

MICHIGAN-Agricultural, Grounds, and Roadside Equipment

Contract Number:	071B7700085
Contract Period:	January 13, 2017 – January 12, 2023
Eligibility:	<p>State Agencies, VA Hospitals, Snow Mobile Clubs, MiDeal Members and NASPO member states.</p> <ul style="list-style-type: none">• MiDEAL membership must be verified prior to processing PO. If a specific agency is not listed, verify their membership (see links below):• MiDEAL Membership List<ul style="list-style-type: none">○ MiDEAL membership is open to cities, townships, counties, villages, universities, community colleges, school districts and non-profit hospitals. Non-profit agencies are not eligible for MiDEAL. If you're eligible and you'd like to become a MiDEAL member, please email MiDEAL@Michigan.gov or call 517-388-4588. There is an annual fee.○ MiDEAL Brochure <p>NASPO (Agencies outside the state of Michigan): State agencies and political subdivisions of other states may utilize this contract if their own rules and regulations allow them to do so (individual agencies should confirm permission with their own Purchasing Department). They do not have to be a member of MiDEAL or receive any other approval other than ensuring that their own rules and regulations permit their usage of the contract.</p> <p>EFFECTIVE 20MAR13– Wheel’s Incorporated is eligible to use this contract.</p>

Quotes and Purchase Orders:

To obtain a quote, contact your local [John Deere Dealer](#). Submit your purchase order to your dealer. The John Deere Dealer will submit the purchase order to John Deere’s Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

Contract Details

Quotes	<p>Quotes are valid for 30 days from the creation date of the quote OR until the contract expires, <u>whichever occurs first</u>. All quotes created in JDQ2 have creation and expiration dates on the upper right hand corner of the first quote page for your convenience. lick here to enter text.</p>
Allied - Non-John Deere Equipment	<p>Allowed as long as the equipment is related to and compatible with the contract equipment being purchased.</p> <p>Allied Equipment - implements, attachments, accessories, parts or bundles not branded by John Deere that are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p>
Credit Cards	<p>Not allowed on this contract.</p>
Demo	<p>Not allowed on this contract.</p>
Fees	<p>No fees may be charged.</p>
Financing	<p>State agencies - Not allowed on this contract.</p> <p>Non-state agencies - Allowed if their own rules and regulations allow.</p> <p>The low interest rate, low cost John Deere Municipal Lease, is a type of financing that is specifically designed for qualified state, government, and educational entities which allow full ownership at the end of the lease term. The John Deere Municipal Lease or a third party type municipal lease (if applicable) is allowed.</p>
Leasing	<p>State agencies - Not allowed on this contract.</p> <p>All others - Allowed if the agencies own rules and regulations allow.</p>

Multiple
Unit
Discount

Multiple unit discounts are allowed. The contract discount plus the multiple unit discount equals the total discount. Discounts are based on the following schedule:

Quantity	Additional Discount
3-4	1%
5-6	2%
7-8	3%
9 units or more	4%

Sales of 3 or more like self-propelled products sold on the same purchase order are eligible for the multi-unit discount. Self-propelled products must be listed in the same tabbed price book section and included on the same purchase order, with the exception of our utility vehicles. Compatible implements sold with such products also qualify for the multi-unit discount but do not count as a unit.

Frontier Equipment is excluded from the Multiple Unit Discount.

** Michigan State University and Wheel's, Inc. do not qualify for the Multiple Unit Discount. They qualify for the BPA discount below **

Blanket Purchase Agreement: Michigan State University and Wheel's, Inc. will receive an additional Blanket Purchase Agreement (BPA) Discounts on the following product categories. The BPA Discount will be given on single unit as well as multi-unit sale purchase orders.

Tractors (2000 through 9000 Series) (4%)

Commercial Zero-Turn Radius Mowers (4%)

Commercial Front Mowers (4%)

Commercial Wide Area Mowers (4%)

Utility Vehicles (excluding CX Gator) (4%)

Implements, equipment and attachments will qualify for the same additional BPA Discount when purchased with the unit.

