# 2016 RT MAGAZINE MEDIA KIT



# Content

#### Meet the Editor



Mike Fratantoro | Chief Editor

424.235.8045

Mike Fratantoro brings several years of media experience to *RT Magazine*'s editorial leadership. His goal for the *RT* brand is to expand the magazine's focus on digital/ social media engagement to support its traditional media and improve dialogue between clinicians and product manufacturers. With the guidance of *RT Magazine*'s editorial advisory board, he and the *RT* staff work together to share the most vital, timely, and actionable information available to support respiratory care efforts.

In 2016, *RT Magazine* is focusing on our digital media properties, specifically our tablet/mobile application and our digital webinar projects, which both provide our content to readers on demand anywhere and at any time. As more and more of our 20,000+ monthly subscribers engage with our content through tablets, smartphones, and the Web, the opportunity for greater interaction between our readers and our advertisers is growing every day.

*RT Magazine*'s Editorial Advisory Board, which includes prominent academics, eminent pulmonologists, and expert hospital-based respiratory therapists, keeps us apprised of the latest developments in best practices in respiratory care.

#### **Editorial Board**

#### Hassan S. Alorainy, BSrc, RRT

Senior Clinical Respiratory Specialist King Faisal Specialist Hospital & Research Centre

#### Anna Campo, BSRT, RRT, RCP

Vice President Clinical Services Access Respiratory Homecare

#### Rick Carter, PhD, MPH, MBA

Professor of Health and Kinesiology Lamar University

### Michael Cawley, PharmD, RPH, RRT, CPFT

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#### Claudio F. Donner, MD

Medical Director of Mondo Medico, Multidisciplinary & Rehabilitation Outpatient Clinic

#### Jonathan D. Finder, MD

Professor of Pediatrics University of Pittsburgh School of Medicine

#### John R. Goodman, BS, RRT

Executive Vice President, Technical & Professional Services
Transtracheal Systems

#### Mark Grzeskowiak, RRT

Registered Respiratory Therapist

### Michael Hewitt, RRT-NPS, RCP, FAARC, FCCM

Chair of the Respiratory Section Society of Critical Care Medicine

#### Jennifer Mahone, BS, RRT-NPS

Neonatal/Pediatric Clinical Specialist Reading Hospital

### Paul J. Mathews PhD, RRT, FCCM, FCCP, FAARC

Associate Professor of Respiratory Care, Associate Professor in Physical Therapy, & Adjunct Associate Professor University of Kansas

#### Paul Nuccio, MS, RRT, FAARC

Director of Pulmonary Services Brigham & Women's Hospital

#### Matthew J. O'Brien, MS, RRT, RPFT

Manager of the Pulmonary Diagnostic Lab University of Wisconsin Hospital & Clinics Diagnostic Specialty Section Chair American Association for Respiratory Care

#### Michael Provencher, RRT, MPH

Manager of Respiratory Care, Pulmonary, Critical Care, & Sleep Medicine Mercy Hospital (Portland, Maine)

#### William Pruitt, MBA, RRT, AE-C. CPFT. FAARC

Senior Instructor & Dir. of Clinical Education Department of Cardiorespiratory Care University of South Alabama

#### Brian L. Tiep, MD

Medical Director Respiratory Disease Management Institute Director of Pulmonary Rehabilitation City of Hope Cancer Center

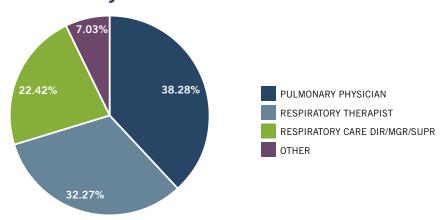
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# Audience

### Audience

RT Magazine allows innovative marketers to leverage print, online, e-newsletter, and interactive opportunities that maximize marketing dollars and create resultsoriented programs. RT Magazine delivers complete coverage of products, trends, and resources for the healthcare technology management field.

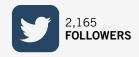
#### **Audience by Distribution**



### **Web Statistics**

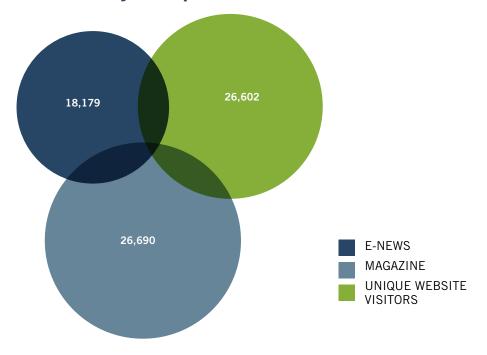
YEAR	AVG. VISITS	AVG. UNIQUES	AVG. PAGE VIEWS
2015	39,145/MO	26,602/M0	52,882/MO



