



Vicon Industries Inc.

**40th Anniversary**  
1967—2007

## Sales Alert: New Price List Effective August 15, 2007

### INSIDE THIS ISSUE:

Overview **Page 1**

Digital Systems **Page 2**

Matrix Systems **Page 8**

Cameras and  
Domes **Pages 8-9**

Multiplexers and  
Quads **Page 9**

## New Price List Coincides with ViconNet 4 Release

Vicon's updated price list is now available with an effective date of August 15, 2007. The majority of changes relate to the introduction of ViconNet 4.0.

- All products operating as part of the ViconNet system are now identified for use with version 4.0. Models using 3.0 have been removed from the list.
- Pricing for the VMC, VN-855 and KRX-3 have been added.
- New pricing and purchasing options are available for ViconNet and VMC Software Enhancement Packages.
- The Kollektor line now offers new hard drive configurations at lower pricing and the addition of the new Kollektor Lite model.

Other changes include:

- New large screen LCD monitors
- Modifications and additions to several camera lines
- Heavily reduced pricing of the AuroAcorD and AurorA2000 to deplete remaining inventory
- New VDR models
- Elimination of the System Console for use with NOVA Matrix Systems.

As with previous versions of the price list, this new Excel file includes an auto-quote feature that will calculate pricing for all products based upon any discount percentage and populate all product pages accordingly. To make use of the auto-quote feature, use the "QUOTE" worksheet within the Excel file and enter a discount percentage in the yellow box at the top of the page. This percentage will be taken from the dealer price and entered in the "Your Price" column on all subsequent pages.

Highlights of changes are shown in the following pages. More information may be found in the actual price list. Contact your Vicon Representative to request a copy.

## Digital Systems

### Added:

- New **Kollector Lite** cost-effective DVRs. Estimated availability is October, 2007. A future Sales Alert will provide more information.



Model	Product Code	Description	User	Dealer
KLX60-80	9155-00	KOLLECTOR LITE; preloaded ViconNet Version 3/4; 16-channel networked digital video recorder, 60 fps, 80 GB HD, 4 sensor channels	\$ 3,854	\$ 2,500
KLX60-500	9156-00	KOLLECTOR LITE; preloaded ViconNet Version 3/4; 16-channel networked digital video recorder, 60 fps, 500 GB HD, 4 sensor channels, NTSC/EIA and PAL/CCIR	\$ 5,254	\$ 3,408
KLX60-1000	9157-00	KOLLECTOR LITE; preloaded ViconNet Version 3/4; 16-channel networked digital video server, 60 fps, 1000 GB HD, 4 sensor channels, NTSC/EIA and PAL/CCIR	\$ 6,921	\$ 4,489
KLX120-80	9158-00	KOLLECTOR LITE; preloaded ViconNet Version 3/4; 16-channel networked digital video recorder, 120 fps, 80 GB HD, 4 sensor channels, NTSC/EIA and PAL/CCIR	\$ 5,501	\$ 3,568
KLX120-500	9159-00	KOLLECTOR LITE; preloaded ViconNet Version 3/4; 16-channel networked digital video recorder, 120 fps, 500 GB HD, 4 sensor channels, NTSC/EIA and PAL/CCIR	\$ 6,901	\$ 4,476
KLX120-1000	9160-00	KOLLECTOR LITE; preloaded ViconNet Version 3/4; 16-channel networked digital video server, 120 fps, 1000 GB HD, 4 sensor channels, NTSC/EIA and PAL/CCIR	\$ 8,567	\$ 5,557

### Changed:

- Kollector Pro** models are now pre-loaded with ViconNet 4.0. New hard drive configurations are offered, at a lower price per GB.

