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**TASK 01: Greet Guests** 

#### PROCEDURE **STANDARD** ■ All Guests acknowledged within 10 feet with a Acknowledge all Guests (internal-external) enthusiastically approaching within 10 feet. smile and eye contact. Provide a warm greeting within 5 feet. Use Guest name when known. ■ All Guests greeted verbally within 5 feet. Example: Good Morning/Afternoon/ Evening Mr. , Welcome on board? ■ Team Members speak first when greeting 1) If a Guest approaches while you are busy Guests. with other work not involving a Guest or safety related task, stop what you are Guest names used as much as possible, doing and greet the Guest, never ignore unless requested otherwise by Guest. him/her. ■ Guest is never ignored. 2) If you are busy assisting another Guest, excuse yourself to the party and greet Guest. Inform the Guest you will be with All Guests will be attended to before him/her momentarily. employees. Example: Good Morning/Afternoon/ Evening, I will be with you momentarily. ■ Greetings varied to avoid repetition. 3) Assist any Guest before helping employees. ■ Practice a sincere smile, use eye contact and maintain an open/welcoming body posture when communicating with a Guest. ■ Speak first when Guests enter Hospitality Zone (10/5 Rule). Vary greetings when greeting multiple Guests in a row. Example: Hello, welcome on board. Good Morning, nice to have you on board. Hello, thank you for joining us today.



#### **TASK 02: Personalize the Experience**

#### **PROCEDURE STANDARD** ■ Personalize your interactions with each Guest: ■ Cues picked up in conversation used by Team 1) Identify type of Guest in front of you and Members to personalize the experience for each their possible needs (business traveler, Guest. traveling with children, nervous flyer, traveling with pets). All Guests are addressed by name when known. 2) Be proactive and anticipate the Guest needs by delivering those needs even before the Guests not acknowledged by first name, instead Guest asks for them. addressed by title and surname (Mr., Mrs., Dr.) 3) Find out and use Guest's name whenever ■ Guests addressed by title and last name unless possible. 4) Offer assistance and your name. Example: Guest requests otherwise. Mr. \_\_\_\_\_, my name is \_\_\_\_\_. If I may be of any assistance during the flight, please do Guest name not used more than three times in not hesitate to ask. Have a great flight. most interactions. 5) Guest asks information, questions whenever appropriate. Example: ■ If name is unknown, Guest addressed by Sir or a) How did you enjoy your stay in (departing Ma'am. 6) Engage Guests in polite conversation ■ Guest's name is shared with other team whenever appropriate. members. ■ Take opportunities to personalize the Guest's ■ Guest name use must be sincere not forced or experience by using their name during contrived. interactions: 1) At touch points during sequence of service All Lead Guests acknowledged. 2) When introducing them to another Team Member 3) Upon the conclusion of an interaction ■ Find out the Guest's name: 1) Manifest 2) Ask the Guest 3) From Hosts ■ When unable to pronounce Guest's name: 1) Ask Guest for correct pronunciation 2) Ask another Team Member 3) Try to pronounce it on your own

Acknowledge Lead Guest by name or title.



#### TASK 03: Make Every Moment and Final Impression Memorable

#### **PROCEDURE STANDARD** ■ All promises made by advertisement, other ■ Understand the MGM Resorts International Mission, Vision Core Values and People departments or individuals are identified and fulfilled to ensure Guest satisfaction. Philosophy. ■ Be aware of any promises already made to ■ Team Members take opportunities to identify each Guest through the company's marketing Guest preferences to provide memorable messages and the importance of keeping moments. Guest preferences shared with other Team Members those promises at each touch point. Identify Guest preferences and adjust actions ■ Team Members maintain eye contact to show to provide memorable moments. Examples: they are listening to Guests. 1) Remember beverage preferences 2) Remember how they take their coffee/tea ■ All Team Members remain aware of their body 3) Welcome Guests by name when boarding language, verbiage and voice tones when in 4) Proactively providing information or sight or earshot of Guests. answers to questions before Guest asks. Examples: All Guests are thanked and invited back. a) Mr. \_\_\_\_, I see you reading the seat operation instructions, can I be of Team Members speak first and last when extending parting pleasantries to deplaning assistance? b) Mr. and Mrs. \_\_\_\_\_, can I assist you Guests. with the seat belt? 5) Document preferences from a previous flight 6) Determine how open a Guest is to conversation, menu descriptions and/or being disturbed for service ■ Listen carefully to every request by: 1) Keeping eye contact 2) Not allowing interruptions 3) Nodding to acknowledge understanding 4) Ask questions to clarify Understand the impact of a Guest's perception of Team Members during service. 1) Be aware of body language 2) Be aware of verbiage and voice tone



#### TASK 03: Make Every Moment and Final Impression Memorable

| PROCEDURE  | STANDARD |
|--|----------|
| <ul> <li>Exercise the three most important points during the Guest departure:         <ol> <li>Thank them for the support Example: Thank you Mr for staying with us.</li> <li>Wish them well in the future Example: Safe travels back to your home.</li> <li>Invite them to come back Example: We are looking forward to seeing you again soon.</li> <li>Acknowledge their answer Example: You are welcome</li> </ol> </li> <li>Speak first and last.</li> </ul> |          |
|  |          |



#### TASK 04: Own Each Guest Request and Demanding Situation

| PROCEDURE  | STANDARD  |
|--|---|
| Avoid saying "I do not know". Example: "That is a good question. Allow me a moment to find out the information."   | Never say "NO." Options and alternatives are<br>offered every time. Except safety of flight<br>situation.   |
| <ul> <li>If you cannot satisfy a request, offer an alternative. Example: "I am unable to offer you an extra chicken dish. We do have extra pork or salmon. Can I offer one of those?"</li> <li>Get back to the Guest with the correct information within a committed timeframe. Example: Mr, it will take me about 10</li> </ul>                                 | <ul> <li>All Guests requests are owned by Team Member until delivered.</li> <li>All promised times for delivery requests are kept or the Guest is advised if the request will require additional time.</li> <li>All Guest requests are followed up on to</li> </ul> |
| minutes finish meal service, and then I will be able to find the information for you. Would that be ok for you?  | <ul><li>ensure satisfaction.</li><li>Sincerity will be displayed through the tone of voice when communicating with a Guest.</li></ul>   |
| Acknowledge their answer. Example: Thank<br>you.   | <ul> <li>Team Members look for signs of stressed<br/>Guests and proactively deal with the<br/>demanding situation.</li> </ul>   |
| <ol> <li>HANDLING GUEST REQUEST         <ol> <li>Happily take the Guest's request (own each request).</li> <li>Example: Mr, I will be happy to help you with that.</li> <li>Listen carefully for the instructions. Eye contact, no interruptions, nodding.</li> <li>Provide an accurate &amp; realistic time for the request to be achieved.</li></ol></li></ol> | demanding Situation.  |



#### TASK 04: Own Each Guest Request and Demanding Situation

| PROCEDURE  | STANDARD |
|--|----------|
| appropriate person/dept when necessary.  8) Follow up on every request to ensure satisfaction if a third person must be involved.  |          |
| <ul> <li>Control the speed, tone and volume of your<br/>voice when speaking to a Guest.</li> </ul>   |          |
| ■ Project a sincere tone of voice.   |          |
| ■ DEALING WITH DEMANDING SITUATIONS  1) Look for signs of Guests becoming stressed:  a) Voice:  i) Speeds up  ii) Volume increases  iii) Change in pitch  iv) Crackling/trembling  v) Becomes personal ("You said what!?")  b) Body Language:  i) Rapid or agitated movement  ii) Pacing, drumming pointing  iii) Standing taller or moving in  c) Facial Expressions:  i) Reddening of face or throat  ii) "Eyeballing" you  iii) Inverted eyebrows or squinted eyes  2) Be aware of these potential flash points that a situation may be about to escalate into a complaint  3) Proactively own the situation  4) Inform the Guest what options we can offer or what we can do to fix it |          |



**TASK 05: Handle Complaints** 

| PROCEDURE   | STANDARD  |
|---|---|
| a) Stop what you are doing if you are not assisting another Guest. If assisting another Guest, acknowledge the Guest with the complaint and indicate you will be with the Guest momentarily. b) Make eye contact; switch off all other thoughts c) Do not interrupt d) Do not smile (only time) e) Do not agree/disagree f) Do not blame others g) Listen carefully h) Take notes i) If needed, repeat back to clarify 2) Thank the Guest a) For bringing the situation to your attention 3) Apologize a) Never justify or blame others 4) Agree on a course of action a) Do not ask "What would you like?" b) Provide options to Guest c) Do not make promises you cannot keep 5) Take Action a) Keep your promise 6) Report To Pilot 7) Follow Up | <ul> <li>All complaints addressed &amp; handled in a timely and effective manner, following Complaint Handling Structure.</li> <li>All complaints and negative comments will be recorded on Flight Report.</li> </ul> |



TASK 06: Be a Company Ambassador

| PROCEDURE  | STANDARD  |
|--|---|
| <ul> <li>You are an ambassador for the company; clearly in the eyes of the Guest, you represent the company (in or out of the aircraft).</li> <li>Be knowledgeable regarding other department/property's services &amp; hours of operations, and convey the information to the Guest with enthusiasm and passion for the product, or seek the information if necessary.</li> <li>Familiarize yourself with attractions, activities and events provided by the properties.</li> <li>Be knowledgeable of food and beverage menu offerings, including:         <ol> <li>Meals</li> <li>Specialty Meals</li> <li>Desserts</li> <li>Snacks</li> <li>Wines</li> <li>Liquors</li> </ol> </li> </ul> | <ul> <li>All Team Members are knowledgeable of the following and seek opportunities to promote and answer questions from Guests.</li> <li>1) Company</li> <li>2) Other departments/properties</li> <li>3) On board products</li> <li>4) Featured business partners</li> <li>5) Operation of equipment on board</li> </ul> |
| Be knowledgeable of featured business<br>partners (restaurant partners, Hotel Partners,<br>airline partners, etc.).  |   |
| ■ Be knowledgeable of amenities and provide Guests information and directions (operations of seats, in-flight entertainment system, music and movie selections).   |   |



#### **TASK 07: Communicate Professionally**

| PROCEDURE  | STANDARD  |
|--|---|
| <ul> <li>■ Practice positive non-verbal, verbal, inflections and impressions.</li> <li>■ Actively listen to the Guest needs and keep him/her informed in a language the Guest can understand.</li> <li>■ Use positive language. Examples: <ol> <li>Good morning, afternoon, evening</li> <li>Welcome to / Welcome back</li> <li>Sir, Ma'am, Mr./Mrs./Ms./Dr. (last name)</li> <li>How may I assist you?</li> <li>Is there anything further I can do for you?</li> <li>Yes, Certainly, Absolutely</li> <li>I'd be more than happy to</li> <li>It will be my pleasure</li> <li>You are most welcome</li> <li>Thank you for waiting</li> <li>Jappreciate your patience</li> <li>That's a good question. Let me check and find out for you right away.</li> <li>Thank you for the suggestion</li> </ol> </li> <li>■ Avoid negative phrases or language that is too casual or familiar. Examples: <ol> <li>Hi, Hey, What's up?</li> <li>Good to see ya, Hi folks</li> <li>Man, Dude, Dear, Honey (or any terms of endearment)</li> <li>Do you need anything?</li> <li>Yeah, sure</li> <li>No problem, no worries</li> <li>Ok, all right</li> <li>I don't know</li> <li>No (when used at the beginning of any response)</li> <li>We can't do that</li> <li>You'll have to</li> <li>Give me a minute</li> </ol> </li> </ul> | <ul> <li>Positive non-verbal facial expressions, gestures and posture maintained at all times. 15)Smile 16)Eye contact 17)Upright, open posture, no leaning, no crossed arms 18)Open gestures, no pointing 19)Professional appearance, in compliance with Uniform and Grooming Standards</li> <li>Guests clearly understand Team Members.</li> <li>Team Members use positive language and avoid negative phrases or language that is too casual or familiar.</li> <li>Team Members avoid using industry jargon when communicating with Guests.</li> </ul> |



#### **TASK 07: Communicate Professionally**

| PROCEDURE   | STANDARD |
|---|----------|
| 13)Hang on a second; I'll be right back<br>14)It's not my job   |          |
| <ul> <li>Write notes, ask specific questions, and<br/>repeat the information back when<br/>communicating with a Guest.</li> </ul> |          |
| Keep eye contact and exercise professional<br>body language.  |          |
| Stop what you are doing every time a Guest<br>approaches and focus on communication.  |          |
| Avoid industry terminology or jargon.   |          |
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#### **TASK 08: Project Perfect Grooming**

#### PROCEDURE **STANDARD** ■ Team Members must adhere to grooming and ■ Maintain good personal hygiene at all times: 1) Shower or bathe daily. uniform at all times while at work. 2) Use deodorant daily. 3) Brush your teeth regularly and keep them Appearance creates a positive impression to in good repair. the Guests. 4) Keep your breath fresh. 5) Use perfume/cologne sparingly; never use ■ Take pride and great care in your personal strong fragrances. appearance. 6) Keep your hands clean; wash hands frequently. ■ Strict adherence to grooming and uniform 7) Keep your nails clean and manicured at all standards must be maintained. times: a) Natural colors are acceptable. ■ Daily hygiene is followed; Guests and cob) No chipped nails. workers are not offended by an employee's c) Use only one color on all your nails. hygiene. d) Ornaments and decals are not permitted. 8) Maintain regular haircuts and daily cleaning ■ Fragrances are used only to compliment the and conditioning of hair: overall appearance, never offensive to others. a) Keep a hairstyle which compliments your face shape and portrays business-■ Hairstyles are to be attractive to Guests and like appearance. conservative, portraying a business-like b) No extreme hair color, two-tone colors appearance. or excessively styled hair. ■ Tattoos are not to be visible at any time. Guidelines for women: 1) Keep make-up conservative, no bright ■ Nail length not to interfere with daily activities. shades of lipstick or eye shadow. 2) Touch up your make-up and hair throughout the day. 3) Visible body hair (i.e., underarms, legs) must be clean-shaven at all times. 4) Keep shoulder-length or longer hair tied back, away from face. 5) Hairpins, ribbons, bands are to be of a neutral color (brown, black, navy blue) or color-coordinated with the outfit worn. ■ Guidelines for men:

below the shirt collar.

