



INVESTOR PRESENTATION

Q3 FY2014-15

Index

HIGHLIGHTS OF Q3 FY 2014-15

**OPERATIONAL & FINANCIAL
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ABOUT PRESTIGE



HIGHLIGHTS OF Q3 FY 2014-15

Guidance Vs Achieved FY14-15

Particulars	Target for Full Year (FY 14-15)	Achieved FY14-15	% Achieved
Sales (Rs. Mn)	50,000	39,026	78%
Turnover (Rs Mn)	27,000	18,304	68%
Collections (Rs. Mn)	28,500-30,000	23,269	82%
Launches (Mnsf)	14-16	7.38	53%
Completions (Mnsft)	10-12	7.41	74%
Leasing (Mnsf)	2.00	2.15	108%
Exit Rental Income (Rs. Mn)	3,700-3,900	3,449	93%
<u>Debt Equity Ratio</u>			
Consolidated	0.75	0.72	
Standalone	0.50	0.43	

Highlights of QIII FY 2014-15

Operational Highlights

In Rs.Mn

Particulars	Quarter III FY14-15	Quarter II FY 14-15	Quarter III FY 13-14	Nine Months (9M) FY14-15	Nine Months (9M) FY13-14
<u>New Sales - Total</u>					
Amount (Rs. Mn)	10094	14859	12620	39026	35560
Area (Mnsf)	1.55	2.45	2.08	6.27	6.01
Avg Realization/Sft (Rs)	6504	6065	6080	6222	5916
<u>New Sales - Prestige Share</u>					
Amount (Rs. Mn)	7594	12893	9402	33560	30316
Area (Mnsf)	1.13	2.16	1.55	5.36	5.15
<u>Collections (Rs. Mn)</u>					
Total Collections	9209	9612	7133	27688	21618
Prestige Share	7561	8101	5923	23269	18195
<u>New Leasing</u>					
Total (Mnsf)	0.19	1.27	0.86	2.15	2.09
Prestige Share (Mnsf)	0.003	0.15	0.30	0.16	0.94
<u>Rental Income -</u>					
Prestige Share (Rs. Mn)	863	749	615	2358	1779
Area Delivered (Mnsf)	0.66	2.94	0.37	7.41	2.85
Launches (Mnsf)	0.00	2.78	2.79	7.38	12.86

Highlights of QIII FY 2014-15

Operational Highlights

For the Quarter ended 31 December 2014 (Q3):

New Sales:

The Company has sold 611 Residential units and 0.21 million square feet of commercial space, aggregating to 1.55 million square feet amounting to Rs. 10,094 million of sales. (Of this, Prestige share is: 532 units -1.13 million square feet amounting to Rs. 7,594 Million of sales.)

During the corresponding Q3 of previous year FY 13-14, the company had sold 1,204 Residential units and 0.03 million square feet of commercial space, aggregating to 2.08 million square feet amounting to Rs.12,620 million of sales. (Prestige share of sales for Q3 FY13-14 were 904 units -1.55 million square feet amounting to Rs.9,402 Million of sales.)

Collections:

Total collections for the quarter aggregated to Rs. 9,209 million. (Prestige share of collections for the quarter aggregated to Rs. 7,561 million.)

Total collections for Q3 FY 13-14 were Rs. 7,133 million and Prestige share of collections were Rs. 5,923 million.

Highlights of QIII FY 2014-15

Operational Highlights

For the nine months ended 31 December 2014 (9M):

Sales:

The Company has for the nine months ended December 2014 sold 3,263 Residential units & 0.46 million square feet of Commercial space, totalling to 6.27 million square feet, amounting to Rs.39,026 million of Sales. (Prestige share is 2,986 units totalling to 5.36 million square feet amounting to Rs. 33,560 million of Sales.)

Collections:

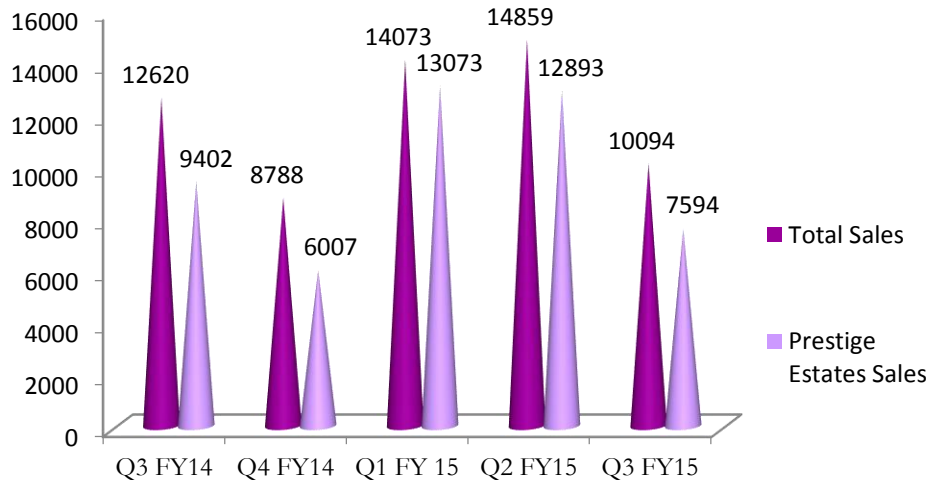
Total collections for the nine months ended 31st December 2014 aggregated to Rs. 27,688 million. (Prestige share is Rs. 23,269 million)

Total collections for 9M FY 13-14 were Rs. 21,618 million and Prestige share of collections were Rs. 18,195 million.

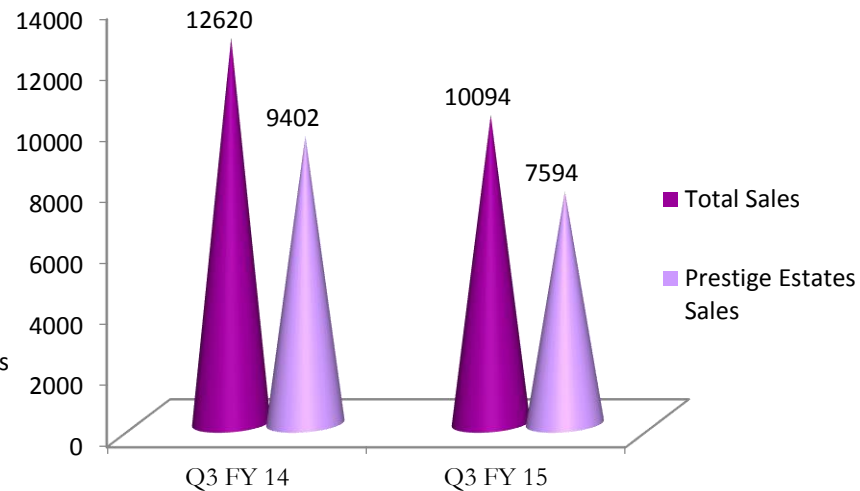
Highlights of QIII FY 2014-15

Operational Highlights

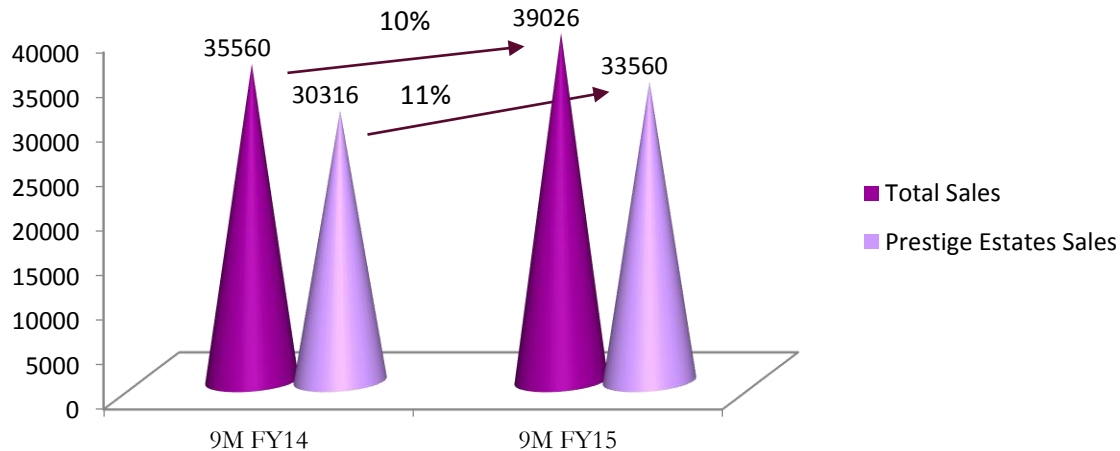
Sales (QOQ) (Rs. Mn)



Sales Q3 FY14 & Q3 FY15 (Rs.Mn)



Sales 9M-O-9M (Rs.Mn)

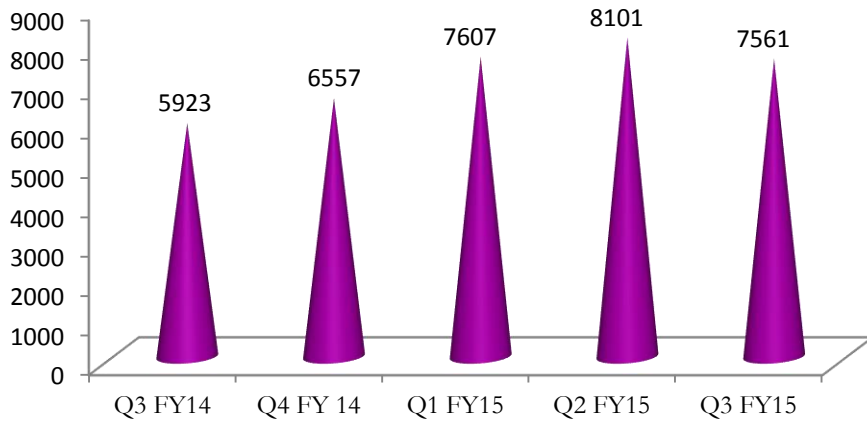


Highlights of QIII FY 2014-15

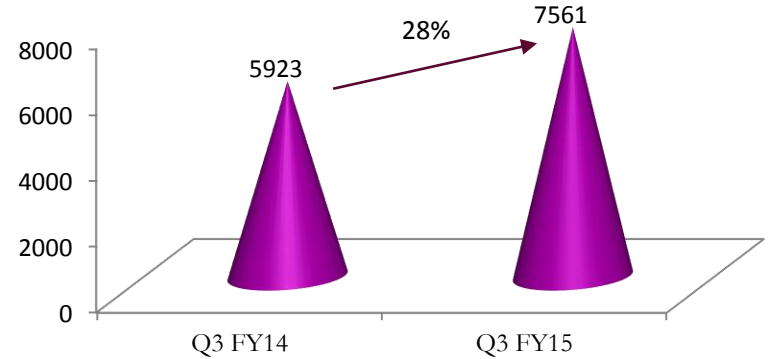
Operational Highlights

Collections- Prestige Estates Share

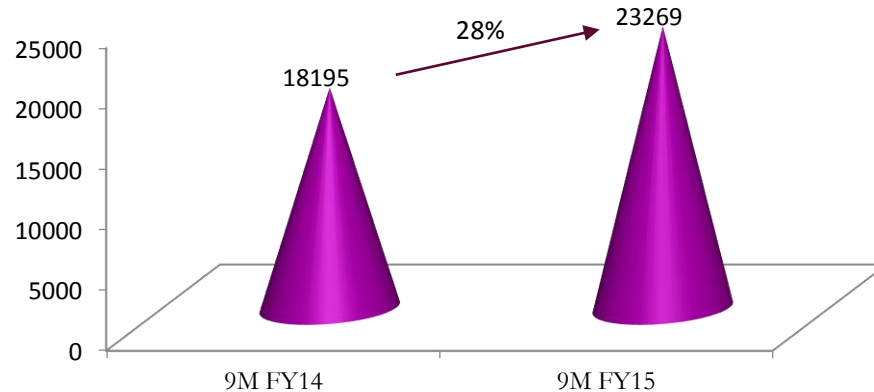
Collections (Q-O-Q) (Rs. Mn)



Collection Q3 FY14 & Q3 FY15 (Rs.Mn)



Collections 9M-O-9M (Rs. Mn)



Highlights of QIII FY 2014-15

Financial Highlights

In Rs.Mn

Particulars	Quarter III FY14-15	Quarter II FY 14-15	Quarter III FY 13-14	Nine Months (9M) FY14-15	Nine Months (9M) FY13-14
Turnover (Rs. Mn)	6453	5843	4600	18304	14933
EBIDTA (Rs. Mn)	2241	1961	1614	6097	4689
EBIDTA %	35%	34%	35%	33%	31%
PAT (Rs. Mn)	995	968	807	3004	2448
PAT %	15.42%	17%	18%	16%	16%
WACC	12.51%	12.82%	12.86%	12.51%	12.86%
D/E Ratio (Standalone)	0.43	0.27	0.42	0.43	0.42
D/E Ratio (Consolidated)	0.72	0.58	0.70	0.72	0.70

Highlights of QIII FY 2014-15

Financial Highlights

For the Quarter ended 31 December 2014

Revenue at Rs. 6,453 Mn, considering revenue from operations and other income, up by 40% as compared to the revenue for the corresponding quarter of previous year (Q3 FY14) which stood at Rs.4,600 Mn.