Model*	Product Code	Description	User	Dealer
KPX30-250V4	9186-00	KOLLECTOR PRO; preloaded ViconNet Ver 4, 16-channel networked digital video recorder, 30 fps, 250 GB HDD	\$ 6,094	\$ 3,953
KPX30M-250V4	9186-10	KOLLECTOR PRO; preloaded ViconNet Ver 4, 16-channel networked digital video recorder, 16 x 4 analog video matrix, 30 fps, 250 GB HDD	\$ 6,521	\$ 4,230
KPX30-500V4	9187-00	KOLLECTOR PRO; preloaded ViconNet Ver 4, 16-channel networked digital video recorder, 30 fps, 500 GB HDD	\$ 7,032	\$ 4,561
KPX30M-500V4	9187-10	KOLLECTOR PRO; preloaded ViconNet Ver 4, 16-channel networked digital video recorder, 16 x 4 analog video matrix, 30 fps, 500 GB HDD	\$ 7,459	\$ 4,838
KPX60-250V4	9188-00	KOLLECTOR PRO; preloaded ViconNet Ver 4, 16-channel networked digital video recorder, 60 fps, 250 GB HDD	\$ 6,968	\$ 4,520
KPX60M-250V4	9188-10	KOLLECTOR PRO; preloaded ViconNet Ver 4, 16-channel networked digital video recorder, 16 x 4 analog video matrix, 60 fps, 250 GB HDD	\$ 7,395	\$ 4,797
KPX60-500V4	9189-00	KOLLECTOR PRO; preloaded ViconNet Ver 4, 16-channel networked digital video recorder, 60 fps, 500 GB HDD	\$ 7,906	\$ 5,128
KPX60M-500V4	9189-10	KOLLECTOR PRO; preloaded ViconNet Ver 4, 16-channel networked digital video recorder, 16 x 4 analog video matrix, 60 fps, 500 GB HDD	\$ 8,333	\$ 5,405
KPX60-1000V4	9190-00	KOLLECTOR PRO; preloaded ViconNet Ver 4, 16-channel networked digital video recorder, 60 fps, 1000 GB HDD	\$ 9,782	\$ 6,345
KPX60M-1000V4	9190-10	KOLLECTOR PRO; preloaded ViconNet Ver 4, 16-channel networked digital video recorder, 16 x 4 analog video matrix, 60 fps, 1000 GB HDD	\$ 10,209	\$ 6,622

*Kollector Pro models continued on next page.*

## Digital Systems continued

KPX120-250V4	9191-00	KOLLECTOR PRO; preloaded ViconNet Ver 4, 16-channel networked digital video recorder, 120 fps, 250 GB HDD	\$ 8,718	\$ 5,655
KPX120M-250V4	9191-10	KOLLECTOR PRO; preloaded ViconNet Ver 4, 16-channel networked digital video recorder, 16 x 4 analog video matrix, 120 fps, 250 GB HDD	\$ 9,145	\$ 5,932
KPX120-500V4	9192-00	KOLLECTOR PRO; preloaded ViconNet Ver 4, 16-channel networked digital video recorder, 120 fps, 500 GB HDD	\$ 9,657	\$ 6,264
KPX120M-500V4	9192-10	KOLLECTOR PRO; preloaded ViconNet Ver 4, 16-channel networked digital video recorder, 16 x 4 analog video matrix, 120 fps, 500 GB HDD	\$ 10,084	\$ 6,541
KPX120-1000V4	9193-00	KOLLECTOR PRO; preloaded ViconNet Ver 4, 16-channel networked digital video recorder, 120 fps, 1000 GB HDD	\$ 11,532	\$ 7,480
KPX120M-1000V4	9193-10	KOLLECTOR PRO; preloaded ViconNet Ver 4, 16-channel networked digital video recorder, 16 x 4 analog video matrix, 120 fps, 1000 GB HDD	\$ 11,959	\$ 7,757
KPX120-1500V4	9194-00	KOLLECTOR PRO; preloaded ViconNet Ver 4, 16-channel networked digital video recorder, 120 fps, 1500 GB HDD	\$ 13,000	\$ 8,696
KPX120M-1500V4	9194-10	KOLLECTOR PRO; preloaded ViconNet Ver 4, 16-channel networked digital video recorder, 16 x 4 analog video matrix, 120 fps, 1500 GB HDD	\$ 13,424	\$ 8,973
KPX240-250V4	9195-00	KOLLECTOR PRO; preloaded ViconNet Ver 4, 16-channel networked digital video recorder, 240 fps, 250 GB HDD	\$ 12,594	\$ 8,169
KPX240M-250V4	9195-10	KOLLECTOR PRO; preloaded ViconNet Ver 4, 16-channel networked digital video recorder, 16 x 4 analog video matrix, 240 fps, 250 GB HDD	\$ 13,021	\$ 8,446
KPX240-500V4	9196-00	KOLLECTOR PRO; preloaded ViconNet Ver 4, 16-channel networked digital video recorder, 240 fps, 500 GB HDD	\$ 13,531	\$ 8,777
KPX240M-500V4	9196-10	KOLLECTOR PRO; preloaded ViconNet Ver 4, 16-channel networked digital video recorder, 16 x 4 analog video matrix, 240 fps, 500 GB HDD	\$ 13,958	\$ 9,054
KPX240-1000V4	9197-00	KOLLECTOR PRO; preloaded ViconNet Ver 4, 16-channel networked digital video recorder, 240 fps, 1000 GB HDD	\$ 15,406	\$ 9,993
KPX240M-1000V4	9197-10	KOLLECTOR PRO; preloaded ViconNet Ver 4, 16-channel networked digital video recorder, 16 x 4 analog video matrix, 240 fps, 1000 GB HDD	\$ 15,833	\$ 10,270
KPX240-1500V4	9199-00	KOLLECTOR PRO; preloaded ViconNet Ver 4, 16-channel networked digital video recorder, 240 fps, 1500 GB HDD	\$ 16,738	\$ 11,209
KPX240M-1500V4	9199-10	KOLLECTOR PRO; preloaded ViconNet Ver 4, 16-channel networked digital video recorder, 16 x 4 analog video matrix, 240 fps, 1500 GB HDD	\$ 17,162	\$ 11,486

