



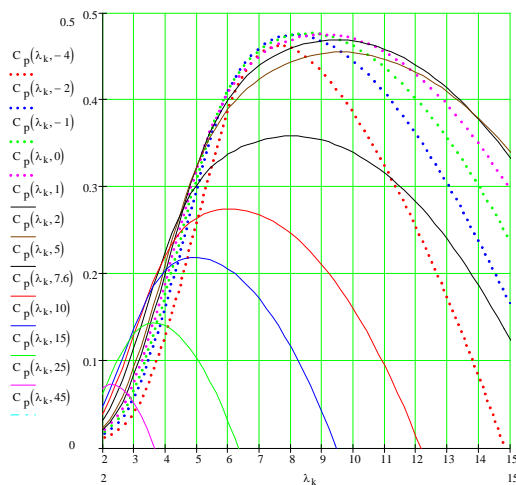
# Economics of Distributed Renewable Projects

Wind Interconnection Workshop  
 Golden, CO  
 May 22, 2013

Tom McDermott, [tom@meltran.com](mailto:tom@meltran.com)  
 MelTran, Inc.



## Power → Wind Speed Cubed



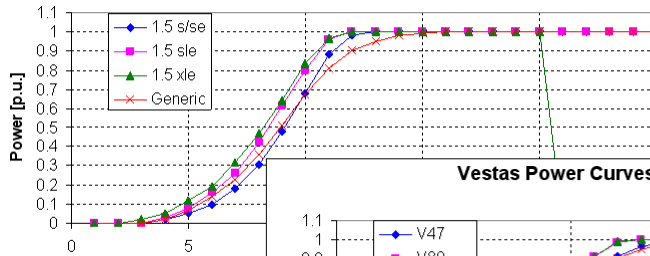
$$P = \frac{1}{2} \cdot \rho \cdot \pi \cdot R^2 \cdot v^3 \cdot C_p \cdot \eta_G \cdot \eta_B$$

- $\rho$  = relative air density
- $R$  = swept area radius
- $v$  = wind speed
- $C_p$  = coefficient of performance
- $\eta_G$  = generator eff.
- $\eta_B$  = bearings/gearbox eff.
- $\lambda_k$  = tip speed ratio

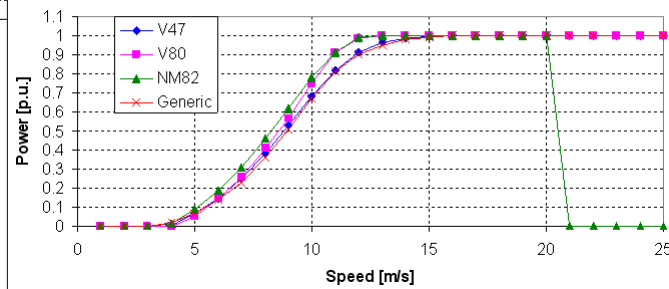


# Sample WTG Power Curves

GE Power Curves w/ Generic

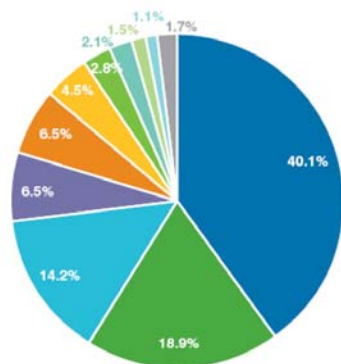


Vestas Power Curves w/ Generic



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# Top Turbine Suppliers



Ranking	Company	Capacity through 2012, MW
1	GE Energy, Enron, Zond, Tacke	24,085
2	Vestas, NEG Micon, Micon, Nordtank, NedWind, Wind World	11,363
3	Siemens, Bonus	8,506
4	Gamesa	3,923
5	Mitsubishi	3,899
6	Suzlon	2,685
7	Clipper	1,700
8	REpower	1,259
9	Acciona	908
10	Nordex	674
	Others	1,005

Others includes AAER, Alstom, CCWE, DeWind, Elecon, EWT, Fuhrlander, Goldwind, Guodian, Hyundai, HZ Windpower, Kenersys, Leitner-Poma, Nordic, Northern Power Systems, PowerWind, Samsung, Sany, Sinovel, Unison, VENSYS and more.



Source: AWEA 2012 Executive Summary Report

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## Turbine Power Curve Library

Model	kW	Model	kW	Model	kW
Acciona AW77 / 1500	1500	Gamesa G52-850	850	Northwind 100/19	100
AOC 15/50	65	Gamesa G80-2.0	2000	Northwind 100/20	100
Clipper C100 / 2500	2500	Gamesa G83-2.0	2000	NorthWind 100/21	100
Clipper C89 / 2500	2500	Gamesa G87-2.0	2000	RePower MD77 / 1500	1500
Clipper C93 / 2500	2500	GE 1.5 s/se	1500	RePower MM70 / 2000	2000
Clipper C96 / 2500	2500	GE 1.5 sle	1500	RePower MM82 / 2000	2000
Entegrety EW15 / 65	65	GE 1.5 xle	1500	RePower MM92 / 2000	2000
Fuhrlander 1500/70	1500	GE 2.5 xl	2500	Suzlon S64 / 1250	1250
Fuhrlander 1500/77	1500	MWT 92 / 2400	2400	Suzlon S64 / 950	950
Fuhrlander 2500/100	2500	MWT 95 / 2400	2400	Suzlon S66 / 1250	1250
Fuhrlander 2500/80	2500	NEG Micon 48 / 750	750	Suzlon S88 / 2100	2100
Fuhrlander 2500/90	2500	NEG Micon 52 / 900	900	SWT-1.3-62	1300
Fuhrlander FL100	100	NEG Micon 54 / 950	950	SWT-2.3-82	2300
Fuhrlander FL1250	1250	NEG Micon 72 / 1500	1500	Vestas NM82 / 1650	1650
Fuhrlander FL250	250	Nordex N100 / 2500	2500	Vestas V15 / 75	75
Fuhrlander FL30	30	Nordex N60 / 1300	1300	Vestas V27 / 225	225
Fuhrlander FL600	600	Nordex N80 / 2500	2500	Vestas V47 / 650	660
Fuhrlander MD 70 / 1500	1500	Nordex N90 / 2300	2300	Vestas V80 / 1800	1800
Fuhrlander MD 77 / 1500	1500	Nordex S70 / 1500	1500	Vestas V90-3.0 / 3000	3000
		Nordex S77 / 1500	1500		



