

APRIL 19

# THE OUTLOOK



**25TH ANNUAL  
CHAMBER GOLF  
TOURNAMENT**

**MAXIMIZING  
YOUR 2019  
MEMBERSHIP**

Helping our members prosper and supporting our community.



GREATER CHAMBERSBURG  
CHAMBER OF COMMERCE

717-264-7101 | Chambersburg.org

# BOARD OF DIRECTORS

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*RE/MAX Realty Agency*

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## **Melanie Furlong**

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## **Angela Lynch**

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## **Patricia Abbott**

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*Patriot Federal Credit Union*

## **Camilla Rawleigh**

*Wilson College*

## **Van Gray**

*GearHouse Brewing Co.*

## **Brian Wise**

*BWise Manufacturing, LLC*

# NEW MEMBERS

*The Greater Chambersburg Chamber of Commerce extends a warm welcome to its new members and would also like to congratulate the following members for their anniversaries. Together, we can help everyone prosper and enhance the quality of life in the region.*

### *Automotive Services*

#### **My Car Butler**

Phillip Black

Chambersburg, PA 17201

717-360-5667

blackdzine@yahoo.com

www.MyCarButler.net

### *Health Care Centers & Hospitals*

#### **Hospice of Franklin County, LLC**

Dr. W. David Kent

2257 McDowell Road

St. Thomas, PA 17252

717-658-1519

wdkmountainview@gmail.com

### *Real Estate*

#### **Your Hometown Real Estate**

Teresa Rodriguez

Chambersburg, PA 17201

717-263-5161

teresarhomes@gmail.com

www.YourHometownLLC.com

### *Engineers*

#### **Paragon Engineering Services, Inc.**

Christopher Wong

550 Cleveland Avenue, Suite 204

Chambersburg, PA 17201

717-977-5731

cwong@peservices.org

www.PeServices.org

### *Non-Profit Organizations & Associations*

#### **Chambersburg Phoenix Football**

Joseph Brumfield

480 Kraiss Avenue

Chambersburg, PA 17201

(717) 404-7056

www.ChambersburgPhoenix.com

# APRIL MEMBER MILESTONES

### **35 Years**

Hoss's Steak and Sea House

### **30 Years**

Baer's Sign Service, LLC

### **25 Years**

Dale Carnegie Training

RE/MAX Realty Agency - Steven B.

Spray

### **15 Years**

The Arc of Franklin & Fulton

Counties

Cermak Technologies, Inc.

Garman Photography

### **10 Years**

Park's Garbage Service, Inc.

SpiriTrust Lutheran LIFE

### **5 Years**

Associated Products

Ryder Supply

### **1 Year**

Eckert Seamans Cherin & Mellott, LLC

P2 Investigative Solutions, LLC

Sweet Grace Ministries

# CHAIR'S MESSAGE

Many of our members take advantage of our popular Chamber mixers and other events on a regular basis for the purposes of networking and relationship building. Did you know that there is a way that you can become involved on a much more impactful level? Consider becoming a Chamber Ambassador!



The Ambassador program is a premier business-networking program whose mission is to serve as an elite group of volunteers that assist the Chamber with member retention, education and outreach. An Ambassador will help host and volunteer at Chamber events and activities such as ribbon cuttings, grand openings and mixers. They also deliver new member plaques, celebrate member anniversaries and refer members to other members. So, what's in it for you? The benefits of being a Chamber Ambassador are many and include, but certainly are not limited to, increased visibility within the county, meeting people you would not otherwise encounter in your daily routine, building your profile in the community, opportunities to interact with local members/employers and an insider perspective of our area's business community.

How do you know if you'd be a good fit for becoming an Ambassador? If you have an interest in becoming more active in our Chamber, would like to increase your exposure to the business community and have been a Chamber member in good standing for at least 90 days, then you can complete an application to join! All applicants are subject to final approval by the Ambassadors Committee. What are you waiting for? Call or email Joel Black at [jblack@chambersburg.org](mailto:jblack@chambersburg.org) or 717-264-7101 ext. 202 to get your application. I look forward to seeing you as an Ambassador at our next event!

Kim Crider  
Certified Health Coach, Optavia  
Board Chair, Greater Chambersburg Chamber of Commerce

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## CHAMBER TEAM

### Stephen Christian

President of Greater Chambersburg Chamber of Commerce  
Executive Director of Chambersburg Area Development Corp.  
[schristian@chambersburg.org](mailto:schristian@chambersburg.org)

### Maryliz Toohig

Finance & Human Resources Director  
[mtoohig@chambersburg.org](mailto:mtoohig@chambersburg.org)

### Joel Black

Membership Director  
[jblack@chambersburg.org](mailto:jblack@chambersburg.org)

### Angela Schaeffer

Director of Operations & Assistant to the President  
[aschaeffer@chambersburg.org](mailto:aschaeffer@chambersburg.org)

