FBA Export

FBA Shipping Programmes and Export policy

Note:—Any Fulfilment by Amazon (FBA) related information on this page applies to sellers who sell internationally on the Amazon.co.uk site. If you are looking to list and sell your products on any of our other marketplaces, please visit Amazon Global Selling.

The FBA Shipping Programmes and Export ("FBA Export") allows you to fulfil orders of eligible products on Amazon.co.uk to a mailing address that is not within the UK. With this programme, you will be able to expand your business to more than 80 countries without dealing with the complexities of selling internationally at no additional charge or effort for you.

By participating in FBA Export, you agree to the programme's terms and conditions.

FBA Export enrolment

FBA Shipping Programmes and Export currently offers threetwo options:

- **Disabled**: Only customers with postal addresses in United Kingdom can order your FBA products.
- **Worldwide**: Customers with postal addresses in more than 80 countries, including the European Union, can order your FBA products.

Each Seller account is automatically enabled for 'Worldwide' unless you disable this programme.

By enrolling in Worldwide FBA Export, you authorise Amazon and its affiliates to determine to export goods out of the EUUK (including sign a commercial invoice) on your behalf, as required. This commercial invoice will itemise and describe the contents of the shipment and authorise brokers and other third parties to execute additional documents necessary for the export of your products.

Certain items are controlled for export under the laws of the US, <u>United Kingdom</u>, the European Union and Individual European Union Member States and cannot be listed for FBA Export. Typically this is because they:

- Have a specific military use.
- Have a dual civilian and military use.
- Contain or are made from endangered/protected species.
- Can be used for repression/torture.
- Have cultural significance.
- Contain substances that damage the environment/ozone layer.

For more information on Export Controls & Regulations, see the List of Export Controls & Regulations section below.

How to edit your FBA Export settings

FBA Export settings are marketplace-specific. To edit your FBA Export settings, click-**Fulfilment by Amazon**-under the-**Settings**-drop-down menu in Seller Central. You can edit FBA Export for EUsettings under the-**Shipping Programmes and Export Settings**-page feature. You can choose to discontinue exporting your FBA products at any time by changing your settings on that same page or exclude an ASIN from this programme by clicking here here.

Check for Export eligible products

For a list of products from your FBA inventory that are eligible for FBA Export, go to the **Reports** tab and click on **Fulfilment**. Under **Inventory**, click on **Show more** to access the Exportable Inventory report. You can check the list at any time, even if you have FBA Export disabled. We update this report periodically. If you have no exportable products now, check again later. Find the report here.

In the FBA Export programme, you use product listings in your Seller Central account to sell FBA Export-eligible products to international customers shopping on Amazon.co.uk. Amazon does not charge an additional seller fee.

There are instances where products are indicated as restricted from international shipping on the above FBA Exportable Inventory report:

- ASINs that cannot be shipped cross-border (Ineligible Exportability Status): Please refer to FBA products excluded from exports, by clicking here.
- ASINs Not Yet Processed (Un-addressable Exportability Status): These are items which are awaiting review for an eligibility determination. We process new ASINs for eligibility once a month. Please ensure that your product contains either a full product description or bullet point to ensure that it is processed for eligibility in the next cycle.

Amazon generates a report that helps you identify your products that are eligible for FBA Export, fulfils your international orders, handles import duty and customs clearance where applicable, and ships your product to the international buyer's address.

FBA Export and product distribution agreements

Exclude products or countries from the EU Shipping and FBA Export programme

If you have concerns that distribution agreements might limit where your products can be sold overseas, you can opt out of FBA Export, exclude certain products from the programme or exclude country and destinations from export.

You may exclude specific ASINs from the FBA Export programme from the <u>FBA Export:</u> Exclude countries/regions per product page.

You may exclude all of your products from being exportable to any country from the Countries/regions excluded from FBA Export page.

FBA Export sales report

With FBA Export, international customers will be able to order your products that are eligible for the programme. To see a sales report for your FBA exports, go to the **Reports** tab and click **Fulfilment**. From the left panel under **Sales**, click **Amazon Fulfilled Shipments**. You can see your FBA Export international orders by filtering the ship-to destination country. Click here to access the report.

For API Sellers, the enumeration value is _GET_AMAZON_FULFILLED_SHIPMENTS_DATA_.