EBIDTA at Rs. 2,241 Mn, up by 39% as compared to the EBIDTA for the corresponding quarter of previous year (Q3 FY14) which stood at Rs.1,614 Mn

PAT at Rs.995 Mn, up by 23% as compared to the PAT for the corresponding quarter of previous year (Q3 FY14) which stood at Rs.807 Mn

Highlights of QIII FY 2014-15

Financial Highlights

For the Nine months ended 31 December 2014

Revenue at Rs. 18,304 Mn, considering revenue from operations and other income, up by 23% as compared to the revenue for the corresponding 9 months of previous year (9M FY14) which stood at Rs.14,933 Mn.

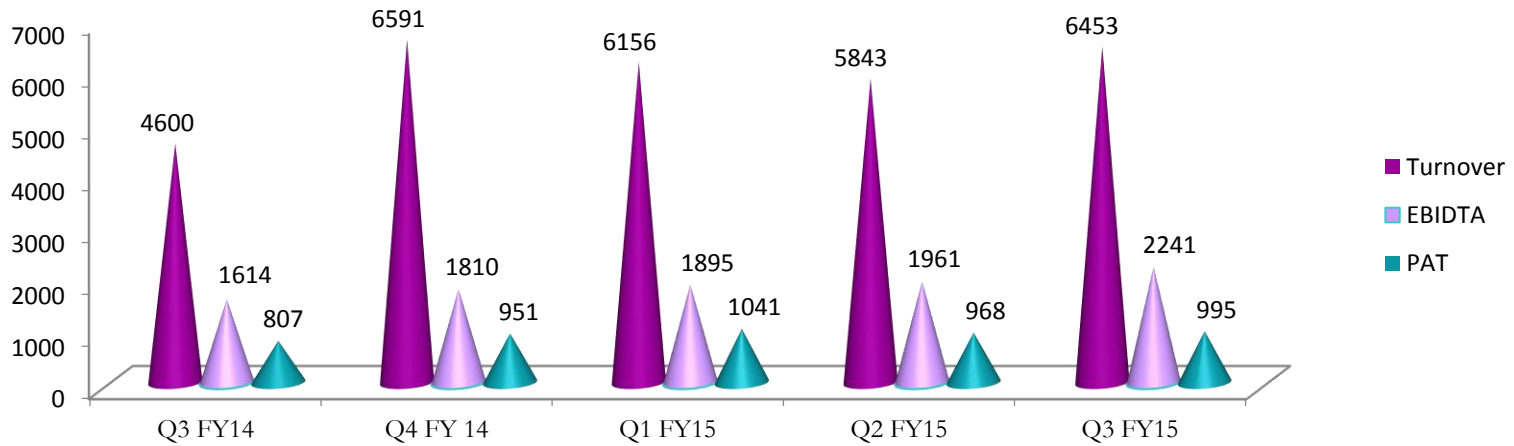
EBIDTA at Rs. 6,097 Mn, up by 30% as compared to the EBIDTA for the corresponding 9 months of previous year (9M FY14) which stood at Rs.4,689 Mn

PAT at Rs.3,004 Mn, up by 23% as compared to the PAT for the corresponding 9 months of previous year (9M FY14) which stood at Rs.2,448 Mn

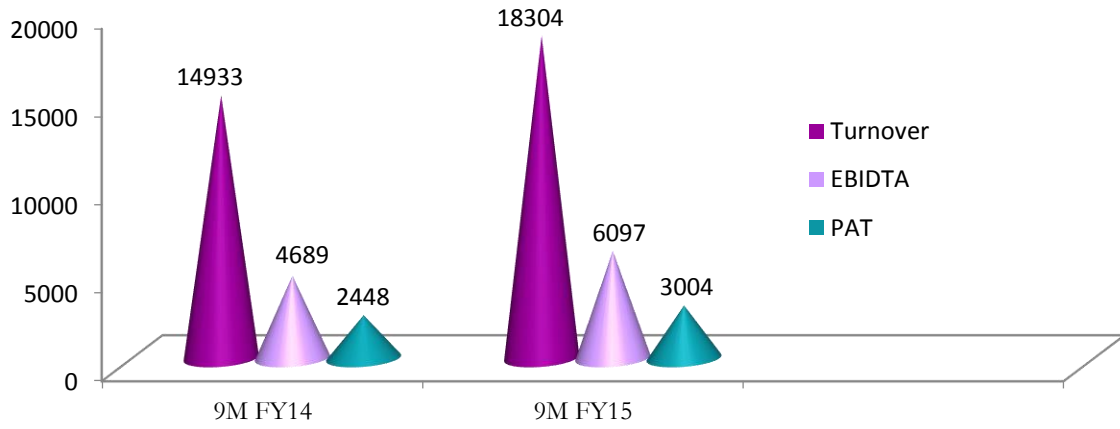
Highlights of QIII FY 2014-15

Financial Highlights

Turnover, EBIDTA & PAT (Rs. Mn)



Turnover, EBIDTA & PAT (Rs. Mn) 9M-O-9M



Highlights of QIII FY 2014-15

Business Performance

Launches/Pre Launches during Q1, Q2 & Q3 FY 14-15

Sl.No	Project	Location	Segment	Developable Area (Mnsf)	Economic Interest	No. of Units (Total)	No. of Units (PEPL Share)
Quarter I FY15							
1	Prestige Falcon City Phase I	Bengaluru	Residential	4.57	35.70%	1,890	675
2	Prestige Cube	Bengaluru	Retail	0.03	100.00%	-	-
Total- Quarter I				4.60		1890	675
Quarter II FY15							
3	Prestige Bagmane Temple Bells	Bengaluru	Residential	1.55	70.00%	968	678
4	Prestige Gulmohar	Bengaluru	Residential	0.87	51.00%	404	206
5	Prestige Leela Residences	Bengaluru	Residential	0.36	60.00%	88	54
Total- Quarter II				2.78		1460	938
Quarter III FY15							
NIL							
Total- Quarter III				0.00		0	0
Total Q1,Q2 & Q3 FY15				7.38		3350	1612

Highlights of QIII FY 2014-15

Completions during Q1, Q2 & Q3 FY 14-15

Sl.No	Project	Location	Segment	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)
Quarter I FY15						
1	Prestige TechPark III	Bengaluru	Commercial	1.55	100.00%	1.55
2	Exora Business Park - Block 2	Bengaluru	Commercial	1.02	32.46%	0.33
3	Excelsior Tech Park	Bengaluru	Commercial	0.29	21.75%	0.06
4	Forum Mangalore	Mangaluru	Retail	0.95	34.00%	0.32
Total- Quarter I				3.81		2.27
Quarter II FY15						
5	Prestige Oasis- Phase II	Bengaluru	Residential	0.09	100.00%	0.09
6	Prestige Philadelphia	Bengaluru	Residential	0.03	45.00%	0.01
7	Cessna Business Park B8	Bengaluru	Commercial	0.62	85.00%	0.53
8	Prestige Khoday Towers	Bengaluru	Commercial	0.26	48.53%	0.13
9	Prestige Technopolis	Bengaluru	Commercial	0.47	56.80%	0.27
10	Forum Sujana	Hyderabad	Retail	1.47	24.50%	0.36
Total- Quarter II				2.94		1.38
Quarter III FY15						
11	Prestige Silver Oak	Bengaluru	Residential	0.66	33.46%	0.22
Total- Quarter III				0.66		0.22
Total Q1, Q2 & Q3 FY15				7.41		3.88

Highlights of QIII FY 2014-15

Business Performance

Area Leased during Q3 FY 2014-15

Segment	Quarter III FY 14-15		As on 31 December 2014		Current Rental Yielding Area	Area Yet to Yield
	Total	Prestige Share	Total	Prestige Share		
Office	0.18	0.00	11.45	5.47	4.94	0.53
Retail	0.01	0.003	3.42	1.45	1.14	0.31
Total	0.19	0.003	14.87	6.92	6.08	0.84



FINANCIALS UPDATE

Financials

Balance Sheet as at 31 December 2014

Rs. Mn

Particulars	As at 31-Dec-14	As at 30-Sep-14	As at 31-Mar-14
I. EQUITY AND LIABILITIES			
(1) Shareholders' funds			
(a) Share capital	3,750	3,750	3,500
(b) Reserves and surplus	34,808	33,813	26,211
	38,558	37,563	29,711
(2) Non-current liabilities			
(a) Long-term borrowings	2,433	2,325	2,360
(b) Deferred tax liabilities (Net)	84	23	62
(c) Other Long-term liabilities	610	666	349
(d) Long-term provisions	58	55	44
	3,185	3,069	2,815
(3) Current liabilities			
(a) Short-term borrowings	18,752	16,961	15,475
(b) Trade payables	3,717	4,729	3,981
(c) Other current liabilities	15,453	15,593	14,390
(d) Short-term provisions	708	1,316	1,523
	38,630	38,599	35,369
Total	80,373	79,231	67,895
II. ASSETS			
(1) Non-current assets			
(a) Fixed assets			
(i) Tangible assets	4,474	4,425	4,293
(ii) Intangible assets	20	20	19
(iii) Capital work-in-progress	3,586	3,088	2,241
	8,080	7,533	6,553
(b) Non-current investments	10,523	10,184	10,143
(c) Deferred tax assets (Net)	-	-	-
(d) Long-term loans and advances	14,329	14,091	12,386
(e) Other non-current assets	550	488	386
	33,482	32,296	29,468
(2) Current assets			
(a) Current investments	1,950	1,700	1,880
(b) Inventories	23,954	21,386	18,294
(c) Trade receivables	7,300	6,816	6,528
(d) Cash and Bank balances	2,358	6,613	2,206
(e) Short-term loans and advances	10,968	10,023	9,226
(f) Other current assets	361	397	293
	46,891	46,935	38,427
Total	80,373	79,231	67,895

