







# Lean. Disciplined. Effective.

We are committed to providing value to our customers. Our facilities are ISO certified and employ lean manufacturing practices, which make us a more agile organization, integrated with our customers' and suppliers' value streams. This translates to better quality, faster response times and shorter lead times for our customers.

Each phase of our manufacturing process follows rigorous testing, measuring, and inspecting. We continuously look for ways to improve processes and eliminate waste. Results are manifested through a variety of Kaizen events led by lean certified personnel that include:

## **MANUFACTURING EVENTS**

**Purpose:** Eliminate waste in our manufacturing processes

**Results:** Increased throughput, reduced cost, more balanced workloads, shorter lead times, and faster changeovers

## **BUSINESS PROCESS EVENTS**

**Purpose:** Eliminate waste in our business processes such as scheduling, payables, invoices, hiring, ordering material, etc.

**Results:** Increased throughput, reduced cost, more balanced workloads, shorter lead times

## **DESIGN FOR LEAN SIGMA EVENTS**

**Purpose:** Design start-up products and introduce them to the market

**Results:** Lower start up costs, shorter launch times, designs driven by customer requirements

## **GREEN VALUE STREAM MAPPING EVENTS**

**Purpose:** Review facilities and operations as seen through the eyes of the customer

**Results:** Lower energy usage, lower water usage, lower volume of material sent to landfill, increased recycling, reduced transportation of material, reduced packaging material

Our commitment to quality is woven into the products we manufacture and the markets we serve.







Hubbell, Incorporated (Shelton, CT), was founded in 1888 by Harvey Hubbell. Hubbell worked with ideas, dedicating his life to finding better ways. While Thomas Edison was discovering the potential of electricity, Harvey Hubbell created the first practical method to control it. His pull chain light bulb socket remains unchanged today. Later he developed the electrical plug and wall device arrangement that is so familiar to each of us. Hubbell, Incorporated has grown to become a diversified Company with multiple manufacturing plants around the globe. In 1978, Hubbell purchased Ohio Brass (OB). This purchase marked the Company's entry into and commitment to the electric utility industry. In 1994, A. B. Chance Company was acquired and the Hubbell Power Systems (HPS) group was established. Anderson followed in 1996, Fargo in 1998, and Chardon Electrical Components in 1999. The first decade of the 21st century proved to be the most dynamic for domestic and international acquisition growth. From 2002 to 2008, HPS made ten acquisitions and expanded its global presence. Today, the HPS product portfolio includes the following valued brands:

ANDERSON™ | CHANCE® | DELMAR® | ELECTRO COMPOSITES™ | EMC™ | FARGO®  
HOT BOX® | HUBBELL® | OHIO BRASS® | OPTI-LOOP™ | PCORE® | PENCELL® | POLYCAST®  
REUEL™ | RFL® | QUAZITE® | TRINETICS® | TURNER ELECTRIC® | USCO™

Hubbell Power Systems, Inc., headquartered in Columbia, South Carolina, is a global enterprise growing through acquisitions, investing in people, offering value-added services and assuring financial viability through conservative fiscal policy. As a leader in product innovation in the power industry, we continually make investments in new product development, automation and equipment. Our efforts in research and development afford us greater strength in a global marketplace. There is a growing demand for electricity and electrical products to power the 21st century. Hubbell is committed to delivering products to support that demand through global expansion. Our decision to take root internationally positions us for future growth in South America, Asia and other markets in the rest of the world.



Hubbell Power Systems builds products that support mission-critical infrastructure and products that deliver power to millions of people worldwide.

In our business, failure is not an option. So we manufacture products of uncompromising integrity. And it starts with our quality policy.

Each facility follows a rigorous QA process specifically designed around the products we manufacture. We take our commitment to quality seriously. Certified lean engineers monitor performance throughout the manufacturing cycle, completing routine internal audits and frequent third-party audits. In fact, we are so confident in our QA process that we invite our customers to perform their own audit or just take a factory tour any time they like.





Hubbell Power Systems manufactures a variety of products that support the power utility, communications, civil construction, transportation, gas and water markets.





Hubbell Power Systems manufactures products that support the maintenance and operation of nuclear, hydro and renewable power generation. We are committed to engineering products and solutions that generate cleaner, more reliable energy, now and into the future.

