



Reference Guide

INSURANCE CHANGES | AUGUST 2018

ABOUT THIS REFERENCE GUIDE

The attached Reference Guide details changes to the insurance arrangements provided by OnePath Life Limited (OPL) through ANZ Smart Choice Super*. The changes were effective from 17 March 2018.

This Reference Guide was issued in January 2018 to inform affected members of the proposed changes at the date of publication, and must be read accordingly. It provides more detail on the insurance changes that are now in effect.

The key insurance changes effective from 17 March 2018 are also explained in [Super Insights](#) (item 21).

Which products are impacted?

Reference Guides are available for members of the following products:

1. ANZ Smart Choice Super and Pension members who joined before 11 November 2013
ANZ Smart Choice Super and Pension members who joined after 11 November 2013
2. ANZ Smart Choice Super for employers and their employees (Standard employer plans) and
3. ANZ Smart Choice Super for QBE Management Services and their employees (specifically for former members of the QBE plan only).

If you are not sure about the insurance cover you hold or which Reference Guide is relevant to you, please contact Customer Services.

Any questions?

If you have any questions or require further information, please:

- call Customer Services on 13 12 87, weekdays between 8.30am and 6.30pm (AEST)
- email anzsmartchoice@anz.com

*ANZ Smart Choice Super is a suite of products consisting of ANZ Smart Choice Super and Pension, ANZ Smart Choice Super for employers and their employees and ANZ Smart Choice Super for QBE Management Services Pty Ltd and their employees (together "ANZ Smart Choice Super"). ANZ Smart Choice Super and Pension is a retail product issued pursuant to the Product Disclosure Statement (PDS) available at anz.com/smartchoicesuper > Superannuation > Downloads. ANZ Smart Choice Super for employers and their employees and ANZ Smart Choice Super for QBE Management Services Pty Ltd and their employees are both MySuper compliant employer products issued pursuant to separate PDSs available at anz.com/smartchoicesuper > Superannuation > Downloads.

This information is current at August 2018 but may be subject to change. OnePath Custodians Pty Limited (ABN 12 008 508 496 AFSL 238346 RSE L0000673) is the trustee of the OnePath MasterFund (ABN 53 789 980 697, RSE R1001525, SFN 292 916 944) and issuer of ANZ Smart Choice Super and this information.. The information is of a general nature and does not take into account an investor's personal needs, financial circumstances or objectives. You should consider the relevant Product Disclosure Statement (PDS), Additional Information Guide (AIG), Fees Guide, Insurance Guide(s), the Financial Services Guide (FSG), this information and any other Product Updates which are available at anz.com/smartchoice or anz.com/smartchoicesuper or by calling Customer Services on 13 12 87 before making a decision to acquire or to continue to hold the product



ANZ SMART CHOICE SUPER AND PENSION

REFERENCE GUIDE | INSURANCE AND FEE CHANGES

EFFECTIVE 17 MARCH 2018

ADDITIONAL INFORMATION ABOUT CHANGES TO
ANZ SMART CHOICE SUPER AND PENSION
(ANZ SMART CHOICE) FOR MEMBERS WHO JOINED
THE PRODUCT AFTER 11 NOVEMBER 2013

Issuer details

OnePath Custodians Pty Limited

(ABN 12 008 508 496, AFSL 238346, RSE L0000673)

OnePath Custodians is a wholly owned subsidiary of Australia and New Zealand Banking Group Limited (ANZ) ABN 11 005 357 522. OnePath Custodians is not an authorised deposit taking institution under the *Banking Act 1959* (Cth). Except as described in the PDS or Additional Information Guide, this product is not a deposit or other liability of ANZ or its related group of companies and none of them stands behind or guarantees the issuer or the capital or performance of the product.

Unique Superannuation Identifier (USI): ANZ Smart Choice Super – MMF2076AU
ANZ Smart Choice Pension – MMF2077AU

Contact details

Call: Customer Services on 1800 290 686, weekdays between 8.30am and 6:30pm (AEST)

Email: anzsmartchoice@anz.com

Name of Legal Entity	Registered numbers	Abbreviated terms used throughout this Reference Guide
OnePath MasterFund	ABN 53 789 980 697 RSE R1001525 SFN 2929 16944	Fund
OnePath Custodians Pty Limited	ABN 12 008 508 496 AFSL 238346 RSE L0000673	OnePath Custodians, Trustee, us, we, our
OnePath Life Limited	ABN 33 009 657 176 AFSL 238341	OnePath Life (Insurer)
Australia and New Zealand Banking Group Limited	ABN 11 005 357 522 AFSL 234527	ANZ

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ABOUT THIS REFERENCE GUIDE

This Reference Guide (Guide) must be read together with the enclosed covering letter (Letter), which provides specific information about the changes to your ANZ Smart Choice Super and Pension (ANZ Smart Choice) account. This Guide contains important information relating to the proposed changes to ANZ Smart Choice, and how you may be affected by the changes.