Financials

Profit & Loss Account for the period ended 31 December 2014

Rs. Mn

Particulars	Quarter ended			Nine months		Year ended
	31-Dec-14	30-Sep-14	31-Dec-13	31-Dec-14	31-Dec-13	31-Mar-14
(I) Revenue from Operations	6,094	5,403	4,305	16,981	14,040	20,052
(II) Other Income	359	440	295	1,323	893	1,473
(III) Total Revenue - (I+II)	6,453	5,843	4,600	18,304	14,933	21,525
(IV) Expenses						
Purchases of Stock of units	120	350	-	530	13	514
Cost of sales on projects	3,023	2,654	2,191	8,820	7,973	11,344
Property and Facilities operating expenses	401	355	305	1,084	879	1,204
Employee benefits expense	309	334	258	975	749	878
Finance costs	510	468	348	1,358	870	1,261
Depreciation and amortization expense	114	95	85	300	248	355
Other expenses	359	189	232	799	632	1,087
Total Expenses	4,836	4,445	3,419	13,866	11,364	16,643
(V) Profit before tax (III-IV)	1,617	1,398	1,181	4,438	3,569	4,882
(VI) Tax expense	622	430	374	1,434	1,121	1,482
VII. Profit (Loss) for the period	995	968	807	3,004	2,448	3,400

Financials

Key Ratios

Rs. Mn

Sl. No.	Particulars	Quarter Ended				Year Ended			
		31-Dec-14	Ratio/%	30-Sep-14	Ratio/%	31-Dec-13	Ratio/%	31-Mar-14	Ratio/%
		(Unaudited)		(Unaudited)		(Unaudited)		(Audited)	
1	Sale of Projects & Property Income	6,094		5,403		4,305		20,052	
2	Other Income	359		440		295		1,473	
3	Total Income	6,453		5,843		4,600		21,525	
4	Cost of project sold and property expenses	3,544		3,359		2,496		13,062	
5	Gross Margin	2,550	42%	2,044	38%	1,809	42%	6,990	35%
6	Admin, Employee and Selling cost	668		523		490		1,965	
7	EBIDTA	2,241	35%	1,961	34%	1,614	35%	6,498	30%
8	Financial Expenses	510		468		348		1,261	
9	Depreciation	114		95		85		355	
10	Total Expenses	4,836		4,445		3,419		16,643	

Financials

Key Ratios

Rs. Mn

Sl. No.	Particulars	Quarter Ended						Year Ended	
		31-Dec-14	Ratio/%	30-Sep-14	Ratio/%	31-Dec-13	Ratio/%	31-Mar-14	Ratio/%
		(Unaudited)		(Unaudited)		(Unaudited)		(Audited)	
11	PBT	1,617	25%	1,398	24%	1,181	26%	4,882	23%
12	Tax	622		430		374		1,482	
13	PAT	995	15.42%	968	17%	807	18%	3,400	16%
14	EPS (Annualized) (In Rs)	10.88		10.60		9.33		9.71	
15	Market Price per share	239.25		219.90		162.45		212.90	
16	PE Ratio	22		21		17		22	
17	Market Cap	89,719		82,463		56,858		74,515	
18	Net Worth	38,558		37,563		29,533		29,711	
19	Book Value per share	103		100		84		85	
20	Price to Book Value	2.33		2.20		1.93		2.51	



SALES SUMMARY

Sales Summary

Area in Mnsf
Rs. Mn

Prestige Estates Share

Sales Summary	Q1 FY 2015			Q2 FY 2015			Q3 FY 2015			9M 2015		
	Area	Units	Value	Area	Units	Value	Area	Units	Value	Area	Units	Value
<u>Residential</u>												
Mid Income Segment	1.92	1156	11819	1.82	1223	10345	0.74	472	4244	4.48	2851	26408
Premium Segment	0.12	38	1061	0.12	37	1196	0.18	60	1961	0.42	135	4218
TOTAL	2.04	1194	12880	1.94	1260	11541	0.92	532	6205	4.90	2986	30626
<u>Commercial</u>	0.04	0	193	0.21	0	1353	0.21	0	1389	0.46	0	2935
GRANDTOTAL	2.08	1194	13073	2.15	1260	12894	1.13	532	7594	5.36	2986	33560
Realisation per sft (Sale Value/Area)			6285			5982			6741			6265

Note:

- 1) Substantial portion of above sales are yet to come for revenue recognition in the books of accounts since the projects have not reached the threshold limits of 25% completion (excluding land)
- 2) Overall unrecognized revenue in the books of accounts from all the projects as on 31/12/2014 (Sales made and yet to come for recognition) based on POC is approximately Rs. 83,776 million.
- 3) The above sales value and realization are excluding Stamp duty, Registration fee and Taxes. (These exclusions approximately aggregate to around 15% of the sales value).

Unrecognized Revenue From Projects Under Construction

Rs. Mn

Sl.No	Projects	Total sales value of unit sold as at 31.12.2014	Cumulative turnover declared upto 31.12.2014	Balance turnover to be declared on POC	Expected timeline to reach 25% trigger
A	Residential Projects				
1	Prestige Bella Vista	10,117	8,747	1,370	
2	Prestige Tranquility	9,620	6,715	2,905	
3	Prestige White Meadows-1&2	7,692	5,121	2,571	
4	Kingfisher Towers	5,841	2,885	2,956	
5	Prestige Golf Shire	5,102	3,594	1,508	
6	Prestige Sunny Side	3,205	2,447	758	
7	Prestige Park View	1,805	1,293	512	
8	Prestige Royal Woods	1,225	746	479	
9	Prestige Garden Bay	1,312	553	759	
10	Prestige Casabella	754	280	473	
11	Prestige Edwardian	400	232	168	
12	Prestige Westholme	119	70	49	
13	Prestige Silver Crest	795	778	18	
14	Prestige Ferns Residency	4,898	1,910	2,988	
15	Prestige Mayberry	2,219	1,211	1,009	
16	Prestige Glen Wood	942	572	370	
17	Prestige Misty Waters	3,591	1,644	1,947	
18	Prestige Royale Garden-Phase I & Phase II	2,500		2,500	FY 16
19	Prestige Brooklyn Heights	792		792	FY 16
20	Prestige Jade Pavilion	1,325		1,325	FY 15
21	Prestige Summer Fields	865		865	FY 15

Unrecognized Revenue From Projects Under Construction

Rs. Mn

Sl.No	Projects	Total sales value of unit sold as at 31.12.2014	Cumulative turnover declared upto 31.12.2014	Balance turnover to be declared on POC	Expected timeline to reach 25% trigger
A	Residential Projects				
22	Prestige Silver Sun	316		316	FY 15
23	Prestige Tech Vista	165		165	FY 15
24	Prestige Augusta Golf Village	5,573		5,573	FY 15
25	Prestige West Woods	3,279		3,279	FY 15
26	Prestige Ivy Terraces	1,405		1,405	FY 15
27	Prestige Silver Spring	1,416		1,416	FY 15
28	Prestige Spencer Heights	654		654	FY 16
29	Prestige Down Town	759		759	FY 16
30	Prestige Lakeside Habitat Phase I & II	11,461		11,461	FY 16
31	Prestige Sunrise Park - Phase I & Phase II	9,005		9,005	FY 16
32	Prestige Falcon City- Phase I	14,622		14,622	FY 17
33	Prestige Bagmane Temple Bells	2,808		2,808	FY 17
34	Prestige Gulmohar	1,797		1,797	FY 17
35	Prestige Leela Residences	1,012		1,012	FY 17
36	Prestige déjà vu	450		450	FY 17
37	Prestige Kenil Worth	133		133	FY 17
	Sub Total - A	119,975	38,798	81,177	
B	Commercial Projects				
1	Prestige Platina	3,489	1,302	2,187	
2	Prestige Trinity Centre	411	-	411	FY 15
	Sub Total - B	3,901	1,302	2,599	
	GRAND TOTAL - A+B	123,876	40,100	83,776	

Project Debtors Summary

Rs. Mn

Name of the Project	Opening Balance as at 01.10.2014	New Sales / Adjustment	Amount Realised	Closing Balance as at 31.12.2014
Completed Projects				
Prestige Cyber Towers	31	-	-	31
Prestige Oasis	392	166	111	447
Prestige Shantiniketan	909	(326)	273	310
Prestige Southridge	6	1	1	6
Prestige Neptune Courtyard	59	(0)	17	42
Prestige Tech Park Phase - III	379	276	203	452
Prestige Technopolis	55	383	109	329
Prestige Khoday Tower	295	(15)	-	280
Prestige Silver Oak	141	476	207	410
Prestige Philadelphia	-	-	6	-
Prestige Atrium	34	(7)	24	2
Others	5	4	4	5
Sub Total - A	2308	957	955	2315

Note: In addition to the above, there are Land Owner dues to the extent of Rs. 845 mn.

Name of the Project	Opening Balance as at 01.10.2014	Incremental POC Turnover	POC Adjustment	Amount Realised	Closing Balance as at 31.12.2014
Ongoing Projects					
Prestige Edwardian	55	10	(3)	6	63
Prestige Golfshire	1,180	(414)	(19)	115	669
Prestige White Meadows	699	541	237	220	783
Prestige Kingfisher Towers	441	354	99	78	617
Prestige Parkview	-	66	51	15	-
Prestige Sunny Side	11	132	(5)	137	11
Prestige Tranquility	32	545	404	87	85
Prestige Bellavista	129	1,716	514	718	612
Prestige Westholme	-	8	4	4	-
Prestige Royal Woods	42	163	81	72	52
Prestige Casabella	0	16	(22)	38	0
Prestige Garden Bay	7	103	(5)	94	20
Prestige Glenwood	5	63	(12)	73	8
Prestige Mayberry	19	173	54	107	31
Prestige Ferns Residency	35	243	(133)	383	27
Prestige Tech Platina	-	680	232	184	264
Prestige Silver Sun	324	-	-	22	302
Prestige Silver Crest	31	16	1	14	32
Prestige Misty Waters	87	57	(138)	244	38
Sub Total - B	3,097	4,470	1,340	2,611	3,616

Project Debtors Summary

R.s. Mn

Name of the Project	Opening Balance as at 01.10.2014	Incremental POC Turnover	POC Adjustment	Amount Realised	Closing Balance as at 31.12.2014
Other Ongoing Projects					
Prestige Summer Fields	-	-	-	93	-
Prestige Jade Pavilion	-	-	-	146	-
Prestige Techvista	-	-	-	17	-
Prestige Star	-	-	-	5	-
Prestige Trinity Centre	-	-	-	49	-
Prestige Augusta Golf Village	-	-	-	420	-
Prestige Brooklyn Heights	-	-	-	48	-
Prestige Ivy Terraces	-	-	-	152	-
Prestige Spencer Heights	-	-	-	8	-
Prestige Sunrise Park	-	-	-	890	-
Prestige West Woods	-	-	-	141	-
Prestige Silversprings	-	-	-	80	-
Prestige Down Town	-	-	-	5	-
Prestige Lakeside Habitat	-	-	-	605	-
Prestige Royale Gardens	-	-	-	385	-
Prestige Falcon City	-	-	-	390	-
Prestige KenilWorth	-	-	-	18	-
Prestige Leela Residences	-	-	-	96	-
Prestige Deja vu	-	-	-	10	-
Prestige Bagmane Temple Bells	-	-	-	205	-
Prestige Gulmohar	-	-	-	232	-
Sub Total - C	-	-	-	3,995	-
Total (A+B+C)	5,404	5,427	1,340	7,561	5,931

