruals and contributions (include	, 3 / 2 5 5 4	00,0100	577000	1/5100
Ŭ	section 401(k) and 403(b) employer contributions)	5,250.	4,362.	627.	261.
9	Other employee benefits	10,910.	8,397.	1,683.	830.
10	Payroll taxes	5,688.	4,472.	870.	346.
11	Fees for services (non-employees):				
а	Management				
b	Legal	1,553.		1,553.	
с	Accounting				
d	Lobbying				
е	Professional fundraising services. See Part IV, line 17				
f	Investment management fees				
g	Other. (If line 11g amount exceeds 10% of line 25,	0 610	0 610		
	column (A) amount, list line 11g expenses on Sch O.)	8,612. 206.	8,612. 206.		
12	Advertising and promotion	8,159.	4,758.	2,916.	485.
13	Office expenses	0,139.	4,750.	2,910.	405.
14 15	Information technology				
15 16	Royalties				
17	Occupancy Travel	331.	331.		
18	Payments of travel or entertainment expenses				
	for any federal, state, or local public officials				
19	Conferences, conventions, and meetings				
20	Interest				
21	Payments to affiliates				
22	Depreciation, depletion, and amortization				
23	Insurance				
24	Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule 0.)				
а					
b					
С					
d					
	All other expenses	127,918.	98,036.	23,044.	6,838.
25 26	Joint costs. Complete this line only if the organization	121,910.	50,050.	23,011.	0,000.
20	reported in column (B) joint costs from a combined				
	educational campaign and fundraising solicitation.				

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Check here if following SOP 98-2 (ASC 958-720)

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Part X	Balance Sheet
	Check if Schedule O contains a response or note to any line in this Part X

		Check it Schedule O contains a response or not	e to an	y line in this Part A				
					(A) Beginning (of year		(B) End of year
	1	Cash - non-interest-bearing			223	,897.	1	246,959.
	2	Savings and temporary cash investments				,445.		428,144.
	3	Pledges and grants receivable, net				,	3	
	4	Accounts receivable, net					4	
	5	Loans and other receivables from current and for						
		trustees, key employees, and highest compensa Part II of Schedule L					5	
	6	Part II of Schedule L Loans and other receivables from other disquali					5	
	0	section 4958(f)(1)), persons described in section						
			-					
		employers and sponsoring organizations of sect			6			
sets	-	employees' beneficiary organizations (see instr).			7			
Assets	7	Notes and loans receivable, net					8	
-	8	Inventories for sale or use				,070.		303.
	9	Prepaid expenses and deferred charges			~	,070.	9	505.
	lua	Land, buildings, and equipment: cost or other		1 899 368				
		basis. Complete Part VI of Schedule D	10a	1,899,368. 730,595.	1 231	,452.	10-	1,168,773.
		Less: accumulated depreciation			1,201	,434.		1,100,775.
	11	Investments - publicly traded securities		F			11	
	12	Investments - other securities. See Part IV, line 1					12	
	13	Investments - program-related. See Part IV, line		F			13	
	14	Intangible assets			185	,481.	14 15	539,010.
	15	Other assets. See Part IV, line 11		F	2 371	,345.	15	2,383,189.
	16	Total assets. Add lines 1 through 15 (must equa			2,571	, , , , , , , , , , , , , , , , , , , ,		2,303,109.
	17	Accounts payable and accrued expenses			17			
	18	Grants payable	13	,709.	18	45,020.		
	19	Deferred revenue			±.	,109.		45,020.
	20	Tax-exempt bond liabilities					20	
	21	Escrow or custodial account liability. Complete I					21	
Liabilities	22	Loans and other payables to current and former						
bili		key employees, highest compensated employee					00	
Lia		Complete Part II of Schedule L					22	
	23	Secured mortgages and notes payable to unrela					23	
	24 25	Unsecured notes and loans payable to unrelated		F			24	
	25	Other liabilities (including federal income tax, pa						
		parties, and other liabilities not included on lines Schedule D	-	-	4 589	,725.	25	4,632,607.
	26	Schedule D Total liabilities. Add lines 17 through 25				,434.	25	4,677,627.
	20	Organizations that follow SFAS 117 (ASC 958			1,055	/ 10 10	20	1/0///02/0
s		complete lines 27 through 29, and lines 33 an						
Ce	27	Unrestricted net assets			-2,878	.551.	27	-2,964,429.
alar	28					,481.	28	539,010.
ΪB	29					,981.	29	130,981.
oun	25	Organizations that do not follow SFAS 117 (A				70020	2.5	
ΥF		and complete lines 30 through 34.	00 000					
ts (30	Capital stock or trust principal, or current funds				30		
sse	31	Paid-in or capital surplus, or land, building, or eq					31	<u> </u>
Net Assets or Fund Balances	32	Retained earnings, endowment, accumulated in		E E E E E E E E E E E E E E E E E E E			32	<u> </u>
Ne	33	Total net assets or fund balances			-2,262	,089.	33	-2,294,438.
	34	Total liabilities and net assets/fund balances				,345.	34	2,383,189.
	04	Total navinties and her assets/fully valalities			_, _ ,	, •	1 04	

Form **990** (2013)

Form 990 (2013)

Form	GREATER BOSTON GUILD FOR THE BLIND, INC.	04-	2103893	Page 12
Pa	rt XI Reconciliation of Net Assets			
	Check if Schedule O contains a response or note to any line in this Part XI		<u></u>	X
1	Total revenue (must equal Part VIII, column (A), line 12)	1		2,040.
2	Total expenses (must equal Part IX, column (A), line 25)	2		7,918.
3	Revenue less expenses. Subtract line 2 from line 1	3		5,878.
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	-2,262	2,089.
5	Net unrealized gains (losses) on investments	5		
6	Donated services and use of facilities	6		
7	Investment expenses	7		
8	Prior period adjustments	8		
9	Other changes in net assets or fund balances (explain in Schedule O)	9	5.	3,529.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33,			
	column (B))	10	-2,294	1,438.
Ра	rt XII Financial Statements and Reporting			77
	Check if Schedule O contains a response or note to any line in this Part XII			X
				Yes No
1	Accounting method used to prepare the Form 990: Cash X Accrual Other		_	
	If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule			
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a	X
	If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewe	d on a		
	separate basis, consolidated basis, or both:			
	Separate basis Consolidated basis Both consolidated and separate basis			37
b	Were the organization's financial statements audited by an independent accountant?			X
	If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separat	te basis,		
	consolidated basis, or both:			
	Separate basis Consolidated basis Both consolidated and separate basis			
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the			v
	review, or compilation of its financial statements and selection of an independent accountant?			X
	If the organization changed either its oversight process or selection process during the tax year, explain in Sch			
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Si	•		v
	Act and OMB Circular A-133?			X
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the requ			
	or audits, explain why in Schedule O and describe any steps taken to undergo such audits			990 (2013)

Form **990** (2013)