### Lark Kennedy

Communications & Marketing Manager  
Civil War Seminars Coordinator  
[lkennedy@chambersburg.org](mailto:lkennedy@chambersburg.org)

### Stacy Guyer

Accounting Assistant  
[sguyer@chambersburg.org](mailto:sguyer@chambersburg.org)

### Sue Black

Customer Service Representative & Heritage Center Coordinator  
[receptionist@chambersburg.org](mailto:receptionist@chambersburg.org)

### Laiton Suders

Administrative Assistant  
[lsuders@chambersburg.org](mailto:lsuders@chambersburg.org)

### Virginia Harriger

Executive Director of Greater Chambersburg Chamber Foundation  
[gharriger@chambersburg.org](mailto:gharriger@chambersburg.org)

### Sam Thrush

President of Downtown Chambersburg Inc.  
[sthrush@chambersburg.org](mailto:sthrush@chambersburg.org)

### Our Mission:

We exist to help our members prosper and to enhance the quality of life in the Chambersburg area.





# JUNE 6, 2019



GREATER CHAMBERSBURG  
CHAMBER OF COMMERCE



**SPONSORSHIPS**  
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PRESENTS

24TH ANNUAL CHAMBER

**GOLF TOURNAMENT**

PENN NATIONAL GOLF CLUB & INN

THURSDAY, JUNE 6

**\$95 PER GOLFER // 4 PERSON SCRAMBLE**

7:45AM REGISTRATION & BREAKFAST // 8:30AM SHOTGUN START



**RSVP BEFORE IT SELLS OUT!**  
[CHAMBERSBURG.ORG/EVENTS](http://CHAMBERSBURG.ORG/EVENTS)



spherion PRESENTS

# SPONSORSHIPS

CHAMBER GOLF TOURNAMENT

\$500

## TENT SPONSOR

- Prime course location
- Meet & greet golfers
- Logo featured on event promo materials

\$500

## BENEFACTOR SPONSOR

- One team entry
- Featured on event webpage & program
- 1 Tee-box/Green signs

## CONTEST SPONSOR

- One team entry
- Signage at all contest sites
- Logo featured on event webpage
- Logo featured in tournament promos
- Opportunity to address attendees at dinner
- 3 Tee-box/Green signs



\$1,000

## PREMIER SPONSOR

- One team entry
- Logo featured on event webpage
- Logo featured in Tournament promos & program
- 3 Tee-box/Green signs

## BEVERAGE SPONSOR



## OTHER SPONSORSHIPS: RAFFLE PRIZE HOLE IN ONE

## CONTESTS

- LONGEST DRIVE
- CLOSEST TO THE PIN
- HOLE-IN-ONE

## SPONSORSHIPS

CALL JOEL 717-264-7101 x202

TENT SPONSOR - \$500  
PREMIER SPONSOR - \$1,000

BENEFACTOR SPONSOR - \$500  
RAFFLE PRIZE OR HOLE IN ONE

HOLE SPONSOR - \$100 OR 3 FOR \$250

## REGISTRATION FORM

Business Name: \_\_\_\_\_

Address: \_\_\_\_\_

Phone: \_\_\_\_\_ Email: \_\_\_\_\_

Sponsorship Level: \_\_\_\_\_

Contact: \_\_\_\_\_

Payment Amount: \_\_\_\_\_

Credit Card \_\_\_\_\_

Exp: \_\_\_\_\_ CCV \_\_\_\_\_ Signature: \_\_\_\_\_

place me in a foursome  register my foursome (list below)

Name & Business: \_\_\_\_\_

Name & Business: \_\_\_\_\_

Name & Business \_\_\_\_\_

Name & Business \_\_\_\_\_

Return to Chambersburg Chamber at 100 Lincoln Way E., Chambersburg, Pa 17201 or jblack@chambersburg.org



# MAXIMIZING YOUR MEMBERSHIP



Businesses are interested in joining a Chamber of Commerce for a variety of reasons; some would like more exposure in the business community or extra advertising opportunities, while others are looking to network and give back to the community.

The Chambersburg Chamber is the largest business advocacy organization in Franklin County. We would not exist without the strong support of the business community, and we are grateful for your commitment. We continue to seek more ways to add value to your Chamber membership such as exclusive health care options, insurance that earns dividends, energy savings and much more. We recently asked two of our members for their perspective on how the Chambersburg Chamber has helped their business prosper.

Melanie Furlong with **Spritrust Lutheran Home Care & Hospice**, said: "Being a member of the Chamber has opened a lot of doors for me, both personally and professionally. I have taken advantage of many opportunities to meet new people and make invaluable connections, whether it's volunteering on a committee, attending a leadership program or simply attending a mixer. I believe that our agency has increased awareness of our brand and our purpose in the community because of our membership in the Chamber."