Debt Profile

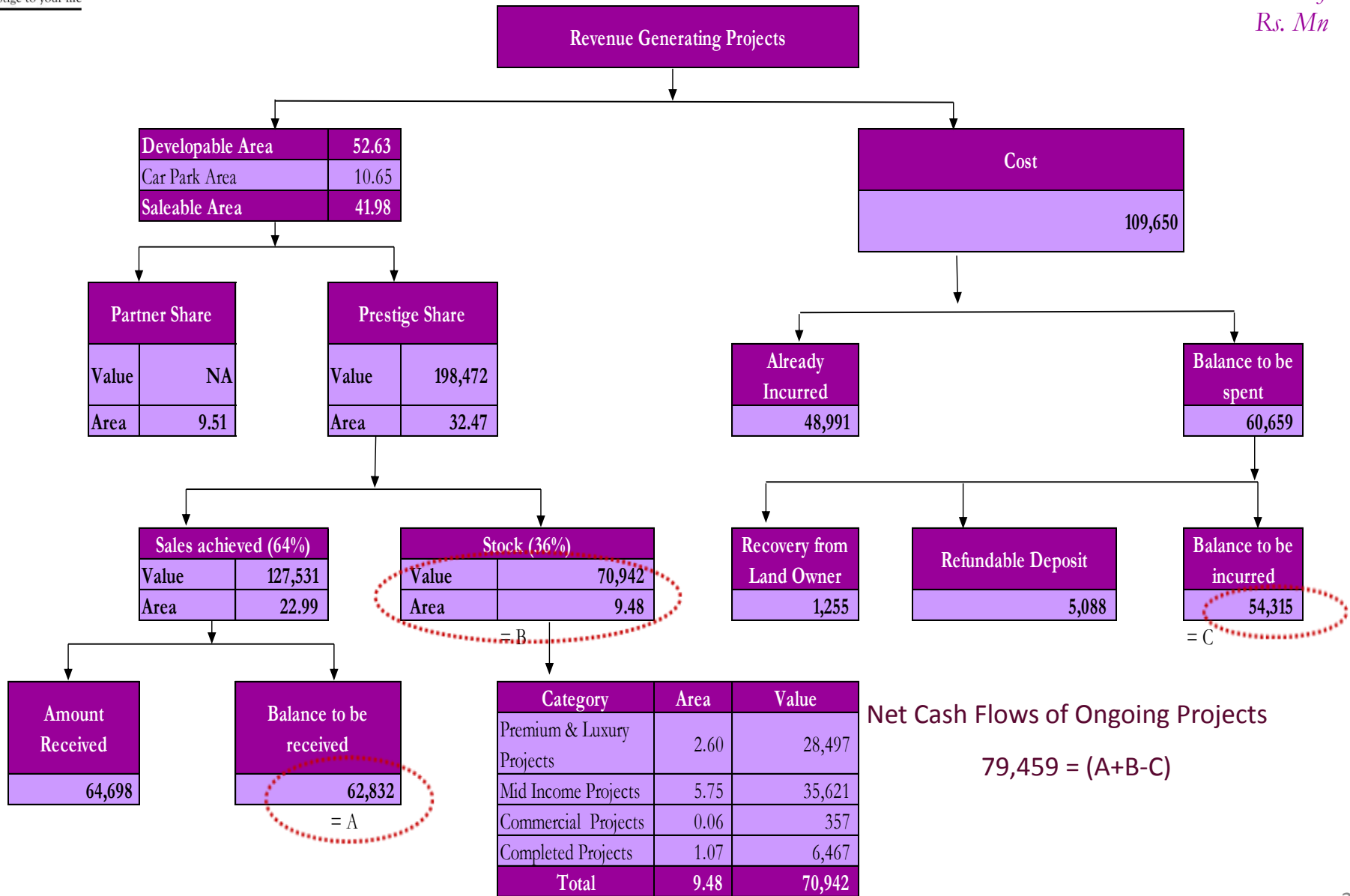
Rs. Mn

Particulars	Standalone	%	Consolidated Loan *	%
Debt as on 31.12.2014				
Secured Loan	20,622	100%	35,159	100%
a. Project Debt - Resi & Comm	14,339	70%	17,132	49%
b. Capex Loans	-		-	
- Office Space	1,262	6%	1,262	4%
- Retail	-	-	1,180	3%
- Hospitality	2,162	10%	3,630	10%
c. Rental Securitisation Loans	1,032	5%	9,277	26%
d. Receivables discounting loans	1,827	9%	2,677	8%
Unsecured Loan	-	0%	-	0%
Gross Debt	20,622	100%	35,159	100%
Less: Cash & Bank Balances	3,873		4,997	
Net Debt	16,749		30,163	
Networth	38,558		41,626	
Debt*Equity Ratio	0.43		0.72	

Note: There is an increase of Rs 14,537 Mn in the secured loan amount due to consolidation of the subsidiary companies. However, we should note that since consolidation is done based on line by line basis as per Accounting Standard 21, 100% of the loan amounts in subsidiaries are added up to standalone loan outstanding. If we consider only proportionate PEPL holding in the subsidiaries the net loan balance will amount to Rs 11,478 Mn as against Rs. 14,537 Mn, resulting in the overall net debt of Rs 27,104 mn (Rs 20,622 + Rs 11,478 – Rs. 4,997) on a consolidated basis resulting in an effective D/E Ratio of 0.65(Rs. 27,104/ Rs.41,626).

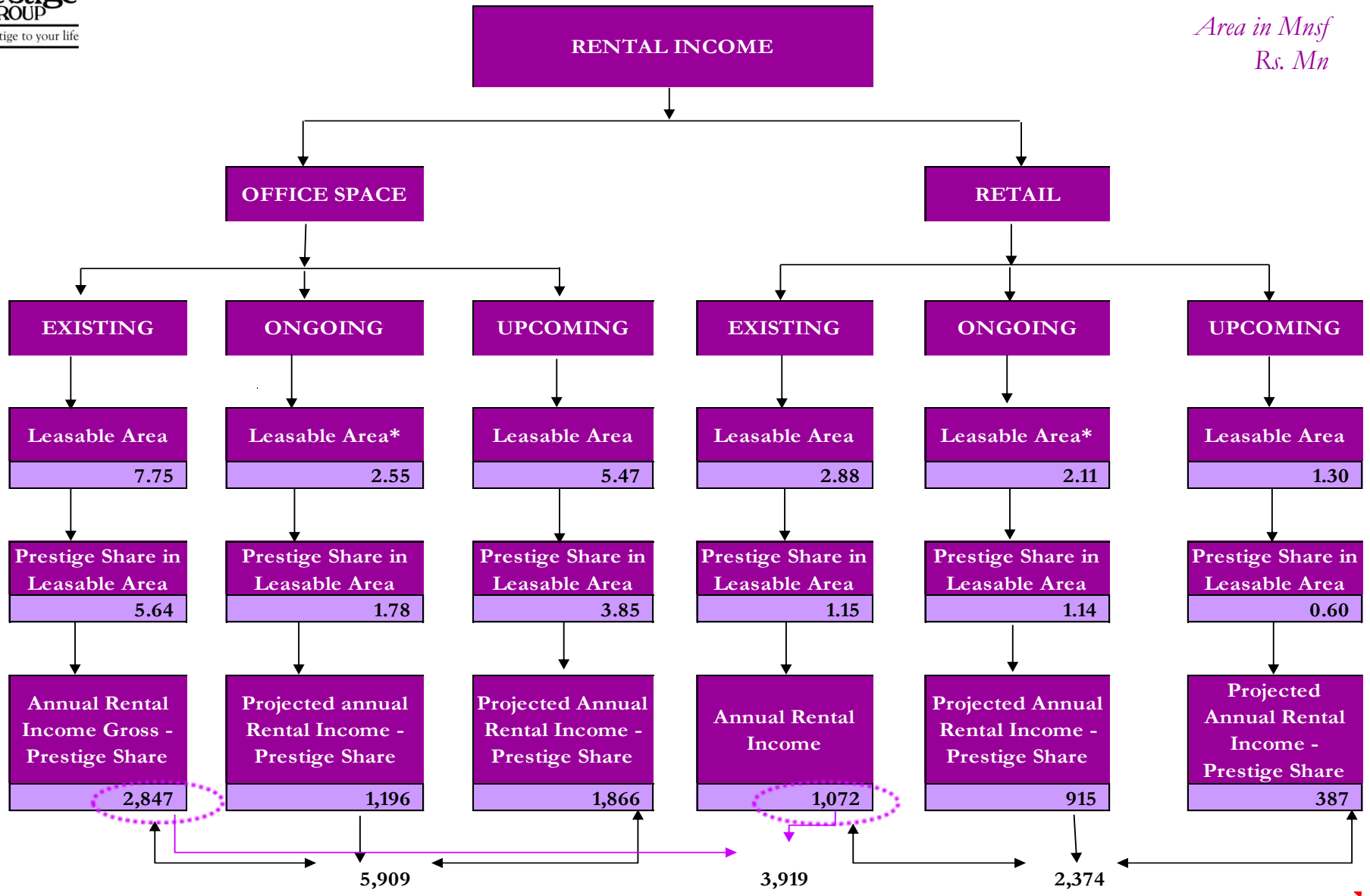
Receivables Profile

Area in Mnsf
Rs. Mn



Rental Income

*Area in Mnsf
Rs. Mn*



* Of the above mentioned 2.55 mn sft of leasable area in office space of ongoing projects & 2.11 mn sft of Retail space, we have already leased/ tied up with various tenants for an area of 2.55 mn sft in office space & 1.18 mn in retail space as on 31.12.2014

