



# June 2006 Export Newsletter

## IHRSA names SCIFIT the Associate of the year for 2005

“IHRSA recognized SCIFIT for its unwavering support for the association and for its vision, which recognizes and effectively addresses the needs of a growing wellness market. SCIFIT is at the forefront of the health care/health club connection and its pioneering work within the fitness and medical rehabilitation markets has increased access to a healthy lifestyle for people of all fitness levels.”



“It is a great pleasure to honor this year’s award recipient,” said John McCarthy, executive director of IHRSA. “The visionaries at SCIFIT have made tremendous contributions to the health and fitness industry, helping to improve the lives and overall health of million of health club members around the world. I congratulate and thank them for their lasting contributions and dedication to the advancement of the global health and fitness industry.”

IHRSA’s Associate Member of the Year Award is presented annually to an associate member that continually provides products and services specifically for the health club industry. Past awards have been given to other industry leaders such as Nautilus and Technogym.

### Inside this issue:

IHRSA 2006	2
FIBO 2006	2
Hong Kong Conference	2
Electrical Engineering	3
Congrats!	4
Service Update	4

## Did you MEET REX™?

If not ,let us introduce you...REX gives you a serious total body workout with Orbi-linear movement allowing maximized caloric expenditure by sharing the work with all major muscle groups. REX will work your quads, hams, glutes, triceps, biceps, chest, back, and torso. The back support allows a higher work output capacity than ellipticals, bikes, and treadmills.



Need more information? Email Bo Young, [young407@aol.com](mailto:young407@aol.com) or Nikki Frasier, [nfrasier@scifit.com](mailto:nfrasier@scifit.com)

## IHRSA 2006 ~ Las Vegas, NV, USA

IHRSA proved to be another success for SCIFIT's international business this year. Of course, you have heard about our newest product, REX, by now. He was an absolute hit at the show. And Larry accepted the IHRSA Associate of the Year Award on SCIFIT's behalf.

We also are excited to introduce our newest Export Partner, Slim Gym, from India. They have already ordered their first container and also a few additional units that shipped via air.

Welcome Sanjay and Amita Bhalla to our team of Export Partners!

## FIBO 2006 ~ Essen, Germany

2006 FIBO was marked as the BEST FIBO for SCIFIT to date. Much of the hard work is credited to Mr. Sören Heinyng for his European customer base. SCIFIT had a larger stand this year and it paid off. SCIFIT left the show with 41 orders...WOW! REX was also a big hit with everyone...10 were sold in one day.

There are some new export partner possibilities in Austria, Croatia, Spain, Denmark, Holland, and Morocco.

It was also the first time for Del to visit the show and all of our partners enjoyed meeting him and spending time with him on service updates and trainings. Thank you to all of our European Export Partners for your hard work throughout Europe promoting SCIFIT.



## Pan-Pacific Rehab Conference ~ Hong Kong

June 9-11 was the Pan-Pacific Rehab Conference in Hong Kong. Pro-Med Technology of Hong Kong had a booth at the conference and displayed the SXT7000 Total Body Elliptical. Not many companies exhibited in this conference but there were many visitors from Taiwan, China, and Singapore.



## SCIFIT's New Electrical Engineering Manager: Bill Darcey

SCIFIT is pleased to welcome Bill Darcey to the team. Bill is SCIFIT's new electrical engineering manager. He brings with him years of experience in the electronics field. The last company he worked for was one of the industry's most reputable electronics manufacturers. He began working at SCIFIT early March and since then he has already started to implement positive changes to the SCIFIT electronics. He is also in the process of working medical certifications for SCIFIT products, making it easier for you to enter the medical market with SCIFIT. We look forward to keeping you updated on all of the new and exciting things with SCIFIT electronics.



Welcome Bill!



**Scientific Solutions For Fitness™**

5151 South 110th East Avenue  
Tulsa, OK 74146  
USA

Phone: 918-359-2000 x 231  
Fax: 918-359-2012  
Email: nfrasier@scifit.com

Meet the newest member of the SCIFIT

International Team

**Name:** Ashley Taylor Frasier

**Born:** March 8, 2006

**Belongs to:** Matt and Nikki Frasier



Congratulations to Tony and Magella Maguire

They welcomed their daughter, Ivana Maria, into the world on May 24, 2006. Both mom and baby are doing great!

T&T Fitness, Tony's company, is SCIFIT's Export Partner in Ireland.



## **SCIFIT Service Update ~ Export Service Update**

Export Partners ~ please look for an email soon from us to update all of your contact information. We are looking to update any sales, service, and other information that you may feel that we need to update to keep our records current. Sometimes the drawings and other files that we send do not go through, especially to any HOTMAIL or YA-HOO email accounts. This is a perfect opportunity to provide us with additional email addresses that you may have.

Thank you!