



ADTRAN

RealLeasing

ADTRAN® is pleased to offer you a leasing program that is designed to assist you during challenging times — and beyond. The leasing process should be simple, flexible and one that provides options to meet your individual business needs. With ADTRAN RealLeasing, powered by Marlin Leasing Corporation, you will be provided with the financial tools needed to grow in a tough economy.

Benefits of Leasing

- Invest in new technology without an initial cash outlay
- Upgrade infrastructure/systems through operating expense budget
- Maintain capital budget for other projects
- Manage and improve cash flow
- Preserve bank credit lines
- Utilize flexible payment options
- Manage balance sheet liabilities

Why RealLeasing by Marlin Leasing Company?

- Designed specifically for the SMB
- Online quote tool
- Competitive rates
- Same day funding
- Simple, one page documents
- Approval within 1-2 hours
- Multiple Leasing Options (Seasonal, Delay or Skip Payments, Deferred Payments and others)

For more information, contact Wilbur Hooks with Marlin Leasing at 888.479.9111 x3245 or visit us online at www.adtran.com/realleasing

Why Use Capital Budget?

When You Can Use Operating Budget?

For example:

SMB network upgrade

NetVanta® 4430	\$3,890
NetVanta 3448 PoE	\$1,985
NetVanta 1335 PoE	\$2,395
NetVanta 1335 PoE & Wi-Fi®	\$2,795
2 NetVanta 150s	\$425 x 2 = \$850
Total MSRP/List price	\$11,915

Lease for under \$300 a month!

SMB 10 station VoIP and data network

1 NetVanta 7100	\$4,595
10 ADTRAN IP Phones	\$249 x 10 = \$2,490
1 VIM	\$400
Total MSRP/List price	\$7,485

Lease for under \$200 a month!



Take advantage of the opportunity to invest and stay ahead of the game by offering ADTRAN RealLeasing today!