

tiff

Toronto
International
Film Festival

Sept 6–16

tiff.net | #TIFF18

A Guide for
Industry
Professionals

The background of the entire page is a teal color with a subtle, grainy texture. A large, semi-transparent 3D rectangular prism is centered in the upper half of the image. On the floor of this space, several black silhouettes of people are scattered. One person is on the left, gesturing towards the prism. Another person stands on the right. In the foreground, there are three more silhouettes: one person standing alone, one person holding a child's hand, and one person using a cane. Long, dark shadows are cast from each silhouette onto the floor, extending away from the prism.

Contents

3 **Welcome to TIFF 2018**

4 **Festival Village Map**

5 **Industry Services**

6 **Key Dates**

7 **Before the Festival — Checklist**

Pg 8 Registration

Pg 9 Screenings and Policies

Pg 10 Promotional Opportunities

Pg 11 Delegate Resources

12 **During the Festival — Pass and Ticket Pickup**

Pg 13 Delegate Resources

Pg 13 Industry Resources

Pg 15 FAQ and Information

16 **After the Festival**

Welcome to TIFF 2018

Each year, we ensure that professionals are provided with the opportunities, tools, and information they need to successfully network and further their business and creative goals. As a registered delegate, you will enjoy screening access, Conference programming, easy-to-use services, and friendly support. Take a look inside this guide and familiarize yourself with the resources and services available to you. See you soon!

– **The TIFF Industry team**

Festival Map

Press & Industry Screening Venue

- 2 Scotiabank Theatre

Public Screening Venues

- ★ TIFF Bell Lightbox
- 2 Scotiabank Theatre
- 3 Roy Thomson Hall
- 4 Visa Screening Room at the Princess of Wales Theatre
- ★ 5 Glenn Gould Studio
- 6 Elgin Theatre
- 7 Winter Garden Theatre
- 8 Ryerson Theatre
- 9 Jackman Hall (Art Gallery of Ontario)

Festival Hotel Partners

- ★ Official Host Hotel
Hyatt Regency Toronto
- 12 Fairmont Royal York
- 13 Hilton Toronto
- 14 Hotel Le Germain Toronto
- 15 InterContinental Toronto Centre
- 16 Marriott Residence Inn
- 17 Hazelton Hotel
- 18 One King West Hotel & Residence
- 19 Ritz-Carlton Toronto
- 20 Radisson Admiral Hotel Toronto-Harbourfront
- 21 Sheraton Centre Toronto
- 22 SoHo Metropolitan
- 23 Super 8 Downtown Toronto
- 24 Novotel Toronto Centre
- 25 Delta Toronto
- 26 Hilton Garden Inn
- 27 Hotel Le Germain Maple Leaf Square
- 28 Toronto Marriott City Centre
- 29 Strathcona Hotel
- 30 Thompson Hotel
- 31 The Anndore House
- 32 Bisha Hotel Toronto
- 33 Adelaide Hotel Toronto
- 34 Courtyard by Marriott Downtown Toronto

1 TIFF Bell Lightbox

- Festival Press Conference at the Gallery
- Press Lounge
- Private screenings
- Event spaces
 - Malaparte
 - TIFF Founders' Lounge
 - Rooftop terrace

10 Hyatt Regency

- Industry Registration
- Industry pass pickup
- Industry Protocol Office
- Press & Industry Box Office
- Food & beverage service
- Meeting spaces
- National Agency Stands

