

DIVERSIFY YOUR CUSTOMER OR SUPPLIER BASE WITH NORFOLK SOUTHERN.

Norfolk Southern provides direct rail service to an extensive network of Southern Yellow Pine building treaters and producers. Whether you are buying or selling, you'll find an NS treating partner in every major Eastern market. Together with our extended reach to Canada and the Western U.S., we connect producers to treaters, and treaters to the global market. See a list of NS Wood Treaters on the reverse side.

FOR MORE INFORMATION:

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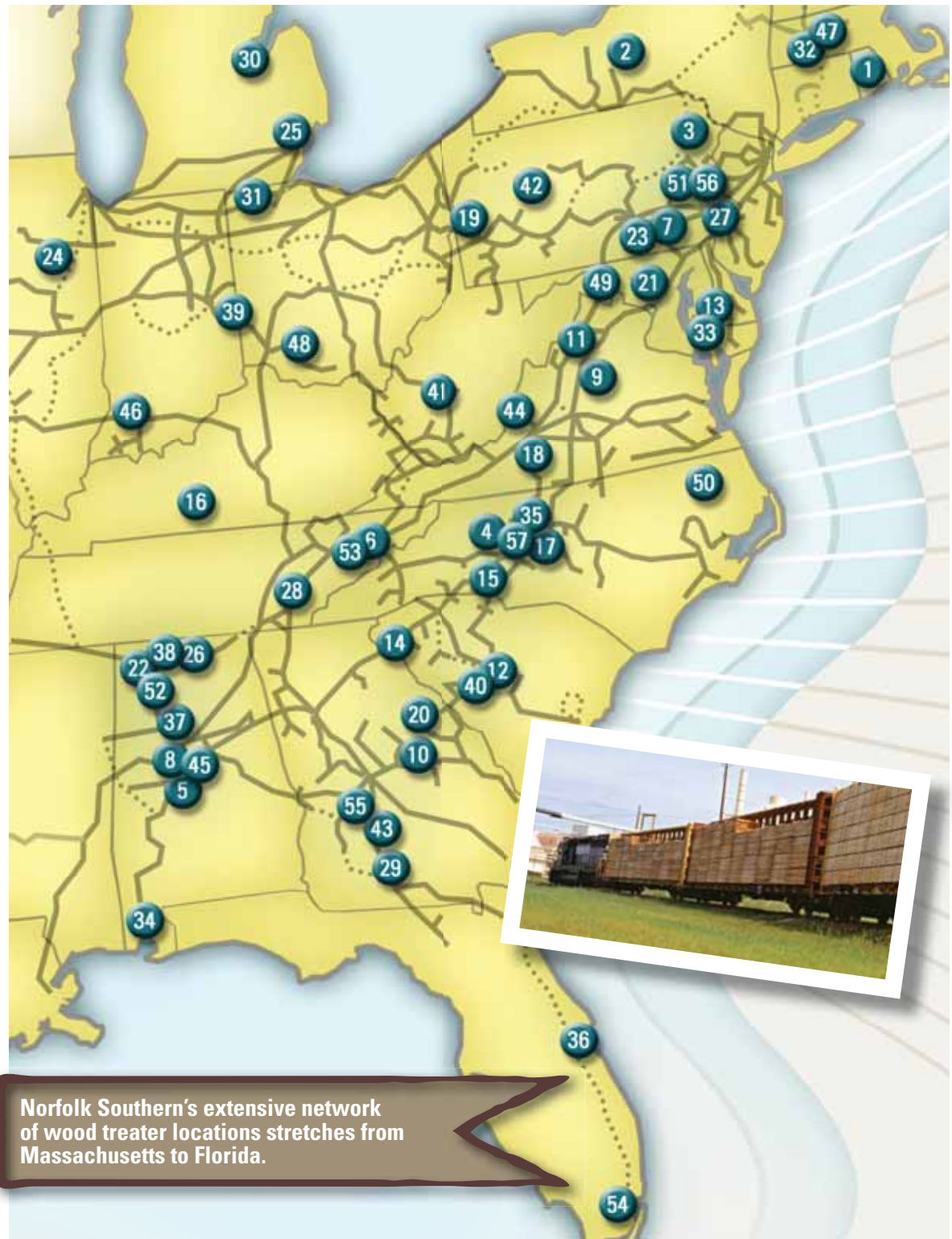
**TRANSPORTATION SOLUTIONS
FOR ALL YOUR WOOD TREATMENT NEEDS.**

WE'LL TREAT YOU RIGHT!