Annualised Projected Exit Rentals for Area Leased

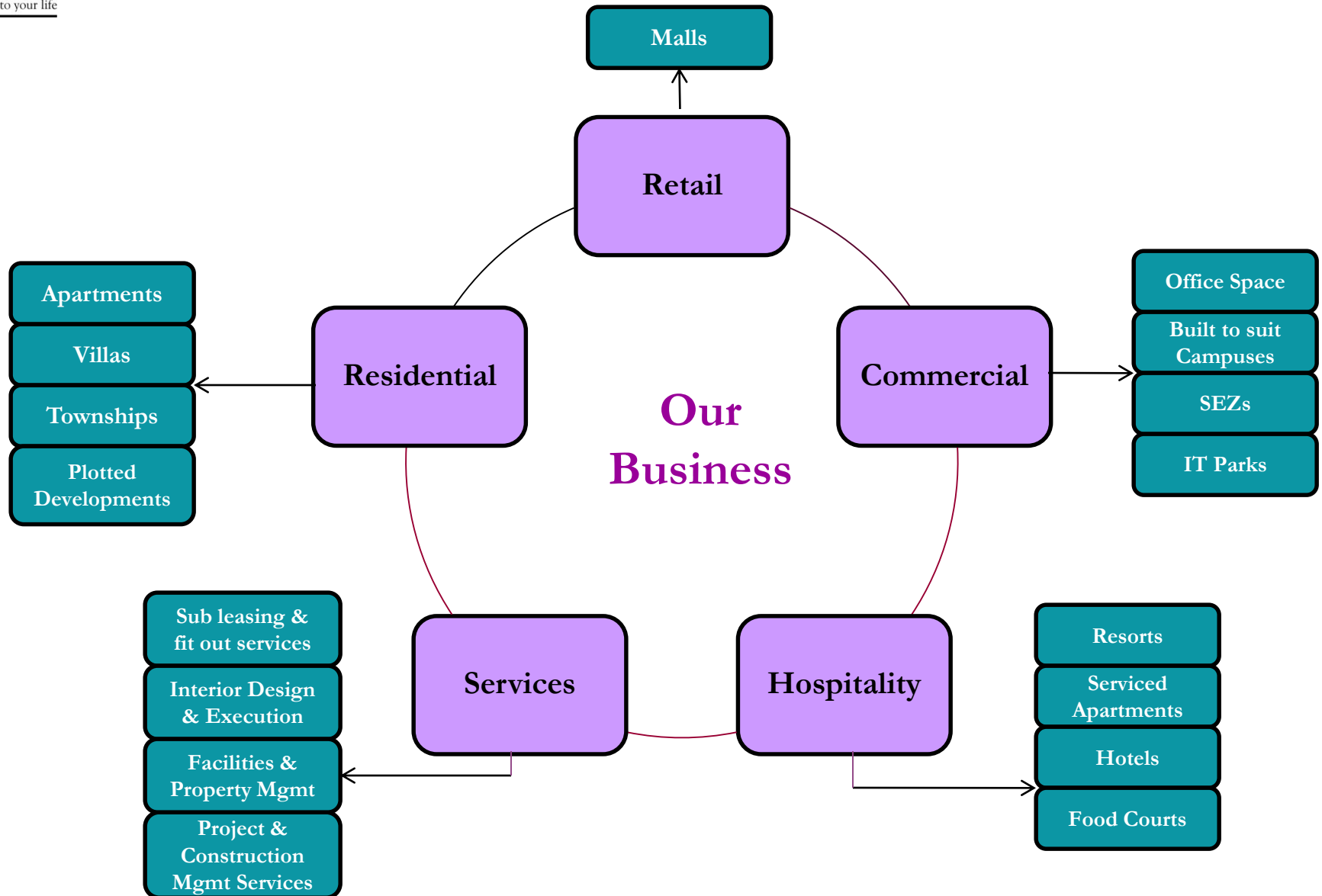
Area in Mnsf
R.s. Mn

Sl. No	Project Name	Segment	Total Leasable Area	PEPL Share of Leasable Area	Area Leased - Prestige Share	Rent P.A (Annualised)
Existing Rental Income as on 31 December, 2014						
1	Prestige Estates Projects Ltd	Commercial	2.39	2.10	1.97	858
2	Cessna Business Park - B1 to B7	Commercial	2.29	1.95	1.95	972
3	West Palm Developers	Commercial	0.32	0.20	0.20	76
4	Prestige Valley View	Commercial	0.01	0.01	0.01	12
5	ICBI India	Commercial	0.05	0.04	0.04	40
6	Forum Mall	Retail	0.35	0.24	0.24	300
7	Forum Value Mall	Retail	0.29	0.10	0.10	55
8	UB City Mall	Retail	0.04	0.04	0.04	108
9	Exora Business Park - B1 & B3	Commercial	1.41	0.46	0.46	267
10	Prestige Polygon	Commercial	0.15	0.15	0.15	125
11	Forum Vijaya (Retail)	Retail	0.64	0.32	0.31	286
12	Forum Vijaya (Commercial)	Commercial	0.09	0.05	0.05	21
13	Forum Mangalore	Retail	0.69	0.24	0.24	141
14	Forum Sujana	Retail	0.85	0.21	0.13	188
Total annualised rentals as on 31 December, 2014			9.57	6.11	5.89	3,449
Rental Income by March 2015						
1	Prestige Polygon	Commercial	0.18	0.18	-	130
2	Forum Vijaya (Commercial)	Commercial	0.10	0.05	0.05	24
3	Exora Business Park- Block II	Commercial	0.72	0.23	0.23	145
4	Cessna Business Park B8	Commercial	0.51	0.44	0.44	246
Incremental rentals in FY 14-15			1.51	0.90	0.72	545
Total annualised rentals by March 2015			11.08	7.01	6.61	3,994



PROJECT PORTFOLIO & UPDATE

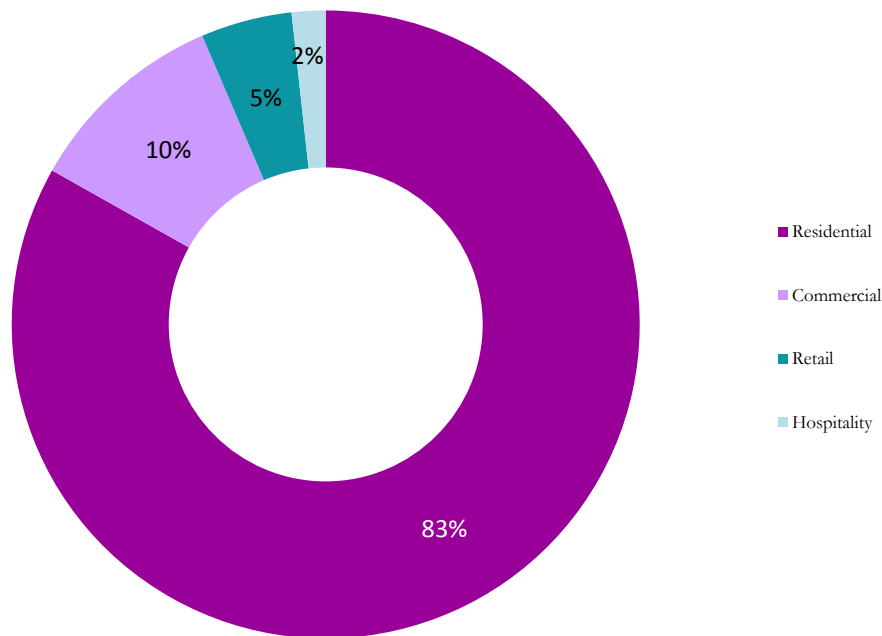
Business Segments



Product Mix – Segment Wise

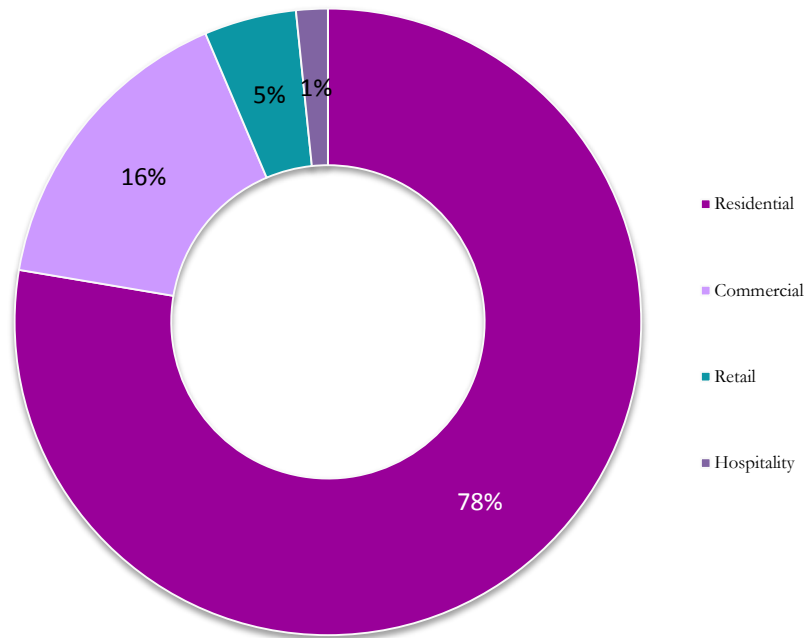
Ongoing Projects

Total Area – 59.24 Mnsf



Upcoming Projects

Total Area – 44.11 Mnsf



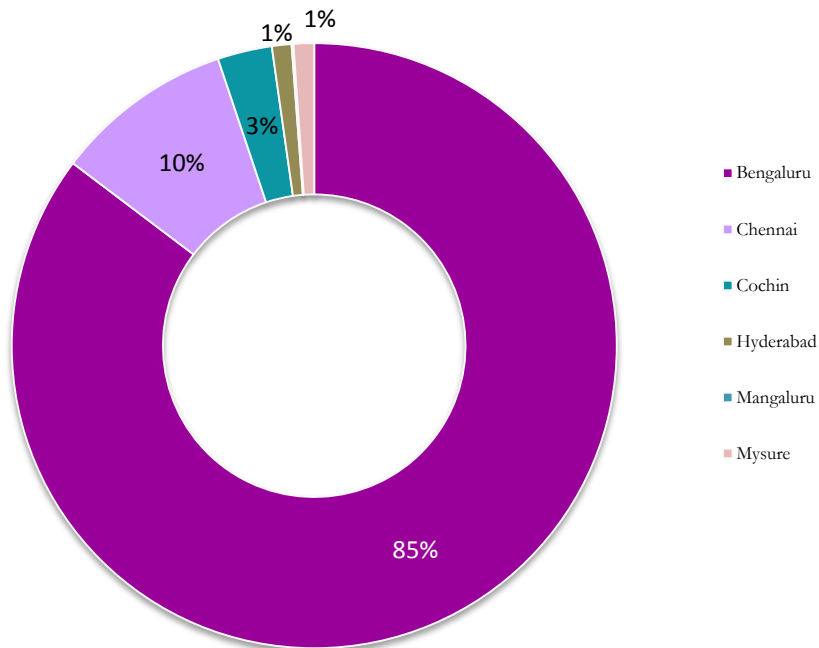
Segment	No. of Projects	Developable Area (Mnsf)
Residential	42	49.26
Commercial	7	6.17
Retail	6	2.78
Hospitality	2	1.03
Total	57	59.24

Segment	No. of Projects	Developable Area (Mnsf)
Residential	34	34.25
Commercial	6	7.04
Retail	2	2.10
Hospitality	1	0.72
Total	43	44.11

Product Mix – Geography Wise

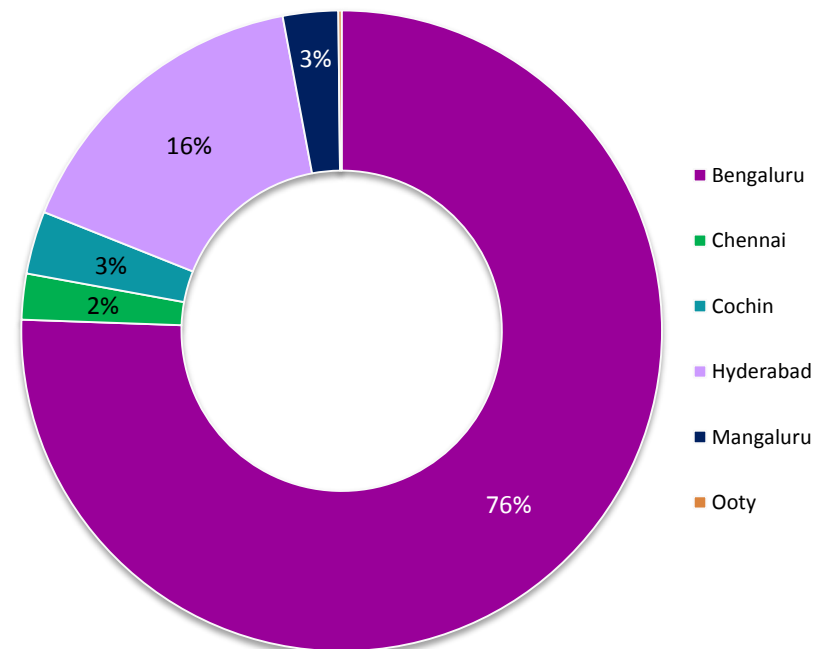
Ongoing Projects

Total Area – 59.24 Mnsf



Upcoming Projects

Total Area – 44.11 Mnsf



City	No. of Projects	Developable Area (Mnsf)
Bengaluru	46	50.40
Chennai	3	5.74
Cochin	4	1.75
Hyderabad	1	0.63
Mangaluru	1	0.06
Mysure	2	0.66
Total	57	59.24

City	No. of Projects	Developable Area (Mnsf)
Bengaluru	32	33.33
Chennai	2	1.02
Cochin	3	1.40
Hyderabad	2	7.06
Mangaluru	3	1.23
Ooty	1	0.07
Total	43	44.11