332012 10-29-13

(Form 99)	DULE A 90 or 990-EZ)	Comple	te if the organization is 4947(a)(1) no Attach to	a section onexempt Form 990	501(c)(3) charitabl or Form 9	organiza [:] e trust. 990-E Z .	tion or a s	section		0	AB No. 15	13 Publi	}
Internal Reve			out Schedule A (Form 990	or 990-EZ)	and its inst	ructions is	at www.ir				Inspec		
Name of	the organizati				miin				mployer				nber
Part I	D oacon		BOSTON GUIL ity Status (All organiz						0	4-2	1038	593	
								tructions.					
		-	because it is: (For lines 1 s, or association of churc	-		•		`					
2			' 0(b)(1)(A)(ii). (Attach Scl).					
3			tal service organization of			170(b)(1)	(A)(iii)						
4			operated in conjunction			,		(b)(1)(A)(i	ii). Enter	the ho	spital's	nam	e.
•	city, and stat										opitale	/ nam	0,
5			benefit of a college or ur	niversity o	wned or op	perated by	a govern	mental un	it descrik	bed in			
		(b)(1)(A)(iv). (Comple		5		,	0						
6	A federal, sta	te, or local governm	ent or governmental unit	t describe	d in sectio	n 170(b)(⁻	1)(A)(v).						
7	An organizati	on that normally rec	eives a substantial part o	of its supp	ort from a	governme	ental unit o	or from the	e general	public	: descri	bed i	n
	section 170(b)(1)(A)(vi). (Comple	te Part II.)										
8	A community	trust described in s	ection 170(b)(1)(A)(vi).	(Complete	Part II.)								
9 X	An organizati	on that normally rec	eives: (1) more than 33 1	I/3% of its	support f	rom contri	butions, n	nembersh	ip fees, a	and gro	oss rece	eipts	from
	activities rela	ted to its exempt fur	nctions - subject to certa	iin excepti	ons, and (2) no more	than 33 ⁻	1/3% of it	s suppor	t from	gross iı	nvest	ment
	income and u	inrelated business ta	axable income (less sect	ion 511 ta	ıx) from bu	sinesses a	acquired b	by the org	anization	after .	June 30), 197	5.
		509(a)(2). (Complete											
10			perated exclusively to tes										
11 📖			perated exclusively for th										Sr
			ations described in section				2). See se e	ction 509	(a)(3). Ch	ieck th	e dox t	nat	
	a Type I		organization and comple /pe II c Ty		nctionally			a 🗔 Typ	be III - No	n funo	tionally	intor	rotod
e 🗌			t the organization is not	-		-							
e			han one or more publicly										
f			ten determination from t						0(4)(1) 01	000010	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	u)(iii).	
		rganization, check th											
g		•	organization accepted an										
•	-		irectly controls, either al					÷ ·		Ι,	Γ	Yes	No
			upported organization?								1g(i)		
	(ii) A family	member of a persor	n described in (i) above?								1g(ii)		
	(iii) A 35% d	controlled entity of a	person described in (i) o	or (ii) above	e?					1	1g(iii)		
h	Provide the f	ollowing information	about the supported or	ganization	(s).								
	of supported	(ii) EIN	(iii) Type of organization		organization			(vi) l organizati	s the on in col.	(vii) A	mount o	of mor	ietary
orga	anization				sted in your document?		ion in col. r support?	(i) organi U.S	zed in the		supp	ort	
			(see instructions))			., .							
				Yes	No	Yes	No	Yes	No				
								1					
										1			

Total

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule A (Form 990 or 990-EZ) 2013

	edule A (Form 990 or 990-EZ) 2013	Orgonizations	Described in	Sections 170		d 170/b)/1)/A)/s	Page 2
Pa	Support Schedule for	-					
	(Complete only if you checke fails to qualify under the tests			-	on falled to qualify	under Part III. If the	e organization
<u> </u>	1,2		ise complete Part	III. <i>)</i>			
	ction A. Public Support	· · · · · · · · · · · · · · · · · · ·			1	1	
	ndar year (or fiscal year beginning in)	(a) 2009	(b) 2010	(c) 2011	(d) 2012	(e) 2013	(f) Total
1	Gifts, grants, contributions, and	1					
	membership fees received. (Do not						
_	include any "unusual grants.")						
2	Tax revenues levied for the organ-						
	ization's benefit and either paid to						
-	or expended on its behalf						
3	The value of services or facilities						
	furnished by a governmental unit to						
	the organization without charge						
4	Total. Add lines 1 through 3						
5	The portion of total contributions						
	by each person (other than a						
	governmental unit or publicly						
	supported organization) included on line 1 that exceeds 2% of the						
	amount shown on line 11,						
	column (f)						
6	Public support. Subtract line 5 from line 4.						
	ction B. Total Support						
	ndar year (or fiscal year beginning in)	(a) 2009	(b) 2010	(c) 2011	(d) 2012	(e) 2013	(f) Total
	Amounts from line 4	(a) 2003	(6) 2010	(0) 2011	(u) 2012	(e) 2013	(i) iotai
8	Gross income from interest,						
Ŭ	dividends, payments received on						
	securities loans, rents, royalties						
	and income from similar sources						
9	Net income from unrelated business						
Ŭ	activities, whether or not the						
	business is regularly carried on						
10	Other income. Do not include gain						
	or loss from the sale of capital						
	assets (Explain in Part IV.)						
11	Total support. Add lines 7 through 10						
12	Gross receipts from related activities,	. etc. (see instructi	ons)			12	
	First five years. If the Form 990 is for						
	organization, check this box and stor	o here					
See	ction C. Computation of Publ	ic Support Pe	rcentage				
14	Public support percentage for 2013 (line 6, column (f) d	ivided by line 11, o	column (f))		14	%
15	Public support percentage from 2012					15	%
1 6a	33 1/3% support test - 2013. If the o					more, check this bo	ox and
	stop here. The organization qualifies	as a publicly supp	orted organizatior	ו			
b	33 1/3% support test - 2012. If the o	organization did no	ot check a box on	line 13 or 16a, and	d line 15 is 33 1/3%	6 or more, check th	nis box
	and stop here. The organization qual	ifies as a publicly s	supported organiz	ation			▶∟
17a	10% -facts-and-circumstances tes						
	and if the organization meets the "fac						
	meets the "facts-and-circumstances"	test. The organiza	tion qualifies as a	publicly supporte	d organization		▶∟
k	10% -facts-and-circumstances tes	t - 2012. If the org	anization did not	check a box on lin	e 13, 16a, 16b, or	17a, and line 15 is	10% or
	more, and if the organization meets the	ne "facts-and-circu	imstances" test, c	heck this box and	l stop here. Explai	n in Part IV how the	÷
	organization meets the "facts-and-cire	cumstances" test.	The organization	qualifies as a publ	licly supported org	anization	▶□
18	Private foundation. If the organization	n did not check a	box on line 13, 16	a, 16b, 17a, or 17	b, check this box a	and see instruction	<u>s Þ</u>
					Sch	edule A (Form 990	or 990-EZ) 2013