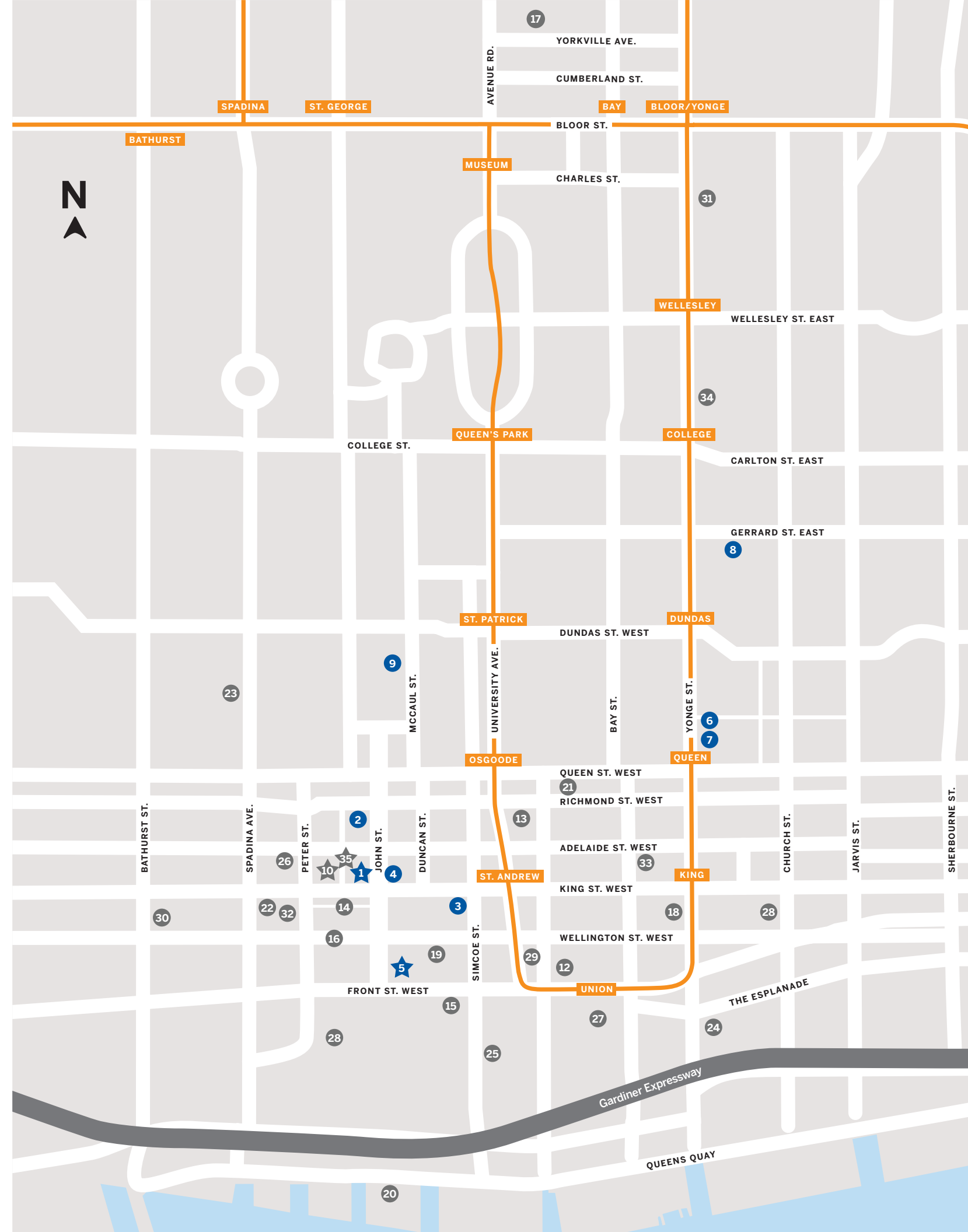
5 Glenn Gould Studio and Conference Centre

- Industry Conference
- Doc Conference
- Happy Hours

35 Varda Filmmakers' Lounge presented by Prime Video Direct

- Programming Office
- Guest pass pickup
- Lounge
- Meeting space
- Food & beverage service

■ SUBWAY STATION
— SUBWAY LINE



Industry Services

Before the Festival

- Advertising opportunities
- Cinando trial membership
- Delegates List
- Hosting an event
- Hotel bookings at preferred rates
- National Agency Services
- Office bookings
- Pass registration
- Private screening rentals
- Professional development opportunities
- Rights Territory Availability List
- Schedule and programme
- Visa, eTA, and accessibility support

During the Festival

- Brokers' Corner
- Buyers' Lounge
- Daily Festival updates
- Digital Screening Library
- Industry Box Office
- Industry Centre
- Industry Conference
- Message Centre
- National Agency Services
- Networking events
- Onsite registration
- Pass and ticket collection
- Press & Industry screenings
- Public screenings

After the Festival

- Become a TIFF Member
- Connect with us
- Join us for year-round Industry programming
- Screen selected films online within Cinando and Festival Scope
- Sign up for monthly Industry Alerts
- Watch TIFF content online

Visit our **Industry Resources** page.