Every business that joins the Chambersburg Chamber has access to our exclusive CORE Benefits. These include year-round networking opportunities such as mixers and Lunch & Learns, special member pricing at important regional

events, listings in the business directory, a membership plaque and online certificate, advertising opportunities, access to posting events on our Community Calendar, discounts to add jobs on FranklinCountWorks.com, member services, subscriptions to Chamber communications for all employees and many others. For a full list of these CORE benefits, please visit [Chambersburg.org/MemberBenefits](http://Chambersburg.org/MemberBenefits).

Mark Story with **The Tide** also discussed the value he found in his Chamber membership. He said, "Since 2001, I have served in the nonprofit sector as a member of the Chambersburg Chamber. Both organizationally and personally, the Chamber has been a benefit and well worth the member dues. I have found the newsletter and mixers to be a fantastic way to heighten awareness of our work within the community. We get more accomplished as a result of belonging."

This year, we would like to encourage every member to reach out to your fellow Chamber members to make more connections, which helps keep our community strong. If you do business with a non-Chamber member, please let our membership director Joel Black know - he is always happy to meet with potential members and discuss how the Chamber can help benefit their business.

If you have questions or would like to learn more about further maximizing your Chamber membership, please reach out to any of the Chamber staff at 717-264-7101; together we can help everyone succeed and positively impact our community.

# 25th Annual Golf Tournament

Get ready to enjoy some friendly competition on the greens of the Penn National Golf Club & Inn, 3720 Club House Dr., during the Chamber's 25th Annual Golf Tournament! The event will be held on Thursday, June 6 thanks to Grand Sponsor Spherion.

New this year, the tournament will kick-off with registration and breakfast at 7:45 a.m. followed by a shotgun start at 8:30 a.m. Lunch will be served following the tournament as well as an awards ceremony. Cost is \$95 per golfer and includes greens fees, range balls, breakfast, lunch, drinks,

networking and great door prizes. Several sponsorships are available, including Contest (\$1,250)\*, Premier (\$1,000)\*, Benefactor (\$500), Tent (\$500), Beverage (\$750)\*, Raffle Prize and Hole (\$100) sponsors.

To sponsor or donate a door prize, contact Joel Black at 717-264-7101 ext. 202 or [jblack@chambersburg.org](mailto:jblack@chambersburg.org). Space is limited, please reserve early! To register, visit [Chambersburg.org/Events](http://Chambersburg.org/Events).

**\*limited opportunities**

Presented by:



## Lunch & Learn: Positive Influence

Influence - whether we are leading at home, at work, in a volunteer organization or other location, our ability to positively influence others is critical to success. Join Randy Wilson of **REEL PD** at our next Lunch & Learn on April 11 from 11:30 a.m. to 1 p.m. at the Chambersburg Chamber.

Attendees at this session will discover ways they can increase their ability to influence others in a positive way. Join us in the Chamber boardroom with lunch provided

courtesy of **Fuddruckers**.

Register now at [Chambersburg.org/Events](http://Chambersburg.org/Events) or 717-264-7101. Lunch & Learns are free to attend, but advanced registration is required as space is limited. No-shows and cancellations less than 48 hours in advance will be billed \$10. Limit 5 representatives per business.



## Public Policies Agenda

The Greater Chambersburg Chamber of Commerce accepts the responsibility to represent its members as the voice of business, with a goal to ensure the business community's best interests are always represented in the region's governments. For this reason, the Chamber's board of directors annually reviews and approves the Public Policies Agenda.

The Chamber staff and board of directors monitor borough, county, state and federal activities throughout the year and represent our members on issues and legislation affecting the welfare of businesses and the quality of life in the Chambersburg area. The Chambersburg Chamber also adopts the positions of the

PA Chamber on a regional level. Issues currently in the agenda include addressing workforce development needs, combating the prescription drug and opioid epidemic, opposing reverse tax appeals, widening Interstate 81, affordable/accessible health care, etc.

To view the latest Public Policies Agenda, visit [Chambersburg.org](http://Chambersburg.org) under "Public Policy Positions" in the "About Us" tab. The agenda is updated annually to reflect the issues currently facing our community. In addition to specific priorities outlined, the board of directors may identify key issues throughout the year that the Chamber will advocate for on behalf of the business community.

## 11/30 Network Comedy Night

Franklin County's young professionals group, the 11/30 Network, will co-host a series of comedy nights starting April 18 at 7:30 p.m. at the Capitol Theatre Center. From the Dry Bar Comedy Channel, Allan Goodwin will perform at the Wood Center. Al has performed nationally on the comedy show "Laughs" on Fox, he was a finalist in the 2014 World Series of Comedy and he represented the East Coast in HBO's Lucky 21 Comedy Contest. You can also catch Al in the fourth season of House of Cards.

Also at the show will be comic Jared Stern and Irwin Loring. The feature comic, Jared Stern, was voted 2013 Best Comedian in D.C. by the readers of the Washington City Paper.

