

# MULTILINE REP Directory

Utilizing a multiline rep can be a cost-effective, efficient way to expand your marketing reach and increase your company's brand awareness. While you may not have the resources to hire your own sales staff, multiline reps are excellent options. What follows is a complete listing of the industry's multiline rep firms from ASI's extensive database. Each entry contains the company name, contact person and information, the territories covered and the lines currently handled, where applicable.



## **Ad Specialty Sales**

**David Friedman**

(770) 888-1606;

Fax: (770) 888-6845

2025 Brook Meadow Dr.  
Alpharetta, GA 30005-8310

**Area covered:** Southeast,  
Puerto Rico

**Lines Carried:** Headwear USA,  
CoasterStone, K & R Precision  
Corporation, Leprechaun Promotions,  
LLC, MV Sport/Weatherproof,  
Maple Ridge Farms Inc.,  
Pentel of America LTD, Terry Town

## **Angello & Associates**

**Joe Angello**

(972) 960-7978;

Fax: (972) 991-8734

[contact@angelloandassociates.com](mailto:contact@angelloandassociates.com)  
4009 Dome Dr.

Addison, Texas 75001

**Area covered:** Texas, Oklahoma,  
Louisiana, Arkansas

**Lines Carried:** Blue Generation,  
Crown Products, High Sierra  
Sport Co., Holloway Sportswear

Inc., Storm Duds Raingear, Strong  
Leather Co.

## **Awesomelines.com**

**Steve Alegria**

(866) 382-3187;

Fax: (619) 819-7359

[stevealegria@awesomelines.com](mailto:stevealegria@awesomelines.com)

406 Superior Way  
Discovery Bay, CA 94505

**Area covered:** California, Wash-  
ington, Oregon, Utah, Colorado,  
Arizona, Nevada

**Lines Carried:** Authentic Plush,  
DEVARA, Headwear USA, Hirsch  
Gift Inc., Maple Ridge Farms Inc.,  
Shepenco/Shelbyville Pencil Co.  
Inc., Via! For Travel and More

## **B R B Group Inc.**

**Brian Bradford**

(847) 940-1238;

Fax: (847) 940-1239

[brian@brbgrouponline.com](mailto:brian@brbgrouponline.com)

895 Hoffman Ln.

Riverwoods, IL 60015-2421

**Area covered:** Midwest

**Lines Carried:** Bulldog Packaging,  
Continental Clothing USA, Expert  
Performance T, Pacific Fleece,  
ShedRain Corporation, Skagen  
Designs LTD, Superex, The Twin  
Line, Tommy Hilfiger Golf

## **BC & Associates Reps Inc.**

**Terri Jones**

(800) 275-1298;

Fax: (972) 722-7714

[terri@bcincentives.com](mailto:terri@bcincentives.com)

PO Box 409

Fate, Texas 75132-0409

**Area covered:** Texas, Oklahoma,  
Arkansas, Louisiana

**Lines Carried:** Avantro Inc.,  
Canyon Outback Leathergoods,  
Dynamic Brands, Huffly Sports  
& Spalding, Zane's Inc., John-  
son Outdoors, Meridian Metal  
Works, Pendleton Woolen Mills,  
Power Sales & Advertising,  
Ricardo Beverly Hills

## **Big River Marketing**

**Douglas Lenger**

(636) 390-8822;

Fax: (208) 728-6531

[doug@bigrivermktg.com](mailto:doug@bigrivermktg.com)

361 Country Club Bluffs Ln.

Washington, MO 63090-6900

**Area covered:** North Dakota,  
South Dakota, Nebraska, Kan-  
sas, Missouri, Iowa, Minnesota,  
Wisconsin, Illinois, Indiana, Ohio,  
Michigan

**Lines Carried:** Alcraft Inc.,  
Andrew Philips/Millennium  
Leather, Debco, Drummond Print-  
ing Inc., Headwear USA, Hospital-  
ity Mints LLC, International Merch  
Concepts, Leashables By Oralabs,  
Little Rapids Corp, Shepenco/  
Shelbyville Pencil Co. Inc., Win-  
ning Edge Inc., Pedre Promotional  
Products Inc., Woodco Inc.

## **BK Marketing LLC**

**Bruce Knisley**

(513) 833-6216

7235 Southpointe Dr.



Cincinnati, OH 45233-4279  
**Lines Carried:** Dri Mark Products Inc., Jornik Manufacturing Corp., Next Products LLC, Vantage Apparel

#### **Blue Dot Marketing Co.**

**Mike Delong**  
(425) 493-6139;  
Fax: (425) 493-6140  
[bluedotmarketing@aol.com](mailto:bluedotmarketing@aol.com)  
12609 54th Ave. W  
Mukilteo, WA 98275-5513  
**Area covered:** Washington, Oregon, Idaho, Montana, Alabama  
**Lines Carried:** Econscious, H T T Apparel & Headwear, PVH Corporate Outfitters, Way2Cool Inc., Yanlee Trading Co. Ltd.

#### **Brandsource Incentives**

**Vilia Johnson**  
(425) 883-8905  
[sales@brandsourceincentives.com](mailto:sales@brandsourceincentives.com)  
12818 NE 35th Pl.  
Bellevue, WA 98005-1339  
**Area covered:** Washington, Oregon, Idaho, Montana, Alaska

**Lines Carried:** Bulova Corp., Zane's Inc., Johnson Outdoors, Orrefors Kosta Boda, Vaquero Meat & Provisions

#### **The Browning Group**

**John Browning**  
(817) 424-4064;  
Fax: (817) 424-4066  
[john@jbrowninggroup.com](mailto:john@jbrowninggroup.com)  
1109 Laguna Vista Way  
Grapevine, Texas 76051-2825  
**Area covered:** Texas, Oklahoma, Louisiana, Arkansas, Colorado, New Mexico  
**Lines Carried:** Aloe Up Suncare Products, ID Wear, KB Innovative Products By KEY-BAK, Pacific Western Sales Inc., Richardson Brands Co., Sterling Cut Glass Co. Inc., Road Pro