1) Keep hair neatly trimmed; not to extend



#### **TASK 08: Project Perfect Grooming**

| PROCEDURE  | STANDARD |
|--|----------|
| PROCEDURE  2) Keep sideburns well trimmed; not to extend below the ear. Keep them uniform in width; no bushy or "mutton-chop" styles.  3) Be clean-shaven at all times, no beards or goatees (in-flight crew).  4) Mustaches must be neatly trimmed, not of an extreme style and not to extend past the upper lip. Mustaches can only be grown during periods of vacations or extended time off. | STANDARD |
|  |          |



TASK 09: Be in Perfect Uniform

#### **PROCEDURE STANDARD** ■ Allow enough time to change into uniform ■ Clothing/uniforms are to always be: before shift begins. 1) Clean, freshly pressed and coordinated 2) Free of odors and stains 3) Free of rips, holes and tears ■ Wear underclothing at all times; keep it clean and changed daily. 4) Properly fitted ■ For non-flight office duties, it is acceptable to ■ Clothing projects a business-like image to the report in normal business casual attire. quests. ■ Flight Attendant Uniforms: ■ Entire uniform must be worn at all times. 1) Wear issued slacks or tailored skirts with blouses/pressed shirt and Jacket. ■ Uniform worn as determined by the manager 2) Pay attention to color, style and fabric (i.e., long sleeves to be worn down and mixing and coordinating. buttoned, not rolled up). 3) Hemlines are to reach the knees or below. 4) Necklines are to be discreet. ■ Only issued uniform items worn (i.e., sweaters 5) Sleeveless and halter outfits are not to be approved by manager). permitted. ■ Items in pockets must not create a bulge or be ■ Pilot Uniforms: visible. 1) Wear issued slacks with long or shortsleeved shirts, with jacket or coat. ■ Badges must be worn at all times. 2) Wear a standard business tie: a) design and prints are to be subtle Uniforms are not to be removed from property. Footwear: 1) Flight Attendants: Black Pump, not to ■ No pins or other jewelry allowed on uniform, exceed two inch heel, no ornamentation. unless issued by department. 2) Pilots: Black Oxford type shoes or plain, non-ornate boots. 3) Mechanics: Safety Footwear is required. ■ Hosiery/Socks: 1) Women wear nylon stockings at all times with a skirt/dress: a) color of stocking is to be colorcoordinated with the outfit to enhance the total look b) no runs in stockings



#### TASK 09: Be in Perfect Uniform

| PROCEDURE  | STANDARD |
|--|----------|
| 2) Men or Women wear blue or black color dress socks at all times:  a) coordinated with the dress slacks/uniform worn  b) no holes or runs in socks                                  |          |
| <ul><li>Badges: Wear your badge</li><li>1) Keep your badge</li><li>2) If your badge is lost</li></ul>  |          |
| <ul> <li>Unacceptable jewelry:</li> <li>1) Visible neck chains for men</li> <li>2) Multiple bracelets</li> <li>3) Dangling or flashy earrings</li> <li>4) Earrings on men</li> </ul> |          |
| <ul> <li>Acceptable jewelry:         <ul> <li>1) Earrings:</li></ul></li></ul>   |          |
| Wear a solid black plain belt with a<br>conservative buckle.   |          |
| Avoid slouching with hands in pockets when<br>in uniform or on duty.   |          |
| <ul> <li>Non-Uniformed Employees</li> <li>1) Use good judgment in selecting your attire for work; be guided by appropriateness.</li> </ul>   |          |



#### TASK 10: Receive and Process a Jet Request

| PROCEDURE   | STANDARD   |
|---|--|
| <ul><li>Read Jet Request Form.</li><li>If no Jet Request Form provided, complete</li></ul>  | A Jet Request Form must be completed for all Jet Requests.   |
| form for requester.  Select aircraft by: 1) BBJ required by host 2) Route or destination 3) Number of Guests 4) Potential number of bags 5) Airfield limitations  | <ul> <li>All Jet Requests must have authorizer approval.</li> <li>1) Authorizer must be from approved list</li> <li>2) Authorization must be via email</li> <li>All aircraft limitations and Guest requirements taken into consideration when selecting aircraft.</li> </ul> |
| <ul><li>Enter Jet Request Form data into operating system.</li><li>1) Date</li><li>2) Time</li></ul>  | Jet Request information entered into operating<br>system and logged immediately upon<br>receiving request.   |
| <ul><li>3) Airport To</li><li>4) Airport From</li><li>5) Guests' names</li><li>6) Catering, if applicable</li></ul>   | All flight itineraries emailed to requested and<br>copied to applicable parties within 30 minutes<br>of receiving Jet Request.   |
| <ul><li>7) Special requests</li><li>8) Number of Guests</li></ul>   | Flight Scheduling form check off for all Jet<br>Requests.  |
| <ul> <li>Email flight itinerary to requester.</li> <li>1) Copy authorizer</li> <li>2) Reply all to original Jet Request</li> <li>3) Copy ADN on all international flights</li> </ul>  |  |
| <ul> <li>Enter flight information into national or international marketing log:</li> <li>1) Date</li> <li>2) Lead Guest's name</li> <li>3) M Life member number</li> <li>4) Departure time</li> <li>5) Location</li> <li>6) Arrival location</li> </ul> |  |
| <ul><li>7) Aircraft type and tail number</li><li>8) Number of Guests</li><li>9) Approximate flight cost (national only)</li></ul>   |  |



#### TASK 10: Receive and Process a Jet Request

| PROCEDURE   | STANDARD |
|---|----------|
| ■ Print out Jet Request Form.   |          |
| Attach Jet Request Form to Flight Scheduling<br>Form and check off that Flight Request steps<br>were completed. |          |
| ■ Insert Forms into dispatch binder.  |          |
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#### TASK 11: Select an Aircraft and Crew

| PROCEDURE  | STANDARD   |
|--|--|
| <ul> <li>Check number of Guests on request:</li> <li>1) Number of seats required</li> <li>2) Baggage space requirements</li> <li>If requested number of Guests or baggage</li> </ul>   | <ul> <li>Compliance with aircraft specified seating capacities.</li> <li>Children "under the age of 2 years old" are considered lap children.</li> </ul> |
| space requirements exceeds aircraft limitations, coordinate with Marketing.  | Baggage must fit into the designated baggage compartments.   |
| <ul><li>Verify aircraft availability:</li><li>1) Maintenance</li><li>2) Already assigned or on hold</li></ul>  | <ul> <li>Guest capacity greater than 10 people must<br/>be prioritized to a 550 or BBJ (baggage<br/>capacity).</li> </ul>                                |
| <ul> <li>Assign specific aircraft requested and check<br/>Guests' profile for aircraft preferences to<br/>include:</li> <li>1) Direct TV</li> </ul>  | Minimum runway length and width<br>requirements are 4500ft x 90ft for Gulfstream<br>jets & 5500ft x 100ft for BBJ.                                       |
| 2) WiFi 3) Bedroom(s) 4) Shower  | A current and qualified crew member is assigned.   |
| <ul> <li>Review aircraft and airport limitations:</li> <li>1) Runway length and width</li> <li>2) Flight endurance</li> <li>3) Airport regulations and restrictions</li> <li>4) Ramp space</li> <li>5) Stairs</li> </ul>               |  |
| <ul> <li>If unable to offer requested or suitable aircraft, offer solutions. Example:</li> <li>1) Time change</li> <li>2) Date change</li> <li>3) Route/Airport change</li> <li>4) Off fleet option</li> <li>5) BBJ upgrade</li> </ul> |  |
| <ul> <li>Select and assign current and qualified crew:</li> <li>1) PIC, SIC and Flight Attendant.</li> <li>2) Ensuring crew rotation and schedule is taken into account for work distribution balance.</li> </ul>                      |  |



#### TASK 11: Select an Aircraft and Crew

| PROCEDURE   | STANDARD |
|---|----------|
| Guest request for specific crew member.     In accordance with upcoming flight schedule requirements. |          |
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#### TASK 12: Send a Flight Itinerary and Gather Missing Information

| PROCEDURE  | STANDARD   |
|--|--|
| <ul> <li>Produce a flight itinerary for requestor(s) from scheduling software which will include:</li> <li>1) Aircraft tail number &amp; type scheduled</li> <li>2) Date of travel</li> </ul>  | All flight requestors sent must receive a flight<br>itinerary back from Flight Operations in a<br>timely manner.                                 |
| <ul><li>3) All Guests names (if provided)</li><li>4) Departure time</li></ul>  | Thorough information is received for the flight<br>to ensure Guest experience is flawless.   |
| <ul><li>5) Airport To</li><li>6) Airport From</li><li>7) Special Catering requested (if/when</li></ul>   | ■ Flight paperwork printed for viewing in binder.  |
| applicable)  8) All additional special Guest requests  | <ul> <li>Email body of the flight itinerary to include all<br/>known information.</li> </ul>   |
| Copy the flight itinerary attachment on to the<br>original email requesting the jet and always<br>include flight approver.   | <ul> <li>Flight itineraries emailed to requester and<br/>copied to applicable parties within 30 minutes<br/>of receiving Jet Request.</li> </ul> |
| <ul> <li>Subject line for the flight itinerary email to include the following:</li> <li>1) Flight Itinerary</li> <li>2) Lead Guest name</li> <li>3) Date of flight</li> <li>4) Tail number</li> </ul>  | Flight itinerary sent is initialed & checked off<br>on front of flight scheduling form once the<br>procedure is complete.                        |
| <ul> <li>If the following information was not provided, request to received them once available:</li> <li>1) Flight approval</li> <li>2) Flight date</li> <li>3) Lead Guest (if Lead Guest's name is not included on the manifest confirm that the individual will be on board)</li> </ul>   |  |
| <ul> <li>4) All missing Guest names</li> <li>5) Number of Guests</li> <li>6) Departure time</li> <li>7) Airport (FBO if there is a preference)</li> <li>8) Specific ground transportation needed <ul> <li>a) Type of vehicles</li> <li>b) Amount of vehicles</li> <li>c) Is a luggage van required</li> </ul> </li> <li>6) On siel station and sient state of the st</li></ul> |  |
| Special catering requirements  |  |



#### TASK 12: Send a Flight Itinerary and Gather Missing Information

| STANDARD |
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#### TASK 13: Book Ground Transportation Away From Home Base

| PROCEDURE   | STANDARD   |
|---|--|
| ■ Verify transportation information included on the Jet Request:  1) Name of Lead Guest  2) M-Life Numbers  3) Number of Guests  4) Amount of baggage  5) Pick up/drop off location  6) Pick up/drop off date and time  7) Type of transportation (Limo, Sedan, Van, SUV)  8) Route (Direct to airport, or stops)  ■ Call Limousine Company and provide them with following information:  1) Requesters name  2) Trip number  3) Tail number  4) Department (International or specific property if National)  5) Name of Lead Guest  6) M-Life number(s)  7) Pick up/drop off location  8) Pick up/drop off date and time  9) Type of transportation (Limo, Sedan, Van, SUV)  10)Route (Direct to airport, stops, address, etc.)  ■ Receive and review confirmation email from the ground transportation company.  ■ Email reviewed itinerary to requestor(s).  ■ Input into Flight Operation System:  1) Time transportation reservation number  3) Number and type of vehicles (4 SUV's)  4) Destination if available | <ul> <li>All known ground transportation booked 48 hours prior to the flight.</li> <li>Follow up 24 hours prior to flight if ground transportation requests unknown.</li> <li>Ground transportation confirmation is accurate and initial confirming details are correct.</li> <li>Day of flight/ground transportation information requirements:         <ol> <li>Chauffer's name and telephone number will be emailed to us by the ground transportation provider, then forward the email to the requestor.</li> <li>Must follow up with requestor on any pending or unknown ground transportation.</li> </ol> </li> </ul> |



#### TASK 13: Book Ground Transportation Away From Home Base

| PROCEDURE   | STANDARD |
|---|----------|
| <ul> <li>Print and attach ground transportation<br/>confirmation to trip paperwork.</li> </ul>  |          |
| Ensure confirmation is accurate and insert<br>copies of confirmations with the trip<br>paperwork.   |          |
| ■ Indicate on the front of the scheduling form the ground transportation company being used, number of vehicles & type of vehicles (specific) and reservation/confirmation numbers. |          |
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#### TASK 14: Verify/Closeout 24 Hours Prior

| PROCEDURE   | STANDARD  |
|---|---|
| <ul> <li>Verify the accuracy of the details that have been received by the requester that are on file for the flight the following (or same) day:         <ol> <li>Date &amp; departure time</li> <li>Destination</li> <li>Number of Guests</li> <li>Names of Guests</li> <li>Ground Transportation requirements</li> <li>Catering</li> <li>Aircraft type</li> </ol> </li> <li>No later than 24 hours prior to the flight, determine if there are any questions or details required to close out any open items of the flight.</li> <li>Email the requestor detailing any information still required.</li> <li>If the information is not received back in 30 minutes, follow up via phone call in an attempt to obtain the necessary information.</li> <li>If requester still does not have answers for open items, inform the requester that the standard order will be placed for all open items.</li> <li>Complete checklist items for flight verification.</li> </ul> | <ul> <li>All available information is entered into the flight itinerary.</li> <li>If Operations is unable to obtain catering information, then standard catering will be ordered.</li> <li>If Operations is unable to obtain ground transportation information from requestor, then the following will be reserved:         <ol> <li>6 Guests or less 1 x 8 passenger limo</li> <li>More than 6 Guests 2 x 8 passenger limo's with a luggage van</li> </ol> </li> <li>Final itinerary sent out at least 24 hours prior to trip, unless trip is within 24 hour window.</li> <li>If trip is within 24 hour window trip sheet will be sent out immediately after completing verification checklist.</li> </ul> |



#### TASK 15: Send a Trip Sheet

| PROCEDURE   | STANDARD   |
|---|--|
| ■ Enter all known information into Flight Operations System (to include):  1) Trip Number 2) Date 3) Times 4) Aircraft 5) Crew Names 6) Route or destination 7) Passenger Names 8) Catering 9) Transportation 10)Fuel Release 11)FBO Information 12)Hotel Information 13)International Forms 14)Special Request  ■ Print the completed Trip Sheet to be sent to the Crew: 1) Open trip in Flight Operating System 2) Press PRINT (this will create a pdf) 3) Press SAVE (this will allow you to EMAIL) 4) Email the TRIPSHEET to yourself  ■ Forward the Trip Sheet to the Crew, Maintenance and be sure that you DIRECT REPLIES to Ops.  ■ When forwarding Trip Sheet, put the following information in the RE: in this order: DATE OF TRIP > TAIL > CREW & (OVERNIGHT when applicable). | ■ The crew must have the Trip Sheet no later than 1700 the night before the flight.  ■ The Trip Sheet must contain all necessary information for the crew to conduct a safe and comfortable flight.  ■ Trip Sheet must contain at least (1 – 9) on the Procedure on Left, before the flight departure.  ■ Crew must confirm that they received the Trip Sheet within 30 minutes of the email or Ops on duty will call the crew member. |



**TASK 16: Order Catering** 

2) Blinis and toast points.