**Changed:**

- **Kollector Elite** models are now pre-loaded with ViconNet 4.0. New hard drive configurations are offered, at a lower price per GB.

Model	Product Code	Description	User	Dealer
KEX120M-250V4	9165-00	KOLLECTOR ELITE HYBRID DIGITAL NETWORK VIDEO RECORDER; preloaded ViconNet Ver 4, 16-channel networked digital video recorder, 16-channel audio, 16 x 4 analog video matrix, 120 fps, 250 GB HDD	\$ 12,386	\$ 8,034
KEX120M-500V4	9166-00	KOLLECTOR ELITE HYBRID DIGITAL NETWORK VIDEO RECORDER; preloaded ViconNet Ver 4, 16-channel networked digital video recorder, 16-channel audio, 16 x 4 analog video matrix, 120 fps, 500 GB HDD	\$ 13,323	\$ 8,642
KEX120M-1000V4	9167-00	KOLLECTOR ELITE HYBRID DIGITAL NETWORK VIDEO RECORDER; preloaded ViconNet Ver 4, 16-channel networked digital video recorder, 16-channel audio, 16 x 4 analog video matrix, 120 fps, 1000 GB HDD	\$ 15,198	\$ 9,858
KEX120M-1500V4	9169-00	KOLLECTOR ELITE HYBRID DIGITAL NETWORK VIDEO RECORDER; preloaded ViconNet Ver 4, 16-channel networked digital video recorder, 16-channel audio, 16 x 4 analog video matrix, 120 fps, 1500 GB HDD	\$ 16,240	\$ 11,074
KEX120M-2000V4	9170-00	KOLLECTOR ELITE HYBRID DIGITAL NETWORK VIDEO RECORDER; preloaded ViconNet Ver 4, 16-channel networked digital video recorder, 16-channel audio, 16 x 4 analog video matrix, 120 fps, 2000 GB HDD	\$ 17,905	\$ 12,291