#### **Walter Brzyski & Associates**

**Walter Brzyski**  
(908) 461-1125;  
Fax: (732) 876-0204  
132 Jumping Brook Rd.  
Lincroft, NJ 07738-1430

**Area covered:** New York, New Jersey, Pennsylvania, Maryland, DC, Delaware  
**Lines Carried:** Illini, SafeHaven Products, Stromberg Brand, Tomax USA, Tri-Mountain

#### **M Burky & Assoc Inc.**

**Mike Burky**  
(770) 998-2293;  
Fax: (770) 640-0740  
4521 Edgemere Trace N E  
Marietta, GA 30062  
**Area covered:** Southeast  
**Lines Carried:** Atchison® by Bic™, Chocolate Inn/Taylor & Grant, Dri Mark Products Inc., Haas-Jordan By Westcott, Leed's, Leeman Designs-Prime Line Corp., Skagen Designs LTD, Specialty Candle Company

#### **C B Marketing Group**

**Christian Brown**  
(425) 277-1654;  
Fax: (425) 277-7953  
[christiansales1@comcast.net](mailto:christiansales1@comcast.net)  
16038 SE 127th Pl.  
Renton, WA 98059-6410  
**Area covered:** Washington, Oregon, Idaho, Montana, Alaska  
**Lines Carried:** Castelli, Crown Products, J Charles Crystalworks Inc., Mid-Nite Snax®, Picnic Time Inc., Rainkist Umbrella Co., Vantage Apparel, 3M/Promotional Markets Dept.

#### **C W Group**

**Cheryl Winterhalter**  
(941) 924-4237;  
Fax: (941) 924-4239  
[cheryl.cwgroup@verizon.net](mailto:cheryl.cwgroup@verizon.net)  
5524 Antilles Dr.  
Sarasota, FL 34231-4957  
**Area covered:** Florida  
**Lines Carried:** Goodhope Bags Inc., Illini, Pinemax Inc., River's End Trading, Storm Duds Raingear, Tomax USA

#### **Canvasback Sales**

**Greg Boyes**  
(707) 584-1903  
[greg@canvasbacksales.com](mailto:greg@canvasbacksales.com)  
132 Fescue Way  
Rohnert Park, CA 94928-1314  
**Area covered:** Northern Califor-

nia, Northern Nevada, Alaska  
**Lines Carried:** Aloe Up Suncare Products, Antigua Group Inc., Crown Products, Crystal Images, Eagle Dry Goods Co., Kanata Blanket Company, Paramount Apparel Int'l. Inc.

#### **Chris Dollar Marketing Group LLC**

**Chris Dollar**  
(972) 679-2645;  
Fax: (512) 215-0644  
[chrisbnco@sbcglobal.net](mailto:chrisbnco@sbcglobal.net)  
PO Box 342227  
Austin, Texas 78734-0038  
**Area covered:** Texas, Oklahoma, Colorado, Arkansas, Louisiana, Missouri, New Mexico, Kansas  
**Lines Carried:** LarLu/Display-Tec, Golden Pacific Int'l., Latico Leathers, Outdoor Cap Co., PromoChair, Tri-Mountain, ADG Promotional Products

#### **Clark & Clark**

**Jim Clark**  
(314) 994-9155;  
Fax: (314) 994-0573  
[jim.clark@clark-clark.net](mailto:jim.clark@clark-clark.net)  
13221 W Watson Rd.  
Saint Louis, MO 63127-1920  
**Area covered:** Kansas, Iowa, Nebraska, Missouri, Tennessee, Southern Illinois  
**Lines Carried:** Coleman Co. Inc., Gempire/Floral Promotions, Hilasal, MV Sport/Weatherproof, Taylor & Grant Specialties LTD, Webb Company

#### **Cochran and Company**

**Charlie Cochran**  
(706) 888-3876;  
Fax: (706) 221-8614  
[charlie@cochranandcompany.net](mailto:charlie@cochranandcompany.net)  
6900 Schomburg Rd., Ste. 701  
Columbus, GA 31909  
**Lines Carried:** Agua Promotions, Cross Canvas Company Inc., DEVARA, VisionUSA, Stromberg Brand, Superex

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## Collins & Associates

**Robert M. Collins**  
(818) 253-6777;  
Fax: (760) 346-4569  
[mrmagic2@att.net](mailto:mrmagic2@att.net)  
74923 Hwy. 111 #125  
Indian Wells, CA 92210  
**Area covered:** Western  
**Lines Carried:** Century Mfg. Inc., Dard Products Inc., Pentel of America LTD., Pro-Design Corp., Strong Leather Co., Southern Plus, Webb Company

## Company A

(925) 785-8375;  
Fax: (925) 833-8907  
[will@companya.com](mailto:will@companya.com)  
500 Sandy Way  
Benicia, CA 94510-2623  
**Area covered:** North California, North Nevada, Hawaii  
**Lines Carried:** Dri Mark Products Inc., Dunbrooke, Fersten Worldwide Inc, Front Porch Classics, Towel Specialties

## Robert Craxford

**Robert Craxford**  
(215) 499-3910;  
Fax: (215) 489-3107  
[craxford@msn.com](mailto:craxford@msn.com)  
5140 Sugar Hill Ct.  
Doylestown, PA 18902-6208  
**Area covered:** New York, New England & Mid Atlantic States  
**Lines Carried:** Dri Mark Products Inc., Haas-Jordan By Westcott, Molenaar LLC, Payne Publishers Inc., Strong Leather Co., Webb Company

## Creative Solutions & Ideas

**Karen Spencer**  
(416) 621-4889  
7 Treeline Court  
Etobicoke, ON M9C 1K7  
**Area covered:** Ontario  
**Lines Carried:** Debco, ReturnMoi Inc., St. Regis Canada, Taylor & Grant Specialties LTD, 3M/Promotional Markets Dept, Vispak Inc.

## D J C Marketing Consultants

**David Cullum**  
(905) 429-7010  
[djcmarketing@gmail.com](mailto:djcmarketing@gmail.com)  
35 Wells Cres.  
Brooklin, ON L1M1C9

**Lines Carried:** AdNArt Inc., Bags First, Canyon Outback Leather-goods, Colorstrike/Liquid Tech, James Harvest Sportswear, Profile Accessories Inc.

