

E-BOOK TO MULTI-CLOUD ADOPTION

Dell Technologies Cloud Storage Solutions for Multi-cloud

Overcome Data Gravity and Get the Most from Your Data in the Cloud

Introduction

MULTI-CLOUD ADOPTION AND INNOVATION CAN BE HINDERED BY DATA GRAVITY

What is data gravity? Data gravity can prevent your organization from being nimble, both in adapting your IT to the changing landscape and from competing in the market. As the amount of data generated by applications continues to grow, it becomes difficult to get the data where it needs to be. Soon the data that you depend on and need to access very fast, becomes impossible to move or migrate, making it harder to extract value from it.

How fast you locate your data and cloud workloads and how you access them matters. The increasing latency of accessing data and running demanding technical workloads on-premises from a cloud-based application is detrimental to performance.

Result? Data gravity can lock you into your datacenter or a single cloud, preventing you from accessing and profiting from other available public clouds and their differentiated native services. As a result, costs generated by egress fees, or data sprawl, can compound the impact on your bottom line.

This “drain” created by data gravity can negatively impact projects such as:



Digital Transformation



Containerized Environments



Microservices



Edge Computing

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90%

of G1000 organizations will have a **multi-cloud** strategy by 2024 ¹



DRAWBACKS OF CURRENT CLOUD APPROACHES

- **Performance constraints** caused by physical distance of on-prem may be too high from public clouds, resulting in deteriorating customer experience.
- A single cloud **data lock in** can limit innovation and performance/cost benefits of using multiple clouds, increasing risk of a single point of failure in case of cyberattacks.
- Do-It-Yourself approaches to multi-cloud often require you to duplicate the same data in each cloud, creating **management complexity** and **increasing storage costs**.

SOLUTION: RETAIN YOUR DATA OWNERSHIP WITH MULTI-CLOUD

- The biggest trend in cloud computing is an approach that combines different cloud services supplied from more than one cloud provider.
- Cloud providers could be public clouds like AWS, Microsoft Azure, or Google Cloud, as well as private clouds built on VMware.

THE RESULT: BUSINESS AGILITY AND COST EFFICIENCY

- Maintain control of your data, access best-in-class cloud data services from various public clouds, and avoid storing multiple, out-of-sync copies of the same data—all while eliminating data gravity concerns.

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¹ Source: IDC FutureScape: Worldwide Cloud 2019 Predictions

“

“Most organizations **adopt a multi-cloud strategy** out of a desire to **avoid vendor lock-in** or take **advantage of best-of-breed** solutions...

We expect that most large organizations will continue to willfully **pursue this approach.**”

—ACCORDING TO
GARTNER ANALYST
MICHAEL WARRILOW

The Benefits of a Multi-cloud Strategy

As the public cloud services continue to grow, the competition between cloud providers drives innovation. As native cloud services evolve, they provide increasingly differentiated value propositions to organizations. Implementing a multi-cloud strategy can allow your users to select the cloud services that best meet their needs, unleashing competitive advantages and productivity gains that would be unattainable with a single cloud.

PUBLIC CLOUD NATIVE SERVICES CONTINUE TO GROW



165+ SERVICES



251+ SERVICES



101+ SERVICES

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Multi-Cloud Advantages

Multi-cloud offers the ability to:



Defy data gravity

- Unlock innovation when sharing a common datastore between clouds
- Eliminate data gravity and avoid storing multiple, out-of-sync copies of the data



Avoid vendor lock-in

- Benefit from the unique native cloud services from different providers
- Reconsider investing in a single cloud which may leave future opportunities out of reach
- Watch out for growing egress costs and migration risks as your data grows



Mitigate risk

- Lower your exposure to cyberthreats that can quickly overwhelm a single public cloud
- Distribute your cloud strategy across multiple providers to reduce exposure to a single point of failure.



Optimize performance

- Choose the right cost/performance combination of a native cloud service for each workload
- Get the best price by combining Azure's Spot VMs, AWS spot instances, and Google Cloud's preemptible VMs for your workloads

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Use Cases for Multi-cloud Strategy

Businesses are innovating by using the best cloud services and not being locked into a single cloud



Backup and Data Protection

Customers can protect data hosted in multiple public clouds from a single destination with confidence, simplifying networking & operations.



Archive and Long Term Retention

Organizations require a remote site to protect data that needs to be retained for governance and compliance requirements as well as workload migrations.



Business Intelligence

Retain data ownership, gain actionable insights, and the flexibility to pivot when needed, while using the best analytics tools from every cloud.



Predictive Financial Analytics

Financial institutions require fast access to petabytes of data that, when combined, can facilitate the process of predicting market movements.



Life Sciences

Research labs can accelerate time-to-insight for clinical genomic sequencing, drug design, and cancer research.