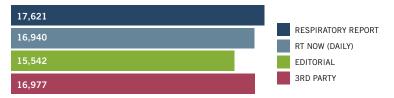




#### **Audience by Occupation**



#### **E-Newsletter Breakdown**



# Circulation

#### **Total Circulation**

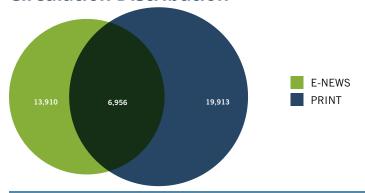
RT PRINT EDITION	19,550
RT DIGITAL EDITION	15,542
TOTAL CIRCULATION (UNDUPLICATED)	28,136

**Occupational Breakdown** 

BY UNDUPLICATED TOTAL CIRCULATION

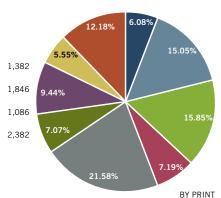
OCCUPATION	TOTAL QUALIFIED
Pulmonary Physician	8,370
Respiratory Therapist	7,109
Respiratory Care Director/Manager/Supervisor	4,844
Sleep Specialist	581
Other	215
Respiratory Home Care Specialist	212
Pulmonary Rehab Specialist	191
Cardiopulmonary Specialist	136
Respiratory Care Educator	101
Clinical/Program Coordinator	29
Respiratory Care Nurse	9

#### **Circulation Distribution**



#### **Geographic Distribution**





#### **Circulation Stats**

	Jan	Feb	Mar	Apr	May	June	July	Aug
REGULAR ISSUE - Core Publication: Qualified Sub	20,140	19,847	19,860	19,815	19,780	19,739	19,708	19,803
PROMO COPIES - Core Publication: Non Qualified	30	30	36	37	38	26	32	39
SHOW COPIES - Core Publication: Show Copies				150	200		300	
OTHER DISTR COPIES - Core Publication: Office Copies, Promo, Misc	78	78	78	78	78	78	78	78
DIGITAL EDITION CIRCULATION	13,552	16,017	15,859	16,120	16,111	15,961	15,800	15,770
CIRC - DISTRIBUTION TOTAL	33,800	35,972	35,833	36,200	36,207	35,804	35,918	35,690

# Editorial Calendar



\*Bonus Distribution

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JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE
			FOCUS 2016*	SLEEP 2016*	
Pediatric Respiratory Care Aerosol Delivery Ventilation Spirometry/PFT  Market Analysis Pulse Oximetry/ Patient Monitoring Technology Insider Bubble CPAP  Tech Comparison Matrix A Secretion Clearance  Tech Comparison Matrix B Endotracheal Tubes	Features COPD Readmissions Oxygen Resuscitation Ventilation  Market Analysis Blood Gas  Technology Insider Inhaled CO Therapy  Tech Comparison Matrix A Spirometers  Tech Comparison Matrix B Nebulizers	Features ARDS  Pulse Oximetry/ Patient Monitoring  Cystic Fibrosis + Secretion Clearance  CPAP  Market Analysis Airway Management  Technology Insider Spirometry/PFT  Tech Comparison Matrix A Ventilation  Tech Comparison Matrix B Oxygen	Features E-cigarettes/ Smoking Cessation Asthma + Aerosol Delivery Spirometry/PFT Humidification  Market Analysis Secretion Clearance  Technology Insider Ventilation  Tech Comparison Matrix A Pulse Oximetry/ Patient Monitoring  Tech Comparison Matrix B Blood Gas	Features COPD + Sleep  Ventilation Simulation Intubation  Market Analysis CPAP Masks + Interfaces  Technology Insider Oxygen  Tech Comparison Matrix A CPAP Masks/Interfaces  Tech Comparison Matrix B CPAP Systems	Features COPD, Asthma & Inhaled Corticosteroids Pulse Oximetry/ Patient Monitoring Oxygen Pulmonary Rehab Market Analysis Spirometry/PFT Technology Insider Aerosol Delivery Tech Comparison Matrix Capnography Tech Comparison Matrix Resuscitation
<b>Respiratory Report</b> 1.7.16 1.14.16 1.21.16 1.28.16	<b>Respiratory Report</b> 2.4.16 2.11.16 2.18.16 2.25.16	Respiratory Report 3.3.16 3.10.16 3.17.16 3.24.16 3.31.16	<b>Respiratory Report</b> 4.7.16 4.14.16 4.21.16 4.28.16	<b>Respiratory Report</b> 5.5.16 5.12.16 5.19.16 5.26.16	Respiratory Report 6.2.16 6.9.16 6.16.16 6.23.16 6.30.16
	ebinar Oxygen • Podcast Alpha			PD Management • Podcast CPA	