Schedule A (Form 990 or 990-EZ) 2013 GREATER BOSTON GUILD FOR THE BLIND, INC.04-2103893 Page 3 Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Sec	ction A. Public Support	olow, please comp					
	ndar year (or fiscal year beginning in)	(a) 2009	(b) 2010	(c) 2011	(d) 2012	(e) 2013	(f) Total
	Gifts, grants, contributions, and						
	membership fees received. (Do not						
	include any "unusual grants.")	46,397.	46,985.	44,248.	31,794.	24,440.	193,864.
2	Gross receipts from admissions,					-	
	merchandise sold or services per-						
	formed, or facilities furnished in						
	any activity that is related to the organization's tax-exempt purpose	179,567.					179,567.
3	Gross receipts from activities that						
	are not an unrelated trade or bus-						
	iness under section 513						
4	Tax revenues levied for the organ-						
	ization's benefit and either paid to						
	or expended on its behalf						
5	The value of services or facilities						
	furnished by a governmental unit to						
	the organization without charge						
6	Total. Add lines 1 through 5	225,964.	46,985.	44,248.	31,794.	24,440.	373,431.
7a	Amounts included on lines 1, 2, and						
	3 received from disqualified persons						0.
b	Amounts included on lines 2 and 3 received						
	from other than disqualified persons that exceed the greater of \$5,000 or 1% of the						
	amount on line 13 for the year						0.
c	Add lines 7a and 7b						0.
	Public support (Subtract line 7c from line 6.)						373,431.
Sec	ction B. Total Support						
Cale	ndar year (or fiscal year beginning in) 🕨	(a) 2009	(b) 2010 46,985.	(c) 2011	(d) 2012	(e) 2013	(f) Total 373,431.
	Amounts from line 6	225,964.	46,985.	44,248.	31,794.	24,440.	373,431.
10a	Gross income from interest, dividends, payments received on						
	securities loans, rents, royalties	46 405	00 050	04 804		00 105	200 402
	and income from similar sources	46,495.	82,356.	84,731.	86,686.	89,135.	389,403.
b	Unrelated business taxable income						
	(less section 511 taxes) from businesses						
	acquired after June 30, 1975	46.405	00.050	04 801		00 105	200 402
	Add lines 10a and 10b	46,495.	82,356.	84,731.	86,686.	89,135.	389,403.
11	Net income from unrelated business activities not included in line 10b,						
	whether or not the business is						
10	regularly carried on						
12	Other income. Do not include gain or loss from the sale of capital						
	assets (Explain in Part IV.)		100 2/1	100 070	110 100	112 575	762,834.
	Total support. (Add lines 9, 10c, 11, and 12.)		-	-	-	-	-
14	First five years. If the Form 990 is for	5	, ,	, ,	,	()() 5	· · · ·
800	check this box and stop here	io Support Do	rooptogo				
				1 (7)		45	48.95 %
	Public support percentage for 2013 (15	77 42
16 Sec	Public support percentage from 2012 ction D. Computation of Invest			<u></u>		16	//.43 %
	•			(f)		17	51.05 %
17 19						17	<u>51.05 %</u> 22.20 %
18	Investment income percentage from a 33 1/3% support tests - 2013. If the						,-
198							
J.	more than 33 1/3%, check this box a 33 1/3% support tests - 2012. If the						and
Di la	line 18 is not more than 33 1/3%, che	•					
20	Private foundation. If the organization			•		0	
	23 09-25-13	an did flot offect d	557 OF INC 14, 19	a, or rob, oneon li			0 or 990-EZ) 2013
00202				15	001		- 5. 000 EE, 2010

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2013.04021 GREATER BOSTON GUILD FOR TH GBAB 2

Part IV Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12. Also complete this part for any additional information. (See instructions).

411112 733030 GBAB	2013.04021	16 GREATER	BOSTON	GUILD	FOR TH	GBAB2
332024 09-25-13				Schedul	e A (Form 99	0 or 990-EZ) 2013

90	HEDULE D	Supplement	al Financial Stater	nonte		OMB No. 1545-0047				
	n 990)	Complete if the ora	anization answered "Yes." to F	orm 990.		2013				
		Part IV, line 6, 7, 8, 9, 10	, 11a, 11b, 11c, 11d, 11e, 11f, 1 Attach to Form 990.	2a, or 12b.		Open to Public				
	ment of the Treasury I Revenue Service	Information about Schedule D (Formation about Schedule D)	m 990) and its instructions is a	at www.irs.gov/f	orm990.	Inspection				
Nam	e of the organizati			0		identification number				
		GREATER BOSTON GUI				4-2103893				
Pa		ations Maintaining Donor Advise		r Funds or A	ccounts.	Complete if the				
	organizatio	n answered "Yes" to Form 990, Part IV, lin			h) Eurode er					
	-		(a) Donor advised funds	(b) Funds an	d other accounts				
1		nd of year								
2		utions to (during year)								
3		from (during year)								
4 5		t end of year on inform all donors and donor advisors in	writing that the assets hold in de	hor advised fun	de					
5	-	on's property, subject to the organization's	-			Yes No				
6		on inform all grantees, donors, and donor a								
Ŭ	•	poses and not for the benefit of the donor of	°		2					
	impermissible priv				inig	Yes No				
Pa		ation Easements. Complete if the org			line 7.					
1		servation easements held by the organizat		, ,						
		n of land for public use (e.g., recreation or e		of an historical	lv important	land area				
		f natural habitat		of a certified hi						
	Preservation	n of open space								
2	Complete lines 2a	through 2d if the organization held a quali	fied conservation contribution in	the form of a co	onservation	easement on the last				
	day of the tax yea									
					Held	at the End of the Tax Year				
а	Total number of co	onservation easements			2a					
b	Total acreage rest	ricted by conservation easements			2b					
с	Number of conser	vation easements on a certified historic str	ucture included in (a)		2c					
d	Number of conser	vation easements included in (c) acquired	after 8/17/06, and not on a histo	ric structure						
	listed in the Natior	nal Register			2d					
3	Number of conser	vation easements modified, transferred, re	leased, extinguished, or terminat	ed by the organ	nization durii	ng the tax				
	year 🕨									
4	Number of states	where property subject to conservation ea	sement is located							
5	•	tion have a written policy regarding the pe		•						
		forcement of the conservation easements i				Ves No				
6		er hours devoted to monitoring, inspecting,								
7		ses incurred in monitoring, inspecting, and								
8		vation easement reported on line 2(d) abov								
)(4)(B)(ii)?				Yes No				
9		be how the organization reports conservat		-						
		ble, the text of the footnote to the organiza	tion's financial statements that o	escribes the or	ganization's	accounting for				
Pa	conservation ease	ations Maintaining Collections o	f Art Historical Treasure	s or Other	Similar A	seats				
I u		f the organization answered "Yes" to Form								
12		elected, as permitted under SFAS 116 (AS		u e statement a	nd halance i	sheet works of art				
iu	-	s, or other similar assets held for public ex								
		tnote to its financial statements that descr								
b		elected, as permitted under SFAS 116 (AS		statement and b	alance shee	et works of art historical				
		r similar assets held for public exhibition, e								
	relating to these it		,							
	-	uded in Form 990, Part VIII, line 1			▶ \$					
					N A					
2	.,	received or held works of art, historical tre			· · ·					
-		unts required to be reported under SFAS 1			•					
а		d in Form 990, Part VIII, line 1			▶ \$					
		1 Form 990, Part X								
		· · · · · · · · · · · · · · · · · · ·			· · · · <u> </u>					
LHA 33205 09-25-		eduction Act Notice, see the Instruction	s for Form 990.		Sche	dule D (Form 990) 2013				

