

Symantec Endpoint Security Licensing Guide

**Endpoint Protection,
Endpoint Protection for Network Servers,
And Endpoint Protection for VDI**

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This document is intended to aid Symantec sales and channel partners in selling and quoting Symantec Endpoint Protection solutions and is to serve primarily as a reference guide on the licensing and service level options available. All pricing and SKUs should be obtained from the current appropriate regional price list. Symantec reserves the right to change this document at any time without notice.

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Introduction

Symantec introduced new Corporate Price lists beginning August 2017. You should use these lists and select Legacy price lists when quoting new agreements. The Corporate price list family includes:

- Symantec Corporate Price List
- Symantec ACD and GOV Price List
- Secure One Services – SOS (where applicable)
- Service Provider – MSP (where applicable)

Symantec’s Legacy price lists are still available. You should use these Legacy lists to:

- Quote Maintenance renewal prices for existing agreements
- Quote prices for select Legacy Buying Programs, especially when adding new licenses to exiting agreements
- Support legacy partners who require access to regional price lists

Agreement Type	Licensing Program	Licenses	Maintenance	Subscriptions
New	N/A	Use Corporate Price Lists	Use Corporate Price Lists	Use Corporate Price Lists
	Small Business Packs	Use Legacy price lists	Use Legacy price lists	Use Legacy price lists
	Express	Use Legacy price lists	Use Legacy price lists	Use Legacy price lists
	XSP	Use Legacy price lists	Use Legacy price lists	Use Legacy price lists
Existing	Small Business Packs	Use Legacy price lists	Use Legacy price lists	Use Legacy price lists
	Express	Use Legacy price lists	Use Legacy price lists	Use Legacy price lists
	Rewards	Use Legacy price lists	Use Legacy price lists	Use Legacy price lists
	Academic	Use Legacy price lists	Use Legacy price lists	Use Legacy price lists
	Academic Subscription	Use Legacy price lists	Use Legacy price lists	Use Legacy price lists
	Government	Use Legacy price lists	Use Legacy price lists	Use Legacy price lists
	VPA	Use Legacy price lists	Use Legacy price lists	Use Legacy price lists
	XSP	Use Legacy price lists	Use Legacy price lists	Use Legacy price lists
EFLEX	Use Legacy price lists	Engage Sales Rep for new contracts	Use Legacy price lists	

Product Overview

Symantec Endpoint Protection delivers superior, multilayer protection to stop threats regardless of how they attack your endpoints. It combines core security capabilities with next gen technologies such as advanced machine learning, advanced application defenses, and deception for defense-in-depth. SEP integrates with existing security infrastructure including Secure Web Gateway, Content Analysis, and more to provide orchestrated responses to address threats quickly. The single, lightweight SEP agent offers high performance by significantly reducing scan times and bandwidth requirements. In total, SEP meets the high bar for security requirements, all without compromising end-user productivity, so that you can focus on your business.

SEP protects endpoints regardless of where attackers strike on the attack chain. SEP’s security efficacy leads the industry as validated by third parties. This level of prevention is only possible with a combination of core technologies and new, leading-edge technologies as listed below.

Core capabilities

- Antivirus – scans and eradicates malware that arrives on a system
- Firewall and IPS – blocks malware before it spreads to the machine and controls traffic
- Application and Device Control – controls file, registry, and device access and behavior; also offers whitelisting and blacklisting



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Advanced technologies

- Advanced Machine Language – detects new and evolving threats, pre-execution
- Memory Exploit Mitigation – blocks zero-day exploits against vulnerabilities in popular software
- Behavior Monitoring – monitors and blocks file that exhibit suspicious behaviors
- Reputation Analysis – determines safety of files and websites using community intelligence

Emulator – Uses a virtual machine to detect malware hidden by custom packers

Licensing Options:

Perpetual licenses continue to be available. Customers must now purchase perpetual licenses and maintenance licenses separately. At the time customers purchase perpetual licenses, it is mandatory that they purchase a corresponding number of Maintenance licenses.

For continued license compliance and access to benefits, including security content updates, Maintenance must be renewed prior to the end of the Maintenance term.

Symantec Endpoint Protection is also available as a fixed-term subscription license that includes Maintenance. For continued license compliance, and access to the software and Maintenance benefits, subscriptions must be renewed prior to the end of the subscription term.

For information on SEP Maintenance entitlements, visit the following Knowledge Base article:

https://support.symantec.com/en_US/article.HOWTO109566.html

Meter definition and its licensing use cases

- **Meter.** Customers may use the licensed software for the number of licensed device(s) and at the use levels as indicated below. The types of licensable devices vary depending on the Endpoint Protection product:

Standard Product	Licensable Devices
Symantec Endpoint Protection	<ul style="list-style-type: none"> • Each Desktop, laptop computer, workstation, or server instance both physical or virtual • Each device (“thin client”) connected to a terminal server
Symantec Endpoint Protection for Network Servers	<ul style="list-style-type: none"> • Each physical or virtual servers whether or not they are connected to a network • Each Terminal server
Symantec Endpoint Protection for VDI	<ul style="list-style-type: none"> • Each virtual desktop instance operating in a VDI environment

Examples:

- A customer has deployed SEP on 100 laptops. Each user accesses one and only one device. The customer will be compliant if it has purchased 100 SEP licenses
- An existing customer has deployed SEP on 100 desktops and 25 tablets. Customer will be compliant if it has purchased 125 SEP licenses because the total number of devices is 125 even though the total number of actual users may be less, i.e., 75 users only access desktops and 25 users access both desktops and tablets.
- A customer has protected 50 servers with SEP functionality. If the customer has purchased 50 SEP, it will be compliant. If the customer has only purchased 40 SEP licenses, it must purchase combination of 10 SEP or SEP for Network Server licenses to be compliant. Simply, when testing for compliance on servers, the

customer the customer must hold enough SEP and SEP for Network Servers licenses such that the total number of licenses equals the number of servers protected.

