

CONTENTS	INTRODUCTION	CEO MESSAGE	NISSAN'S CSR STRATEGIES	NISSAN'S CSR MANAGEMENT	RENAULT-NISSAN ALLIANCE	CSR DATA	THIRD-PARTY ASSURANCE
ENVIRONMENT	SAFETY	PHILANTHROPY	QUALITY	VALUE CHAIN	EMPLOYEES	ECONOMIC CONTRIBUTION	CORPORATE GOVERNANCE & INTERNAL CONTROL

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CONTENTS	INTRODUCTION	CEO MESSAGE	NISSAN'S CSR STRATEGIES	NISSAN'S CSR MANAGEMENT	RENAULT-NISSAN ALLIANCE	CSR DATA	THIRD-PARTY ASSURANCE
ENVIRONMENT	SAFETY	PHILANTHROPY	QUALITY	VALUE CHAIN	EMPLOYEES	ECONOMIC CONTRIBUTION	CORPORATE GOVERNANCE & INTERNAL CONTROL

## CORPORATE PROFILE

Date of Establishment	December 26, 1933
Location of Organization's Headquarters	1-1, Takashima 1-chome, Nishi-ku, Yokohama, Kanagawa 220-8686, Japan
Group Structure and Business Outline	The Nissan Group consists of Nissan Motor Co., Ltd., subsidiaries, affiliates and other associated companies. Its main business includes sales and production of vehicles, marine products and related parts. The Nissan Group also provides various services accompanying its main business, such as logistics and sales finance.
Brands	Nissan, Infiniti, Datsun
Consolidated Number of Employees (as of March 31, 2017)	137,250
Global Network (as of March 2017)	R&D: 16 countries/areas (Japan, U.S., Mexico, U.K., Spain, Belgium, Germany, Russia, China, Taiwan, Thailand, Indonesia, South Africa, Brazil, India, Vietnam; total of 45 sites)
	Design: 5 countries (Japan, U.S., U.K., China, Brazil; total of 7 sites)
	Automobile Production: 41 bases in 20 countries/areas (Total includes Nissan's consolidated vehicle assembly plants and nonconsolidated assembly plants. Plants for OEM production are included, except for those providing OEM vehicles to Nissan in Japan [Fuso, Suzuki, Mitsubishi Motors, etc.] )



►► GRI G4 Indicators  
►► G4-4/G4-5/G4-9

## FINANCIAL DATA

	(FY) ¥ billion		
	2014	2015	2016
Net sales	11,375.2	12,189.5	<b>11,720.0</b>
Operating income	589.6	793.3	<b>742.2</b>
Ordinary income	694.2	862.3	<b>864.7</b>
Profit before tax	687.4	732.9	<b>965.2</b>
Net income attributable to owners of the parent	457.6	523.8	<b>663.5</b>
Capital expenditure	463.1	479.0	<b>469.3</b>
Depreciation	373.3	401.9	<b>380.8</b>
Research and development costs	506.1	531.9	<b>490.4</b>

►► website

Click here for more detailed financial information at Nissan's IR website.



►► GRI G4 Indicators  
►► G4-9

CONTENTS	INTRODUCTION	CEO MESSAGE	NISSAN'S CSR STRATEGIES	NISSAN'S CSR MANAGEMENT	RENAULT-NISSAN ALLIANCE	CSR DATA	THIRD-PARTY ASSURANCE
ENVIRONMENT	SAFETY	PHILANTHROPY	QUALITY	VALUE CHAIN	EMPLOYEES	ECONOMIC CONTRIBUTION	CORPORATE GOVERNANCE & INTERNAL CONTROL

## GLOBAL SALES VOLUME AND PRODUCTION VOLUME

	(FY) thousand units		
	2014	2015	2016
<b>Global Sales Volume</b>	5,318	5,423	<b>5,626</b>
Japan	623	573	<b>557</b>
China	1,222	1,250	<b>1,355</b>
North America	1,829	2,011	<b>2,130</b>
Europe	755	754	<b>776</b>
Others	889	835	<b>808</b>

	thousand units		
	2014	2015	2016
<b>Global Production Volume</b>	5,061	5,203	<b>5,654</b>
Japan	871	849	<b>1,015</b>
North America	1,744	1,825	<b>1,855</b>
Europe	720	661	<b>730</b>
Others	1,726	1,868	<b>2,054</b>

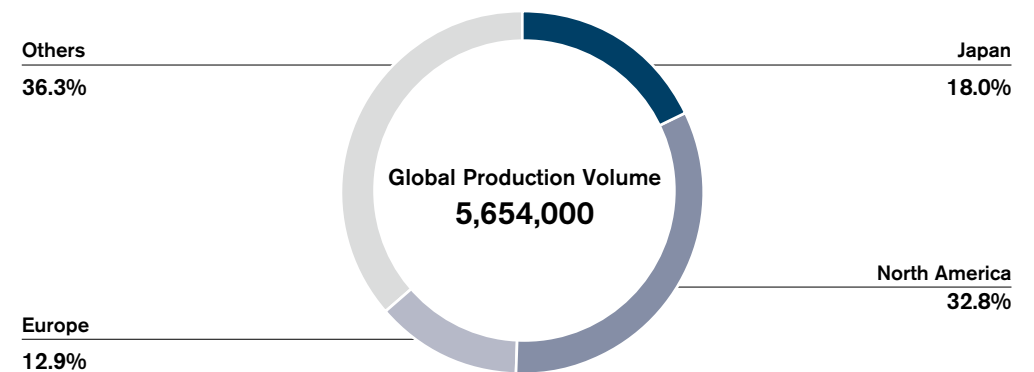
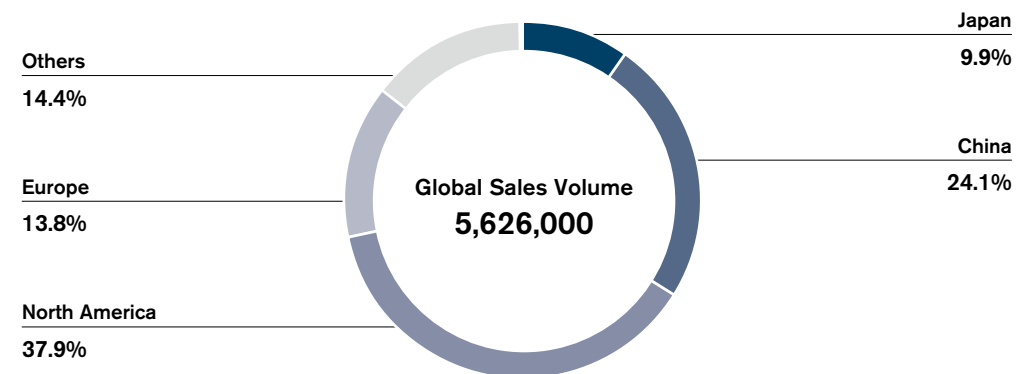
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► GRI G4 Indicators  
► G4-8/G4-9

FY2016 figures



► GRI G4 Indicators  
► G4-8/G4-9

CONTENTS	INTRODUCTION	CEO MESSAGE	NISSAN'S CSR STRATEGIES	NISSAN'S CSR MANAGEMENT	RENAULT-NISSAN ALLIANCE	CSR DATA	THIRD-PARTY ASSURANCE
ENVIRONMENT	SAFETY	PHILANTHROPY	QUALITY	VALUE CHAIN	EMPLOYEES	ECONOMIC CONTRIBUTION	CORPORATE GOVERNANCE & INTERNAL CONTROL

## EMPLOYEE DATA

	(FY)		
	2014	2015	2016
<b>Nissan Motor Co., Ltd.</b>			
Number of employees	22,614	22,471	<b>22,209</b>
Male	20,567	20,346	<b>19,971</b>
Female	2,047	2,125	<b>2,238</b>
Average age (years)	43.0	43.0	<b>43.1</b>
Male	43.5	43.5	<b>43.7</b>
Female	38.0	38.0	<b>37.9</b>
Average service (years)	20.1	20.0	<b>19.5</b>
Male	20.6	20.5	<b>20.1</b>
Female	14.9	14.8	<b>14.4</b>
Employee turnover rate	4.3	3.8	<b>3.4</b>
Voluntary leave	1.1	1.1	<b>1.0</b>
Company initiated	3.2	2.7	<b>2.4</b>
Average annual salary (yen) <sup>(*)</sup>	7,767,269	7,950,212	<b>8,164,762</b>
Disabled employment ratio	2.04	2.08	<b>2.07</b>
Number of employees taking parental leave	269	280	<b>303</b>
Male	11	23	<b>15</b>
Female	258	257	<b>288</b>
Ratio of returnees from parental leave	97	98	<b>96.9</b>
Male	100	100	<b>100</b>
Female	97	98	<b>96.6</b>
Number of employees taking nursing care leave	6	7	<b>11</b>
Male	2	4	<b>5</b>
Female	4	3	<b>6</b>
Number of employees taking maternity leave	258	280	<b>159</b>
Days of paid holiday taken	18.7	18.9	<b>19.0</b>
Taken paid holiday ratio	93.5	95.3	<b>96</b>
Average overtime hours/month	16.3	19.6	<b>21.4</b>
Number of unionized employees	22,179	21,182	<b>22,235</b>

<sup>(\*)</sup> Average annual salary for employees not in managerial positions; includes bonuses and overtime pay. Beginning in fiscal 2013, calculated for employee base including managerial positions.