Ad Close Date: 12.9.15 Ad Materials Due: 12.11.15 Mail Date: 1.11.16 Ad Close Date: 1.15.16 Ad Materials Due: 1.19.16 Mail Date: 2.15.16 Ad Close Date: 2.15.16 Ad Materials Due: 2.17.16 Mail Date: 3.15.16 Ad Close Date: 3.24.16 Ad Materials Due: 3.28.16 Mail Date: 4.22.16 Ad Close Date: 4.20.16 Ad Materials Due: 4.22.16 Mail Date: 5.19.16 Ad Close Date: 5.13.16 Ad Materials Due: 5.17.16 Mail Date: 6.14.16

# Editorial Calendar



\*Bonus Distribution

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JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER
			AARC 2016*		
<b>Features</b> Product Focus Issue	<b>Features</b> Pulmonary Fibrosis	<b>Features</b> Cardiopulmonary Disorders	<b>Features</b> Asthma + GERD	<b>Features</b> Influenza	<b>Features</b> Buyer's Guide
	Pulse Oximetry/ Patient Monitoring	Ventilation	Spirometry/PFT	Pulse Oximetry/ Patient Monitoring	
	Oxygen	Aerosol Delivery Secretion Clearance	Resuscitation  Blood Gas	Ventilation	
	Airway Management			Secretion Clearance	
	<b>Market Analysis</b> Ventilation	Market Analysis Resuscitation	Market Analysis Capnography	<b>Market Analysis</b> Aerosol Delivery	
	<b>Technology Insider</b> Resuscitation	<b>Technology Insider</b> ECMO	<b>Technology Insider</b> FeNO	<b>Technology Insider</b> Blood Gas	
	<b>Tech Comparison Matrix A</b> Nebulizers	<b>Tech Comparison Matrix A</b> Pulse Oximetry/Patient Monitoring	<b>Tech Comparison Matrix A</b> Ventilation	<b>Tech Comparison Matrix A</b> Oxygen	
	<b>Tech Comparison Matrix B</b> Spirometers	<b>Tech Comparison Matrix B</b> Simulation	<b>Tech Comparison Matrix B</b> Humidification	<b>Tech Comparison Matrix B</b> Airway Management	
<b>Respiratory Report</b> 7.7.16 7.14.16 7.21.16 7.28.16	<b>Respiratory Report</b> 8.4.16 8.11.16 8.18.16 8.25.16	<b>Respiratory Report</b> 9.1.16 9.8.16 9.15.16 9.22.16 9.29.16	Respiratory Report 10.6.16 10.13.16 10.20.16 10.27.16	Respiratory Report 11.3.16 11.10.16 11.17.16 11.24.16	Respiratory Report 12.1.16 12.8.16 12.15.16 12.22.16 12.29.16
Webinar	Asthma Management • Podcast F	Resuscitation	Webinar COPD Rea	admissions • <b>Podcast</b> Pulmp Re	hab + Physiotherapy

Ad Close Date: 6.10.16 Ad Materials Due: 6.14.16 Mail Date: 7.12.16 Ad Close Date: 7.20.16 Ad Materials Due: 7.22.16 Mail Date: 8.18.16 Ad Close Date: 8.12.16 Ad Materials Due: 8.16.16 Mail Date: 9.12.16 Ad Close Date: 9.7.16 Ad Materials Due: 9.9.16 Mail Date: 10.6.16 Ad Close Date: 10.12.16 Ad Materials Due: 10.14.16 Mail Date: 11.10.16 Ad Close Date: 11.21.16 Ad Materials Due: 11.23.16 Mail Date: 12.22.16

# Web Site Advertising Opportunities

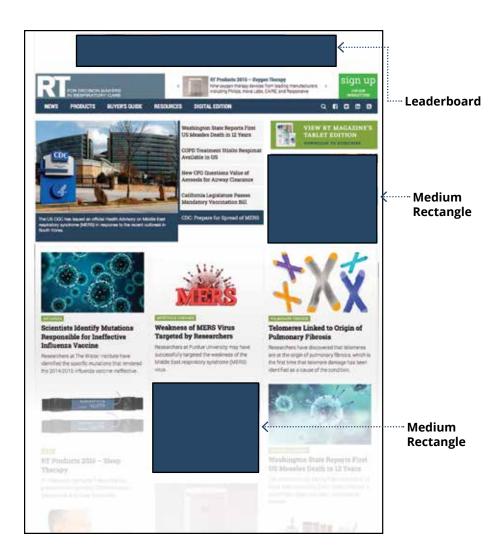
#### Overview

Take advantage of trackable results by advertising on rtmagazine.com! Be in front of *RT Magazine* online audience when they are actively online consuming our content. *RT Magazine* online audience is engaged!