Ongoing Projects

Residential

Sl.No	Project	City	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)	No of Units	Prestige Share of Units
1	Prestige Golfshire- Villas	Bengaluru	1.75	100.00%	1.75	228	228
2	Prestige White Meadows -1	Bengaluru	1.07	100.00%	1.07	163	163
3	Prestige White Meadows -2	Bengaluru	1.16	62.50%	0.73	191	119
4	Kingfisher Towers	Bengaluru	1.09	45.51%	0.50	82	42
5	Prestige Royal Woods	Hyderabad	0.63	50.00%	0.32	152	76
6	Prestige Edwardian	Bengaluru	0.07	100.00%	0.07	12	12
7	Prestige Hermitage	Bengaluru	0.23	50.00%	0.12	26	13
8	Prestige Tranquility	Bengaluru	4.57	100.00%	4.57	2,368	2,368
9	Prestige Park View	Bengaluru	0.93	71.00%	0.66	376	269
10	Prestige Bella Vista	Chennai	5.04	60.00%	3.02	2,613	1,567
11	Prestige Sunny Side	Bengaluru	0.98	100.00%	0.98	395	395
12	Prestige Garden Bay	Bengaluru	0.64	72.00%	0.46	184	133
13	Prestige Glen Wood	Bengaluru	0.37	65.00%	0.24	116	75
14	Prestige Mayberry-1	Bengaluru	0.12	75.00%	0.09	40	30
15	Prestige Mayberry-2	Bengaluru	0.39	60.39%	0.24	126	76
16	Prestige Silver Crest	Bengaluru	0.25	92.35%	0.23	122	113
17	Prestige Summer Fields	Bengaluru	0.31	50.85%	0.16	83	42
18	Prestige Silver Sun	Bengaluru	0.21	33.60%	0.07	102	34
19	Prestige Hillside Retreat	Bengaluru	0.11	75.00%	0.08	58	44
20	Prestige Ferns Residency	Bengaluru	3.29	62.00%	2.04	1,483	920
21	Prestige Misty Waters	Bengaluru	1.02	51.00%	0.52	558	285
22	Prestige West Holmes	Mangaluru	0.06	65.00%	0.04	20	13
23	Prestige Tech Vista	Bengaluru	0.12	60.00%	0.07	30	18

Ongoing Projects

Residential

Sl.No	Project	City	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)	No of Units	Prestige Share of Units
24	Prestige Brooklyn Heights	Bengaluru	0.27	62.00%	0.16	94	59
25	Prestige Spencer Heights	Bengaluru	0.11	100.00%	0.11	34	34
26	Prestige Royale Garden - Phase I	Bengaluru	0.43	68.50%	0.29	384	263
27	Prestige Sunrise Park - Phase I	Bengaluru	1.69	99.00%	1.67	1,046	1,036
28	Prestige West Woods	Bengaluru	1.02	60.00%	0.61	574	341
29	Prestige Augusta Golf Village	Bengaluru	1.38	67.00%	0.92	460	308
30	Prestige Casabella	Bengaluru	0.48	75.00%	0.36	210	158
31	Prestige Jade Pavilion	Bengaluru	0.68	46.91%	0.32	266	125
32	Prestige Royale Gardens - Phase II	Bengaluru	2.46	68.50%	1.69	1312	905
33	Prestige Sunrise Park - Phase II	Bengaluru	1.58	99.00%	1.56	864	864
34	Prestige Silver Spring	Chennai	0.49	27.54%	0.14	125	34
35	Prestige Down Town	Chennai	0.21	100.00%	0.21	84	84
36	Prestige Thomson	Cochin	0.55	25.00%	0.14	-	-
37	Prestige Ivy Terraces	Bengaluru	0.57	62.00%	0.35	315	195
38	Prestige Lakeside Habitat- Phase I & II	Bengaluru	5.60	69.30%	3.88	2488	1742
39	Prestige Falcon City Phase I	Bengaluru	4.57	51.00%	2.33	1890	964
40	Prestige Bagmane Temple Bells	Bengaluru	1.55	70.00%	1.09	968	678
41	Prestige Gulmohar	Bengaluru	0.87	51.00%	0.44	404	206
42	Prestige Leela Residences	Bengaluru	0.36	60.00%	0.22	88	54
	Total - A		49.26		34.52	21,134	15,084

Ongoing Projects

Commercial

Sl. No	Project	City	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)
1	Cessna Business Park B9-B11	Bengaluru	2.94	85.00%	2.50
2	Prestige Trade Towers	Bengaluru	0.61	45.00%	0.27
3	Prestige Tech Platina	Bengaluru	1.43	66.66%	0.95
4	Prestige TMS Square	Cochin	0.17	58.00%	0.10
5	Prestige Trinity Centre	Bengaluru	0.45	26.84%	0.12
6	Prestige Falcon Towers	Bengaluru	0.49	45.00%	0.22
7	Prestige Star II	Bengaluru	0.08	64.00%	0.05
	Total - B		6.17		4.21

Ongoing Projects

Retail

Sl. No	Project	City	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)
1	Forum Shantiniketan	Bengaluru	1.06	65.00%	0.69
2	Forum Mysore	Mysure	0.55	50.99%	0.28
3	Prestige TMS Square	Cochin	0.12	58.00%	0.07
4	Forum Thomsun	Cochin	0.91	25.00%	0.23
5	Prestige Mysore Central	Mysure	0.11	65.00%	0.07
6	Prestige Cube	Bengaluru	0.03	100.00%	0.03
	Total - C		2.78		1.37

Hospitality

Sl. No	Project	City	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)	No. of Keys
1	Conrad (Hilton)	Bengaluru	0.45	100.00%	0.45	285
2	Marriott Hotel + Convention Centre	Bengaluru	0.58	100.00%	0.58	307
	Total - D		1.03		1.03	592
	GRAND TOTAL - A+B+C+D		59.24		41.13	

Upcoming Projects

Residential

Sl.No	Project	City	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)
1	Prestige Déjà vu	Bengaluru	0.15	48.00%	0.07
2	Prestige Hillside Gateway (Kakanad)	Cochin	0.80	70.00%	0.56
3	Prestige Greenmoor	Bengaluru	0.39	25.00%	0.10
4	Prestige South Woods	Bengaluru	1.28	67.00%	0.86
5	Prestige Hillcrest	Ooty	0.07	50.00%	0.04
6	Prestige Lakeside Habitat Phase III	Bengaluru	2.80	69.30%	1.94
7	Prestige Primerose Hills	Bengaluru	2.04	62.00%	1.26
8	Prestige Park Square	Bengaluru	0.65	35.70%	0.23
9	Prestige Bougainvillea - II	Bengaluru	0.12	60.00%	0.07
10	Prestige Ivy League	Hyderabad	0.86	60.00%	0.52
11	Roshanara Property	Bengaluru	0.22	100.00%	0.22
12	Mangaluru Villas	Mangaluru	0.14	68.00%	0.09
13	Prestige Northpoint	Bengaluru	0.40	51.00%	0.20
14	Prestige Kew Gardens	Bengaluru	2.00	60.00%	1.20
15	Prestige High Fields	Hyderabad	6.20	68.34%	4.24
16	Prestige Kenilworth	Bengaluru	0.19	40.00%	0.08
17	Prestige Avalon	Bengaluru	0.08	40.00%	0.03
18	Prestige Fountain Blue	Bengaluru	0.20	60.00%	0.12

Upcoming Projects

Residential

Sl.No	Project	City	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)
19	Prestige Dolce Vita	Bengaluru	0.22	60.00%	0.13
20	Prestige MSR	Bengaluru	0.17	65.00%	0.11
21	Prestige Falcon City Phase II	Bengaluru	1.52	51.00%	0.78
22	Prestige Sycamore	Bengaluru	2.30	51.00%	1.17
23	Prestige Courtyards	Chennai	0.90	70.00%	0.63
24	Prestige Lake Ridge	Bengaluru	1.99	66.70%	1.33
25	Prestige Cosmopoliton	Chennai	0.12	100.00%	0.12
26	Prestige Bejai Property	Mangaluru	0.89	70.00%	0.62
27	Presige Woodside	Bengaluru	0.42	60.00%	0.25
28	Prestige Pine Wood	Bengaluru	0.62	44.00%	0.27
29	Prestige Woodland Park	Bengaluru	0.37	50.00%	0.19
30	Prestige Jindal Property	Bengaluru	4.65	73.00%	3.40
31	Kadri Mangalore Property	Mangaluru	0.20	60.00%	0.12
32	Prestige Misty Annex	Bengaluru	0.26	51.00%	0.13
33	Bannerghatta Property	Bengaluru	0.58	51.00%	0.30
34	Dollars Colony Property	Bengaluru	0.44	60.00%	0.26
	Total - A		34.25		21.08



Upcoming Projects

Commercial

Sl. No	Project	City	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)
1	Prestige Hillside Gateway (Kakanad)	Cochin	0.20	70.00%	0.14
2	Prestige Technostar	Bengaluru	1.65	51.00%	0.84
3	Prestige Tech Cloud	Bengaluru	2.81	73.93%	2.08
4	Prestige Tech Park IV	Bengaluru	1.25	90.00%	1.13
5	Prestige Tech Pacific Park (ORR)	Bengaluru	1.02	62.95%	0.64
6	Prestige Saleh Ahmed	Bengaluru	0.11	50.00%	0.06
	Total - B		7.04		4.89

Upcoming Projects

Retail

Sl. No	Project	City	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)
1	Prestige Hillside Gateway (Kakanad)	Cochin	0.40	76.50%	0.31
2	Falcon City Forum Mall	Bengaluru	1.70	51.00%	0.87
	Total - C		2.10		1.18

Hospitality

Sl. No	Project	City	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)
1	Sheraton Hotel & Convention Center	Bengaluru	0.72	100.00%	0.72
	Total - D		0.72		0.72
	GRAND TOTAL - A+B+C+D		44.11		27.87

Land Bank & Projects Under Planning

Sl. No	Entity Name	Location	Land Area (Acres)	Economic Interest	PEPL Share (Acres)
1	Prestige Bidadi Holdings Pvt Ltd	Bidadi	142.74	100.00%	142.74
2	Prestige Projects Pvt Ltd	Bengaluru	168.00	32.68%	54.90
3	Prestige Garden Resorts Pvt Ltd	Bengaluru	7.00	100.00%	7.00
4	Prestige Estates Projects Ltd	Bengaluru/Chennai	87.34	60.46%	52.80
5	Village D Nandi Pvt Ltd	Bengaluru	22.95	100.00%	22.95
6	Prestige Nottinghill Investments	Bengaluru	18.66	51.00%	9.52
7	Eden Investments	Goa	74.13	77.50%	57.45
	Total		520.82		347.36



ABOUT PRESTIGE

ADVANTAGE PRESTIGE



Prestige
GROUP

Add Prestige to your life

Iconic developments like

Forum Mall, Prestige
Shantiniketan, UB City,
Prestige Golfshire etc

Awarded with financial
rating of A- by ICRA

Only
CRISIL DA1* rated
Developer
in India

Stable Cash Flows by way of
Annuity Income &
Diversified Cash Flows from
Various Segments

