



# Wells Fargo Equipment Finance Rates for FTG Equipment Solutions Transactions

Wells Fargo Equipment Finance  
300 Tri State International Suite 400 Lincolnshire, IL 60069

Rates effective May 1, 2019 through May 31, 2019

## Loan Rates/\$1 Buyout Leases

Term-Months	24	36	48	60
\$10,000 + Rates	6.45%	6.45%	6.45%	6.45%
Payment Factor	0.04452	0.03063	0.02369	0.01954

## 90 Day Deferred Payments - Loan Rates/\$1 Buyout Leases

Total Term-Months	27	39	51	60
Number of Payments	24	36	48	57
\$10,000 + Rates	6.7%	6.7%	6.7%	6.7%
Payment Factor	0.04514	0.03108	0.02407	0.02076

### Sample Standard Calculation:

Amount financed is \$20,000  
(60-month term, \$1.00 buyout or EFA)  
 $\$20,000 \times .01954 = \$390.80$  payment per month (+applicable taxes)

### Terms and Conditions:

- \$100 Documentation Fee and Zero Advance Payments Required.
- Valid on most new or used FTG Equipment Solutions products. Please direct questions regarding qualifying equipment and terms to a Wells Fargo Equipment Finance ("WFEF") sales representative listed below.
- All rates are subject to compliance with applicable laws.
- Dealer must apply any fees, rate participation or rate support in compliance with all applicable laws (including fair lending laws, fee and interest rate limits).
- IMPORTANT NOTICE: Nothing herein shall be construed as an approval or commitment to finance or provision of other service by WFEF to any person. All transactions are subject to final investment/credit approval by WFEF and the execution of mutually satisfactory definitive documentation. Nothing contained herein shall be construed as any guarantee or promise of profitability or generation of revenue of any kind whatsoever. Nothing contained herein is intended to and does not constitute tax, accounting, financial or legal advice by WFEF to any person.

**Credit Fax: 866-637-5802**

Contact your dedicated sales team today! **866-522-7248**

Michelle Schinktgen \* Carla Sonni \* Carol Gahart