SLEEP SOFTWARE (DEVICE-AGNOSTIC)

Company	CMB Solutions	Indigo Arc Medical, LLC	Medical Incentive Technologies LLC	Rulex Inc
Software	CMB Solutions	SLaM	SleepEMR.com	
Website	www.cmbsolutionsinc.com	www.indigoarcmedical.com	www.sleepemr.com	www.rulexinc.com
Makes Sleep Professionals' Lives Easier By:	proactively increasing patient engagement for higher compliance and replenishment rates through various contact campaigns. Integration with billing software, fulfillment service, and manufacturer's compliance software, combined with CMB Solutions' verification/payment option or internal 360° Compliance module, make this a completely automated cycle.	codifying their own business processes and practices into a flexible platform that then drives improvements in patient care and business efficiencies.	consolidating and standardizing the workflow and business processes unique to sleep medicine into a single database, accessible by all stakeholders virtually 24 hours a day. Workflows include verification of benefits, the sleep study itself, billing process, interpretation process, cash collection and management, and the home sleep study process.	helping with data-driven decisions via an advanced analytics platform.
Cost	Multi-tiered per client customization; options available for single- and multi-location providers	$9/study for lab studies; $6/study for HSTs	$99 per month, per sleep testing facility location; unlimited number of users, referring physicians, and cases.	$30,000/year/user; discounts available for research and educational purposes
Supported Operating Systems	Windows, Mac OS, iOS (tablets and smart phones), Android (tablets and smart phones)	Windows, Mac OS X, Linux	Web-based application, compatible with PC, Mac, iOS, and Droid devices on desktop and mobile	Windows 7, 8, and 10; Linux
Setting	Scalable for any HME/DME, including ability to integrate with sleep lab and physician portal. Includes unlimited number of users.	Appropriate for unlimited users.	Scalable for small or large organizations with facility-specific security and case filters so users only see the cases and options that they need and are appropriate to view. Technology has been used with over 8,000 referring physicians.	Can be accessed at the same time by multiple users. Appropriate for sleep centers.
Hosting	cloud-based	cloud-based	cloud-based	cloud-based or local server-based
HL7 Compliant	N/A	Yes	Yes	Yes
HIPAA Compliant	Yes	Yes	Yes	Yes
Training Program and Technical Support	On-site training and campaign assessment available with unlimited remote conferencing. Technical support is through a personal account executive (eliminating unnecessary tiers of customer service). Training and support are all-inclusive with implementation.	On-site training during launch, and then remote training of new and existing staff. Technical support available via remote support personnel. All support personnel based in the US and have undergone background checks.	Fairly easy to use, generally learned with a single train-the-trainer session and then hands-on practical application. Formal, scheduled training sessions using webinar technology are available.	Includes 4 hours of dedicated training, provided via web conference; software maintenance and warranty for the 12 months of license; additional remote training sessions are available for $1,000 per day (8 hours of training, up to 3 attendees). Training sessions may be provided on premises for $500 per day and reimbursement of travel expenses.
Additional Information	Integrate with any patient management/billing software, fulfillment service, or manufacturer compliance software. Offer patient contact services including replenishment generation, compliance surveys, insurance eligibility and payment processing, announcement/reminder calls, scheduling for delivery and maintenance, and collection calls. Via e-mail, true IVR, text messaging, patient portal, and domestic call center.	100% cloud-based platform with extensible modules providing one-stop service for all sleep center needs, covering patient engagement, staff engagement, clinical QA, custom online interpretation templates for physicians, and extensive business reporting capabilities for managers. Includes portals for patients, referring doctors, lab partners, DME partners, and external scoring and interpretation service providers. It is a customizable platform with the ability to evolve with the sleep industry.	Ability to represent billing affiliations and complex business preferences into default study assignment rules by facility, physician, affiliate, and insurance carrier. Document management to include intake and interpretive letters.	Rulex is a machine-learning platform providing actionable rules (if-then) and insights. It follows an "industry-agnostic" approach that can fit any investigation using classic data sources such as ERP, databases, spreadsheets, and documents, and newer blended sources like CRM, social media, and IoT outputs. Chosen by Massachusetts General Hospital within a Down Syndrome Program for prescriptive capabilities, which offered the ability to not only build models for predicting OSA diagnosis, but to develop a model that explains why OSA occurs.