#### PROCEDURE **STANDARD** ■ Receive and confirm Trip Sheet from ■ Catering Request Form must include Flight Operations. Attendant contact information at bottom of form: ■ Email or call Crewmembers for Crew meal 1) F/A name choice. 2) Contact number 3) Email address ■ If Trip Sheet says "Special Catering", advise Operations to email the Guest Special Profile. ■ AM/PM Standard Catering Order: 1) Orange juice - 1 qt. per 5 Guests ■ Fill out Catering Request Form. 2) 2% milk – 1 qt. per trip 3) Half/Half – 1 pint per trip ■ When filling out Standard AM/PM Catering 4) Fruit skewers - 1 piece per Guest (plus 4 1) Specify how many total "pieces" of each 5) Sandwiches – 1 piece per Guest (plus 4 item that you are ordering. extra) 2) Order extra pieces. 6) Dessert – 1 piece per Guest (plus 4 extra) 7) Mini cookies – 3 pieces per Guest ■ When ordering platters ready to serve, order by display platter and indicate how many ■ Extra pieces ordered for standard catering in Guests. Order condiments and the event that more Guests are added at last accompaniments per Chef's specifications. minute, or any damage in transport or plating. ■ When ordering Caviar, specifically ask for ■ Platters Ready to Serve condiments/ "Petrossian Tsar Imperial Ossetra Caviar." accompaniments to order: Order condiments and accompaniments per 1) Seafood Platter: Chef's specifications. a) Cocktail sauce by the pint on the side b) Lemon wedges wrapped in cheese cloth 2) Charcuterie and Crusty Bread - None ■ When ordering bulk catering, request specific item, number of servings, type of packaging 3) Imported & Domestic Cheese and Crusty and note "bulk pack." Examples: Bread - Crackers on the side 1) 3 – Whole Grilled Boneless Chicken Breast 4) Executive Fruit Tray - None (oven ready tins) Bulk Pack 5) Executive Crudités Tray: 2) 2 – Filet Mignons (RARE) (oven ready tins) a) Ranch dressing on the side by the pint **Bulk Pack** b) Honey mustard dressing on the side by 3) 5 Servings – Garlic Mashed Potatoes the pint (oven ready tins) Bulk Pack 4) 5 Servings Mixed Green Salad all Carrots, ■ Caviar: Sliced Cucumbers, Tomatoes packed 1) Only "Petrossian Tsar Imperial Ossetra separate and Bulk Pack Caviar is requested.



**TASK 16: Order Catering** 

| PROCEDURE   | STANDARD   |
|---|--|
| <ul> <li>Send catering request to:         <u>AviationCatering@mgmresorts.com</u>         Ensure this email is distributed to MGM Room     </li> </ul>                                      | Condiments in glass ramekins ready to serve.   |
| Service, all staff at Room Service, Aviation F/A's, Aviation Dispatch.  | Any liquids ordered must be packaged in spill proof containers.  |
| <ul> <li>Ask for confirmation from MGM Room<br/>Service when sending catering request.</li> </ul>   | <ul> <li>Confirmation must be received from MGM<br/>Room Service for all catering requests.</li> </ul> |
| ■ If no confirmation received, follow up with phone call (702-891-7419). Example: "Hello Chefs, Please confirm catering for Monday, Jan. 9, 2014, delivery at 12:00 noon. Thank you. Remy." | Follow up call placed if no confirmation received from MGM Room Service within 1 hour.                 |
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**TASK 17: Trip Preparation** 

| ■ Review NOTAM's to ensure no closures or restrictions for the flight.  ■ Review weather to determine any issues.  ■ For domestic overnights communicate hotel and rental car requirements to operations.  ■ For International Trips contact Jeppesen and begin trip coordination:  1) City Pairs 2) Departure date 3) Crew Names 4) Visa requirements 5) Crew accommodations 6) Receipt of all required information by Jeppesen  ■ Upon arrival review trip with Operations, and determine a course of action for any open or TBD items. |
|---|
| restrictions for the flight.  Review weather to determine any issues.  For domestic overnights communicate hotel and rental car requirements to operations.  For International Trips contact Jeppesen and begin trip coordination: 1) City Pairs 2) Departure date 3) Crew Names 4) Visa requirements 5) Crew accommodations 6) Receipt of all required information by Jeppesen  Upon arrival review trip with Operations, and determine a course of action for any open or   |
| ■ For domestic overnights communicate hotel and rental car requirements to operations.  ■ For International Trips contact Jeppesen and begin trip coordination:  1) City Pairs  2) Departure date  3) Crew Names  4) Visa requirements  5) Crew accommodations  6) Receipt of all required information by Jeppesen  ■ Upon arrival review trip with Operations, and determine a course of action for any open or  |
|   |



#### **TASK 18: Receive Catering**

| PROCEDURE   | STANDARD  |
|---|---|
| <ul> <li>Buzz the Catering Delivery person in.</li> <li>Greet the Catering person and check the sticker on the outside of the red Catering coolers for:         <ol> <li>Name of Guest</li> <li>Date</li> </ol> </li> </ul> | All Catering must be received two hours prior<br>to flight (normal delivery). |
| ■ Enter the time received on the Flight Scheduling form under Catering.   |   |
|   |   |



TASK 19: Crew Check-In

| PROCEDURE   | STANDARD  |
|---|---|
| <ul> <li>■ When Crew arrives at Operations or FBO, review Trip Package with Crew:         <ol> <li>NOTAMS</li> <li>Weather</li> <li>Guest Notes</li> <li>Catering</li> <li>Special Requests</li> <li>Transportation</li> <li>Route issues</li> </ol> </li> <li>■ Obtain trip kit from Operations:         <ol> <li>Aircraft iPads (2)</li> <li>T-Mobile HotSpot</li> <li>Customs Forms</li> <li>Plotting Charts</li> <li>EnRoute Charts</li> </ol> </li> <li>■ Assist loading F/A's catering and supplies that go to aircraft.</li> <li>■ Review NOTAMs to ensure no closures or restrictions affect Guest itinerary by destination.</li> <li>■ Identify any weather issues that may affect the Guest itinerary.</li> <li>■ Verify team mates have required information or supplies to complete the Guest mission.</li> <li>■ Justify all TBD's on trip sheet.</li> </ul> | <ul> <li>Crew arrives 90 minutes prior for domestic trips and 120 minutes prior for international trips.</li> <li>Trip package is reviewed immediately upon arrival.</li> <li>Crewmembers and Operations are aware of any trip challenges.</li> <li>Trip challenges are mitigated, or a plan to mitigate challenges is established prior to heading out to the aircraft.</li> <li>Trip kit is current and onboard aircraft.</li> <li>NOTAMs reviewed within 10 minutes of arriving in office.</li> <li>Weather issues identified within 10 minutes of arriving in office.</li> <li>NLT 1hour prior to departure.</li> <li>TBD's on trip sheet justified 30 minutes prior to departure.</li> </ul> |



TASK 20: Aircraft Power Up

| PROCEDURE  | STANDARD  |
|--|---|
| <ul> <li>Verify aircraft logbook.</li> <li>Power up aircraft.</li> <li>Verify operation of cabin entertainment system.</li> <li>Verify operation of available Guest communications.</li> <li>Verify operation of Guest information system.</li> <li>Verify operation of all onboard Guest amenities.</li> <li>Inform Flight Attendant immediately of any inoperative Guest service items.</li> </ul> | <ul> <li>All cabin items will be operable 1 hour prior to departure.</li> <li>In Las Vegas maintenance team will be onboard aircraft to assist with aircraft power up.</li> <li>Pilot will communicate with Maintenance any inoperative items in an attempt to reset.</li> <li>Flight Attendant notified immediately of any inoperative Guest service items.</li> </ul> |



**TASK 21: Position Aircraft** 

| PROCEDURE   | STANDARD   |
|---|--|
| PROCEDURE  Ensure aircraft is positioned on the correct spot for departure:  1) In Las Vegas Maintenance will position aircraft  2) At outstations pilot will call FBO to position aircraft  Verify necessary service equipment or personnel are in place prior to departure:  1) Tugs and tow bars  2) Firemen or handicap assist equipment  Verify aircraft is in proper departure position.  Verify taxi lanes in tight areas. | If weather allows the aircraft will be in position no later than 2 hours prior to departure.  Aircraft parking area will be free from obstructions.  Service equipment or personnel will be in position at least 15 minutes prior to departure.  Aircraft parking area will provide a solid walking surface for Guests.  Aircraft parking area will be an area that is safe and suites Guests' needs.  Aircraft parking area will provide enough room for Guests' private vehicles, luggage vans, etc. to provide room to maneuver.  No vehicle will park closer than 10 feet from MGM aircraft. |
| personnel are in place prior to departure: 1) Tugs and tow bars 2) Firemen or handicap assist equipment  Verify aircraft is in proper departure position.   | <ul> <li>Aircraft parking area will provide a solid walking surface for Guests.</li> <li>Aircraft parking area will be an area that is safe and suites Guests' needs.</li> <li>Aircraft parking area will provide enough room for Guests' private vehicles, luggage vans, etc. to provide room to maneuver.</li> <li>No vehicle will park closer than 10 feet from</li> </ul>  |



#### TASK 22: Pick Up Catering and Supplies Pre-Flight

| PROCEDURE   | STANDARD  |
|---|---|
| ■ Pick up red catering bag from refrigerator.   | <ul> <li>All catering items must match Catering<br/>request forms.</li> </ul>   |
| Check tail number, Guest name and date on<br>bag are correct.   | <ul> <li>All catering items checked visually by opening<br/>all containers.</li> </ul>  |
| Check items in bag match Catering Request Form.   | <ul><li>Wine bag must include:</li><li>1) 1 house red</li></ul>   |
| Check each individual item by opening the containers.   | 2) 1 house white 3) 1 house champagne   |
| If items are missing or incorrect, call MGM<br>Room Service and ask for the Chef On Duty<br>to correct deficiency.  | All items are retrieved that are required for<br>any Guest requests noted on trip sheet or<br>profile.  |
| Pick up wine bag for corresponding aircraft<br>from wine cooler and ensure all bottles are<br>present. If needed, pick up wine cooler key<br>from Operations.   | All catering items and supplies retrieved are<br>checked to ensure the corresponding tail<br>number matches the aircraft.                         |
| <ul> <li>Retrieve special wines from cooler for any<br/>special Guest requests noted on trip sheet or<br/>profile.</li> </ul>   | <ul> <li>Gulfstream air mattress must include air pump when retrieved for a flight.</li> <li>Items on dry erase board are erased after</li> </ul> |
| Check magazine shelves and pick up any<br>magazines for corresponding aircraft.   | retrieving to ensure items are not duplicated.  |
| Place catering bag, wine bag and magazines<br>on transport cart and transport to golf cart.   |   |
| <ul> <li>Check stock room for restock bag for corresponding aircraft and retrieve any special items needed for special Guest requests noted on trip sheet or profile.         Examples of items needed for special requests may include:         <ol> <li>Caviar server</li> <li>Extra serving platters</li> <li>Liquor</li> <li>Poker chips</li> </ol> </li> </ul> |   |



#### TASK 22: Pick Up Catering and Supplies Pre-Flight

| PROCEDURE  | STANDARD |
|--|----------|
| 5) Gulfstream air mattress and pump  |          |
| Check dry erase board in stock room for<br>corresponding aircraft items that may not fit in<br>restock bag and retrieve items. |          |
| After retrieving items noted on dry erase<br>board, erase items on board.  |          |
| ■ Transport all items in golf cart to aircraft.  |          |
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### TASK 23: Follow Up On Any Special Needs

| PROCEDURE   | STANDARD   |
|---|--|
| <ul> <li>Classify Special Needs as any deviation to standard client requests, such as;</li> <li>Disabled Guest assistance</li> <li>Pets</li> <li>Special luggage request such as storage and high value</li> <li>Firearms</li> <li>Special catering</li> <li>Unaccompanied minor</li> </ul> | <ul> <li>All Special Needs for our Guests will be communicated and confirmed on the trip sheet for the crew.</li> <li>All Guest Profiles checked prior to flight for all Special Needs.</li> </ul> |
| <ul> <li>Check to see if any flight has a Special Need.<br/>Locate this on the:</li> <li>1) Jet Request</li> <li>2) Host may Call or Email</li> <li>3) Guest Profile</li> </ul>   |  |
| Make the Special Needs arrangement or<br>make a reminder to complete arrangement in<br>the Flight Operations System for completion.   |  |



**TASK 24: Prepare Galley** 



#### **TASK 25: Fold Hot Towels and Hand Towels**

| PROCEDURE   | STANDARD  |
|---|---|
| PROCEDURE  Fold hot towels and hand towels for storage:  1) Select towel 2) Fold over twice 3) Fold in half | STANDARD  ■ Towel free of tears, holes and stains.  ■ Hems, seams and tags face in. |
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**TASK 26: Prepare Cabin** 

| PROCEDURE  | STANDARD   |
|--|--|
|  |  |
| <ul> <li>Remove service mat from credenza.</li> <li>Place the following items on credenza:</li> <li>1) Newspapers</li> </ul> | Newspapers received from FBO and weather<br>reports received from pilots displayed on all<br>flights.            |
| <ul><li>1) Newspapers</li><li>2) Flowers</li><li>3) Weather report</li></ul>   | ■ Flowers are fresh, not wilted.   |
| 4) Fresh Fruit Bowl  | ■ Fresh fruit is free of bruises and blemishes.  |
| ■ Turn on entertainment system.  | <ul> <li>All service items are present in cabin and<br/>stocked full.</li> </ul>                                 |
| Play Sizzle Reel marketing video.  |  |
| ■ Restock any cabin supplies from restock bag.   | Minimum 8 pillows and 8 blankets stocked. On<br>long flights, at least one pillow and blanket for<br>each Guest. |
| ■ Check pillows and blankets are stocked.  |  |
| ■ Check cabin for cleanliness.   | All pillows are covered with pillow cases, no<br>stains or tears.  |
|  | Cabin and seats free of debris, stains and<br>spills.  |
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**TASK 27: Prepare Lavatory** 

| PROCEDURE   | STANDARD  |
|---|---|
| ■ Turn on lavatory lights.  | ■ Toilet is flushed and functioning properly.   |
| <ul> <li>Flush toilet.</li> <li>Restock lavatory with supplies from restock bag.</li> <li>Place amenity tray on lavatory counter and place hand soap and hand lotion on tray.</li> <li>Check lavatory for cleanliness.</li> </ul> | <ul> <li>All paper supplies and soap stocked full in assigned dispensers.</li> <li>1) Roll of toilet paper in dispenser and two extra toilet paper behind mirror on top of sink</li> <li>2) Paper towels</li> <li>3) Soap</li> <li>4) Box of tissue in dispenser and two extra behind sink</li> <li>All amenities stocked full in drawer:</li> <li>1) Sewing kit</li> <li>2) Stain remover wipes</li> <li>3) Feminine hygiene products</li> <li>4) Air sickness bags</li> <li>5) Face spray</li> <li>6) Toothbrushes</li> <li>7) Toothpaste</li> <li>8) Mouthwash</li> <li>9) Bandages</li> <li>10)Anti-bacterial cream</li> <li>11)Hand lotions</li> <li>Floor, counters are dry and free of debris. No fingerprints on mirrors. Toilet free of odors and stains.</li> </ul> |