## Direct Sales & Marketing

**Joe Azar**  
(719) 471-4282;  
Fax: (719) 520-0566  
[dsmktg@comcast.net](mailto:dsmktg@comcast.net)  
411 Yucca Dr.  
Colorado Springs, CO 80905-2151  
**Lines Carried:** Coleman Co. Inc., Columbia River Knife & Tool, Pure Fishing, Stormtech Performance Apparel Ltd.

## Jim Dunn & Company

**Jim Dunn**  
(419) 281-1305;  
Fax: (419) 281-6526  
1349 Township Rd. 653  
Ashland, OH 44805-9780  
**Lines Carried:** AdNArt Inc., Dard Products Inc., Dunbrooke, Express-A-Button, Goldstar, Quake City Caps, Snugz/USA Inc.

## EQP SourceMarketing Inc.

**David Hooper**  
(905) 666-4518;  
Fax: (905) 666-4667  
[info@eqpsourcemarketing.com](mailto:info@eqpsourcemarketing.com)  
6 Cardiff Court  
Whitby, ON L1N5N9  
**Lines Carried:** Axis ImageCase

## Flanagan & Associates

**Tom Flanagan**  
(727) 943-7403;  
Fax: (727) 943-7302  
[becky@flanaganreps.com](mailto:becky@flanaganreps.com)  
380 Westwinds Dr.  
Palm Harbor, FL 34683-1043  
**Area covered:** Florida, Georgia, North Carolina, South Carolina, Tennessee, Puerto Rico  
**Lines Carried:** DYR Design Your Recognition, Hartwell Classic Apparel, Hub Pen Co., Paramount Apparel Int'l. Inc., ShedRain Corporation, Snugz/USA Inc., Starline USA Inc., 3M/Promotional Markets Dept, Towel Specialties

## Flynn-Kane Inc.

**Tony Flynn**  
(636) 271-6283;  
Fax: (636) 271-6284  
[tony@flynnandassociates.com](mailto:tony@flynnandassociates.com)  
1131 Sunset Dr.  
Catawissa, MO 63015-1106  
**Area covered:** Missouri, Iowa, Nebraska, Kansas, Southern Illinois, Colorado, Utah  
**Lines Carried:** Akwa, Carolina Sport Towels, Crown Products, High Sierra Sport Co., Nouv-Incentive Gourmet

## Michel Gendron Sales Agency

**Michel Gendron**  
(905) 898-5663;  
Fax: (905) 836-7517  
424 Kelly Cr.  
Newmarket, ON L3Y 7K4  
**Lines Carried:** APF Marketing, C N I J, Fantasia Inc., Stormtech Performance Apparel Ltd.

## Henrickson & Associates

**Jon B. Henrickson**  
(916) 939-8068;  
Fax: (916) 939-8069  
[jon@ideareps.net](mailto:jon@ideareps.net)  
1203 Souza Dr.  
El Dorado Hills, CA 95762-7559  
**Area covered:** Alaska, Arizona, California, Hawaii, Idaho, Nevada, Oregon, Utah, Washington  
**Lines Carried:** Andrew Philips/Millennium Leather, Cedar Crest Manufacturing, LarLu/Display-Tec, Eversole Run, HumphreyLine Inc., Pioneer Balloon Co., LarLu Display-Tec, MV Sport/Weather-proof, Showdown Displays, Logo Mats, LLC

## Hess & Associates

**Bill Hess**  
(920) 898-5791;  
Fax: (920) 898-4848  
[billhess@hessandassociates.org](mailto:billhess@hessandassociates.org)  
PO Box 80  
New Holstein, WI 53061-0080  
**Area covered:** Iowa, Illinois, Indiana, Kansas, Kentucky, Michigan, Minnesota, Mississippi, North Dakota, South Dakota, Ohio, Wisconsin, Nebraska  
**Lines Carried:** Caro-Line/Ban-danna Promotions, Galaxy Bal-

loons Inc., Harry & David, YM Labs, Towel Specialties, 3M/Promotional Markets Dept., Webb Company

## Hudson Marketing Group

**Jamie Hudson**  
(706) 254-5069  
1095 Westminster Ter.  
Bogart, GA 30622-3157  
**Lines Carried:** Allen Company/The, Mid-Nite Snax®, Apollo Group, Sanders Mfg. Company, TRG Group

## The Huffman Group

**Kyle D. Huffman**  
(423) 341-8891;  
Fax: (423) 207-1173  
[KyledHuffman@aol.com](mailto:KyledHuffman@aol.com)  
2880 Hwy. 81 North  
Fall Branch, TN 37656  
**Lines Carried:** Crystal World Inc., Ecorite, TLT Leather

## The Hunt Group

**Lewie Hunt**  
(314) 409-9052;  
Fax: (816) 298-6326  
[lewie.hunt@huntsalesgroup.com](mailto:lewie.hunt@huntsalesgroup.com)  
11140 Washington St.  
Kansas City, MO 64114  
**Area covered:** Iowa, Kansas, Missouri, Nebraska, South Dakota  
**Lines Carried:** American Zebra Line/AZL, Cedar Crest Manufacturing, Hospitality Mints LLC, Illini, Illinois Glove Co., Sabina, Mi Pen Company, Johnson Diaries Limited, K & R Precision Corporation

## Hutchinson Marketing

**Mike Hutchinson**  
(973) 476-5272;  
Fax: (732) 903-6440  
[m.hutchinson@att.net](mailto:m.hutchinson@att.net)  
22 Batterson Ave.  
Westerly, RI 02891-2025  
**Area covered:** Maine, New Hampshire, Vermont, Massachusetts, Rhode Island, Connecticut, New York, New Jersey, Maryland, Pennsylvania, Delaware, DC  
**Lines Carried:** AdImages Drinkware & Arlington, LarLu/Display-Tec, Microthin.com, Showdown Displays, Superb Case, ADG Promotional Products, Taylor & Grant Specialties LTD

### **Idearep.com**

#### **Ron Remer**

(203) 214-2242  
*ron@bigeastssalesteam.com*  
31 Duel Dr.  
Hamden, CT 06518-1738

**Area covered:** Maine, New Hampshire, Vermont, Massachusetts, Rhode Island, Connecticut, New York, New Jersey, Pennsylvania, Delaware, Maryland, DC  
**Lines Carried:** The Chest, Crown Products, Custom Chocolate, LLC, Custom HBC Corp., Golden Pacific Int'l., KC Caps, House of Doolittle LTD, Skagen Designs LTD, Warwick Publishing Co.