ANZ Smart Choice is a product offered through the OnePath MasterFund (Fund), and issued by OnePath Custodians Pty Limited (Trustee).

The Product Disclosure Statement (PDS) for ANZ Smart Choice is a summary of significant information about the product. The PDS dated 17 March 2018 includes references to important information contained in the Additional Information Guide, which forms part of the PDS for ANZ Smart Choice.

These documents will be available at <https://www.wealth.anz.com/superannuation/smart-choice-super>Downloads> from 17 March 2018. The Additional Information Guide also contains some further information that does not form part of the PDS. This information is referred to as 'Referenced Material'.

The ANZ Smart Choice Additional Information Guide contains important information about the terms and conditions that apply to your insurance cover under ANZ Smart Choice.

Defined terms used throughout this Guide are described from page 13 of this document.

You can obtain a copy of the PDS, Additional Information Guide and any matter in writing that is applied, adopted or incorporated by the PDS at <https://www.wealth.anz.com/superannuation/smart-choice-super>Downloads>. You can also request copies of these documents free of charge by calling Customer Services on 1800 290 686 weekdays between 8:30am and 6:30pm (AEST).

The factual information and general advice provided in this Guide are of a general nature and have been prepared without taking into account your objectives, financial situation or needs. Before acting on the information, you should consider whether it is appropriate for you, having regard to your objectives, financial situation and needs.

1 INTRODUCTION

On 17 March 2018, we're making changes within ANZ Smart Choice which may affect the insurance cover you have, how it works and the fees and levies you pay.

Following a comprehensive review, we've revised insurance features and rates for the insurance cover through your ANZ Smart Choice account to provide you with an enhanced insurance offer.

These changes will improve insurance for members, with more appropriate levels of cover based on members' age

for our default Lifestage cover, and deliver improved terms and conditions which provide more certainty for members at claim time, all at a competitive price that continues to deliver value.

This Reference Guide provides a general overview of the ANZ Smart Choice changes applicable from 17 March 2018. Not all changes will affect your cover. The following table provides a summary indicating the relevant cover type affected by each change. The type of cover you hold is shown on your Letter.

	Type of Cover				
	Lifestage Death	Lifestage TPD	Choose Your Own Death	Choose Your Own TPD	Choose Your Own Income Protection
Terminal Illness certification period [†]	✓		✓		
Broader Total and Permanent Disability (TPD) definition [†]		✓		✓	
Introduction of Choose Your Own TPD tapering				✓	
Re-designed Lifestage cover scale	✓	✓			
Introduction of smoker loading factor					✓
Revised insurance rates		✓	✓	✓	
Periods of overseas residency changes	✓	✓	✓	✓	✓

[†] For claim events on or after 17 March 2018.



2

INFORMATION ABOUT LEVIES AND EXPENSE RECOVERIES

Australia's superannuation system is amongst the best in the world. However it is also very complex, and has undergone a large amount of regulatory change and government reforms in recent years. The cost of implementing this regulatory change across the financial services industry is estimated at \$3 billion.

ANZ has absorbed a portion of the costs of complying with these changes and reforms, however, like most other superannuation funds across the industry, ANZ Smart Choice recovers some of these costs through annual levies and expense recoveries where appropriate.

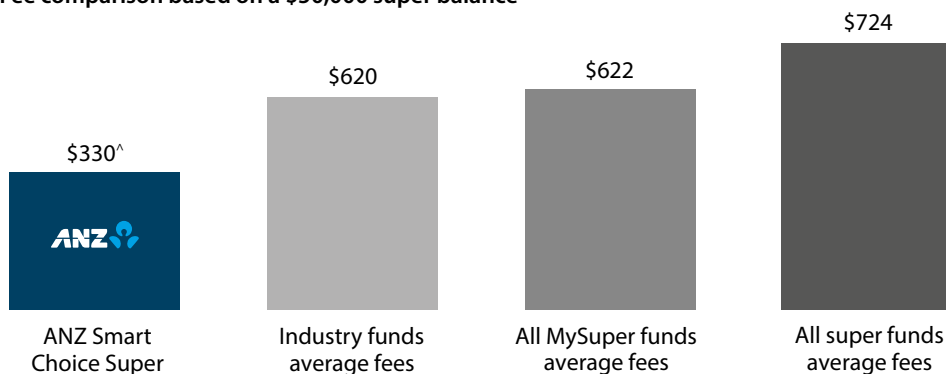
For the 12 months to June 2017 levies and expense recoveries of 0.03% p.a. were applied against the investments of the Fund (except for ANZ Smart Choice Cash). For the 12 months to 30 June 2018, this is estimated to increase to up to 0.08% p.a., due to the increased cost of complying with regulatory change.

