

OHIO - Department of Transportation (ODOT) Tractor Contract

Contract Number:	207a-21
Contract Period:	February 23, 2021 – February 28, 2022
Eligibility:	This is a multiple award contract with ODOT that can be extended to any local, county or state governmental agency, if use of the contract adheres to the agency's own rules and regulations.

Quotes and Purchase Orders:

Quotes are valid for 30 days from the creation date of the quote **OR** until the contract expires, whichever occurs first.

To obtain a quote, contact your local [John Deere Dealer](#). Submit your purchase order to the dealer. The John Deere Dealer will submit the purchase order to John Deere's Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

Contract Details

Delivery Obligations	Tractors must be delivered with a full tank of fuel and diesel exhaust fluid if applicable.
Fees	None.
Financing	<u>John Deere Municipal Lease by John Deere Financial</u> Allowed: For non-state agencies only , if their rules and guidelines allow. This 12-60 month financial product require payments and enables ownership of the equipment. <u>Government Operating Lease by John Deere Financial</u> Allowed: For non-state agencies only , if their rules and guidelines allow. This 24-60 month product requires payments and the equipment is returned to the dealer location at the end of the term. <u>Retail Note Financing by John Deere Financial or Third Party</u> Allowed: For non-state agencies only , if their rules and guidelines allow.

Machine Hours	Allowed: Due to factory delivery, pre-delivery inspection, machine setup and installation of attachments, machines may have hours but should not exceed hour usage guidelines in the warranty administration manual.										
Manuals	An operator's manual is included with the delivery of the equipment at no charge.										
Miscellaneous	ODOT and non-ODOT agencies can order the specific line item tractor models (5100E, 5100M, 6120E, 6110M) shown in Sections 1, 2, 3 and 4 in the Price Structure below. These line item tractors will be charged the price indicated in the Price Structure using the price pages that have been linked below. The line item pricing shown below for the 5100E, 5100M, 6120E, and 6110M includes a MANDATORY 3 Year/36 Month/1500 Hour Full Machine Warranty and the deductible. Please note the Extended Warranty as a separate line item with no cost on the agency's quote and/or PO. The Extended Warranty must be registered by the selling dealer for the plan to be activated. Agencies can "build" their own 5100E, 5100M, 6120E and 6110M tractor configurations using the price pages linked below. The appropriate contract discount will be applied <u>to the total list price</u> of the new configuration. Extended warranty for these tractors must be purchased as an Open Market item and must be listed on the quote and/or PO as "open-market". Agencies can also purchase any of the other 5000-7000 Series tractor models shown in the linked price pages. The appropriate contract discount will be applied <u>to the total list price</u> of the tractor. Extended warranty for these tractors must be purchased as an Open Market item and must be listed on the quote and/or PO as "open-market".										
Multiple Unit Discount	Multiple unit discounts are allowed. The contract discount plus the multiple unit discounts equals the total discount. Discounts are based on the following schedule: <table> <tr> <th><u>Quantity</u></th><th><u>Additional Discount</u></th></tr> <tr> <td>3-4</td><td>1%</td></tr> <tr> <td>5-6</td><td>2%</td></tr> <tr> <td>7-8</td><td>3%</td></tr> <tr> <td>9 units or more</td><td>4%</td></tr> </table> Sales of 3 or more tractors sold <u>on the same purchase order</u> are eligible for the multi-unit discount. Compatible implements sold with such products also qualify for the multi-unit discount, but do not count as a unit.	<u>Quantity</u>	<u>Additional Discount</u>	3-4	1%	5-6	2%	7-8	3%	9 units or more	4%
<u>Quantity</u>	<u>Additional Discount</u>										
3-4	1%										
5-6	2%										
7-8	3%										
9 units or more	4%										
Open Market by John Deere (listed in the price book)	Not allowed.										
Open Market by Dealer (not	PowerGard Extended Warranty may be sold as open-market (excluding tractors in Sections 1, 2, 3 and 4 of this contract). PowerGard must be listed on the quote and/or PO as open-market.										