Key Dates

May

- 2** Public ticket packages go on sale to TIFF Members
- 4** Early-bird registration opens
- 4** Hotel bookings open
- 4** Advertising bookings open
- 19** TIFF Talent Lab application deadline (Canadian)

June

- 1** Late Festival film submission deadline
- 1** TIFF Talent Lab application deadline (international)
- 12** Early-bird registration deadline
- 13** Public ticket packages go on sale to Visa cardholders
- 14** Festival films begin to be officially invited
- 20** Telefilm Canada's PITCH THIS! application deadline
- 20** Public ticket packages go on sale
- 22** TIFF Rising Stars deadline
- 28** Delegates List available

August

- 13** Private screening bookings open
- 14** Last day to buy advertising
- 21** Official Film Schedule available
- 22** Digital Programme Book published
- 24** Online Industry registration closes
- 24** Rights List preview available
- 28** National Agency Stands announced
- 28** Digital Press & Industry Guide published
- 30** Final version of Rights List available

September

- 3** Single tickets go on sale to public
- 4** First window to pull tickets online for Premium, Film Rep, and Buyers' Pass holders
- 4** Onsite registration and pass pickup begins
- 4** Industry Box Office opens
- 6-16** Toronto International Film Festival
- 7-12** TIFF Industry Conference
- 10** Second window to pull tickets online for Premium, Film Rep, and Buyers' Pass holders
- 11** Doc Conference

Before the Festival

Checklist



Registration

- Choose pass type
- Register for a pass

Travel

- Check if you need a visa
- Check if you need an eTA
- Understand new Immigration, Refugees and Citizenship Canada (IRCC) guidelines
- Book accommodation through hotels@tiff.net to get preferred rates
- Arrange travel plans and flights

Promotion

- Explore advertising opportunities
- Reserve an event space or private screening
- Discover our National Agency Stands

Resources

- Set up access to Delegate Resources
- Access six-month Cinando trial membership
- Review Rights List
- Subscribe to Industry Alerts
- Schedule meetings using our Delegates List

Festival

- Print registration details
- Review Film and Conference Schedule
- Get familiar with our venues

Registration



Pass registration

Industry accreditation provides fluid access to Festival screenings and Conference events. We offer six pass types to help you design a Festival experience according to your needs. Each pass, excluding the one-day Doc Conference Pass, offers delegates access to the six-day Industry Conference, the Industry Centre, public screenings, Press & Industry (P&I) screenings, networking events, the Digital Screening Library, online Delegate Resources, and our Rights List.

Travel documents

A new Canadian visa application requirement is coming into effect soon. Starting on July 31, 2018, foreign nationals who need a visa to travel to Canada and who are applying from Europe, the Middle East, or Africa will need to provide biometrics (fingerprints and a photograph) at their Visa Application Centre when making an application. Please keep in mind this may add to the current processing times and costs. Find out if you need a visitor visa [here](#).

Contact our Registration Team at registration@tiff.net as soon as possible if you require a letter of support for your visa application. Please note we can only provide assistance to registered industry professionals. Additionally, visa-exempt foreign nationals travelling or transiting through Canada by air may need an eTA. Find out if you require an eTA or visa by visiting the [Government of Canada's website](#).

Accessibility support

If you are an industry delegate, please indicate on your registration form any accessibility needs you may have. Please contact registration@tiff.net for further information. Individuals attending publicly should contact Customer Relations at customerrelations@tiff.net.

Screenings and Policies



Films in Official Selection will have at least one public screening and one P&I screening.

Public screenings

- Public screenings are ticketed events
- If you have a pass that has advance ticketing (Premium, Film Rep, and Buyers'), you can get tickets online during our two ticketing windows, or onsite at our Industry Box Office
- People holding these pass types will receive a detailed email from registration@tiff.net in August outlining how to access advance tickets
- All pass holders (excluding those with Doc Conference Passes) can also Rush public screenings or obtain same-day tickets at any venue box office
- Four of our premium theatres are assigned seating venues. These venues include Roy Thomson Hall, the Visa Screening Room at the Princess of Wales Theatre, the Elgin Theatre, and the Winter Garden Theatre. Tickets to these screenings will have a designated seat number on them
- Seating at all other venues is treated as first-come, first-served

Press & Industry screenings

- Accreditation is required to access all Press & Industry screenings and events
- Only accessible to accredited industry professionals (excluding Doc Conference Pass holders)
- Seating is first-come, first-served
- All schedules subject to change
- Accreditation is non-transferable

Priority Press & Industry screenings

- Priority screenings are a benefit of Buyers', Film Rep, and Priority Press Passes
- Premium and Industry Pass holders have secondary access
- Films with Priority P&I screenings will also have at least one regular P&I screening

Digital Screening Library

- Available onsite at the Industry Centre to all pass holders except those with Doc Conference Passes
- Hours of operation are as follows:
September 6–8: 8am–8pm
September 9–14: 8am–6pm
September 15: 8am–12pm

Private screenings

- Access during the Festival is for Buyers' Pass holders, or by invitation only
- To book a private screening, contact privatescreenings@tiff.net starting August 13

Promotional Opportunities



Promotional opportunities on offer include National Agency Stands, private screenings, banners, and bag inserts.