To illustrate the impact of this on members, for a \$50,000 superannuation account balance, levies and expense recoveries would equate to up to \$40 per year. Please note that for the ANZ Smart Choice Cash investment option levies and expense recoveries are estimated to remain as 0%.

Levies and expense recoveries are usually charged in June each year. As they are deducted from the assets of each investment option and included in the unit price, you will not see a direct line item deduction in your standard transaction listing. These are instead incorporated within the fee titled "Admin Fee (Other)".

Despite this increase, ANZ Smart Choice remains one of the most competitive superfunds in the industry*, as illustrated below.

Fee comparison based on a \$50,000 super balance



[^] For further information on fees and costs for ANZ Smart Choice Super, please see the PDS.

* Research conducted by SuperRatings Pty Ltd, holder of Australian Financial Services Licence No. 311880 as at October 2017. For more information go to anz.com/superfeesgraph

INFORMATION ABOUT YOUR INSURANCE COVER IN ANZ SMART CHOICE

In your letter, we have provided a table that outlines:

- your cover type
- the current level of cover you have
- the new level of cover that will be applied on 17 March 2018
- the current annual insurance fees you pay
- the new annual insurance fees you will pay from 17 March 2018.

If the new level of cover in your Letter shows \$0.00, this indicates that your cover has ceased or never commenced for this type of cover, or you do not have this type of cover.

Your new level of cover is determined based on your Age Next Birthday calculated as at 17 March 2018.

For example:

- If you are 50 years old and your 51st birthday is after 17 March in 2018, your level of cover is based on age 51.
- If you are 50 years old and your 51st birthday is before or on 17 March in 2018, your level of cover is based on age 52.

Your levels of cover may have changed for a number of reasons, including:

- TPD tapering has been applied to your cover, or
- The cover provided at your Age Next Birthday is impacted by changes in the Lifestage cover design.

You should review your insurance arrangements regularly to ensure that it continues to meet your needs.

For more information about your insurance cover, call Customer Services on 1800 290 686 weekdays between 8.30am and 6.30pm (AEST). If you would like to apply for additional Death, TPD and/or Income Protection (IP) cover, vary or cancel your insurance cover, you can visit us online at anz.com/smartchoicesuperinsurance>Apply for insurance cover, and submit your request.

You should read the **whole** of this Reference Guide to understand the changes to ANZ Smart Choice. However, there are some key changes outlined below we would like to draw your attention to.

Extended period for Terminal Illness (page 8) – After 17 March 2018, if you are diagnosed with a terminal illness with a life expectancy of 24 months or less, you will be able to claim your Terminal Illness insurance benefit sooner.

Improved Total and Permanent Disability definition*

(page 8) – ANZ Smart Choice members aged 60 and over will benefit from being able to claim on a less restrictive TPD definition, where the Claim Incurred Date is on or after 17 March 2018. This change will make it easier to be eligible for a TPD claim.

If you have Choose Your Own TPD cover, your TPD cover will reduce by 20% each year once your Age Next Birthday reaches 62 until you have no TPD cover from Age Next Birthday 66.

* This type of cover is not available to Pension members.

New Lifestage cover scale (page 8) – If you have Lifestage Death or Death and TPD cover, you may receive an increase or decrease to the Death or TPD cover amount, depending on your age.

Introduction of Smoker/Non-Smoker rates to Income

Protection cover* (page 9) – Smoker/Non-Smoker rates are being introduced to Income Protection cover. You can call us to advise us of your smoking status.

* This type of cover is not available to Pension members.

Changes to occupation categories (page 9) – We're changing the occupation category names within ANZ Smart Choice for some occupation categories, however this change will not affect the insurance that you hold.

Revised insurance rates (page 9) – On 17 March 2018, ANZ Smart Choice insurance rates for Lifestage TPD cover, Choose Your Own Death and TPD cover and Income Protection cover will change. Your Letter will show your annual insurance fees. On 17 March 2018, ANZ Smart Choice Insurance rates for Lifestage Death cover will not change, however, a change to the Death cover amount may result in a difference in the annual insurance fee, which will be reflected in your Letter.

Periods of Overseas Residency (page 9) – If you have been temporarily residing overseas, your cover won't cease after two years.



4 INSURANCE FEES

ANZ Smart Choice insurance rates have remained unchanged since 2011. ANZ has maintained the cost of insurance at the same competitive rates, while many superfunds across the industry have increased their insurance fees several times over the same period, as indicated below:

Change in average prices by calendar year

Type of Cover	2013* (%)	2014 (%)	2015 (%)	2016^ (%)
Death and TPD	+34	+45	+31	+24
IP	-1	+20	+38	+11

* 01/05/2013 onwards.

^ To 31/05/2016.

Source: Rice Warner "Affordability Study – Group Insurance in Superannuation" December 2016.