	(FY)		
	2014	2015	2016
Number of female managers	214	242	<b>279</b>
Ratio	8.2	9.1	<b>10.1</b>
Target	(Internal target)		
General and higher-level managers	58	62	<b>76</b>
Ratio	6.4	7.0	<b>8.1</b>
Number of female corporate officers	1	1	<b>2</b>
Ratio	2.0	1.9	<b>4.2</b>
Target	(Internal target)		
Number of female board members	0	0	<b>0</b>
Ratio	—	—	<b>—</b>
- Female board members (internal)	0	0	<b>0</b>
Ratio	—	—	<b>—</b>
- Female board members (external)	0	0	<b>0</b>
Ratio	—	—	<b>—</b>
Number of auditors	0	0	<b>0</b>
Ratio	—	—	<b>—</b>
Number of new graduates hired	606	535	<b>576</b>
Male	477	402	<b>453</b>
Female	129	133	<b>123</b>
Bachelor/master graduates	400	349	<b>355</b>
Male	306	265	<b>267</b>
Female	94	84	<b>88</b>
Others	206	186	<b>221</b>
Junior college, tech school graduates	18	9	<b>19</b>
Male	17	8	<b>19</b>
Female	1	1	<b>0</b>
High school graduates	188	177	<b>202</b>
Male	154	129	<b>167</b>
Female	34	48	<b>35</b>
Retention			
Number of new recruits 3 years ago	220	324	<b>520</b>
Male	158	254	<b>399</b>
Female	62	70	<b>121</b>
Number of the above 3 years later	206	307	<b>491</b>
Male	149	242	<b>379</b>
Female	57	65	<b>112</b>

	(FY)		
	2014	2015	2016
<b>Consolidated</b>			
Consolidated number of employees <sup>(*)</sup>	149,388	152,421	<b>137,250</b>
	(20,381)	(19,007)	<b>(19,366)</b>
Japan	65,771	64,837	<b>59,441</b>
North America	37,185	40,151	<b>35,951</b>
Europe	16,535	16,148	<b>16,065</b>
Asia	25,439	26,310	<b>20,837</b>
Other countries	4,458	4,975	<b>4,956</b>

<sup>(\*)</sup> Numbers in brackets represent part-time employees not included in the consolidated number of employees.

### UNION INFORMATION

Nissan Motor Co., Ltd.'s employees are affiliated with the All Nissan Motor Workers' Union, for which the governing body is the All Nissan and General Workers Unions, and the Japanese Trade Union Confederation (Rengo) through the Confederation of Japan Automobile Workers' Unions. The labor-management relations of the company are stable, and the number of union workers was 22,235 as of March 31, 2017.

At most domestic Group companies, employees are affiliated with their respective trade unions on a company basis, and the governing body is the All Nissan and General Workers Unions.

At foreign Group companies, employees are affiliated with their respective trade unions. In Mexico, for example, workers are affiliated with a domestic trade union for which the governing body is the Confederation of Mexican Workers (CTM) or independent trade unions, whereas most employees in the United Kingdom are affiliated with the Unite the Union Nissan Motor Manufacturing (U.K.) Ltd. Branch. Local employees of other Group companies are affiliated with different types of trade unions according to the labor environment in each country.



► GRI G4 Indicators  
 ► G4-9/G4-10/G4-11/G4-12/G4-38/  
 G4-EC1/G4-LA1/G4-LA3/G4-LA12

CONTENTS	INTRODUCTION	CEO MESSAGE	NISSAN'S CSR STRATEGIES	NISSAN'S CSR MANAGEMENT	RENAULT-NISSAN ALLIANCE	CSR DATA	THIRD-PARTY ASSURANCE
ENVIRONMENT	SAFETY	PHILANTHROPY	QUALITY	VALUE CHAIN	EMPLOYEES	ECONOMIC CONTRIBUTION	CORPORATE GOVERNANCE & INTERNAL CONTROL

## SOCIAL-CONTRIBUTION ACTIVITY DATA

### Global social contributions (FY2016): ¥1.6 billion

- Expenses for implementing philanthropic programs (labor costs are excluded)
- Monetary donations, sponsorship fees and membership fees spent for philanthropic purposes
- In-kind donations included as equivalent monetary value

#### Breakdown of FY2016 social contributions (Nissan Motor Co., Ltd.)

	Activity costs	Monetary donations	Donations of items (value)	Sponsorships, etc.	Total
Amount (¥ million)	332	1,131	66	71	1,600
% of total	20.8%	70.7%	4.1%	4.4%	100%

	(FY)		
	2014	2015	2016
Donations for disaster relief	¥38.0 million (by Nissan Motor Co., Ltd. for Great East Japan Earthquake)  2.0 million yuan (about ¥33.0 million) (by Nissan Motor Co., Ltd. for Yunnan Province earthquake in China)  ¥5.0 million (by Nissan Motor Co., Ltd. for heavy rain and landslides in Hiroshima)  ¥10.0 million (by Nissan Motor Co., Ltd. for Ebola outbreak in Liberia)	¥10.0 million (by Nissan Motor Co., Ltd. for Nepal Earthquake)  \$50,000 (by Nissan North America, Inc. for heavy rain and flooding in U.S.)  ¥10.0 million (by Nissan Motor Co., Ltd. for heavy rain and flooding in northern Kanto region, Japan)  ¥26.0 million (by Nissan Motor India Pvt. Ltd. for heavy rain and flooding in Tamil Nadu, India)	¥10.0 million Matching funds for employee donations Around 100 EVs loaned to local governments Emergency relief supplies (by Nissan Motor Co., Ltd. and Nissan Motor Kyushu Co., Ltd. for the Kumamoto earthquakes)  Two NV350 vehicles (by Nissan Chile SpA for major forest fire in Chile)



CONTENTS	INTRODUCTION	CEO MESSAGE	NISSAN'S CSR STRATEGIES	NISSAN'S CSR MANAGEMENT	RENAULT-NISSAN ALLIANCE	CSR DATA	THIRD-PARTY ASSURANCE
ENVIRONMENT	SAFETY	PHILANTHROPY	QUALITY	VALUE CHAIN	EMPLOYEES	ECONOMIC CONTRIBUTION	CORPORATE GOVERNANCE & INTERNAL CONTROL

ENVIRONMENTAL DATA

.....117

Material Balance	117
Energy	117-118
CO <sub>2</sub>	119-120
Water	120-121
Emissions	122-123
Waste	123-124
Logistics	124-126
Supply Chain	126-127
Environmental Accounting	127
Facility	128

.....129

Fuel Economy, CO <sub>2</sub>	129-132
Technologies	133-134
Other Emissions	134-135
Lifecycle Assessments (LCAs)	136-137
Materials, Recycling	138
ELV Programs	139

.....139

.....140

Third-Party Assurance	140
GRI Index	141

Regarding Data for Publication

- Fiscal year: April 1, 2016, through March 31, 2017.
- Scope: All Nissan manufacturing facilities, management offices and subsidiaries worldwide covered under consolidation of Nissan Motor Co., Ltd., and equity method affiliated manufacturing companies.
- Environment Management Regions: Managed companies included in the scope are categorized by following regions:
  - Japan: Japan
  - North America: United States, Mexico, Canada
  - Europe: United Kingdom, Spain, Russia, Germany, Italy, France, Netherlands, Belgium, Hungary, Finland, Switzerland (Russia data moved from Others and included in Europe from fiscal 2013)
  - Others: China, Thailand, Indonesia, India, Australia, South Africa, Brazil, Egypt, Vietnam, UAE, others
- Calsonic Kansei Corporation became out of scope in fiscal 2016 though it is included in the data for fiscal 2016. However, Calsonic Kansei Corporation is not included in CO<sub>2</sub> emission calculation of scope 3 employee commuting.

Restatement of Information Provided in Previous Years

- Fiscal 2015 data were reviewed and some were revised.



▶▶ page\_22

▶ See p. 22, Employee Engagement and Education, for additional environment-related information.