*Kollector Elite models continued on next page.*

## Digital Systems continued

KEX240M-250V4	9174-00	KOLLECTOR ELITE HYBRID DIGITAL NETWORK VIDEO RECORDER; preloaded ViconNet Ver 4, 16-channel networked digital video recorder, 16-channel audio, 16 x 4 analog video matrix, 240 fps, 250 GB HDD	\$ 15,636	\$ 10,142
KEX240M-500V4	9175-00	KOLLECTOR ELITE HYBRID DIGITAL NETWORK VIDEO RECORDER; preloaded ViconNet Ver 4, 16-channel networked digital video recorder, 16-channel audio, 16 x 4 analog video matrix, 240 fps, 500 GB HDD	\$ 16,573	\$ 10,750
KEX240M-1000V4	9176-00	KOLLECTOR ELITE HYBRID DIGITAL NETWORK VIDEO RECORDER; preloaded ViconNet Ver 4, 16-channel networked digital video recorder, 16-channel audio, 16 x 4 analog video matrix, 240 fps, 1000 GB HDD	\$ 18,448	\$ 11,966
KEX240M-1500V4	9178-00	KOLLECTOR ELITE HYBRID DIGITAL NETWORK VIDEO RECORDER; preloaded ViconNet Ver 4, 16-channel networked digital video recorder, 16-channel audio, 16 x 4 analog video matrix, 240 fps, 1500 GB HDD	\$ 19,788	\$ 13,182
KEX240M-2000V4	9179-00	KOLLECTOR ELITE HYBRID DIGITAL NETWORK VIDEO RECORDER; preloaded ViconNet Ver 4, 16-channel networked digital video recorder, 16-channel audio, 16 x 4 analog video matrix, 240 fps, 2000 GB HDD	\$ 21,451	\$ 14,399
KEX480M-250V4	9182-00	KOLLECTOR ELITE HYBRID DIGITAL NETWORK VIDEO RECORDER; preloaded ViconNet Ver 4, 16-channel networked digital video recorder, 16-channel audio, 16 x 4 analog video matrix, 480 fps, 250 GB HDD	\$ 19,929	\$ 12,927
KEX480M-1500V4	9184-00	KOLLECTOR ELITE HYBRID DIGITAL NETWORK VIDEO RECORDER; preloaded ViconNet Ver 4, 16-channel networked digital video recorder, 16-channel audio, 16 x 4 analog video matrix, 480 fps, 1500 GB HDD	\$ 24,617	\$ 15,968
KEX480M-2000V4	9185-00	KOLLECTOR ELITE HYBRID DIGITAL NETWORK VIDEO RECORDER; preloaded ViconNet Ver 4, 16-channel networked digital video recorder, 16-channel audio, 16 x 4 analog video matrix, 480 fps, 2000 GB HDD	\$ 26,492	\$ 17,184
KEX120M-500V4-R5	9171-00	KOLLECTOR ELITE WITH INTERNAL RAID; preloaded ViconNet Ver 4, 16-channel networked digital video recorder, 16-channel audio, 16 x 4 analog video matrix, Internal hot-swappable 5-bay raid drive, 120 fps, 500 GB HDD	\$ 14,780	\$ 9,587
KEX120M-1000R5	9172-00	KOLLECTOR ELITE WITH INTERNAL RAID; preloaded ViconNet Ver 4, 16-channel networked digital video recorder, 16-channel audio, 16 x 4 analog video matrix, Internal hot-swappable 5-bay raid drive, 120 fps, 1000 GB HDD	\$ 16,864	\$ 10,939
KEX120M-1500V4-R5	9173-00	KOLLECTOR ELITE WITH INTERNAL RAID; preloaded ViconNet Ver 4, 16-channel networked digital video recorder, 16-channel audio, 16 x 4 analog video matrix, Internal hot-swappable 5-bay raid drive, 120 fps, 1500 GB HDD	\$ 18,949	\$ 12,291
KEX240M-1000V4-R5	9180-00	KOLLECTOR ELITE WITH INTERNAL RAID; preloaded ViconNet Ver 4, 16-channel networked digital video recorder, 16-channel audio, 16 x 4 analog video matrix, Internal hot-swappable 5-bay raid drive, 240 fps, 1000 GB HDD	\$ 22,707	\$ 14,729
KEX240M-1500V4-R5	9181-00	KOLLECTOR ELITE WITH INTERNAL RAID; preloaded ViconNet Ver 4, 16-channel networked digital video recorder, 16-channel audio, 16 x 4 analog video matrix, Internal hot-swappable 5-bay raid drive, 240 fps, 1500 GB HDD	\$ 24,792	\$ 16,081

**Changed:**

- For VN software, version 4.0 has replaced version 3.0.

Model	Product Code	Description	User	Dealer
VN1000V4	9162-00	VICONNET NVR AND WORKSTATION SOFTWARE; for use with ViconNet 4.0 Digital Recorders, Video Servers and ViconNet IP Cameras. Single PC license.	\$ 2,074	\$ 1,345
VN1000V4-10	9162-40	VICONNET MULTI-PACK: 10 user license pack of VN1000V4 NVR software.	\$ 12,438	\$ 8,068
VN500V4	9162-10	VICONNET 16-CHANNEL VIEWER SOFTWARE; Ver 4. Single PC license.	\$ 831	\$ 539
VN100V4	9162-20	VICONNET 4-CHANNEL VIEWER SOFTWARE; Ver 4. Single PC license.	\$ 193	\$ 125
VN-HIRSCH-INT	9101-00	VICONNET-HIRSCH INTEGRATION SOFTWARE; to use ViconNet on a Hirsch Velocity access control workstation	\$ 6,167	\$ 4,000

**Changed:**

- **ViconNet NVRs** are now pre-loaded with ViconNet 4.0. New hard drive configurations are offered, at a lower price per GB.