Since ANZ Smart Choice was launched, the insurance needs of our members have changed. To understand these needs, we have looked at our member demographics and industry information to guide us in designing improvements to ANZ Smart Choice insurance outlined in this Guide.

These changes will provide members with greater certainty at time of claim.

In order to introduce these changes, insurance rates have been updated. Some ANZ Smart Choice members may experience an increase in insurance fees, however many members, particularly members who hold Lifestage Death or Lifestage Death and TPD cover, will notice a decrease in their insurance fees.

Despite these insurance rate changes, ANZ Smart Choice members will continue to receive competitive rates and features for insurance within superannuation.

It is important that you understand your insurance cover, and how to change it to meet your circumstances.

As always, we recommend that you seek financial advice about your insurance needs, and consider whether your current cover meets those needs.

For more information about your insurance cover, call Customer Services on 1800 290 686 weekdays between 8.30am and 6.30pm (AEST). If you would like to apply for additional Death, TPD and/or Income Protection cover, vary or cancel your insurance cover, you can also visit us online at anz.com/smartchoicesuperinsurance > Apply for insurance cover, and submit your request.

5 YOUR NEW INSURANCE COVER

5.1 CHANGES TO TERMINAL ILLNESS COVER

The certification period for Terminal Illness benefit (period for which medical practitioners have provided you with a medical certificate stating you are likely to die due to a terminal illness) is changing from 12 months to 24 months. If you are diagnosed with a Terminal Illness on or after 17 March 2018, you will be able to access your Terminal Illness insurance benefit sooner, subject to the Insurer's assessment. The full Terminal Illness definition is provided on page 10.

5.2 CHANGES TO TPD COVER

From 17 March 2018, all members will be assessed under TPD Definition 1 if they are Gainfully Working, or TPD Definition 2 if they are not at work. This improved TPD benefit payment provision will specifically benefit members aged 60 and over who are currently only assessed under TPD Definition 2. This change will make it easier to meet TPD claim eligibility requirements. Information on TPD Definition 1 and TPD Definition 2 is provided on page 15.

Choose Your Own cover TPD tapering

If you have Choose Your Own TPD cover, once your Age Next Birthday reaches 62, your cover amount will taper (reduce) each year by 20%. If your Age Next Birthday on 17 March 2018 is 62 or older, a TPD tapering percentage applicable to your calculated age will be applied. The following table provides an example of how tapering would apply to a member with \$200,000 cover.

Age Next Birthday	Choose Your Own Cover Amount	% Taper	Actual Cover
60	\$200,000	0%	\$200,000
61	\$200,000	0%	\$200,000
62	\$200,000	20%	\$160,000
63	\$200,000	40%	\$120,000
64	\$200,000	60%	\$80,000
65	\$200,000	80%	\$40,000
66	\$200,000	100%	–

You should review your insurance arrangements regularly to ensure that it continues to meet your needs. You can apply to adjust your Choose Your Own cover amount, subject to Underwriting approval, at any time by visiting anz.com/smartchoicesuperinsurance>Apply for insurance cover, and submit your request.

Lifestage TPD cover

Members with Lifestage TPD cover will have a TPD cover amount higher than their Death cover at certain ages. This will allow Lifestage cover to better meet insurance needs at various points of the member's lifecycle, while taking into account the impact of insurance fees on member superannuation balances. For Choose Your Own cover, the TPD cover level cannot exceed your Death cover level.

5.3 CHANGES TO LIFESTAGE COVER AMOUNTS

Lifestage cover has been redesigned. Depending on your age, you may see an increase or decrease to the cover amount of Lifestage Death cover or Death and TPD cover you will have after 17 March 2018.

You can choose to keep your current level of cover, subject to occupation exclusions or loadings, without the need for underwriting or any assessment by the Insurer, by contacting Customer Services on 1800 290 686 weekdays between 8:30am and 6:30pm (AEST) by 9 March 2018. If you elect to retain your current level of cover, you will need to declare your occupation, and will be moved from Lifestage cover to Choose Your Own cover.

If at the time of your request we do not receive your occupation, we will attempt to obtain this information from you prior to 17 March 2018. If you do not notify us of your occupation, your current occupation category will be retained (where we have a record of your occupation category), or your cover will be provided under the "Standard" occupation category. It is important that your insurance details are accurate, as incorrect details may affect your ability to claim.

If you retain your current level of cover, your cover amount will no longer change with age, but will remain fixed at the current value until your Choose Your Own TPD cover tapers when your Age Next Birthday reaches 62, as described in this Guide. In deciding to retain cover, you should assess your current and future insurance needs against your personal objectives and financial situation.

The following table shows the new Lifestage cover scale.

