

MC9190-G

APPLICATION GUIDE



*Actual size

THE MC9190-G
MORE RUGGED...
MORE POWERFUL...
WITH MORE
OPTIONS
TO MEET YOUR
BUSINESS NEEDS.

MC9190-G APPLICATION GUIDE

Put your Motorola MC9190-G mobile computers to work right away with our library of ready-to-use and easily customizable applications. Designed for different industries and different business processes, these proven and tested applications from our trusted partners will let you start reaping the benefits of mobility, almost overnight.

Help your workers improve productivity and accuracy in the most extreme environments. With our applications, your workers will say:

I CAN MAKE SURE STORE SHELVES ARE **WELL-STOCKED**.

I CAN **INSTANTLY** ANSWER CUSTOMER QUESTIONS.

I CAN TAKE INVENTORY **FASTER AND MORE ACCURATELY** THAN EVER BEFORE.

I CAN MAKE SURE EQUIPMENT MAINTENANCE IS **PERFORMED RIGHT...AND ON TIME**

I CAN MAKE SURE THE **RIGHT BAGGAGE** IS ON EVERY FLIGHT

I CAN MAKE SURE OUR PRODUCTS ARE MANUFACTURED PROPERLY...**EVERY TIME**

I CAN MAKE SURE ORDERS ARE **ALWAYS FULFILLED** WITH THE RIGHT ITEMS

I CAN MAKE SURE KEY ASSETS AND EQUIPMENT ARE **AVAILABLE** WHEN NEEDED

I CAN HELP **PREVENT LOSS AND THEFT** OF OUR RETURNABLE CONTAINERS

What will your workforce do with the Motorola MC9190-G?

Browse through the applications available for this robust and rugged mobile computer to see the world of possibilities — and put the MC9190-G to work in your operations today.

VALIDATION PROGRAM INFO

The applications in this guide have been subjected to a battery of tests in real-life customer scenarios, bringing you the peace of mind that the application you choose will work — and work well — with your Motorola MC9190-G. Choose from one of two certification levels:

ENTERPRISE VALIDATED SOLUTION



The **Enterprise Validated Solution** seal ensures full application functionality and interoperability between the partner application and your complete Motorola Enterprise Mobility solution — including testing on Wi-Fi and cellular networks.

ENTERPRISE COMPATIBLE SOLUTION



The **Enterprise Compatible Solution** seal ensures that the partner application is compatible with the platform and features of the MC9190-G.

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Activant Solutions, Inc.

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WAREHOUSE MANAGEMENT

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ACTIVANT®

Activant Solutions, Inc.

Eagle Mobile

Eagle Mobile™ is the Next Generation Mobile Platform for Activant Eagle, a comprehensive and affordable software solution that helps small to medium size businesses streamline operations and improve customer service. An easy-to-use graphical user interface provides the core inventory management, receiving and physical inventory features you rely on in Eagle for Windows, while enabling workers to run multiple applications simultaneously, without losing your data. With Eagle Mobile, you can receive and process inventory faster and more accurately. As a result, items reach your shelves more rapidly, preventing empty shelves and lost sales. In addition, workers can look up real-time information right on the spot to answer customer questions — from list and loyalty price checks to quantity on hand, quantity on order and when the next shipment is arriving. No need to search for a computer or make a call. Instead, workers can remain by the customer's side, minimizing the opportunity to lose the sale.

The main applications in Eagle Mobile are Inventory Maintenance, Location Maintenance, Receiving by PO, Receiving by Item, Physical Inventory, Label Printing, Item Lists and Shipment Verify. Future applications currently in development include Mobile POS, Linebuster, Mobile Manager and Mobile Purchasing.

Key Benefits:

- Eliminates time spent traveling back and forth to the storeroom to check inventory
- Improves customer service by providing on-the-spot price and quantity-on-hand checks
- Increases sales by providing real-time item availability in all stores
- Increases margins by enabling on-the-fly changes to item pricing and bin labels right in the aisle
- Reduces stock outs by allowing faster 'dock-to-stock' processing of inventory
- Reduces shutdown days for physical inventory
- Eliminates mis-shipment by enabling instantaneous shipment verification — before unloading, loading or packing has begun

Target markets:

Mid-market retailers

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Aldata Solution S.A.S

Voice-Directed Warehousing

At a time when operational efficiency is more important than ever, Voice-Directed Warehousing is a technology retailers and manufacturers can count on to drive down costs and increase productivity. Proven to reduce pick error rates by up to 80 percent and increase productivity as much as 30 percent, this voice-directed technology delivers immediate results and rapid return on investment. Let our voice-directed applications streamline key tasks in your warehouse, including picking, splitting and stock takes.

