









HOME SLEEP TESTING (HST) SERVICES

Company	CleveMed	Ez Sleep, LLC	HST America (a DBA of Classic SleepCare)	Itamar Medical	Millennium Sleep Lab
HST Services Program	 SleepView Direct	 Ez Sleep In-Home Testing	 Dental Sleep Program	 Itamar Total Sleep Solution (TSS)	 HST Management
Website	www.clevemed.com/sleepview-direct	www.ezsleeptest.com	www.hstamerica.com	www.itamar-medical.com	www.millenniumsleeplab.com
Cost	Contact CleveMed for options	Full-service model that accepts most patients' insurance	Billed to patient insurance; \$199 for cash patients	Custom services platform that varies based on services utilized	Starts at \$199/patient
Specific HST Device(s) Used	CleveMed SleepView + Webportal Software	SleepMed ARES, ResMed ApneaLink Air	SleepMed ARES	Itamar WatchPAT Unified	Philips NightOne or AlicePDx
Typical Provider Categories	Sleep physicians, sleep labs, employer groups	Dentists, sleep physicians, ENTs, cardiologists, primary care, etc	Dentists	All (with a cardiology specialization)	Sleep physicians, general practitioners, dentists
HST Scoring Options	Computer-scoring included, manual scoring by RPSGT available	Combined scoring of computer plus RSPGT, tech	Computer-scored	Automatic scoring with complete sleep study editing	Manually scored by RPSGT
Interpretation Options	Interpret your own studies or use CleveMed's network of board-certified sleep physicians licensed in the same state where HSAT took place	Board-certified sleep MDs in all 50 states	Board-certified sleep physician	Local and national board-certified interpretations, as needed	Board-certified sleep physician licensed in the same state as patient
Raw Data Provided?	Yes	Yes, upon request	No	Yes, all raw data is available for view and edit	Yes, for sleep physicians; summary reports for referring providers, billing departments
Average Turnaround Time	~7 days	Report within 5 days of device returned from patient (usually < 3 days)	7 days, dependent on patient availability	1-3 days	7 days from scheduled date to final report; ~7 days to get scheduled depending on patient response
Patient Interaction Description	Home sensor hookup and device operation are thoroughly described by qualified personnel telephonically. A live help line supported by RPSGTs is available for patients to call. Pictorial instructions are provided.	Patient receives a call to review benefits and arrange shipping; then a clinical call to review instructions and offer 24-hour live tech support. Patient also receives prompts to send device back timely so their doctor can get the results.	In-person delivery and training. Overnight patient support hotline.	Live 24-hour patient support.	Personal instruction by Millennium patient educator on the testing start day, either face-to-face in some markets or telehealth in others. 24/7 live support line. Follow-up call after first night to answer questions.
Additional Program Features	SleepView Direct service enhances your home sleep apnea program with patient-direct capabilities such as technology, scheduling, shipping, and patient support. With success rates of about 97%, SleepView Direct expands your services quickly without upfront costs. We follow AASM recommendations. Your practice maintains patient relationship through co-branding, ordering, interpretation, and billing.	Baseline and efficacy testing with detailed multi-night comparison reports. Ez Sleep clients receive preferred pricing from partners in billing, lab, software, seminars, etc. Telemedicine option. Clients may access the Ez Sleep Academy, an online training resource. Medical and dental friendly. Ez Sleep can service sole practitioners or groups. Board-certified MDs in all 50 states.	HST America handles all aspects of insurance verification, scheduling, and billing. Respiratory therapists across the country hand-deliver, provide in-person training, and pick up the unit once the study is complete to ensure a timely result. A report from a board-certified sleep physician is delivered on an average of 7 business days.	Itamar's TSS provides a customized sleep services solution using the WatchPAT Unified HSAT to enable an accurate, efficient large-scale testing platform. Itamar partners with local and national AASM-accredited providers and DMES to ensure the best possible outcomes for patients.	Multi-night test ensures sufficient data with minimum of 6 channels, including effort and body position, with actimeter upon request. Program includes scheduling, equipment management (delivery, tracking, pickup, cleaning, supplies, maintenance), scoring, and optional interpretation. Data management includes uploading to server, remote access to raw data and patient documents, and archiving.