#### **TASK 28: Guest Related Crew Briefing**

| PROCEDURE  | STANDARD  |
|--|---|
| ■ Assemble crew and coordinate a briefing.  Include the following items in the briefing: 1) Verification of city pairs 2) Flight times between city pairs 3) Number of Guests 4) Guest requests 5) Transportation information 6) Catering 7) Weather issues 8) Turbulence issues 9) Estimated taxi times | <ul> <li>Trip Captain leads the Guest Related Crew Briefing.</li> <li>All Crewmembers will participate in the briefing.</li> <li>Any open items will be clarified with Operations prior to heading out to the aircraft.</li> <li>Operations will find a solution to any open issues.</li> </ul> |



#### TASK 29: Escort Guests To and From Aircraft

| PROCEDURE   | STANDARD  |
|---|---|
| <ul> <li>Verify if ramp access is allowed. If it is not, meet the Guest in the FBO.</li> <li>If Guests do not arrive at the same time, ask Guest if they wish to wait in FBO or on plane.</li> <li>1) If Guests want to wait in FBO, coordinate delivery of bags to the aircraft.</li> <li>2) If Guests wish to go to aircraft, escort to aircraft, hand off to the Crew and then return to the FBO.</li> <li>Upon arrival, escort Guests into FBO.</li> <li>Escort Guest to their transportation.</li> </ul> | <ul> <li>Pilots escort Guests to and from aircraft.</li> <li>If ramp access is not allowed, Pilot will meet the Guests in the FBO.</li> <li>Safety of Guest while on the ramp is paramount:         <ol> <li>Pilot escorts Guests when able from the rear of the group for best visibility</li> <li>Guests must be kept away from fuel trucks, baggage carts, and other ramp vehicles</li> <li>Pilot escort will identify ramp hazards to Guests and insure they are directed to aircraft in most expeditious and safe path</li> </ol> </li> <li>Pilot will maintain positive custody of Guests bags being delivered to aircraft.</li> <li>Guests must stay within the "shadow of the aircraft" for safety reasons.</li> <li>Pilot escort will seek assistance from FBO personnel as necessary to assist in guiding/transporting Guests to aircraft for boarding.</li> <li>Upon arrival, Pilot will establish a positive handoff of the Guest.</li> </ul> |



TASK 30: Welcome Guests Plan-Side

#### PROCEDURE

- Determine which Pilot will load bags and which Pilot will greet Guests.
- Post in greeting positions.
- Maintain welcoming posture and facial expression.
- Acknowledge and greet all boarding Guests by practicing the 10/5 Rule.
- Provide warm welcome greeting to Guests boarding aircraft. Examples:
  - 1) "Hello, welcome onboard."
  - 2) "Good Morning, nice to have you onboard."
  - 3) "Good Afternoon, thank you for joining us today."
- If known, address Guest by last name and/or title. Example: "Good Morning, Mr. \_\_\_\_\_, welcome aboard."
- If a Guest approaches while you are busy, stop what you are doing and greet the Guest.
- Greeting Pilot: Caution Guest about steps.
- Flight Attendant: Caution Guest about the low entry way.
- Baggage Pilot: Load the bags in the cargo compartment.
- Greeting Pilot: Sweep passenger cabin and trunk of limousine to ensure no items are left in the car.
- Greeting Pilot: Ensure Guests who want to take pictures outside of the aircraft are kept safe.

#### **STANDARD**

- Pre-Departure duties are accomplished 30 minutes prior to Guest arrival.
- Greeting position and baggage position are established prior to the Guest arriving planeside.
- Greeting positions:
  - 1) Greeting Pilot base of the stairs forward of main entry stairs.
  - 2) Flight Attendant 1 top of stairs forward of the entryway
  - 3) Flight Attendant 2 (if applicable) mid cabin
- Pilot who loads bags, and greet Guests will be the same for departure and arrival.
- For FBO arrivals, the Pilot greeting position will be established once the first Guest reaches the stairs.
- Pilots stand up straight, arms not crossed or in pockets, no leaning.
- Pilots acknowledge Guests non-verbally with eye contact and smile when Guests approach within 10 feet.
- Pilots acknowledge Guests verbally by speaking first to extend a welcome greeting when Guest approaches within 5 feet.
- Guest names used when known.
- All welcome greetings are varied when greeting multiple Guests boarding.
- Pilots are mindful to not have any employees or Crew in Guest picture unless asked by Guest.
- Guest is not exposed to any danger while on the ramp area.



TASK 31: Welcome Guests On-board

#### PROCEDURE **STANDARD** ■ Stand in boarding position. ■ Flight Attendants posted in boarding positions prior to Guests boarding: 1) Flight Attendant 1 posted at forward entry Maintain welcoming posture and facial expression. door. 2) Flight Attendant 2 posted at mid-cabin. Acknowledge and greet all boarding Guests by practicing the 10/5 Rule. ■ Flight Attendants stand up straight, arms not crossed or in pockets, no leaning. Provide warm welcome greeting to Guests boarding aircraft. Examples: ■ Flight Attendants acknowledge Guests non-1) "Hello, welcome onboard." verbally with eye contact and smile when 2) "Good Morning, nice to have you onboard." Guests approach within 10 feet. 3) "Good Afternoon, thank you for joining us ■ Flight Attendants acknowledge Guests today." verbally by speaking first to extend a welcome greeting when Guest approaches within 5 feet. ■ If known, address Guest by last name and/or title. Example: "Good Morning, Mr. \_\_\_\_\_, Guest names used when known. welcome aboard." ■ If a Guest approaches while you are busy, ■ All welcome greetings are varied when greeting multiple Guests boarding. stop what you are doing and greet the Guest. ■ All Guests are personally welcomed either at Greet Guest at seat, if unable to personally door while boarding or before boarding door is greet at door. closed.



#### **TASK 32: Assist Guests Boarding**

| PROCEDURE  | STANDARD  |
|--|---|
| <ul> <li>Be proactive in assisting Guests with placing carry-on items behind seats or in baggage compartment.</li> <li>Assist Guests with infant seats, if applicable.</li> <li>Be proactive in collecting coats from Guests to hang in baggage area.</li> </ul> | <ul> <li>Flight attendants proactively assist Guests with stowing carry-on items and collecting coats.</li> <li>All carry-on items are placed behind seats or in baggage area for taxi and take-off.</li> <li>All coats are hung in baggage area securely on hanger.</li> </ul> |



**TASK 33: Verify Manifest** 

| PROCEDURE   | STANDARD   |
|---|--|
| <ul> <li>Check Guest name on trip sheet.</li> <li>Determine who the Lead Guest is.</li> <li>Greet Lead Guest by name and introduce yourself. Example: "Good Morning Mr, my name is I will be assisting you onboard today along with Please let either of us know if we can be of any assistance."</li> <li>If the Guest names are "TBA," collect each Guest's name.</li> <li>If the number of Guest names on manifest does not match actual number on board, determine who is not on board or determine who is not manifest and adjust names accordingly.</li> <li>Send email to Operations with flight information and Guest names onboard.</li> <li>Operations will enter flight information and Guest names into flight operating system.</li> </ul> | <ul> <li>All Lead Guests acknowledged by name and Flight Attendants introduce themselves by name.</li> <li>Email must be sent to Operations prior to departure which includes:         <ol> <li>Tail number</li> <li>Flight number</li> <li>Date</li> <li>Departure city</li> <li>Destination city</li> <li>If manifest is correct, note "all Guests onboard"</li> <li>If manifest is not correct, note names of additional Guest and/or Guests not onboard</li> </ol> </li> <li>Operations immediately corrects manifest, if needed.</li> </ul> |



#### **TASK 34: Offer Pre-Departure Service**

### PROCEDURE **STANDARD** ■ Load silver round tray with bottles of water. ■ Bottled water is placed on service tray with labels facing out towards Guest. Bottles are ■ Walk through cabin and offer bottled water to dry, unopened. Guests and asks Guests what beverage they would like after departure. Example: "Mr. ■ All Guests are offered bottled water and order \_\_\_\_, may I offer you a bottle of water? is taken for a drink after take-off. What beverage would you like after take-off?" ■ Mugs and glasses and glasses handled by base. Fingers do not touch rims. ■ Take note of each Guest's choice of beverage. ■ No spillage and no cracks on mugs or glasses. ■ If Guest requests a different beverage other than water pre-departure, prepare and serve the requested beverage (refer to applicable ■ All beverages handed to Guests with linen Task page for how to prepare and service cocktail napkin. All beverages served from beverage types). service tray. Service trays not overloaded to avoid spillage. Hand beverage to Guest with linen cocktail napkin from service tray. ■ All requests for beverage other than water are honored.



### **TASK 35: Clear Pre-Departure Service**

| PROCEDURE   | STANDARD  |
|---|---|
| As Guests finish any pre-departure beverage,<br>collect empty glassware and cocktail napkins.     | ■ Glassware cleared before taxi.  |
| <ul> <li>Collect empty glassware and napkins using a<br/>service tray.</li> </ul>                 | All beverages cleared onto service tray. Tray<br>not overflowing to cause spills.       |
| <ul> <li>Place a paper napkin inside dirty glasses and<br/>place in glassware cabinet.</li> </ul> | No service items present in galley during<br>airplane movement on surface and take-off. |
| ■ Pour out any non-clear liquids in toilet.   | Flight attendants are discreet when discarding<br>non-clear liquids in lavatory toilet. |
| Wipe counters and surfaces of galley with<br>sanitizing wipes.                                    | <ul> <li>Galley surfaces sanitized, free of spills and<br/>dry.</li> </ul>              |
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### TASK 36: Stow Items and Check Safety for Take Off

| <ul> <li>Clear items from credenza and stow in baggage area:         <ol> <li>Newspapers</li> <li>Weather report</li> <li>Flowers</li> <li>Amenity basket</li> <li>Fruit bowl</li> </ol> </li> <li>Ensure aisle and exits are clear of carry-on bags.</li> <li>Clear amenity tray from lavatory counter and stow in lavatory drawer.</li> <li>No unsecured items present in cabin, galley and lavatory during airplane movement on surface and take-off.</li> <li>All aisles and exits are clear.</li> <li>All Guests' seat belts are fastened.</li> </ul> <li>Clear amenity tray from lavatory counter and stow in lavatory drawer.</li> |
|---|
| fastened.   |



#### **TASK 37: Conduct Guest Safety Briefing**

### **STANDARD PROCEDURE** ■ Determine if Guests are familiar with ■ A determination must be made if the Guests emergency equipment and exits. Example: are familiar with safety procedures of the "Are you familiar and comfortable with the aircraft. location and operation of the emergency equipment and exits on this aircraft?" Safety briefing cards are handed out to all Guests that are not familiar with procedures. ■ If Guests are familiar with emergency ■ All nervous or first time flyers are made to feel equipment and exits, no safety briefing is comfortable and are aware of safety required. Example: "If you have any questions regarding safety procedures, please feel free procedures. to ask me. Thank you." ■ Pilots notified "cabin ready" when the following had been completed: If Guests are not familiar with emergency 1) Manifest verified equipment and exits, hand Guests a safety 2) Guests seated with seat belt secured briefing card. Example: "All of our safety 3) All items stowed procedures are on this card. Please let me 4) Exits and aisles clear know if you have any questions." 5) Safety briefing/verification completed ■ If a Guest does have questions, they may be a nervous flyer. Proactively take the time to review the procedures in more detail. Notify Pilots that manifest is complete and cabin is secure by stating "cabin ready."



#### **TASK 38: Take Beverage Orders**

#### **PROCEDURE STANDARD** Approach Lead Guest first followed by Guests ■ All Flight Attendants approach Guests with a in his/her seat area. warm smile and eye contact. Greet Guests by name and offer to take a ■ All Flight Attendants must address the Guest beverage order. Example: "Excuse me Ms. by name and approach Lead Guest first. \_\_\_\_\_, may I offer you something to drink?" ■ All Flight Attendants knowledgeable about beverage offerings and able to answer Answer any questions Guests have about beverage offerings and/or offer questions about selections and make recommendations. recommendations. ■ Based on specific beverage ordered, ask ■ The following condiments or garnishes offered appropriate questions to determine Guest or automatically served with beverage type as noted: preferences on garnishes, mixers or condiments. Examples: "How do you take 1) Coffee your coffee? We have milk or cream." "Would a) 2% milk or half & half? b) sweetener? you like a lime wedge with your rum and 2) Hot tea Coke?" a) choice of tea b) 2% milk or half & half? Note beverage orders in galley for refills. c) sweetener? 3) Cocktail with sodas or water mixer a) lemon or lime? 4) Beer a) glass or bottle?