High Performance Computing

Compute and data-heavy workloads that can cost-arbitrage processing between clouds and benefit from sharing data among the unique capabilities of multiple clouds.



Healthcare

Healthcare providers can use one cloud for DR, another for processing (PACS) data, and a third for backups-- all while improving diagnostic speed.



Media and Entertainment

Studios leverage the best in breed tools from cloud providers of choice to collaborate during the production cycle, on media that is cloud-connected.

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Implementing an Effective Multi-cloud Strategy

What questions to ask before getting started

“Which Cloud is Best?”

Is one public cloud superior at meeting the needs of your apps and developers, or do you require services from many providers? An effective multi-cloud strategy allows you to add future use cases you haven't thought of yet.

“Where Do I Need Clouds?”

Research the geographic availability of your cloud providers. Do you require multiple providers to comply with data compliance? Is your data in close enough proximity to deliver low-latency high-speed connectivity to public clouds?

“How Will My Data Grow?”

Can you scale storage independently of cloud compute and network resources? Can your data be accessed by multiple clouds simultaneously? What is the impact of moving your data in the future including egress fees?

“Will My Data Be There When I Need It?”

Is your data available when a compute instance or a container is deleted? Can you get your data back out of the cloud when you need it, without high egress fees?

“What Skills Do My Staff Need?”

Can your staff use consistent training on-prem and across clouds to minimize management overhead? Are the same storage systems available both on-prem and in the cloud to streamline and simplify these processes?

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What to Look for in an Ideal Solution

The right approach to multi-cloud adoption includes appropriate architecture, governance, and strategy.



Data needs to be in close proximity to all major public clouds to meet specific low-latency thresholds.



Cross-cloud connectivity and a dynamic allocation of network bandwidth to various clouds with change on demand



Avoid duplication of data. Multiple copies and larger volumes equal higher costs and complexity.



Compatibility with on-prem storage including scalability and native replication to the cloud; it should include familiar software which doesn't require additional training.



Ability to reduce egress fees when taking the data out, or when accessing data from services and apps in other clouds.

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Architecture for Multi-cloud Starts with Data...

The performance and scale of Dell Technologies storage combined with the economics and native services of the cloud



- The performance and scale of Dell EMC storage with the economics and services of the cloud
- Flexible, multi-cloud agility with zero data gravity
- No vendor lock-in with data independent of the cloud and the same dataset presented to multiple clouds
- Dynamic allocation of the network bandwidth to various clouds with change on demand
- Automated Disaster Recovery as-a-Service for VMware Cloud on AWS

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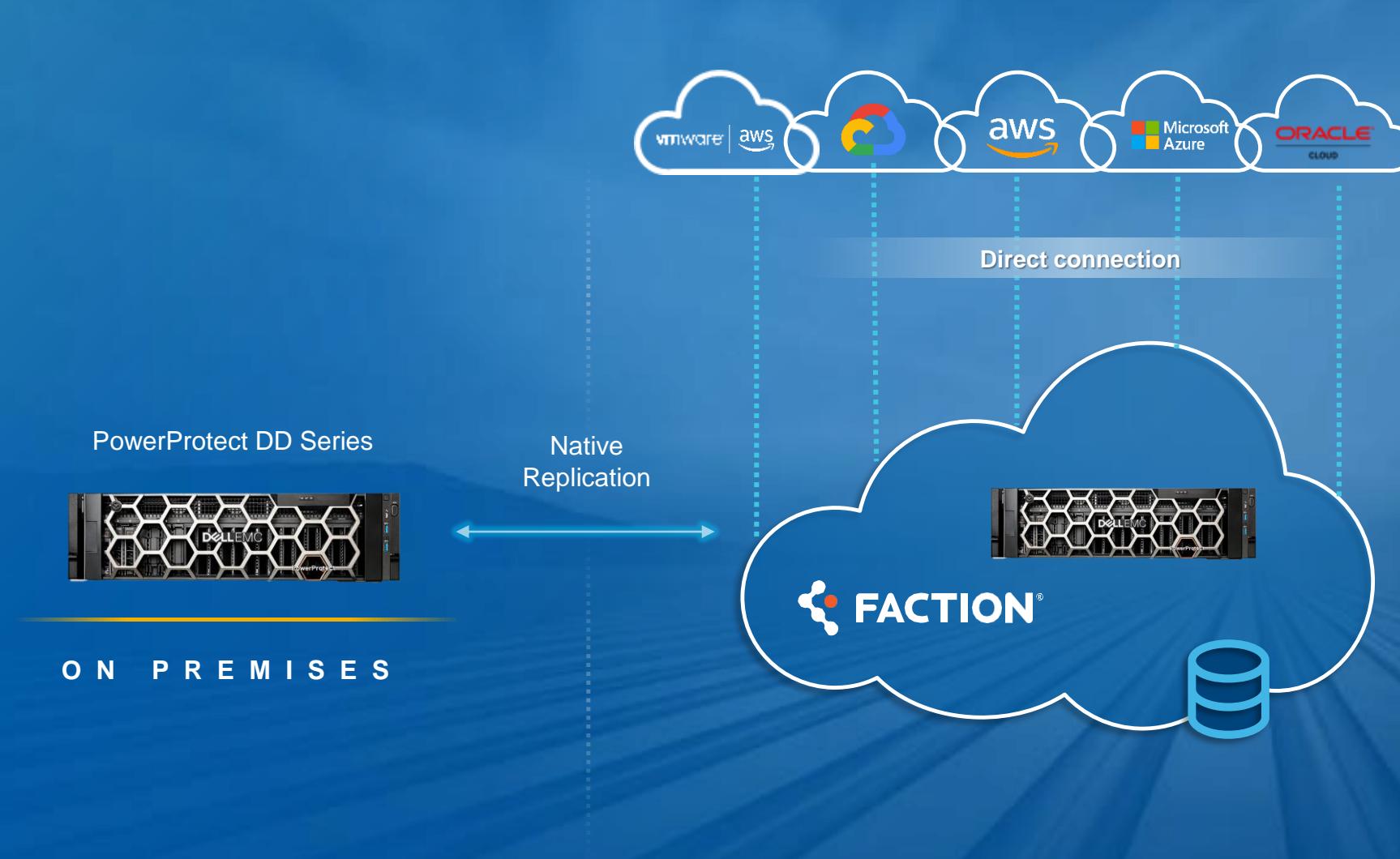
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...and Includes Offsite Data Protection