NovaSom Inc	ResMed	Sleep Center Services LLC	SleepWorks a MedBridge Healthcare Company	VirtuOx
 <p>AccuSom at Home</p>	 <p>ApneaLink Air Home Sleep Testing</p>	 <p>ApneaMed</p>	 <p>SleepWorks Home Sleep Testing</p>	 <p>VirtuOx HST Your Way!</p>
www.novasom.com	www.resmed.com/us/en/healthcare-professional/products/diagnostics/apnealink-air.html	www.apneamed.org	www.sleepworksinc.com/sleep-study-home-sleep-testing.php	www.virtuox.net
Contact NovaSom	\$129/quarter for 12 quarters and ~\$5/study	\$249/study, including interpretation	Per study fee with client specific menu of service and equipment offering	Contact VirtuOx
AccuSom Home Sleep Test	ResMed ApneaLink Air		ResMed ApneaLink Air, Philips NightOne, Itamar WatchPAT, Nox Medical T3	Itamar WatchPAT Unified, Philips Alice NightOne, ResMed ApneaLink Air
Family medicine, internal, general practice, cardiologists, ENTs	Sleep physicians, pulmonologists, dentists, general practitioners	All (general public, physicians, dentists, trucking companies, etc)	Sleep physicians, general practitioners, hospital systems, DOT patients and employers, occupational health clients	Hospitals, physicians, sleep labs
RSPGT	Computer-based scoring or cloud-based AirView Diagnostics	Computer scored or RPSGT	Scored and reviewed by RPSGT when utilizing devices with scoring feature	RPSGT
Board-certified sleep physician licensed in the same state as the patient	Interpretations are provided by the ordering physician	Board-certified sleep physician licensed in your state or Canadian province	Board-certified sleep physician licensed in same state as patient	Panel of board-certified sleep physicians in all 50 states and use of VirtuOx portal for simple interpretations
Yes	Yes	Provided upon request	Yes	Yes
7-10 days	Varies on the lab conducting the study; the test can be turned around, scored, and interpreted within 24 hours; most facilities average 7 to 10 days	24 hours from time data is received, including scoring and interpretation	5-7 business days	7 days
Patient is contacted on the day of device delivery by a sleep clinician and instructed on how to set up and operate the device. There are also illustrated instructions included with each device shipped, as well as an online animated video for patient to view from www.novasom.com. NovaSom provides continuous patient support throughout the testing process, including a 24/7 hotline and access to a live, US-based clinician.	ResMed provides a very user-friendly patient video demonstrating recommended practices for success.	24-hour help phone line, 24-hour chat widget, online instructions with pictures and videos, and written instructions with pictures and videos sent with HST unit.	Detailed patient instructions, video access via web or smartphone, and live clinical support 24/7.	Patient receives a call to review insurance coverage and arrange shipping; automated interactive voice response connects CSR to patient to educate on proper usage once USPS confirms delivery of device. VirtuOx also offers 24-hour live tech support. Patients also receive automated calls prompts to send device back so their doctor can get the results.
AccuSom HSTs are easy and convenient for patients and healthcare providers alike. Patient support representatives are available for patients throughout testing and a practice support specialist is available for each physician's offices throughout the testing process. AccuSom data are delivered wirelessly to the interpreting physician the morning after completing the test for fast interpretation. Results are then faxed to the ordering physician.	ApneaLink Air connects with AirView, ResMed's cloud-based system for managing patients with sleep-disordered breathing and respiratory insufficiency. With AirView, physicians, clinicians, and care providers can collaborate seamlessly by storing patients' diagnostic and prescription reports, so sharing documentation and coordinating care is a streamlined and effective process. AirView Diagnostics also allows the capability to diagnose a patient using body-positioning calculations.	ApneaMed also provides telemedicine consults on request, and sells auto-PAPs, masks, and hoses at discounted rates. HST users receive a coupon code worth \$100 off an autoPAP machine. All services are provided to all 50 states and all Canadian provinces.	The SleepWorks Home Sleep Testing program offers mail delivery nationally but will also offer in-lab pickup in some markets. Physician follow-up is available in most markets, but this request must be made at the time of the order.	VirtuOx offers two programs: VirtuOx HST-Outsource is where you bill for patient but use VirtuOx for the device, shipping, receiving, and interpretation. VirtuOx HST-Insource is where VirtuOx bills the patient and provides end-to-end solutions.