One of the Most Trusted Developers by Land Owners and

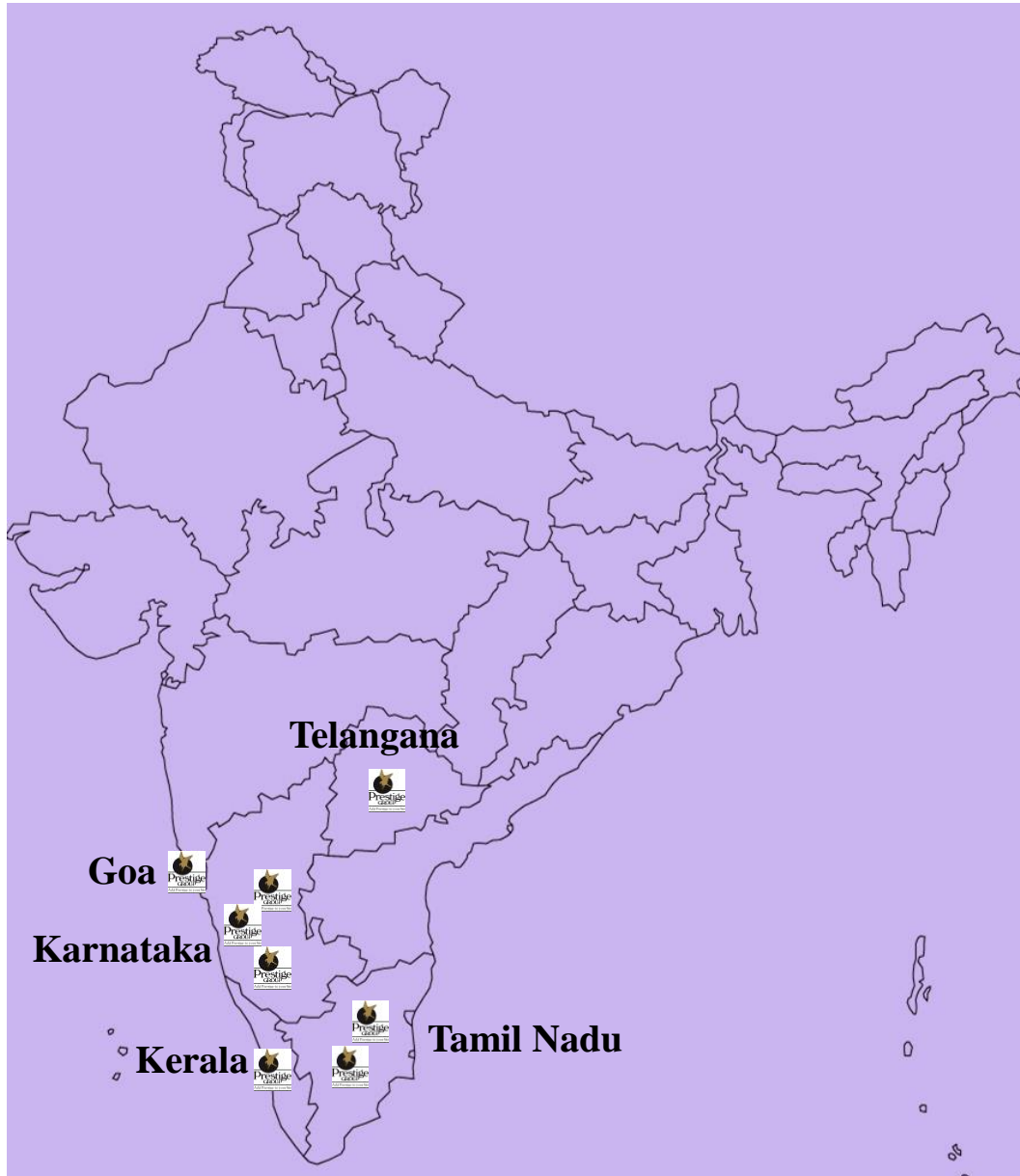
Customers

Spearheaded by Real Estate
Icon, Mr. Irfan Razack & his
brothers
Mr. Rezwan and
Mr.Noaman Razack

Excellence
across all Real
Estate Classes,
i.e. Residential,
Commercial,
Retail &
Hospitality

Strong Joint Venture partners
like CapitaLand, RedFort , etc
& Strong Associations with
Various Banks & FIs