Non-contract - John Deere Equipment	<p>Allowed as long as the equipment is related to and compatible with the contract equipment being purchased.</p> <p>Non-contract Deere equipment - John Deere or Frontier branded implements, attachments, accessories, parts or bundles that are not currently on contract but are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p>
Rental	Not allowed on this contract.
Special Delivery Obligations	None.
Substitutions	Allowed. Diesel powered equipment that has substantially changed by moving to a more stringent emission tier due to federal mandates is not considered substitutable
Trade-ins	Allowed. Items must be clearly labeled on the purchase order or quote as Trade-In. Agency should request 3 quotes and select delivering dealer based on best trade-in value offered. The agency and the dealer determine the trade-in-value.
Miscellaneous	None.
Payment Remittance Information	<p>Remit to Address: Deere & Company Ag & Turf CBD & Government Sales 21748 Network Place Chicago, IL 60673-1217</p>

Price Structure

Price Page Tabs	Product Descriptions	Discounts off MSRP	Price Page Dates
	Tractors		
A2	5045E, 5055E, 5065E, 5075E	13%	06Jan21
	5090E, 5090EL and 5100E	18%	

	5000M's, R's, GL's, GV's, GN's, MH's and ML's	21%	
	6000 – 9000 Series	23%	
A3	Combines	20%	18Nov20
A5	Hay and Forage	20%	23Dec20
A6	Tillage	20%	02Nov20
A7	Planting and Seeding	20%	08Jan21
A8	Sprayers	20%	16Nov20
A9	Material Handling	23%	09Nov20
A10	AMS	Same Discount as the Tractor Purchased	04Jan21
L21	Residential Zero-Turn-Radius Mowers & Equipment	4%	15Dec20
	Residential Zero-Turn Radius Mowers & Equipment (Z700 Series Only)	9%	15Dec20
L25	Lawn Tractors (E100s and S240 only) & Equipment	4%	22Dec20
	Lawn Tractors (X300s only) & Equipment	16%	22Dec20
L30	Garden Tractors & Equipment	16%	02Nov20
L35	Equipment for Lawn & Garden Tractors	16%	02Nov20
C10	Commercial Walk-Behind Mowers & Equipment	21%	23Dec20
C13	Commercial Zero-Turn-Radius Mowers & Equipment	21%	14Dec20
C15	Commercial Front Mowers & Equipment	21%	08Jan21

C18	Commercial Wide Area Mowers & Equipment	21%	02Nov20
C20	Compact Utility Tractors & Equipment	16%	11Jan21
C21	Equipment for Commercial Mowing & Equipment	21%	02Nov20
C25	Equipment for Compact Utility Tractors	16%	02Nov20
C39	Recreational Utility Vehicles & Equipment	11%	02Nov20
C40	Mid Duty Crossover Utility Vehicles & Equipment	11%	02Nov20
C41	Heavy-Duty Crossover Utility Vehicles & Equipment	11%	06Nov20
C42	Traditional Utility Vehicles & Equipment	14%	04Dec20
C47	HPX Utility Vehicles & Equipment	11%	06Nov20
C48	Implements for Utility Vehicles	11%	21Dec20
G10	Reel Mowers & Equipment	22%	06Jan21
G15	Special Application Mowers & Equipment	22%	30Nov20
G20	Special Application Vehicles & Equipment	22%	21Dec20
G25	Aeration & Equipment	22%	18Nov20
G30	Debris Maintenance & Equipment	22%	02Nov20
G35	Fleet Management	22%	02Nov20
Frontier	Cotton	16%	02Nov20
	Cutting & Mowing	16%	02Nov20

Hay & Forage	16%	02Nov20
Landscaping	16%	02Nov20
Livestock	16%	04Jan21
Material Handling	16%	20Nov20
Planting & Seeding	16%	02Nov20
Snow	16%	02Nov20
Spray	16%	02Nov20
Tillage	16%	02Nov20

Contract Updates

05Feb21 – Updated all price pages.

12Jan21 - Contract extension through January 12, 2023.

08July20 – Wheel’s, Inc. qualifies for BPA discount

17Feb20 – Updated all price pages.

01Mar19 – Updated all price pages. Price Page Tabs C48 and G35 were added to the contract.

12Jan18 - Updated all price pages.

17Jan16 - Extended contract period, updated discounts and price pages.