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## Wind Production



## Distributed Wind Economics

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- Capacity Factor: Determines Energy Production
- Look at Wind as an Energy Source, not Capacity
- Tax Incentives: Enhance the cash flow
  - Production Tax Credit (PTC)
  - Clean Renewable Energy Bonds (CREB)
- Grants and other incentives may be available
- Plus the usual considerations
  - Debt and Equity financing
  - Insurance, O&M, tax requirements
  - Evaluate by net present value (NPV), internal rate of return (IRR), payback period, etc.



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## Economic Screening Applet

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- Based on NREL's WindFinance
  - <http://analysis.nrel.gov/windfinance/login.asp>
- UWIG Added:
  - Power Curve download for the Feeder Simulator
  - Sensitivity Analysis: 1 output vs. 2 inputs
  - Almost 60 Power Curves
  - Temperature Effect on Air Density
  - Grant Effect on PTC and Depreciation



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## Economics: Base Case

- 7 Input Screens
- Saves Data on the Server
- Sample Files on the Server

test grants

**TAX ASSUMPTIONS**

Jump To...  
 Jump To...  
 PROJECT SELECTION  
 GENERAL ASSUMPTIONS  
 CAPITAL COSTS  
 OPERATING EXPENSES  
 FINANCING ASSUMPTIONS  
**TAX ASSUMPTIONS**  
 ECONOMIC ASSUMPTIONS  
 CONSTRAINING ASSUMPTIONS  
 ANALYSIS RESULTS

Marginal Federal Tax Rate  
 Marginal State Tax Rate  
 Tax Incentive Type  
 Include PTC/REPI in DSCR Calculation  
 Incentive Amount  
 Incentive Length 10 years  
 Incentive Inflation Rate 3 %/year  
 (Note: Grant Percentage) 45 %



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## Wind Cost Guidelines

- Capital: \$2.2 (+/- 50%) million per MW capacity
- O&M: either \$15-25/kW, or \$0.005-0.01/kwhr
- Site Royalty: either \$2.5-4.0 thousand per MW, or 3% of annual revenues
- Insurance: 0.25-1.0% of capital cost, annually
- Property Tax: check state and local laws
- Local Incentives: enter a Grant Percentage under "Financing Assumptions"



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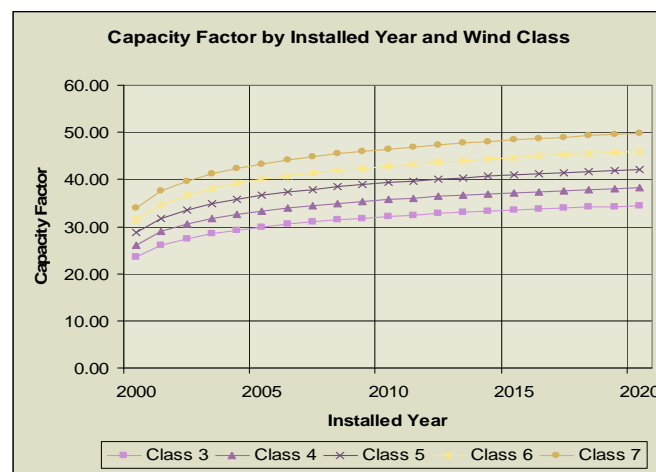
## Wind Capacity Factor

- Energy = CF \* (8760 hrs/yr) \* (kW rating)
- Wind speeds are variable
  - Power depends on speed<sup>3</sup>
  - Actual site measurements are best
- Electrical power output depends on the turbine and interface design
  - Complicated function of aerodynamics and controls
  - Controls are generally considered proprietary



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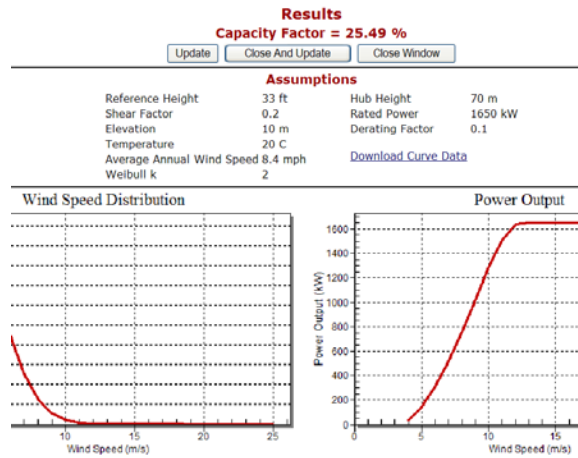
## Wind Capacity Factor Projections