### TASK 39: Cut Lemon or Lime Wedges

| PROCEDURE   | STANDARD  |
|---|---|
| ■ Select a lemon/lime.  | Lemon/lime is free of bruises, mold, is yellow<br>and has no discoloration. |
| Cut lemon/lime in half (you now have 2 pieces).                       | ■ Lemon/lime feels firm.  |
| ■ Score each lemon/lime half.   | ■ Lemon/lime smells like a fresh lemon/lime.                                |
| Cut lemon/lime halves in half again (you now<br>have 4 pieces).       | Cut to halve the lemon/lime is made<br>lengthwise.                          |
| <ul><li>Cut 4 halves in half again (you now have 8 pieces).</li></ul> | ■ Lemon/lime halves are equal size  |
| ■ Place lemon/lime wedges in plastic container.                       | Cut to score the lemon/lime is made<br>widthwise.                           |
|   | ■ Score cut is 1/8" deep  |
|   | Cut to halve the lemon/lime segments is made<br>lengthwise.                 |
|   | ■ All lemon/lime segments are equal size.                                   |
|   | Cut to halve the lemon/lime segments is made<br>lengthwise.                 |
|   | ■ All lemon/lime segments are equal size.                                   |
|   | Lemon/lime wedges are always stored in<br>plastic containers.               |
|   | Lemon/lime wedges are never stored in metal<br>containers.                  |
|   |   |
|   |   |
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#### **TASK 40: Prepare and Serve Mixed Cocktails**

| PROCEDURE  | STANDARD  |
|--|---|
| ■ Select a glass.  | Glasses are free of chips, cracks, smudges or residue.  |
| <ul><li>Fill with ice (per recipe) using ice scoop.</li><li>Pour alcohol into glass (per recipe).</li></ul>        | ■ Ice never scooped with glass.   |
| ■ Pour mixer into glass.   | <ul><li>Glass filled 80% full to avoid spillage.</li><li>All garnishes appear fresh and free of</li></ul> |
| If applicable, cut lemon or lime garnish.  Place garnish on rim of class.  | blemishes.  |
| <ul><li>Place garnish on rim of glass.</li><li>Place stir stick in glass.</li></ul>                                | <ul> <li>Mixers remaining in previously opened cans<br/>used before opening new cans.</li> </ul>          |
| ■ Place open cans of mixers remaining in sink.   | All items used to mix cocktails are placed in<br>galley sink to avoid spills.                             |
| Place open cartons/bottles of orange juice,<br>bloody mary mix, wine, and champagne into<br>the galley sink.       | <ul> <li>All beverage items served with open body posture.</li> </ul>                                     |
| ■ Place glass on service tray.   | All beverage items served with a linen cocktail<br>napkin from a service tray.                            |
| Switch tray between left and right hands in<br>order to maintain open body posture while<br>serving in seat areas. |   |
| Place linen cocktail napkins next to cupholder on side-rail or on table.   |   |
| Place glass in cup-holder or on top of linen<br>cocktail napkin on table.  |   |
|  |   |
|  |   |



### TASK 41: Prepare and Serve Sodas and Juices

| PROCEDURE   | STANDARD   |
|---|--|
| <ul> <li>Retrieve glass.</li> <li>Use ice scoop to fill glass with ice.</li> <li>Fill glass with soda or juice.</li> <li>Cut and add garnish if requested.</li> <li>Place garnish on rim of glass.</li> <li>Place glass on service tray.</li> <li>Place remaining cans of soda in galley sink.</li> <li>Place remaining cartons of juice in ice drawer.</li> <li>Switch tray between left and right hands in order to maintain open body posture while serving in seat areas.</li> <li>Place linen cocktail napkins next to cupholder on side-rail or on table.</li> <li>Place glass in cup-holder or on top of linen cocktail napkins on table.</li> </ul> | <ul> <li>Glasses are free of chips, cracks, smudges or residue.</li> <li>Ice never scooped with glass.</li> <li>Glass filled 80% full to avoid spillage.</li> <li>All garnishes appear fresh and free of blemishes.</li> <li>Sodas or juices remaining in previously opened cans or cartons used before opening new cans or cartons.</li> <li>All items used to mix sodas are placed in galley sink and remaining juice cartons are placed in ice drawer to avoid spills.</li> <li>All beverage items served with open body posture.</li> <li>All beverage items served with a linen cocktail napkin from a service tray.</li> </ul> |



#### TASK 42: Prepare and Serve Beer

| PROCEDURE   | STANDARD  |
|---|---|
| When taking order, ask Guest if they would<br>prefer beer served in glass or bottle.  | All Guest given option of beer served in glass<br>or bottle.  |
| <ul> <li>■ Beer Served in Glass:         <ol> <li>Retrieve glass from glassware cabinet.</li> <li>Retrieve requested beer and open bottle.</li> <li>Add lime garnish for Corona.</li> <li>Fill glass ¾ full with beer.</li> <li>Place garnish on rim of glass.</li> </ol> </li> <li>■ Beer Served in Bottle:         <ol> <li>Retrieve requested beer and open bottle.</li> <li>Add lime garnish to Corona by inserting wedge into mouth of bottle.</li> </ol> </li> <li>■ Place glass or bottle on service tray.</li> <li>■ Switch tray between left and right hands in order to maintain open body posture while serving in seat areas.</li> <li>■ Place linen cocktail napkins next to cupholder on side-rail or on table.</li> <li>■ Place glass or bottle in cup-holder or on top of linen cocktail napkins on table.</li> </ul> | <ul> <li>■ Glasses are free of chips, cracks, smudge or residue.</li> <li>■ All garnishes appear fresh and free of blemishes.</li> <li>■ All glasses of beer served ¾ filled.</li> <li>■ All Coronas automatically served with lime wedge.</li> <li>■ All beverage items served with open body posture.</li> <li>■ All beverage items served with a linen cocktail napkin from a service tray.</li> </ul> |



### TASK 43: Prepare and Serve Wine and Champagne by the Glass

| PROCEDURE   | STANDARD  |
|---|---|
| PROCEDURE  Retrieve glass from glassware cabinet. 1) Wine glass for red and white wine 2) Champagne glass for champagne  Open bottle of wine or champagne in galley (See Tasks #46 & 47).  Place glass on service tray.  Switch tray between left and right hands in order to maintain open body posture while serving in seat areas.  Place linen cocktail napkins next to cupholder on side-rail or on table.  Place glass top of linen cocktail napkins.  Return to galley to retrieve bottle of wine/champagne.  Retrieve bottle of wine/champagne and folded linen napkin.  Cradle bottle in napkin.  Present bottle to Guest. | STANDARD  ■ Glasses are free of chips, cracks, smudge or residue.  ■ All beverage items served with open body posture.  ■ All beverage items served with a linen cocktail napkin from a service tray.  ■ For all wine-by-the-glass orders, wine glasses are served first followed by a bottle presentation.  ■ Guests are poured a taste, approximately 1 oz of wine.  ■ Glasses filled 50% full.  ■ White wines and champagne served chilled. Red wines served room temperature. |
| <ul><li>Present bottle to Guest.</li><li>Pour Guest a taste.</li></ul>  |   |
| ■ Pour Guest a taste.   |   |
| <ul><li>Once approved, pour wine into glass.</li></ul>  |   |
| Take wine bottle back to galley or ice bucket<br>displayed on credenza.   |   |



#### TASK 44: Prepare and Serve Coffee

#### **PROCEDURE STANDARD** ■ Mugs, cups and saucers are free of chips, ■ Mug Service: 1) Select coffee mug. cracks, smudges or residue. 2) Warm coffee mug by filling with hot water from hot water pot. ■ All mugs are pre-heated before filling with 3) Warm requested creamer in microwave in coffee. glass measuring cup. 4) Fill creamer carafe with requested ■ Milk/creamer is warmed prior to serving. creamer. 5) Fill mug with coffee. Sweetener caddie free of chips, cracks and 6) Line small silver tray with linen cocktail residue. napkin. 7) Place sugar caddie, creamer carafe and Sweetener caddie full with the following: spoon on small silver tray. 1) Sugar 8) Place coffee, small silver tray and linen 2) Equal cocktail napkins on service tray. 3) Splenda 9) Serve coffee mug on linen cocktail napkin. 4) Raw Sugar 10)Place small silver tray on table. ■ All beverage items served with open body ■ Cup and Saucer Service (Meal Service): posture. 1) Select cup, saucer and coffee spoon. 2) Select coffee carafe. ■ All coffee mugs served with a linen cocktail 3) Fill coffee carafe with coffee. napkin from a service tray. Cups and saucers served by placing on table cloth with no linen 4) Warm requested creamer in microwave in glass measuring cup. cocktail napkin. 5) Fill creamer carafe with requested creamer. ■ Coffee mugs are served for all coffee orders 6) Line small silver tray with linen cocktail except for meal service where cup and saucer napkin. are used. 7) Place sugar caddie and creamer carafe on small silver trav. ■ Cup, saucer and coffee spoon preset on table and coffee is served from coffee carafe for 8) Preset cup and saucer for each Guest having coffee. meal service. 9) Preset spoon on right side of place setting. 10)Pour coffee from carafe into coffee cups. 11)Place small silver tray on table.



#### TASK 45: Prepare and Serve Hot Tea

| PROCEDURE  | STANDARD  |
|--|---|
| <ul><li>Mug Service:</li><li>1) Select mug.</li></ul>  | Mugs, B&B plates, tea pots, cups and saucers<br>are free of chips, cracks, smudges or residue.  |
| <ul><li>2) Warm mug by filling with hot water from hot water pot.</li><li>3) Warm requested creamer in microwave in glass measuring cup.</li></ul>   | All mugs are pre-heated before filling with coffee.   |
| <ul><li>4) Fill creamer carafe with requested creamer.</li><li>5) Fill mug with hot water.</li><li>6) Place requested tea bag in mug.</li></ul>  | For hot tea in mugs, one tea bag is used. For<br>hot tea in tea pot, three tea bags used.   |
| <ul><li>7) Allow to steep and remove tea bag.</li><li>8) Line small tray with linen cocktail napkin.</li></ul>   | ■ Tea bags allowed to steep two minutes.  |
| <ul><li>9) Place sugar caddie, creamer carafe, and spoon on small tray.</li></ul>  | ■ Milk/creamer is warmed prior to serving.  |
| 10)If requested, place jar of honey and lemon on B&B plate.  | Sweetener caddie free of chips, cracks and residue.   |
| <ul><li>11)Place mug, small tray, B&amp;B plate and linen cocktail napkins on service tray.</li><li>12)Serve mug on linen cocktail napkin.</li><li>13)Place small tray and B&amp;B plate on table.</li></ul>                                       | <ul> <li>Sweetener caddie full with the following:</li> <li>1) Sugar</li> <li>2) Equal</li> <li>3) Splenda</li> </ul>                                       |
| <ul> <li>Cup and Saucer Service (Meal Service):</li> <li>Select cup, saucer and coffee spoon.</li> </ul>   | 4) Raw Sugar  |
| <ul><li>2) Select tea pot.</li><li>3) Fill tea pot with hot water.</li><li>4) Place tea bags in tea pot.</li></ul>   | All beverage items served with open body posture.   |
| <ul> <li>5) Allow to steep and remove tea bags.</li> <li>6) Warm requested creamer in microwave in glass measuring cup.</li> <li>7) Fill creamer carafe with requested creamer.</li> <li>8) Line small tray with linen cocktail napkin.</li> </ul> | All mugs served with a linen cocktail napkin<br>from a service tray. Cups and saucers served<br>by placing on table cloth with no linen cocktail<br>napkin. |
| 9) Place sugar caddie and creamer carafe on small tray.  100 Street Street tray with interfector cockdain napkin.  110 Street Street tray with interfector cockdain napkin.  | Mugs are served for all hot tea orders except<br>for meal service where cup and saucer are  |

used.

service.

■ Cup, saucer and coffee spoon preset on table

and tea is served from tea pot for meal

having hot tea.

plate.

10)Place jar of honey and lemon on B&B

11)Preset cup and saucer for each Guest

13)Pour hot tea from tea pot into cups.14)Place small tray and B&B plate on table.

12)Preset spoon on right side of place setting.



TASK 46: Open Bottle of Wine

| PROCEDURE  | STANDARD  |
|--|---|
| Check that label of bottle is correct before opening wine.   | Wine bottle placed on galley counter while opening.   |
| <ul> <li>Retrieve the corkscrew from drawer.</li> <li>STEPS TO OPEN: <ol> <li>Place bottle on galley counter.</li> <li>Remove foil by using foil cutter and cutting just under second lip at neck of bottle.</li> <li>make sure cut is even</li> <li>put foil in trash compartment</li> <li>Wipe lip and top of bottle with a napkin.</li> <li>Insert corkscrew into center of cork and turn clockwise, pushing gently.</li> <li>Turn corkscrew, not bottle, when opening.</li> <li>Anchor lever on rim of bottle and make sure bottle is on firm base.</li> <li>Cover anchor lever with one hand.</li> <li>Use your other hand to pull lever up, pulling cork out.</li> <li>Keep the cork to re-cork the wine bottle.</li> <li>Wipe out inner lip of bottle with napkin.</li> </ol> </li> </ul> | <ul> <li>Foil is cut at second lip on neck of bottle; cut is even.</li> <li>Lip and top of bottle are free of dirt and debris.</li> <li>No popping noise when cork is pulled from bottle.</li> <li>No broken bits of cork insider of bottle.</li> </ul> |



### TASK 47: Open Bottle of Champagne

| PROCEDURE  | STANDARD  |
|--|---|
| <ul> <li>Check that label of bottle is correct before opening.</li> <li>STEPS TO OPEN:         <ol> <li>Place bottle on galley counter.</li> <li>Remove foil and place in trash compartment.</li> <li>Place left hand around neck of bottle and thumb over cork.</li> <li>Point away from all Guests and Flight Attendants.</li> <li>Remove wire guard while leaving thumb on</li> </ol> </li> </ul> | <ul> <li>STANDARD</li> <li>Bottle always points away from Guests and Flight Attendants.</li> <li>Cork is held securely while opening bottle to avoid any potential accidents.</li> <li>No popping sound.</li> </ul> |
| the cork. 6) Holding cork, slowly turn bottle, allowing cork to come out (avoid pop). 7) Put cork in trash compartment.  |   |
|  |   |



**TASK 48: Decant Wine** 

| PROCEDURE   | STANDARD  |
|---|---|
| <ul> <li>Keep bottle of wine standing up prior to decanting to help sediment settle to bottom of bottle.</li> <li>Select wine, decanter.</li> <li>Present the bottle of wine to the Guest who ordered the bottle.</li> <li>Open bottle of wine on table or credenza in view of Guest.</li> <li>Present the cork to the Guest.</li> <li>Remove the entire foil cap from bottle.</li> <li>Pour wine into decanter holding both bottle and decanter at opposite 45° angles.</li> </ul> | <ul> <li>STANDARD</li> <li>All vintage wines decanted tableside with no sediment.</li> <li>All service items polished, free of chips, cracks, fingerprints or tarnish.</li> <li>Wine presented to Guest cradled in a linen napkin with label facing the Guest. Flight attendant verbally states the winery, grape varietal/region and vintage.</li> <li>Presentation, opening and decanting of wine takes place in Guests view as a presentation.</li> <li>Entire foil cap is removed from bottle neck in order to best see sediment during decanting.</li> <li>Wine decanted in front of light source to best see sediment.</li> </ul> |
| <ul> <li>If sediment is noticed in neck of bottle, stop pouring the wine.</li> <li>Ensure any sediment remains in bottle.</li> <li>Present to Guest in wine glass for tasting and approval.</li> </ul>  |   |



### TASK 49: Serve Wine and Champagne by the Bottle

| PROCEDURE  | STANDARD  |
|--|---|
| <ul> <li>Retrieve glass from glassware cabinet.</li> <li>1) Wine glass for red and white wine</li> <li>2) Champagne glass for champagne</li> </ul> | Glasses are free of chips, cracks, smudge or residue.   |
| <ul> <li>Open bottle of wine or champagne in galley<br/>(See Tasks #46 &amp; 47).</li> </ul>   | All beverage items served with open body<br>posture.  |
| ■ Place glasses on service tray.   | <ul> <li>Wine glasses served with a linen cocktail<br/>napkin from a service tray. For meal service,<br/>glasses placed on table cloth with no linen</li> </ul> |
| <ul> <li>Switch tray between left and right hands in<br/>order to maintain open body posture while</li> </ul>                                      | napkin.   |
| serving in seat areas.   | <ul> <li>Guest who ordered wine bottle is poured a<br/>taste, approximately 1 oz of wine.</li> </ul>  |
| Place linen cocktail napkins next to cup-<br>holder on side-rail or on table (except for meal<br>service).   | <ul> <li>All other Guests at table are served and Guest<br/>who ordered bottle is served last.</li> </ul>   |
| <ul> <li>Place glasses top of linen cocktail napkins<br/>(except for meal service, place on table cloth).</li> </ul>                               | <ul> <li>Glasses filled 30% full and topped off as<br/>needed.</li> </ul>   |
| Return to galley to retrieve bottle of wine/<br>champagne.   | White wines and champagne served chilled.<br>Red wines served room temperature.   |
| Retrieve bottle of wine/champagne and folded linen napkin.   |   |
| ■ Cradle bottle in napkin.   |   |
| Present bottle to Guest that ordered the bottle.   |   |
| ■ Pour Guest that ordered the bottle a taste.  |   |
| Once approved, pour wine to everyone else at<br>the table and pour Guest that ordered the<br>bottle last.  |   |
| Take wine bottle back to galley or ice bucket<br>displayed on credenza.  |   |