Model	Product Code	Description	User	Dealer
VN-NVR-80V4	9163-00	NETWORK VIDEO RECORDER; preloaded ViconNet Ver 4, view, record and configure ViconNet IP devices and recorders; 80 GB internal HDD storage	\$ 5,199	\$ 3,372
VN-NVR-500V4	9163-10	NETWORK VIDEO RECORDER; preloaded ViconNet Ver 4, view, record and configure ViconNet IP devices and recorders; 500 GB internal HDD storage	\$ 7,070	\$ 4,586
VN-NVR-1000V4	9163-20	NETWORK VIDEO RECORDER; preloaded ViconNet Ver 4, view, record and configure ViconNet IP devices and recorders; 1000 GB internal HDD storage	\$ 8,919	\$ 5,785
VN-NVR-1250V4	9204-20	NETWORK VIDEO RECORDER; preloaded ViconNet Ver 4, view, record and configure ViconNet IP devices and recorders; 1250 GB internal HDD storage	\$ 10,453	\$ 6,780
VN-NVR-1500V4	9163-30	NETWORK VIDEO RECORDER; preloaded ViconNet Ver 4, view, record and configure ViconNet IP devices and recorders; 1500 GB internal HDD storage	\$ 11,563	\$ 7,500

**Added:**

- **Virtual Matrix Controllers and Software**, as a preloaded PC or software for installation on a dedicated PC.

Model	Product Code	Description	User	Dealer
VN-VMC-V4	9141-00	VICONNET VIRTUAL MATRIX CONTROLLER UNIT; preloaded with Virtual Matrix software; supports 2 keypads and 32 concurrent monitor outputs; works with KRX-3 decoder	\$ 6,251	\$ 4,055
VN-VMC-V4-R	9141-01	VICONNET VIRTUAL MATRIX CONTROLLER UNIT; preloaded with Virtual Matrix software; supports 2 keypads and 32 concurrent monitor outputs; rack-mount version. Works with KRX-3 decoder	\$ 6,251	\$ 4,055
VN-VM-SW	9141-10	VICONNET VIRTUAL MATRIX SOFTWARE; for installation onto a dedicated PC; supports 2 keypads and 32 concurrent monitor outputs. Works with KRX-3 decoder Single license.	\$ 3,854	\$ 2,500

**Added:**

- **Keypads for Virtual Matrix Controller** bundled with V422-CONV RS-422 to RS-232 converter.



Model	Product Code	Description	User	Dealer
VMC-V1410X	9222-00	PrePac for for use with Virtual Matrix Controller; includes V1410X-DVC keypad and V422-CONV RS-422 to RS-232 converter	\$ 1,073	\$ 696
VMC-V1411X	9222-01	PrePac for for use with Virtual Matrix Controller; includes V1411X-DVC keypad and V422-CONV RS-422 to RS-232 converter	\$ 1,281	\$ 831
VMC-V1411J	9222-02	PrePac for for use with Virtual Matrix Controller; includes V1411J-DVC keypad and V422-CONV RS-422 to RS-232 converter	\$ 1,489	\$ 966

**Added:**

- **Software Enhancement Packages and Upgrades.** Enhancement Packages and Upgrade/Enhancement combination packages are listed within a separate Enhancement Package Sales Alert (Volume XVI, Number 9). One level and two level ViconNet upgrades and VMC upgrades are listed below.
- **New nomenclature for model numbers** has been implemented to shorten the various model numbers