A LIST OF WOOD TREATERS SERVED BY NORFOLK SOUTHERN

INDEX	TREATER NAME	RAIL STATION		PHONE #
1	BB & STreated Lumber	Davisville	RI	401-295-3200 x 112
2	Bestway Enterprises	Cortland	NY	864-699-3112
3	Bestway Enterprises	Cresco	PA	864-699-3112
4	Bestway Enterprises	Stony Point	NC	864-699-3112
5	Cahaba Pressure Treated	Wilton	AL	205-926-6866
6	Cherokee Wood Preserving	Mosheim	TN	864-699-3112
7	Coastal Treated Products Company	Oxford	PA	800-220-6046
8	Cox Wood	Vance	AL	336-207-5528
9	Cox Wood	Blackstone	VA	434-292-3726
10	Cox Wood	Vidalia	GA	912-537-4188
11	Culpeper Wood Preservers	Culpeper	VA	800-817-6215
12	Culpeper Wood Preservers	Columbia	SC	800-347-5093
13	Culpeper Wood Preservers	Federalsburg	MD	866-490-2958
14	Davis Brothers Lumber	Seneca	SC	864-699-3112
15	Durable Wood Preservers, Inc.	Charlotte	NC	704-537-3113
16	Escue Wood Preserving	Millwood	KY	270-879-3411
17	Fortress Wood	Hill Top	NC	800-289-3678
18	Great Southern	Wirtz	VA	678-591-0614
19	Great Southern	Fornbell	PA	678-591-0614
20	Great Southern	E Waynesboro	GA	678-591-0614
21	Great Southern	Hagerstown	MD	678-591-0614
22	Great Southern	Pruett	AL	678-591-0614
23	H. M. Stauffer & Sons Inc.	Leola	PA	717-656-2811
24	Hixson Lumber	Streator	IL	870-550-6880
25	Hoover Treated Wood Products	Detroit	MI	313-365-9460
26	Huntsville Wood Products	Huntsville	AL	256-533-9220
27	Land & Sea Forest Products	Morrisville	PA	864-699-3112
28	Langdale Forest Products	Sweetwater	TN	423-337-6105
29	Langdale Forest Products	Valdosta	GA	229-333-2500
30	Mauk Mid West Forest Products	Bay City	MI	989-684-3584
31	Menards	Montpelier	OH	419-485-6900
32	Northeast Treaters	Belchertown	MA	800-648-7328
33	Reliance Wood	Federalsburg	MD	410-754-5711
34	Scotch Gulf Lumber	Mobile	AL	251-457-6872
35	South-East Lumber Co.	Kernersville	NC	336-996-5322
36	Southeast Wood Treating	Cocoa Rockledge	FL	334-269-9663
37	Southeast Wood Treating	Jasper	AL	334-269-9663
38	Southeast Wood Treating	Prospect	AL	334-269-9663
39	Southeast Wood Treating	Richmond	IN	334-269-9663
40	Southeast Wood Treating	Rock Hill	SC	334-269-9663
41	Stella Jones	Charleston	WV	855-894-2878
42	Stella Jones	DuBois	PA	855-894-2878
43	Stella Jones	E. Cordele	GA	855-894-2878
44	Stella Jones	Goshen	VA	855-894-2878
45	Stella Jones	Montevallo	AL	855-894-2878
46	Stella Jones	Winslow	IN	855-894-2878
47	Universal Forest Products	Belchertown	MA	413-323-7247
48	Universal Forest Products	Blanchester	OH	937-783-2443
49	Universal Forest Products	Ranson	WV	304-728-8484
50	Universal Forest Products	Elizabeth City	NC	252-338-2821
51	Universal Forest Products	Gordon	PA	570-875-2811
52	Universal Forest Products	Haleyville	AL	205-486-4742
53	Universal Forest Products	Morristown	TN	423-587-3811
54	Universal Forest Products	Medley	FL	305-556-8003
55	Universal Forest Products	Perry	GA	229-985-4009
56	Universal Forest Products	Stockertown	PA	610-759-8536
57	Universal Forest Products	Sumner Siding	NC	704-855-1600



Norfolk Southern's extensive network of wood treater locations stretches from Massachusetts to Florida.