Aldata Voice Directed Warehousing allows you to add a new means of collecting data with your Motorola mobile computers — voice. Now your workers can simply speak in addition to entering information on the keyboard, via the touchscreen or with the scan of a bar code — all on a single mobile device. Single function 'point' devices are no longer required. Since you can now standardize on one device for all your warehouse functions, your buying power is increased, and you have fewer device types to support, driving the cost of purchasing and managing your mobile devices down.

In the warehouse, Aldata voice applications allow your operators to be eyes and hands free, decreasing errors and increasing productivity. No more need to look at the screen to get information — users simply need to listen. And there is no need to enter information on a keypad. Instead, workers are free to focus on the task at hand.

Key benefits:

- Reduce pick errors and make rapid productivity gains
- Decrease training times and IT costs
- Profit from immediately operational technology
- Generate cost-efficiency benefits across the organization
- Easily integrate with any warehouse management system

Target markets:

Warehouse

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Allegro Mobile Solutions

Allegro Inventory Manager (AIM)

Allegro Inventory Manager is a feature-rich solution that manages the flow of merchandise to and from the retail facility. Built on the Allegro Mobility Platform, the solution offers the real-time device connectivity required for real-time visibility into inventory movement. With up-to-the-second information, inventory management improves through better and more timely decision-making. And the elimination of paper-based processes significantly reduces the resource requirements associated with inventory administration.

Designed with flexibility and business agility in mind, this comprehensive set of modules enable rich data capture and display for key inventory management functions, including:

- Planned and Unplanned Goods Receiving
- Stock Transfer
- Merchandise Replenishment and Ordering
- Price Management
- Inventory Counts
- Returns Processing and Management

AIM easily integrates into the ERP system that works best for you. The Allegro Mobility Platform is the first mobility platform certified with SAP Retail, attaining certifications for Store Requirements Planning, Goods Receipt, Goods Movements and Physical Inventory in April of 2010. All Allegro Mobile Platform applications are available as enterprise class solutions, installed in your data center as a remotely managed solution or as a hosted pay-as-you-go application in a shared cloud infrastructure.

Key benefits:

- Measurable reductions in inventory management costs
- Reduced costs for stock holding, shortages and overages
- Reduced time and costs for ordering and returns processing
- Enhanced business agility and response to marketplace conditions, such as pricing
- Increased visibility into events

Target markets:

Grocery and specialty retail, transportation and logistics, wholesale distribution management

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MOVING DECISIONS CLOSER TO THE CUSTOMER™

DecisionPoint

Order Entry

With DecisionPoint Order Entry, re-ordering inventory on the retail floor has never been easier. Specially designed to help retailers streamline and improve the accuracy of the re-order process, this application allows managers and more to simply scan the bar code on an item on the sales floor to access previous order history and item information. Since the application interfaces with many point of sale systems, including IBM4690 and Fujitsu ISS45, managers can also view real-time trend and sales information. The result is the anywhere anytime push-button access to the intelligence your managers need to make more intelligent buying decisions.

Key features:

- View previous order history
- View complete UPC/SKU record fields
- Turn key implementation for IBM and Fujitsu POS systems
- Custom POS interfaces available

Key benefits:

- Instantly updates your POS system so orders are immediately visible
- Enables more rapid and error-free ordering
- Reduces the time required to manage the ordering process, freeing up time for managers and other associates to better manage your store
- Timely ordering helps prevent stockouts that can lead to lost sales

Target markets

Grocery and specialty retailers

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Gicom

Gicom Business Solution

The comprehensive Gicom Business Solution allows you to better manage inventory in the retail environment. Since the rugged MC9190-G is at home out on the shipping dock in the worst weather, workers can simply scan a bar code on an incoming shipment to instantly reconcile that shipment with the original order. If the items received are correct, another scan directs workers to store items on the right shelf in the stockroom, where they are easy to find and instantly available to replenish shelves on the retail floor.

Need to check a price on an item? A quick scan returns the price in real time — no need for a trip to the back room or to a computer to look up the item's bar code.

Out on the sales floor, associates can easily check shelf and item tags for pricing accuracy. Add a compact mobile printer that can be worn on a belt and associates can even print out updated tags right on the spot to correct prices and execute more efficient markdowns and markups.

The result? Inventory management is more efficient. Items move from dock to stock faster, shelves are well-stocked at all times and out-of-stocks are eliminated. Your customers find the items they want on the shelves of your store, protecting sales. And your employees are more productive, able to spend less time on inventory-related tasks and more time with customers.