Concessions and beer/wine will be available for purchase during the event. Tickets are \$20, and you can book them at the box office or online at [TheCapitolTheatre.org](http://TheCapitolTheatre.org).





# Chambersburg

A R E A SCHOOL DISTRICT



Advertising & Marketing

# OPEN HOUSE

WEDNESDAY, MAY 1ST, 5:00-6:00 PM

Businesses & organizations are invited to learn about the exciting naming rights, sponsorship, marketing & advertising offerings in the Chambersburg Area School District

The open house will feature a presentation of opportunities, a Q&A session, and a tour of the High School and the Trojan Stadium facilities.

Door prizes & light refreshments will be provided.

LEARN MORE &  
RSVP ONLINE AT:  
[casd.eventbrite.com](http://casd.eventbrite.com)

OR CONTACT:

**Brian Miller**

Communications & Marketing Director  
[brian.miller@casdonline.org](mailto:brian.miller@casdonline.org)  
717-261-5663







## *Congratulations* to the chamber members who received a dividend.

Those members know it pays to place their business insurance with the ChamberPlus program — one of the great benefits of your chamber membership. By purchasing their insurance through Penn National Insurance, participating members recently received a check in the amount of 15% of their total premium.



**GREATER CHAMBERSBURG  
CHAMBER OF COMMERCE**



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\*Dividend payments are based upon program eligibility and are not guaranteed.



# TRENDING NEWS



The Foundation received two Educational Improvement Tax Credit Program (EITC) donations this past month from **Orrstown Bank** (\$3,000) and **BB&T Bank** (\$1,500). Orrstown representatives Lee Harter and Bob Figar, are pictured. As an Educational Improvement Organization (EIO), the Foundation will use these funds to award grants to local educators through the Technology Innovation Grant Challenge. The Foundation Board will choose those projects that are innovative, add value to curriculum and are advanced academically in nature.

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We had a great turnout at our February Mixer hosted at the **Chambersburg Heritage Center & Gift Shop**. Attendees enjoyed touring the museum, networking, a presentation by **The Foundation for Enhancing Communities** (TFEC), refreshments from **Jersey Mike's Subs** and desserts from **Brussel's Cafe**. Thank you for coming!

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Special thanks to **The Rotary Club of Chambersburg** for buying books to give to every kindergartener in the **Chambersburg Area School District, Montessori Academy** and **Shalom Christian Academy**. Joel Black, membership director and Rotarian, participated in Read Across America to celebrate Dr. Seuss' birthday by reading to kindergarteners at Shalom Christian Academy.

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We enjoyed attending the **Franklin County Area Development Corporation's** State of the Economy Breakfast hosted at the **Chambersburg Country Club**! The event featured Mike Ross and Congressman Dr. John Joyce as speakers and highlighted economic development initiatives across the county. In its 33 years, FCADC has participated in 768 economic development projects and impacted nearly 50,000 jobs.



# MEMBER SPOTLIGHTS

## SANDLER TRAINING

1600 Sixth Ave., York, PA | 717-578-8449  
marybeth.staub@sandler.com | Getano.Sandler.com

**Sandler Training** is a training and development organization. We work with local businesses who are experiencing challenges in some area of their sales process. Sometimes that sounds like frustratingly long sales cycles, struggles getting to the decision maker or the weariness of doing a lot of proposals or presentations only to be turned into unpaid consultants who find themselves in chase mode. We help solve these issues by providing ongoing, gradual and incremental training and by teaching a system and process for selling that saves time, energy and money. If these issues are relevant in your world or worth a conversation, we would love to connect and to learn more about you.

We are in our 30th year of helping serious business owners who are tired of getting the same results and are looking to do something differently. Our passion is to coach and train businesses' sales, customer care and management teams and help them grow personally and professionally to achieve higher results.



## CHAMBERSBURG PHOENIX FOOTBALL ORGANIZATION

480 Kraiss Ave. Chambersburg, PA 17201 | 717-404-7056  
Chambersburgphoenix@comcast.net | ChambersburgPhoenix.com

The Chambersburg Phoenix Football Organization was founded in 2018 with the goal of providing community service, family entertainment and opportunity for local athletes. This team is being led by legends who grew up playing the game and currently hold hall of fame titles. We are a nonprofit team purely created because of a deep love of the game and the community.

The Chambersburg Phoenix team has a passion to volunteer our time to the community youth and help to make stronger family bonds within our community. This past summer, we had our first annual football camp for the youth of our community, free of charge. There was a great turnout, and we are looking for an even better experience this year. Our calling is giving back to our community by giving our time, wisdom and commitment in the form of mentorships and being positive role models on the field. We have a vision to make our own foundation one day for an after-school youth center that will help keep the youth focused and encouraged in living their best lives. In order for us to make a difference, we rely solely on the support of generous individuals and businesses in our community.