26,602 average unique visitors per month 39,145 average page views per month

Coming into our site either through search engines or by clicking through on a specific story they've seen in one of our e-mail newsletters, our online audience is proven to be engaged with our content as you can see by the numbers. You also benefit from Run-of-Site advertising campaigns. Since site visitors are coming in through literally hundreds and thousands of links in any given month from search engines and specific articles, a Run-of-Site delivery of your campaign ensures that your ads are running on as many pages as possible for visibility, branding or driving traffic to a specific area of your own site.

Inventory is limited so make sure to reserve your ad positions early!



### F-Newsletter

### Overview

Recipients of *RT Magazine* Editorial and Product E-Newsletters are hungry for timely industry and product information. With open rates that average 20%, your advertising message will be in front of the most elite group of respiratory therapists who want to stay on top of their game!

You benefit from reaching an audience that engages with our content monthly, weekly and with Breaking News.

#### **RT NOW** Daily E-Newsletter

Stay in the know every day with *RT NOW* Daily E-Newsletter, which arrives in your inbox every Monday, Tuesday, Wednesday, and Friday. These 7 news briefs are curated from around the web and focus on getting you the most time-sensitive respiratory industry news briefs to start your day.

#### **Respiratory Report Weekly E-Newsletter**

Respiratory Report is a weekly e-newsletter for the respiratory therapy community, produced by the editors of *RT: For Decision Makers in Respiratory Care* magazine. Repriatory Report helps respiratory care practitioners to keep abreast of news and trends affecting clinical information, updates on trends, practical insights, business tips, and news on the latest product and services. RT covers clinical and current health care issues via in-depth facility profiles, case reports, and feature-length articles that address how health care issues ultimately will affect the respiratory care field.

#### The Top Ten Monthly E-Newsletter

Site analytics give us the added capability to see the 10 most popular stories of the last month and we publish these Top 10 stories in its own dedicated e-newsletter. You benefit from being associated with the most important stories of the last month. And since we already have the stats, open rates can go above 20% ensuring high visibility of your brand.

#### **Breaking News E-Newsletter**

When something big happens in our industry, *RT Magazine* feels a responsibility to break that news first. Sponsoring the Breaking News e-newsletter associates your brand with thought leadership and with breaking news that could impact our industry.

## E-Newsletter

### Program Features

### **Daily E-Newsletter**

•	Leaderboard -	- Zone 1	\$4,250	month
•	Leaderboard -	- Zone 2	\$3,925	month
•	Leaderboard -	- Zone 3	\$3,450	month

#### **Weekly E-Newsletter**

derboard - Zone 1\$	3,000	month
derboard - Zone 2\$	2,000	month
derboard - Zone 3\$	1,000	month
nderboard - Zone 4	.\$750	month
nderhoard - Zone 5	\$750	month

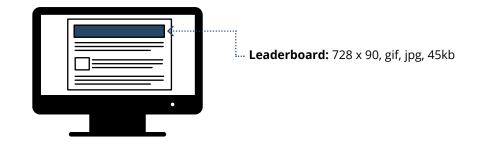
### **Breaking News**

• Leaderboard - Zone 1 .....\$3,000 month

#### **Top Ten**

	Top Tell		
•	• Leaderboard - Zone 1	.\$3,000	month
•	• Leaderboard - Zone 2	\$2,000	month
	Leaderheard Zone 2	¢1 000	month

### Specs





### Overview

Driving traffic for a particular product or special offer by renting *RT Magazine*'s e-mail list gives you the opportunity to own the message and not share that e-mail with anyone else. It's 100% yours timed to meet your specific needs for product launches or special offers that have limited time-frames before the offer expires. So renting our list delivers that sense of urgency for recipients to click on your offer driving traffic to your product or coupon page. Available dates are limited so please contact Roy Felts at *rfelts@allied360.com* for open inventory.