Dell Technologies Cloud PowerProtect for Multi-cloud



- Protect data and applications across public clouds in a single destination
- Up to 50:1 data reduction with PowerProtect DD series
- Restore data to any cloud
- \$0 egress from Microsoft Azure
- Offsite target for long-term retention or disaster recovery
- Full managed service
- Cyber Recovery for Multi-cloud as an option

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Customer Success Story

A healthcare organization embraces a hybrid multi-cloud environment with a range of Dell Technologies storage cloud solutions



Requirements

- Modernize PACS imaging and EPIC EMR Database Tier
- Migrate and consolidate all PACS data in the cloud with the lowest latency
- Increase operational agility by avoiding cloud vendor lock-in



Solution

- PowerScale for Multi-cloud for hosting PACS data for 12 hospitals with Azure native services including compute, machine learning and AI development
- PowerMax to support EPIC with scale-out, NVMe and sub-1ms write latency



Expected Results

- ROI under 7 months; savings over 3yrs
- Centralized, fast access to PACS data and EPIC EMR database data to facilitate a better patient experience
- Analyze trends, gain insight into patient data with Azure analytics services



“Dell Technologies Cloud Storage for Multi-cloud provides us with the unmatched scalability, performance and efficiency of PowerScale OneFS to successfully meet our compute and storage needs today and in the future. The solution was easy to deploy, is simple to manage and migration was speedy and efficient.”