# GENERATION





**PRODUCTS**

ANCHORS & FOUNDATIONS

BUSHINGS

CONNECTORS

ENCLOSURES

GROUNDING EQUIPMENT

HOT LINE TOOLS





As a global manufacturer and supplier of products that support transmission projects, construction and maintenance, our product breadth and transmission service solutions lead the industry.







**PRODUCTS**

ANCHORS & FOUNDATIONS

CONNECTORS

ENCLOSURES

FIBERGLASS CONSTRUCTION

GROUNDING EQUIPMENT

HOT LINE TOOLS

INSULATORS & ARRESTERS

LOAD HANDLING EQUIPMENT

SWITCHING PRODUCTS

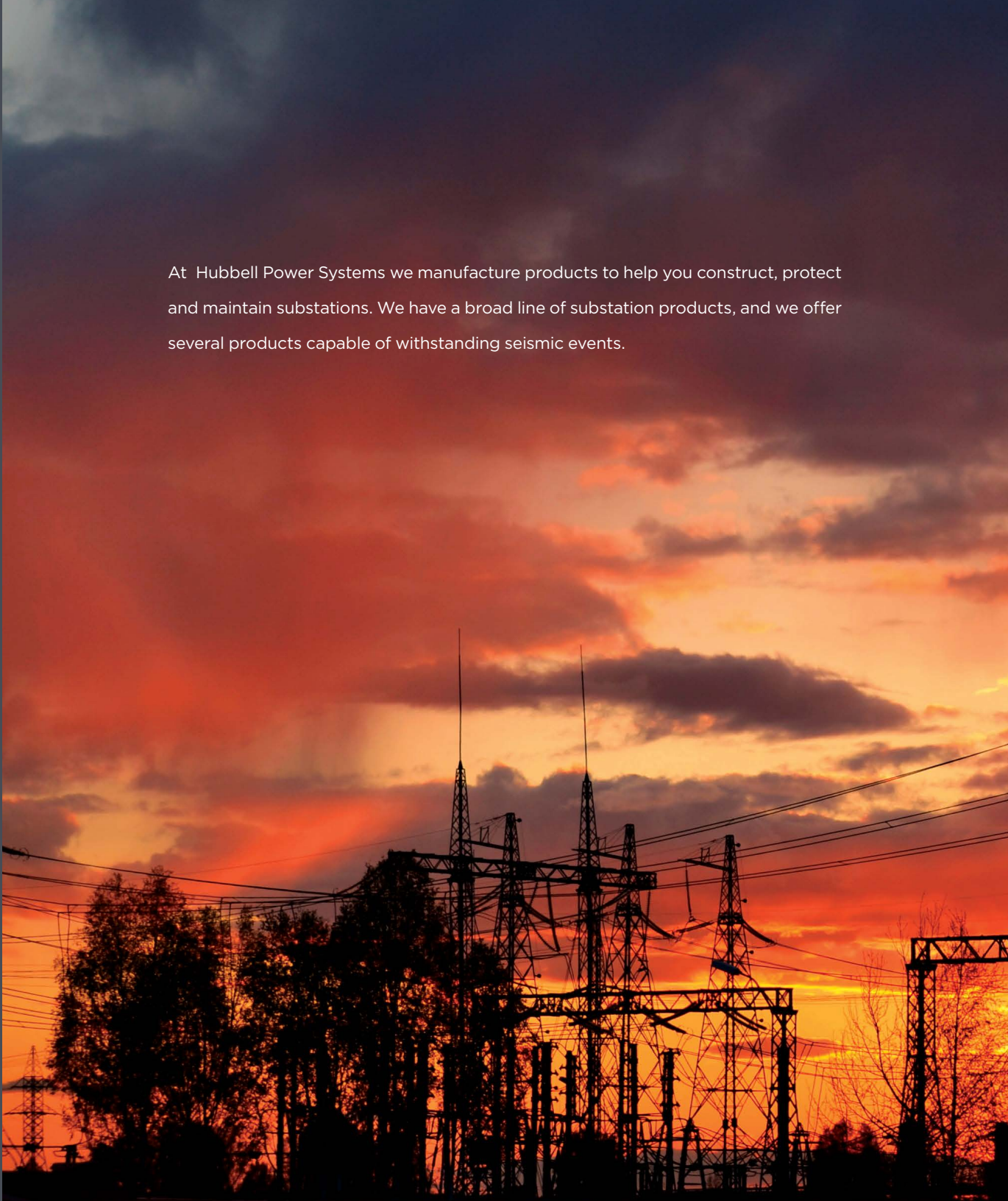
TOWERPAK® KITTED SOLUTIONS

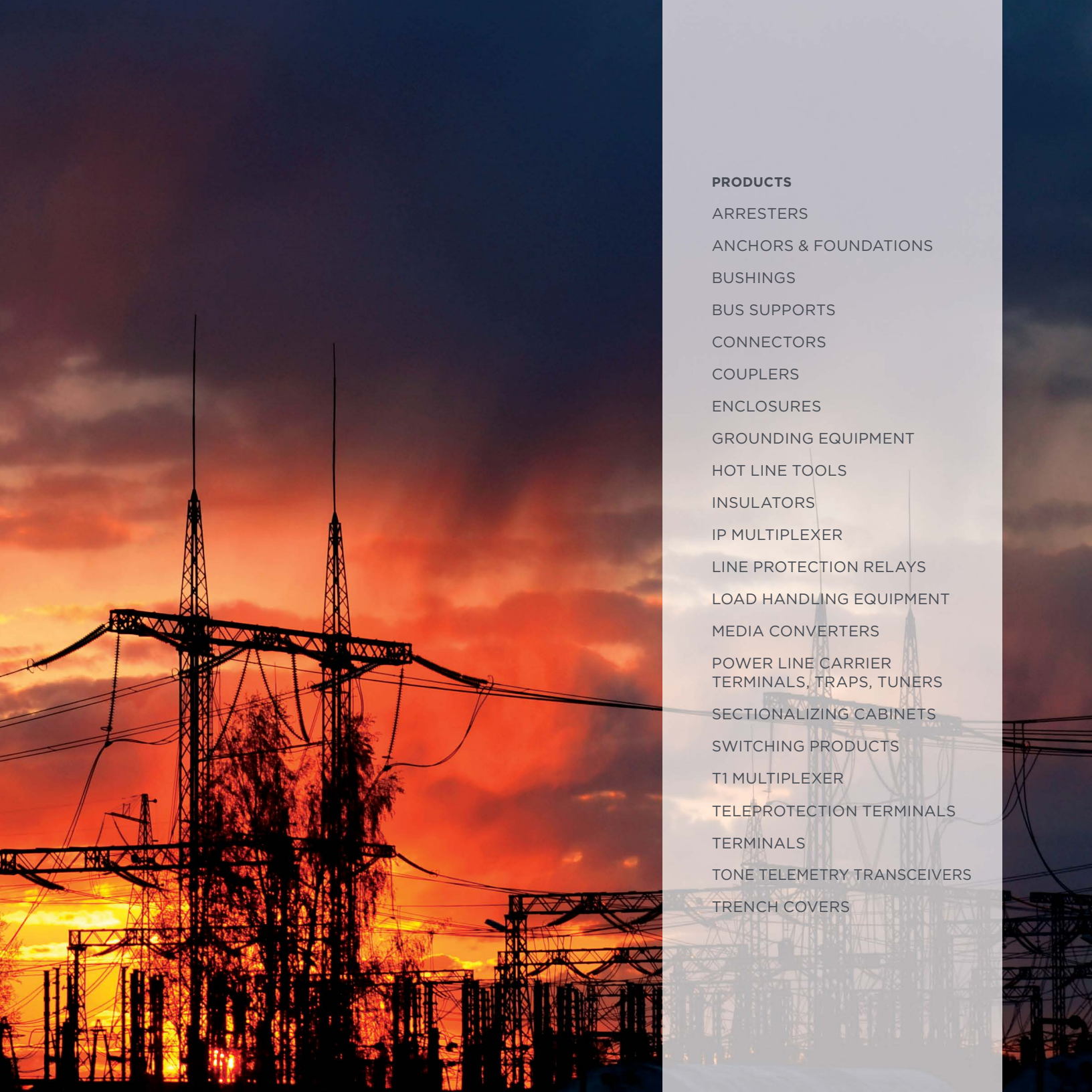


# SUBSTATION



At Hubbell Power Systems we manufacture products to help you construct, protect and maintain substations. We have a broad line of substation products, and we offer several products capable of withstanding seismic events.