Age Next Birthday	Lifestage Cover	
	Death	TPD
16–20	\$80,000	\$180,000
21–25	\$100,000	\$200,000
26–30	\$120,000	\$220,000
31–35	\$200,000	\$250,000
36–45	\$300,000	\$300,000
46–50	\$195,000	\$195,000
51–55	\$150,000	\$150,000
56	\$100,000	\$100,000
57	\$100,000	\$90,000
58	\$100,000	\$80,000
59	\$100,000	\$70,000
60	\$80,000	\$60,000
61	\$60,000	\$50,000
62	\$40,000	\$40,000
63	\$40,000	\$30,000
64	\$40,000	\$20,000
65	\$40,000	\$20,000
66–75	\$35,000	Nil

5.4 CHANGES TO CHOOSE YOUR OWN COVER

If you hold Choose Your Own TPD cover, once your Age Next Birthday reaches 62 your cover level will change. Details of the changes applied can be found in Total and Permanent Disability Cover, on page 8 in this document.

5.5 INTRODUCTION OF SMOKER/ NON-SMOKER RATES

Smoker/Non-Smoker rates will be introduced to Income Protection cover, in line with Lifestage and Choose Your Own cover, which have separate rates for smokers and non-smokers.

If you currently have Income Protection cover, we will be applying the declared smoking status we have on record for another type of insurance you hold with us. If you do not hold another type of cover with us, or we do not have your smoking status on record, we will apply the smoking status indicated on your Income Protection application form, unless you tell us otherwise.

Your smoking status can be found on your Letter and/or most recent Annual Statement. If you wish to confirm your smoking status, or believe that your smoking status is not correct, you can contact Customer Services at any time on 1800 290 686 weekdays between 8:30am and 6:30pm (AEST).

5.6 CHANGES TO OCCUPATION CATEGORIES

From 17 March 2018, the occupation categories within Choose Your Own cover will be Heavy Blue, Standard and White Collar. For Lifestage TPD cover the categories will be Standard and White Collar. Lifestage Death cover does not have occupational loadings. The highest loading factor is applied to the Heavy Blue category and the lowest to the White Collar category.

If we do not have your occupation on record, we will apply the Standard Occupation Category to your cover, until you tell us otherwise.

Your occupation category can be found on your Letter. You may notice that your occupation category is different across the types of cover you hold, as some occupations have different occupation categories between Death and TPD cover and Income Protection cover – if you wish to confirm your Occupation Category, or believe that your current occupation is not correct, you can contact Customer Services on 1800 290 686 weekdays between 8:30am and 6:30pm (AEST).

5.7 REVISED INSURANCE RATES

Insurance rates for ANZ Smart Choice have not changed since 2013. In that time many competitors have increased their insurance rates several times. On 17 March 2018, the ANZ Smart Choice insurance rates for Lifestage TPD cover, Choose Your Own Death or Death and TPD cover, and Income Protection cover will change.

Your Letter will show if you have an increase or decrease in your annual insurance fees. On 17 March 2018, ANZ Smart Choice insurance rates for Lifestage Death cover will not change, however, a change to the Death cover amount may result in a difference in the annual insurance fee.

5.8 CHANGES TO PERIODS OF OVERSEAS RESIDENCY

If you have been residing overseas, your cover will be retained even if you have been overseas for a period greater than 2 years, provided you have not permanently departed Australia. If you have, or will in the future depart Australia permanently, please advise us as soon as possible by contacting Customer Services. If you permanently depart Australia, your cover will be viewed as having ceased from the day of departure, and you will not be eligible to claim.

Insurance policy terms and conditions

Insurance cover is provided by OnePath Life Limited under group policies issued to OnePath Custodians Pty Limited.

The table on the following pages outlines the main changes to the terms and conditions that will apply from 17 March 2018.

Further information on the new terms and conditions that apply to your insurance arrangements under ANZ Smart Choice can be found in the Additional Information Guide at <https://www.wealth.anz.com/superannuation/smart-choice-super>Downloads>.

The Retail Group Life Insurance Policy (Death and TPD) and Retail Income Protection Insurance Policy for ANZ Smart Choice contain full information about the new terms and conditions that apply. You can obtain copies of the Additional Information Guide and insurance policies free of charge, by contacting Customer Services on 1800 290 686 weekdays between 8:30am and 6:30pm (AEST).

The tables on pages 10–14 are extracts from ANZ Smart Choice Super group policies, including schedules to the policies.

The below terms in the policies have the following meanings:

- “we”, “us” or “our” refers to OnePath Life (Insurer).
- “you” refers to OnePath Custodians (Trustee).
- “this policy” refers to the relevant group insurance policy.

