

Press Release

For Immediate Release



Media Contact:

Michelle Sepanski
Director of Marketing
+1 631.952.2288
msepanski@vicon-security.com

Vicon Opens New Office in Dubai, UAE

Middle East Expansion Reflects Vicon's Commitment to Region

Hauppauge, NY: (January 14, 2016) Vicon Industries, Inc. (VII: NYSE-MKT) ("Vicon"), trusted designer and producer of video security systems and high-performance IP cameras, continues to expand its global presence with the opening of a new United Arab Emirates (UAE) office located in the city of Dubai. The office, which officially opened on Sunday, January 10, is home to Vicon sales professionals and emphasizes Vicon's commitment to developing strong partnerships and providing local sales support in the important Middle East market.

"We are very excited about expanding our presence in the Middle East," said Mark Provinsal, Managing Director of Vicon EMEA. "Vicon is committed to working in partnership with our customers and our new Dubai office will give the channel direct access to the knowledge and experience of Vicon staff."

The office will be managed by Jalil Neghza, the International Sales Director for Vicon Middle East, and he oversees an experienced Vicon staff with in-depth knowledge of IP products. "The opening of our regional office in Dubai was driven by our ability to secure major video-surveillance projects in the region and shows our wish to grow the business further in the coming years," said Neghza. "Vicon is now seen as a major player in the IP integrated surveillance segment and has a very exciting roadmap with great additions to a very comprehensive product range."

The office expansion is part of Vicon's new strategy to increase innovation in the industry by collaborating with local partners and end-users and provide more local expertise in important global markets.

Vicon Industries DMCC

Office 3807-3, Tower AA1
Mazaya Business Avenue
Jumeirah Lake Towers, Dubai

Phone: +971 (0) 4 2784716
Reception: +971 (0) 4 2784700
Fax: +971 (0) 4 2784730

For 48 years, Vicon has been an experienced designer and manufacturer of video management software, high-performance megapixel IP cameras, video storage solutions and access control systems and is unrivaled in its experience in the surveillance market. Vicon combines a complete security solution with a vast team-ecosystem of business and technology partners to bring the most comprehensive security solution in the market. For more information about Vicon, which is publicly traded on the New York Stock Exchange under the symbol "VII", please visit: www.vicon-security.com