



October 1, 2005

Vicon Contact  
Title  
Company  
Address 1  
Address 2  
City, State Zip

Dear Vicon Contact:

Vicon, a world leader in video surveillance systems, is pleased to announce our Vicon Dealer Program. The objective of this program is to reward dealers that sell, service and support Vicon products. Benefits include VIP treatment, product support, marketing and preferred pricing. In addition, as your sales levels of Vicon products increase, your benefits improve.

Since you have purchased Vicon products from us in the past, we would like to discuss how you can take advantage of these excellent rewards. In the meantime, your Vicon product pricing will be **"Dealer"** based on our current price list.

Please contact your territory sales manager or inside sales representative at the number below to discuss this exciting program.

Territory Sales Manager – "Territory Sales Manager", "Territory Phone"  
Inside Sales Representative – "Inside Sales", "IS Phone"

Sincerely,

Bret McGowan  
Vice President, US Sales & Marketing  
Vicon Industries Inc.