How to Quote

Process

1. Choose a use case
Example: 1000 physical laptops running 250 virtualized machines plus 1500 virtual desktops
2. Choose the type of deployment and license. Available types include:

Deployment & License	SKU Description
Perpetual	<ul style="list-style-type: none"> Standard or Add User
Maintenance	<ul style="list-style-type: none"> Initial or Renewal
Support	<ul style="list-style-type: none"> Initial 1 Year, Initial 2 Year, Initial 3 Year or Add User 1 Year or Renewal 1 Year

License Entitlement	SKU Description Examples (please see Corporate Price list for a complete listing)
Perpetual License	<ul style="list-style-type: none"> Endpoint Protection, License, 1-24 Devices Endpoint Protection for Network Servers, License, 1-24 Devices Endpoint Protection for VDI, License, 1-24 Devices
Initial and Renewal Maintenance	<ul style="list-style-type: none"> Endpoint Protection, Initial Software Maintenance, 1-24 Devices 1 YR Endpoint Protection for Network Servers, Initial Software Maintenance, 1-24 Devices 1 YR Endpoint Protection for VDI, Initial Software Maintenance, 1-24 Devices 1 YR
Subscription	<ul style="list-style-type: none"> Endpoint Protection, Initial Subscription License with Support, 1-24 Devices 1 YR Endpoint for Network Servers: <i>Not available in subscription form at this time</i> Endpoint Protection for VDI, Initial Subscription License with Support, 1-24 Devices 1 YR

3. Choose the appropriate Standard Product
Example: Use case: 100 laptops, 50 virtual machines, and 75 virtual desktops. Two are needed: SEP to protect the physical and virtual machines and SEP for VDI to protect virtual desktops

Example: Use case: 50 network servers. One of two are needed. Customer may protect these network servers with either SEP or SEP for Network Servers. Note: Be aware of the differences between SEP and Data Center Security (DCS). For servers, DCS may be a better fit for the customer's use case.
4. Identify the deployment attributes
Example:
 Product = Symantec Endpoint Protection; Symantec Endpoint Protection for VDI
 License = perpetual
 Meter = per device

Example:
 Product = Symantec Endpoint Protection; Symantec Endpoint Protection for Network Servers
 License = perpetual

Meter = per device

5. Determine the number of Perpetual, Maintenance or Subscription licenses needed

Example:

Physical laptops: 1000 instances of SEP
 Virtual machines: 250 instances of SEP
 SEP total = 1250

Virtual desktop instances: 1500 instances of SEP for VDI
 VDI total = 1500

Example:

Physical laptops: 1000 instances
 Servers: 200 instances
 SEP total = 1200 (least cost option because customers may deploy SEP on servers) Note: Customers must purchase a Maintenance license when purchasing each Perpetual license.

6. Calculate the quote

Example:

Number Needed	SKU
1000 for the physical laptops 250 for the virtual machines Total 1250	<ul style="list-style-type: none"> Endpoint Protection, License, 1000 - 2499 Devices Endpoint Protection, Initial Software Maintenance, 1,000-2,499 Devices 1 YR
1500 for virtual desktop instances Total 1500	<ul style="list-style-type: none"> Endpoint Protection for VDI, License, 1000-2499 Devices Endpoint Protection for VDI, Initial Software Maintenance, 1000-2499 Devices 1 YR

Example:

Number Needed	SKU
1000 for the physical laptops Total 1000	<ul style="list-style-type: none"> Endpoint Protection, License, 1000 - 2499 Devices Endpoint Protection, Initial Software Maintenance, 1,000-2,499 Devices 1 YR
200 for servers Total 200	<ul style="list-style-type: none"> Endpoint Protection, License, 100 - 249 Devices Endpoint Protection, Initial Software Maintenance, 100 or 249 Devices 1 YR <p>or</p> <ul style="list-style-type: none"> Endpoint Protection for Network Servers, License, 100-249 Devices Endpoint Protection for Network Servers, Initial Software Maintenance, 100-249 Devices 1 YR

Upgrades and Cross-grades

- Customers with Symantec Endpoint Protection 12.1 and later licenses who have current Maintenance are entitled to upgrade to the current Symantec Endpoint Protection build at no extra cost (eligible customers will be notified by email).
- Competitive upgrades are not available

Home Use and Student Use

Home Use and Student Use SKUs are not available in version 14 and later.

Evaluations/Trial/Demo

60-day trial available by registering online <https://www.symantec.com/products/threat-protection/endpoint-family/endpoint-protection>

Maintenance Offerings and Other Services

Symantec™ Endpoint Protection is offered with Support. It provides access to critical security content updates, product updates, version upgrades at no extra charge, and 24x7 access to Symantec's technical support experts.

For more information on benefits, visit: <https://www.symantec.com/support-center/renewals/maintenance-overview>.

For more information about Enterprise Technical Support, visit: https://support.symantec.com/en_US.html

Advanced support offerings: For information about premium options, visit: <https://www.symantec.com/services/business-critical-services>

Educational services: For information on a variety of educational offerings including instructor-led training and online courses, visit: <https://www.symantec.com/services/education-services>

Licensing Contacts

	For questions regarding:	Contact Information
Symantec Licensing Team	Customer Licenses	http://www.symantec.com/support/assistance_care.jsp license@symantec.com