### **The Identity Group Inc.**

#### **Bob Black**

(888) 839-7377;  
Fax: (817) 540-4809  
*bob@identitygroupinc.com*  
1340 N. White Chapel Blvd.  
Suite 110  
Southlake, TX 76092-4326

**Area covered:** Texas, Oklahoma, Louisiana, Arkansas, Kansas, Missouri

**Lines Carried:** Cap America Inc., 3M/Promotional Markets Dept., Zippo Manufacturing Co.

### **Illinois Incentive Representatives**

#### **Barbara Dedio**

(630) 858-9664;  
Fax: (630) 858-9665  
*info@illinoisincentive.com*  
23W021 Tamarack Dr.  
Glen Ellyn, IL 60137-7230

**Area covered:** Illinois  
**Lines Carried:** Castle Merchandising, Seaena, Entrees To Excellence, Replogle Globes Inc., Sport Systems Custom Bag Corp.

### **In Stepp Marketing**

#### **Jeff Stepp**

(770) 339-6045;  
Fax: (770) 339-6046  
*inst pepp@bellsouth.net*  
1475 Cheshire Ct.  
Lawrenceville, GA 30043-6513

**Lines Carried:** AITG Business Gifts, American Zebra Line/AZL, Awardcraft, BizPins Inc., Dorcy Special Markets Division, Graphik Business Accessories, Jetline, Landes Inc., Pioneer Balloon Co.,

Pedre Promotional Products Inc., Tekweld, Visual Promotions, Visions Awards

### **Incentive Associates Inc.**

#### **Debra Hopson**

(913) 722-2848;  
Fax: (913) 722-6854  
*incentiveassociate@sbcglobal.net*  
9531 Kessler St.  
Overland Park, KS 66212-5056

**Area covered:** Missouri, Iowa, Nebraska, Kansas

**Lines Carried:** Awards Inc., Built NY Inc., CFS Promotions For Now!, Direct Manufacturing Corp., Entrees To Excellence, Fisher Space Pen Co., Howard Miller, Tri-Mountain

### **Incentive Solutions LLC**

#### **Marty Kaufman**

(435) 655-7933;  
Fax: (435) 655-0238  
*mkaufman@directincentives.net*  
6443 N Business Park Loop Rd. #3  
Park City, UT 84098

**Area covered:** Arizona, New Mexico, Colorado, Wyoming, Idaho, Utah, Nevada, Southern California

**Lines Carried:** Bulova Corp., Carson Optical, Elite Creations, Incentive Concepts LLC, Nouveau Incentive Gourmet

### **Incentives West**

#### **Mark Shinn, MAS**

(206) 241-0778;  
Fax: (425) 228-3631  
*mshinn@incentiveswest.com*  
6947 Coal Creek Pkwy SE # 373  
Newcastle, WA 98059-3136

**Area covered:** Alaska, Arizona, Idaho, Montana, Nevada, Oregon, Washington, Wyoming, California, Colorado, Hawaii, New Mexico, Utah

**Lines Carried:** Global Miniatures Ltd., Ovation Framing, Hand-Stands, Howard Miller, Innovative Design Group, Natural Trends, Outdoor Cap Co.

### **Dale B Johnson Associates**

#### **Dale Johnson Cornell**

(781) 585-0426;  
Fax: (871) 585-0426  
*dbjassoc@comcast.net*  
24 Trout Farm Ln.

Plympton, MA 02367-1617

**Area covered:** Maine, New Hampshire, Vermont, Massachusetts, Connecticut, Rhode Island, New York, New Jersey, Pennsylvania, Maryland, Delaware, DC, Virginia

**Lines Carried:** Andrew Phillips/Millennium Leather, Paul K Guilow Inc., Hog Wild LLC, Hospitality Mints LLC, Moderne Glass Company Inc., SLINKY Print (Poof-Slinky Inc.)

### **JW Repts**

#### **Jim Woolard**

(770) 924-2401;  
Fax: (770) 924-7456  
*dale@jwreps.com*  
1135 Jvl Ct. Ste. C  
Marietta, GA 30066-2794

**Area covered:** Georgia, Alabama  
**Lines Carried:** Dynamic Brands, Entrees To Excellence, Fersten Worldwide Inc., PMC/ALMO

### **K. C. Fields & Associates**

#### **K. C. Fields**

(614) 777-5555;  
Fax: (614) 777-5394  
*kcfields@eversolerun.com*  
2194 Westbelt Dr.  
Columbus, OH 43228-3820

**Area covered:** Ohio, Pennsylvania, New Jersey, Virginia, Delaware, DC, Maryland

**Lines Carried:** Cap America Inc., Design Original Inc., Eversole Run, Moderne Glass Company Inc., ShedRain Corporation, Snugz/USA Inc., 3M/Promotional Markets Dept.

### **K O Marketing**

#### **Karin Otterstrom**

(941) 350-7781;  
Fax: (941) 917-0568  
*karinotter@aol.com*  
1900 Tulip Dr.

Sarasota, FL 34239-6020  
**Lines Carried:** Dixieland Emblematics Inc., Logo Enhancer, Moderne Glass Company Inc., Next Products LLC, Paulmay Company (a division of DLX Industries), Shepenco/Shelbyville Pencil Co. Inc., Warwick Publishing Co., Wenger Na Promotional Prod Div., Winthrop-Atkins Co. Inc.