CONTENTS	INTRODUCTION	CEO MESSAGE	NISSAN'S CSR STRATEGIES	NISSAN'S CSR MANAGEMENT	RENAULT-NISSAN ALLIANCE	CSR DATA	THIRD-PARTY ASSURANCE
ENVIRONMENT	SAFETY	PHILANTHROPY	QUALITY	VALUE CHAIN	EMPLOYEES	ECONOMIC CONTRIBUTION	CORPORATE GOVERNANCE & INTERNAL CONTROL

## CORPORATE INDICATORS

### Material Balance

Input		(FY)	Output		(FY)
	Unit	2016		Unit	2016
Raw materials	ton	<b>7,537,092</b>	Vehicles		
Water	1,000 m <sup>3</sup>	<b>29,118</b>	Global production volume	unit	<b>5,654,000</b>
Energy	MWh	<b>10,189,082</b>	Waste	ton	<b>158,939</b>
			Waste for disposal	ton	<b>8,707</b>
			Recycled	ton	<b>150,231</b>
			Wastewater	1,000 m <sup>3</sup>	<b>20,516</b>
			CO <sub>2</sub> emissions	t-CO <sub>2</sub>	<b>3,577,689</b>
			VOC	ton	<b>11,933</b>
			NOx	ton	<b>430</b>
			SOx	ton	<b>31</b>

Nissan's midterm environmental action plan, Nissan Green Program 2016 (NGP2016), focused on reducing the environmental impact of corporate activities and pursuing harmony between resource consumption and ecology. To minimize the company's corporate carbon footprint, Nissan aims to reduce CO<sub>2</sub> emissions per vehicle sold and to improve resource efficiency by increasing the recycled material usage ratio. Four key actions, including the above, are implemented throughout Nissan's corporate activities.



► GRI G4 Indicators  
► G4-EN1/G4-EN3/  
G4-EN8/G4-EN15/  
G4-EN16/G4-EN21/  
G4-EN22/G4-EN23

## CORPORATE INDICATORS – ENERGY

### Energy Input

	Unit	2012	2013	2014	2015	(FY)
Total	MWh	8,984,864	9,207,124	9,474,368	9,683,528	2016
Japan	MWh	4,565,499	4,424,486	4,191,517	4,115,353	<b>4,497,562</b>
North America	MWh	2,157,793	2,061,393	2,424,942	2,583,613	<b>2,643,303</b>
Europe	MWh	982,332	1,027,027	1,156,519	1,107,279	<b>1,093,103</b>
Other	MWh	1,279,240	1,694,218	1,701,391	1,877,283	<b>1,955,115</b>
Primary						
Natural gas	MWh	2,847,325	2,894,901	3,060,122	3,346,141	<b>3,537,674</b>
LPG	MWh	360,891	339,751	295,800	303,826	<b>249,426</b>
Coal	MWh	235,239	149,232	199,801	206,307	<b>217,431</b>
Heating oil	MWh	248,445	226,513	225,114	188,943	<b>209,232</b>
Gasoline	MWh	211,449	263,663	322,624	302,564	<b>303,040</b>
Diesel	MWh	72,151	71,371	99,045	55,099	<b>57,488</b>
Heavy oil	MWh	67,967	61,359	58,274	34,289	<b>43,853</b>
External						
Electricity (Purchased)	MWh	4,785,477	5,038,384	5,084,989	4,979,114	<b>5,247,663</b>
Renewable energy	MWh	15,522	118,917	154,515	141,076	<b>157,226</b>
Chilled water	MWh	25,947	11,646	4,239	12,116	<b>12,919</b>
Heated water	MWh	7,492	6,227	4,635	4,630	<b>4,690</b>
Steam	MWh	114,281	133,849	110,953	100,000	<b>136,593</b>
Internal						
Electricity (In-house generation)	MWh	8,199	10,227	8,772	9,423	<b>11,847</b>
Renewable energy	MWh	8,199	10,227	8,772	9,423	<b>11,847</b>
Total renewable energy	MWh	23,721	129,144	163,287	150,499	<b>169,073</b>
Ratio of renewable energy	%	0.26%	1.40%	1.73%	1.55%	<b>1.66%</b>

Despite the extensive energy-saving activities at Nissan facilities, energy usage was 10.19 million MWh in fiscal 2016, a 5.2% increase from fiscal 2015. Energy-saving activities throughout our corporate operations and efficient manufacturing contributed to limiting the rise, given that sales volume increased by 8.7% in the same period. Production sites globally accounted for 8.946 million MWh of total energy consumption.

Nissan's objective was to increase the usage of renewable energy to 9% of total energy used in global activities by fiscal 2016. Direct use of renewable energy increased to 1.66% as a result of purchasing wind-power-generated electricity at the India plant. Taking into account renewable energy in electricity, the percentage reached 9.2%, achieving the target.

► page\_140

• This figure is subject to assurance by KPMG AZSA Sustainability Co., Ltd. For details, please see p.140.

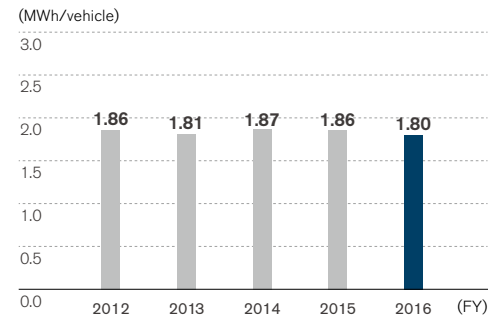


► GRI G4 Indicators  
► G4-EN3

CONTENTS	INTRODUCTION	CEO MESSAGE	NISSAN'S CSR STRATEGIES	NISSAN'S CSR MANAGEMENT	RENAULT-NISSAN ALLIANCE	CSR DATA	THIRD-PARTY ASSURANCE
ENVIRONMENT	SAFETY	PHILANTHROPY	QUALITY	VALUE CHAIN	EMPLOYEES	ECONOMIC CONTRIBUTION	CORPORATE GOVERNANCE & INTERNAL CONTROL

## Energy per Vehicle Produced

In fiscal 2016 energy per vehicle produced was 1.80 MWh, a 3.2% improvement from fiscal 2015. This result shows our continuous efforts to reduce energy used per vehicle produced.



### (By Region)

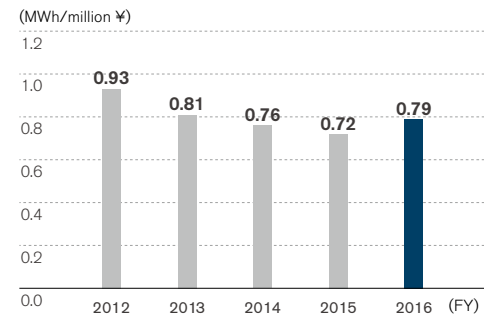
	Unit	(FY)
		2016
Japan	MWh/vehicle	<b>4.43</b>
North America	MWh/vehicle	<b>1.42</b>
Europe	MWh/vehicle	<b>1.50</b>
Other	MWh/vehicle	<b>0.95</b>

Data for the Japan region includes manufacturing of powertrains and other components for use in overseas assembly operations. Since the denominator is vehicles produced in the region, this results in intensity tending to show higher values.



► GRI G4 Indicators  
► G4-EN3/G4-EN5/  
G4-EN6

## Energy per Revenue



In fiscal 2016, global Nissan facilities saw energy per revenue rise to 0.79 MWh, an increase of 9.5% compared to the previous fiscal year. Nissan is taking continuous steps toward decoupling financial capital generation from energy use; however, an increase of production volume and decrease of revenue result in an increase of energy per revenue.



► GRI G4 Indicators  
► G4-EN3/G4-EN5/  
G4-EN6



CONTENTS	INTRODUCTION	CEO MESSAGE	NISSAN'S CSR STRATEGIES	NISSAN'S CSR MANAGEMENT	RENAULT-NISSAN ALLIANCE	CSR DATA	THIRD-PARTY ASSURANCE
ENVIRONMENT	SAFETY	PHILANTHROPY	QUALITY	VALUE CHAIN	EMPLOYEES	ECONOMIC CONTRIBUTION	CORPORATE GOVERNANCE & INTERNAL CONTROL

## CORPORATE INDICATORS – CO<sub>2</sub>

### Carbon Footprint

	Unit	2012	2013	2014	2015	2016
Scope1	t-CO <sub>2</sub>	835,766	812,062	861,457	926,790	<b>963,661</b>
Scope2	t-CO <sub>2</sub>	2,432,889	2,538,360	2,422,410	2,547,951	<b>2,614,028</b>
Scope1 + 2	t-CO <sub>2</sub>	3,268,655	3,350,422	3,283,867	3,474,741	<b>3,577,689</b>
Japan	t-CO <sub>2</sub>	1,526,182	1,446,871	1,267,676	1,479,572	<b>1,579,089</b>
North America	t-CO <sub>2</sub>	758,457	698,934	769,696	800,724	<b>823,340</b>
Europe	t-CO <sub>2</sub>	284,079	259,972	290,109	208,088	<b>176,285</b>
Other	t-CO <sub>2</sub>	699,937	944,644	956,386	986,359	<b>998,976</b>
Scope3						
Commuting	t-CO <sub>2</sub>	468,346	426,487	455,510	319,189	<b>304,100</b>
Japan, U.S., Europe	t-CO <sub>2</sub>	214,619	217,091	227,248	218,137	<b>213,747</b>
Logistics	t-CO <sub>2</sub>	1,490,050	1,678,903	1,608,582	1,598,891	<b>1,925,281</b>

▶ page\_140

▶ This figure is subject to assurance by KPMG AZSA Sustainability Co., Ltd. For details, please see p.140.