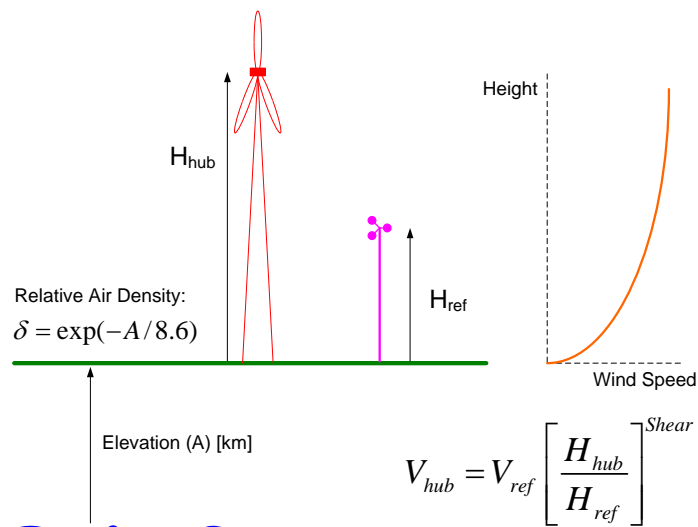
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# Wind Capacity Factor Module

- Wind Data:
  - Actual Measured Distribution
  - Measured Average Annual Speed
  - Average Annual Speed from a Map
- Power Curve:
  - Specific
    - » From Library
    - » Uploaded
  - Generic



# Heights, Elevation, and Shear Factor



## Shear Factor Guidelines

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- 0.10 Water
- 0.14 Low grass or steppe
- 0.20 Rural with obstacles
- 0.25 Suburbs and woodlands
- Measurements at 100 m reference height can look **much** better than at 50 m reference height



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## Relative Air Density

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- Power Curves are for standard 1.225 kg/m<sup>3</sup>
  - Elevation is 0 m, Temperature 15 °C or 288.15 °K
- Correction for Elevation only:

$$\delta = \frac{\rho}{1.225} = \left( \frac{288.15 - 0.0065h}{288.15} \right)^{5.2588}$$

- $\delta$  (0 m) = 1.000
- $\delta$  (1000 m) = 0.887
- “Lapse Temperature” at 1000 m is 281.65 °K
- Earlier version used 4.256 exponent
  - $\delta$  (1000 m) = 0.9074



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## Effect of Temperature w/ Elevation

- Correction for both Elevation and Temperature:

$$\delta = \frac{\rho}{1.225} = \frac{P_o}{RT} \exp\left(\frac{-gh}{RT}\right)$$

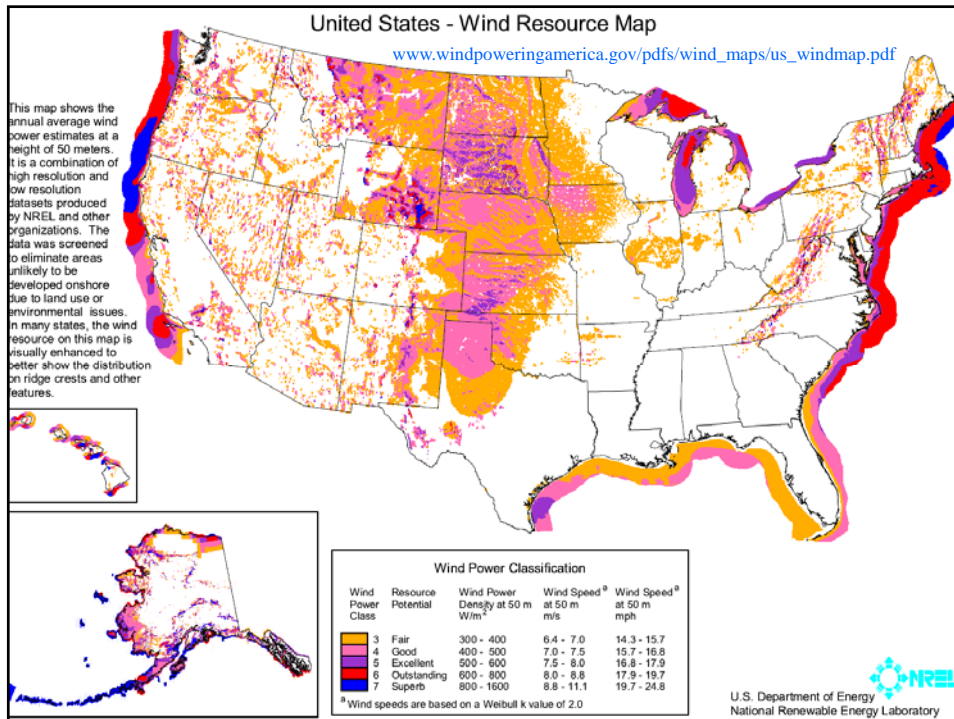
- $P_o=101325$ ,  $R=287.05$ ,  $g=9.80665$ ,  $T=273.15 + \text{°C}$ :

$$\delta = \frac{288.15}{T} \exp\left(\frac{-h}{29.271T}\right)$$

Example $\delta$	T = 0 °C	T = 15 °C
h = 0 m	1.0549	1.0000
h = 1000 m	0.9309	0.8882



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## Wind Capacity Factor Data Sources

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- Wind Speeds
  - [www.nrel.gov/wind/resource\\_assessment.html](http://www.nrel.gov/wind/resource_assessment.html)
  - Links to state maps, or national map if no state map
- Elevation
  - [earth.google.com](http://earth.google.com) (requires a download)
  - [www.earthtools.org](http://www.earthtools.org) (no download)
- Temperature
  - [www.weatherbase.com](http://www.weatherbase.com) (by month)
- Turbine Power Curves
  - Google for the vendor's brochure
  - [www.inl.gov/wind/software/](http://www.inl.gov/wind/software/) (Excel spreadsheets)