### **Program Features**

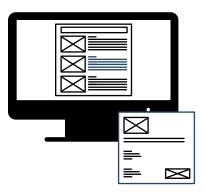
#### Multisponsor......\$400 per listing | \$100 production charge

- Client Logo and URL link
- Client-provided materials
- Sent to editorial preference list
- 300 to 500 words from editorial must be included (highlighting pertinent information to e-blast)

#### Third Party \$300/CPM | \$200 production charge

- Client-provided materials (fully coded HTML or static image)
- 3rd-party preference list

### Specs



	Dimensions	File Size	Format
Image	800x600	200k max	Static jpg or gif
HTML	800x600	200k max	Incline CSS only

SPECIAL INSTRUCTIONS: Full URL for all links and image source files

#### Additional Materials Needed

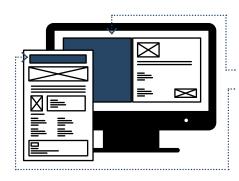
- Click-through URLs
- E-mail append list for test and final distribution
- Please identify who is responsible for final approval
- .ZIP file with HTML, images, back-up test and distribution list and preferred method of asset provision

# Digital Edition

#### Overview

As the Digital Edition sponsor you gain high visibility and high-impact around reader-engagement with the digital replica of our print edition. You're the first thing the reader sees! So you benefit from the first moment the reader opens the issue. This positions you as a leader in the industry and ahead of your competition. Archived on the site with promotional mailings each month driving readers to the digital edition, you're gaining exposure constantly through every month.

### Specs



**Full Page:** See rates & specs page **Leaderboard:** 728 x 90, gif or jpg, 45kb **Banner Ad:** 940 x 60, gif or jpg, 45kb

### **Program Features**

#### Primary Sponsorship.....\$2,500 issue/edition

- Single or multiple issue sponsorship or digital edition
- Left-hand page facing the digital edition front cover
- Leaderboard (728x90) on two separate e-blasts for each edition
- Traffic driver promotional items
- Sponsorship recognition on digital edition promotion ad in print

#### Digital Ad Link ......\$150/\$100 additional

• Live link on ad and in Ad Index

#### Banner Ad ......\$350/per unit

• Rotating Banner Ad that will appear above the digital edition (max 3)

#### **Enhanced Digital Ad**

- Substitute the print ad with one designed with the digital format in mind
- Place unique buttons and calls for action that will drive interaction with your ad
- Your ad can be linked to any URL (max 4)

#### **Enhanced Digital Ad Extras**

Basic Enhancement Link	\$150   \$100/additional
• Digital Call for Action Ad (7.875x10.75 PDF)	\$500
• Digital Call for Action Spread (15.75x10.75 PDF)	\$1,000
Multimedia Add On (YouTube or Vimeo formats or	ոly)։
- Audio	\$175   2 minutes

### Tablet Edition

### Overview

Our tablet editions offer enhanced features such as slide shows, podcasts, videos, and much more that make reading the latest issue truly interactive and unique.

### Specs



**Full Page:** See rates & specs page Leaderboard: 728 x 90, gif or jpg, 45kb Advertiser Logo: 125 x 125, gif or jpg, 45kb

### Program Features

#### SFP (Straight from Print).....\$250 total

- Placement of print ad in the tablet edition
- URL link to client website
- Hot spot created over client logo and URL
- Full ownership of screen

#### DFT (Designed for Tablet).....\$600 total

- Submitted digital focused unit
- Created ad can be viewed at 100% on tablet
- Includes digital call to actions that increase engagement
- Advanced URL link creation up to 4 links with features
- Full ownership of screen

#### EFT (Enhanced for Tablet).....Starts at \$1,100

- Custom ad creation for the tablet
- Advanced interactive features including slideshows, videos, scrolling content
- Includes digital call to actions that increase engagement
- Advanced URL link creation up to 4 links with features
- Multipage options 3 advanced features and links per page\*
- Full ownership of screen

\*additional charges may apply

# Feature Report

\$17,000 total | promoted for 6 months

#### Overview

When you have the need to capture full lead information, a Feature Report can meet this goal! In addition to lead generation a Feature Report is also a thought-leadership opportunity that positions your brand around solving an industry challenge or issue. Written by *RT Magazine* ensures that the content won't be perceived as an "advertisement" written by the sponsor. Co-branded content written by our editors creates more credibility, therefore is more successful in lead-generation and positioning the sponsor as a thought leader in the industry.

We gate the content with a registration form on our site in The Resource Center. Then we create a full marketing campaign to drive traffic for registrations that become leads for you. Full contact information for you to be able to follow-up with and start the lead nurturing process.

Sponsorship benefits from a Feature Report are numerous. Feature Reports are exceptional programs for branding, promoting the sponsor as a subject matter expert, generating leads, and provide great leave-behinds for your sales team or for use at trade shows.