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2013.04021 GREATER BOSTON GUILD FOR TH GBAB___2

Sche		BOSTON GU									age 2
3	Using the organization's acquisition, accessi										
3	(check all that apply):	on, and other record	is, check a	ly of the	TOILOWING LITA	lareas	signincan		COllectic	milem	5
а	Public exhibition	d		an or eyc	hange progra	ms					
b	Scholarly research	e			nange progra	1113					
c	Preservation for future generations	e									
4	Provide a description of the organization's co	allections and explain	n how they	furthor t	he organizati	on's eve	ampt purr	oso in Par	+ ¥Ш		
5	During the year, did the organization solicit of										
•	to be sold to raise funds rather than to be made								Yes		No
Pa	t IV Escrow and Custodial Arran										
	reported an amount on Form 990, Pa			0				, ,	,		
1a	Is the organization an agent, trustee, custod	ian or other intermed	liary for co	ntributior	ns or other as	sets no	t included	1			
	on Form 990, Part X?								Yes		No
b	If "Yes," explain the arrangement in Part XIII										
									Amoun	t	
с	Beginning balance						1c				
d	Additions during the year						1d				
е	Distributions during the year						1e				
f	Ending balance						1 f				
	Did the organization include an amount on F							L	Yes		No
7	If "Yes," explain the arrangement in Part XIII.							<u></u>]
Pa	t V Endowment Funds. Complete i				1				()		
4.	De viewine e france la classe	(a) Current year 130,981.	(b) Prio	ryear 30,981.	(c) Two year	s bacк),981.	• •	years back 130,981.	(e) Fou		981.
	Beginning of year balance	130,901.	1	30,901.	130	, 301.		130,901.		130,	901.
	Contributions									1	312.
	Net investment earnings, gains, and losses									<u> </u>	512.
	Grants or scholarships Other expenditures for facilities										
е										1	312.
f	and programsAdministrative expenses									<u> </u>	512.
	End of year balance	130,981.	1	30,981.	130),981.		130,981.		130	981.
2	Provide the estimated percentage of the cur			,		,•		,			
	Board designated or quasi-endowment	font your ond balance	%		,,, noia ao.						
	Permanent endowment 100.00	%									
	Temporarily restricted endowment	%									
	The percentages in lines 2a, 2b, and 2c should be a should be should be a should be a should be a should be should be a should	uld equal 100%.									
3a	Are there endowment funds not in the posse	-	ation that a	re held a	nd administe	red for	the organ	ization			
	by:									Yes	No
	(i) unrelated organizations								3a(i)		Х
	(ii) related organizations								3a(ii)		Х
b	If "Yes" to 3a(ii), are the related organizations	s listed as required o	n Schedul	e R?					3b		
4	Describe in Part XIII the intended uses of the		wment fur	ds.							
Pa	t VI Land, Buildings, and Equipm										
	Complete if the organization answere										
	Description of property	(a) Cost or o		• •	or other		Accumulat		(d) Boo	k value	Э
		basis (investr	,	basis	(other)	de	preciation	ר ו		<u> </u>	0.2
	Land		793.				720 5			$\frac{5,79}{2}$	
	Buildings		5/5.				730,5		1,11	4,9	50.
	Leasehold improvements										
	Equipment										
	Other		X column	(R) line 1	10(c))				1,16	8.7	73.
TOTA		yuarı onn 330, Fall	Λ, ΟΟΙΔΙΤΙΙΊ	ו שוווו , נשן	<u>u(u)./</u>			Schedule			
								Soncaule	ווטון שי		-010

Schedule D (Form 990) 2013	GREATER	BOSTON	GUILD	FOR	THE	BLIND,	INC.	04-2103893	Page 3

Part VII Investments - Other Securities.

Complete if the organization answered "Yes" to Form 990, Part IV, line 11b. See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely-held equity interests		
(3) Other		
(A)		
(B)		
(C)		
(D)		
(E)		
(F)		
(G)		
(H)		
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.) 🕨		

Part VIII Investments - Program Related.

Complete if the organization answered "Yes" to Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.)		

Part IX Other Assets.

Complete if the organization answered "Yes" to Form 990, Part IV, line 11d. See Form 990, Part X, line 15.

(a) Description	(b) Book value
(1) BENEFICIAL INTEREST IN UNITRUST	539,010.
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 15.)	539,010.

Part X Other Liabilities.

Complete if the organization answered "Yes" to Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

1. (a) Description of liability	(b) Book value
(1) Federal income taxes	
(2) DUE TO THE JEWISH GUILD FOR THE	
(3) BLIND D/B/A JEWISH GUILD	
(4) HEALTHCARE	4,325,671.
(5) DUE TO GREATER BOSTON DIABETES	
(6) SOCIETY, INC.	306,936.
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.)▶	4,632,607.

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII

Schedule D (Form 990) 2013

Sche	dule D (Form 990) 2013 GREATER BOSTON GUILD	FOR '	THE H	BLIND,	INC.	04-	2103893	Page 4
Pai	t XI Reconciliation of Revenue per Audited Financial	Staten	nents V	Vith Reve	enue per	Returi	n.	
	Complete if the organization answered "Yes" to Form 990, Part IV	V, line 12a	a.					
1	Total revenue, gains, and other support per audited financial statements	s				1		
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:							
а	Net unrealized gains on investments		2a					
b	Donated services and use of facilities		2b					
с	Recoveries of prior year grants		2c					
d	Other (Describe in Part XIII.)		2d					
е	Add lines 2a through 2d							
3	Subtract line 2e from line 1					3		
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:							
а	Investment expenses not included on Form 990, Part VIII, line 7b		4a					
b	Other (Describe in Part XIII.)		4b					
С	Add lines 4a and 4b							
5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line							
Pa	t XII Reconciliation of Expenses per Audited Financial			With Exp	enses pe	r Reti	irn.	
	Complete if the organization answered "Yes" to Form 990, Part IV							
1	Total expenses and losses per audited financial statements					1		
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:			1				
а	Donated services and use of facilities					_		
b	Prior year adjustments					_		
С	Other losses			+		_		
d	Other (Describe in Part XIII.)		-			_		
е	Add lines 2a through 2d							
3	Subtract line 2e from line 1					3		
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		Ι.	I.				
a	Investment expenses not included on Form 990, Part VIII, line 7b					-		
b	Other (Describe in Part XIII.)					-		
c	Add lines 4a and 4b							
5	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 4 and 4	ne 18.)				5		
Pa	t XIII Supplemental Information.							

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

PART V, LINE 4:

INCOME FROM THE ENDOWMENT FUND IS EXPENDABLE TO SUPPORT GBGB

ACTIVITIES.

