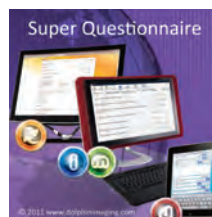# Focus on Practice-Management Software

	Carestream Dental (800) 944-6365 carestreamdental.com	Dolphin Imaging & Management Solutions (800) 548-7241 dolphinimaging.com	FoxFales Inc (941) 480-9440 foxfales.com
Product Name	OrthoTrac software	Dolphin Management	Office Inventory Ordering
Platform	Windows	Windows	Windows
Hardware requirements	Server-class Intel Pentium 4 2.0 GHz (or faster) 10/100 Network Adapter USB Port Workstation	See dolphinimaging.com/management	Works with all current Microsoft operating systems
Cost of the software	Pricing available upon request.	Single-User version: $12,500; Five-User Version: $14,495	$899 for total network license
Length and cost of support agreement	Support contract lasts 1 year, and cost is dependent upon modules purchased and number of users	12 months for 14% of retail of software	First 12 months included in purchase price, then $85 annually
Length and cost of service agreement	Service falls under support.	Included in support agreement	N/A
Cost to convert data from legacy software	$1,595	$1,995 to $2,995	None
Cost to support multiple locations	Depends on office configuration	Only required to purchase required number of seat licenses	$150 per location one-time network license fee
Software compatibility	Quickbooks, MediVision, MS Word, MS Excel, Kodak Orthodontic Imaging Software, Kodak 3D Imaging Module, CS Imaging 3D Imaging Module, T. Link, HouseCalls, CareCredit	TeleVox, Sesame Communications, SureSmile, OrthoBanc, Vanco, Align Technologies, X-Charge, Emdeon (Insurance Claims and Electronic Statements), Practice Genius, V.COM, Reminder Pro, Phone Tree, Tele-Patient	Stand-alone program
Training	In-office and online	In-office and online	In-office and online
Training fees	$1,995 for Web-based and $4,395 for on-site training	From $150 per hour to $5,695 for 4 days on-site and 12 hours of tele-training, travel expense included	Free 1-hour online tutorials; $1,500 plus expenses for in-practice consulting
Updates	Major updates are sent every 12 to 18 months by DVD, minor updates are sent as needed via download	One to two per year via automatic download from Dolphin Update Service	Posted for download at foxfales.com/downloads every 6 months
Popular features Ceph tracing Electronic charting Employee time clock Fingerprint recognition Imaging Inventory Letter-writing Mobile device integration Payment systems Reports Scheduling	☑ ☑ ☑ ☑ ☑ ☐ ☑ ☑ ☑ ☑ ☑	☑ ☑ ☑ ☑ ☑ ☐ ☑ ☑ ☑ ☑ ☑	☐ ☐ ☐ ☐ ☐ ☑ ☐ ☐ ☐ ☑ ☐
Special features	Office Expert, Contact Expert advanced reporting, PEARL mobile, integrated eServices, eForms module	Very customizable, analysis tools, case presentation, Dolphin Interactive Report Tool (DIRT), Super Questionnaire, SMS/e-mail appointment reminders, supports multiple orthodontists/locations	E-mail PO's, scan supplies/real time inventory, e-mail quotes/supplier bidding, asset/repair management

Focus on Practice-Management Software

	ICE Health Systems	IMS Specialty Services Inc	New Horizons Software Inc
Product Name	ICE Health Systems	IMS Digital Office	OrthoExec Advanced Series
Platform	Mac, Windows	Windows	Windows
Hardware requirements	Any Mac or PC built in the past 5 years	Windows XP or higher, 1GB Ram or higher, Pentium 4 2.0Ghz or higher, 128 MB Video or higher	Windows7, Vista, XP, Server2003/2008, 1GB RAM
Cost of the software	$9,000 for setup and $6,000 per year	All-inclusive software with no modules to buy. List price $19,500. Qualified discounts available.	Regular nondiscounted price $10,500; call for best pricing
Length and cost of support agreement	Monthly agreement; cost included in purchase price	All-inclusive agreement available for $2,520 annually	First year included; $1,600 per year for both support and enhancements after the first year.
Length and cost of service agreement	Monthly agreement; cost included in purchase price	All-inclusive agreement available for $2,520 annually	Included in the support agreement
Cost to convert data from legacy software	$1,000 per day	$1,500 for Windows, $2,500 for DOS/Unix based systems	$800 to $1,500
Cost to support multiple locations	None	$600 annually per location	No costs for one doctor; minor support increase for multiple doctors
Software compatibility	ICE is all-inclusive, and compatibility can be developed where required	Televox Housecalls and T-Link, VistaDent, OrthoMation, OrthoBanc, X-Charge, Screenplay, Dolphin Imaging, OrthoCad, E-Models, QuickCeph Image, Sesame, SureSmile, Invisalign, Cliniview	Integrations exist for most third-party products
Training	In-office and online	In-office and online	In-office and online
Training fees	Included in purchase price	$850 per day	$595 per day on-site; $300 online
Updates	Delivered online	Released one to two times a year through the IMS Web site	Enhancements are available immediately
Popular features			
Ceph tracing	☑	☐	☐
Electronic charting	☑	☑	☑
Employee time clock	☐	☑	☑
Fingerprint recognition	☑	☑	☐
Imaging	☑	☑	☑
Inventory	☐	☐	☐
Letter-writing	☑	☑	☑
Mobile device integration	☑	☑	☑
Payment systems	☑	☑	☑
Reports	☑	☑	☑
Scheduling	☑	☑	☑
Special features	Collaborations, patient education, controlled patient access, online referral forms	Revolutionary scheduling system with drag and drop, auto procedure substitutions, chaining, and doctor time	OrthoMinder free text/e-mail reminder, OrthoMap-It, MarketCenter special referral tracker, eStatement