### **Karobyx Corporation**

#### **Rob Byxbe**

(800) 247-7042;  
Fax: (608) 356-5818  
*karobyx@centurytel.net*  
PO Box 444  
Baraboo, WI 53913-0444

**Area covered:** Wisconsin, Minnesota, Illinois, North Dakota, South Dakota

**Lines Carried:** Akwa, Cherokee Cap Creations, Game Sportswear LTD, K & R Precision Corporation, PVH Corporate Outfitters, Pro Towels Etc., Turfer Sportswear

### **Lange Marketing, LLC**

#### **Scott L. Lange**

(260) 414-3868;  
Fax: (260) 627-0157  
*scott@langemarketing.com*  
PO Box 197  
Grabill, IN 46741-0197

**Area covered:** Midwest

**Lines Carried:** Diversified-Adtee, Illinois Glove Co., Leprechaun Promotions LLC, Handy Products Line, Promobilia Corp., Sterling Cut Glass Co. Inc., Totally Bamboo

### **Langton Promotional Sales**

#### **Brad Langton**

(801) 628-2545;  
Fax: (801) 447-9053  
1566 S. 350 E.

Kaysville, UT 84037-9600

**Lines Carried:** Galaxy Balloons Inc., HandStands, Illini, YM Labs, Tri-Mountain

### **LDK Marketing Services Inc.**

#### **Larry D. Krause, MAS**

(972) 243-4404;  
Fax: (972) 243-4415  
*kyle@ldkmkt.com*  
PO Box 810042  
Dallas, TX 75381-0042

**Area covered:** Arkansas, Louisiana, New Mexico, Colorado, Oklahoma, Texas, Michigan, Kansas

**Lines Carried:** Advance Corporation, Chocolate Inn/Taylor & Grant, Elliot-Barry Co., Fey Promotional Products Group, HumphreyLine Inc., Kati Sportcap, Logo Mats LLC, Page & Tuttle Corporate, Nucom/Burk's Bay

# MULTILINE REP DIRECTORY

## Maloney & Associates

**Ed Maloney**  
(661) 857-0027;  
Fax: (661) 702-0185  
29016 W San Remo Pl.  
Castaic, CA 91384  
**Area covered:** Arizona, California, Utah, Nevada, Hawaii  
**Lines Carried:** Goldstar, Points Of Light Inc., ShedRain Corporation, Starline USA Inc., Taylor & Grant Specialties LTD, Terry Town

## The Marketing & Sales Group

**Guy Achtzehn**  
(717) 846-4045;  
Fax: (717) 846-4480  
*office@msgpromo.com*  
1320 Toronita St.  
York, PA 17402-1918  
**Area covered:** New Jersey, Pennsylvania, Delaware, Maryland, DC, Virginia, West Virginia  
**Lines Carried:** Bulova Corp., Wentworth Apparel Group LLC

## Marketing Motivators Inc.

**Dean Theofanis**  
(317) 842-6366;  
Fax: (317) 842-6374  
*dtheofanis@marketingmotivators.com*  
7330 E 90th St. Ste 1  
Indianapolis, IN 46256-7213  
**Area covered:** Ohio, Indiana, Kentucky, Western Pennsylvania  
**Lines Carried:** Bulova Corp, Zane's Inc., Johnson Outdoors, Leatherman Tool Group Inc., Meridian Metal Works, Northwest Company, Zorrel International Inc.

## Matrix Source Industrial Co. Ltd.

**Herb Levy**  
(914) 715-9200;  
Fax: (914) 428-3968  
*herb@matrixsource.com.hk*  
6 Cornell Dr.  
Hartsdale, NY 10530

## McDonald Marketing Group

**Bill McDonald**  
(706) 254-1622  
*billymac1@charter.net*  
1491 Lake Wellbrook Dr.  
Athens, GA 30606  
**Area covered:** Alabama, Florida,

Georgia, Kentucky, Mississippi, North Carolina, South Carolina, Tennessee, Virginia, West Virginia, Puerto Rico

**Lines Carried:** Gordon Sinclair, J Charles Crystalworks Inc., Johnson Diaries Limited, Goldstar, Peerless Umbrella Co. Inc., Quikey Mfg Co. Inc., Sanders Mfg Company

## McKinley Promotional Mktg. Inc.

**Jim McKinley, CAS**  
(704) 845-1361;  
Fax: (704) 845-1361  
1308 Old Pond Ln  
Matthews, NC 28105-8890  
**Area covered:** Alabama, Florida, Georgia, Kentucky, Mississippi, North Carolina, South Carolina, Virginia, Tennessee  
**Lines Carried:** Artistic Toy Mfg Inc., Bags First, Ballard & Current Inc., Barrington Mfg Inc., Halls & Company, GIM & C LLC, Payne Publishers Inc., Preston Farms Popcorn Company, Raindrop Advertising, Sutex Industries, Tradenet Publishing, Webb Company

## Mid Atlantic Factory Reps

**MaryAnne Fontana**  
(302) 376-4372;  
Fax: (302) 376-4372  
*mafontana@optonline.net*  
822 Woodline Dr.  
Middletown, DE 19709-3080  
**Lines Carried:** Entrees To Excellence, Incentive Concepts, LLC, Replogle Globes Inc., Blue Frog Printing

## Linda Misiorowski & Assocs.

**Linda Misiorowski**  
(708) 448-3255;  
Fax: (708) 448-3285  
*lindamiz@aol.com*  
11749 Southwest Hwy.  
Palos Heights, IL 60463-1053  
**Area covered:** Illinois, Indiana, Wisconsin  
**Lines Carried:** Bishop® The Garment Co., HandStands, Maple Ridge Farms Inc., Next Products LLC, 72 Express, Snugz/USA Inc., Towel Specialties

## Modern Flare Sales

**Michael Fisher**  
(905) 760-9333  
*michael@modernflaresales.com*  
72 Samuel Oster Ave.  
Thornhill, ON L4J 7C8  
**Area covered:** Illinois, Minnesota, Ontario, New Jersey  
**Lines Carried:** Ball Pro Inc, Custom Chocolate LLC, Custom HBC Corp., Dard Products Inc., ID Wear, Matsuda Company LTD, Mid-Nite Snax®

## Monahan & Associates

**David Monahan**  
(951) 500-8141;  
Fax: (702) 361-2066  
*dmonahan@4manda.com*  
25920 Iris Ave. # 13A-124  
Moreno Valley, CA 92551-1658  
**Area covered:** Alaska, Arizona, California, Colorado, Hawaii, Idaho, Nevada, New Mexico, Oregon, Utah, Washington, Wyoming, Missouri  
**Lines Carried:** Bulldog Packaging, Chocolate Chocolate, Express-A-Button, Pacificline, Gordon Sinclair, Paul K. Guillow Inc., KB Innovative Products By KEY-BAK, Spector & Co.

