

PRACTICE-MANAGEMENT SOFTWARE MATRIX

Name of Company	1st Providers Choice - Rehab Management EMR	BMS Practice Solutions	Clinicient	Ingenium Business Solutions Inc
Contact Info	Chandler, Ariz (480) 782-1116 www.1stproviderschoice.com	Upland, Calif (800) 478-2778 www.bmspracticesolutions.com	Portland, Ore (877) 312-6494 www.clinicient.com	North Miami, Fla (786) 513-1663, ext 415 www.clinicsource.com
What is the name of your practice-management software?	IMS	RevFlow	Clinicient Insight	ClinicSource Therapy Practice Management Software
Does your product have the following features?	Billing?	X	X	X
	Dashboard capabilities?	X	X	X
	Documentation?	X	X	X
	Management reports?	X	X	X
	Patient evaluations?	X	X	X
	Patient/physician/insurer letters?	X		X
	Outcomes reporting?	X	X	X
	Scheduling?	X	X	X
	Voice recognition?	X	X	X
Other? (Please explain.)	Fully certified therapy, EMR, and practice-management software designed to work on iPads, Androids, or Windows operating systems. Automate management of PQRS, functional reporting, therapy caps, plans of care, and documentation.		ICD-10 ready, home exercise program integration, Medicare therapy cap and manual medical review tracking, PQRS reporting, and functional limitation reporting.	Functional Reporting
Which operating systems are supported?	Windows 2007 or later	Mac and PC	All	Windows XP, Windows 8 64 bit, Mac OS X, iPad iOS6, Android, and others
Is your product used in?	1) Private practices that have a single location	X	X	X
	2) Private practices that have multiple locations	X	X	X
	3) Hospitals/rehab facilities	X	X	
Are there any web-accessible features?	Yes	Yes	Yes, the system is completely web-based.	ClinicSource is 100% web-based. All features are web-accessible.
Does the product offer cloud computing?	Yes	Yes	Yes	Yes
What service support options are available?	Support and updates included in monthly support fee.	24 hour/7 days a week support	We offer free support and upgrades with the system.	Telephone, e-mail, online manuals, video tutorials, and live training via WebEx.
Is this product HIPAA compliant?	Yes	Yes	Yes	Yes
Are upgrades/updates included?	Yes	Yes	Yes, we offer free support and upgrades with the system.	Yes
What is the pricing structure?	Varies on provider needs.	Please contact a sales representative at sales@bmsemail.com.	Software is free with our billing service, or on a per therapist monthly subscription for practices who want to do their own billing.	Starting at Base One for \$79/mo, Base 5 \$169/mo and Base 10 \$259/mo and in increments of \$24/mo for each additional user.
Is there a setup fee? If so, what is it?	Included in purchase.	Please contact a sales representative at sales@bmsemail.com.	Setup fees can begin at \$495 and apply according to which product customers select, and whether they require customizations and/or specialized training.	The setup fee is \$250, but it is waived with a 1-year hosting agreement.
How does this software improve the efficiency with which a practice operates?	IMS for Therapy is designed to automate all routine functions in a therapy office in the areas of scheduling, documentation, and billing, dramatically increasing the practice efficiency with fully integrated Therapy Software Program. Patients can enter themselves into the practice's software with the company's Therapy Patient Portal. In addition to patient information, the patient answers a series of questions completing the subjective part of the note for users. PQRS, therapy caps, functional reporting, and plans of care are easily managed with IMS for Therapy.	RevFlow technology aims to provide practice owners a flexible, intuitive way to produce electronic paperwork that facilitates quality patient outcomes for physical therapy and outpatient rehab reimbursement. Therapists are able to configure the system to suit their documentation style via exam templates, assessments, goals, and intervention libraries.	The company reports practices that use Clinicient generally experience a 10% to 15% increase in revenue by filling therapist's schedules, making sure therapists are paid the maximum amount for every visit and decreasing the cost to collect significantly. Clinicient is designed to allow therapist productivity to jump significantly through daily time savings with documenting and communicating with referring physicians, and significantly reduced audit risk. The software is also built to allow administrative staff to quickly identify and manage issues that typically cause rework for staff, double entry, or delay payments.	The software is built to increase productivity via a reduction in paperwork and higher level of organization. Specifically, this is accomplished via utilizing an EMR's therapy report templates, integrated scheduling and billing, and the presence of all patient records in one secure, easily accessible system.