### **Program Features**

Production time frame - 12 weeks from signed insertion date

- Promotional traffic drivers across platforms
- Accessible on the website for 3 months
- Customized registration page
- Sponsorship recognition on report cover
- One full-page 4-color ad within the report
- Lead retrieval options include daily, weekly, or monthly reporting

### Specs



Page Count: 8 min.

**Size:** 8.5 (w) x 11 (h) - high res pdf or original art **Images:** 6-8 - 4 (w) x 6 (h), 300 dpi or 2000 px (w)

Advertiser Logo: 300 dpi, eps, jpg

#### Additional Materials Needed

- Logo with URL link
- Up to three custom registration questions (optional)
- Title suggestion we will review with editorial and refine as needed to optimize for SEO
- Three to five key bullet point themes that are relevant to the title
- Point of contact for interview (name, phone, and e-mail)
- Charts, figures, analyst reports, photos, etc to provide context (optional)

### Webinar

60 minutes | \$15,000 total | promoted 4 months 30 minutes | \$9,000 total | promoted 4 months

### Overview

Webinars are highly engaging platforms that allow attendees to interact with the moderator and panel visually with educational slides as well as interact directly through chat and Q&A. This higher level of interactivity gives the sponsor elevated benefits of branding and direct contact with the attendees. Sponsors also benefit from the multiple marketing efforts we put in place with e-mail and web promotions to drive registrations and attendees to the live event as well as attendees to the archived event with all of the registration and attendee contact information given to you as leads.

Webinars can be multi-sponsored, single sponsored or custom. Regardless, sponsors benefit from months of lead-generation and branding to the archived event to keep your lead nurturing efforts supported for an extended period of time.

### Specs



Advertiser Logo: 300 dpi, eps, jpg

### Program Features

- Live or recorded, audio plus PowerPoint presentation
- Custom-developed webinar will be moderated by Chief Editor
- Customized registration page
- Marketing traffic driving campaign
- Lead-retrieval options include daily, weekly, or monthly reporting
- Archived for 3 months

Webinar programs require minimum of 3 months lead time for development, marketing, and registration. Event date will not be set earlier than 90 days from receiving the signed contract.

### Video Showcase

\$2,000 per video | posted for 1 year \$1,000 set up fee for editorial involvement

### Overview

Telling your story with short videos is a highly engaging way to draw an audience into your message. So you've created a video, now what? You need to drive traffic to it and we've got your audience!

For videos already in the public domain, we will keep the video with open access on our site. For videos that are not available in the public domain, we gate the video for registration making the video a lead-generation platform for you.

In either case, we create multiple e-mail and web promotions to drive traffic to your video so you gain that added visibility from our audience.

### Specs

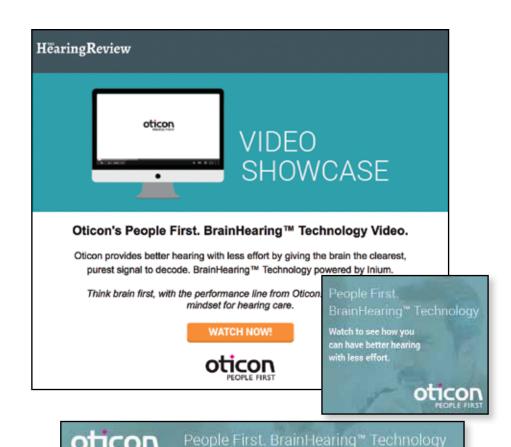


·Video: YouTube or Vimeo formats only ---- Short Description: 200 words max

### Production time frame - 4 weeks from signed insertion date

**Program Features** 

- Video URL link or embedded YouTube link hosted in Resource Center
- Promotional traffic drivers across platforms



Watch to see how you can have better hearing with less effort.

\*Artwork supplied from our sister company, The Hearing Review.

# Dedicated Communities

\$5,000 month (min. 6 months) | \$5,000 set up fee

#### Overview

As marketers you are constantly challenged to drive more new customers to your sites because you are challenged to constantly expand your audience and your reach and ultimately revenue. You've got your existing returning base of customers to your site. So how do you really take an aggressive step in growing your audience on your site beyond running banner campaigns in multiple places? Consolidate your efforts with a partnership with the leading media brand, *RT Magazine*.

What a community on our site accomplishes for you:

**Focused effort** A community takes your multiple banner campaigns across multiple sites and focuses your efforts in one place. Efficiency.

**Content marketing** As publishers, we've been in the content marketing business for the respiratory market for over 20 years. We leverage this expertise for your audience engagement and your community! Expert content.

We leverage all of our platforms to drive traffic and engagement Our content is published in e-mail, social media and other dedicated marketing channels that you don't have time to maintain, we do it for you! You have more time to do the rest of your job!