## MTB Sales

**Michael Beach**  
(501) 786-4323;  
Fax: (866) 422-9784  
2 Michelle Ln.  
Little Rock, AR 72223  
**Lines Carried:** Tri-Mountain

## Northeast Marketing Assoc.

**Wayne G. Burden**  
(401) 825-7399;  
Fax: (401) 825-7398  
17 Hall St.  
West Warwick, RI 02893-4631  
**Area covered:** Northeast  
**Lines Carried:** Ballanda Corporation, Chocolate Chocolate, Halls & Company, Leanin' Tree, Liquid-Mark Corp., RecognitionWorx Inc., Minya International Corp., Thermos LLC, Via! For Travel and More, Pacific Western Sales Inc.

## P S Sales & Marketing LLC

**Paul Suyetsugu**  
(562) 690-3568;  
Fax: (562) 690-3578  
*pssales-mktg@verizon.net*  
2121 W Imperial Hwy. Ste. E402  
La Habra, CA 90631-6382  
**Area covered:** California, Arizona, Nevada  
**Lines Carried:** Hub Pen Co., Illini, Apollo Group

## Pearson Marketing Inc.

**Barry Pearson**  
(770) 579-9550;  
Fax: (770) 579-9545  
*pearsonmktg@earthlink.net*  
2414 Wistful Way  
Marietta, GA 30066-8731  
**Area covered:** Southeast  
**Lines Carried:** Andrew Philips/Millennium Leather, Antigua Group Inc., Best Promotions USA LLC, Crystal Images, Gempire/Floral Promotions, Galaxy Balloons Inc., JO-BEE, Picnic Time Inc., Taylor & Grant Specialties LTD, Points Of Light Inc.

## Pinnacle Incentives Inc.

**Phil Brodsky**  
(925) 964-0530;  
Fax: (925) 736-0215  
*Sales@pinnacleincentives.com*  
PO Box 3304  
Danville, CA 94526-9504  
**Lines Carried:** Coleman Co. Inc., High Sierra Sport Co., Latico Leathers, Pure Fishing

## Pinto Marketing

**Tony Pinto**  
(972) 465-0125;  
Fax: (972) 444-0635  
*jdmtony@pintomarketing.com*  
6640 Deseo Apt. 284  
Irving, TX 75039-3018  
**Lines Carried:** Crystal Images, Flexible Innovations Ltd., Haas-Jordan By Westcott, Neely Mfg Co. Inc., Optigraphics, Sumdex Inc., The Twin Line

## Tom Powell & Associates

**Barbara Powell**  
(336) 376-1387;  
Fax: (336) 376-0925  
*tpandassoc@aol.com*  
4145 Phillips Chapel Rd.

Haw River, NC 27258-9432  
**Area covered:** North Carolina, South Carolina, Virginia, West Virginia, Tennessee, Georgia, Alabama  
**Lines Carried:** Blue Generation, Chocolate Chocolate, Hudson Blankets, New Age Inc.

#### **Preferred Lines Marketing**

**Kent Getsee**  
(636) 262-8796;  
Fax: (636) 390-2880  
*kent@preferredlines.net*

413 Windy Hills Dr.  
Washington, MO 63090-1253

**Area covered:** Missouri, Kansas, Iowa, Nebraska, Minnesota, Wisconsin, Illinois, Michigan, Ohio, North Dakota, South Dakota, Indiana

**Lines Carried:** The Chest, Compass Industries Inc., DEVARA, ETS Express Inc., Pentel of America LTD, Rainkist Umbrella Co.

#### **PRG Multi-Line/Promo Expo**

**Neil Alexander Mihan**  
(905) 761-7023;  
Fax: (905) 761-7025  
*neil@prg.ca*

422 N Rivermede Rd. Unit 14  
Concord, ON L4K 3R5

**Area covered:** Canada

**Lines Carried:** Ariel Premium Supply Inc., ETS Express Inc., Mag Instrument Inc., Goldstar, Showdown Displays

#### **Promopartner Inc.**

**Sally Piitz**  
(416) 708-1551;  
Fax: (905) 853-7368  
*sally@sallyrossagencies.com*  
12-16715 Yonge St. Ste. 287  
Newmarket, ON L3X 1B4

**Area covered:** Greater Toronto, Ontario

**Lines Carried:** Ash City USA, Canadian Spirit Inc., Chocolate Chocolate, Gemline, Superex

#### **Promotional Service Inc.**

**Jerry Hubbard**  
(561) 852-7572;  
Fax: (561) 488-7741  
*jerry@promotionalservices.net*  
2359 NW 29th Rd.  
Boca Raton, FL 33431-6205

**Area covered:** Florida, Puerto Rico

**Lines Carried:** A Plus Poly Bags, Blue Generation, CF Headwear, Chocolate Chocolate, Rainkist Umbrella Co., Royal Apparel, Seiko Corporation of America, Windy City Products Inc.