International Multi-Channel Fulfilment Orders

Multi-Channel Fulfilment orders can be exported to <u>EUEuropean</u> countries that are supported by FBA. Worldwide export orders, including Media products, are not supported by Multi-Channel Fulfilment orders. For international Multi-Channel Fulfilment orders, you must identify the destination country when you submit the order. The online Multi-Channel Fulfilment Order form has a drop-down menu listing the countries available for FBA Export. For a list of countries supported by Amazon, see "Which country/countries can I ship my products to?"

At no extra charge, you can enrol in the EU FBA Shipping programme and expand your business worldwide without dealing with cross-border selling complexities.

- International customers can visit your home marketplace and shop for products eligible for international shipping.
- Amazon fulfils your international orders and ships your product to the international customer's address.
- International customers pay for international shipping. This is at no extra cost to you.
- You can determine which products you want to exclude from international shipping in addition to the Amazon-provided eligibility check.

When processing customer returns for units fulfilled via <u>EU-FBA exportExport</u>, Amazon's FBA Return Policy is used to determine whether a unit is eligible to be returned. The seller does not pay any shipping cost in FBA <u>exportExport</u> customer returns.

International returns for FBA Export

With FBA Export, Amazon provides fulfilment and customer service for your orders, including processing buyer returns. Amazon uses-<u>Amazon's return policies</u>-to determine whether a unit is eligible to be returned. However, to ensure a good buyer experience, Amazon will make case-by-case exceptions and accept returns for units fulfilled through FBA that may be past the stated return time frame. You do not pay any shipping costs for FBA Export buyer returns.

When a buyer returns a product, the standard Amazon returns policy will be followed. If the returned product is received in sellable condition, it will be returned to the original seller's inventory. If the returned product is not in sellable condition, Amazon will determine who is at fault (Amazon or the buyer) and make reimbursement according to the <u>FBA lost and damaged</u> inventory reimbursement policy.

The buyer must pay the return shipping costs if there is no product defect. If there is a product defect, the buyer pays and ships the product back to Amazon's warehouse. Amazon will compensate the buyer for the actual return shipping cost once the parcel has been received. You do not pay any shipping costs for FBA Export buyer returns.

For more information, see <u>FBA customer returns policy</u>.

List of Export Controls & Regulations*

European Union / United Kingdom

EU COUNCIL REGULATION (EC) No 428/2009 of 5 May, 2009

COMMON MILITARY LIST OF THE EUROPEAN UNION

EU COUNCIL REGULATION 338/97 on the protection of species of wild fauna and flora

EU COUNCIL REGULATION 116/2009 on the export of cultural goods

EU COUNCIL REGULATION 1236/2005 concerning trade in certain goods which could be used for capital punishment, torture or other cruel, inhuman or degrading treatment or punishment

EU COUNCIL REGULATION 833/2014

EU REGULATION 1005/2009 on substances that deplete the Ozone layer

EU REGULATION 842/2006 concerning certain fluorinated greenhouse gases

EU COUNCIL REGULATION 689/2008 concerning the export and import of dangerous chemicals

EU COUNCIL REGULATION 111/2005

EU COUNCIL REGULATION 2017/821

UK Export Control Order 2008

UK Export of Radioactive Sources (Control) Order 2006

German Foreign Trade and Payments Act (AWG)

German Foreign Trade and Payments Ordinance (AVW)

German War Weapons Control Act (KWKG)

French Decree n°2001-1192 of 13 December, 2001

French Decree n°2012-901 of 20 July, 2012

Italian Law No. 93 of 1997 and Italian Law No. 185 of 1990

Italian Legislative Decree no. 221/2017

Spanish Royal Decree 679/2014 of 1 August, 2014

United States

US Export Administration Regulations (EAR)

US International Traffic in Arms Regulations (ITAR)

*Please note that this list of certain export controls and regulations is provided for general reference purposes only, and is not intended to be a comprehensive list of all laws, regulations or other rules that may apply.

Frequently Asked Questions

For more information about FBA Export, please see the Frequently Asked Questions page.

FBA Export - Frequently Asked Questions

Which country/countries can I ship my products to?

Your products can be exported to the following countries in EU: Germany, France, Belgium, Croatia, Luxembourg, Netherlands, Spain, Italy, Portugal, Ireland, Austria, Bulgaria, Cyprus, Czech Republic, Denmark, Estonia, Finland, Greece, Hungary, Latvia, Lithuania, Malta, Poland, Romania, Slovakia, Slovenia and Sweden.