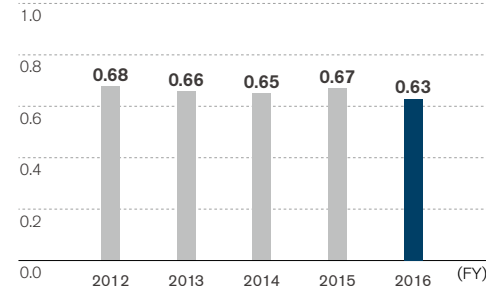
In fiscal 2016, the total of Scope 1 and 2 emissions was 3.58 million tons. Given that sales volume increased by 8.7% in the same period, the increase in CO<sub>2</sub> emissions from Nissan facilities was limited to 2.9% from the previous fiscal year, due to increase of production volume. Total CO<sub>2</sub> emissions from manufacturing processes were 3.139 million tons (Scope 1 emissions: 0.841 million tons, Scope 2 emissions: 2.297 million tons).



▶ GRI G4 Indicators  
▶ G4-EN15/G4-EN16/  
G4-EN17/G4-EN19/  
G4-EN30

### Scope 1 and 2 Emissions per Vehicle Produced

(t-CO<sub>2</sub>/vehicle)



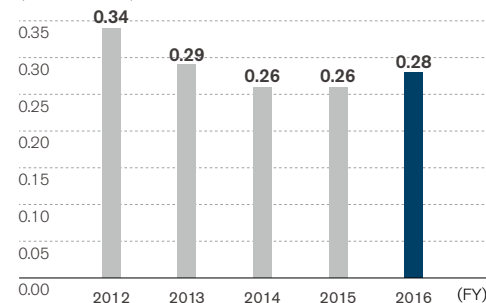
(By Region)

	Unit	2016
Japan	t-CO <sub>2</sub> /vehicle	<b>1.56</b>
North America	t-CO <sub>2</sub> /vehicle	<b>0.44</b>
Europe	t-CO <sub>2</sub> /vehicle	<b>0.24</b>
Other	t-CO <sub>2</sub> /vehicle	<b>0.49</b>

Data for the Japan region includes manufacturing of powertrains and other components for overseas assembly use. Since the denominator is vehicles produced in the region, this results in intensity tending to show higher values.

### Scope 1 and 2 Emissions per Revenue

(t-CO<sub>2</sub>/million ¥)



For fiscal 2016, CO<sub>2</sub> emissions per vehicle produced improved 5.3% from the previous fiscal year, with combined Scope 1 and 2 emissions at 0.63 ton. Energy conservation diagnosis and best-practice sharing among global Nissan plants contributed to these significant improvements.

In fiscal 2016, as measured by the per revenue CO<sub>2</sub> emissions from our global operations, the result was 0.28 ton per ¥1 million, increased 7.2% from fiscal 2015. A decrease in revenue resulted in this increase of emissions per revenue.



▶ GRI G4 Indicators  
▶ G4-EN15/G4-EN16/  
G4-EN18



▶ GRI G4 Indicators  
▶ G4-EN15/G4-EN16/  
G4-EN18

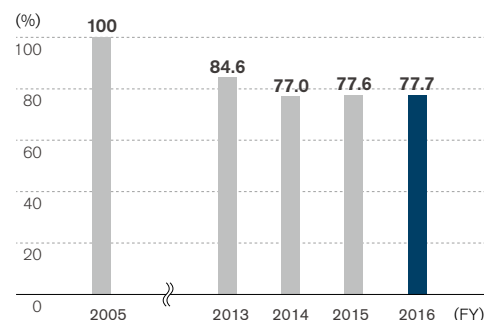
CONTENTS	INTRODUCTION	CEO MESSAGE	NISSAN'S CSR STRATEGIES	NISSAN'S CSR MANAGEMENT	RENAULT-NISSAN ALLIANCE	CSR DATA	THIRD-PARTY ASSURANCE
ENVIRONMENT	SAFETY	PHILANTHROPY	QUALITY	VALUE CHAIN	EMPLOYEES	ECONOMIC CONTRIBUTION	CORPORATE GOVERNANCE & INTERNAL CONTROL

### Corporate Carbon Footprint per Vehicle Sold

In the Nissan Green Program 2016 (NGP2016), the company aimed to reduce CO<sub>2</sub> emissions from corporate activities by 20% compared to fiscal 2005, focusing on manufacturing, logistics, offices and dealerships in Japan. In fiscal 2016, overall corporate emissions were reduced by 22.3% compared to fiscal 2005, achieving the target. Lower CO<sub>2</sub> emissions from manufacturing and dealerships in Japan contributed to emission reduction.



► GRI G4 Indicators  
► G4-EN15/G4-EN16/  
G4-EN18

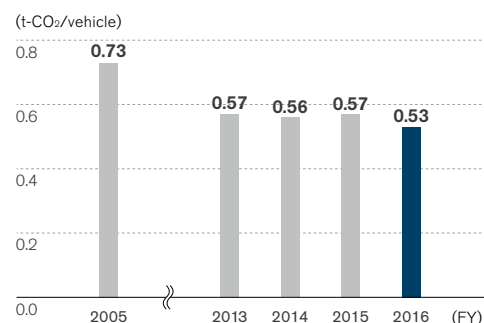


### Manufacturing CO<sub>2</sub> per Vehicle Produced

In the Nissan Green Program 2016 (NGP2016), the company aimed to reduce CO<sub>2</sub> emissions per vehicle produced from manufacturing activities by 27% in fiscal 2016 compared to fiscal 2005. In fiscal 2016, Nissan's manufacturing CO<sub>2</sub> emissions per vehicle produced reached 0.53 ton, a 27.0% reduction compared to fiscal 2005, achieving the target.



► GRI G4 Indicators  
► G4-EN15/G4-EN16/  
G4-EN18



## CORPORATE INDICATORS—WATER

### Water Input

	Unit	2012	2013	2014	2015	(FY) 2016
<b>Total</b>	1,000 m <sup>3</sup>	29,537	30,967	29,162	28,570	<b>29,118</b>
Japan	1,000 m <sup>3</sup>	15,956	16,818	15,018	14,990	<b>15,563</b>
North America	1,000 m <sup>3</sup>	4,770	5,176	5,419	5,427	<b>5,483</b>
Europe	1,000 m <sup>3</sup>	2,410	2,404	2,310	2,330	<b>2,299</b>
Other	1,000 m <sup>3</sup>	6,401	6,569	6,415	5,823	<b>5,774</b>

Nissan's objective was to reduce water input by 15% in fiscal 2016 compared with fiscal 2010 in cubic meters per production unit; the target was achieved. In fiscal 2016, water input in our global sites was 29,118 thousand m<sup>3</sup>, the same level as in fiscal 2015. This is mainly due to water-saving activities in vehicle production plants, as shown in Vehicle Production Plant Water Input per Vehicle Produced on p. 121. Water input from production sites of Nissan Motor Co., Ltd. in Japan is 6,900,254 m<sup>3</sup>. \*

► page\_140

\* This figure is subject to assurance by KPMG AZSA Sustainability Co., Ltd. For details, please see p. 140.



► GRI G4 Indicators  
► G4-EN8

### Water Discharge

	Unit	2012	2013	2014	2015	(FY) 2016
<b>Total</b>	1,000 m <sup>3</sup>	21,228	23,482	20,938	20,680	<b>20,516</b>
Japan	1,000 m <sup>3</sup>	13,710	15,114	13,358	12,976	<b>12,681</b>
North America	1,000 m <sup>3</sup>	3,055	3,658	3,550	3,916	<b>4,028</b>
Europe	1,000 m <sup>3</sup>	2,031	2,054	1,793	1,740	<b>1,767</b>
Other	1,000 m <sup>3</sup>	2,432	2,656	2,237	2,048	<b>2,040</b>

	Unit	2012	2013	2014	2015	(FY) 2016
Quality						
Chemical oxygen demand (COD)	kg	34,894	32,130	27,883	28,042	<b>29,730</b>

In fiscal 2016, water discharges from our global sites totaled 20,516 thousand m<sup>3</sup>, which was the same level as in fiscal 2015.

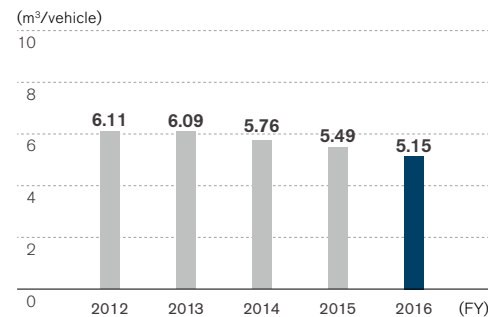


► GRI G4 Indicators  
► G4-EN22

CONTENTS	INTRODUCTION	CEO MESSAGE	NISSAN'S CSR STRATEGIES	NISSAN'S CSR MANAGEMENT	RENAULT-NISSAN ALLIANCE	CSR DATA	THIRD-PARTY ASSURANCE
ENVIRONMENT	SAFETY	PHILANTHROPY	QUALITY	VALUE CHAIN	EMPLOYEES	ECONOMIC CONTRIBUTION	CORPORATE GOVERNANCE & INTERNAL CONTROL

### Water Input per Vehicle Produced

In fiscal 2016, water input per vehicle produced decreased to 5.15 m<sup>3</sup>, a 6.2% improvement from fiscal 2015. This is mainly due to the water-saving activities in vehicle production plants as shown below.