#### **Reinecker Marketing Assoc.**

**Patrick Reinecker**  
(281) 488-2105;  
Fax: (281) 488-2135  
*patrick@reinecker.com*

802 Oak Harbor Dr.  
Houston, TX 77062-2613

**Area covered:** Texas, Oklahoma, Louisiana

**Lines Carried:** Encore Etch Inc., Eversole Run, Hospitality Mints LLC, Paramount Apparel Int'l. Inc., Snugz/USA Inc., Starline USA Inc., Towel Specialties

#### **Bill Reisack Sales & Marketing**

**Bill Reisack**  
(281) 493-1840;  
Fax: (281) 493-1845  
*bill@reisack.com*  
11525 Noblewood Crest Ln.  
Houston, TX 77082-6814

**Lines Carried:** Goodhope Bags Inc., Tonix Corporation, Vantage Apparel

#### **Ribaldo & Associates Inc.**

**Joann Ribaldo**  
(850) 267-0504;  
Fax: (850) 267-0232  
*jrinaldo@aol.com*  
3959 Baytowne Ave. E  
Destin, FL 32550-5866

**Area covered:** Eastern Pennsylvania, Maryland, Delaware, DC, Virginia, New Jersey, Eastern New York, Western Pennsylvania, Western New York, Massachusetts, Rhode Island, Connecticut, Maine, Utah, Nevada

**Lines Carried:** Berne Apparel, Edwards Garment Co., Hartwell Classic Apparel, Hub Pen Co.

#### **Russell Agencies**

**Grant Russell**  
(905) 824-2276;  
Fax: (905) 824-0432  
*grantrussell@sympatico.ca*  
3219 Colebrook Ct.  
Mississauga, ON L5N 3E2

**Area covered:** Ontario

**Lines Carried:** Kobe Sportswear Inc., Promobilia Corp, St John's Trophies Ltd, T Z Case Int'l. Corp., Zorrel International Inc.

#### **S2 Marketing Group**

**Steven Rater**  
(770) 331-5829;  
Fax: (770) 565-2552  
*steve@rater.com*

4160 Chadds Walk NE  
Marietta, GA 30062

**Area covered:** Alabama, Florida, Georgia, Mississippi, North Carolina, South Carolina, Puerto Rico, Tennessee, Virginia

**Lines Carried:** Bravo Awards Inc., Cedar Crest Manufacturing, ETS Express Inc., Elliot-Barry Co., HumphreyLine Inc., Rainkist Umbrella Co., Colonial/Redi Record Corp., Wasatch Tees of Atlanta, Zorrel International Inc.

#### **Sales & Marketing Associates**

**John Evans**  
(262) 255-6300;  
Fax: (262) 255-6066  
*jevans@smareps.com*

N118 W 18439 Bunsen Dr.  
Germantown, WI 53022

**Area covered:** Wisconsin, Minnesota, Iowa, Illinois

**Lines Carried:** Castle Merchandising, PMC/ALMO, Top Brands Inc.

#### **Jules Scheck Associates**

**Jules Scheck**  
(973) 628-6005;  
Fax: (973) 265-8376  
*sales@jsareps.com*

12 Blandford Ct.  
Wayne, NJ 07470-2977

**Area covered:** New Jersey, New Jersey, Pennsylvania, Maryland, Delaware

**Lines Carried:** Astor Chocolate, Boxforus Corp., California Innovations Inc., Carolina Sport Towels, Compass Industries Inc.,

Cross Canvas Company Inc., Debco, Gordon Sinclair, Headwear USA, Pedre Promotional Products Inc., Spector & Co.

#### **Sequel Inc.**

**John M. Bennis**  
(757) 425-7081;  
Fax: (757) 437-8294  
*jbennis@apparelpromos.com*  
1112 Jensen Dr.

Virginia Beach, VA 23451-5881

**Area covered:** Delaware, Maryland, Virginia, West Virginia, North Carolina, South Carolina, Georgia

**Lines Carried:** Astor Chocolate, Crown Products, Gempire/Floral Promotions, Goodhope Bags Inc., Nucom/Burk's Bay, River's End Trading, Storm Duds Raingear

#### **Sharp Incentives**

**Tasha Sharp**  
(602) 268-7104;  
Fax: (602) 268-7106  
*tasha@sharpincentives.net*  
3253 E Maldonado Dr.  
Phoenix, AZ 85042-6113

**Lines Carried:** A M C Special Markets, The Corporate Marketplace Inc., Entrees To Excellence, Leatherman Tool Group Inc., Power Sales & Advertising, Replogle Globes Inc., Totally Bamboo, V L C Distribution Co.

#### **Phillip J Sibinski Inc.**

**Phil Sibinski, MAS**  
(715) 549-9177;  
Fax: (715) 549-9178  
*pjsibinski@aol.com*  
1231 County Rd. V  
Hudson, WI 54016-6711

**Area covered:** North Dakota, South Dakota, Nebraska, Minnesota, Iowa, Wisconsin, Illinois, Ohio, Michigan, Indiana

**Lines Carried:** Advance Corporation, Century Mfg Inc., Chocolate Inn/Taylor & Grant, LarLu/Display-Tec, Fields Manufacturing Inc., Molenaar LLC, Points Of Light Inc., Showdown Displays, World Wide Lines Inc.

# MULTILINE REP DIRECTORY

## Simcor

**Martin Myers**  
(740) 392-5370;  
Fax: (704) 392-1353  
[martin.myers@simcorinc.com](mailto:martin.myers@simcorinc.com)  
205 W Gambier St.  
Mount Vernon, OH 43050-2423  
**Area covered:** Ohio, Indiana, Kentucky, Illinois, Wisconsin, Michigan  
**Lines Carried:** Awards Inc., Power Sales & Advertising, Yanlee Trading Co. Ltd.

## Slattery Enterprises

**Terry Slattery**  
(905) 853-4560;  
Fax: (905) 853-6189  
[info@slatteryenterprises.com](mailto:info@slatteryenterprises.com)  
16715-12 Yonge St. Ste. 204  
Newmarket, ON L3X 1X4  
**Area covered:** Toronto  
**Lines Carried:** Blackstorm Sports Limited, Neet Feet Inc.