National Agencies

The Industry Centre houses National Agency Stands, which provide producers and sales agents with a place to do business from September 4 to 16. Our Industry Resources page has a full list of the countries with stands.

Onsite office space

Companies may purchase office space within the Industry Centre at the Hyatt Regency Hotel.

Contact hotels@tiff.net. Please note that these spaces quickly fill up.

Advertising

This year we're offering more ways to promote films than ever. Contact sales@tiff.net.

Host an event

Be at the centre of the action this Festival and host your event, meeting, or private reception at TIFF.

Please contact events@tiff.net for information on the great spaces available at TIFF Bell Lightbox and the Varda Filmmakers' Lounge presented by Prime Video Direct. If you wish to host a cocktail party or dinner and need assistance booking a venue, please contact events@tiff.net.

Private screenings

Host a private screening at TIFF Bell Lightbox during the Festival. Contact privatescreenings@tiff.net.

Delegate Resources

Delegates' List

This list provides details on all registered delegates attending TIFF and can be easily downloaded. Available online now.

Rights List

This list includes all films in Official Selection at TIFF 2018. The downloadable Excel document has each film's director, programme, run time, description, international sales agency, and available territories. A preview will be available on August 24, and the final version will go live on August 30.

Industry updates

We will keep you updated on our exciting Industry activities prior to the start of the Festival. Make sure you're subscribed!

Six-month trial membership with Cinando

Cinando is an online gateway to the film industry. It offers access to contacts, films, online screeners, projects in development, and screening schedules for TIFF and major festivals and markets. Please make sure to indicate on your registration form if you'd like to be listed in Cinando. If you opt in, Cinando will email you with information on activating your account.

Programme Book and Schedule

The Official Film Schedule and a digital copy of the official Programme Book will be available August 22.

Watch past events

Our YouTube playlist houses an archive of Industry Conference panels and initiatives at the Festival.

Exclusive hotel rates

Delegates are eligible for preferred rates at a wide range of hotels in and around Festival Village. These are guaranteed to be lower than regular hotel rates. With over 20 hotel partners, our team strives to help delegates find the best possible rates and locations. Once you've registered, you will receive a confirmation email with a link to our discounted hotel options. Contact our hotels team at hotels@tiff.net for more information.

During the Festival

Pass and Ticket Pickup



Collect your industry passes at the Industry Centre, located on the mezzanine level of the [Hyatt Regency Hotel](#).

Industry Centre Hours of Operation

September 4–8: 8am–8pm

September 9–14: 8am–6pm

September 15: 8am–12pm

Varda Filmmakers' Lounge presented by Prime Video Direct

Talent and directors of films in Official Selection can pick up their accreditation at Varda (301 Adelaide Street West).

Hours of Operation

September 5: 12pm–6pm

September 6–15: 8:30am–6pm

Industry Box Office

For tickets associated with your pass, visit the IBO at the Hyatt Regency.



Delegate Resources



Registration Desk

We are here to help! For questions about accreditation, please see us at the Registration Desk, located in the Industry Centre at the Hyatt Regency Hotel.

National Agencies

The Industry Centre houses National Agency Stands. You'll find agencies, producers, and sales agents from different countries around the world.

Buyers' Lounge

An exclusive space located in our main Press & Industry screening venue (the Scotiabank Theatre), where Buyers' Pass holders can meet in a relaxing environment and enjoy a private box office.

Industry Conference

Running from September 7 to 12, our Conference is an incomparable professional development opportunity. Industry Conference events take place in the Glenn Gould Studio.

Industry Lounge

Located in the Glenn Gould Studio, the Industry Lounge is host to our Industry Happy Hours, and is a place for delegates to relax throughout the day.

Brokers' Corner

Our consultant provides assistance to filmmakers who don't have sales agents. You must have a film in Official Selection to be eligible for this service. Contact industry@tiff.net to make an appointment.