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## Solar Production

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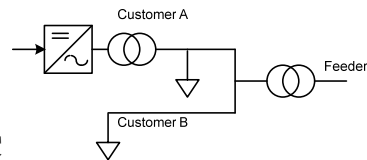
## Photovoltaic Generation



Source: Charlie Williams, S&C

### Inverter Based Interface

- Control Interactions?
- Cloudy Day Variability
- Limit Secondary Unbalance to 20% of Transformer Rating



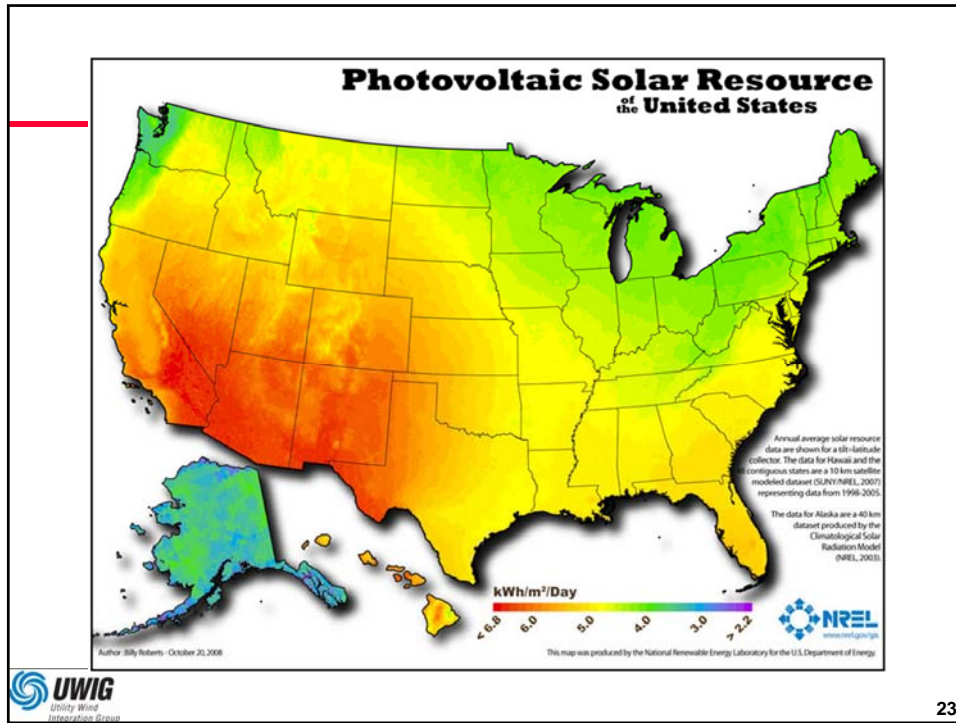
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## Distributed PV Economics

- “Capacity Factor” still crucial:
  - Technology and cell type
  - Latitude, azimuth, tracking systems
  - Temperature dependence
  - Summer peaking vs. typical winter peaking for wind
  - Daytime peaking vs. typical night peaking for wind
- No Production Tax Credit
- Other Tax Credits May Apply
- Financing and Cash Flow Considerations

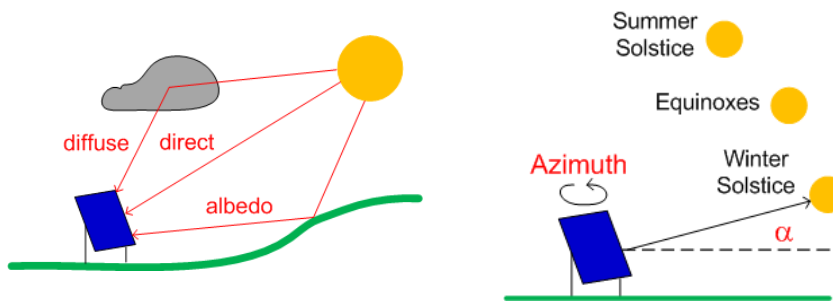


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## PV Angle Effects

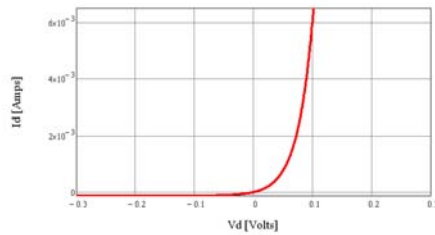
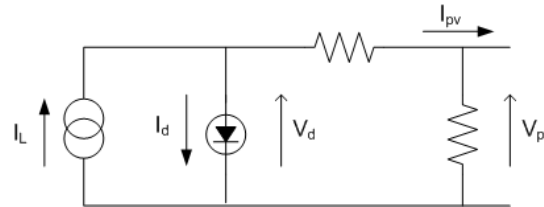


- Best elevation depends on latitude and season
- Best azimuth depends on time of day

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# PV Cell

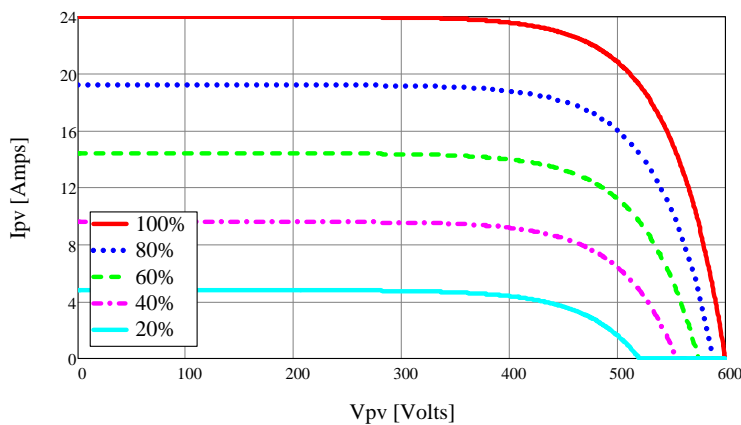
- p-n junction (diode)
- Trapped photons create electron/hole pairs and current