Focus on Practice-Management Software

	Oasys Practice LLC	Ortho2	OrthoChart LLC	topsOrtho Software
Product Name	Oasys CrossFire	Edge	OrthoChart 9	topsOrtho
Platform	Windows	Mac, Windows	Windows	Mac
Hardware requirements	Call for details	No servers required. PCs and Macs can be used as workstations.	1GB RAM, 100MB hard drive space, Microsoft Office, Windows XP, Vista, 2007, Server 2003 or 2008	All Intel-based Macs
Cost of the software	Recent Grads N/C; existing practice pricing starts at $3,995 for a five-workstation system	Varies by features desired and number of concurrent users needed	Multi-user four-license $7,995 before promotions. Current promotional price $6,000.	Varies, depending on needs of the practice.
Length and cost of support agreement	$200 monthly, $600 quarterly, or $2,400 annually	12 months of software support and updates included with purchase, then varies based on modules	Yearly update fee of $500. Support is billed as needed at $90 per hour.	$2,800 per year for single-location practice.
Length and cost of service agreement	Call for details	Included in support agreement	Yearly update fee of $500 per year. Support is billed as needed at $90 per hour.	N/A
Cost to convert data from legacy software	$1,500	From $850, varies by level of conversion desired	Depends on system; average is $1,200	
Cost to support multiple locations	Add $75+ for satellite locations	None	Based on total number of licenses for entire practice	Depends on number of locations
Software compatibility	HouseCalls, TransFirst, OrthoBanc, Sesame, OrthoCad, Anatomage, most imaging products, most x-ray products, MS Word, MS SQL, MDE insurance clearinghouse, Renaissance insurance clearinghouse	Integrations exist for many third-party products.	Charge-It Pro, CliniView, Dimaxis, Dolphin, Dr. View, OrthoCad, Sesame, QuickCeph, Televox, VistaDent, VixWin, X-Charge	Word processing and imaging are built-in. Compatible with Invisalign, OrthoCAD, SureSmile, i-CAT, OrthoBanc, TeleVox, Ortho Sesame, ScreenPlay, IACT, and Quick Ceph.
Training	In-office and online	In-office and online	In-office and online	In-office and online
Training fees	$850 per day on-site or $750 per day online	$650 per day Web-based; $825 per day in-office	In office: $800 per day plus expenses (2-day minimum); Online: $90 per hour	Depends on number of staff members and number of trainers required
Updates	Weekly automatic updates with user's OK; new versions yearly	Newest enhancements available via the Internet with major updates released annually	Available online and by CD-ROM; minor updates during the year and major yearly updates	Automatically installed four to six times per year
Popular features				
Ceph tracing	☑	☑	☐	☑
Electronic charting	☑	☑	☑	☑
Employee time clock	☑	☑	☑	☐
Fingerprint recognition	☑	☑	☑	☐
Imaging	☑	☑	☑	☑
Inventory	☑	☐	☑	☑
Letter-writing	☑	☑	☑	☑
Mobile device integration	☑	☑	☐	☑
Payment systems	☑	☑	☑	☑
Reports	☑	☑	☑	☑
Scheduling	☑	☑	☑	☑
Special features	Workflows, Tx-planning templates, auto patient check out, Web-based patient forms, texting, and e-mail	Edge Animations, Edge Reminders, Edge Portal, Online Forms, and HR Manager	E-mail and text-message appointment reminders built directly into OrthoChart 9	All the essentials are built into topsOrtho: imaging, word processing, and a SQL database.