We are currently creating a football team made of skilled and talented players. Our next tryouts are May 5th. If you are interested in taking your game to the next level, email us. If you are interested in giving back to your community, email us. If you want to help volunteer and be part of the next level experience, email us. We need our community support and value all our local businesses and have plenty of spotlight to give to potential sponsorships.

Presented by The Shook Rehabilitation & Wellness Center,



Sips & Savor  
FIRE  
AND ICE

*Our exclusive fundraising event of the season.*

**SATURDAY, APRIL 13**

**THE ORCHARDS, 1580 ORCHARD DR., CHAMBERSBURG**

**5:30 P.M. RECEPTION, 6:30 P.M. DINNER**

**FORMAL, BLACK TIE OPTIONAL**

Signature fundraiser hosted by the Greater Chambersburg Chamber of Commerce will feature a decadent, four-course food & wine pairing, live & silent auctions, games of chance, musical entertainment & networking. Menu prepared by Chef Mike Kalathas with exquisite wines from Adams County Winery and Jan Zell Wines.

*Tickets: \$85 Early Bird by March 8, \$95 Regular by April 1*

*RSVP: [Chambersburg.org/Events](http://Chambersburg.org/Events) or 717-264-7101*



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NEWCOMER ASSOCIATES

PATRIOT FEDERAL CREDIT UNION

PEOPLEREADY

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WILSON COLLEGE

CONTACT JOEL BLACK FOR SPONSOR DETAILS AT [JBLACK@CHAMBERSBURG.ORG](mailto:jblack@chambersburg.org)

OR CALL 717-264-7101 EXT. 202.

Tina Pittman, CPA of **Your Accountant, LLC** was announced in January 2019 to be in CountingWorks' "Top 50 Cloud Accounting Experts of 2018." Pittman met her qualifications for her virtual chief financial officer (CFO) services. There are over 200,000 participating accountants/firms with CountingWorks.



**Wilson College** continues to expand its intercollegiate athletics program with the addition of women's lacrosse in 2020-21. Women's lacrosse will become Wilson's 11th

NCAA Division III program. A national search for a head coach will get underway immediately to allow the new coach to begin recruiting during the 2019-20 academic year, officials said. The full-time head coach will also coordinate a new recreation and intramural program. In addition to lacrosse in 2020-21, Wilson-sponsored Division III athletics programs include: field hockey, softball, men's and women's volleyball, men's and women's basketball, men's and women's soccer, golf and baseball.



**F&M Trust** recently named Will Barnum as assistant technology services manager. In his new position, Barnum is responsible for managing all aspects of the bank's Technology Services Department, and implementing strategies to achieve goals developed for the department as part of the bank's annual budget, among other duties.



**F&M Trust** is pleased to announce Dana Kaiser-Brechbiel has been promoted to business banker for the Chambersburg market. In her new role, Kaiser-Brechbiel is responsible for managing and strengthening existing customer relationships and developing new business relationships.

Recently, **Wilson College** Child Care Center was awarded the highest possible rating in The Pennsylvania Office of Child Development and Early Learning's Keystone STARS program—a STAR 4. The Keystone STARS (Standards, Training/Professional Development, Assistance, Resources and Supports) system promotes quality improvement in early learning and development programs and school-age child care. Located in Prentis Hall, Wilson's child care center can accommodate 45 children ages 20 months to five years, year-round. Eight full-time and three part-time staff members work at the center, which is open to children of Wilson College students and employees, as well as those of Chambersburg families.

**eLynxx Solutions**, developer of enterprise-level software

for acquisition and management of print, direct mail, marketing, advertising and promotional materials, has announced selection of Kerrstown Square in downtown Chambersburg as the new home of its corporate headquarters. The move capitalizes on technology infrastructure and ongoing improvements at the South Main Street location, bringing approximately 20 professional technical roles to the downtown business district. One of downtown Chambersburg's first economic revitalization projects, Kerrstown Square has also been one of its most successful. Once the eLynxx Solutions move is complete, Kerrstown Square will be very close to full occupancy, a status it has enjoyed several times over the years.

**Penn State Mont Alto** is currently taking registrations for its annual STEM Camp which provides incoming ninth and tenth graders opportunities to learn about careers in science, technology, engineering and mathematics through hands-on activities facilitated by university faculty. This year's STEM Camp will be held July 8-12 from 9 a.m. to 4 p.m. on the college campus. Campers will also be transported to several field trip locations. The cost of STEM camp is \$185 and includes lunch, daily snacks, and transportation to field trips. Interested students can register online at: [MontAlto.psu.edu/STEMCamp](http://MontAlto.psu.edu/STEMCamp). Registration deadline is June 3. For more information, call 717-749-4117.