Key benefits:

- Increase receiving efficiency
- Reduce personnel cost
- Achieve accurate goods counts
- Check prices in real time
- Transfer data in real-time
- Print new and updated tags

Target markets

Retail inventory management

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Idelec

Automatic Inventory Control

If you need to take inventory, this solution will improve the efficiency of the inventory process as well as the accuracy of your inventory data. From the retail store to the warehouse, AIC allows workers to capture inventory data with a quick scan of a bar code, eliminating time consuming error prone paper-based processes. So whether you are taking inventory of the items on the sales floor in your retail store or the items on the shelves in your back room or warehouse, workers can capture data faster and with accuracy you can count on.

Since taking inventory is now more cost-effective, you can take inventory more frequently. More granular information on customer buying trends becomes visible, enabling you to refine your inventory mix and ensure that the items on your shelves are the items your customers want. And since you can more easily detect items that are low in stock, you can easily re-order in a timely fashion, preventing out-of-stocks and opportunities for lost sales.

Key benefits:

- Easy to use
- Quick and efficient way to take inventory
- Near instant product identification
- Export data easily to other applications (CSV)
- In/Out item verification

Target markets:

Anywhere efficient inventory is required

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linea DataScan

QUICK Warehouse Management System (WMS)

Better control the movement and storage of raw materials and products in your company with QUICK WMS. Designed for manufacturing, distribution, retailers and third-party logistics providers of all sizes, WMS helps maximize product placement strategies, prioritize tasks, implement fair productivity standards and increase logistics efficiency. All activities in the distribution center, warehouse and factory are performed faster and with greater accuracy, including the entry of goods, transfers between warehouses, readiness, packaging, shipping and picking. Easily implement this reliable solution today to improve customer service, increase worker productivity, reduce costs and increase revenue in your enterprise.

Key benefits:

- Increase labor productivity 10 to 30 percent
- Reduce inventory 5 to 25 percent
- Improve shipping accuracy 2 to 5 percent
- Increase inventory accuracy 99+ percent at location level
- Boost perfect order rates
- Reduce direct operating costs and increase overall revenue

Target markets:

- Wholesale distribution
- Manufacturing
- Retail

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MobileFrame

MobileFrame

MobileFrame's 100 percent code-free enterprise mobility platform enables businesses to easily create, deploy and administer sophisticated custom mobile applications. Our intuitive point and click system eliminates time-consuming and expensive custom coding, and includes the management tools necessary for a successful mobility project. This complete mobility solution offers built-in mobile integration features. We provide everything an enterprise needs to help ensure that your projects run smoothly and drive high returns on investment, including user-friendly tools for Rapid Mobile Application Deployment, robust Administration Tools for managing projects and mobile devices, and an Integration Wizard that makes integrating to backend systems a breeze.

Our system can be used to create custom mobile applications for any business, in any industry. In addition, MobileFrame has several pre-built mobile solutions that have already helped our customers automate Field Service Operations, Field Sales/Sales Order Entry, Asset Management and Inventory Tracking, Proof of Delivery (POD) and much more.

Key benefits:

- Accelerates sales by eliminating coding
- Expands sales opportunities by enabling multiple applications
- Delivers tremendous ROI — with an approximate 10 time reduction in application development costs
- The flexibility to deploy any application
- Provides management control and visibility
- Complete mobility system — no third party software required

Target markets:

Healthcare, retail, transportation and logistics, manufacturing, government, wholesale distribution, service providers, construction and Direct Store Delivery (DSD)

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www.mobileframe.com





Nomadadvance

SofToGo

The SofToGo software suite provides a complete set of tools to help enterprises easily develop and manage mobile applications:

Wireless Deployer Client: SOFTOGO Management Software

Wireless Deployer allows you to remotely control the device to troubleshoot issues over your Wi-Fi network. Features include the ability to copy, delete and move files and directories; run files; install software and more.

Wireless Telnet Client: SOFTOGO Software Emulation 5250 and VT client

Our Wireless Telnet Client allows you to connect your Motorola mobile computer to your server-based applications — no gateway required. In addition, your users enjoy an excellent emulation experience. Workers can scroll by touching the screen. And you can configure the screen size, color and font for optimal viewing.

Wireless FlexBrowser Client: SOFTOGO Software Web navigator client

FlexBrowser allows your employees to access your business applications through an easy-to-create and easy-to-use Web interface. Easily integrate the powerful features on your Motorola mobile computers, including bar code scanning. You decide what the user will see on the screen. And the ability to control the web pages that workers can access allows you to remove any tempting distractions during the workday that might reduce productivity.

