

CONSOLIDATED FINANCIAL INFORMATION -1

(February 9, 2017)

 NISSAN MOTOR CO., LTD.
Global Communications Division

		9 months Results				3 months Results			
		RESULTS FY2016 16/4-16/12		RESULTS FY2015 15/4-15/12		RESULTS FY2016 16/10-16/12		RESULTS FY2015 15/10-15/12	
(BILLIONS OF YEN)									
NET SALES (1)		8,264.8	-7.6%	8,943.0	10.6%	2,943.7	-2.2%	3,009.8	2.2%
	JAPAN	3,332.5	-0.3%	3,341.7	2.4%	1,290.5	13.7%	1,135.2	-0.8%
	NORTH AMERICA	4,541.1	-6.1%	4,834.1	21.9%	1,609.2	-0.6%	1,618.7	10.3%
	EUROPE	1,343.7	-3.2%	1,388.6	-2.7%	476.0	2.1%	466.1	-13.6%
	ASIA	1,167.5	-11.8%	1,323.4	7.0%	406.2	-11.6%	459.4	3.4%
	OTHERS	732.1	-17.8%	891.1	7.5%	264.1	-15.3%	311.8	1.2%
	SUB-TOTAL	11,116.9	-5.6%	11,778.9	9.9%	4,046.0	1.4%	3,991.2	2.2%
	ELIMINATION	-2,852.1	-	-2,835.9	-	-1,102.3	-	-981.4	-
	OPERATING INCOME (1)		503.2	-14.3%	587.5	40.6%	163.5	-15.1%	192.6
	JAPAN	298.7	22.6%	243.7	34.5%	145.4	79.7%	80.9	15.3%
	NORTH AMERICA	169.7	-42.0%	292.4	35.5%	26.9	-72.0%	96.1	17.7%
	EUROPE	1.3	(-)	-2.8	(-)	-8.4	(-)	-10.8	(-)
	ASIA	53.3	-9.1%	58.7	72.2%	17.5	-16.6%	21.0	59.8%
	OTHERS	0.7	-92.4%	8.7	(-)	-1.5	(-)	4.2	182.5%
	SUB-TOTAL	523.7	-12.8%	600.7	51.2%	179.9	-6.0%	191.4	22.6%
	ELIMINATION	-20.5	-	-13.2	-	-16.4	-	1.2	-
	ORDINARY INCOME		590.2	-6.5%	631.0	27.1%	193.3	-4.9%	203.3
NET INCOME ATTRIBUTABLE TO OWNERS OF THE PARENT		414.2	-8.5%	452.8	33.7%	131.7	3.5%	127.2	25.0%
NET INCOME PER SHARE(YEN)		102.92		108.01		33.50		30.35	
FULLY DILUTED NET INCOME PER SHARE (YEN)		102.91		108.00		33.50		30.35	
FOREIGN EXCHANGE RATE									
YEN/USD		106.6		121.7		109.4		121.5	
YEN/EUR		118.0		134.4		117.9		133.0	
CAPITAL EXPENDITURE (2)		261.6		281.6		91.6		110.0	
DEPRECIATION (2)		279.5		298.6		95.0		99.9	
RESEARCH & DEVELOPMENT COSTS		348.9		388.3		124.3		132.3	
TOTAL ASSETS		18,343.1		17,727.0		-		-	
NET ASSETS		4,904.6		5,343.3		-		-	
EQUITY RATIO (%)		24.4		27.8		-		-	
PERFORMANCE DESCRIPTION		Decreased net sales and profit		Increased net sales and profit		Decreased net sales and profit (Increased net income(3))		Increased net sales and profit	

Notes:

* TSE report basis / China JV Equity basis

* The % figures, unless otherwise described, show the changes over the same period of the previous FY.

(1) Sales and profits or losses by region: Major countries and areas which belong to segments other than Japan are as follows:

* North America: U.S.A., Canada, and Mexico

* Europe: France, U.K., Spain, Russia and other European countries

* Asia: China, Thailand, India, and other Asian countries

* Others: Oceania, Middle East, Middle & South American countries excluding Mexico, and South Africa, etc.

(2) Including finance leases related amount.

(3) Net income attributable to owners of the parent

CONSOLIDATED FINANCIAL INFORMATION -2
Global Retail Sales Volume & Production Volume

(February 9, 2017)
NISSAN MOTOR CO., LTD.
Global Communications Division

		9 months Results				3 months Results			
		RESULTS		RESULTS		RESULTS		RESULTS	
		FY2016 16/4-16/12		FY2015 15/4-15/12		FY2016 16/10-16/12		FY2015 15/10-15/12	
(THOUSAND UNITS)									
SALES VOLUME GLOBAL RETAIL									
JAPAN (INCL.MINI)		344	-10.0%	383	-8.2%	133	13.1%	118	-6.5%
NORTH AMERICA		1,582	6.2%	1,490	10.1%	534	7.9%	495	12.2%
	USA ONLY	1,164	4.2%	1,117	8.3%	381	5.2%	362	12.0%
EUROPE		542	0.4%	540	1.1%	180	4.0%	173	-13.6%
ASIA		1,183	5.5%	1,121	-2.1%	404	10.8%	365	5.7%
	CHINA ONLY	929	8.2%	859	1.8%	319	17.9%	271	-5.7%
OTHERS		342	-4.2%	357	-7.3%	129	3.7%	124	-12.2%
TOTAL		3,993	2.6%	3,891	1.4%	1,380	8.3%	1,275	1.7%
PRODUCTION VOLUME GLOBAL BASIS									
JAPAN		728	16.1%	627	0.4%	296	40.8%	210	-0.4%
NORTH AMERICA (1)		1,374	2.3%	1,343	3.2%	453	-1.0%	457	5.4%
EUROPE (2)		530	7.8%	492	-8.3%	175	7.0%	164	-17.1%
ASIA (3)		1,381	12.6%	1,226	3.8%	472	15.5%	408	8.4%
OTHERS (4)		73	0.7%	73	1.2%	23	21.7%	20	-11.3%
TOTAL		4,086	8.6%	3,761	1.2%	1,419	12.7%	1,259	1.5%

Notes:

* The % figures, unless otherwise described, show the changes over the same period of the previous FY.

* Global Retail and Production volume of China and Taiwan are results for the Jan - Dec period.

(1) U.S.A. and Mexico production

(2) Spain, U.K., and Russia production

(3) Taiwan, Thailand, Philippines, Indonesia, China, India, and Korea production

(4) South Africa, Brazil and Egypt production

	9 months Results				3 months Results			
	RESULTS FY2016 16/4-16/12		RESULTS FY2015 15/4-15/12		RESULTS FY2016 16/10-16/12		RESULTS FY2015 15/10-15/12	
(THOUSAND UNITS)								
CONSOLIDATED WHOLESALE VOLUME								
JAPAN	334	-11.1%	376	-5.1%	132	7.9%	123	0.5%
OVERSEAS	2,805	6.5%	2,634	2.8%	956	6.2%	900	-0.5%
TOTAL	3,139	4.3%	3,010	1.8%	1,088	6.4%	1,023	-0.4%
CONSOLIDATED PRODUCTION VOLUME								
JAPAN	728	16.1%	627	0.4%	296	40.8%	210	-0.4%
OVERSEAS CONSOLIDATED SUBSIDIARIES	2,296	6.7%	2,151	1.6%	749	3.6%	723	1.9%
TOTAL	3,024	8.8%	2,778	1.3%	1,045	12.0%	933	1.4%

Notes:

* Consolidated wholesale volume and production volume are based on financial statements.