The **H. Ric Luhrs Performing Arts Center at Shippensburg University** is looking forward to hosting a number of events in April. On April 13 at 7:30 p.m., general admission is free for "The United States Army Field Band & Soldiers' Chorus" concert, but tickets are required. "Rock of Ages" tenth anniversary tour will take place on April 18, and "The Drifters, The Platters and Cornell Gunter's Coasters" will be on April 26. Finally, enjoy "Tim Hawkins Live" on April 28 at 6 p.m., presented by Uprise Events Live. For more information on upcoming events or to get tickets, visit [LuhrsCenterBoxOffice.com](http://LuhrsCenterBoxOffice.com).

**The Foundry Arts Co-op** will be hosting "Treat Yourself Tuesday Paint-Along" every two weeks at 100 S. Main St. On April 2, attendees will paint "Bumble Blossom;" on April 16, enjoy "Somebunny Loves Me & Mini Me." Both events include step-by-step instruction from a Foundry artist, as well as an 11 by 14-inch canvas panel and all supplies for \$25. For more information or to register, visit [FoundryArtsCoop.com](http://FoundryArtsCoop.com).

On Thursday, April 11, join the **Franklin County Historical Society** for a bus tour entitled, "Explore South Mountain & Monocacy Battlefield." View Gathland State Park, Washington Monument State Park and more. On May 16, the Historical Society will embark on a bus tour of Cumberland Maryland. This tour explores Allegany



Museum, Saints Peter & Paul Shrine, Gordon-Roberts House and more. For information on either tour, visit [FranklinHistorical.org](http://FranklinHistorical.org).



**F&M Trust** recently committed \$4,500 to the Chambersburg Area School District Foundation as part of the nonprofit's teacher grant program. Each

year, the foundation administers grants to faculty, staff and administrators for innovative programs and equipment unique to a project or curriculum not funded in the regular district budget. The grants support a broad range of projects, from those that focus on traditional academic subjects to others in the visual and performing arts and still others that promote multi-cultural and community learning experiences. Since its inception in 1991, the Chambersburg Area School District Foundation has provided the students and teachers of the district with more than \$1.5 million in grants and scholarships.

On April 3 and 10, the **Council for the Arts** is hosting "Calligraphy for Easter" from 10 a.m. until noon, where participants can learn the art of calligraphy while making a unique Easter card. On April 26, try "Soft Focus Landscapes on Clayboard" with Amy Lindenberger at 10 a.m.; she will share her technique of using powdered graphite and layers of colored pencil, graphite and solvent to create a masterpiece that looks like a painting. For more information, go to [CouncilForTheArts.net](http://CouncilForTheArts.net).



**F&M Trust** recently donated \$5,000 to Shalom Christian Academy – a private school located in Chambersburg. The funds will provide pre-kindergarten scholarships

to the academy's Growing Tree Preschool. The donation is part of the bank's participation in Pennsylvania's Education Improvement Tax Credit (EITC) program. The EITC provides tax credits to eligible businesses when they contribute to scholarship organizations, educational improvement organizations or pre-kindergarten scholarship organizations.

**The Capitol Theatre** is excited to host their fifth annual "Ladies Night" in the Wood Center on April 12 from 4-8 p.m., sponsored by **Decorating Den Interiors**. Enjoy shopping, wine, food, music, raffle prizes and more; admission is only \$5 at the door and includes a glass of wine. On April 18 at 7:30, take in "Comedy at the Capitol," featuring Allan Goodwin, Jared Stern and Irwin Loring. In addition, mark your calendar for "Blues, Brews and

Barbecue" on Saturday, May 4! The ninth installment of this very popular parking lot party brings great music, craft and domestic beers, food trucks and more. Visit [TheCapitolTheatre.org](http://TheCapitolTheatre.org) for more information.

The **Coyle Free Library** will hold a "Second Leaf Book Sale – Sidewalk Edition" on April 6 from 10 a.m. until 3 p.m. They will have a wide variety of books available for purchase by donation; all funds raised go toward programming and materials at the Coyle Free Library. The Library will host two movie showings during the month of April, including "Fantastic Beasts: Crimes of Grindelwald" on April 11 and "Boy Erased" on April 18. Both showings will be at 6 p.m., with snacks and water included. For more information about upcoming events, go to [FCLSPa.org](http://FCLSPa.org).

## PA CHAMBER UPDATE

In March, the PA Chamber joined a broad-based, nationwide coalition of business advocates and associations in sending a letter to Congress urging the repeal of the so-called "Cadillac Tax," an impending 40 percent tax on employer-provided health care.

The tax, which was created as part of the Affordable Care Act, was initially supposed to be assessed starting in 2018 on health plans that are above \$10,200 per individual and \$27,500 for family coverage. While it was promoted as a tax that would only hit Americans with top-tier health plans, the reality – as pointed out in the letter – is that "very modest plans covering low-and moderate-income working families are projected to trigger the tax."