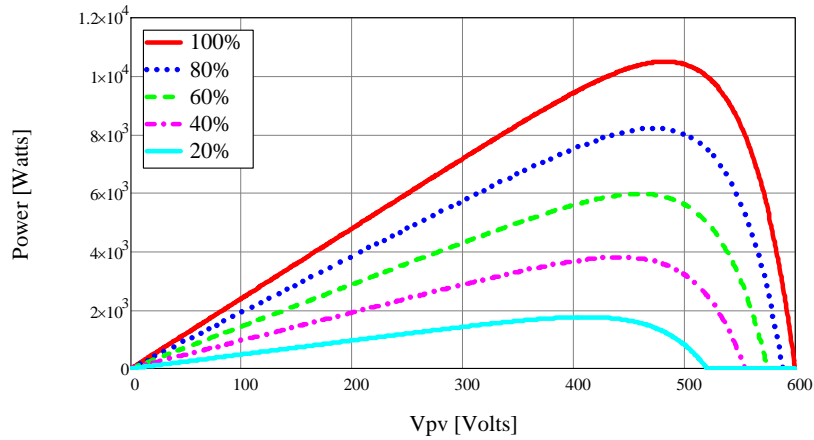
$$I_{pv} = I_L - I_0 \left[ \exp\left(\frac{qV}{kT}\right) - 1 \right]$$



# Maximum Power Point Tracking

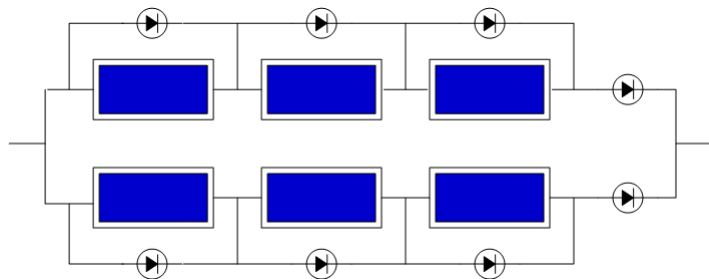


## MPPT In Steady State



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## PV System



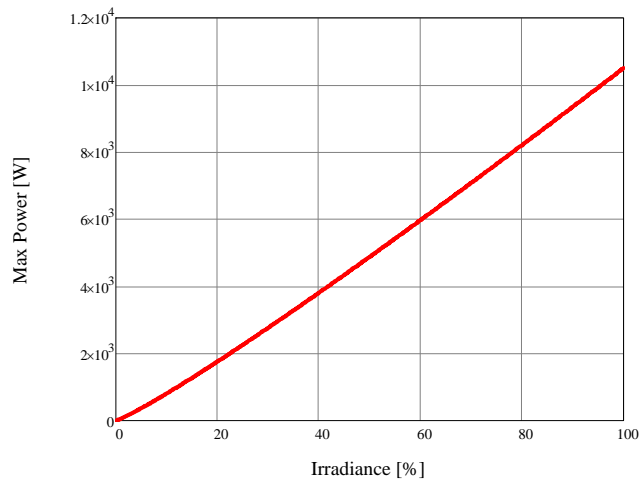
- Bypass failed modules and strings
- Performance degraded by temperature, shading, dirt



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## MPPT Almost Linear Output

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## PV Capacity Factor Data Sources

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- HOMER, [www.homerenergy.com](http://www.homerenergy.com)
- NREL In My Back Yard (IMBY) [www.nrel.gov/eis/imby/](http://www.nrel.gov/eis/imby/)
- SEPA Solar Tools at [www.solarelectricpower.org](http://www.solarelectricpower.org)

## Incentives

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## Types of Incentives

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- Fixed Quantity
  - United Kingdom, Australia, Italy, Netherlands
  - State Renewable Portfolio Standards (RPS) would fall into this category
- Fixed Price
  - European “Feed-In” laws, guaranteed % of retail price
- Production Tax Credit
  - United States at the Federal level
- Clean Renewable Energy Bond (CREB)
  - For non-taxable entities, a zero-interest loan
- Grants – USDA and others
- Check state & local tax incentives





## Production Tax Credit (PTC)

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- Energy Policy Act of 1992 – 1.5 ¢/kWhr
- Has been extended eight times
- Adjusted for inflation – currently 2.3 ¢/kWhr for Wind
- Lasts for 10 years
- Must pay federal income taxes in order to use the PTC
  - Equivalent REPI for non-taxable entity, under-funded at about \$5M annually
- Currently expires on December 31, 2013
  - **Project must have started construction by that date**



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## Renewable Energy Production Incentive (REPI)

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- Direct payment for public utilities that don't pay taxes, and would not benefit from PTC
- “Equivalent” to PTC, currently 2.1 ¢/kWhr
- Congress must appropriate REPI funds annually:
  - Competes with other funding priorities
  - May not be able to obtain the full REPI payments
  - Tier 1 (Wind & Solar) 33% paid in 2009
  - Tier 1 last paid 100% in 2003
- Varied from \$3.7M to \$5M from FY2000 through FY2009



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## Clean Renewable Energy Bonds

- A “tax credit bond” for municipals, cooperatives, tribal governments, others who can’t use PTC
- Issuer pays no interest; instead the bondholder receives a Federal tax credit
- Energy Tax Incentives Act of 2005 authorized \$800M for CREBs issued in 2006 and 2007
  - Up to \$500M for government organizations
  - 786 Applications Filed by April 26, 2006
  - 610 Approved; 112 for Wind and 434 for Solar
- Tax Relief and Health Care Act of 2006
  - Extended CREB another \$400M (Total \$1.2B)
  - Up to \$750M for government organizations
  - Extended CREB to December 31, 2008
  - Applications Were Due at IRS by July 13, 2007
  - Fully Allocated by the end of 2007