PART X, LINE 2:

GBGB HAS DETERMINED THAT THERE ARE NO MATERIAL UNCERTAIN TAX

POSITIONS THAT REQUIRE RECOGNITION OR DISCLOSURE IN THE FINANCIAL

STATEMENTS. PERIODS ENDING DECEMBER 31, 2010 AND SUBSEQUENT REMAIN

SUBJECT TO EXAMINATION BY APPLICABLE TAXING AUTHORITIES.

Schedule D	(Form 990) 2013 Supplemental Info	GREATER	BOSTON	GUILD	FOR	THE	BLIND,	INC.04-2103893 F	Page 5
Part XIII	Supplemental Info	mation (contin	ued)						
332055 09-25-13								Schedule D (Form 990) 2013

SC	HEDULE J	Compensation Information	1	OMB No.	1545-00	47
	rm 990)	For certain Officers, Directors, Trustees, Key Employees, and Highest		2013		
•	,	Compensated Employees		ZU	IJ)
_		 Complete if the organization answered "Yes" on Form 990, Part IV, line 23. Attach to Form 990. See separate instructions. 		Open to	Publ	ic
	tment of the Treasury al Revenue Service	Information about Schedule J (Form 990) and its instructions is at www.irs.gov/for	rm990	Inspe	ction	
Nan	e of the organizatio		Employer ide	entificati	on nu	mber
		GREATER BOSTON GUILD FOR THE BLIND, INC.	04-21	L0389	3	
Pa	rt I Question	s Regarding Compensation				
					Yes	No
1a	Check the appropr	ate box(es) if the organization provided any of the following to or for a person listed in Form	990,			
	Part VII, Section A,	line 1a. Complete Part III to provide any relevant information regarding these items.				
	First-class or d	harter travel Housing allowance or residence for perso	nal use			
	Travel for com	panions Payments for business use of personal re	sidence			
	Tax indemnific	ation and gross-up payments Health or social club dues or initiation fee	s			
	Discretionary	spending account Personal services (e.g., maid, chauffeur, c	hef)			1
b	If any of the boxes	on line 1a are checked, did the organization follow a written policy regarding payment or				1
	reimbursement or p	rovision of all of the expenses described above? If "No," complete Part III to explain		. 1b		
2	Did the organizatio	n require substantiation prior to reimbursing or allowing expenses incurred by all directors,				
	trustees, and office	rs, including the CEO/Executive Director, regarding the items checked in line 1a?		. 2		
3	Indicate which, if a	ny, of the following the filing organization used to establish the compensation of the organization	ation's			
	CEO/Executive Dire	ctor. Check all that apply. Do not check any boxes for methods used by a related organization	ion to			
	establish compens	ation of the CEO/Executive Director, but explain in Part III.				1
	X Compensation	a committee X Written employment contract				1
	Independent of	compensation consultant I Compensation survey or study				
	X Form 990 of o	ther organizations I Approval by the board or compensation c	ommittee			
						1
4	During the year, did	any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing				1
	organization or a re	lated organization:				
а		e payment or change-of-control payment?			Х	<u> </u>
b		ceive payment from, a supplemental nonqualified retirement plan?			Х	L
с	Participate in, or re	ceive payment from, an equity-based compensation arrangement?		4c		X
	If "Yes" to any of lir	nes 4a-c, list the persons and provide the applicable amounts for each item in Part III.				1
						1
)(3) and 501(c)(4) organizations must complete lines 5-9.				1
5		n Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensatio	n			
	contingent on the r					37
а	The organization?			5 a		X
b		ation?		5b		X
		r 5b, describe in Part III.				
6		n Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensatio	n			
	contingent on the r	5				37
а	The organization?			6a		X
b		ation?		6b		X
		r 6b, describe in Part III.				
7		n Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments				37
		es 5 and 6? If "Yes," describe in Part III		7		X
8		reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the				37
		ption described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III		8		X
9		d the organization also follow the rebuttable presumption procedure described in				
		1 53.4958-6(c)?		9		Ĺ
LHA	For Paperwork R	eduction Act Notice, see the Instructions for Form 990.	Schedu	le J (Forn	n 990)	2013

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII.	be re Form	ported in Schedule J 990, Part VII.	, report compensat	ion from the organiz	ation on row (i) and from	n related organization:	s, described in the ins	tructions, on row (ii).
Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual	ted in	dividual must equal tl	ne total amount of I	⁻ orm 990, Part VII, S	ection A, line 1a, applic	able column (D) and ()	E) amounts for that in	dividual.
		(B) Breakdown of \	(B) Breakdown of W-2 and/or 1099-MISC compensation	ISC compensation	(C) Retirement and	(D) Nontaxable	(E) Total of columns	(F) Compensation
(A) Name and Title		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	compensation	Denemics	(1)-(1)(9)	reported as deterred in prior Form 990
(1) ALAN R. MORSE	Û	•0	• 0	•0	•0	• 0	•0	• 0
CHIEF EXECUTIVE OFFICER		825,941.	325,000.	46,83	117,79	40,273.	1,355,839.	•0
(2) MARK G. ACKERMANN	Ξ					.0	.0	•0
PRESIDENT - EFFECTIVE 12/23/13	(ii)	369,879.	199,219.	2,17	70,40	31,342.	673,016.	•0
(3) KELLYANNE CAIVANO	Ξ		.0			.0		.0
SVP FINANCE	(ii)	246,148.	12,000.	2,95	32,88	26,023.	320,01	.0
(4) ELLIOT J. HAGLER	(i)		.0			0.		• 0
CHIEF FINANCIAL OFFICER	(ii)	343,750.	25,000.	5,011.	39,61	65,510.	478,883.	.0
(5) ROBERT HOAK	Ξ	• 0		•0				
SVP, DEVELOPMENT-EFF. 12/23/13	Ē	235,538.	82,500.		22,	29,207.	369,967.	
(6) PHILIP ROSENTHAL	Ξ	4,863.	70.				5,714.	
CHIEF OPERATING OFFICER	Ē	481,415.	6,930.	16,836.	295,299.	74,757.	875,237.	
(7) MAURA SWEENEY	Ξ			•0				
SVP, PROGRAMS & SVCS-EFF. 12/23/13	Ē	285,330.	94,575.	600.	23,	10,302.	414,262.	
(8) CATHLEEN WIRTS	Ξ	4,861.	140.				6,	
SVP, STRATEGY, MARKETING & COMM.	Ē	238,199.	6,860.	6	31,939.	21,512.	299,267.	
(9) BARBARA KLEIN	Ξ	1,743.	.0	19.		232.	2,	.0
DIRECTOR OF DEVELOPMENT	Ē	172,572.	.0	1,839.	12,497.	22,948.	, 85	.0
(10) ANNEMARIE O'HEARN	Ξ	34,772.	•0	62.	2,467.	2,148.	,44	•0
VP EDUCATION & TRAINING	(ii)	104,318.	0.	186.	7,401.	6,444.	118,349.	.0
	(i)							
	<u>(</u>							
	Ξ							
	(ii)							
	(i)							
	(ii)							
	(i)							
	<u>(ii</u>							
	Ξ							
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332112				<u>г</u> с			Sched	Schedule J (Form 990) 2013

Page 2

Schedule J (Form 990) 2013 GREATER BOSTON GUILD FOR THE BLIND, INC. 04–2103893 Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