## **PRODUCTS**

ARRESTERS

ANCHORS & FOUNDATIONS

BUSHINGS

BUS SUPPORTS

CONNECTORS

COUPLERS

ENCLOSURES

GROUNDING EQUIPMENT

HOT LINE TOOLS

INSULATORS

IP MULTIPLEXER

LINE PROTECTION RELAYS

LOAD HANDLING EQUIPMENT

MEDIA CONVERTERS

POWER LINE CARRIER  
TERMINALS, TRAPS, TUNERS

SECTIONALIZING CABINETS

SWITCHING PRODUCTS

T1 MULTIPLEXER

TELEPROTECTION TERMINALS

TERMINALS

TONE TELEMETRY TRANSCEIVERS

TRENCH COVERS





Hubbell Power Systems, Inc. is a global manufacturer and supplier of distribution products, providing the majority of products you find on a typical distribution pole. Every one of our products meets or exceeds ANSI standards and is backed by our industry leading warranty.



A landscape photograph of a sunrise or sunset over a field. The sun is low on the horizon, partially obscured by a large tree, creating a strong lens flare effect with rays of light spreading across the sky. The foreground is a dark, grassy field, and the background shows a line of trees and utility poles under a hazy, golden sky.

**PRODUCTS**

ANCHORS & FOUNDATIONS

ARRESTERS

BUSHINGS

BOX PADS

CABLE ACCESSORIES

CONNECTORS

CUTOUTS

ENCLOSURES

FIBERGLASS CONSTRUCTION

FIBERGLASS PEDESTALS

FORMED WIRE

FUSING PRODUCTS

GROUNDING EQUIPMENT

HOT LINE TOOLS

INSULATORS

LOAD HANDLING EQUIPMENT

POLE LINE HARDWARE

RECLOSERS

RESETTABLE SECTIONALIZERS

RUBBER INSULATING GLOVES

SECTIONALIZING CABINETS

STEEL FOUNDATIONS

SWITCHING PRODUCTS

TESTING EQUIPMENT

WILDLIFE PROTECTORS



# COMMUNICATIONS

We support the communications market with aerial and buried products and solutions. From hardware and enclosures to bonding and grounding, we provide reliable products to construct, maintain and manage communication networks. With an emphasis on innovation, we specialize in designing and manufacturing products to solve networking challenges.