Current Terms	Terms from 17 March 2018	Changes
Terminal illness provisions		
“Terminally Ill” or “Terminal Illness” means a condition where: (a) the Insured Member is certified by two Medical Practitioners (one of whom must be a specialist Medical Practitioner who may be appointed by us) as having an illness which is likely to lead to the Insured Member’s death within 12 months from the date of the medical certificate, despite reasonable medical treatment (for the avoidance of doubt, an Insured Member will be considered to be Terminally Ill on the date of the latest medical certificate satisfactory to us); and (b) in our opinion, based on the medical certificates referred in (a) above and other evidence available to us, the Insured Member is suffering from an illness, which is likely to lead to the Insured Member’s death within 12 months from the date of the latest medical certificate satisfactory to us, despite reasonable medical treatment.	“Terminally Ill” or “Terminal Illness” means a condition where : (a) the Insured Member is certified by two Medical Practitioners (one of whom must be a specialist Medical Practitioner, and one of whom must be appointed by us if we require) as having an illness which is likely to lead to the Insured Member’s death within 24 months from the date of the medical certificate, despite reasonable medical treatment (for the avoidance of doubt , an Insured Member will be considered to be Terminally Ill on the date of the latest medical certificate satisfactory to us); and (b) in our opinion, based on the medical certificates referred in (a) above and other evidence available to us, the Insured Member is suffering from an illness, which is likely to lead to the Insured Member’s death within 24 months from the date of the latest medical certificate satisfactory to us, despite reasonable medical treatment; and (c) for each of the certificates referred to in paragraph (a), the certification period has not ended.	Bring forward eligibility to claim under terminal illness condition to 24 months from 12 months life expectancy for claim events on or after 17 March 2018. Clarification that medical certificates must be current.

Current Terms	Terms from 17 March 2018	Changes
TPD payment provisions		
6.4 When we pay the TPD benefit 6.4.1 If an Insured Member becomes Totally and Permanently Disabled, we will pay you the TPD Benefit that the Insured Member is entitled to as at the Event Date, provided his or her TPD Cover has not ceased under this Policy as at the Event Date. 6.4.2 TPD Definition 1 applies to an Insured Member who: (a) is aged less than 60 years on the Event Date; (b) is Gainfully Working on the day immediately prior to the Event Date; and (c) has worked at least the Minimum Average Hours. 6.4.3 TPD Definition 2 applies to an Insured Member who: (a) is aged 60 years or more on the Event Date; (b) is not Gainfully Working on the day immediately prior to the Event Date; or (c) has not worked at least the Minimum Average Hours. 6.4.4 The TPD Benefit is payable on the day that we determine that the Insured Member is Totally and Permanently Disabled.	6.4 When we pay the TPD benefit 6.4.1 If an Insured Member becomes Totally and Permanently Disabled under the terms that apply on their Event Date, we will pay you the TPD Benefit that the Insured Member is entitled to as at the Event Date, provided his or her TPD Cover has not ceased under this Policy as at the Event Date. 6.4.2 The TPD Benefit is payable on the day that we determine that the Insured Member is Totally and Permanently Disabled. 6.4.3 If an Insured Member: (a) is Gainfully Working on the day immediately prior to the Event Date; and (b) has worked at least the Minimum Average Hours, we consider the Member to be Totally and Permanently Disabled if they meet either TPD Definition 1 or TPD Definition 2. 6.4.4 If the Insured Member does not satisfy one or both of the requirements of clause 6.4.3, we will consider the Member to be Totally and Permanently Disabled only if they meet TPD Definition 2.	All members assessed under the same TPD eligibility requirements.
Overseas cover		
4.4 Overseas Cover 4.4.1 For an Insured Member who is a Visa holder and is residing overseas temporarily, Cover continues for a period of up to three consecutive months from the day he or she first departs Australia, provided he or she continues to hold a Visa and has not permanently departed Australia during the period that he or she is temporarily residing overseas. 4.4.2 Cover provided under clause 4.4.1 will cease automatically on the expiry of the three consecutive months specified in clause 4.4.1, unless, before the expiry of such period: (a) we agree in writing to extend the period; or (b) the Insured Member returns to Australia. 4.4.3 For an Insured Member who is an Australian Resident and is travelling or residing overseas temporarily, Cover continues for a period of up to 24 consecutive months from the day he or she first departs Australia, provided he or she has not permanently departed Australia. 4.4.3 Cover provided under clause 4.4.3 will cease automatically on the expiry of the 24 month period specified in clause 4.4.3, unless before the expiry of such period: (a) we agree in writing to extend the period; or (b) the Insured Member returns to Australia.	4.8 Cessation of Cover where Visa Holders depart Australia temporarily 4.8.1 For an Insured Member who is a Visa holder and is residing overseas temporarily, Cover continues for a period of up to three consecutive months from the day he or she first departs Australia, provided he or she continues to hold a Visa and has not permanently departed Australia during the period that he or she is temporarily residing overseas. 4.8.2 Cover provided under clause 4.8.1 will cease automatically on the expiry of the three consecutive months specified in clause 4.8.1, unless, before the expiry of such period: (a) we agree in writing to extend the period; or (b) the Insured Member returns to Australia.	Cover cessation restrictions relating to members residing overseas removed for Australian Residents. Restrictions continue to apply to Australian Visa holders and members departing Australia permanently.