**TASK 50: Refill Beverages** 

| DD C CEDIUDE  | GT LVD LDD  |
|---|---|
| PROCEDURE   | STANDARD  |
| Proactively offer beverage refills to Guests<br>throughout the flight.  | ■ Guests are offered beverage refills when glass is ¼ or less full.   |
| Refer to seating chart posted in galley to<br>recall Guests' beverages for refills.   | ■ Refills offered at any point during flight.   |
| If Guest orders a different beverage, update<br>seating chart and re-post in galley.  | Flight Attendants remember Guests' drinks<br>without having to ask Guest what they are<br>drinking.               |
| If refilling sodas, juices, mixed cocktails,<br>coffee in mugs or hot tea in mugs, prepare<br>new beverage in galley and serve to Guest<br>with new linen cocktail napkin(s).                         | All beverage refills served with a new linen<br>cocktail napkin(s), except for meal service<br>table cloth.       |
| <ul> <li>Cup and Saucer Coffee Refills:</li> <li>1) If needed, prep service tray with the</li> </ul>  | New wine glass or coffee cup always used if<br>old glass or cup is soiled or has lipstick on it.                  |
| following: a) Creamer b) Sweetener 2) Fill coffee carafe with regular or decaf  | Flight Attendants verbally pardon their reach<br>to Guest in aisle when serving/clearing Guest<br>at window seat. |
| 3) Approach Guest and refill cup with coffee  | All cup and saucer coffee refills served from<br>carafe in aisle.   |
| <ul> <li>Cup and Saucer Hot Tea Refills:</li> <li>1) Select tea pot</li> <li>2) Fill tea pot with hot water</li> </ul>  | All cup and saucer hot tea refills served from<br>tea pot in aisle.   |
| 3) Place tea bags in tea pot 4) Allow to steep and remove tea bags 5) If peopled are particle traversith the  | ■ All wine/champagne refills served in aisle.   |
| <ul> <li>5) If needed, prep service tray with the following:</li> <li>a) Creamer</li> <li>b) Sweetener</li> <li>c) Honey</li> <li>d) Lemon</li> <li>6) Pour hot tea from tea pot into cups</li> </ul> | ■ Dirty/empty service items never placed on service tray with food or beverages being served.                     |
| <ul> <li>Wine/Champagne Refills:</li> <li>1) Retrieve wine/champagne bottle from galley or credenza</li> <li>2) Approach Guest</li> <li>3) Hold bottle so label faces Guest</li> </ul>                |   |



### **TASK 50: Refill Beverages**

| PROCEDURE  | STANDARD |
|--|----------|
| <ul><li>4) Fill each wine glass 30% full</li><li>5) Slightly twist bottle after pouring to prevent drips</li></ul> |          |
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TASK 51: Set Tables for AM/PM Snack Service

#### **PROCEDURE STANDARD** ■ Open tray table: ■ Table is pulled all the way up in order to fold 1) Remove any Guests' personal items from out correctly. sideboard. 2) Open sideboard. ■ Tabletop free of crumbs and debris. 3) Grab handle of tray table and pull straight ■ Linen: 4) Fold down and open table. 1) Clean and pressed. 2) No rips, tears, holes or stains. Open conference table: 3) Hems face down. 1) Remove any Guests' personal items from 4) Placemats centered to each chair. table or beverages from cup-holders. 5) Napkins placed on left side of place setting. 2) Open table by folding two sides outward. ■ Silverware handled by its base handle. ■ Check condition and cleanliness of linen: 1) Set placemat at center of setting, ½" from ■ Silverware are polished clean: 1) Free of food particles, stains, chips/cracks, table edge. 2) Set folded napkin on placemat to the left not tarnished or bent. side. 2) Correct type/amount set for specific meal period. ■ Inspect each item for condition and 3) Set ½" - 1" from table edge. 4) Dinner knife placed on right side of place cleanliness before placing on tables. setting. 5) Serrated edge of knife face left. Place the following items on a tray and carry 6) Salad Forks placed on left of place setting. to the table to set one for each place setting: 1) dinner knife 2) salad fork All place settings are consistent and symmetrical; set to photo. ■ Look over table to make sure each setting lines up with opposite setting, and that all Place settings line up to opposite setting. items are uniformly placed on each table.



TASK 52: Set Tables for Meal Service

#### **PROCEDURE**

#### ■ Open tray table:

- 1) Remove any Guests' personal items from sideboard.
- 2) Open sideboard.
- 3) Grab handle of tray table and pull straight up.
- 4) Fold down and open table.
- Open conference table:
  - 1) Remove any Guests' personal items from table or beverages from cup-holders.
  - 2) Open table by folding two sides outward.
  - 3) Cover cup-holders with placemats.
- Check condition and cleanliness of linen:
  - 1) Lay tablecloth on table.
  - 2) Set folded napkin in center of place setting.
- Inspect each item for condition and cleanliness before placing on tables.
- Place the following items on a tray and carry to the table to set at each place setting:
  - 1) Breakfast 1 for each place setting:
    - a) dinner knife
    - b) dinner fork
    - c) butter knife
    - d) B&B plate
    - e) salt/pepper shakers
  - 2) Lunch/dinner 1 for each place setting
    - a) dinner knife
    - b) dinner fork
    - c) salad fork
    - d) butter knife
    - e) appetizer fork (if applicable)
    - f) chopsticks (if applicable)
    - g) chopsticks base (if applicable)
    - h) soy sauce ramekins (if applicable)
    - i) wine glass (if applicable)

#### **STANDARD**

- Table is pulled all the way up in order to fold out correctly.
- Cup-holders on conference table must be covered with placemats prior to placing tablecloth.
- Salt/pepper shakers are:
  - 1) Clean and polished.
  - 2) Full, and pour freely; salt not lumpy.
  - 3) Set together at top of each place setting with salt on the right, pepper on the left.
- Linen:
  - 1) Clean and pressed.
  - 2) No rips, tears, holes or stains.
  - 3) Hems face down.
  - 4) Tablecloths hang evenly.
  - 5) Napkin seam faces down.
  - 6) Napkins placed in center of place setting.
- Silverware handled by its base handle, glassware by its stem or base, and china by its edge.
- China, silverware and glassware are polished clean:
  - 1) Free of food particles, stains, chips/cracks, not tarnished or bent.
  - Correct type/amount set for specific meal period.
- China:
  - 1) B&B plate set at top left corner of placemat.
  - 2) B&B plate placed ½" -1" from outside fork.
  - 3) Soy sauce ramekin set above chopsticks.
- Silverware:
  - 1) Set ½" 1" from table edge.





#### **TASK 52: Set Tables for Meal Service**

| DDOCEDIDE   |   |
|---|---|
| PROCEDURE   | STANDARD  |
| j) B&B plate k) salt/pepper shakers  Look over table to make sure each setting lines up with opposite setting, and that all items are uniformly placed on each table. | <ul> <li>2) Dinner knife placed on right side of place setting.</li> <li>3) Serrated edge of knifes face left.</li> <li>4) Forks placed on left of place setting: <ul> <li>a) dinner fork on inside</li> <li>b) salad fork in middle</li> <li>c) appetizer fork outside</li> </ul> </li> <li>5) Butter knife set at 12 o'clock position, across left edge of B&amp;B plate; rounded edge facing Guest.</li> <li>6) Chopsticks on right side of knife with tips on base, handles at bottom near table edge.</li> </ul> <li>Glassware: <ul> <li>1) Wine glass above dinner knife.</li> </ul> </li> <li>All place settings are consistent and symmetrical; set to photo.</li> <li>Place settings line up to opposite setting.</li> |
|   | ■ Place settings line up to opposite setting.   |



**TASK 53: Hot Towel Service** 

| PROCEDURE  | STANDARD  |
|--|---|
| <ul> <li>Remove one hot towel per Guest from closet.</li> <li>Wet towels in galley sink.</li> <li>Roll towels:         <ol> <li>Unfold once</li> <li>Roll lengthwise</li> </ol> </li> <li>Place towels on microwave plate.</li> <li>Heat towels in microwave.</li> <li>Spray hot towels with linen spray.</li> <li>Place microwave plate with towels on service tray.</li> <li>Use hot towel tongs to serve one towel to each Guest.</li> <li>Pick up used towels with tongs back onto service tray.</li> <li>Place used hot towels into white kitchen bag.</li> </ul> | <ul> <li>Hot towels are:         <ol> <li>No rips, tears, holes or stains.</li> <li>Hems and tags face down.</li> </ol> </li> <li>Towels are rolled tightly.</li> <li>Towels heated in microwave until warm to touch.</li> <li>Hot towels are sprayed with linen spray to lightly scent the towels.</li> <li>Towels are always served and removed with hot towel tongs and service tray.</li> <li>Used towels are retrieved from Guests immediately.</li> <li>Hot towel service completed before meal service and prior to landing (long flights).</li> </ul> |



TASK 54: Serve AM/PM Snacks

#### PROCEDURE **STANDARD** ■ Preheat oven prior to departure (AM snack ■ Beginning 15 minutes to departure, oven is preheated to 375 (AM snack service). service). Put on food handling gloves. ■ Oven is turned off prior to take-off (AM snack service). ■ Turn oven off before and insert croissant sandwiches before take-off (AM snack ■ Sanitary gloves must be worn at all times service): when plating food. 1) Open container 2) Remove plastic wrap ■ Croissant sandwiches placed in oven when 3) Remove lid from container oven is turned off prior to take-off. 4) Insert croissant sandwiches into oven ■ Croissant sandwiches placed in oven with lids Plate AM snack service: removed. 1) Retrieve fruit plates 2) Place two croissant sandwiches per plate Croissant sandwiches heated in oven until 3) Place one fruit skewer per plate warm to touch, cheese melted and crust is 4) Place garnish besides fruit skewer crispy. ■ Plate PM snack service: ■ Hot items removed from oven using oven mitt. 1) Retrieve fruit plates 2) Arrange sandwiches, fruit, dessert on ■ China and service items free of chips, cracks plates and spills. 3) Place garnish beside fruit skewers ■ All hot food served hot. All cold food served Serve snacks to Lead Guest first, followed by cold. Guests seated at Lead Guests tables, then serve forward to aft. ■ All Flight Attendants approach Guests with a warm smile and eye contact. ■ Serve bread/breakfast pastries (See Task ■ All Flight Attendants must address the Guest #55). by name and serve Lead Guest first. ■ Wish each Guest a pleasant meal and acknowledge any refills or beverage requests. Snacks placed with protein, main food item Example: "Ms. \_\_\_\_\_, I hope you enjoy facing Guest. your meal. I will be back shortly with your glass of chardonnay." All Guests are wished a pleasant meal and any refills or beverage requests acknowledged.



### **TASK 55: Serve Breads/Breakfast Pastries**

| PROCEDURE  | STANDARD   |
|--|--|
| ■ Line bread basket with linen napkin.   | ■ Service items free of chips, cracks and spills.  |
| ■ Put on food handling gloves.   | ■ Bread basket always lined with linen napkin.   |
| <ul> <li>Per type of bread/pastry, heat breads/pastries:</li> <li>1) Ensure oven is preheated</li> <li>2) Remove plastic wrap</li> </ul> | <ul> <li>Sanitary gloves must be worn at all times<br/>when plating food.</li> </ul>                     |
| 3) Remove lid from container 4) Place bread/pastries in oven to heat   | Bread and pastries are heated in oven until<br>warm to touch.  |
| Arrange breads/pastries in lined bread basket.   | ■ Hot items removed from oven using oven mitt.   |
| Place butter pats in a ramekin. Place ramekin inside bread basket.   | All hot food served hot. All cold food served cold.  |
| ■ Retrieve serving tongs.  | ■ Butter pats soft, not frozen.  |
| ■ Offer bread/pastries to each Guest.  | <ul> <li>All Flight Attendants approach Guests with a<br/>warm smile and eye contact.</li> </ul>         |
| <ul> <li>Place bread/pastries onto Guest's fruit plate<br/>or B&amp;B plate using serving tongs.</li> </ul>                              | <ul> <li>All Flight Attendants must address the Guest<br/>by name and serve Lead Guest first.</li> </ul> |
| If Guest would like butter, place butter pat on<br>Guest's fruit plate or B&B plate using serving<br>tongs.                              | <ul> <li>Breads/pastries and butter pats served with<br/>serving tongs.</li> </ul>                       |
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**TASK 56: Maintain Tables** 

| PROCEDURE  | STANDARD  |
|--|---|
| Check with Guest after serving food to ensure<br>Guest's satisfaction with food. | Guest's satisfaction with meal is checked<br>within 2 minutes after serving food. |
| •  |   |
|  |   |



TASK 57: Clear AM/PM Snack Service

| PROCEDURE  | STANDARD  |
|--|---|
| <ul> <li>Approach Guest and ask if they are finished with snack. Example: "Mr, may I remove your plate?"</li> <li>Remove silverware and plates onto service tray.</li> <li>Roll placemat and linen napkin. Hold under service tray. Place dirty linen in linen bag.</li> <li>Move beverages to cup-holders.</li> <li>Close tray table or conference table.</li> <li>Bring service tray to galley and discard leftover food into trash.</li> <li>Place service wares in galley sink.</li> </ul> | <ul> <li>Flight Attendants continuously scan cabin to proactively clear dirty or empty service items.</li> <li>Tables are not cleared until all Guests at table are finished.</li> <li>Flight Attendants clear one table at a time.</li> <li>All snack service items cleared onto service tray. Tray not overflowing to cause items to spill.</li> <li>Dirty/empty service items never placed on service tray with food or beverages being served.</li> </ul> |



**TASK 58: Take Meal Orders** 

### **PROCEDURE**

- Inform Guests of menu offerings for the flight. Example: "Today we have a Caprese Salad and Minestrone Soup to start. Our entrée choices are Spaghetti and Meatballs from Fiamma, Short Ribs from Craftsteak, and Black Pepper Beef from Noodles. For dessert we have a selection of pastries from Joel Robichon.
- Take Order for Meal Service:
  - 1) Begin taking meal orders from Lead Guest.
  - Approach seat area with a smile, eye contact and warm salutation. Inquire if Guests are ready to order meal.
  - 3) Record meal order on seating chart in corresponding seat location.
  - 4) Repeat orders back to Guest.
  - 5) Reconfirm special meal requests.
  - 6) Offer wine with meal or other beverages.
- Answer any questions Guests have about meal choices and/or offer recommendations using descriptive verbiage.