MWTherapy by MerlinWave Inc	Net Health	Planetrehab	Practice Perfect EMR + Management Software	PTOS/Patterson Medical	Raintree Systems Inc
Wellesley, Mass (800) 627-1261 www.mwtherapy.com	Pittsburgh (615) 523-7534 nhsinc.com	Lafayette, La (800) 982-5447 www.planetrehab.com	Buffalo, NY (855) 508-4409 www.practiceperfectemr.com	Warrenville, Ill (800) 824-4305 www.ptos.com	Temecula, Calif (951) 252-9400 www.raintreeinc.com
MWTherapy	ReDoc	Planetrehab	Practice Perfect EMR + Management Software	PTOS	Therapy Rehab Plus and Pediatric Therapy
X	X	X	X	X	X
X	X	X	X	X	X
X	X	X	X	X	X
X	X	X	X	X	X
X	X	X	X	X	X
X	X	X	X	X	X
X	X	X	X	X	X
X	X	X	X	X	X
MWTherapy is 100% Cloud-based. No servers to deal with and no software to install. ICD-10 ready.	Integration with FOTO			Electronic claims and remittance advice, integrated credit card processing, PQRS, and functional limitation reporting.	
Windows, Mac, iPad/Android, and Android/iPhone/Windows Phone	Vista SP2, Windows 7 & 8	Windows, Mac	All versions of Windows	Windows	Windows
X	X	X	X	X	X
X	X	X	X	X	X
X	X		X		X
All features are 100% Web-Based. Work anywhere, anytime.	Scheduling, documentation, billing	Yes, the Web version allows complete Web access.	Yes, scheduling and documentation.	Yes, documentation /EMR is web-based.	Yes
Yes	Yes	Yes	Yes	Yes, documentation /EMR	Yes
Support included in all configurations.	Clinical advisor hotline with licensed PT's, OT's, and SLP on staff to answer questions, ReDoc University training website	Free full telephone, email, and fax technical support. Free updates/upgrades. Free training.	All support included	Service Club membership includes unlimited phone, email, chat support, free training webinars, access to extensive FAQ library, and all software updates.	One level of support that includes all software updates and upgrades.
Yes	Yes	Yes	Yes	Yes	Yes
Yes	Yes	Yes	Yes	Yes with Service Club	Yes
Monthly cost based on clinic size and modules needed. Affordable for practices large and small with configuration options to suit all needs and budgets.	Based on per user fee	Percentage of paid claims.	No up-front costs, no long-term contracts, \$165 per month covers all training, support, and upgrades.	Depends on number of users, locations, and feature set chosen.	Per concurrent user or per clinic.
Options available for no setup fee or a small one-time setup.	Yes, there is a nominal fee, but it is dependent on the customer's needs and software configuration.	Yes, \$500 for the Web version, \$1,500 for the server version.	No	Only for Documentation /EMR program - \$400	Based on number of users.
MWTherapy is Web-based software that targets affordability, as well as flexible scheduling, customizable EMR with compliance alerts and supporting PQRS and Functional Limitation Reporting, built-in billing, and reporting. MWTherapy is secure and HIPAA compliant. Users can work on Windows PC, Mac, and iPad—anywhere, anytime. With an easy-to-use and intuitive design, the software is intended to ease electronic transitions. Customizable, affordable, and scalable for any size practice. No software or servers to buy or install.	ReDoc is a rehabilitation software solution built to fit therapists' unique clinical and business needs. From basic scheduling and documentation, to all-inclusive billing solutions with in-depth analytics and seamless billing and EHR interface capabilities, this solution is designed to provide therapists with the important tools and functions they need.	The company's comprehensive but easy-to-use practice management software combines scheduling, documentation, billing, reporting, and collections for single or multi-clinic operations. Planetrehab is built to reduce expenses, increase productivity, and improve patient care by eliminating costly in-house billing and collections and eliminating software purchases and maintenance.	Practice Perfect can be used to monitor accounts receivable, keep track of broken payment promises, automate schedule waiting lists, and remind patients about their upcoming appointments. The software can also help alert therapists to patients who have stopped attending for treatment, collect outcome statistics for referral sources, evaluate clinician productivity and performance, ensure completion of daily notes, and the entry of daily charges. The software also aims to help prevent PQRS & functional limitation reporting from falling between the cracks.	PTOS is designed as a fully integrated practice management solution, including billing, EMR/documentation, scheduling, electronic claims, and detailed management reporting. It is built to save time (only need to enter data once), improve users' ability to analyze their business (through integrated reports), and save money (fewer errors, speed of claims processing and collections).	This software is engineered to streamline the clinic workflow, from registration, authorization tracking to sending changes. It is built to be seamless and automated.