GREATER BOSTON GUILD FOR THE BLIND, INC. 04-2103893

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332112 09-13-13

Schedule J (Form 990) 2013 GREATER BOSTON GUILD FOR THE BLIND, INC.	04-2103893 Page 3
Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.	s part for any additional information.
PART I, LINES 4A-B:	
SCHEDULE J, PART I, LINE 4A	
SEVERANCE FOR PHILIP ROSENTHAL, CHIEF OPERATING OFFICER, WAS ACCRUED AND	
REPORTED ON THE 2013 990, SCHEDULE J PART II, COLUMN C, AS DEFERRED	
COMPENSATION. THE SEVERANCE WILL BE PAID IN 2014 AND REPORTED ON HIS W2 AS	
WELL AS THE 2014 990 AS COMPENSATION REPORTED AS DEFERRED IN PRIOR FORM	
.090.	
SCHEDULE J, PART I, LINE 4B	
457(F) DEFERRED COMPENSATION PLAN:	
THE JEWISH GUILD FOR THE BLIND D/B/A JEWISH GUILD HEALTHCARE - ALAN R.	
MORSE - \$84,291	
LIGHTHOUSE INTERNATIONAL - MARK G. ACKERMANN - \$50,000	
PART I, LINE 7:	
AS PART OF THE COMPENSATION FOR 2013, THE COMPENSATION	
COMMITTEE GRANTED BONUSES TO THE EXECUTIVE STAFF, BASED ON ITS REVIEW OF	
THEIR PERFORMANCE, AS DOCUMENTED IN THE MINUTES OF THE COMMITTEE. THE	
	Schedule J (Form 990) 2013

Porde the rifermation, explanation, or casciptions request to Part I, Tio, Si, at, 2b, 6a, 5b, ab, 7 and L, and for Part I. Also complete the part for any additional information. AMOUNTS: REPELECTED: As BONUESE: ON THIS SCHEDULLE: REPERESENT AN ALLIOCATTION OF THE BONUS PAIL BY A RELATED PARTY. THE BONUS PAIL BY A RELATED PARTY.
HIS SCHEDULE REPRESENT
AXRY.

SCHEDULE O (Form 990 or 990-EZ)	Suppleme Complete Form					rm 990 specific que onal informat		-EZ	OMB No. 1545-0047
Department of the Treasury Internal Revenue Service	Information about S	► A	Attach to Fo	rm 990	or 990-	EZ.		orm990	Open to Public Inspection
Name of the organization	GREATER	BOSTON	GUILD	FOR	THE	BLIND,	INC.		identification number 103893

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:

TO PROVIDE VISION LOSS AND DIABETES EDUCATION TO PEOPLE WHO ARE BLIND

OR VISUALLY IMPAIRED, OR AT RISK FOR VISION IMPAIRMENT.

FORM 990, PART VI, SECTION A, LINE 4:

EFFECTIVE DECEMBER 23, 2013, THE BY-LAWS OF THE CORPORATION

WERE AMENDED TO CHANGE THE DUTIES AND COMPOSITION OF THE ORGANIZATION'S

OFFICERS, QUORUM REQUIREMENTS OF THE DIRECTORS AND THE SCOPE OF DUTIES OF

VARIOUS BOARD COMMITTEES.

FORM 990, PART VI, SECTION A, LINE 6:

MASSACHUSETTS GUILD FOR THE BLIND, LLC IS THE SOLE MEMBER OF

GREATER BOSTON GUILD FOR THE BLIND, INC. (GBGB).

FORM 990, PART VI, SECTION A, LINE 7A:

THE SOLE MEMBER ELECTS THE BOARD MEMBERS OF GBGB ON AN ANNUAL

BASIS.

FORM 990, PART VI, SECTION B, LINE 11:

THE FORM 990 IS PREPARED BY THE FINANCE DEPARTMENT AND

REVIEWED BY THE ORGANIZATION'S OUTSIDE AUDITORS. THE FORM IS THEN REVIEWED

IN DETAIL BY A COMMITTEE OF THE BOARD. AFTER ITS APPROVAL, A COPY OF THE

FORM IS DISTRIBUTED TO THE FULL BOARD FOR REVIEW PRIOR TO ITS FILING WITH

THE INTERNAL REVENUE SERVICE.

2

Schedule O (Form 990 or 990-EZ) (2013)	Page 2
Name of the organization	Employer identification number
GREATER BOSTON GUILD FOR THE BLIND, INC.	04-2103893
FORM 990, PART VI, SECTION B, LINE 12C:	
OFFICERS, DIRECTORS, AND ALL STAFF ARE REQUIRED TO SIGN A	
CONFLICT OF INTEREST POLICY. WHEN THERE IS A CHANGE IN TH	IS INFORMATION,
THEY ARE REQUIRED TO COMPLETE AN UPDATED FORM. ALL CONFL	ICTS OF INTEREST
ARE REPORTED IN WRITING TO THE PRESIDENT. THE PRESIDENT	MAY THEN REQUEST
THAT SUCH INTEREST OR ACTIVITY BE DISPOSED OF, DISCONTINU	ED OR LIMITED.
OFFICERS, DIRECTORS AND DEPARTMENT DIRECTORS COMPLETE CON	FLICT OF INTEREST
STATEMENTS ON AN ANNUAL BASIS.	

FORM 990, PART VI, SECTION B, LINE 15:

THE COMPENSATION COMMITTEE, WHICH IS COMPRISED OF GUILD AND

AFFILIATE BOARD MEMBERS, REVIEWS SALARY DATA FROM COMPARABLE ORGANIZATIONS THAT HAS BEEN REVIEWED BY OUR AUDITORS AND ATTORNEYS FOR ACCURACY, COMPLETENESS AND COMPLIANCE WITH APPLICABLE REGULATIONS AND STATUTORY REQUIREMENTS. BASED UPON THEIR REVIEW OF THIS DATA, AND OTHER RELEVANT INFORMATION INCLUDING SPECIFIC JOB PERFORMANCE, THE COMMITTEE DETERMINES APPROPRIATE COMPENSATION FOR THE CEO, AND OTHER SENIOR EXECUTIVES AT A MEETING AT WHICH THE AUDITORS AND ATTORNEYS ARE PRESENT. MINUTES OF THE COMMITTEE'S MEETINGS ARE MAINTAINED. THIS PROCESS WAS CONDUCTED IN 2013.

FORM 990, PART VI, SECTION C, LINE 19:

THE FORM 990 IS AVAILABLE ON THE GUILD'S WEBSITE. A COPY OF

THE FORM 990, GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY AND

FINANCIAL STATEMENTS ARE AVAILABLE UPON REQUEST.

FORM 990, PART XI, LINE 9, CHANGES IN NET ASSETS:

ACTUARIAL GAIN ON BENEFICIAL INTEREST IN UNITRUST

53,529.

332212 09-04-13

Schedule O (Form 990 or 990-EZ) (2013)	Page 2
Name of the organization GREATER BOSTON GUILD FOR THE BLIND, INC.	Employer identification number $04 - 2103893$
FORM 990, PART XII, LINE 2C	
THE AUDIT COMMITTEE IS RESPONSIBLE FOR THE OVERSIGHT AND	

SELECTION OF INDEPENDENT ACCOUNTANTS. THERE HAS BEEN NO CHANGE FROM THE

PRIOR YEAR.