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## “New” CREBs

- Two 2008 Acts, plus 2009 Recovery Act
  - \$800M each for government, cooperatives, public power
  - Reduced the payments; may need to offer at discount
- Applications due August 4, 2009; awards made:
  - Government: \$800M in 739 projects (smallest-to-largest allocated from \$3068M in 997 applications)
  - Cooperatives: \$609M in 31 projects (may have a followup)
  - Public Power: \$800M in 35 projects (pro rated from \$1446M in 38 applications)
  - So, about \$191M was left over (**now gone**)



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# New CREB Credit Rate Schedules

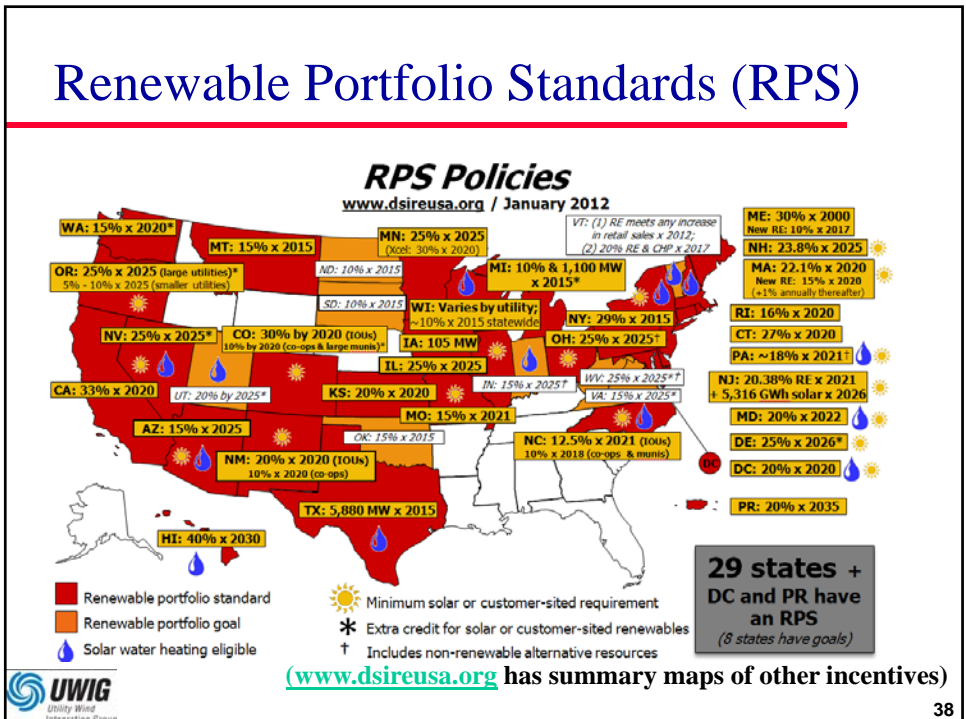
CREB Table of Rates for Issuance on December 1, 2009

<https://www.treasurydirect.gov/GA-SL/SLGS/selectCREBDate.htm>

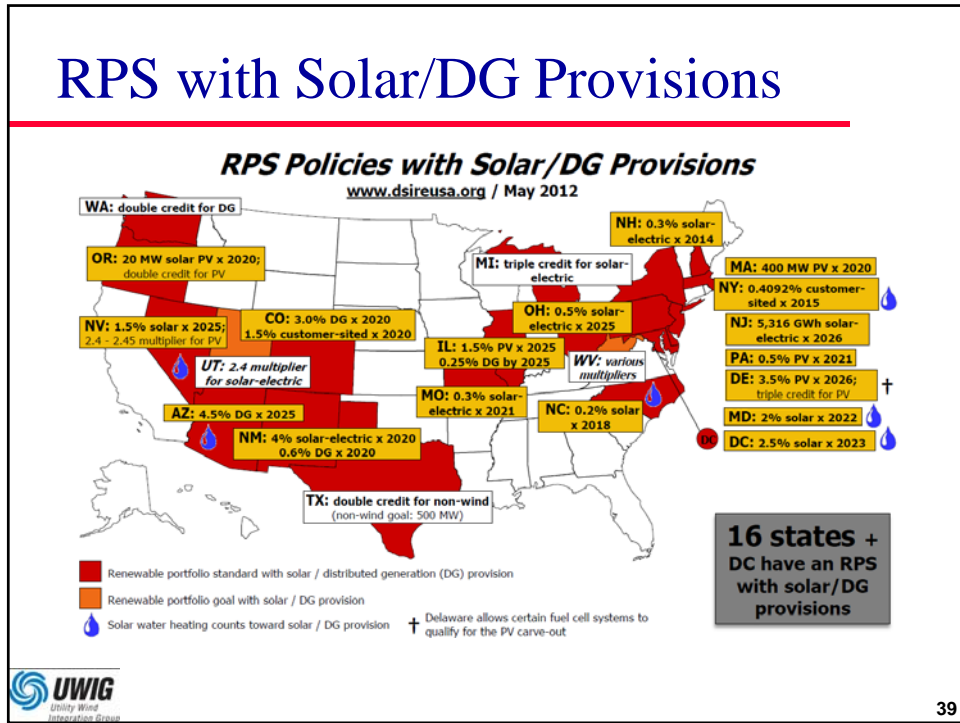
Term to Maturity	Credit Rate
1 year	1.84%
2 years	2.29%
3 years	3.04%
4 years	3.70%
5 years	3.94%
6 years	4.32%
7 years	4.59%
8 years	4.72%
9 years	4.94%
10 years	5.18%
11 years	5.27%
12 years	5.38%
13 years	5.47%
14 years	5.53%
15 years	5.58%
16 years	5.68%