Networking events

Connect with other delegates at our networking events during the Festival. Once available, check our Industry Resources for a full schedule.

Happy Hours

Industry Happy Hours take place at the end of each day during the Conference. Delegates can relax with complimentary drinks and food and meet potential business partners from around the world.

Safety and Respect at TIFF

A cornerstone of TIFF's belief system is that everyone has the right to respect, as well as fair and equitable treatment from others. TIFF does not tolerate violence, mistreatment, or harassment — verbal, physical, sexual, or otherwise — towards staff, Volunteers, delegates, audience members, or attendees at any of our festivals, conferences, or events. Our staff and Volunteers are committed to ensuring the best possible experience for all of our attendees. If the safety of our guests is in question, we will take immediate steps to ensure the matter is addressed.

For information on free legal advice and counselling for women survivors of sexual harassment: Barbra Schlifer Commemorative Clinic, schliferclinic.com.

Emergencies: Please call 911 immediately.

Industry Resources



Festival Village tours

Interested in learning more about Festival? Join us for a walking tour of Festival Village, with stops at Roy Thomson Hall, Visa Screening Room at the Princess of Wales Theatre, and the Industry Centre at the Hyatt Regency Hotel. Meet us outside the front doors of TIFF Bell Lightbox — on September 7, the tour starts at 12pm, and on September 8, tours take place at 12pm and 2pm.

Digital Screening Library

View a selection of Festival films that aren't a part of public or Press & Industry screenings. You need your pass to gain entry. Available on the concourse level of the Industry Centre. Only films that have given permission to be included in this service will be accessible.

Hours of operation are as follows:
September 6–8: 8am–8pm
September 7–14: 8am–6pm
September 15: 8am–12pm

Message Centre

The Registration Desk provides a hub to connect delegates. You can drop off mail for other delegates here. Only items with the name of the recipient can be accepted.

Daily updates

TIFF Industry Alerts provide up-to-date information on our activities. Stay tuned for information on Conference events and screenings. Add industry@tiff.net and registration@tiff.net to your email contacts to ensure they reach you every time!

FAQ and Information

Still have questions? Ask us — we're here to help! Visit the Information Desk or the Registration Desk at the Industry Centre, or talk to a Volunteer.

FAQ

Frequently Asked Questions are on the TIFF Industry website, under the [Accreditation tab](#).

Contact Us

Industry

- Registration | registration@tiff.net | 416-934-5834
- Advertising and promotion | sales@tiff.net | 416-599-8433 ext. 2672
- Talent development | industryprogramming@tiff.net | 416-599-5843 ext. 2657

Accommodation and Event Rentals

- Private screenings | privatescreenings@tiff.net
- Events at TIFF Bell Lightbox | events@tiff.net | 416-934-3235
- Events outside TIFF Bell Lightbox | events@tiff.net
- Hotels | hotels@tiff.net | 416-599-8433 ext. 3226

Box Office for the General Public

- Hotline | 1-888-599-8433

After the Festival

Festival Scope Pro

Festival Scope Pro is an online platform for film professionals. This year's films from the Discovery, Midnight Madness, Platform, Short Cuts, and Wavelengths programmes will be available after the Festival. Students are not eligible. Pass holders will receive a notification from Festival Scope Pro with information on how to access their free membership.

Participate in our survey

We hope you come away from the Conference feeling inspired by our guest speakers and discussions. Please participate in the survey you will receive after the Festival to help us make TIFF 2019 even better.

Six-month trial membership with Cinando

Cinando is an online gateway to the film industry. It offers access to contacts, films, online screeners, projects in development, and screening schedules for TIFF and major festivals and markets. You should receive an email from Cinando with information on activating your account.

Watch sessions online

We will have a selection of sessions from the TIFF Industry Conference available online. You'll find them at our [Industry YouTube](#) page.

Live locally? Become a TIFF Member

TIFF Members enjoy the very best in film programming, exhibitions, special events, and festivals, and help us deliver our charitable mandate 365 days a year. Become a TIFF Member at tiff.net/join.

Connect with us

 [_TIFF Industry](#)

 [@TIFF_Industry](#)



The Industry team is dedicated to ensuring that professionals have an exceptional experience at the Toronto International Film Festival. Please contact us at registration@tiff.net or +1 416-934-5834. We look forward to welcoming you in September.

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