### **STANDARD**

- All Flight Attendants approach Guests with a warm smile and eye contact.
- All Flight Attendants knowledgeable about menu items and able to answer questions about ingredients, preparation and portion sizes.
- Flight Attendants ask applicable questions about special requests or unclear choices to ensure accuracy of Guest's order.
- All meal orders repeated back to Guests for accuracy.
- Orders are taken for all Lead Guests first.





**TASK 59: Serve Food Courses** 

| PROCEDURE   | STANDARD   |
|---|--|
| Check to ensure appropriate silverware for<br>the specific course is set on table before<br>serving food.               | Appetizer plates, dirty silverware and relative<br>condiments are removed from the table before<br>entree is served.                       |
| Replace any dirty Silverware needed for next course.  | Clean silverware is preset on table prior to<br>serving each course.   |
| Clear any empty glasses and offer refills or<br>second cocktails.   | <ul> <li>Guests receive the correct appetizers/course<br/>ordered, complete with condiments or sauces<br/>and correct utensils.</li> </ul> |
| Serve food with open body posture; Lead<br>Guest first.   | <ul> <li>Food is presented according to chef's<br/>specifications (see plating guide).</li> </ul>  |
| Place plate in front of the Guest with the main<br>protein or food item closest to Guest, at the 6<br>o'clock position. | ■ No spills or fingerprints on plates.   |
| Serve the appropriate condiments (see<br>plating guide).  | Food is not "auctioned"; served to correct<br>Guest.   |
| Serve soup on an underlined plate with a<br>soup spoon.   | <ul><li>Hot food served hot, cold food served cold.</li><li>Lead Guest served first.</li></ul>   |
| Serve salads with offer of fresh cracked  | ■ Food is served with open body posture.   |
| pepper from pepper mill.  | <ul> <li>Soup is served without splashing onto the<br/>Guest or table.</li> </ul>  |
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**TASK 60: Serve Caviar** 

| PROCEDURE   | STANDARD   |
|---|--|
| <ul> <li>Retrieve caviar server.</li> <li>Warm blinis and toast point in oven.</li> <li>Open caviar can and fill ramekin with caviar.</li> <li>Fill caviar server with ice.</li> </ul>  | <ul> <li>Service items polished, free of tarnish, fingerprints, chips, cracks and spills.</li> <li>Blinis and toast points served warm to touch.</li> <li>Caviar served chilled, stored and served on ice at all times.</li> </ul> |
| Place ramekin of caviar in center of caviar<br>server.  | Caviar must be served with mother-of-pearl<br>spoon.   |
| <ul> <li>Set condiment glass ramekins on small linen lined tray:</li> <li>1) Chopped egg whites</li> <li>2) Chopped egg yokes</li> <li>3) Crème fraiche</li> <li>4) Chopped red onions</li> <li>5) Capers</li> <li>6) Chopped chives</li> </ul> | ■ Condiments must be served with a small silver spoon for each condiment.  |
| <ul> <li>Place mother-of-pearl spoon in caviar<br/>ramekin.</li> </ul>  |  |
| Place small silver spoons on side of each condiment ramekin.  |  |
| Place blinis and toast points in linen lined<br>bowl or basket.   |  |
| Place caviar server, condiment tray and blinis<br>and toast points on table.  |  |



TASK 61: Serve Family Style

| PROCEDURE  | STANDARD  |
|--|---|
| <ul> <li>Set table for family style service:         <ol> <li>Dinner knife</li> <li>Dinner fork</li> <li>Chopsticks (if applicable)</li> <li>Chopstick base (if applicable)</li> <li>Soy sauce ramekins (if applicable)</li> <li>Linen napkin</li> <li>Dinner plate</li> <li>Salt and pepper shakers (if applicable)</li> </ol> </li> <li>Plate food in serving dishes per plating guide standards.</li> <li>Place on tables with appropriate serving utensils.</li> <li>Place any appropriate condiments on table.</li> </ul> | <ul> <li>Family style table set is as follows:</li> <li>1) Dinner knife set on right side, blade facing in.</li> <li>2) Dinner fork set on left side.</li> <li>3) Folded linen napkin set to left of fork.</li> <li>4) Dinner plate set in middle of place setting.</li> <li>5) Salt and pepper shakers set on top of place setting with salt on right, pepper on left.</li> <li>6) Chopsticks set to right of knife, points on base, with base at top of setting.</li> <li>7) Soy sauce ramekins set above chopsticks.</li> <li>Service items polished, free of tarnish, fingerprints, chips, cracks and spills.</li> <li>Linen starched, free of tears, holes or stains.</li> <li>All family style food items prepared and plated per plating guide standards.</li> </ul> |



#### **TASK 62: Clear Plates/Dirty Table Wares**

Crumbs from table are not brushed onto floor.

### **PROCEDURE STANDARD** ■ When all Guests are finished or as indicated ■ No more than 2 place settings at a time are by the Guests, clear the plates from the table. carried on tray to avoid spilling. Clear plates onto service tray. Courses cleared in a timely fashion when all Guests are finished, or as indicated by the Guests. Remove all side plates, silver, and condiments not needed for next course. ■ Clearing is unobtrusive, quiet, skillful with Clear neatly and quietly. nothing dropped, spilled or broken. ■ When clearing plates, do not scrape plates Plates cleared to galley. with silverware. ■ Plates stacked in galley sink stacked carefully with like plates together to avoid chipping or Carry plates to galley and discard leftover food into trash container. Place dirty service breakage. wares in galley sink. ■ Dirty silverware organized in galley in Ziploc bag to save room in galley sink. ■ Place dirty silverware in large Ziploc bag. ■ Replace silverware required for additional ■ Service wares carried on trays through the cabin, never held in hands. courses. Appetizers cleared before the entree is Remove empty glasses. served; entree is cleared before dessert. Clean table of crumbs after entree by using a folded napkin or metal crumber. Condiments, side plates and silver cleared after each respective course. Guests have correct silverware for additional course before it is served. ■ Tables are free of crumbs. No breakage or spillage. Plates not scraped in front of Guest.



**TASK 63: Serve Desserts** 

| PROCEDURE   | STANDARD   |
|---|--|
| Ensure correct silverware or china required<br>for desert selection is preset on table. | <ul> <li>Service items polished, free of tarnish,<br/>fingerprints, chips, cracks and spills.</li> </ul> |
| Prepare and plate dessert per plating guide<br>standards.                               | Ice cream must be removed from dry ice at<br>least 20 minutes prior to serving.                          |
| Place on tables with appropriate serving utensils.                                      | ■ Ice cream is not served hard or melted.  |
| ■ Place any appropriate condiments on table.  |  |
| When serving ice cream, remove ice cream<br>from dry ice to soften ice cream.           |  |
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**TASK 64: Clear Desserts** 

### PROCEDURE **STANDARD** Approach Guest and ask if they are finished ■ Flight Attendants continuously scan cabin to with dessert. Example: "Mr. \_\_\_\_\_, may I proactively clear dirty or empty service items. remove your plate?" ■ Tables are not cleared until all Guests at table Remove all service items onto service tray. are finished. ■ Bring service tray to galley and discard ■ Flight Attendants clear one table at a time. leftover food into trash. Place dirty service ■ All service items cleared onto service tray. items in galley sink. Tray not overflowing to cause items to spill. Move beverages to cup-holders. ■ Plates stacked in galley sink stacked carefully ■ Fold tablecloth and remove from table. Place with like plates together to avoid chipping or breakage. dirty linen in linen bag. ■ Dirty silverware organized in galley in Ziploc Close tray table or conference table. bag to save room in galley sink. ■ Dirty/empty service items never placed on service tray with food or beverages being served.



TASK 65: Set Up Buffet Service

| PROCEDURE   | STANDARD  |
|---|---|
| <ul><li>Clear credenza of all items.</li><li>Place linen table cloth on credenza.</li></ul> | See attached photo of Buffet Service Set Up<br>for placement of silverware, china and food<br>items.                    |
| Set silverware needed for buffet service.<br>Place silverware into pocket folds.            | <ul> <li>Service items polished, free of tarnish,<br/>fingerprints, chips, cracks and spills.</li> </ul>                |
| <ul> <li>Set china required for buffet service. Stack<br/>plates on credenza.</li> </ul>    | <ul><li>Linen starched, free of tears, holes or stains.</li><li>All buffet food items prepared and plated per</li></ul> |
| Prepare and plate food following plating guides.  | plating guide standards.  Lead Guest offered a plate first.   |
| Set food and any accompanying condiments.   | ·   |
| Set serving utensils required with food items.  |   |
| ■ Offer to prepare plate for Lead Guest.  |   |
| Monitor buffet throughout service and replenish items as needed.                            |   |



**TASK 66: Clear Buffet** 

| PROCEDURE   | STANDARD  |
|---|---|
| <ul> <li>Remove all service items into galley.</li> <li>Discard leftover food into trash. Place dirty service items in galley sink.</li> <li>Fold tablecloth and remove from credenza. Place dirty linen in linen bag.</li> <li>Replace items onto credenza.</li> </ul> | <ul> <li>Flight Attendants continuously scan cabin to proactively clear dirty or empty service items.</li> <li>Buffet not cleared until all Guests are finished.</li> <li>Plates stacked in galley sink stacked carefully with like plates together to avoid chipping or breakage.</li> <li>Dirty silverware organized in galley in Ziploc bag to save room in galley sink.</li> <li>Dirty/empty service items never placed on service tray with food or beverages being served.</li> <li>Items are replaced onto credenza after buffet is cleared:         <ol> <li>Newspapers</li> <li>Flowers</li> <li>Fruit bowl</li> <li>Weather report</li> </ol> </li> </ul> |



### TASK 67: Turndown Service for Seats, Divans and Tables

| PROCEDURE   | STANDARD  |
|---|---|
| <ul> <li>Berth seats, divans or tables following instructions in Gulfstream Cabin Operating Manual.</li> <li>For tables, place air mattress on top of table. Inflate air mattress following instructions in air mattress bag.</li> <li>Make bed for seat, divan or table:         <ol> <li>Dress duvet with duvet cover.</li> <li>Lay duvet flat:</li></ol></li></ul>   | <ul> <li>All bed linens free of tears, holes or stains.</li> <li>All hems, seams and tags face inward away from Guest's view.</li> <li>Pillows are placed with head facing aft, pillow on forward side of bed.</li> <li>Turndown kit and bottle of water placed at each bed for turndown.</li> <li>See attached photos for turndown service.</li> </ul> |
| <ul> <li>b) fold duvet in half to fit seat or divan</li> <li>3) Lay a sheet on top of duvet.</li> <li>4) Lay blanket flat on top of sheet.</li> <li>5) Lay a second sheet on top of blanket.</li> <li>6) For seat and divan, tuck blanket and sheets in on one side. Leave one side open for Guest to enter.</li> <li>7) Dress standard pillow with standard pillow case.</li> <li>8) Place standard pillow on bed.</li> <li>9) Fold back untucked side corner into a corner fold.</li> </ul> |   |
| ■ Place turndown kit on top of corner fold.   |   |
| Place a bottle of water in each bed's cup<br>holder.  |   |



TASK 68: Make Beds on BBJ

| PROCEDURE   | STANDARD  |
|---|---|
| <ul> <li>Make bed: <ol> <li>Place flat sheet on bed and tuck in on four corners.</li> <li>Place second flat sheet with decorative seam face down on top of first and tuck in.</li> <li>Fold second flat sheet down one foot from head.</li> <li>Dress duvet with duvet cover.</li> <li>Lay duvet flat on bed all the way to head of bed.</li> <li>Dress pillows with pillow cases.</li> <li>Place pillows at head of bed.</li> <li>Place decorative pillows on bed.</li> </ol> </li> <li>Place a bottle of water in each bed's cup holder.</li> </ul> | <ul> <li>All bed linens free of tears, holes or stains.</li> <li>All hems, seams and tags face inward away from Guest's view.</li> <li>Pillows are placed with head facing aft, pillow on forward side of bed.</li> <li>Turndown kit and bottle of water placed at each bed.</li> <li>See attached photos.</li> </ul> |



### TASK 69: Guests Occupying Jump-Seat

| PROCEDURE   | STANDARD   |
|---|--|
| <ul> <li>Flight Attendant:</li> <li>1) Notify Pilot(s) that a Guest wishes to occupy the jump seat.</li> <li>2) Escort Guest forward and introduce Guest to cockpit Crew.</li> </ul>  | <ul> <li>In the event of any situation that requires a QRH procedure, the Guest will be moved to the main cabin, time permitting.</li> <li>No flash photography is allowed.</li> </ul>     |
| <ul> <li>Flight Attendant or Pilot: <ol> <li>Deploy jump-seat.</li> <li>Explain the use of the seat belt.</li> <li>Explain the use of the head set and communication with the cockpit Crew.</li> </ol> </li> <li>Pilot: <ol> <li>Once headset communication is established, explain cockpit etiquette to Guest.</li> <li>Explain the need and procedure for communication.</li> <li>Brief emergency situation (evacuation) to the Guest.</li> </ol> </li> </ul> | <ul> <li>No communication between Guest and Crew below 10,000 feet.</li> <li>Guests who have been drinking alcoholic beverages will not occupy the jump-seat below 10,000 feet.</li> </ul> |



**TASK 70: Flight Following** 

| PROCEDURE  | STANDARD  |
|--|---|
| <ul> <li>Receive the GDC report via email notifying dispatch of the aircraft departure, diversion or landing.</li> <li>Monitor Flight View for aircraft progress. Email the Crew in the aircraft for an update.</li> <li>If there are any anomalies:         <ol> <li>Notify FBO of any changes</li> <li>Notify Host if there are any changes that will affect them</li> <li>Make any necessary ground transportation changes</li> </ol> </li> </ul> | <ul> <li>Hosts notified immediately of any changes to the flight that will affect their Guests.</li> <li>Ground Transportation notified immediately if any changes to the flight will affect the Guest transportation times.</li> </ul> |



### TASK 71: Maintain Ashtrays for Guests Smoking

| PROCEDURE  | STANDARD   |
|--|--|
| Provide smokeless ashtrays to Guests smoking.  | Fans on smokeless ashtrays are working properly.   |
| <ul> <li>Turn ashtray on for Guest by opening lid to first position.</li> <li>Ensure fan is working. If fan not working, replace batteries.</li> <li>Check tables frequently to make sure ashtrays are kept clean.</li> <li>When an ashtray has 2 butt(s) in it, or becomes littered with debris, change it.</li> <li>Change ashtrays by:         <ol> <li>Retrieve clean ashtray</li> <li>Close lid of dirty ashtray</li> <li>Replace dirty ashtray with clean ashtray</li> <li>Open lid and turn on clean ashtray</li> <li>Remove dirty ashtray to galley</li> </ol> </li> <li>Clean dirty ashtray:         <ol> <li>Open lid to second open position</li> <li>Remove tray</li> <li>Empty butt(s) into plastic cup of water</li> <li>Clean tray with sanitary wipes</li> <li>Replace tray into ashtray</li> </ol> </li> <li>WITH BURNING CIGARETTES IN THE         <ol> <li>ASHTRAY:</li> <li>Never pick up the Guest's cigarette.</li> <li>Do not ask Guest to pick up their cigarette.</li> <li>Place an empty ashtray next to the one to be changed.</li> <li>When Guest extinguishes their cigarette or moves it to the clean ashtray, proceed to remove the dirty ashtray.</li> </ol> </li> </ul> | <ul> <li>All ashtrays are changed promptly.</li> <li>No more than 2 butts in ashtray.</li> <li>All ashtrays changed by replacing with a clean ashtray before removing dirty ashtray.</li> <li>Ashtrays are changed without disturbing Guests.</li> <li>Ashtrays emptied into plastic cup with water only, not into dirty glasses, china, tray or napkins, trash compartment.</li> <li>Ashtrays are not cleaned in the Guest's view.</li> </ul> |



### **TASK 72: Assist Guests with Pets**



TASK 73: Wake Up Guests and Stow Beds

### **PROCEDURE STANDARD** ■ For BBJ bedrooms, knock on door and ■ Guests are not startled when woken up. announce to Guest that we are landing. Example: Excuse me Mr. \_\_\_\_\_, we will be ■ Flight Attending must always knock on door to landing in approximately 15 minutes. Can bedrooms first, then announce to Guest from you please take your seat in the cabin for outside door. landing?" ■ All bed linens and service items removed and stowed for landing. ■ If Guest refuses to come out of bedroom, notify PIC. ■ For Guests sleeping in seats, divans, or table, politely wake up Guests and inform them we will be landing. Ask Guest to stand or occupy another seat. Return seats, tables or divans to original positions following instructions in Gulfstream Cabin Operating Manual. Remove and stow bed linens into linen bag. ■ Remove, deflate and stow air mattress following instructions in air mattress bag. ■ Pick up any service items or turndown kits to prepare for landing.