#### (By Region)

	Unit	(FY) 2016
Japan	m³/vehicle	15.33
North America	m³/vehicle	2.96
Europe	m³/vehicle	3.15
Other	m³/vehicle	2.81

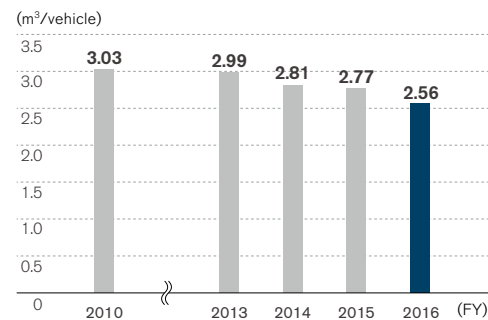
Data for the Japan region includes manufacturing of powertrains and other components for overseas assembly use. Since the denominator is vehicles produced in the region, this results in intensity tending to show higher values.



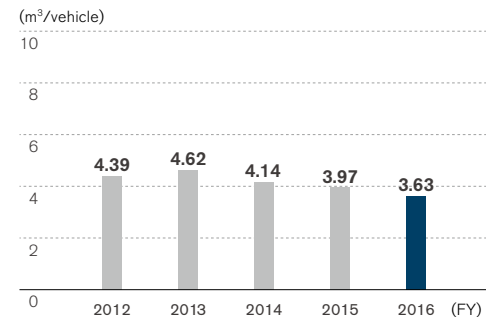
►► GRI G4 Indicators  
►► G4-EN8

### Vehicle Production Plant Water Input per Vehicle Produced

Nissan's objective was to reduce water input by 15% in fiscal 2016 compared with fiscal 2010 in cubic meters per production unit. In fiscal 2016, water input per vehicle produced in vehicle production plants improved 15.7% compared with fiscal 2010, achieving the target.



### Water Discharge per Vehicle Produced



#### (By Region)

	Unit	(FY) 2016
Japan	m³/vehicle	12.49
North America	m³/vehicle	2.17
Europe	m³/vehicle	2.42
Other	m³/vehicle	0.99

Data for the Japan region includes manufacturing of powertrains and other components for overseas assembly use. Since the denominator is vehicles produced in the region, this results in intensity tending to show higher values.



►► GRI G4 Indicators  
►► G4-EN22

CONTENTS	INTRODUCTION	CEO MESSAGE	NISSAN'S CSR STRATEGIES	NISSAN'S CSR MANAGEMENT	RENAULT-NISSAN ALLIANCE	CSR DATA	THIRD-PARTY ASSURANCE
ENVIRONMENT	SAFETY	PHILANTHROPY	QUALITY	VALUE CHAIN	EMPLOYEES	ECONOMIC CONTRIBUTION	CORPORATE GOVERNANCE & INTERNAL CONTROL

## CORPORATE INDICATORS—EMISSIONS

### Emissions

	Unit	2012	2013	2014	2015	(FY) 2016
NOx	ton	525	450	453	450	<b>430</b>
SOx	ton	43	40	40	37	<b>31</b>



► GRI G4 Indicators  
► G4-EN21

In fiscal 2016, NOx and SOx emissions from Nissan facilities were 430 tons and 31 tons, respectively.

### Volatile Organic Compounds (VOCs)

	Unit	2012	2013	2014	2015	(FY) 2016
<b>Total</b>	ton	12,305	11,734	11,316	10,820	<b>11,933</b>
Japan	ton	3,623	3,492	2,826	2,850	<b>3,580</b>
North America	ton	5,194	5,338	5,511	5,309	<b>4,851</b>
Europe	ton	3,488	2,904	2,979	2,661	<b>3,502</b>



► GRI G4 Indicators  
► G4-EN21

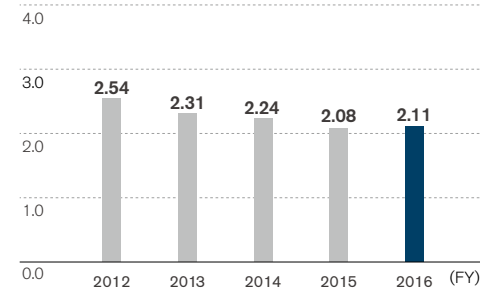
Nissan's objective was to reduce volatile organic compounds (VOCs) from the body manufacturing process by 15% in fiscal 2016 compared with fiscal 2010 in grams per square meters. In fiscal 2016, VOCs from manufacturing plants were 11,933 tons globally, a 10.3% increase from fiscal 2015. This is mainly due to increase of global production volume.

### VOC Reduction from Paint Shop Technologies

In 2013, Nissan opened its most advanced paint plant in the world. The state-of-the-art facility in Smyrna, Tennessee, sets new standards for quality, efficiency and environmental impacts, as it is capable of reducing energy consumption by 30%, carbon dioxide emissions by 30% and volatile organic compound (VOCs) emissions by 70%. The plant uses an innovative three-wet paint process that applies all three paint layers in succession, before the vehicle goes into the oven. The plant is Nissan's "Showcase Project" as part of the U.S. Department of Energy's Better Buildings Better Plants Challenge, where Nissan has committed to reducing energy intensity in its three U.S. plants by 25% by 2020.

### VOCs per Vehicle Produced

(kg/vehicle)



In fiscal 2016, VOCs per vehicle produced were 2.11 kg, the same level as the previous fiscal year.

### (By Region)

	Unit	(FY) 2016
Japan	kg/vehicle	<b>3.53</b>
North America	kg/vehicle	<b>2.62</b>
Europe	kg/vehicle	<b>4.80</b>



► GRI G4 Indicators  
► G4-EN21

CONTENTS	INTRODUCTION	CEO MESSAGE	NISSAN'S CSR STRATEGIES	NISSAN'S CSR MANAGEMENT	RENAULT-NISSAN ALLIANCE	CSR DATA	THIRD-PARTY ASSURANCE
ENVIRONMENT	SAFETY	PHILANTHROPY	QUALITY	VALUE CHAIN	EMPLOYEES	ECONOMIC CONTRIBUTION	CORPORATE GOVERNANCE & INTERNAL CONTROL

## Released Substances Designated by PRTR Law (Japan) <sup>※</sup>

	Unit	2011	2012	2013	2014	2015
<b>Japan site total</b>	ton	4,441	4,158	4,183	3,879	<b>4,129</b>
Oppama	ton	981	715	676	402	<b>488</b>
Tochigi	ton	915	942	1,155	1,317	<b>1,435</b>
Kyushu	ton	1,390	1,394	1,300	1,152	<b>1,173</b>
Yokohama	ton	555	581	579	547	<b>531</b>
Iwaki	ton	320	183	128	114	<b>132</b>
NTC	ton	280	343	347	347	<b>370</b>

※ The table shows chemical substance emissions calculated based on the Japanese government PRTR guideline. PRTR emissions show total volume excluding substances adherent to the product.

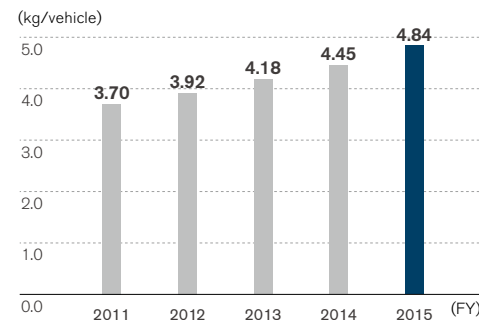
In fiscal 2015, released substances designated by the PRTR (Pollutant Release and Transfer Register) Law in Japan were 4,129 tons, an increase from the previous fiscal year.



▶▶ GRI G4 Indicators  
▶▶ G4-EN21

## PRTR Emissions per Vehicle Produced (Japan)

In fiscal 2015, PRTR emissions per vehicle produced in Japan were 4.84 kg, an 8.8% increase from the previous fiscal year.



▶▶ GRI G4 Indicators  
▶▶ G4-EN21

## CORPORATE INDICATORS—WASTE

### Waste

	Unit	2012	2013	2014	2015	2016
<b>Total</b>	ton	168,617	172,849	173,513	159,345	<b>158,939</b>
Japan	ton	65,412	61,999	59,808	63,630	<b>61,115</b>
North America	ton	40,208	51,767	58,452	49,129	<b>45,459</b>
Europe	ton	50,495	51,295	45,358	37,204	<b>41,110</b>
Other	ton	12,502	7,788	9,895	9,382	<b>11,255</b>
Detail						
Waste for disposal	ton	31,187	17,903	13,153	11,355	<b>8,707</b>
Recycled	ton	137,430	154,946	160,360	147,990	<b>150,231</b>

Nissan's objective was to reduce waste in manufacturing plants by 2% per year for Japan and 1% per year globally compared to BAU (business as usual); the target was achieved in fiscal 2016. For fiscal 2016, waste generated totaled approximately 159,000 tons, the same level as in fiscal 2015. Contributing to this were waste-reduction activities at manufacturing plants in Mexico and Spain. The boundary of the waste data is limited to global production facilities. Waste generated from production sites of Nissan Motor Co., Ltd. in Japan is 28,842 tons. ▶

▶▶ page\_140

※ This figure is subject to assurance by KPMG AZSA Sustainability Co., Ltd. For details, please see p. 140.