*Linking back to your site increases your audience and reach* By having literally hundreds of ways of linking back to your site, we create a constant funnel of traffic to your corporate site. Your goal is accomplished!

**Content development** We facilitate the creation of a community where all content is consumer-oriented and industry specific. This could include *RT Magazine* editorial content, Q&A, government and regulators content, your branded content, blogs, industry experts, and interactive industry expert blogs.

**Analytics** Reports containing the micro site ranking with the other sections of the website and daily site traffic for the micro site.

### Program Features

Production time frame - 4 weeks from signed insertion date

- Link from site homepage
- Interactive link/ad with the monthly digital edition
- Promotional traffic drivers across platforms



# White Paper

\$6,000 total | \$700 per page for content creation

### Overview

Our white paper download program offers a direct channel to place your abstracts and white papers in the hands of respiratory care professionals. We provide you with the complete contact registration leads for those professionals who download your paper, giving you the perfect opportunity to initiate follow-up conversations.

### **Program Features**

Production time frame - 2.5 weeks from signed insertion date

- Link from homepage
- Promotional traffic drivers across platforms
- Registration page with two custom questions
- · Lead-retrieval options include daily, weekly, or monthly reporting

### Specs



Page Count: not required but recommend 6-10 pages

**Size:** 8.5 (w) x 11 (h) - high res pdf **Short Description:** 200 words or less

#### Additional Materials Needed

- Advertiser Logo (150x140) with URL 300 dpi, eps, jpg
- Completed whitepaper in PDF format
- Customized registration page

# Continuous Respiratory Monitoring and a "Smart" Infusion System Improve Safety of Patient-Controlled Analgesia in the Postoperative Period

Ray R. Maddox, PharmD; Harold Oglesby, RRT; Carolyn K. Williams, BSPharm; Marianne Fields, RN, MSN; Sherry Danello, RN, MSN

#### Abstract

The Anesthesia Patient Safety Foundation has noted an underappreciated risk of serious injury from patient-controlled analgesia (PCA)—including life threatening respiratory depression (RD) in young, healthy patients—and has urged consideration of "smart" PCA pumps and continuous oxygenation and ventilation monitoring of patients receiving PCA therapy. St. Joseph's/Candler Health System was the first U.S. bospital system to implement such technology. Clinical experience shows that non-invasive capnographic monitoring provides the earliest warning of RD. Use of this technology documented an incidence of PCA-related RD-bradypnea many times higher than previously reported. We describe implementation of "smart" PCA pumps with continuous respiratory monitoring and results achieved in significant programming errors averted and patients protected even when the PCA infusion was correctly programmed. Our experience shows that continuous respiratory monitoring of PCA therapy, especially non-invasive capnography, assists clinicians in early identification of RD and other complications to prevent serious adverse events and the need for costly interventions.

#### Increased surface area provides greater sampling accuracy in the presence of low tidal volume

eated patients; modified edham, MA. Used with

pnography, not pulse ilt, the original decision th PCA module and a nts receiving PCA

ave continuous

#### Introduction

Effective pain management is essential to patient satisfaction, qual compliance with Joint Commission standards. 

Patient-controlled used, effective method of opioid administration for postoperative pCA therapy is also associated with serious risks. 

2. 4.5.6.7.

The Anesthesia Patient Safety Foundation notes that the significar serious injury from PCA in the postoperative period includes a lot life threatening, opioid-induced respiratory depression (RD) in yo study using continuous noninvasive monitoring of both oxygenati the incidence of RD based on bradypnea was many orders of mag 2 percent widely reported in the literature. MEDMARX<sup>SM</sup> and U show that when PCA pumps are involved, the chance for patient b times. <sup>10</sup>

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First Name\*

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Street Address\*

Please complete the form below

Street A	ddress*		
City			

Zip code\*

Submit Cancel

# Buyer's Guide

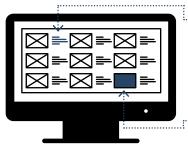
### Overview

Our Buyer's Guide summarizes and highlights the companies serving the market. The guide is published every year and hosted throughout the year on the web. This is a resource that purchasing decision-makers will refer to throughout the year.