The coalition further warned that it would result in disproportionate taxation of health plans for women, seniors, working middle class families, the sick and the disabled. "Small businesses that already struggle to offer health care coverage will also be heavily penalized," the group wrote. "This tax has real and harmful consequences – Americans cannot afford to pay more for their health care."

Due to the aggressive advocacy efforts of the PA Chamber and other pro-business groups, this tax has been delayed a few times and now isn't scheduled to take effect until 2022. However, it still looms large as a major concern for employers and is now widely opposed by Republicans and Democrats alike. In fact, more than 300 members of the U.S. House of Representatives cosponsored legislation in the last Congress to repeal the tax. "Working families are already stretched too thin," the coalition stated. "Let's work together to keep health care affordable and available for 181 million Americans."

*This article was written by  
the Pennsylvania Chamber of  
Commerce for Business & Industry.  
For more, visit [PaChamber.org](http://PaChamber.org).*







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[www.RaceAgainstPoverty.org](http://www.RaceAgainstPoverty.org)





# QuickBooks® Step-by-Step Training Manual Provided



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**Time:** 9:00AM – 12:00PM



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# GREATER CHAMBERSBURG VIRGINIA HARRIGER CHAMBER FOUNDATION EXEC. DIRECTOR

717-264-7101 ext. 205 | gharriger@chambersburg.org | Chambersburg.org/ChamberFoundation | FranklinCountyWorks.com



L-R: Georgina Cranston, Greencastle Chamber of Commerce, Terry Miller, Co-Op Coordinator **FCCTC**, Angela Austin, Education Resource Specialist **Summit Health/WellSpan**, Jan Collier Nurse Administrator **FCCTC Practical Nursing Program**, Sharon Hagenberger Adult Education Programs **LIU12**, Kim Holtry, **First Start Partnerships for Children & Families**

## CEC VISITS HANOVER

The Community Education Coalition (CEC) Employability Committee took a field trip to Hanover High School Integrative Learning Center & STEAM Academy, Music Technology, Culinary and Metal Laboratory Areas in early March. Hanover Superintendent Dr. John Scola welcomed the group and discussed the districts strategic plan to enhance student career and college readiness which was done in partnership with Hanover's Chamber of Commerce. This collaboration led to the formation of their cutting edge, in-house learning areas, partnerships with local business who offered for credit classes and ultimately job placements. CEC hopes to bring best practices back to our county to be utilized in districts and at our **Franklin County Career and Technology Center**.

## SCOOP-A-PALOOZA COMING SOON

The weather is warming up and Scoop-a-Palooza Ice Cream for Education soon will arrive! Held Saturday, July 13 during ChambersFest, Scoop is an ice cream festival where the public samples flavors from local ice cream shops and votes on their favorites. The event also offers other fun activities like face painting to entertain the kids.

3-Scoop Sponsor:



2-Scoop Sponsors:



Kids' Area Sponsor:



All proceeds benefit educational programs throughout Franklin County funded by the Greater Chambersburg Chamber Foundation. Thanks to our presenting 3-Scoop partner – **ACNB Bank**; 2-Scoop partners **F&M Trust**, **Patriot Federal Credit Union**, **Superior Floor Coverings & Kitchens LLC** and Kids' Area Sponsor **Orrstown Bank**. If your business is interested in supporting this great cause, please contact the Foundation.



## YOUTH LEADERSHIP

Leadership Franklin County (LFC) Youth toured the Franklin County Jail recently under the guidance of Warden Bill Bechtold, Deputy Warden James Sullen and Major/Chief Correctional Supervisor Douglas Burget. Sullen emphasized their mission: "To protect the public by providing the care, custody and control of confined individuals who are accused of or convicted of a crime."

Dr. Kim Eaton, director of the Day Reporting Center educated students on statistics and costs associated with the facility. Youth Leaders also heard from a panel of four inmates, learning firsthand about their experiences. Maria Banks, **CASHS** truancy outreach specialist, finished the day discussing what student expectations for the tour were versus the reality of what they saw. LFC would like to thank the entire staff of Franklin County Jail and our Youth Steering Committee for making this important learning experience possible.

LFC Youth recruitment is well underway for our next class of 25 rising sophomores. With over 50 applications from nine high schools, the steering committee is busy interviewing all applicants to choose those who will represent their schools starting in May. Graduation for our current class will occur on Tuesday, April 30 at 6 p.m. at Wilson College.

LFC Youth Sponsor:



## COMMUNITY LEADERSHIP

Leadership Franklin County (LFC) Community focused on Health Care and the Arts in Franklin County last month. The morning session was held at **Waynesboro Hospital** with a panel including representatives from **Keystone Health** and **Summit Health/WellSpan**. Topics included patient centered care, the opioid crisis, community health needs, LEAN in health care plus, introduction to Keystone Health and discussions on the affiliation of Summit Health/WellSpan. The afternoon session was held at Wilson College/Cumberland Valley School of Music with a panel discussion on arts within our county. The day ended with improv, a tour of CVSM and performances from various artists.

