



## Secure MICR Printing

Print checks with enhanced security and satisfaction

Check fraud has the potential to cost banks billions of dollars each year. Organizations are especially vulnerable when it comes to printing and issuing checks on preprinted MICR-encoded documents that are difficult to secure and subject to pilfering and manipulation.

In 1997, Source Technologies and Lexmark entered into an exclusive alliance to provide MICR printing solutions based on Lexmark's laser printer platform and content management software. The Secure MICR Printing solution makes it possible to print checks on demand, eliminating the need for storing preprinted stock, plus the space, costs and vulnerabilities associated with it.

### Spend less, do more

Preprinted MICR-encoded check stock is costly. On top of purchasing costs, it's expensive to store securely, and it requires needed space and employees' valuable time to maintain and manage.

The Secure MICR Printing solution allows you to get more bang for your buck. With this technology, you'll be able to use blank stock and apply the MICR character line at the time of printing. Not only is blank stock much less expensive to purchase, you also save big on storage and maintenance costs.

### Breathe easier with stronger security

When you're storing preprinted check stock, your organization is vulnerable to pilfering and manipulation, and fraudulent behavior is more likely to occur. Needless to say, check fraud could cost billions of dollars to overcome, and a loss in customer trust makes it difficult to bounce back.

Secure MICR Printing keeps you protected. By using blank check stock, which has no real value until after printing, you're able to mitigate the risks associated with preprinted stock. And with Lexmark's content management software, you can build in automatic copy and archival of every check for easy tracking and increased protection. The result? Strengthened security that keeps you confident and assured.

### Work smarter, not harder

Manually processing and issuing checks is time-consuming and inefficient. It means your valuable employee resources are spent signing check stock in and out of secure locations and auditing serial numbers.

With Secure MICR Printing, your branch can operate more efficiently. Employees no longer have to focus on keeping preprinted stock secure or manually processing checks. That means they can focus on more important responsibilities for greater productivity.

### Provide service that exceeds expectations

Today's banking customers expect fast, reliable service. But with preprinted check stock and manual processes, human error and delays are likely, which makes customer satisfaction a challenge.

Secure MICR Printing allows you to print and issue checks automatically and on-demand. Built-in security and automation makes it easier to ensure speed and accuracy that will delight your customers and keep them coming back again and again.

**86%** of consumers trust their bank over all other institutions to securely manage their personal data.<sup>1</sup>



### Features to transform your check printing process

**Seamless integration:** Increase integration efficiency since this solution works with your existing systems and applications

**Hardware security features:** Ensure secure printing with password protection, paper tray lock, MICR toner detection and audit trail

**Supplementary enhancements:** Implement additional fee opportunities and capabilities, such as customized starter checks, for increased benefits

**Source Technologies' CheckPartner Enterprise:** Enhance software security and take advantage of e-form capabilities

**High-quality supplies:** Utilize Source Technologies' MICR toner cartridges that are originally manufactured and provide superior readability

**Extensive service:** Choose from our flexible service plans that provide your organization with optimal support

**Guaranteed performance:** Boost your confidence with Source Technologies' performance guarantee

### The Lexmark advantage

Lexmark has decades of experience with building technologies that unite and transform systems. As a result, our solutions have the power to extend the value of your current investments and transform your processes through seamless integration and increased flexibility.

We know that no two banking organizations are alike, so we'll work with you to determine where you are today and where you want to be tomorrow. Then, we'll develop a strategy to get you there, working with you every step of the way.

**Superb technology. Proven industry expertise. Service beyond compare.** That's the Lexmark advantage. Open the possibilities at [lexmark.com/banking](http://lexmark.com/banking).

Average cost per item using pre-printed checks: **\$2.13**

Average cost per item using Secure MICR Printing blank check stock: **\$0.21**

This equates to banks and other financial institutions saving: **\$1.92 per check**

**90% savings in paper alone**



### About Source Technologies

As the exclusive MICR solutions partner for Lexmark, Source Technologies offers a broad assortment of printer models with various print speeds, security levels and paper-handling capacities. Source Technologies partners closely with Lexmark throughout the entire product development process, thus assuring all of our MICR laser printers live up to the same high standards that Lexmark is known for around the world. Additionally, Source Technologies MICR laser printers are always based on the current Lexmark models, so each printer not only includes more than 25 years of MICR expertise from Source Technologies, but also reflects the latest innovative products and engineering from Lexmark.