# Renewable Portfolio Standards (RPS)

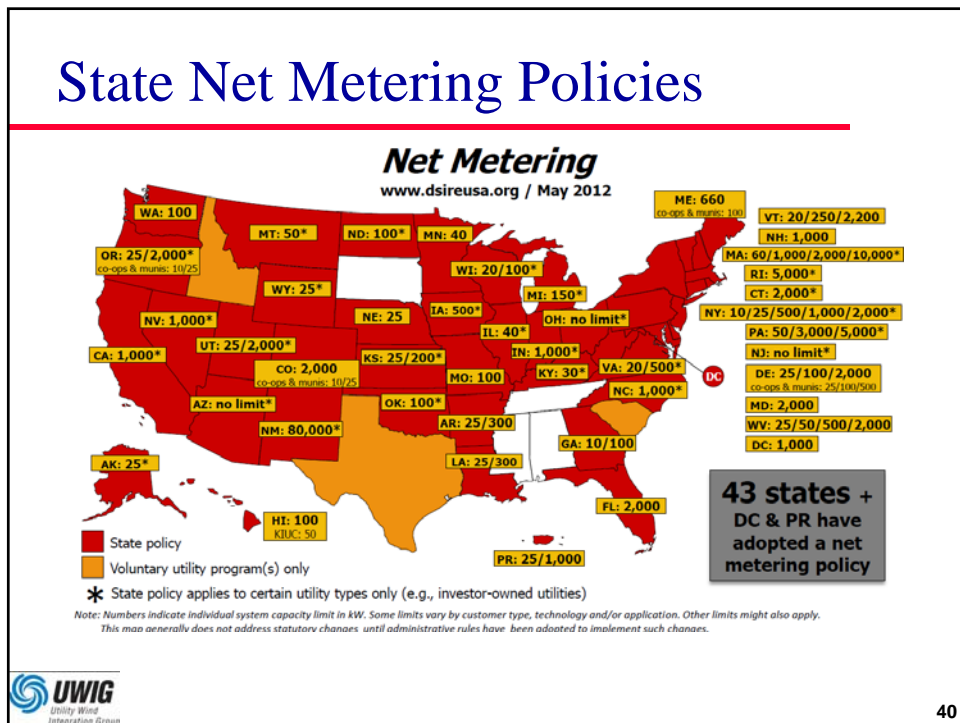


# RPS with Solar/DG Provisions



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# State Net Metering Policies



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## 3 MW → 3 \* 1 MW for Net Metering



Source: Neil LaBrake, Jr., National Grid



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## Performance Based Incentives

- MA – 400 MW Solar Carve Out
  - Qualifying facilities sell Solar Renewable Energy Certificates (SREC) with 30.0¢/kwhr floor price
  - Solar Alternative Compliance Payment (SACP) for the state RPS; 55.0¢ → 36.5¢/kwhr over 10 years
- NY – Solar/Biogas Near NYC; Apply for up to 50% installed costs, up to \$3M per applicant
- NJ – has an SREC and SACP program for PV
  - 10 – 20% up-front grant for wind, biogas, LFG
- CA – feed-in tariff for PV, around 1.4x CC gas



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## Some Other MA Incentives

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- Commonwealth Solar II Rebates: 40 – 85¢/W for 1 kW – 15 kW Residential/Commercial PV
- Personal Tax Credit: up to \$1K for PV & Wind
- Property Tax Exemption: 20 years for PV, Wind and Hydro
- Community Wind Grants: \$30k for 2 MW, at least 3 turbines
- Sales Tax Exemption: Renewable Energy Equip.



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## Screening

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# PTC In WindFinance

**Test**

**TAX ASSUMPTIONS** Jump To...

Marginal Federal Tax Rate Should be Taxable  %/year

Marginal State Tax Rate  %/year

Tax Incentive Type  NONE  PTC  REPI

Include PTC/REPI in DSCR Calculation  Yes  No

Incentive Amount  cents/kWh

Incentive Length  years

Incentive Inflation Rate  %/year

(Note: Grant Percentage) May offset PTC  %

PTC used to be 1.9 cents, is now actually 2.3 cents / kWh  
 "Incentive Inflation Rate" approximates this growth



# CREB In WindFinance

**TomTest**

**FINANCING ASSUMPTIONS** Jump To...

Interest Earned on Reserves  %/year

**Loan1** Repayment Schedule  thousand dollars

Schedule Type

Debt Percentage  % of Total Capital Cost

Loan Interest Rate  %/year

Loan Term  years

**Loan2** Repayment: Loan Repayment Schedule - Microsoft Internet Explorer

Schedule Type

Debt Percentage

Loan Interest Rate

Loan Term

Loan1 \$10,608 thousand dollars				
Calendar Year	Beginning Balance	Interest	Principal	Total
2002	(\$10,608)	\$0	\$707	\$707
2003	(\$9,901)	\$0	\$707	\$707
2004	(\$9,194)	\$0	\$707	\$707