Current Terms	Terms from 17 March 2018	Changes
TPD tapering		
No similar terms in current policy.	5.2.3 The Insured Amount of an Insured Member's TPD Cover tapers on the dates set out below to the amounts set out below: (a) on the first date that the Insured Member has Age Next Birthday of 61, the Insured Amount of TPD Cover is: 100% of the Insured Amount of TPD Cover the Insured Member holds on this date; (b) on the first date that the Insured Member has Age Next Birthday of 62, the Insured Amount of TPD Cover tapers to: 80% of the Insured Amount of TPD Cover the Insured Member would have otherwise held on this date if this tapering clause did not apply on this date; (c) on the first date that the Insured Member has Age Next Birthday of 63, the Insured Amount of TPD Cover tapers to: 60% of the Insured Amount of TPD Cover the Insured Member would have otherwise held on this date if this tapering clause did not apply on this date; (d) on the first date that the Insured Member has Age Next Birthday of 64, the Insured Amount of TPD Cover tapers to: 40% of the Insured Amount of TPD Cover the Insured Member would have otherwise held on this date if this tapering clause did not apply on this date; (e) on the first date that the Insured Member has Age Next Birthday of 65, the Insured Amount of TPD Cover tapers to: 20% of the Insured Amount of TPD Cover the Insured Member would have otherwise held on this date if this tapering clause did not apply on this date; and (f) on the first date that the Insured Member has Age Next Birthday of 66, the Insured Amount of TPD Cover tapers to: NIL TPD Cover. 5.2.4 Clause 5.2.3 applies to all Choose Your Own TPD Cover provided under this Policy.	Choose Your own TPD cover reduces by 20% year on year from age 61. Introduction in conjunction with a broader TPD definition for members aged 60 and above.

Definition of terms applying to ANZ Smart Choice

Age Next Birthday	as at any date, means an Insured Member's age on their next birthday immediately following the date.
Choose Your Own Cover	means Cover with a fixed Insured Amount which requires Underwriting and which is subject to acceptance by us, unless another provision of this Policy provides for Choose Your Own Cover to start automatically.
Claim Incurred Date	means in respect of a: (a) Death Benefit, the Insured Member's date of death; (b) Terminal Illness Benefit, the date of the latest certification made by a Medical Practitioner in accordance with paragraph (a) of the definition of Terminal Illness; or (c) TPD Benefit, the Event Date.
Cover	For Death or TPD cover: means Death only Cover or Death and TPD Cover, as applicable in the context, which we provide in respect of an Insured Member under this Policy. Where the context indicates, " Cover " also means the Insured Amount of the relevant Cover. For Income Protection cover: means income protection insurance cover which we provide in respect of an Insured Member under this Policy. Where the context indicates, " Cover " also means the Insured Amount of the relevant Cover.
Employer Approved Leave	means leave that has been approved by an employer of the relevant Insured Member prior to the commencement of that leave.
Event Date	means: (a) for TPD Definition 1, the first day that the Insured Member, in our opinion, solely because of injury or illness, has not worked in any Gainful Employment; (b) for TPD Definition 2, the first day that the Insured Member, in our opinion, solely because of injury or illness, is unable to perform at least two Activities of Daily Living without the assistance of another adult person or suitable aids.
Gainful Employment	means any occupation or work for reward or financial benefit, whether Full-time or Part-time or whether on a permanent or temporary basis.
Gainfully Working	means a person is: (a) engaged in Gainful Employment; (b) engaged in Gainful Employment and on paid Employer Approved Leave; (c) engaged in Gainful Employment and on unpaid Employer Approved Leave for a period up to 12 consecutive months; or (d) engaged in self-employment in an occupation or work for reward or financial benefit, whether Full-time or Part-time or whether on a permanent or temporary basis.
Lifestage Cover	means Cover which we have agreed to provide in respect of an Insured Member in accordance with clause 3.1 or 3.6.1.
Smart Choice	means the ANZ Smart Choice Super and Pension Section of the Fund.
Terminal Illness	means a condition where: (a) the Insured Member is certified by two Medical Practitioners (one of whom must be a specialist Medical Practitioner, and one of whom must be appointed by us if we require) as having an illness which is likely to lead to the Insured Member's death within 24 months from the date of the medical certificate, despite reasonable medical treatment (an Insured Member will be considered to be Terminally Ill on the date of the latest medical certificate satisfactory to us); and (b) in our opinion, based on the medical certificates referred in (a) above and other evidence available to us, the Insured Member is suffering from an illness, which is likely to lead to the Insured Member's death within 24 months from the date of the latest medical certificate satisfactory to us, despite reasonable medical treatment; and (c) for each of the certificates referred to in paragraph (a), the certification period has not ended.
Total and Permanent Disability (TPD)	means TPD Definition 1 or TPD Definition 2.