FORM 990, PART VII, SECTION A

A PORTION OF COMPENSATION PAID BY THE JEWISH GUILD FOR THE

BLIND D/B/A JEWISH GUILD HEALTHCARE(EIN# 13-1623854) HAS BEEN ALLOCATED

TO GREATER BOSTON GUILD FOR THE BLIND AND OTHER SUBSIDIARIES. GREATER

BOSTON GUILD FOR THE BLIND EMPLOYEES DID NOT RECEIVE ANY DIRECT

COMPENSATION FROM GREATER BOSTON GUILD FOR THE BLIND BUT DID RECEIVE

COMPENSATION FROM THE JEWISH GUILD FOR THE BLIND D/B/A JEWISH GUILD

HEALTHCARE(EIN# 13-1623854).

332212 09-04-13

SCHEDULE R (Form 990) Completion of the Treasury Department of the Treasury Internal Revenue Service	Related Organizations and Unrelated Partnerships Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37. ▶ Attach to Form 990. ▶ See separate instructions. ▶ Information about Schedule R (Form 990) and its instructions is at www irs gov/form990.	anizations and Unrelated Partnerships ion answered "Yes" on Form 990, Part IV, line 33, 34, 35b, o Form 990. ► See separate instructions. dule R (Form 990) and its instructions is at www irs dov/fo	rtnerships ine 33, 34, 35b, 3 uctions. : www.irs.gov/forr	6, or 37. n990	Ő	OMB No. 1545-0047 2013 Open to Public Inspection	0047
ation GREATER BO	N GUILD FOR THE BLIND,	ND, INC.	þ		Employer identification number $04-2103893$	cation nun 3 9 3	nber
Part I Identification of Disregarded Entities Complete if the organization answered "Yes" on Form 990, Part IV, line 33	e if the organization answered "Yes"	on Form 990, Part IV, line 33					
(a) Name, address, and EIN (if applicable) of disregarded entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	r Total income	(e) End-of-year assets		(f) Direct controlling entity	
Part II Identification of Related Tax-Exempt Organizations Complete if th organizations during the tax year.	ations Complete if the organization a	ie organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt	, Part IV, line 34 b	ecause it had one	or more related tax-exen	npt	
(a)	(q)	(c)	(q)	(e)	(ŧ)	(6)	
Name, address, and EIN of related organization	Primary activity	Legal domicile (state or	Exempt Code section	Public charity status (if section	Direct controlling entity	Section 512(b) controlled entitv?	2(b)(13) led ?
				501(c)(3))	6	Yes	٩
THE JEWISH GUILD FOR THE BLIND D/B/A JEWISH	PROVIDE SERVICES & EXPAND				LIGHTHOUSE GUILD		
NY 10023	LY IMPAIRED	NEW YORK	501 (C) (3)	6	INC.		X
1 111					THE JEWISH GUILD		
13-2795647, 15 WEST 65TH STREET, NEW YORK, NY 10023	ADULT DAY HEALTH CARE PROGRAMS	NEW YORK	501 (C) (3)	თ	FOR THE BLIND D/B/A JEWISH		×
JGB REHABILITATION CORPORATION - 13-3439035					THE JEWISH GUILD		
15 WEST 65TH STREET NEW YORK, NY 10023	OUTPATIENT MEDICAL CLINIC	NEW YORK	501 (C) (3)	თ	FOR THE BLIND D/B/A JEWISH		×
LON					THE JEWISH GUILD		
15 WEST 65TH STREET	PRIVATE NONRESIDENTIAL				FOR THE BLIND		
NEW YORK, NY 10023	SCHOOL	NEW YORK	501 (C) (3)	2	D/B/A JEWISH		×
For Paperwork Reduction Act Notice, see the Instructions for Form 990.	ns for Form 990. ריד ידי היסים מסאדשידאידויא שיד סאיד	ç			Schedule R (Form 990) 2013	(Form 990)	2013
332161 SEE PART VI	LL FUR CONTINUATIONS	ي م					

33 3

ココク 332161 09-12-13 LHA GREATER BOSTON GUILD FOR THE BLIND, INC. Schedule R (Form 990)

04 - 2103893

Part II Continuation of Identification of Related Tax-Exempt Organizations

			•		:		
(a)	(q)	(c)	(q)	(e)	(L)	(g) Section 512(b)(13)) 12(b)(13)
Name, address, and EIN	Primary activity	Legal domicile (state or	Exempt Code	Public charity	Direct controlling	controlled	olled
		toreign country)	Section	501(c)(3))	entry	Yes No	No
GUILDNET, INC 13-3936057					THE JEWISH GUILD		
15 WEST 65TH STREET	MANAGED LONG TERM CARE				FOR THE BLIND		
NEW YORK, NY 10023	HEALTH PLANS	NEW YORK	501 (C) (3)	6	D/B/A JEWISH		×
GREATER BOSTON DIABETES SOCIETY, INC	PUBLIC EDUCATION -				GREATER BOSTON		
04-2232419, 15 WEST 65TH STREET, NEW YORK,	DIABETES PREVENTION &				GUILD FOR THE		
NY 10023	MANAGEMENT	MASSACHUSETTS	501 (C) (3)	6	BLIND, INC.	×	
JGB MENTAL HEALTH AND MENTAL RETARDATION	PSYCHIATRIC CLINIC AND DAY				THE JEWISH GUILD		
SERVICES, INC 20-1480790, 15 WEST 65TH	TREATMENT PROGRAMS FOR				FOR THE BLIND		
STREET, NEW YORK, NY 10023	BLIND/VISUALLY IMPAIRED	NEW YORK	501 (C) (3)	6	D/B/A JEWISH		X
PARENTS OF	INFORMATION & EDUCATION				THE JEWISH GUILD		
WITH VISUAL IMPAIRMENTS, INC , 15 WEST	FOR PARENTS OF CHILDREN				FOR THE BLIND		
65TH STREET, NEW YORK, NY 10023	WITH VISUAL IMPAIRMENTS	MASSACHUSETTS	501 (C) (3)	6	D/B/A JEWISH		Х
LIGHTHOUSE INTERNATIONAL - 13-1096620	FIGHTING VISION LOSS				LIGHTHOUSE GUILD		
15 WEST 65TH STREET	THROUGH PREVENTION,				INTERNATIONAL ,		
NEW YORK, NY 10023	TREATMENT & EMPOWERMENT	NEW YORK	501 (C) (3)	7	INC.		×
0	PROVIDE FULL SPECTRUM OF						
46-4215298, 15 WEST 65TH STREET, NEW YORK,	INTEGRATED VISION &						
NY 10023	HEALTHCARE SERVICES	NEW YORK	501 (C) (3)	6			×
	.						
	T						
	_						