### Program Features

- Company logo and display ad call out, plus one of the following:
- - Short company profile
- - Expanded company profile and one image
- - Expanded company profile and one image
- Advertorial Profile Full Page ......\$2,564/perlisting
  - Extended company profile and two images

### Specs



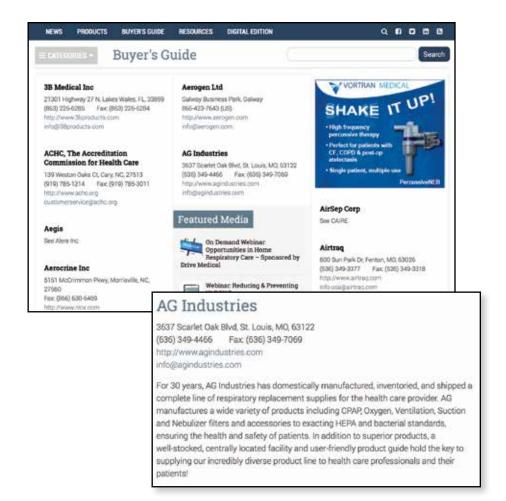
**Short Description:** 50 words max **Expanded Description:** 

- 1/4 Page: 115 words max

- 1/2 Page: 225 words max

Extended Description: 525 words max

Advertiser Logo: 300 dpi, eps, jpg



# Pay Per Lead

Advertiser Rate \$25/per lead\* \*100 lead purchase minimum

### Overview

Your Content, Our Reach

We can host your content on our website to help you gain exposure and provide you with valuable lead data. By letting us host your Whitepaper, Case Study, Product Catalogs, Webinars, Podcast and many other types of files, you are added to a vast medical library that focuses on your industry. We can leverage our multi-level platform to drive exposure to you content and in return, delivery the quality leads to help your ROI.

Don't have a whitepaper, featured report or specs data charts?

Allied 360 can help you develop multiple types of documents for hosting starting at \$700/page (2 page min.)

### Program Features

- Hosting of multiple documents or files over the life of the program
- Ongoing promotion of content and visitor data capture until the program leads are met
- Specialized website sections dedicated to specific content types with lead capture
- Lead data capture will provide you with name, company and contact point (address, phone, e-mail)\*
  - \*min requirement of one valid contact point
- Lead data report delivered to advertiser weekly
- Specialized marketing campaign that leverages multiple products to drive traffic to your content and identify the highest value leads
- Prepayment of program prior to live date

### Specs



**Text based documents: Preferred:** max size 8.5 (w) x 11 (h) – print quality pdf **Document Title:** 100-150 characters **Document Overview:** 200 words or less **Contact E-mail:** e-mail for report delivery

Multimedia files: please contact us for specs

# Rates & Specs



### Print











#### **PREFERRED POSITIONS**

Premium:

Premium Placement ......\$625

Color Rates:

Spot Color.....\$350-700

Full Color Ad Size	Live Area	Trim Size	Bleed Size	1x	3x	6x	12x	18x	24x	30x
Spread	15.5 x 10.25	15.75 x 10.75	16 x 11	\$10,340	\$9,970	\$9,700	\$9,430	\$9,190	\$8,970	\$8,710
Full Page	7.375 x 10.25	7.875 x 10.75	8.125 x 11	\$5,320	\$5,135	\$5,000	\$4,865	\$4,745	\$4,635	\$4,515
1/2 Page Horizontal	7 x 4.875	-	-	\$3,955	\$3,835	\$3,745	\$3,650	\$3,560	\$3,475	\$3,405
1/3 Page Vertical	2.375 x 10	-	-	\$3,260	\$3,155	\$3,090	\$3,025	\$2,940	\$2,890	\$2,830
1/4 Page Vertical	3.375 x 4.875	-	-	\$2,840	\$2,755	\$2,695	\$2,640	\$2,600	\$2,535	\$2,490

### Online

	Desktop/Tablet Dimensions	Mobile Dimensions	Supported File Types	Max. File Size	Animation Gif. Max. Length	Max. Number of Frames	Rates
Leaderboard	728 x 90	320 x 50	jpg, gif	45 kb	30 sec	3	\$1,500/mo
Medium Rectangle	300 x 250	300 x 100	jpg, gif	45 kb	30 sec	3	\$1,000-1,500/mo
Bottom Banner	940 x 60	300 x 50	jpg, gif	45 kb	30 sec	3	\$1,000/mo
Interstitial	640 x 480	-	jpg, gif	45 kb	-	-	\$3,000/mo

**DESIGN GUIDELINES:** For high resolution devices, please provide double-sized ad units with your standard ad creatives. Ad unit content must be clearly distinguishable from normal webpage content (i.e. ad unit must have clearly defined borders and not be confused with normal page content). *Materials must be submitted 10 days prior to campaign start.* 

**SEND AD MATERIALS TO:** SARAH WALL 913.955.2776, FAX 913.647.6108, SWALL@ALLIED360.COM **FILE UPLOAD LINK:** anthemcloud.egnyte.com/ul/FbcUW3|Xy9

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