## Grants in WindFinance

Help Print <<Start <Back Next> Finish>>

**Test**

**FINANCING ASSUMPTIONS** Jump To...

Grant Percentage  % of Total Capital Cost

Grant Amount  thousand dollars

Interest Earned on Reserves  %/year

**Loan1**   thousand dollars

Schedule Type

Debt Percentage  % of Total Capital Cost

Loan Interest Rate  %/year

Loan Term  years

**Loan2**   thousand dollars

Schedule Type

Debt Percentage  % of Total Capital Cost

Loan Interest Rate  %/year

Loan Term  years

Help Print <<Start <Back Next> Finish>>



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## Effect of Grants on PTC

- ◆ USDA and other Federal grants offset the PTC
  - The PTC offset is capped at 50%
- ◆ Example: project cost of \$1.8M with \$500K Grant

$$PTC = 2.1 \left( \frac{1800 - 500}{1800} \right) = 1.52$$

- ◆ Most state grants don't offset the PTC, so you have to make this adjustment manually depending on the type of grant
- ◆ All grants reduce the depreciable basis for MACRS



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## Discounted Cash Flow Analysis

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- ◆ Future Dollars Worth Less than Present Dollars
  - You Could Have Earned Interest on Present Dollars

$$PV = \frac{FV}{(1 + rate)^n}$$

- ◆ Net Present Value (NPV) is the sum of all future cash flows back to the starting year
- ◆ Internal Rate of Return (IRR) is the interest rate that makes NPV Zero
- ◆ Payback is the time period for zero NPV



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## Present Value Example

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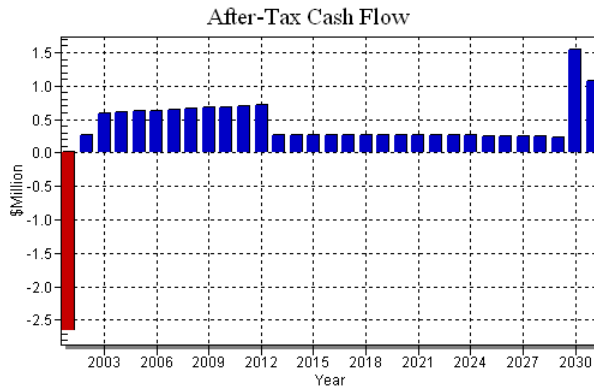
- 10 years, 5% interest rate
- $(1.05)^{10} = 1.6289$
- FV – multiply by 1.6289
  - \$1000 today grows to \$1628.90 in 10 years
- PV – divide by 1.6289
  - \$1000 in 10 years has a present value of \$613.91 today
- IRR – if you invest \$1000 today and then have \$1628.90 in 10 years, your internal rate of return was 5%



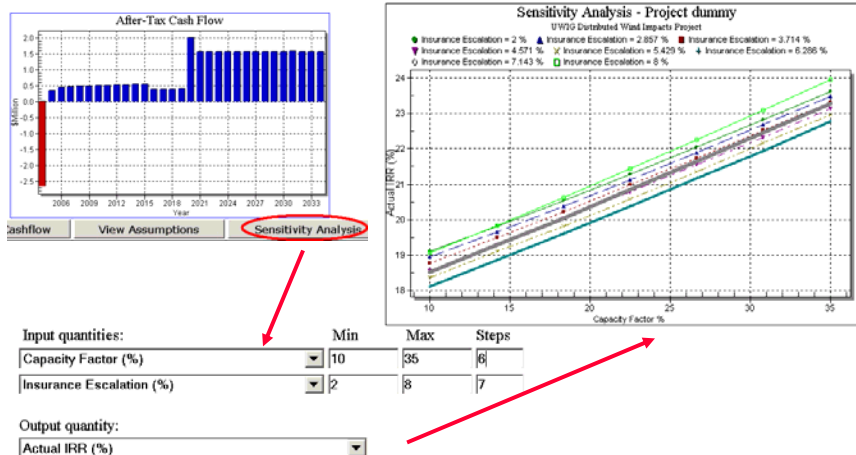
50

# NPV, IRR, and Payback Example

- NPV
  - \$3,696K
  - @ 15.22%
- Payback
  - 5 years
  - @ 15.22%
- IRR
  - 19.46%



# Economics: Sensitivity Analysis



## HOMER Modeling

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- Started at NREL
- Spun off to [www.homerenergy.com](http://www.homerenergy.com)
- Free download version 2.68
- Capabilities:
  - 8760-hour energy balance simulation of loads and sources
  - Optimization and sensitivity analysis of costs
  - Models of PV output, wind output, batteries, and diesel generator dispatching
  - No electrical simulation, CREB or PTC analysis



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## When to Use WindFinance or Homer?

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- WindFinance
  - More detailed effects on Wind Capacity Factor
  - Effects of PTC, CREB, Grants, Taxes, Loans, etc.
  - Larger single projects
  - More Turbines in the library
- HOMER
  - 8760 Energy simulations with Load and Pricing
  - How many wind turbines, PV arrays, batteries, etc.?
  - PV Capacity Factor estimates
  - Hydro, Biomass, and Fuel Cells



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## NREL In My Back Yard (IMBY)

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- <http://www.nrel.gov/eis/imby/> and then click
- “Use IMBY Now”
  - Find your home address, choose Solar energy
  - Draw a PV panel on your rooftop, Run the simulation
  - After the initial results appear, choose a nearby sample load profile and Run the load profile
  - Switch to Wind energy, place a Generic 3-kW wind turbine nearby, and Run. The capacity factor is your annual production, divided by (3\*8760).



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## Workshop Links for Exercises

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- <http://www.uwig.org/distwind/Default.htm>
- Your login credentials are based on the two-digit computer number, on the “ETRAIN” label
  - User Name = goldnguest??
  - Password = guest??#
  - Where ?? is the computer number, with a leading zero if necessary (e.g. goldnguest02 and guest02#)
- For the new toolbox developmental version
  - <http://www.meltran.com/uwig/DGToolBox.html>



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