Strong Presence Across South Indian States



Karnataka

- Bengaluru
- Mysure
- Mangaluru

Tamil Nadu

- Chennai
- Ooty

Kerala

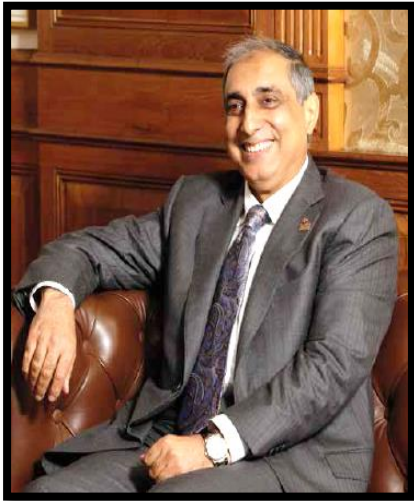
- Cochin

Telangana

- Hyderabad

Goa

Board of Directors



Irfan Razack
*Chairman & Managing
Director*



Rezwan Razack
Joint Managing Director



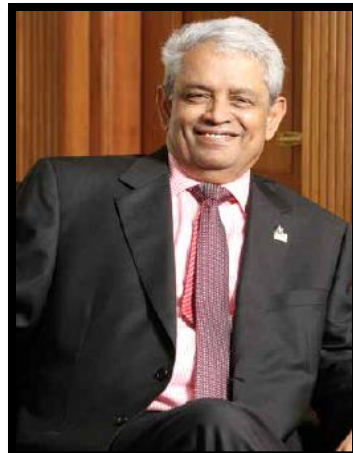
Noaman Razack
Wholetime Director



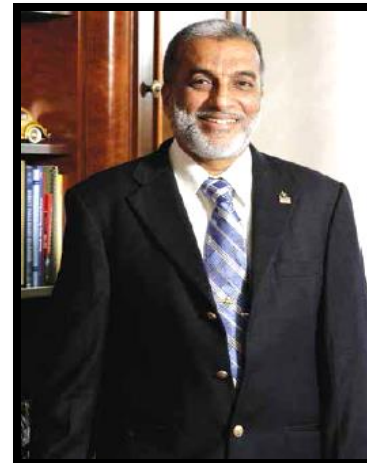
Uzma Irfan
Additional Director



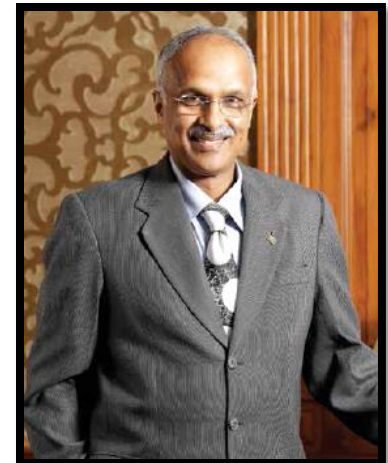
Jagdeesh K. Reddy
Independent Director



B.G. Koshy
Independent Director



Noor Ahmed Jaffer
Independent Director



Dr. Pangal Ranganath Nayak
Independent Director

Executive Management



Faiz Rezwan
Executive Director
Contracts & Projects



Sana Rezwan
Executive Director
Retail



Zackria Hashim
Executive Director
Land Acquisition



Zaid Sadiq
Executive Director
Liasioning & Hospitality



Venkat K Narayan
Executive Director
Finance & CFO



V. Gopal
Executive Director
Projects & Planning



Arvind Pai
Executive Director
Legal

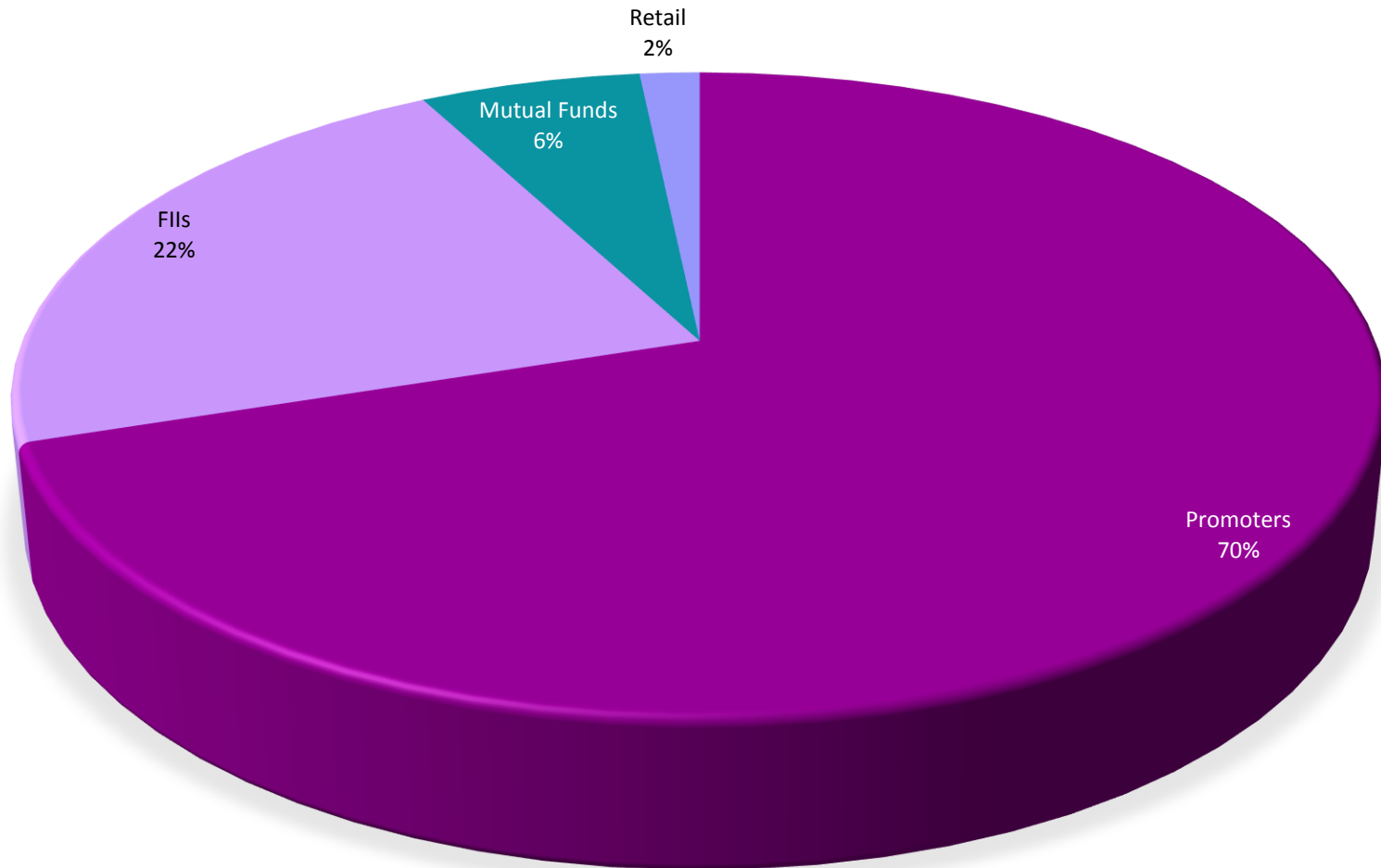


Nayeem Noor
Executive Director
Public Relations



Asha Vasani
Executive Director
Commercial Sales & Collections

Shareholding Pattern



As on 31 December 2014

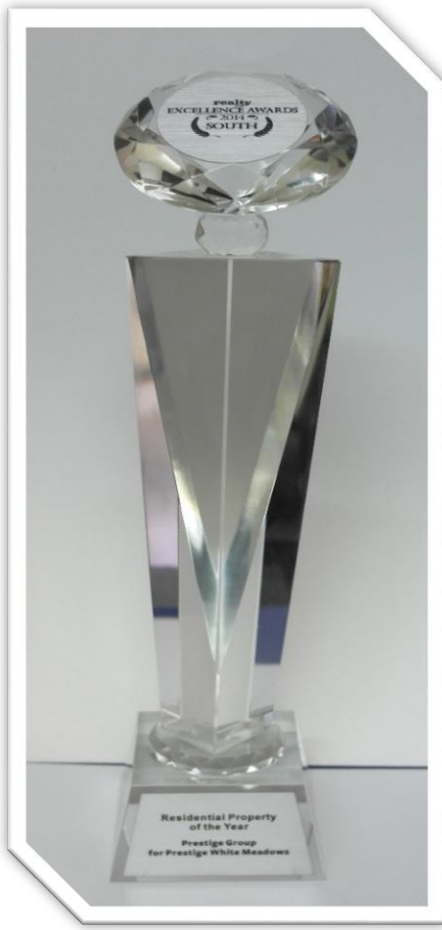


AWARDS & RECOGNITION

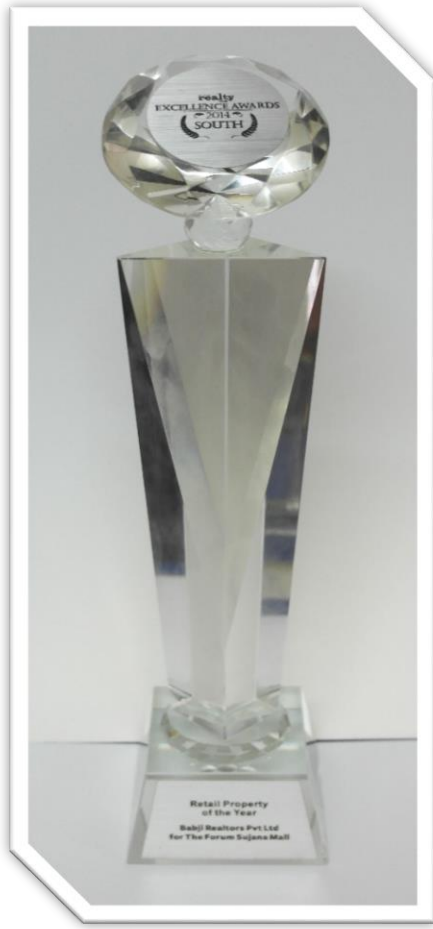
Awards & Recognition



Realty Plus Awards- Commercial Property of the year- Prestige Khoday Towers

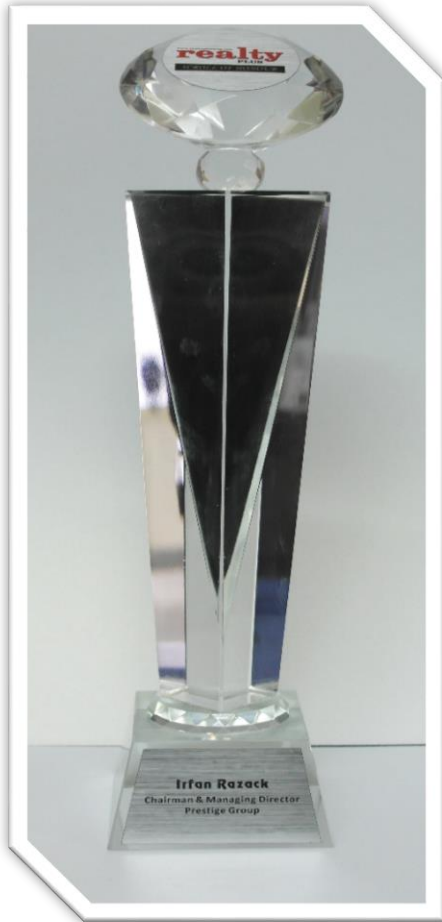


Realty Plus Awards- Residential Property of the year- Prestige White Meadows



Realty Plus Awards- Retail Property of the year- Forum Sujana Mall

Awards & Recognition



Realty Plus Awards- Scrol of Honor to Mr. Irfan Razack, CMD



CNBC Awards- Best Retail project of Chennai- Forum Vijaya Mall



CNBC Awards- Builder of the year- Prestige Group



PROJECT SNAPSHOT

A Virtual Tour

Project Snapshots – Completions during the quarter



Prestige Silver Oak



Project Snapshots – Residential Projects

Current Construction Progress

Prestige Ferns Residency



Prestige Park View



Prestige Bella Vista



Prestige Casabella



Project Snapshots – Residential Projects

Current Construction Progress

Prestige White Meadows



Prestige Lakeside Habitat



Prestige Edwardian



Prestige Garden Bay



Project Snapshots – Residential Projects

Current Construction Progress

Prestige Glenwood



Prestige Downtown



Prestige Mayberry

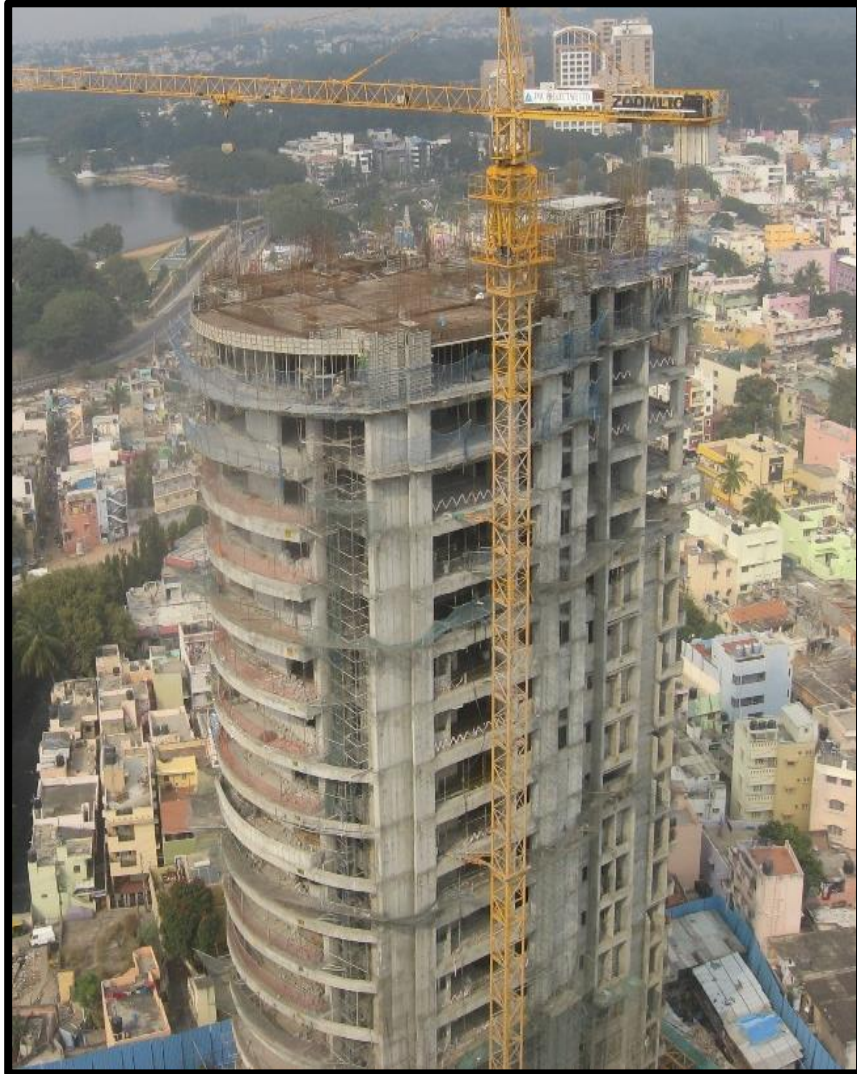


Prestige Sunny Side

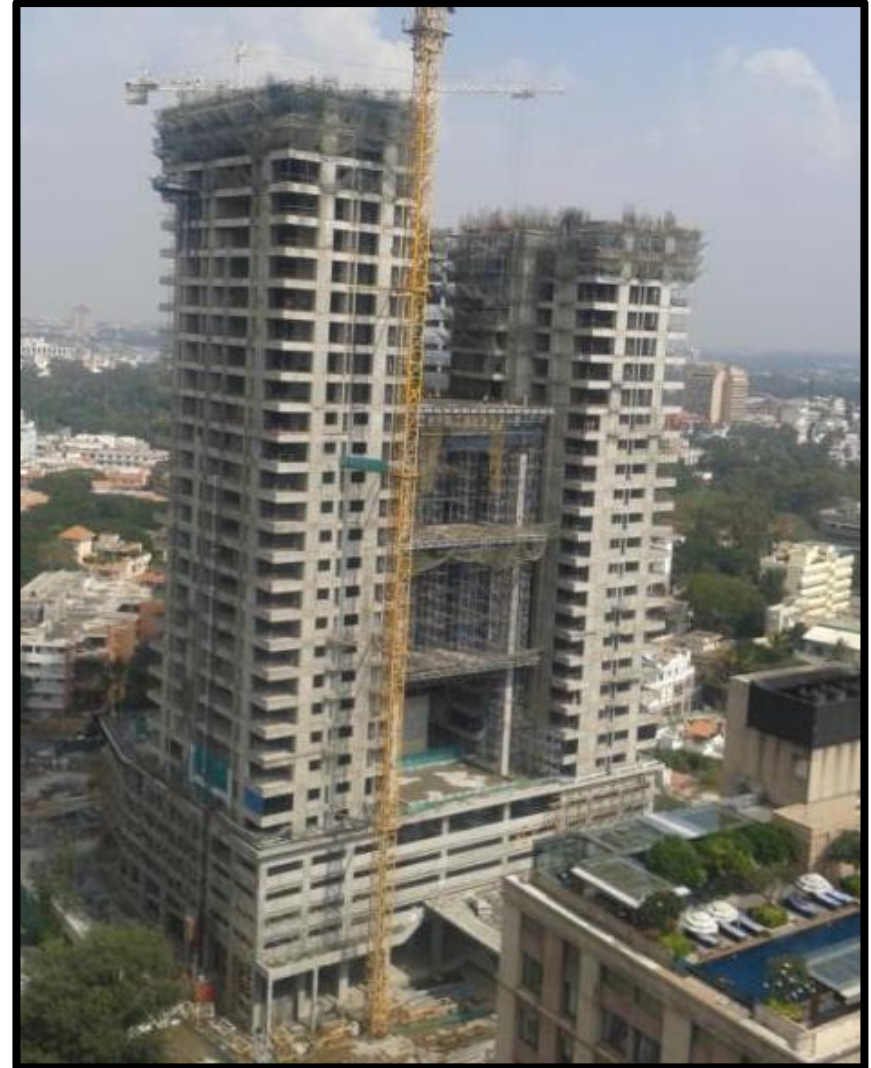


Current Construction Progress

Prestige Hermitage



Kingfisher Towers



Project Snapshots – Commercial Projects

Current Construction Progress

Prestige Trinity Centre

Prestige Falcon Tower



Prestige Tech Platina



Disclaimer

This presentation has been prepared by Prestige Estates Projects Limited (“Company”) solely for providing information about the Company. It contains certain forward looking statements concerning Prestige Estates Projects Ltd’s future business prospects and business profitability, which are subject to a number of risks and uncertainties and the actual results could materially differ from those in such forward looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties, regarding fluctuations in earnings, our ability to manage growth, competition, economic growth in India, ability to attract and retain highly skilled professionals, time and cost over runs on contracts, government policies and actions with respect to investments, fiscal deficits, regulation etc., interest and other fiscal cost generally prevailing in the economy. The company does not undertake to make any announcement in case any of these forward looking statements become materially incorrect in future or update any forward looking statements made from time to time on behalf of the company.



Thank You

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