Model	Product Code	Description	User	Dealer
VU-KE-1V	9217-00	UPGRADE FOR KOLLECTOR ELITE; upgrade one (1) ViconNet version; license certificate	\$ 1,864	\$ 1,209
VU-KP-1V	9217-01	UPGRADE FOR KOLLECTOR PRO; upgrade one (1) ViconNet version; license certificate	\$ 1,656	\$ 1,074
VU-KL-1V	9217-02	UPGRADE FOR KOLLECTOR NETWORK SERVER/KOLLECTOR LITE; upgrade one (1) ViconNet version; license certificate	\$ 1,448	\$ 939
VU-NVR-1V	9217-05	UPGRADE FOR VN-NVR; upgrade one (1) ViconNet version; license certificate	\$ 1,031	\$ 669
VU-1000-1V	9217-04	UPGRADE FOR VN1000 VICONNET SOFTWARE; upgrade one (1) ViconNet version; license certificate	\$ 1,031	\$ 669
VU-500-1V	9217-03	UPGRADE FOR VN500 VICONNET SOFTWARE; upgrade one (1) ViconNet version; license certificate	\$ 313	\$ 203
VU-VMC-1V	9217-06	UPGRADE FOR VICONNET VIRTUAL MATRIX CONTROLLER; upgrade one (1) ViconNet version; license certificate	\$ 1,465	\$ 950
VU-KE-2V	9218-00	UPGRADE FOR KOLLECTOR ELITE; upgrade two (2) ViconNet versions; license certificate	\$ 2,797	\$ 1,814
VU-KP-2V	9218-01	UPGRADE FOR KOLLECTOR PRO; upgrade two (2) ViconNet versions; license certificate	\$ 2,484	\$ 1,611
VU-KL-2V	9218-02	UPGRADE FOR KOLLECTOR NETWORK SERVER/KOLLECTOR LITE; upgrade two (2) ViconNet versions; license certificate	\$ 2,172	\$ 1,409
VU-NVR-2V	9218-05	UPGRADE FOR VN-NVR; upgrade two (2) ViconNet versions; license certificate	\$ 1,548	\$ 1,004
VU-1000-2V	9218-04	UPGRADE FOR VN1000 VICONNET SOFTWARE; upgrade two (2) ViconNet versions; license certificate	\$ 1,548	\$ 1,004
VU-500-2V	9218-03	UPGRADE FOR VN500 VICONNET SOFTWARE; upgrade two (2) ViconNet versions; license certificate	\$ 470	\$ 305
VU-VMC-2V	9218-06	UPGRADE FOR VICONNET VIRTUAL MATRIX CONTROLLER; upgrade two (2) ViconNet versions; license certificate	\$ 2,197	\$ 1,425

**Added:**

- **KRX-3 Video Decoder** for use with the Virtual Matrix Controller and VN-855 IP camera.

Model	Product Code	Description	User	Dealer
KRX-3	9119-00	VICONNET 3-CHANNEL DIGITAL VIDEO DECODER; 90 fps, ViconNet Ver 4.0; for use with Virtual Matrix Controller: power over Ethernet capable	\$ 3,076	\$ 1,995
VN-855V4	9149-44	I-ONYX™ IP CAMERA; 1/3-inch CCD; 540 TVL horizontal resolution. Fully compatible with ViconNet systems. Video transmission over TCP/IP network (30 fps ). Includes ViconNet VN100V4 4-channel viewer software. PoE compatible	\$ 970	\$ 629
VN-855DNDV4	9149-54	I-ONYX™ IP CAMERA; 1/3-inch CCD; day/night; 480 TVL horizontal resolution. Fully compatible with ViconNet systems. Video transmission over TCP/IP network (30 fps ). Includes ViconNet VN100V4 4-channel viewer software. PoE compatible	\$ 1,039	\$ 674
VN-855WDRV4	9149-64	I-ONYX™ IP CAMERA; 1/3-inch CCD; wide dynamic range; 480 TVL horizontal resolution. Fully compatible with ViconNet systems. Video transmission over TCP/IP network (30 fps ). Includes ViconNet VN100V4 4-channel viewer software. PoE compatible	\$ 1,195	\$ 775



**Added:**

- 32", 42" and 46" LCD monitors. Look for a future Sales Alert with more information.



Model	Product Code	Description	User	Dealer
VM-632LCD	9213-00	32-IN. LCD HDTV MONITOR; 1366 x 768 resolution, stereo sound, PIP	\$ 2,779	\$1,803
VM-642LCD	9214-00	42-IN. LCD HDTV MONITOR; 1366 x 768 resolution, stereo sound, PIP	\$ 4,712	\$3,057
VM-646LCD	9215-00	46-IN. LCD HDTV MONITOR; 1366 x 768 resolution, stereo sound, PIP	\$ 6,544	\$4,245

**Steeply Discounted:**

- AurorAcord multiplexer/recorder prices have been reduced to meet current market.

