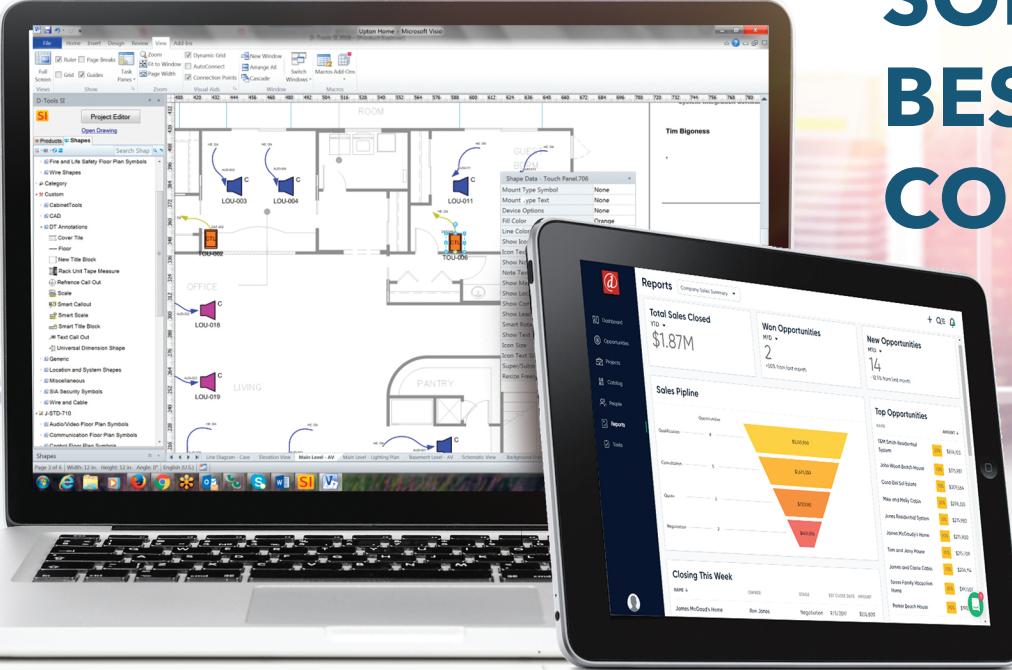


# WHICH SOLUTION IS BEST FOR YOUR COMPANY?



**FREE Trials at:**  
[www.d-tools.com](http://www.d-tools.com)

D-Tools provides award-winning core business software for systems integrators that streamlines project workflows by eliminating all instances of double data entry, resulting in time and costs savings and reducing, if not eliminating, design errors and omissions. Ultimately, the use of D-Tools solutions lead to improved operational efficiencies and healthier bottom line results.

D-Tools software helps manage all aspects of an integrator's business – including sales, system design, project documentation, procurement, project management and reporting – all through a data-driven process that leverages an extensive and integrated product library.

## System Integrator

D-Tools' flagship software – **System Integrator (SI)** – is a robust, comprehensive, on-premises solution catering to the diverse needs of sophisticated residential, commercial, and security integrators as well as technology managers at universities, corporations, and governmental entities. Used by more than 6,000 businesses in over 80 countries, SI provides an end-to-end solution that guides users through the sales, estimation, system designs (via integrations with Visio and AutoCAD), project management, installation, and service aspects of their business and integrates with multiple accounting/ERP back office solutions to ensure seamless and error-free data flow. A sophisticated business intelligence reporting engine helps guide both tactical and strategic business decisions.

## D-Tools Cloud

Building on 20 years of experience in providing tools and resources that help integrators be more efficient and effective, **D-Tools Cloud** is an easy-to-deploy web-based SaaS application that intelligently guides users through managing sales prospects, quoting, system design, and procurement. D-Tools Cloud features sales pipeline and opportunity management, browser-based drawings, in-app collaboration, workflow management and guidance, integrated ordering, critical business analytics, and interactive multimedia proposals accessible from any web-enabled Mac, PC or tablet.

# WHICH SOLUTION IS BEST FOR YOUR COMPANY?



A powerful, yet easy-to-use multi-OS, web-based SaaS solution featuring:

## Sales

- CRM and Opportunity Management
- Integrated Product Library with Supplier Pricing
- Visual Scope & Budget Development
- Quote and Proposal Generation
- eSignatures and Client Communications
- Payment Processing

## Drawings

- Browser-based Drawings (plan views, line diagrams)
- Whiteboards™ Mark-up Tool
- Draw First
- In-drawing Collaboration
- BOM and Drawing Synchronization

## Project Management

- Purchasing
- Amazon Business Integration
- Change Orders

## Back Office

- Accounting Integration with QuickBooks Online
- Visual Reports and Analytics

## Support and Training

- Quick and Easy Setup
- In-app Support



A robust, comprehensive, on-premises solution featuring:

## Sales

- Mobile QuoteTM Scope & Budget Development Tool
- Integrated Product Library with Supplier Pricing
- Quote and Proposal Generation
- Change Orders
- Service Contracts
- Customer Portal for eSignatures & Client Communications
- Integration with Salesforce CRM

## Engineering

- Visio and AutoCAD Support and Integration (plan views, line, elevation, and signal flow schematic diagrams)
- Industry Standard Shapes and Symbols
- BOM and Drawing Synchronization

## Project Management

- Scheduling
- Mobile Field Management
- Work Order and Service Order Management
- Wire Labels and Checklists
- Item Tracking
- Project Reporting
- Workflow Rules, Management, and Notifications

## Back Office

- Accounting Integration (QuickBooks Desktop and Online, Netsuite, SAP B1)
- Purchasing and Receiving
- Mobile Inventory Tracking (Tracknicty and TRX.io integration)
- Job Costing (Tracknicty integration)
- Barcode Scanning
- BI Reporting & Analytics
- Support and Training
- Flexible Deployment Options (on-premises or in the cloud)
- Implementation and Training
- Ongoing Support
- 3rd Party Integrations

\* Best for companies needing more detailed engineering drawings, documentation and field management – capabilities that are better suited for managing large projects.

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[www.d-tools.com](http://www.d-tools.com)