LFC Community recruitment for the next class (starts Fall 2019) will begin in late April. For more information on how to apply, contact Ginny at gharriger@chambersburg.org.

LFC Community Sponsor:





# DOWNTOWN SAM THRUISH CHAMBERSBURG INC. PRESIDENT

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## DOWNTOWN INVESTMENT

Downtown Chambersburg is witnessing significant investment thanks to the vision of institutions and entrepreneurs in our community. You cannot visit downtown without noticing a construction project! The courthouse construction is currently the largest, but small scale projects are occurring as well. Recently, **eLynxx Solutions** announced they are moving their headquarters to Kerrstown Square on South Main Street. We would love for you to bring your company or your business's second or third location to our downtown. Downtown Chambersburg Inc. (DCI) is ready to help you relocate.

If you are looking to help DCI leverage these investments, or you are looking for branding opportunities, DCI has a variety of sponsorship and contribution options. These include supporting The Foundry Artist Co-op, volunteering at events like the Duck Derby, CrabFeast and Summer Movies or providing in-kind assistance or financial contributions. Please contact Sam for more details (contact info above).

### Special thanks to our Downtown Partners & Contributors:

**Borough of Chambersburg  
Chambersburg Area  
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Greater Chambersburg  
Chamber of Commerce  
M&T Bank**

**Chambersburg Heritage  
Center & Gift Shop  
Drawbaugh Development  
Rice & Pho Vietnamese  
V&F Multi-Service  
F&M Trust**



## EVENTS COMING SOON



The Pop-up Beer Garden is back with a multicultural twist! We have four pop-ups planned this summer featuring live music, multi-cultural cuisine and ice-cold beer! Join us from 5 to 8 p.m. on the following dates: Thursday, June 13; Thursday, August 8 and Thursday, September 12. We will also host a special, multi-location Pop-Up Beer Garden during Old Market Day on Saturday, July 20 from 11 a.m. to 4 p.m.



The Summer Movie Series will return on Fridays at Chambers Fort Park beginning at dusk. We will show free, family-friendly movies on June 7, July 5, August 2 and September 6 following the First Friday festivities. **Coyle Free Library** is partnering with DCI again to offer an indoor showing in case of inclement weather. Sponsorships are available by contacting Sam.



Everyone's favorite all-you-can-eat crab festival returns on Saturday, August 24 from 3 to 8 p.m. at the AMVETS Picnic Pavilion. The 24th Annual CrabFeast will feature small games of chance and a live auction in addition to, of course, the delicious food! Attendees will enjoy barbeque chicken with all the fixin's and fresh hard shell crabs. Stay updated on all the downtown events at [DowntownCburg.com/Events](http://DowntownCburg.com/Events).



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# APRIL EVENTS DETAILS / REGISTER

[CHAMBERSBURG.ORG/EVENTS](http://CHAMBERSBURG.ORG/EVENTS)

- 01** **LAST DAY FOR TICKETS TO SIP & SAVOR: FIRE & ICE**  
 EVENT HELD APRIL 13 AT THE ORCHARDS, 1580 ORCHARD DR., \$95/TICKET
- 04** **2019 AWARDS BREAKFAST** WITH GRAND SPONSOR M&T BANK  
 7 - 9 A.M., CHAMBERSBURG COUNTRY CLUB, 3646 SCOTLAND RD., \$25 MEMBERS/\$30 NONMEMBERS
- 04** **RIBBON CUTTING: THE TIDE ZIMBABWE STUDIO**  
 1 - 2 P.M., CHAMBERSBURG BRETHREN IN CHRIST CHURCH, 465 CENTER ST., CHAMBERSBURG
- 11** **LUNCH & LEARN: POSITIVE INFLUENCE**  
 11:30 A.M. - 1 P.M., CHAMBERSBURG CHAMBER, 100 LINCOLN WAY E.
- 13** **SIP & SAVOR: FIRE AND ICE** PRESENTED BY THE SHOOK REHABILITATION & WELLNESS CENTER  
 5:30 P.M. RECEPTION, 6:30 P.M. DINNER, THE ORCHARDS, 1580 ORCHARD DR.
- 23** **RIBBON CUTTING: HRG, INC.**  
 6 - 9 P.M., 207 GRANT ST., CHAMBERSBURG
- 25** **ELECTRIC BILL Q&A**  
 9 - 10:30 A.M., COYLE FREE LIBRARY AUDITORIUM, 102 NORTH MAIN ST., CHAMBERSBURG
- 25** **CHAMBER MIXER: PENN NATIONAL GOLF COURSE COMMUNITY**  
 5 - 7 P.M., 3720 CLUB HOUSE DR., FAYETTEVILLE

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