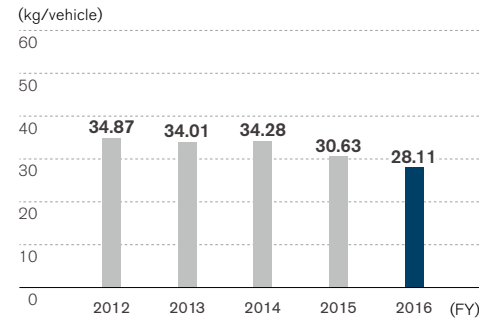


▶▶ GRI G4 Indicators  
▶▶ G4-EN23

CONTENTS	INTRODUCTION	CEO MESSAGE	NISSAN'S CSR STRATEGIES	NISSAN'S CSR MANAGEMENT	RENAULT-NISSAN ALLIANCE	CSR DATA	THIRD-PARTY ASSURANCE
ENVIRONMENT	SAFETY	PHILANTHROPY	QUALITY	VALUE CHAIN	EMPLOYEES	ECONOMIC CONTRIBUTION	CORPORATE GOVERNANCE & INTERNAL CONTROL

### Waste per Vehicle Produced

Waste per vehicle produced was 28.11 kg, an 8.2% decrease from fiscal 2015 and the second straight year of considerable decrease.



#### (By Region)

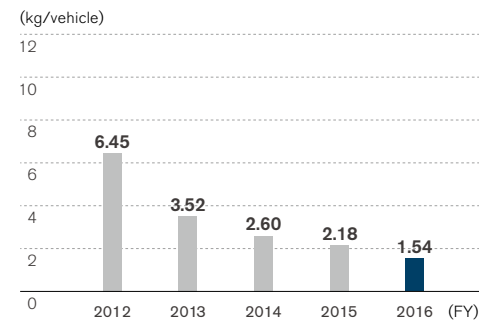
	Unit	(FY) 2016
Japan	kg/vehicle	60.21
North America	kg/vehicle	24.51
Europe	kg/vehicle	56.31
Other	kg/vehicle	5.48



►► GRI G4 Indicators  
►► G4-EN23

### Waste for Disposal per Vehicle Produced

In fiscal 2016, Nissan reduced the volume of waste for disposal to a total of 1.54 kg per vehicle produced, a 29% reduction from fiscal 2015. This was mainly due to waste-reduction efforts at the manufacturing plant in Mexico.



►► GRI G4 Indicators  
►► G4-EN23

## CORPORATE INDICATORS – LOGISTICS

### Logistics Volume

	Unit	2012	2013	2014	2015	(FY) 2016
<b>Total</b>	mil ton-km	35,747	37,719	35,243	35,546	<b>39,930</b>
Inbound	mil ton-km	12,156	12,883	11,578	11,221	<b>10,634</b>
Outbound	mil ton-km	23,591	24,836	23,665	24,325	<b>29,296</b>
Sea	%	70.7	64.3	62.0	60.1	<b>60.9</b>
Road	%	20.6	24.9	25.0	26.5	<b>24.8</b>
Rail	%	8.2	10.5	12.5	13.0	<b>14.0</b>
Air	%	0.5	0.4	0.5	0.3	<b>0.4</b>

In fiscal 2016, global shipping increased by 12.3% from the previous fiscal year to reach 39,930 million ton-km due to increase of global production volume. Nissan has been continuously working to reduce shipping by upsizing trucks, improving truck loading rates, improving fuel economy of car-transporting ships and shifting to rail and sea shipping. However, the impact was not large enough to cancel out the impact of the global production increase.



►► GRI G4 Indicators  
►► G4-EN30

CONTENTS	INTRODUCTION	CEO MESSAGE	NISSAN'S CSR STRATEGIES	NISSAN'S CSR MANAGEMENT	RENAULT-NISSAN ALLIANCE	CSR DATA	THIRD-PARTY ASSURANCE
ENVIRONMENT	SAFETY	PHILANTHROPY	QUALITY	VALUE CHAIN	EMPLOYEES	ECONOMIC CONTRIBUTION	CORPORATE GOVERNANCE & INTERNAL CONTROL

## CO<sub>2</sub> Emissions in Logistics

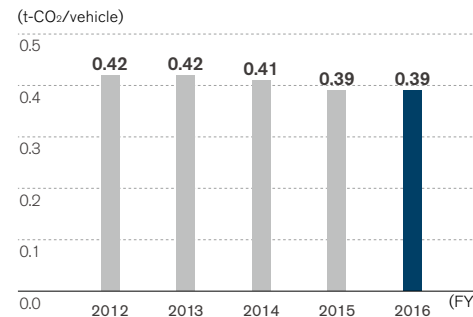
	Unit	2012	2013	2014	2015	2016
<b>Total</b>	t-CO <sub>2</sub>	1,490,050	1,678,903	1,608,582	1,598,891	<b>1,925,281</b>
Inbound <sup>1)</sup>	t-CO <sub>2</sub>	821,030	908,804	822,867	797,034	<b>809,088</b>
Outbound <sup>2)</sup>	t-CO <sub>2</sub>	669,020	770,098	785,715	801,857	<b>1,116,193</b>
Sea	%	23.9	20.2	18.5	18.3	<b>17.8</b>
Road	%	55.3	61.7	60.5	65.7	<b>62.1</b>
Rail	%	4.3	5.2	5.1	5.4	<b>5.6</b>
Air	%	16.4	12.9	15.9	10.6	<b>14.5</b>

<sup>1)</sup> "Inbound" includes parts procurement from suppliers and transportation of knockdown parts, and "Outbound" includes transportation of complete vehicles and service parts.

In fiscal 2016, CO<sub>2</sub> emissions from logistics were 1,925,281 tons, an increase of 20.4% from the previous fiscal year. Emissions from air freight increased 65.0%, impacting the overall emission level.

► GRI G4 Indicators  
► G4-EN19/G4-EN30

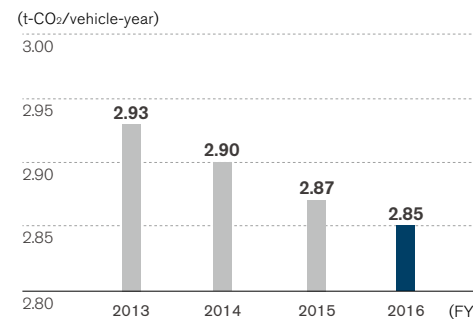
## CO<sub>2</sub> Emissions per Vehicle Transported



► GRI G4 Indicators  
► G4-EN18

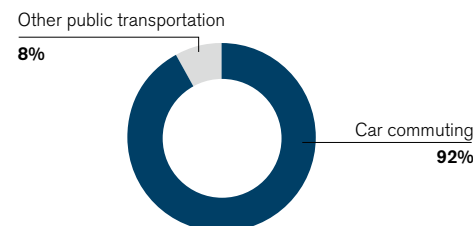
In fiscal 2016, despite an expansion in global production, the CO<sub>2</sub> emissions per vehicle transported were 0.39 ton, the same level as the previous fiscal year.

## Employee Commuting CO<sub>2</sub> Emissions



In fiscal 2013, Nissan introduced a companywide CO<sub>2</sub> reduction plan for car commuting employees in Japan. For fiscal 2016, CO<sub>2</sub> emissions from car commuting in Japan were approximately 40 kton, <sup>1)</sup> or 2.85 ton-CO<sub>2</sub>/vehicle annually. This plan encourages car commuters to shift from internal combustion engine vehicles to the zero-emission electric vehicle Nissan LEAF to reduce CO<sub>2</sub>. The objective is to reduce emissions by 1% in ton-CO<sub>2</sub>/vehicle annually.

## CO<sub>2</sub> Emissions from Commuting <sup>2)</sup>



<sup>1)</sup> Calculated by using below parameters together with vehicle homologation data:  
- Average car commuting range (Japan): 9,000 km/vehicle-year  
- National Greenhouse Gas Inventory Report of Japan (2009), Ministry of the Environment, Japan: 0.33 kg-CO<sub>2</sub>e  
- CO<sub>2</sub> emission factor in fiscal 2014, Tokyo Electric Power Company: 0.000496 t-CO<sub>2</sub>/kWh

<sup>2)</sup> Employees of Nissan offices and manufacturing plants in Japan, fiscal 2016.