Page 2	(k) Percentage ownership	e related	(i) Section 5 controlled entity? Yes No		 	Schedule R (Form 990) 2013
2103893 r more related	(j) General or managing partner? Yes No	ane or mor	(h) Percentage ownership			e R (Form
R BLIND, INC. 04-2103893 Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related	(i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	on Form 990, Part IV, line 34 because it had one or more related	(g) Share of Pe end-of-year ov assets			Schedul
4 because	(h) Disproportionate allocations? Yes No	: IV, line 34				
rt IV, line 3	(g) Share of end-of-year assets	n 990, Part	(f) Share of total income			
rm 990, Pa	end c	es" on Forr	(C corp, S corp, or trust)			
/es" on Fo	(f) Share of total income	swered "Ye				
nswered ")		or Trust Complete if the organization answered "Yes"	(d) Direct controlling entity			
D, INC , anization ans	(e) Predominant income (related, unrelated, excluded from tax under sections 512-514)	if the organ	1 1			35
BL IND , f the organi:		iomplete i	(C) Legal domicile (creign country)			
FOR THE	(d) Direct controlling entity		(b) Primary activity			
GUILD as a Partne	(c) Legal domicile (state or foreign country)	as a Corpo	Prima			
PER BOSTON anizations Taxable attention	(b) Primary activity	anizations Taxable a	Z _			
Schedule R (Form 990) 2013 GREATER BOSTON GUILD FOI Part III Identification of Related Organizations Taxable as a Partnership organizations treated as a partnership during the tax year.	(a) Name, address, and EIN of related organization	Part IV Identification of Related Organizations Taxable as a Corporation organizations treated as a corporation or trust during the tax year.	(a) Name, address, and EIN of related organization			332162 09-12-13

INC.	
BLIND,	
THE	
FOR	
GUILD	
BOSTON	
GREATER	
90) 2013	
(Form 99	
Schedule R	

04-2103893 Page 3

Part V Transactions With Related Organizations Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

Note Complete line 1 if any entity is listed in Parts II. III. or IV of this schedule					Vec	No
	ns with one or more rel	ated organizations listed	l in Parts II-IV?		2	_
a Receipt of (i) interest (ii) annuities (iii) rovalties or (iv) rent from a controlled entity)		1a		×
				4F		×
c Gift, grant, or capital contribution from related organization(s)				10		×
d Loans or loan guarantees to or for related organization(s)				1d		×
				1e	×	
f Dividends from related organization(s)				1f		X
g Sale of assets to related organization(s)				1g		×
Purchase of assets from related organize				ţ		×
				÷		×
j Lease of facilities, equipment, or other assets to related organization(s)				Ĺ		×
$m{r}$] asso of facilities achimment or other second from volated originals)				÷	×	
Performance of services or membership or fundraising solicitations for	related organization(s)			Ŧ		×
	elated organization(s)			5	×	
n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)	tion(s)			4 L		×
 Sharing of paid employees with related organization(s) 				9	×	
p Reimbursement paid to related organization(s) for expenses				đ		×
q Reimbursement paid by related organization(s) for expenses				1q		×
						;
r Other transfer of cash or property to related organization(s)				4		
s Other transfer of cash or property from related organization(s)				1s		×
2 If the answer to any of the above is "Yes," see the instructions for information on	who must complete th	is line, including covered	mation on who must complete this line, including covered relationships and transaction thresholds.			
(a) Name of related organization	(b) Transaction type (a-s)	(c) Amount involved	(d) Method of determining amount involved	volved		
(1)						
(2)						
(3)						
(4)						
(5)						
(6)						
332163 09-12-13	36		Schedule R (Form 990) 2013	R (Form	(066) 2013

Page 4		enue)	(k) Percentage ownership					90) 2013
93		ss rev						E E
38		gros	(j) General or managing partner?	8				<u>н</u>
04-21038		y total assets or	(i) Code V-UBI amount in box 20 managing of Schedule K-1 Partner? (Form 1065)					Schedule R (Form 990) 2013
		asured b	Dispropor- tionate allocations?					
	37.	nt of its activities (me	(g) Share of end-of-year assets					
	1 990, Part IV, line (re than five percen	(f) Share of total income					
د	on Form	icted mo	(e) Are all 501(c)(3) orgs.?	8				
E BLIND, INC	zation answered "Yes"	he organization condu stment partnerships.	(d) Predominant income (related, unrelated, excluded from tax under section 512-514);					
LD FOR THE	mplete if the organiz	hip through which t ision for certain inve	(c) Legal domicile (state or foreign country)					
R BOSTON GUILD	le as a Partnership Cor	ntity taxed as a partners ructions regarding exclu	(b) Primary activity					
Schedule R (Form 990) 2013 GREATER	Part VI Unrelated Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 37.	Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.	(a) Name, address, and EIN of entity					

09-12-13 Schedule R (Form 990) 2013 GREATER BOSTON GUILD FOR THE BLIND, INC.04-2103893 Page 5 Part VII Supplemental Information

Provide additional information for responses to questions on Schedule R (see instructions).

PART II, IDENTIFICATION OF RELATED TAX-EXEMPT ORGANIZATIONS:

NAME OF RELATED ORGANIZATION:

JGB HEALTH FACILITIES CORPORATION

DIRECT CONTROLLING ENTITY: THE JEWISH GUILD FOR THE BLIND D/B/A JEWISH

GUILD HEALTHCARE

NAME OF RELATED ORGANIZATION:

JGB REHABILITATION CORPORATION

DIRECT CONTROLLING ENTITY: THE JEWISH GUILD FOR THE BLIND D/B/A JEWISH

GUILD HEALTHCARE

NAME OF RELATED ORGANIZATION:

JGB EDUCATION SERVICES

DIRECT CONTROLLING ENTITY: THE JEWISH GUILD FOR THE BLIND D/B/A JEWISH

GUILD HEALTHCARE

NAME OF RELATED ORGANIZATION:

GUILDNET, INC.

DIRECT CONTROLLING ENTITY: THE JEWISH GUILD FOR THE BLIND D/B/A JEWISH

GUILD HEALTHCARE

NAME OF RELATED ORGANIZATION:

JGB MENTAL HEALTH AND MENTAL RETARDATION SERVICES, INC.

DIRECT CONTROLLING ENTITY: THE JEWISH GUILD FOR THE BLIND D/B/A JEWISH

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GUILD HEALTHCARE

NAME OF RELATED ORGANIZATION:

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Schedule R (Form 990) 2013	GREATER	BOSTON	GUILD	FOR	THE	BLIND,	INC.04-2103893	Page 5
Part VII Supplemental Inform	nation							

Provide additional information for responses to questions on Schedule R (see instructions).

NATIONAL ASSOCIATION OF PARENTS OF CHILDREN WITH VISUAL

IMPAIRMENTS, INC.

DIRECT CONTROLLING ENTITY: THE JEWISH GUILD FOR THE BLIND D/B/A JEWISH

GUILD HEALTHCARE

SCHEDULE R, PART V

GBGB HAS A MANAGEMENT AGREEMENT WITH THE GUILD FOR ALL

NECESSARY MANAGEMENT AND SALARIED STAFFING SERVICES AS WELL AS USE OF

FACILITIES, EQUIPMENT AND OTHER ASSETS.

Schedule R (Form 990) 2013

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