As well as the following international countries: Argentina, Australia, Bahrain, Bermuda, Brazil, Canada, Chile, China, Colombia, Costa Rica, Ecuador, Egypt, Guadeloupe, Hong Kong, Iceland, India, Indonesia, Israel, Japan, Jordan, Kazakhstan, Kenya, Korea, Kuwait, Liechtenstein, Macao, Malaysia, Mexico New Zealand, Nigeria, Norway, Oman, Panama, Peru, Philippines, Saudi Arabia, Serbia, Singapore, South Africa, Switzerland, Taiwan, Thailand, Trinidad & Tobago, United Arab Emirates, United Kingdom, United States, Uruguay, Venezuela.

If I sign up for FBA Export—for EU, will my FBA products be listed for sale on other Amazon marketplaces?

No. Your FBA products will only be available for sale on the Amazon marketplaces where you have listed your products via the FBA programme.

Is there custom declaration and custom duty work for the EU shipping programme?

No. The European Union (EU) is an economic and political union. It operates an internal (or single) market which allows free movement of goods, capital, services and people between member states. Certain legal restrictions specific to local EU countries might apply to international shipping within EU countries.

What <u>are my</u> tax reporting requirements will I have if my FBA products are shipped to another EU country?

You are solely responsible for the calculation, invoicing, reporting and payment of all duties, taxes or other deductions, as well as any required Intrastat declarations regarding the transit of your goods. Please consult your lawyer or your tax adviser for further information.

Do I have to collect VAT for items exported to another EU country?

Yes. The price that you specify for your FBA products, as displayed in the price to the customer, must include VAT for the destination country.

How do I refund VAT to a customer?

Amazon does not issue VAT invoices on behalf of sellers. It is your sole responsibility to fulfil all legal and VAT requirements relative to issuing VAT invoices to customers for sales

transactions. If you are unsure of your VAT obligations, we strongly recommend that you verify the implications of these obligations with your local tax office, or contact your tax adviser. If you are not able to issue VAT invoices, please indicate this on the relevant pages of your Seller Profile in your Amazon Seller Account. In the event of buyers contacting the Amazon Customer Service team with VAT invoice requests, we advise them to contact sellers directly. If this fails, we will inform them that they can return the products and we will refund them, debiting your Amazon Seller Account accordingly, under FBA Export?

Important: You are solely responsible for the calculation, invoicing, reporting and payment of all duties, taxes, surveys or other deductions, as well as any necessary Intrastat declarations. If you are unsure of your VAT obligations, we strongly recommend that you verify the implications of these obligations with your local tax office, or contact your tax adviser.

I am currently using <u>the Pan European FBA, Multi Country Inventory (MCI) programme</u> or European Fulfillment Network (EFN) to offer my products <u>intoin</u> Europe,—should I enable FBA Export?

Yes. FBA Export allows customers globally (also customers outside of Amazon marketplaces and <u>EUEurope</u>) to shop and purchase your eligible products from Amazon.co.uk once Export has been enabled for the marketplace.

Cross border Fulfilment Types	Reach (Countries)	Your Cost (FBA fees)	Delivery (Days)	I'm doing Pan-EU, MCIEuropean FBA or EFN, should I still enable FBA Export?
FBA Export	80	Domestic fee	1-12 days	
Pan European FBA (Pan-EU)	<u>54*</u>	Domestic fee	Prime	
Multi Country Inventory (MCI)	Up to 5	Domestic fee	Prime	Yes
European Fulfilment Network (EFN)	Up to <u>54*</u>	EFN fee (Domestic + cross border fee)	3-5 days	

*United Kingdom is excluded due to the introduction of a customs border between the United Kingdom and European Union anticipated to occur on 1 January 2021. See "Prepare your Amazon business for Brexit help page for updates and answers to frequently asked questions.

Are ASINs enrolled in Small and Light eligible?

No, ASINs enrolled in Small and Light will not be eligible for EUFBA Export, the European Fulfilment Network or Pan-European FBA. You must ensure that your FBA Small and Light SKU is UK only. If an FBA Small and Light SKU has been inadvertently enabled for the European Fulfilment Network or Pan-European FBA after you enrolled it on the Small and Light programme, please deactivate it.

FBA Export

- FBA Export Fees
- Sign up for FBA Export for EU
- Change FBA Export Countries
- Disable FBA Export for EU
- Frequently Asked Questions about FBA Export
- FBA Export Terms and Conditions
 - FBA Export Fees
 - FBA Export Terms and Conditions