Model	Product Code	Description	User	Dealer
AURC-FCD80	7703-00	AURORACORD DIGITAL VIDEO MULTIPLEXER & RECORDER; 30 fps, 16-channel, color, duplex, includes floppy drive, CD drive and 80 GB HDD	\$ 1,665	\$ 1,080
AURC-FCD160	8036-00	AURORACORD DIGITAL VIDEO MULTIPLEXER & RECORDER; 30 fps, 16-channel, color, duplex, includes floppy drive, CD drive and 160 GB HDD	\$ 1,717	\$ 1,114
AURC-CD320	8198-00	AURORACORD DIGITAL VIDEO MULTIPLEXER & RECORDER; 30 fps, 16-channel, color, duplex, includes CD drive and two 160 GB HDDs	\$ 1,771	\$ 1,149
AURC-CD500	8346-00	AURORACORD DIGITAL VIDEO MULTIPLEXER & RECORDER; 30 fps, 16-channel, color, duplex, includes CD drive and two 250 GB HDDs	\$ 1,969	\$ 1,277

*Note: Prices for all AurorAcord units are valid only while supplies last.*

**Replacements:**

- The new VDR 304/308 Series will replace the older 204/208 models. The new versions offer MPEG4 compression, multi channel playback and backup 128 channel multi-viewer and other improvements. Watch for a future sales alert with more information. Changeover will occur during Fall 2007.

Model	Product Code	Description	User	Dealer
VDR-304-16CD	8782-15	4-CHANNEL DIGITAL VIDEO RECORDER; 160 GB hard drive, 30 fps per channel, CD/RW, PTZ control, audio; network control and viewing software included	\$ 1,927	\$ 1,250
VDR-304-30CD	8783-05	4-CHANNEL DIGITAL VIDEO RECORDER; 300 GB hard drive, 30 fps per channel, CD/RW, PTZ control, audio; network control and viewing software included	\$ 2,282	\$ 1,480
VDR-304-50CD	8783-15	4-CHANNEL DIGITAL VIDEO RECORDER; 500 GB hard drive, 30 fps per channel, CD/RW, PTZ control, audio; network control and viewing software included	\$ 3,137	\$ 2,035
VDR-308-30CD	8967-05	8-CHANNEL DIGITAL VIDEO RECORDER; 300 GB hard drive, 30 fps per channel, CD/RW, PTZ control, audio; network control and viewing software included	\$ 3,114	\$ 2,020

*\*\*Check with Vicon representative for availability of VDR-304 models*

## Matrix Systems

### Removed:

- The V1400-DVC-3 System Console has been eliminated.



## Cameras and Domes

### Changed:

- “V” options for Surveyor Domes are now V4 instead of V3. Prices have been reduced for both the standard and pressurized options.

Model	Product Code	Description	User	Dealer
"-V4" Option	"-55" Option	VICONNET TCP/IP OPTION; for SurveyorVFT Domes. Add "-V4" suffix to any SurveyorVFT dome model number and substitute "-55" at the end of the product code. (ex: SVFT-C22 (8701-00) becomes SVFT-C22-V4 (8701-55))	\$ 728	\$ 472
"-V4" Pressurized Option	"-55" Option	VICONNET TCP/IP OPTION; for SurveyorVFT Pressurized Domes. Add "-V4" suffix to any SurveyorVFT Pressurized dome model number and substitute "-55" at the end of the product code. (ex: SVFT-PR23 (8769-00) becomes SVFT-PR23-V4 (8769-55))	\$ 1,139	\$ 739

### Added:

- VC-700 Series is similar to VC-600 Series but features a larger dome and 90 degree tilt.

Model	Product Code	Description	User	Dealer
VC-700S	9137-24	4-1/2-INCH CAMERA DOME; color, 3.3-12 mm varifocal autoiris lens, 550 HTVL, INT/LL, 12VDC/24VAC isolated power supply and smoked lower dome; 90° tilt	\$ 407	\$ 264
VC-710S	9137-34	4-1/2-INCH CAMERA DOME; color, 3.3-12 mm varifocal autoiris lens, 480 HTVL, Wide Dynamic Range, INT/LL, 12VDC/24VAC isolated power supply and smoked lower dome; 90° tilt	\$ 614	\$ 398

### Added:

- 2.6-6 mm lens options to the V926, V910 and V894 series.