Signature Sleep Services (dba Sleep960)	SleepEx Acquisition, LLC	Somnoware Healthcare Systems Inc	Younes Medical Technologies
Sleep Screener	LabRetriever SLEEP EMR™	somnoware	michele. SLEEP SCORING
	LabRetriever	Somnoware	
www.sleep960.com	www.mylabretriever.com	www.somnoware.com	www.michelesleepscoring.com
eliminating manual scoring of paper questionnaires. SleepScreener screens for all major sleep disorders and comorbidities, generating an auto-populated electronic referral form that can be accessed by any designated healthcare provider.	providing a single system for managing every aspect of the sleep diagnosis and treatment life cycle from scheduling patients and staff to monitoring workflow, efficiency, and compliance.	bringing the cloud to sleep medicine, making it easy for physicians, sleep centers, patients, DME providers, and insurers to connect and help improve outcomes. It improves efficiencies, increases productivity, simplifies communication, and ensures compliance.	automatically scoring sleep studies with proven accuracy, greatly reducing scoring time as compared to manual scoring. The software utilizes unique algorithms that provide additional information on the patient's sleep quality, with validation of these algorithms published in peer-reviewed scientific journals.
$59/month (no setup fee)	Standard pricing is $25 per user per month, with a number of optional pricing plans	Three-tiered (based on service utilization; see plans at www.somnoware.com/pricing); preferred pricing for Welltrinsic members, who can avail the basic plan for free	$15 US for Level 1 Study, $10 US for Level 3 Study; free trial period of 30 days or 100 studies
Web-based application that works on any Internet-connected computer, tablet, or smart phone	Windows, Mac OS, Linux, iOS, and Android (tablets and phones) for practice management (Windows for PSG study management and viewing)	Windows 7 or higher, iOS (tablets and smart phones), Android (tablets and smart phones)	Windows 7 and later
Appropriate for unlimited users and practices.	Ideal for sleep labs and sleep medicine practices that are freestanding or hospital based, for both managing patient visits, in-lab and home sleep testing studies, or PAP compliance.	Number of users and sleep labs limit is scalable per pricing plan.	Appropriate for unlimited users.
web-based	cloud-based	cloud-based	cloud-based
Yes	Yes	Yes	No
Yes	Yes	Yes	Yes
Web-based training is included. Technical support is included.	Training: 2- or 3-day on-site implementation for new customers, which includes technical, clinical, and administrative staff. Custom webinars and online training sessions for individuals or groups available upon request. Technical support: Technicians are available by phone, e-mail, and a direct ticketing system, which tracks reported problems and monitors the speed for resolving reported issues.	On-site and remote training supplemented by user manuals and videos. 24X7 technical support.	one 4-hour screen-sharing session with Younes Medical Technologies Support staff and technical support by phone (toll-free) or e-mail are included.
It provides the ability to link together primary care practices, dentists, sleep centers, HST service companies, and DME providers. It generates PDF versions of all the reports and a variety of tracking statistics available for marketing purposes. SleepScreener seamlessly integrates with the company's ZConvert application, eliminating the need for redundant data entry.	HST inventory tracking, HST workflow, HST shipping feature, single or multi-site scheduling (PSG & HST studies), remote study review, letter & DME script writing, DME compliance tracking, sales & marketing tools, patient & referring/PCP portal, e-documents, e-mail notification, workflow automation, HL7-ADT interoperability, billing output.	Somnoware effectively manages the needs of every sleep disorder stakeholder by providing them an unprecedented level of informational access, easily sharing complete patient records. Features include sleep lab workflow automation, central scheduler for facility and home testing, remote PSG data access, HST inventory management, cloud-based data storage, integration with multiple diagnostic devices, referral physician module, electronic fax integration, DME ordering and setup confirmation, compliance monitoring, and more.	Easy to use viewer that displays several values to assist in editing, including odds ratio product (ORP) in the current epoch (ORP is a validated continuous index of sleep depth. Sleep.38:641-654,2015). Also provides a list of suggested editing actions (Editing Helper). Following these suggestions reduces average editing time to <10 minutes without compromising clinical reliability. Customizable reports that, in addition to standard scoring summaries, can optionally include novel indices such as the average intensity of arousals and the heart rate response to a standard arousal intensity (Sleep. 37:645-653,2014).