listed in the price book)	PowerGard is already included in the line item tractors shown in Sections 1, 2, 3 and 4 of this contract.
Payment Remittance Information	Credit card payments allowed. Remit to Address: Deere & Company Ag & Turf CBD & Government Sales 21748 Network Place Chicago, IL 60673-1217
Substitutions	Not allowed.
Trade-ins	Allowed. Items must be clearly labeled on the purchase order or quote as Trade-In. The trade-in tractors will be complete and in running condition. The Administrator of the Office of Equipment Management reserves the right to reject or refuse any trade-in allowances offered if it is determined by ODOT that refusal will be in ODOT's best interest.

Price Structure

Price Book Tabs	Product Descriptions	Discounts off MSRP	Price Page Dates
A2	Tractors: 5090E, 5090EL, 5100E	23%	25Jan21
	Tractors: 5000Ms, Rs, GLs, GVs, GNs, MHs & MLs	26%	25Jan21
	Tractors: 6000-7000 Series	28%	25Jan21
A9	Tractor Implements	28%	09Nov20

Price Book Tab	Models	Descriptions	Order Codes	Prices
SECTION 1				
A2	5100E Cab	Tractor with Transmission: 12F/12R PowrReverser	Base Tractor: 697BLV, 0409, 1381, 2050, 2120, 3025, 3330, 3400, 5911, 6701, 6040, SJ16226, AL222926, RE585066, RE244176, RE229427, DZ102076, TY26583, 3 Year/36 Month/1500 Hour Full Machine Warranty including deductible (\$0 cost to agency, must be listed on quote and/or PO. See Misc. above.) Dealer Reimbursement for PowerGard, Deductible & Part TY26583: \$1,248	\$55,155.17
SECTION 2				
A2	5100M Cab	Tractor with Transmission: 16F/16R PowrReverser	Base Tractor: 253CLV, 0202, 0409, 1380, 2055, 2500, 2120, 2400, 8280, 3025, 3326, 3400, 3820, 4010, 4110, 4210, 4420, 4160, 6040, 5133, 5999, 6203, 6799, 8300, RE585066, RE244176, BSJ10442, SJ16226, TY26583, 3 Year/36 Month/1500 Hour Full Machine Warranty including deductible (\$0 cost to agency, must be listed on quote and/or PO. See Misc. above.) Dealer Reimbursement for PowerGard, Deductible & Part TY26583: \$1,573	\$63,423.67
SECTION 3				
A2	6120E Cab	Tractor with Transmission: 12F/12R PowrReverser	Base Tractor: 333RP, 0202, 0409, 0500, 2050, 2130, 1383, 3340, 4120, 4421, 4015, 4320, 8726, 6210, 5212, SJ10170, BSJ10026, RE199488, RE321109, SJ16226, TY26583, 3 Year/36 Month/1500 Hour Full Machine Warranty including deductible (\$0 cost to agency, must be listed on quote and/or PO. See Misc. above.)	\$67,923.17

Dealer Reimbursement for PowerGard, Deductible,
Part RE321109 & Part TY26583: \$3,038.70

Price Book Tab	Models	Descriptions	Order Codes	Prices
SECTION 4				
A2	6110M Cab	Tractor with Transmission: 24/24 PowrQuad Plus	Base Tractor: 4227L, 0202, 0409, 7702, 0501, 1801, 8300, 1436, 2084, 2142, 2511, 2650, 8782, 5010, 6045, 6092, 5090, 5999, 5212, 6220, 8747, 8725, 4210, 4120, 4410, 3820, 3223, 3338, 1755, 1880, 1950, 183A, 185A, 1900, TY26583, 3 Year/36 Month/1500 Hour Full Machine Warranty including deductible (\$0 cost to agency, must be listed on quote and/or PO . See Misc. above.) Dealer Reimbursement for PowerGard, Deductible & Part TY26583: \$2,259	\$85,285.44

Contract Updates

There are no updates at this time.