CONTENTS	INTRODUCTION	CEO MESSAGE	NISSAN'S CSR STRATEGIES	NISSAN'S CSR MANAGEMENT	RENAULT-NISSAN ALLIANCE	CSR DATA	THIRD-PARTY ASSURANCE
ENVIRONMENT	SAFETY	PHILANTHROPY	QUALITY	VALUE CHAIN	EMPLOYEES	ECONOMIC CONTRIBUTION	CORPORATE GOVERNANCE & INTERNAL CONTROL

## CO<sub>2</sub> Emissions from Business Trips

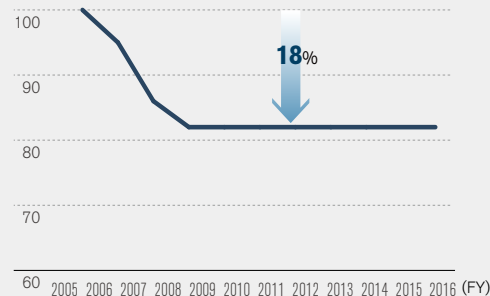
In 2005 the company started the Nissan Meeting Way program to improve the efficiency of meetings. This program has five major rules: keep things paperless, require as little movement of people as possible, take only 1 hour per unit of discussion, confirm meeting objectives and record clear minutes. As a result of this program, meeting efficiency was improved; CO<sub>2</sub> emissions from business travel were also reduced through the use of video and telephone conference systems.

### Achieved 18% Reduction of CO<sub>2</sub> Emissions from Business Travel

Currently, CO<sub>2</sub> emissions from business travel are approximately 226 kton. Nissan has achieved an 18% reduction in business-travel-related CO<sub>2</sub> emissions compared to fiscal 2005 through the use of video and telephone conference systems since 2009.

#### Contribution to CO<sub>2</sub> Reduction by Nissan Meeting Way

(CO<sub>2</sub> emissions from business trips: FY2006 = 100)



## CORPORATE INDICATORS—SUPPLY CHAIN

### Supplier Emissions

	Unit	(FY) 2015
Carbon footprint	kt-CO <sub>2</sub>	<b>9,382</b>
Energy input	GWh	<b>22,893</b>
Low-carbon/renewable energy	GWh	<b>516</b>
Water input	1,000 m <sup>3</sup>	<b>65,869</b>
Water discharge	1,000 m <sup>3</sup>	<b>52,970</b>

A supply-chain environmental survey was conducted on global tier-1 suppliers. Calculations were based on actual submitted data from suppliers and combined with other estimated data. This survey is one of Nissan's efforts to reduce CO<sub>2</sub> emissions throughout the entire value chain. In fiscal 2016, the carbon footprint of contract suppliers was 9,382kt-CO<sub>2</sub>. With tier-1 suppliers' own individual targets, overall CO<sub>2</sub> emissions and water input are expected to improve. Nissan is regularly engaging with global suppliers to continuously reduce environmental impacts. The company is involved in energy-saving collaborative Thanks Activities with suppliers to reduce energy/CO<sub>2</sub>. From fiscal 2017, Nissan has joined the CDP supply chain program as a lead member for the first time as a Japanese company.



►► GRI G4 Indicators  
►► G4-EN17/G4-EN19



CONTENTS	INTRODUCTION	CEO MESSAGE	NISSAN'S CSR STRATEGIES	NISSAN'S CSR MANAGEMENT	RENAULT-NISSAN ALLIANCE	CSR DATA	THIRD-PARTY ASSURANCE
ENVIRONMENT	SAFETY	PHILANTHROPY	QUALITY	VALUE CHAIN	EMPLOYEES	ECONOMIC CONTRIBUTION	CORPORATE GOVERNANCE & INTERNAL CONTROL

### Scope 3 Emissions by Category

Category	Unit	(FY) 2016
1. Purchased goods & services	kt-CO <sub>2</sub>	17,914
2. Capital goods	kt-CO <sub>2</sub>	1,180
3. Fuel- and energy-related activities	kt-CO <sub>2</sub>	411
4. Upstream transportation & distribution	kt-CO <sub>2</sub>	809
5. Waste generated in operations	kt-CO <sub>2</sub>	197
6. Business travel	kt-CO <sub>2</sub>	226
7. Employee commuting	kt-CO <sub>2</sub>	304
8. Upstream leased assets	kt-CO <sub>2</sub>	0
9. Downstream transportation & distribution	kt-CO <sub>2</sub>	871
10. Processing of sold products	kt-CO <sub>2</sub>	0
11. Use of sold products	kt-CO <sub>2</sub>	127,666
12. End-of-life treatment of sold products	kt-CO <sub>2</sub>	423
13. Downstream leased assets	kt-CO <sub>2</sub>	461
14. Franchises	kt-CO <sub>2</sub>	0
15. Investments	kt-CO <sub>2</sub>	0
Total	kt-CO <sub>2</sub>	150,462

▶▶ page\_140

▶ The values marked with an asterisk are subject to assurance by KPMG AZSA Sustainability Co., Ltd. For details, please see p. 140.

Nissan conducted a study based on the Corporate Value Chain (Scope 3) Accounting and Reporting Standard from the GHG Protocol. The results showed that about 90% of Scope 3 emissions were from the use of sold products. Nissan has introduced fuel-efficient vehicles globally and disclosed the resulting progress in corporate average fuel efficiency. As about 10% of Scope 3 emissions were from purchased goods and services, Nissan believes actions are necessary along the entire value chain. Since 2011, the company has shared its environmental policy and promoted collaboration with suppliers.



▶▶ GRI G4 Indicators  
▶▶ G4-EN17

### CORPORATE INDICATORS—ENVIRONMENTAL ACCOUNTING

#### Environmental Conservation Cost

	Unit	2014		2015	
		Investment	Cost	Investment	Cost
<b>Total</b>	mil ¥	4,268	180,000	3,491	172,428
Business area	mil ¥	28	1,532	71	1,519
Upstream/downstream	mil ¥	—	566	0	513
Management	mil ¥	0	2,321	0	2,297
R&D	mil ¥	4,240	175,000	3,420	167,800
Social activities	mil ¥	0	353	0	296
Damage repairs	mil ¥	—	228	0	3
	Unit	2014		2015	
<b>Total</b>	mil ¥	6,366		5,599	
Cost reduction	mil ¥	1,341		2,289	
Profit	mil ¥	5,025		3,310	

All environmental costs are based on the guidelines provided by Japan's Ministry of the Environment, and are calculated for activities in Japan only.



▶▶ GRI G4 Indicators  
▶▶ G4-EN31

CONTENTS	INTRODUCTION	CEO MESSAGE	NISSAN'S CSR STRATEGIES	NISSAN'S CSR MANAGEMENT	RENAULT-NISSAN ALLIANCE	CSR DATA	THIRD-PARTY ASSURANCE
ENVIRONMENT	SAFETY	PHILANTHROPY	QUALITY	VALUE CHAIN	EMPLOYEES	ECONOMIC CONTRIBUTION	CORPORATE GOVERNANCE & INTERNAL CONTROL

## CORPORATE INDICATORS—FACILITY

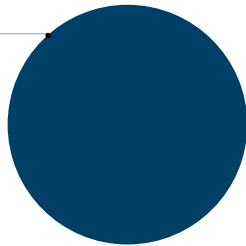
### Carbon Credit

	Unit	2013	2014	2015	(FY) 2016
Allowance	t-CO <sub>2</sub>	48,124	46,194	45,824	<b>43,424</b>

Nissan Motor Iberica, S.A. in Barcelona and Cantabria, Spain, entered EU-ETS, and the verified allowance earned for fiscal 2016 was 43,424 tons.

### ISO 14001 Certification

Certified facilities 100%



Nissan is progressing with the introduction of environmental management systems to all its operating sites worldwide. In January 2011 the company obtained integrated ISO 14001 certification for its Global Headquarters and all main facilities in Japan for research and development, production and distribution, as well as for product development processes. Nissan has also obtained ISO 14001 certification at all major production plants outside Japan.



### Green Building Policy

With ISO 14001 management processes for evaluating environmental impact, Nissan makes it a key task to optimize its buildings in the construction or refurbishing stages to make all its structures greener. Evaluation metrics in this area include buildings with a smaller environmental footprint, such as lower CO<sub>2</sub> emissions; construction methods producing less waste and emissions; and reduced use of hazardous materials and other quality control tasks. Furthermore, in Japan Nissan uses the Ministry of Land, Infrastructure, Transport and Tourism's Comprehensive Assessment System for Built Environment Efficiency (CASBEE) as one performance index.

Among Nissan's current business facilities, the Global Headquarters in the city of Yokohama has earned CASBEE's highest "S" ranking, making it the second Nissan structure to do so following the Nissan Advanced Technology Center (NATC) in Atsugi, Kanagawa Prefecture. The Global Headquarters gained a Built Environment Efficiency Rating of 5.6, the highest CASBEE rating for a new structure, making it one of Japan's greenest office buildings. The building's use of natural energy sources to reduce its energy usage and its CO<sub>2</sub> emissions were evaluated highly, as were its methods of water recycling and its significant reduction in waste produced.

Since April 2000, Nissan has been deploying unique environmental facility certification system based on ISO 14001 for dealerships called the Nissan Green Shop. The company's environmental policy requires all dealerships in Japan to meet a certain standard and continue to be audited by Nissan each year. The dedicated evaluation sheet has a total of 84 KPIs and is regularly revised to reflect requirements of national legislation, local communities and the Nissan Green Program.