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Name of Company		SourceMedical	TheraBill	TheraOffice by Hands on Technology	TherAssist Software LLC	WebPT Inc
Contact Info		Birmingham, Ala (866) 245-8093 sourcemed.net	Grayslake, Ill (847) 665-3454 www.therabill.com	Westmont, Ill (866) 562-8413 www.theraoffice.com	Highland Park, Ill (800) 596-3646 www.TherAssist.com	Phoenix (866) 221-1870 www.webpt.com
What is the name of your practice-management software?		TherapySource	TheraBill	TheraOffice	TherAssist Software	WebPT
Does your product have the following features?	Billing?	X	X	X	X	X
	Dashboard capabilities?	X	X	X	X	X
	Documentation?	X	X	X	X	X
	Management reports?	X	X	X	X	X
	Patient evaluations?	X	X	X	X	X
	Patient/physician/insurer letters?	X	X	X	X	X
	Outcomes reporting?	X	X	X	X	X
	Scheduling?	X	X	X	X	X
	Voice recognition?		X	X	X	
Other? (Please explain.)				Functional limitation reporting on iPad or Windows RT Mobile Device		Integrated functional limitation reporting; certified PQRS registry; automated appointment reminders; multimedia Medicare compliance alerts; therapy cap management and specialty modules (eg, pedes, pelvic health, ortho, OT and SLP)
Which operating systems are supported?		Windows, MacOSX, Apple iOS, and Android through a provided Citrix Receiver	All operating systems are supported.	Windows and iOS	Online, all systems are supported. For local installations, MSSQL version 7.0 or higher.	WebPT supports all operating systems.
Is your product used in?	1) Private practices that have a single location	X	X	X	X	X
	2) Private practices that have multiple locations	X	X	X	X	X
	3) Hospitals/rehab facilities	X		X	X	X
Are there any web-accessible features?		Yes	TheraBill is a Web-based software. Therefore, all features are accessible with an Internet connection.	Yes, full software	Entire program available for use online.	Yes
Does the product offer cloud computing?		Yes	Yes, TheraBill is cloud-based	Yes	Yes	Yes
What service support options are available?		Dedicated account manager and access to a team of professional Client Services representatives and trainers.	Members receive unlimited phone support for the first 90 days of use and unlimited email support throughout their membership.	Full support	Annual for local installs, online customers' support included in monthly cost.	Unlimited access to WebPT's in-house technical support as well as 24/7 access to online tutorials as well as an online help desk and knowledge base.
Is this product HIPAA compliant?		Yes	Yes	Yes	Yes	Yes
Are upgrades/updates included?		Yes	Yes	Yes	Annually for local install clients upon support renewal; online customers' upgrades are included with monthly cost.	Yes, because WebPT is cloud-based, customers benefit from seamless, automatic, and free upgrades and updates.
What is the pricing structure?		The software may be purchased under either license or subscription.	Month-to-month plan pricing changes as a clinic changes. No added fees for user accounts.	Subscription with no long-term contracts	Licensing is based on simultaneous access to the database. Monthly fee for online users, purchase for local installs.	WebPT is available for a low monthly subscription with no contracts or obligations.
Is there a setup fee? If so, what is it?		A one-time setup fee that provides for professional one-on-one project management and training.	No	Depends on products being implemented. Starts at \$150.	Starting at \$1,500 for one-time fee for setting up and testing of EDI to billing clearinghouse of choice.	One-time setup cost varies based on clinic size.
How does this software improve the efficiency with which a practice operates?		TherapySource is designed to improve productivity by streamlining communication between clinical and office staff, increasing accuracy and completeness of documentation, and optimizing reimbursement, allowing for maximum time with patients and an improved quality of care.	TheraBill allows PTs to have their billing, scheduling, EMR, and practice management in one intuitive and integrated package.	Offers one integrated suite that runs from a single database.	TherAssist is designed to streamline all office data collection and use into one simple and powerful database. Created with the therapist documentation as its first priority, TherAssist provides user-friendly, highly customizable SOAP Notes that allow users to rapidly create notes and capture patient objective data. As a complete EMR, TherAssist's Billing Station ensures billing and accounts receivable can be handled efficiently and rapidly without any redundancies.	WebPT aims to optimize clinic operations through business reporting, built-in compliance features, and billing capabilities, thus enabling you to streamline workflows, produce consistent and compliant documentation, and maximize reimbursement through cleaner claims. Includes multimedia home exercise program.

"Coach more. Shoot less."

As the head coach of your PT practice you are responsible for the team's success, but you can't take all of the shots. Today's winning coaches are data driven. Analyzing, adjusting and executing for success.

Clinicient provides your practice with coaching data to increase clinic revenue 10-15%, decrease expenses 10-20% and minimize payment time 15-25%.

Execute the fundamentals: take control, simplify and watch your practice thrive.

**Visit our booth #714 at
CSM in Indianapolis!**



Clinicient

1-877-312-6494

Clinicient.com/coach