

# Office 365 Add-ons

## Simple Licensing for Office 365 in the Enterprise Agreement

### Customers are moving to the cloud. Office 365 Add-ons help you get there.

Organizations are choosing Office 365 to equip their workers with virtually anywhere access to the latest Office applications plus cloud-based IT services like enterprise-grade email and conferencing that are simple to administer. Since launching in mid-2011, Office 365 is one of the fastest-growing businesses in Microsoft history. After only 18 months, one in five of Microsoft's enterprise customers had the paid service.<sup>1</sup> Now, new Office 365 Add-ons give you a simple, low-cost way to add Office 365 services at any time, while maintaining your current Enterprise Agreement and Software Assurance benefits.

#### Easy.

Your underlying Enterprise Agreement does not change. You retain your Software Assurance benefits, including rights to new product version, support and training, and other services to deploy and accelerate adoption of Office 365.

#### Great Price.

Pricing recognizes your existing investments in Office and CAL Suites, while preserving your Enterprise Agreement discounts for on-premises licenses and volume discounts for online services.

#### Flexible.

A robust set of available Office 365 Add-ons provides unprecedented flexibility, giving you an easy way to add Office 365 at any time, for any number of users, to any workload.

### Office 365 Add-on options

With the Office 365 Add-ons you have several options to add cloud services on top of your existing Office Professional Plus and CAL Suite licenses. Which Add-ons you choose from is determined by your current licensing position.

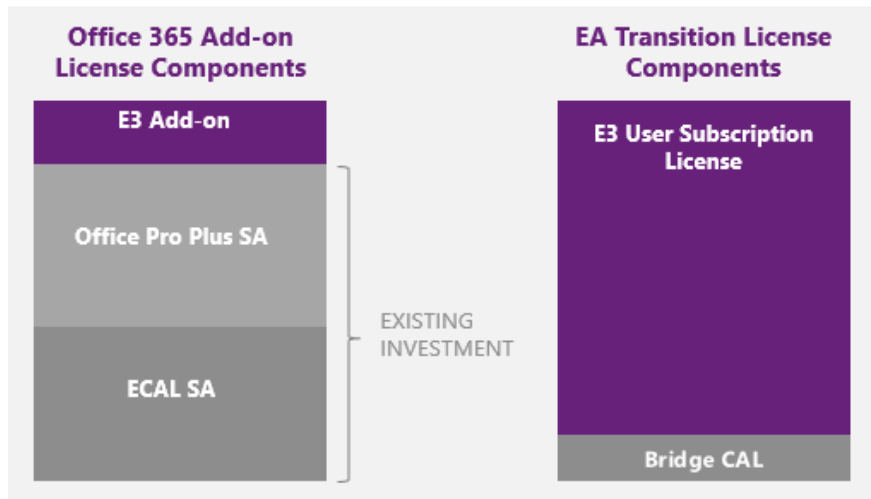
Office 365 Add-Ons	E4 Add-on E3 Add-on	E4 Add-on E3 Add-on	E4 w/o ProPlus E3 w/o ProPlus	E4 w/o ProPlus E3 w/o ProPlus E1
+	+	Exchange Plan 1 Lync Plan 1 SharePoint Plan 1 +	+	Exchange Plan 1 Lync Plan 1 SharePoint Plan 1 +
EA License Position	ECAL + Office	Core CAL + Office	Core CAL + Office 365 ProPlus	Office 365 ProPlus Subscription +
				Core CAL Only

Office 365 Add-on options are available for every CAL Suite customer and Office 365 workload.

## More ways to get Office 365 through your Enterprise Agreement

While the Add-ons are a simple way to get Office 365, Enterprise Agreement customers can continue to use the Enterprise Agreement's Transition and Online Services purchase options. The image below illustrates licensing components for Office 365 E3 Plan using these three licensing methods.

- ▶ A decision to purchase Office 365 Add-on for E3 and True-up annually may be optimal if you are a new cloud customer (easy to transact), or if you want to maintain your Software Assurance benefits and perpetual rights to new on-premises software.
- ▶ A decision to transition to Office 365 E3 is the optimal licensing option if you are committed to Office 365 services and do not need to maintain on-premises software licenses.



## About the Enterprise Agreement.

The Enterprise Agreement is appropriate for your organization if you have more than 250 PCs, devices, and/or users and want to license software and cloud services for your organization for a minimum three-year period. At the onset of your agreement, pricing is based on a tiered volume discount structure, meaning the greater the size of your organization, the less you'll pay for individual licenses. In addition, the cost of your Enterprise Agreement may be spread across three annual payments, helping you predict future budget requirements. Finally, Microsoft Payment Solutions offers even greater payment flexibility by providing custom payment options that let you combine software, services, and equipment in a single investment.

## Learn more

Contact your preferred Microsoft Authorized Enterprise Software Advisor (ESA) or Microsoft Authorized Large Account Reseller (LAR).

- ▶ In the United States, call (800) 426-9400, or find an authorized reseller. In Canada, call the Microsoft Resource Centre at (877) 568-2495.

## Worldwide

For information about Volume Licensing offerings available in your area, find the [Microsoft Volume Licensing website for your country/region](#).

If you are affiliated with an academic, government, or charitable organization there are additional Volume Licensing programs available to you, which may include additional partner and pricing advantages. Visit the [Microsoft Volume Licensing website](#) for more information.

## More Resources

- ▶ Microsoft Worldwide Volume Licensing: [www.microsoft.com/licensing](http://www.microsoft.com/licensing)
- ▶ Office 365 for Enterprise: <http://office.microsoft.com/business/>

<sup>1</sup> [Microsoft Releases Next-Generation Office 365 for Business](#), Microsoft News Center, Feb. 27 2013.

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