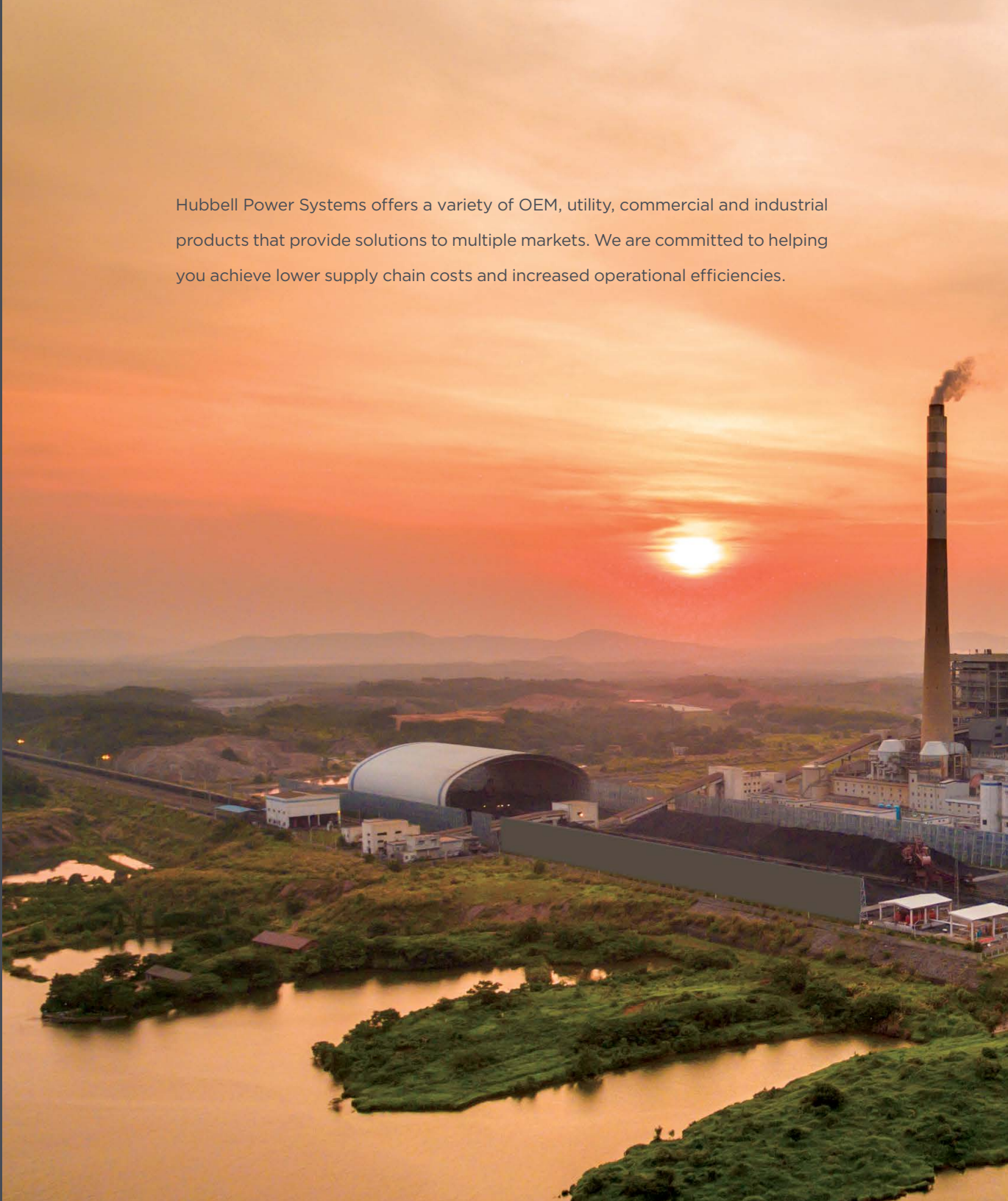
## PRODUCTS

ABOVE GROUND ENCLOSURES  
ANCHORS & FOUNDATIONS  
BELOW GROUND ENCLOSURES  
BONDING & GROUNDING  
CONNECTORS  
CONSTRUCTION TOOLS  
DROP WIRE HARDWARE  
FIBERGLASS CONSTRUCTION  
HOT LINE TOOLS  
LOAD HANDLING EQUIPMENT  
POLE LINE HARDWARE  
RUBBER INSULATING GLOVES





Hubbell Power Systems offers a variety of OEM, utility, commercial and industrial products that provide solutions to multiple markets. We are committed to helping you achieve lower supply chain costs and increased operational efficiencies.





## **PRODUCTS**

ANCHORS & FOUNDATIONS

BUSHINGS

CONNECTORS

DRAINS

ENCLOSURES

FIBERGLASS CONSTRUCTION

GROUNDING EQUIPMENT

HOT LINE TOOLS

RUBBER INSULATING GLOVES





DISTRIBUTION CENTER







Our 400,000 sq ft distribution center is centrally located in Centralia, MO, providing the fastest storm response in the industry. Our distribution center proudly ships with 99.9% accuracy. Each year our staff receives, stores and ships more than 40,000 product SKUs. We anticipate the needs of our customers, ensuring the stock you need is available and shipped on time.

**Over \$45M invested | 6,500 SKUs stocked | 40,000 product SKUs received, stored and shipped each year**



**HUBBELL POWER SYSTEMS FAMILY OF BRANDS**

ANDERSON™ | CHANCE® | DELMAR® | ELECTRO COMPOSITES™ | EMC™ | FARGO®  
HOT BOX® | HUBBELL® | OHIO BRASS® | OPTI-LOOP™ | PCORE® | PENCELL® | POLYCAST®  
REUEL™ | RFL® | QUAZITE® | TRINETICS® | TURNER ELECTRIC® | USCO™

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