Wireless Studio client: SOFTOGO Software studio client

Wireless Studio is a client/server communication platform that enables mobile workers to easily access key business data in central systems, such as Enterprise Resource Planning (ERP) and the Warehouse Management System (WMS). This flexible client allows you to use whatever programming language you prefer, or you can use the graphical user interface (GUI) to create applications without writing a single line of code.

Key benefits:

Allows businesses to streamline business processes, improving productivity, reducing costs and improving customer service levels

Target markets:

Any size enterprise that needs to provide workers with access to data in server-based back-end business applications

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OCR Canada Ltd.

OCR Event Attendance Tracker

OCR Event Attendance Tracker is easy to use, yet powerful enough to track thousands of attendees and manage unlimited events and sessions. This solution is ideal for conferences, seminars, trade shows, corporate events and meetings, training sessions and certifications, classes, lectures, tests and any other event or session that requires the analysis of exactly who has or hasn't attended your events.

This all in one turnkey solution allows you to register attendees, print bar codes, scan bar codes on attendee badges and more, as well as view and print a wide variety of reports. A time tracking feature allows you to identify how long an attendee spent in a specific event or session, allowing you to better gauge the success of an individual session and its related speaker as well as ensure that attendees meet the time required to achieve certification.

Key benefits:

- Keep track of who attends your events
- Track the time an attendee spent at a session or event
- Versatile for any type of event, including conferences, trade shows and meetings
- Fully customizable software to best meet your company's needs
- Competitive pricing

Target markets:

- Enterprises with 100+ employees
- Event management companies
- Tradeshow coordinators, conference centers and hotels

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qdata Q-Suite

Q-Suite allows easy data capture of bar coded information in the warehouse, office and out in the field. The flexible solution gives you the ability to customize up to 20 fields on each screen, as well as the ability to print labels and receipts. Q-Suite is also designed to meet your budget needs — you can start with one module today and add modules as your business needs change and grow. With support for both real-time wireless data capture over either the Wi-Fi or cellular networks as well as batch mode, you can create mobile applications that fit with the workflows in your organization today.

Q-Suite offers four prebuilt applications that are ready to use:

Q-TRACK: Track, audit and control internal and external assets with this fully featured asset tracking tool. Workers can just scan the bar code on an asset to access or enter information as needed to complete the task at hand.

Q-MOVE: This flexible tab-based interface allows workers to easily multi-task in the warehouse. Now, the scan of a bar code instantly reconciles incoming and outgoing shipments, enabling faster and more accurate processing. In addition, workers can scan the bar codes on items as they are picked to ensure the right items are in every order.

Q-COUNT: Take inventory of goods in the warehouse quickly and easily with this ready-to-use application. With a split second scan of a bar code, you can collect a wealth of data, including part, description, quantity, location and the warehouse where the items are stored.

Q-POD: Enable drivers to instantly capture and transmit real-time proof of pickup and delivery with the quick scan of a bar code.

Key benefits:

- Works in real-time wireless and batch modes
- Easy to customize — without any programming
- Import data from or export data to Microsoft Excel
- Easy to use
- Custom applications can be created to meet very specific business needs

Target markets:

Warehouse, medical, logistics, asset tracking, inventory counting and custom solutions

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RedLine

RedLine Cooler

Now you can quickly and accurately track and trace products from the moment they are received at your cooler or processing facility until they are successfully shipped to your customers. RedLine Cooler™ automatically captures a wealth of information at both the bin and pallet level, allowing you to easily and cost-effectively meet and exceed traceability requirements. The result? Traditional paper-based methods that slow down your operations and are prone to human error are eliminated.

RedLine Cooler combines our practical software with Motorola's reliable mobile computers to allow workers to view information and record their actions, when and where the work is performed. Shipping teams move faster and can ship more orders, more accurately. Capturing information with wireless scanners means fewer trips between the cooler and the office to update records. And real-time integration with Famous Software enables validation of all actions to trap potential errors immediately. Combine this with installation, service, and support from RedLine's team of expert technicians and you have a complete solution.

Key benefits:

- Complete cooler traceability
- Increased inventory control efficiency
- Higher throughput and productivity, allowing you to ship more orders per day
- Real-time system updates of quantities and inventory locations
- User-based security insures workers perform only tasks for which they are authorized
- Provides complete product and worker activity visibility, enabling better staff management
- Validates order fulfillment as orders are pulled, ensuring that customers receive the right products on every order

Target markets

Growers, packers and shippers of produce commodities

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RedPrairie

SoftGrocer

SoftGrocer is a modular item and inventory management system that helps you manage item and system-wide inventory data. The modular system is designed to meet the specific needs of any grocery retailer, regardless of size.