Model	Product Code	Description	User	Dealer
V926A-CA	8395-14	IN-CEILING DOME CAMERA; outdoor, includes 1/3-in. high-resolution color camera with ExView high-sensitivity CCD, 2.6-6 mm varifocal autoiris lens, heater and smoked dome	\$ 706	\$ 458
V926AT-CA	8396-14	IN-CEILING DOME CAMERA; outdoor includes 1/3-in. high-resolution color camera with ExView high-sensitivity CCD, 2.6-6 mm varifocal autoiris lens, heater and smoked dome; UTP video transmission.	\$ 737	\$ 478
V926A-DN	8397-14	IN-CEILING DOME CAMERA; outdoor, includes 1/4-in. high-resolution color/monochrome camera, 2.6-6 mm varifocal day/night autoiris lens, heater and smoked dome	\$ 831	\$ 539
V910A-CA	8387-14	SURFACE MOUNT OUTDOOR DOME CAMERA; includes 1/3-in. high-resolution color camera with ExView high-sensitivity CCD and 2.6-6 mm varifocal autoiris lens, heater and smoked dome	\$ 706	\$ 458
V910AT-CA	8388-14	SURFACE MOUNT OUTDOOR DOME CAMERA; includes 1/3-in. high-resolution color camera with ExView high-sensitivity CCD and 2.6-6 mm varifocal autoiris lens, heater and smoked dome; UTP video transmission	\$ 737	\$ 478
V910A-DN	8389-14	SURFACE MOUNT DAY/NIGHT OUTDOOR DOME CAMERA; includes 1/4-in. high-resolution color/monochrome camera and 2.6-6 mm day/night varifocal autoiris lens, heater and smoked dome	\$ 831	\$ 539

Roughneck models continued on next page.



Cameras and Domes continued

V894CSH-2.6-6	8750-04	INDOOR; 1/3-in. high-resolution color camera with ExView CCD and isolated power input, 2.6-6 mm autoiris varifocal lens, brushed stainless steel finish	\$ 717	\$ 465
V894CSH-DN	8497-04	INDOOR; 1/4-in. day/night high-resolution camera with isolated power input, 2.6-6 mm autoiris varifocal lens, brushed stainless steel finish	\$ 831	\$ 539

**Changed:**

- The VC-565 day/night cameras have been replaced by the VC-566. The VC-566 offers slightly higher resolution than the VC-565.

Model	Product Code	Description	User	Dealer
VC566DN	8385-54	DAY/NIGHT CAMERA; 1/3-in. format, 24 VAC high-resolution color/monochrome operation; 540 TVL (day) and 580 TVL (night) horizontal resolution	\$ 486	\$ 315

## Multiplexers and Quads

**Steeply Discounted:**

- Aurora2000 multiplexer prices have been reduced to meet current market.

Model	Product Code	Description	User	Dealer
AUR2K-SC3	6904-00	16-CHANNEL COLOR SIMPLEX MULTIPLEXER; 30 images per second live view refresh	\$ 1,232	\$ 950
AUR2K-DC3	6907-00	16-CHANNEL COLOR DUPLEX MULTIPLEXER; 30 images per second live view refresh	\$ 1,272	\$ 1,050
AUR2K-DC6	6908-00	16-CHANNEL COLOR DUPLEX MULTIPLEXER; 60 images per second live view refresh	\$ 1,310	\$ 1,175
AUR2K-SC3C	7430-00	16-CHANNEL COLOR SIMPLEX MULTIPLEXER; 30 images per second live view refresh; <b>includes looping cables</b>	\$ 1,293	\$ 990
AUR2K-DC3C	7433-00	16-CHANNEL COLOR DUPLEX MULTIPLEXER; 30 images per second live view refresh; <b>includes looping cables</b>	\$ 1,333	\$ 1,090
AUR2K-DC6C	7434-00	16-CHANNEL COLOR DUPLEX MULTIPLEXER; 60 images per second live view refresh; <b>includes looping cables</b>	\$ 1,372	\$ 1,215

*Note: Prices for all AuroraA units are valid only while supplies last.*