



Pay Point India

2018



Vision & Mission

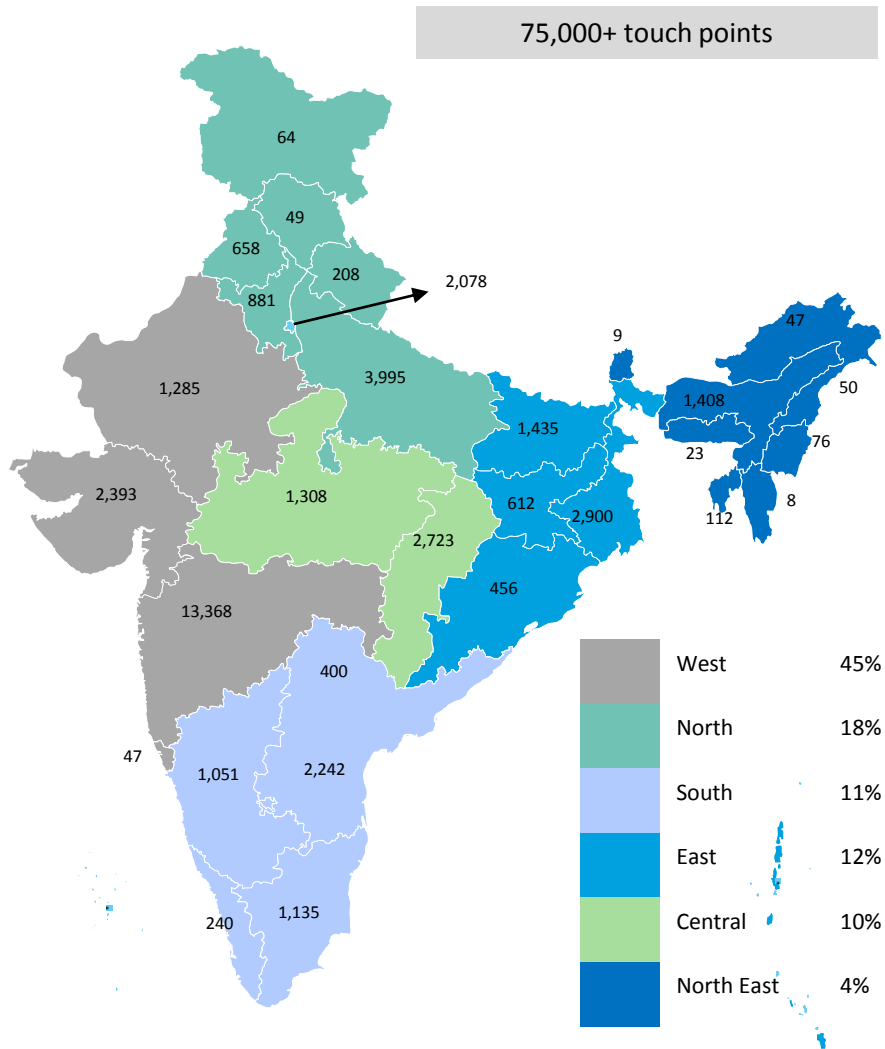
Vision

- Be India's largest "Fast Moving Consumer Services" company
- Bring inclusive prosperity by partnering with government agencies, financial institutions and service providers

Mission

- Bring convenience to the consumer's doorstep, enabling them to access a diversified range of financial and payment services through a vibrant delivery mechanism
- Leveraging technology - Connecting the middle and low-income groups and providing world-class service

Business Overview



- Started Operations in 2008
- Headquartered in Mumbai (65 Seating office)
- Customer Support Facility at Mira Road, Mumbai (50 Seating Office)
- Regional offices at – Delhi, Lucknow & Guwahati, Andhara Pradesh Hyderabad, Bhubaneswar, Raipur Etc
- Team Strength of 260+
- Proprietary Technology Platform
- 75,000+ Retail Touch-points / Franchisees
- 1 lakh + transactions processed everyday
- More than 50 of leading India Service Providers on board

Utilities Bill Collection

Bill payments



Post-paid



Utilities



Citizen services

- Customer can pay various utility bills at a single retail outlet
- Electricity bill payments, Landline, Gas bills
- Tied up with all the major utility providing services
- No queue for customer and a hassle free process
- Covers All Major Billers and billers under BBPS

Earning Potential: Rs 1200 – Rs.1500

E- Recharge

Recharges



Mobile recharge



Data cards



DTH recharge

- A single one stop solution for all Telco operators and DTH service providers
- Mobile recharge services through PayPointZ wallet
- Pre-paid and Post Paid bills
- Covers all telecom operators PAN India
- DTH recharge services available for all providers
- Easy and a seamless process
- Extremely convenient for customers

Earning Potential: Rs 1000 – Rs.1500

Travel Bookings

Travel bookings



Air Booking



Rail Booking



Bus Booking



Hotel Booking

- One click booking for all the travel and hotel accommodation nationwide
- Biggest network of more than 200K hotel booking on a single platform
- Railway tickets booking – IRCTC rail booking
- Major Airlines booking also done using PayPointZ wallet
- Bus booking for both private and state transport buses
- Single platform for Air-Rail-Bus booking

Earning Potential: Rs 1000 – Rs.1200

Financial Services

Financial services



Banking



Remittances



Insurance

- **Banking correspondents for SBI & RBL for distribution of Banking Services**
- **Bringing Banking services to the customers doorsteps providing Kiosk banking solution (Mini branches)**
- **Domestic Money transfer services transfer money to any bank account in India at most reasonable cost**
- **General insurance services - certification and training by industry Expert to start your own Insurance business**

Earning Potential: Rs 10,000 – Rs.15000

Financial services - Aadhaar Micro ATM



- Deposits on Account
- Withdrawals from Account
- Balance Enquiry for Account

Earning Potential: Rs 3000 – Rs.5000

Other Services

PAN card Service



- Pay Point India is providing New PAN issuance services through UTI.

Earning Potential: Rs 800 – Rs.1000

Assisted e-comm



- Sell online vouchers of all major brands and earn attractive Commission on each voucher

Earning Potential: Rs 1200 – Rs.1500

Pay Point India Shoppe



Pay Point India



- **One Stop Shop for all consumer and banking services**
- **Earn Handsome Monthly Income**
- **Electronically Connected Network.**
- **High Quality portal performance with maximum uptime and minimum service interruptions**
- **High quality and Fast customer care with multi channel reach, viz , Bots, Service Tickets, emails, Hotline Calls**
- **One time investment and enjoy future services at discounted rates or Free**

Estimated ROI

Products	No of transaction per day	Avg Commission Per transaction	Commission Daily	Monthly commission
AEPS	20	6	120	3600
BBPS	10	6	60	1800
Mobile recharge	10	5	50	1500
DTH Recharge	2	7.5	15	450
PAN	1	100	100	3000
DMT	7	50	350	10500
Bus Booking	1	15	15	450
AirBooking	0.1	30	3	90
IRCTC	0.6	25	15	450
Insurance	0.2	350	70	2100
E-Commerce	2	25	50	1500
Total		319.5	848	25440

Thank You



Pay Point India