Key benefits:

Verify Item Information from the Aisle

Associates can verify and adjust item information right from the shelf edge, with immediate updates feeding to the POS.

Ensure Accuracy across Store Systems

Item data is distributed to in-store systems, including POS, electronic shelf labels, shelf labels, sign printing, and perishable scales.

Improve Back-Door Receiving

Support for multiple receiving documents (DEX, NEX, ASN, purchase order) and flexible check-in methods ensure that receivers are using the most efficient method available for each delivery.

Accurately Track Inventory Movement

Scan inventory as it transfers across departments, between stores, to distribution centers or to reclaim.

Improve Inventory Visibility

Perpetual Inventory helps reduce out-of-stocks, over-stocks and reduce store inventory while improving shelf presentation and customer satisfaction.

Optimize Inventory Replenishment

Two options are available to help achieve optimal inventory levels. Store Online Ordering (SOLO) optimizes store ordering, while Computer-Automated Ordering (CAO) forecasts item demand and automatically creates accurate orders.

Target markets

Grocers

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Systems Logic

Wireless Warehouse in a Box

Systems Logic delivers innovative Warehouse Management Solutions (WMS) and Inventory Control Systems to small and mid-sized Third Party Warehousing, Distribution and Manufacturing industries across North America. As the pioneer of Visual Logistics, our Wireless Warehouse in a Box WMS utilizes the strength of Windows with the power of industry leading Motorola Enterprise Mobile Computing technologies. Our clients service varying industries from Tier One automotive, construction, food and beverage, industrial supply and consumer goods.

Full enterprise functionality includes: shipping and receiving; pick and pack; directed put-away; warehouse transfers; facility mapping; visual ID; 3PL rules-based billing and pick methods and labeling — all directly from your wireless handheld device in real-time.

Our Wireless Warehouse in a Box Warehouse Management System add-ons include:

LTLconnect – LTL carrier integration solution

WEBconnect – Real-time web inventory visibility solution

EDIconnect – EDI integration solution

Key benefits:

- Inventory accuracy by over 99.99 percent
- Reduce manual data entry by over 65 percent
- Eliminate shipping errors
- Reduce 3PL Billing time from hours and days to minutes
- 100 percent real-time and mobile
- Industry leading Visual Interfaces for fast training
- Directed picking and put-away to maximize space utilization
- Low IT overhead — written in .NET and C#, and utilizing Microsoft SQL Server

Target markets

Third party logistics, distribution, manufacturing, pharmaceutical and food and beverage

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Tohoku Systems Support Co., Ltd

MONISTOR

With this asset management solution, you not only know where your assets are, but who is using them and when the asset is available for use. When employees can scan the bar code on the asset as well as the bar code on their own employee badge and your location tags, you can easily and accurately collect a wealth of data that can help you better manage your assets — without adding time consuming paper-based processes. Worker productivity is protected and asset utilization is increased, along with the return on asset (ROA).

Key benefits:

- Better asset visibility prevents asset loss
- Assets are available when you need them
- Asset inventory can be conducted quickly and accurately
- Wi-Fi connectivity and ActiveSync provide the flexibility to deploy this application in either real-time or batch mode

Target markets:

- Manufacturing: equipment management
- Logistics: stock control
- General enterprise: management of mobile computers, laptops, servers and other IT assets

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Xceliware

Equipment Manager

Do you need to track assets and equipment that move from your location, including to and from your customer sites? Now, Equipment Manager from Xceliware allows you to easily locate, track and maintain your assets and equipment, easier and faster than ever before. The features in this complete solution include:

- Real time and batch updates
- Unlimited customizable fields that can be added at any time
- A full calendar
- Easy scheduling of preventative and ad hoc maintenance
- Routing and dispatch functions
- Easy tracking of consumables
- Kitting
- The ability to maintain a complete record of all transactions
- Web access for real-time visibility into the location and status of your equipment

Key benefits:

- Reduce labor costs — no more scrambling to locate assets and equipment
- Reduce inventory costs — since you know when your assets and equipment will be returned, you can schedule appropriately for future use, increasing utilization and reducing the need to purchase higher volumes of stocking inventory
- Reduce shrinkage — because every item is tracked, fewer items go missing

Target markets:

- Event production (including the management of overall event assets as well as specific assets, such as lighting, sound and power)
- Cylinder and container distribution
- Government (police and fire departments, municipalities, military facilities, parks departments and more)
- Equipment and tool tracking
- Durable medical equipment

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