## Smith & Associates

**Jonathon Smith**  
(847) 516-8136;  
Fax: (847) 516-8139  
[smitty1111@comcast.net](mailto:smitty1111@comcast.net)  
111 River Dr.  
Cary, IL 60013  
**Area covered:** Illinois, Wisconsin, Indiana  
**Lines Carried:** Akwa, Art Craft Leather Goods Inc., Badger Sportswear

## Southwest Incentives

**Don Rainwater**  
(972) 437-4400;  
Fax: (972) 437-2222  
[donr@swii.com](mailto:donr@swii.com)  
1121 Hampshire Ln. # 220  
Richardson, TX 75080-4306  
**Area covered:** Texas, Oklahoma, Louisiana, Arkansas  
**Lines Carried:** Premco Associates, Replogle Globes Inc., Seiko Corporation of America

## Spector Marketing Group

**Richard Spector**  
11 Fairbanks Rd.  
Sharon, MA 02067-2858  
**Lines Carried:** Flexible Innovations Ltd., Innovation Line by Innovation Specialties, MV Sport/Weatherproof, Stromberg Brand,

Turfer Sportswear

## Paul W Sprunk Associates

**Paul W. Sprunk**  
(201) 670-6757  
[PaulSprunk@gmail.com](mailto:PaulSprunk@gmail.com)  
PO Box 124  
Ho Ho Kus, NJ 07423-0124  
**Area covered:** Northeast  
**Lines Carried:** Bulldog Packaging, ETS Express Inc., Eversole Run, Galaxy Balloons Inc., Pinnacle Designs, ShedRain Corporation, Snugz/USA Inc., Towel Specialties

## Taggesell Marketing Group

**Dick Taggesell**  
(805) 484-9479;  
Fax: (805) 388-3094  
1919 La Ramada Dr.  
Camarillo, CA 93012-9321  
**Area covered:** Southern California, Southern Nevada, Arizona  
**Lines Carried:** Antigua Group Inc., Crystal Images, Haas-Jordan By Westcott, K & R Precision Corporation, Kanata Blanket Company, Liqui-Mark Corp., Paramount Apparel Int'l. Inc., Zorrel International Inc.

## TerryTorry Marketing LLC

**Ken Terry, CAS**  
(770) 781-9284;  
Fax: (770) 781-9284  
[jennifer@terrytorymarketing.com](mailto:jennifer@terrytorymarketing.com)  
8215 Dogwood Trl.  
Cumming, GA 30041-8182  
**Area covered:** Alabama, Florida, Georgia, Kentucky, North Carolina, South Carolina, Tennessee, Virginia, Mississippi, Puerto Rico, West Virginia  
**Lines Carried:** Cap America Inc., Carson Specialties, Castelli, Drummond Printing Inc., Fields Manufacturing Inc., International Merch Concepts, Leed's, Markoff Industries Inc., Molenaar LLC, Pilot Corporation of America, Southern Plus

## Themco, LLC

**Thomas Monahan**  
(203) 226-4440;  
Fax: (203) 226-6372  
[themcollc@aol.com](mailto:themcollc@aol.com)  
200 Midland St.

Bridgeport, CT 06605-3542

**Area covered:** Connecticut, Rhode Island, Massachusetts, Maine, Vermont, New Hampshire  
**Lines Carried:** KB Innovative Products By KEY-BAK, Nordic Co. Inc., Sport Systems Custom Bag Corp., Ready 4 Kits, River's End Trading, Private Label Executive Gifts

## My Ubl & Assoc.

**My D. Ubl**  
(262) 966-7494;  
Fax: (262) 966-7492  
N67W34613 Cty Rd. K  
Oconomowoc, WI 53066  
**Lines Carried:** Capital Apparel, Codet Newport Corporation, Cotton Heritage, Dyenomite, Kati Sportcap, Windbrella™ Products Corp.

## Mike Valentini Promotions

**Mike Valentini**  
(717) 898-9300;  
Fax: (717) 898-9770  
[mvpromos@verizon.net](mailto:mvpromos@verizon.net)  
869 Westminster Dr.  
Lancaster, PA 17601-1453  
**Area covered:** Pennsylvania, Maryland, DC, Delaware, New York, Connecticut, New Hampshire, Vermont, Maine, New Jersey, Massachusetts, Rhode Island  
**Lines Carried:** Castelli, Chocolate Inn/Taylor & Grant, Dunbrooke, Global Miniatures Ltd. dba/Ovation Framing, HandStands, HumphreyLine Inc, J Charles Crystalworks Inc., Pilot Corporation Of America, Woodco Inc.

## Wade Marketing Group Inc

**Bill Wade**  
(815) 988-3881  
[bwadereps14@yahoo.com](mailto:bwadereps14@yahoo.com)  
7377 Ryebrook Rd.  
Rockford, IL 61114-5633  
**Lines Carried:** Faro USA, Hog Wild LLC, Hospitality Mints LLC, Illini, Illinois Glove Co., Liqui-Mark Corp., Sabina

## Brad Watson & Associates

**Dianne Watson**  
(205) 991-0370;  
Fax: (205) 991-2971  
[dianne2000@aol.com](mailto:dianne2000@aol.com)  
1809 Stone Brook Ln.  
Birmingham, AL 35242-5855  
**Area covered:** Alabama, Florida, Georgia, Mississippi, Kentucky, North Carolina, South Carolina, Tennessee, Virginia, Puerto Rico  
**Lines Carried:** Hospitality Mints LLC, LarLu Display-Tec, Poppenex Intl./Penmasters, Printgear, Richardson Brands Co., Showdown Displays, Vitronic Promotional Group, ADG Promotional Products

## WesCo Marketing

**Jeff Stevens**  
(760) 731-2556;  
Fax: (760) 731-2558  
[shelley@wescomarketing.com](mailto:shelley@wescomarketing.com)  
3620 Linda Vista Dr.  
Fallbrook, CA 92028-9491  
**Area covered:** Southern California, Southern Nevada, Utah, Arizona, Colorado, New Mexico, Hawaii  
**Lines Carried:** Cap America Inc., The Chest, Crown Products, Etching Wines & Spirits, J Charles Crystalworks Inc., Snugz/USA Inc., 3M/Promotional Markets Dept., Towel Specialties, Vantage Apparel

## Nowell C Wisch & Associates

**Nowell C. Wisch, MAS**  
(800) 652-1270;  
Fax: (877) 652-1270  
[nowell@ncwassociates.com](mailto:nowell@ncwassociates.com)  
3879 Coronado Ave.  
San Diego, CA 92107-3728  
**Area covered:** Southern California, Arizona, Nevada, Utah  
**Lines Carried:** Caro-Line/Bandanna Promotions, DEVARA, Hirsch Gift Inc., Illinois Glove Co., Minimus LLC, Tradenet Publishing