TPD Definition 1	means: In our opinion based on medical or other evidence satisfactory to us, solely because of injury or illness, the Insured Member: (a) has ceased working for at least six consecutive months from the Event Date; and (b) as at the Date of Disablement is unlikely ever to return to any Gainful Employment for which he or she is reasonably qualified by education, training or experience.
TPD Definition 2	means: In our opinion based on medical or other evidence satisfactory to us, solely because of injury or illness, the Insured Member: (a) as at the Event Date, or such later date as we may agree in writing, is totally and irreversibly unable to perform, without the assistance of another adult person or suitable aids, at least two of the Activities of Daily Living; and (b) is unlikely ever to engage in any Gainful Employment for which he or she is reasonably qualified by education, training or experience.
Underwriting or Underwritten	means assessment of an applicant's eligibility for Cover.

You may have some questions on the changes outlined in this Guide, and we have a team of specialists available to help. If you need further information on how the product changes will impact you or have any other questions, please call 1800 290 686 weekdays between 8:30am and 6:30pm (AEST).

You can continue to manage your ANZ Smart Choice insurance online in the way that suits you, on your desktop with ANZ Internet Banking, or on your iPad or iPhone with the Grow by ANZ™ app.

THE TRUSTEE'S DUTY OF DISCLOSURE

The Trustee, who enters into a life insurance contract in respect of your life, has a duty, before entering into the contract, to tell the Insurer anything that it knows, or could reasonably be expected to know, may affect the Insurer's decision to provide the insurance and on what terms.

The Trustee has this duty until the Insurer agrees to provide the insurance.

The Trustee has the same duty before it extends, varies or reinstates the contract.

The Trustee does not need to tell the Insurer anything that:

- reduces the risk the Insurer insures you for; or
- is of common knowledge; or
- the Insurer knows or should know as an insurer; or
- the Insurer waives your duty to tell the Insurer about.

YOU MUST DISCLOSE RELEVANT INFORMATION

You must tell the Insurer anything you know, or could reasonably be expected to know, which may affect the Insurer's decision to provide the insurance and on what terms. If you do not do so, this may be treated as a failure by the Trustee to tell the Insurer something that the Trustee must tell the Insurer.

If you provide relevant information to the Trustee, rather than the Insurer, the Trustee will provide the information you give the Trustee to the Insurer. The Trustee will do this so that you comply with your obligation to provide relevant information to the Trustee.

IF THE TRUSTEE DOES NOT TELL THE INSURER SOMETHING

In exercising the following rights, the Insurer may consider whether different types of cover can constitute separate contracts of life insurance. If they do, the Insurer may apply the following rights separately to each type of cover.

If the Trustee does not tell the Insurer anything the Trustee is required to, and the Insurer would not have provided the insurance or entered into the same contract with the Trustee if the Trustee had told the Insurer, the Insurer may avoid the contract within three years of entering into it.

If the Insurer chooses not to avoid the contract, the Insurer may, at any time, reduce the amount of insurance provided. This would be worked out using a formula that takes into account the insurance fee that would have been payable if the Trustee had told the Insurer everything it should have. However, if the contract provides cover on death, the Insurer may only exercise this right within three years of entering into the contract.

If the Insurer chooses not to avoid the contract or reduce the amount of insurance provided, the Insurer may, at any time vary the contract in a way that places the Insurer in the same position it would have been in if the Trustee had told the Insurer everything it should have. However, this right does not apply if the contract provides cover on death.

If the failure to tell the Insurer is fraudulent, the Insurer may refuse to pay a claim and treat the contract as if it never existed.

THE ADDITIONAL INFORMATION GUIDE

The Additional Information Guide sets out the terms and conditions that apply to your insurance cover. It is available online at <https://www.wealth.anz.com/superannuation/smart-choice-super/Downloads>. You can request copies free of charge by calling Customer Services on 1800 290 686 weekdays between 8:30am and 6:30pm (AEST).

The terms and conditions of the insurance policies take precedence over the PDS and Additional Information Guide in the event of any inconsistency. If you would like a copy of the insurance policies, please contact Customer Services.

INSURANCE CLAIMS

If you submit an insurance claim, the Insurer will assess your claim against your cover and the terms and conditions of the policy that you were covered by at the date of the event giving rise to the claim (Event Date). If the Insurer determines the Event Date to be prior to 17 March 2018, the Insurer will generally assess the claim under the policy terms and sums insured you held at that time. If the Insurer determines the Event Date to be on or after 17 March 2018 your claim will generally be assessed under the new policy terms and sums insured you hold from that time. At the time of any claim, the Insurer will confirm to you or your beneficiaries the appropriate policy terms and conditions under which your claim will be assessed.

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