—Matt Douglas, Chief Enterprise Architect | Sentara Healthcare

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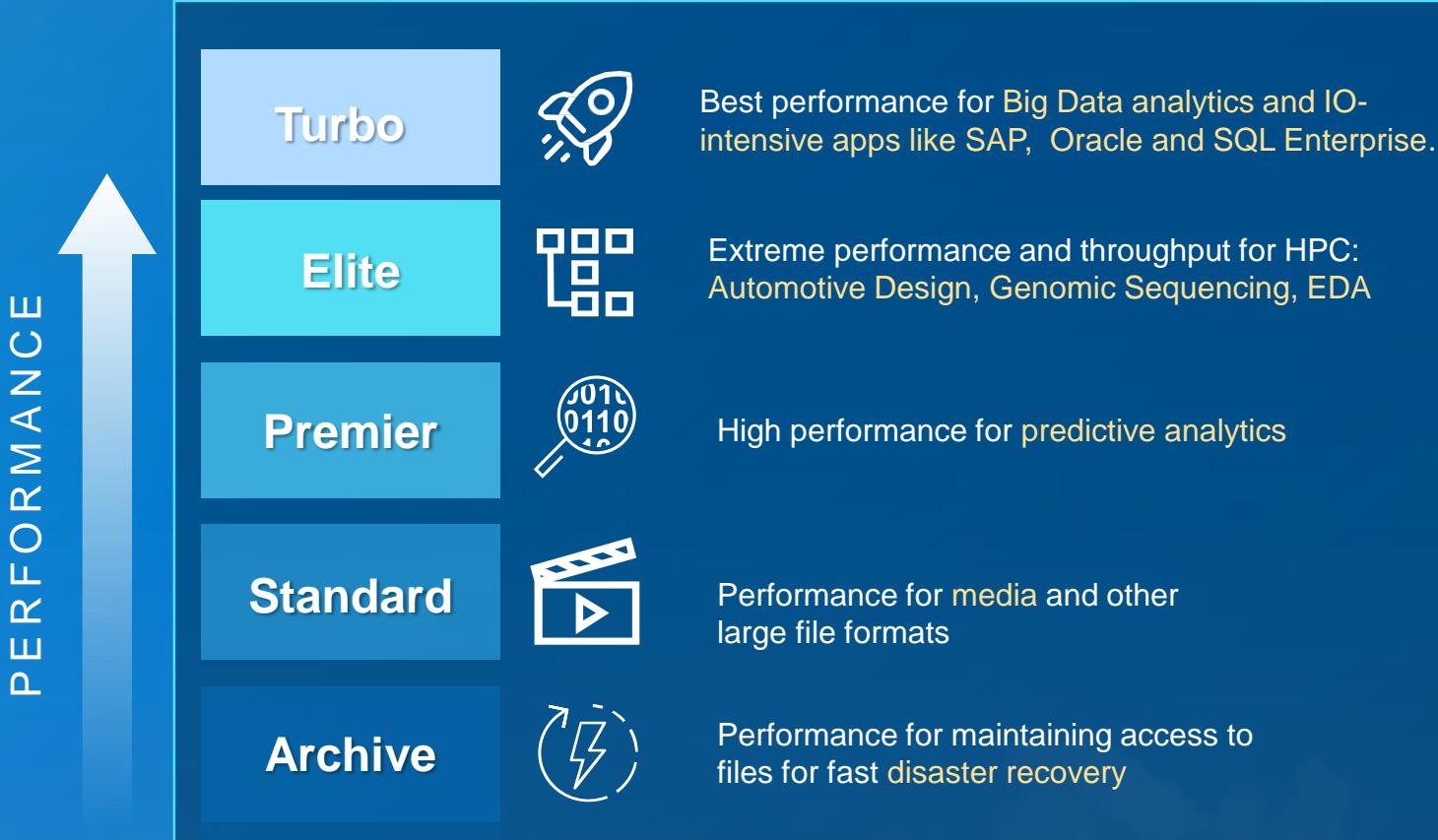
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About Storage for Multi-cloud

Predictable pricing and guaranteed performance



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Next step: Storage for Multi-cloud Hands-on-Lab



DEMO CENTER

Make It Real With Demos

Demo Center is a highly scalable, multi-cloud-based service that provides 24/7 self-service access to virtual labs, hardware labs, and interactive product simulations.

[LEARN MORE](#)

HOL-0544-01 Dell Technologies Cloud PowerScale for Multi-Cloud

New

This lab features Dell Technologies Cloud PowerScale for Multi-Cloud. The PowerScale family – including PowerScale and Isilon nodes and the OneFS Filesystem – provides scalable, resilient cloud-attached storage wi...

Data Storage | Authors: Jae Roh | Keywords: AWS,Azure, Multi Cloud, Faction,PowerScale, Isilon

[MORE INFO](#)[DEPLOY](#)

Contact **Dell Technologies Sales** to experience hands-on-lab that demonstrates the ease of attaching Dell EMC PowerScale to multiple clouds

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ADDITIONAL RESOURCES

Websites

The image shows the Dell Technologies Cloud Storage for Multi-cloud landing page. The top half features a banner with two men, one in a suit and one in a striped shirt, looking at a screen. The text 'Dell Technologies Cloud Storage for multi-cloud' is overlaid. A small Intel Xeon Scalable Processors logo is in the bottom right corner. The bottom half shows a city skyline at night with a network of glowing lines representing data protection, with the text 'CLOUD DATA PROTECTION' and 'Protect your data across all clouds' overlaid. The Intel Xeon Scalable Processors logo is also present in the bottom right corner of this section.

Dell Technologies Cloud Data Protection for Multi-Cloud

Dell Technologies Cloud Data Protection and Backup Solutions

WHAT PROBLEM DOES MULTI-CLOUD SOLVE?

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Collateral

Demos

Storage for Multi-cloud Interactive Demo

Blogs

The header features a dark, textured background image of a starry night sky. Overlaid on the top right is a red horizontal bar with the word 'NEWS' in white, bold, sans-serif capital letters. At the top left, the word 'Blog' is written in a smaller, white, sans-serif font. Along the top right edge, there are several small, semi-transparent circular icons in various colors (yellow, green, blue, red). At the very top, there is a thin, light-colored horizontal bar with the company's logo and navigation links: 'News', 'Features', 'Products', 'Solutions & Services', and 'Blog'.

Dell Technologies Blogs