### TASK 74: Clear all Service Items and Safety Check for Landing

| PROCEDURE   | STANDARD  |
|---|---|
| Check that all Guests are seated with seat<br>belts on.   | No breakage of service items cleared to<br>galley.  |
| <ul> <li>Clear all service items from Guests to galley.</li> <li>Wash service items and store in galley.</li> <li>In the event there are time constraints and all service items cannot be washed:         <ol> <li>Place paper napkin in dirty glasses and stow in glassware cabinet, or</li> <li>Lay in galley sink and pad with dish towels</li> </ol> </li> <li>Clear and stow any items on credenza.</li> <li>Check that carryon baggage is stowed.</li> <li>Open cabin to cockpit door.</li> <li>Open acoustic door covering main entry door.</li> <li>Notify Pilots that cabin is secure for landing by stating "cabin ready."</li> </ul> | ■ Pilots notified "cabin ready" when the following had been completed:  1) Guests seated with seat belt secured  2) All items stowed  3) Exits and aisles clear |



#### **TASK 75: Confirm Transportation**

### **PROCEDURE STANDARD** ■ Flight Attendant: ■ Any discrepancies between the Guests' 1) Prior to departure, verify with Lead Guest transportation expectation and what is on the or Host, transportation expectations listed trip sheet are communicated to Operations on the trip sheet before taxi. a) Limousine or SUV b) Number of limousines ■ Pilot will only use tail number or reservation c) If personal vehicle, the condition of confirmation number, never the Guests' name vehicle upon arrival (heater on, windows of over the radio. down, seat heaters on) 2) Communicate any changes to the Pilots ■ Transportation will always be brought prior to taxi planeside unless prohibited by the airport. ■ Pilot: ■ Transportation will be confirmed in position 1) Communicate any changes to Operations prior to reaching FL180. via telephone prior to taxi 1) Limousines have checked in 2) Prior to FL180, (or vhf coverage) radio the 2) Guest vehicles are positioned and destination FBO to verify required configured according to Guest desires 3) Stair truck is ready if needed (BBJ) transportation 4) Necessary baggage carts or baggage loaders in position Operations is notified immediately if FBO cannot confirm services.



### **TASK 76: Return Coats and Belongings**

| PROCEDURE  | STANDARD  |
|--|---|
| ■ Retrieve coats from baggage compartment.   | ■ All Guests receive the correct coat back.   |
| <ul> <li>Return coats to Guest.</li> <li>If divan is not occupied, lay coats neatly across divan for Guests to retrieve on way out.</li> </ul> | <ul> <li>Coats returned to Guest prior to Flight<br/>Attendant taking their seat for landing.</li> <li>Stowed carryon belongings returned to Guests<br/>after landing.</li> </ul> |
| out. ■ After landing, retrieve any carryon belongings and return to Guests.  | after landing.  |
|  |   |



### TASK 77: Extend Parting Pleasantries to Guests

### PROCEDURE **STANDARD** ■ Stand in boarding position. ■ Flight Attendants posted in boarding positions prior to Guests deplaning: 1) Flight Attendant 1 posted at forward entry Maintain welcoming posture and facial expression. door. 2) Flight Attendant 2 posted at mid-cabin. Acknowledge and greet all deplaning Guests by practicing the 10/5 Rule. ■ Flight Attendants stand up straight, arms not crossed or in pockets, no leaning. Provide warm parting pleasantry to Guests deplaning. Examples: ■ Flight Attendants acknowledge Guests non-1) "Thank you, I hope you enjoy your stay verbally with eye contact and smile when with us." Guests approach within 10 feet. 2) "Mr. \_\_\_\_\_, it was very nice to have you on board with us today. Thank you." ■ Flight Attendants acknowledge Guests verbally by speaking first to extend a parting 3) "We hope to see you again soon." pleasantry when Guest approaches within 5 feet. ■ If known, address Guest by last name and/or title. Example: "Thank you, Mr. \_\_\_\_\_, I hope you enjoyed your stay with us." Guest names used when known. All parting pleasantries are varied when ■ If known, acknowledge Guest's occasion or greeting multiple Guests deplaning. event. Example: 1) "Happy anniversary." 2) "I hope you have a great birthday." 3) "I hope you have a good business meeting." If a Guest approaches while you are busy, stop what you are doing and greet the Guest. ■ Be cautious of a Guest bumping head on aircraft door.



### TASK 78: Sweep Aircraft for Guest Belongings

| PROCEDURE   | STANDARD   |
|---|--|
| <ul> <li>After deplaning Guests, return to cabin.</li> <li>Check that no personal items have been left behind.</li> <li>Move seats inboard to ensure no small items have been dropped.</li> <li>Run hands between seat backs and seat cushions to check for dropped items.</li> <li>Ensure there are no personal items left in baggage area.</li> <li>Check lavatories and bedrooms, if applicable.</li> <li>If a Guest personal item is found, return item to Guest if they have not departed.</li> <li>If Guest has already departed, notify Pilot to contact Operations, to contact transportation to deliver the item.</li> </ul> | <ul> <li>Aircraft sweep is completed immediately upon Guests deplaning.</li> <li>All areas of the aircraft are checked for Guest personal items left behind.</li> <li>All personal items left behind are returned to Guest.</li> </ul> |



### **TASK 79: Complete Post Flight Inventory**

| PROCEDURE   | STANDARD   |
|---|--|
| Maintain accurate inventory of items used<br>during flight.   | All supplies used during flight are restocked<br>into restock bag for next flight.   |
| <ul> <li>Check lavatory items and note usage.</li> <li>Check pantry items and note usage.</li> <li>Upon returning to hanger, place all items needed to replenish inventory on aircraft into the restock bag.</li> <li>For bulk items needed, note on dry erase board under corresponding tail number.</li> <li>Place restock bag in corresponding tail number bin.</li> </ul> | <ul> <li>■ The following items are restocked when they are ¼ full or less:         <ol> <li>Liquors bottles</li> <li>Dish soap</li> <li>Linen spray</li> <li>Aircraft polishing solution</li> </ol> </li> <li>■ All bulk items used during flight are noted on dry erase board for next flight.</li> <li>■ Correct tail number bin is used for restock bag.</li> <li>■ Correct tail number is used on dry erase board for bulk items.</li> </ul> |



**TASK 80: Vacuum Aircraft** 

| PROCEDURE  | STANDARD  |
|--|---|
| <ul><li>Retrieve vacuum from baggage compartment.</li><li>Plug vacuum into designated power outlet.</li></ul>        | <ul> <li>Vacuum plugged into designated outlet:</li> <li>1) Gulfstream – galley outlets only</li> <li>2) BBJ – galley and lower hallway outlets only</li> </ul> |
| <ul> <li>Vacuum entire carpeted areas of aircraft<br/>working forward to aft.</li> </ul>                             | <ul> <li>All carpeted areas vacuumed at the end of<br/>every flight.</li> </ul>   |
| <ul><li>Pay close attention to corners and crevices.</li><li>If spots or stains are found, notify Pilot to</li></ul> | Carpets are free of dust, debris, stains and<br>spots.  |
| notify maintenance.  ■ Do not run vacuum into furniture.   | All vacuums cleaned and canisters emptied<br>after each use.  |
| When completed, empty vacuum canister into trash bin.  |   |
| ■ Wipe off vacuum.   |   |
| ■ Stow cord and return to baggage area.  |   |



**TASK 81: Wash Service Items** 

| PROCEDURE   | STANDARD  |
|---|---|
| Scrape any leftover food from plates with<br>paper towels into trash bin. | Dirty service items washed throughout flight<br>and all cleaned at end of flight. |
| Set glassware, china or silverware in galley<br>sink.                     | Free of streaks, fingerprints, dirt; no chips or cracks.                          |
| Soap service items with dish soap and scrub with sponges.                 |   |
| ■ Rinse service items with hot water.                                     |   |
| Place service items on dish mat to drain and<br>dry with dish towel.      |   |
| Once dry, return service items to designated stowage compartment.         |   |



**TASK 82: Wipe Down Aircraft** 

| PROCEDURE  | STANDARD  |
|--|---|
| <ul> <li>Open all tables.</li> <li>Use a clean dust cloth with aircraft polishing solution to clean all surfaces of aircraft:         <ol> <li>Tables</li> <li>Seats</li> <li>Windows</li> <li>Mirrors</li> <li>Wood surfaces</li> </ol> </li> <li>Wipe, dry and buff to a high luster, removing all dust, smudges and fingerprints. Pay attention to tops, sides, arms and intricate woodwork on all furniture.</li> <li>Clean lavatory toilet:         <ol> <li>Put on rubber gloves</li> <li>Wipe seat with sanitary wipes</li> <li>Clean inside of toilet bowl with disposable toilet wand</li> <li>Replenish toilet paper as needed</li> <li>Fold toilet paper into triangle</li> <li>Crimp toilet paper with logo</li> </ol> </li> <li>Report any damaged furniture or repair needs to Pilot.</li> <li>Close and stow tables.</li> </ul> | <ul> <li>Surfaces wiped after every flight, free of: <ol> <li>Dust</li> <li>Dirt</li> <li>Fingerprints</li> <li>Smears</li> <li>Smudges</li> <li>Marks/scratches</li> </ol> </li> <li>Lavatory toilet seat sanitized. Bowl free of stains and odors.</li> <li>Toilet paper roll full, folded in triangle and crimped with logo.</li> <li>The furniture is in good repair, sturdy and stable.</li> <li>Any damage reported immediately to Pilot.</li> <li>All tables closed and stowed.</li> </ul> |



**TASK 83: Remove Trash** 

| PROCEDURE  | STANDARD  |
|--|---|
| Remove plastic trash bag from lavatory trash bin and discard in galley trash bin.  Empty lavatory waste basket into galley trash bin.  Replace lavatory trash bag.  Open trash bin in galley.  Remove plastic trash bag from galley trash bin.  Replace galley trash bag with two bags.  Remove trash bag from aircraft and place at bottom of stairs. | ■ No trash is left on aircraft.  ■ Lavatory waste baskets are empty and clean.  ■ Trash bins are clean, dry, with no odors with liner inside.  ■ Galley trash bin always double lined with plastic trash bags.  ■ Emptying trash can be a safety hazard. Do not put your hand inside the container. |



**TASK 84: Remove Catering** 

| PROCEDURE  | STANDARD  |
|--|---|
| <ul> <li>Discard all partially used sodas, can juices and wines.</li> <li>Check the following for any catering items:         <ol> <li>Cold storage areas</li> <li>Oven</li> <li>Microwave</li> <li>Pantry area</li> </ol> </li> <li>Place leftover catering items in red cooler bag.</li> <li>Place unopened house red wine, white wine, and champagne into wine bag.</li> <li>Remove any specialty liquors or unopened specialty wines from aircraft.</li> <li>Remove any specialty service items from aircraft.</li> <li>Remove dirty linen bag and white kitchen bag from aircraft.</li> <li>Return specialty items to designated storage areas in hanger.</li> <li>Place left over catering into office refrigerator. Remove sticker from red cooler bag and place in designated pick up area.</li> <li>Place wine bag into wine cooler.</li> <li>Label unopened specialty wines with Guest name and place in liquor storage cabinet.</li> <li>Place dirty linen bag and white kitchen bag in laundry pick up bin.</li> </ul> | ■ The following removed from aircraft at the end of each flight:  1) Leftover catering 2) House wines and champagne 3) Specialty service items 4) Specialty liquors 5) Specialty unopened wines 6) Dirty linen bag 7) White kitchen bag  ■ All specialty liquors and wines removed from aircraft labeled with Guest's name. |



### TASK 85: Request Water and Lavatory Services

| PROCEDURE   | STANDARD  |
|---|---|
| Check water gauge in galley to ensure water<br>level is full. | Water service is always ordered when any<br>gauge light in not illuminated. |
| Notify the Pilot to request water or lavatory service.        | ■ Lavatory service is ordered at the end of every working day.              |
|   |   |
|   |   |
|   |   |



### **TASK 86: Document Guest History**

| PROCEDURE   | STANDARD   |
|---|--|
| ■ Captain:  1) At completion of leg call operations with the flight attendant and debriefs the following:  a) Status of the aircraft b) Status of the trip c) Status of the crew d) Any issues with the trip e) Any customer service issues f) Any customer profile items  ■ Operations: 1) Enter information into the operations system.  ■ Captain and Operations: 1) Verify all flight information is received and correct. 2) Review next leg for accuracy. | ■ Flight information will be collected prior to crew beginning next flight.  ■ Customer information will be immediately entered and updated in the operating system.  ■ Crewmembers will accurately report flight discrepancies for reporting purposes.  ■ Any issue will be provided to the Operations management team for investigation. |