FUJITSU

Data Sheet
Supply Chain and Configuration Services

Network deployment presents several possible obstacles that can be alleviated or prevented with an effective, efficient supply chain and strong vendor management capabilities. Improving your supply line and ensuring timely delivery of properly inventoried and packaged material cuts down on delay and expense, and helps ensure configuration and recordkeeping standards are fully met.

Specialized Expertise to Meet Key Challenges

Supply chain management, however, is a specialized area of expertise that many service providers either need to augment or do not have in-house. If you have outgrown your supply chain operation, are struggling to overcome supply chain problems, need to streamline your vendor management, or you are planning a complex deployment or migration project, our expert assistance can reduce unexpected problems and measurably improve your outcome.

With over three decades' experience acquiring, packing, shipping, and delivering materials through our world-class manufacturing operations, Fujitsu understands the complexities and challenges of managing a nationwide supply chain. This capability, with its vast expertise and resources, is also available as a service to support customer deployment projects.

Field-Proven Best Practices Developed Over Three Decades

Fujitsu best practices in the supply chain field are renowned throughout the communications network industry. We manage more than 235 vendors and distributors for our own supply chain, ship tens of thousands of line items to customers all over North America, and consistently achieve the highest standards of quality, as reflected in our deliver-to-request rates and low instance of defects on arrival. We have demonstrated ability to reduce multivendor system integration delivery times to as low as seven days after receipt of order. Our pre-integrated systems reduce installation time by as much as 65%.

The Fujitsu Supply Chain Advantage
- Proven processes and factory controls
- Best-in-class logistics
- Industry-leading quality standards
- State-of-the-art facilities
- Repeatable ultra-lean processes
- TL 9000 compliant
- Effective relationships with vendors and suppliers
- Global purchasing power
- Highly skilled technicians

The Right Materials, When and Where you Need Them

How we Solve Your Deployment Supply Chain Problems

You may be all too familiar with adverse impacts from a lack of optimal supply chain management or strained supply chain resources. Managing multiple equipment vendors, integrators, and logistics is time consuming and error-prone. Inconsistent quality creates delays and adversely affects project outcome. Material shortages and lost or missing equipment create roadblocks and delay completion. Preemptive measures to offset unpredictable vendor deliveries or anticipate possible future configuration options increase your cost of inventory management. Lack of consistency and quality standards at deployment time can adversely affect service quality after the network is turned up. As a result of problems like these, your installers spend too much time on-site performing integration and configuration tasks.

Fujitsu Suppply Chain and Configuration Services can prevent most of these problems. We manage your vendors as your sole integrator and logistics provider, saving you time and improving deployment efficiency and quality. We also ensure that all components are delivered before installation commences. Our skilled staff also provides re-configuration, labeling and component integration service in a controlled factory environment. With our operation behind you, you have peace of mind knowing that field installation technicians have exactly what they need on-hand—right when they need it.

The solutions available cover logistics/shipping, packaging, staging/warehousing, integration, testing, and turn-up preparatory to field deployment.

Get it done faster. Save money. Improve results.

Specialized Expertise at Your Service

Fujitsu Suppply Chain and Configuration Services put our supply chain expertise at your service. We acquire, prepare, and deliver systems for field deployment. We speed up your deployment projects, cut costs, reduce process errors, simplify project execution, and make schedules and costs more predictable. Get your next deployment project off to the best possible start by choosing Fujitsu to manage your supply chain.

Configure-To-Order
- Install multivendor network element components (SFP/XFPs, cards, shelves) including power, signal and optical connections in a controlled factory environment
- Label network elements to customer specifications
- Deliver equipment with software configuration consistently preloaded to customer specifications
- Streamline processes, eliminating errors and inconsistency across different installation contractors
- Deliver provisioned systems working as designed and pre-tested to the installation site

Package for Deployment
- Warehousing and logistics to package deployment equipment and materials into one shipment, warehouse until needed, and ship direct to the installation site(s)

Supply Chain Management Services
- Acquire, package, and deliver materials and equipment to the installation site
- Deliver exactly what is needed, when it is needed to the installation site (rather than an interim customer warehouse) to ensure efficient, error-free turn-up
- Cut inventory, shipping and installer time
- Coordinate and manage multiple vendors

Fujitsu Network Communications, Inc.

2801 Telecom Parkway, Richardson, TX 75082
Tel: 888.362.7763

us.fujitsu.com/telecom

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