### Fines from Environmental Laws

There were no fines from violations of environmental laws in the reporting year. However, there was one environmental accident for which we received guidance from the government as below.

Wastewater exceeding the COD regulation value was released to the river unintentionally at the Yokohama Plant (Kanagawa Prefecture, Japan) on March 20, 2017. We immediately stopped the wastewater and introduced activated carbon powder to keep the quality of wastewater at regulation levels. In parallel, we have been identifying causes and considering permanent measures through cooperation with the municipal government. In addition, we improved the monitoring system to notice abnormal values before wastewater is released. Monitoring at other plants has also been enhanced to prevent recurrence.

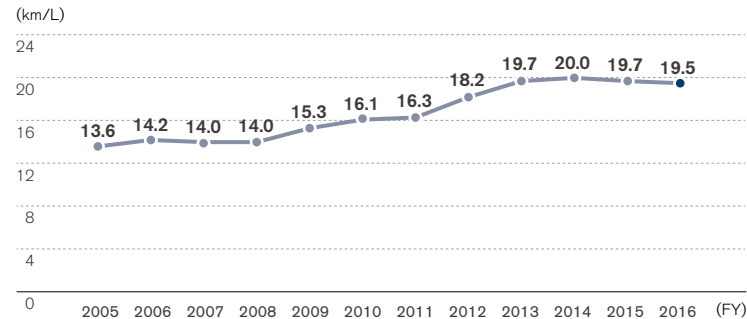


CONTENTS	INTRODUCTION	CEO MESSAGE	NISSAN'S CSR STRATEGIES	NISSAN'S CSR MANAGEMENT	RENAULT-NISSAN ALLIANCE	CSR DATA	THIRD-PARTY ASSURANCE
ENVIRONMENT	SAFETY	PHILANTHROPY	QUALITY	VALUE CHAIN	EMPLOYEES	ECONOMIC CONTRIBUTION	CORPORATE GOVERNANCE & INTERNAL CONTROL

## PRODUCT INDICATORS

### PRODUCT INDICATORS—FUEL ECONOMY, CO<sub>2</sub>

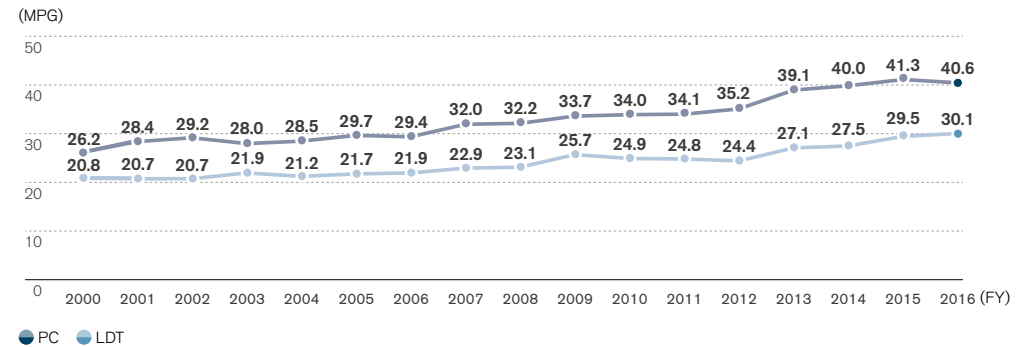
#### Corporate Average Fuel Efficiency (CAFE, JC08 Mode) in Japan




In fiscal 2016, mainly due to strong sales of the Note e-POWER, the average fuel economy improved to 19.5km/L in JC08 mode. Regarding the fiscal 2016 results for Japan, provisional values determined by Nissan are used.

 GRI G4 Indicators  
 ▶ G4-EN7/G4-EN27

#### Corporate Average Fuel Efficiency (CAFE) in the United States



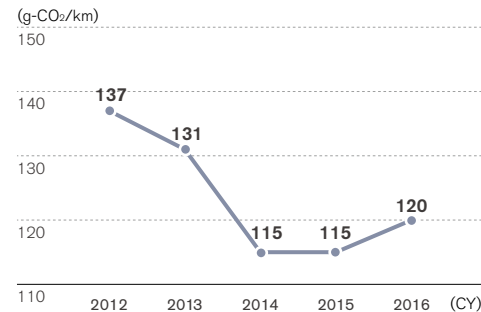
In fiscal 2016, sales of Infiniti large-segment vehicles increased, resulting in CAFE of 40.6 MPG for passenger cars. CAFE for light-duty trucks improved by 5.1% from fiscal 2015 to 30.1 MPG.

 GRI G4 Indicators  
 ▶ G4-EN7/G4-EN27

CONTENTS	INTRODUCTION	CEO MESSAGE	NISSAN'S CSR STRATEGIES	NISSAN'S CSR MANAGEMENT	RENAULT-NISSAN ALLIANCE	CSR DATA	THIRD-PARTY ASSURANCE
ENVIRONMENT	SAFETY	PHILANTHROPY	QUALITY	VALUE CHAIN	EMPLOYEES	ECONOMIC CONTRIBUTION	CORPORATE GOVERNANCE & INTERNAL CONTROL

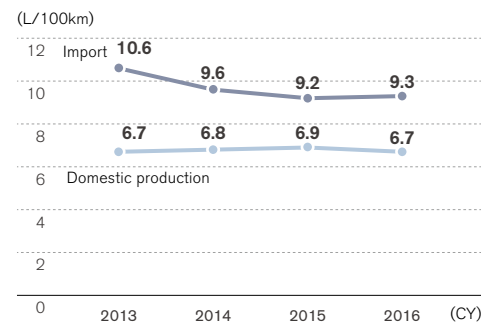
## CO<sub>2</sub> Emission Index from Nissan Vehicles in Europe

In 2016, the sales mix of diesel/petrol vehicles increased, worsening CO<sub>2</sub> emissions by around 4% compared to 2015 for Nissan's passenger car models sold in Europe. Regarding the fiscal 2016 results for Europe, provisional values determined by Nissan are used.



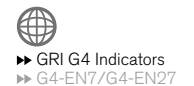
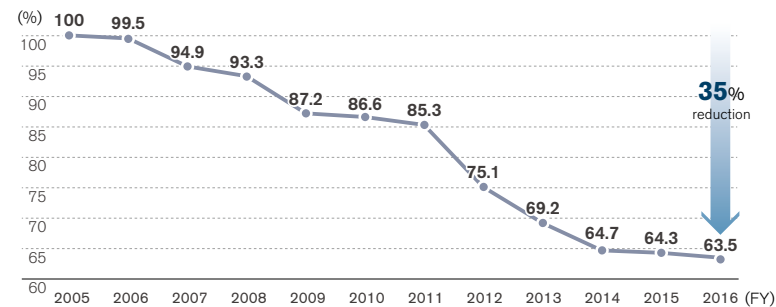
## Corporate Average Fuel Consumption in China

Fuel efficiency for domestically produced vehicles improved by 3% from the previous calendar year, while the level for import vehicles worsened by 1.1% due to petrol volume increase.



## Global Corporate Average Fuel Efficiency (CAFE)

Nissan's CAFE result in fiscal 2016 represented a 36.5% improvement from the fiscal 2005 level (as measured by fuel efficiency standards in the Japanese, U.S., European and Chinese markets). The sales of hybrid cars in Japan, the Note in Europe and the Altima and Versa in the U.S. market improved the overall CAFE result.



CONTENTS	INTRODUCTION	CEO MESSAGE	NISSAN'S CSR STRATEGIES	NISSAN'S CSR MANAGEMENT	RENAULT-NISSAN ALLIANCE	CSR DATA	THIRD-PARTY ASSURANCE
ENVIRONMENT	SAFETY	PHILANTHROPY	QUALITY	VALUE CHAIN	EMPLOYEES	ECONOMIC CONTRIBUTION	CORPORATE GOVERNANCE & INTERNAL CONTROL

## Top Fuel Economy Models

Region	Model	Unit	(FY) 2016
Global	Note e-POWER 1.2L	km/L (JC08)	<b>37.2</b>
Best selling model	X-Trail (Rogue)	km/L (JC08)	<b>16.0~20.6</b>
Japan (excl. light vehicles)	Note e-POWER 1.2L	km/L (JC08)	<b>37.2</b>
Japan (incl. light vehicles)	Note e-POWER 1.2L	km/L (JC08)	<b>37.2</b>
Europe	Micra 1.5L dCi + Stop/Start System	g-CO <sub>2</sub> /km	<b>85</b>
U.S.	Versa 1.6L 2WD CVT	MPG	<b>35</b>
China	Sylphy 1.6L 2WD CVT + Stop/Start System	L/100km	<b>5.2</b>



►► GRI G4 Indicators  
►► G4-EN7/G4-EN27

100% electric vehicles are excluded. From fiscal 2013, fuel economy in Japan is shown in JC08 mode.

### Applying EVs Toward a Zero-Emission Society

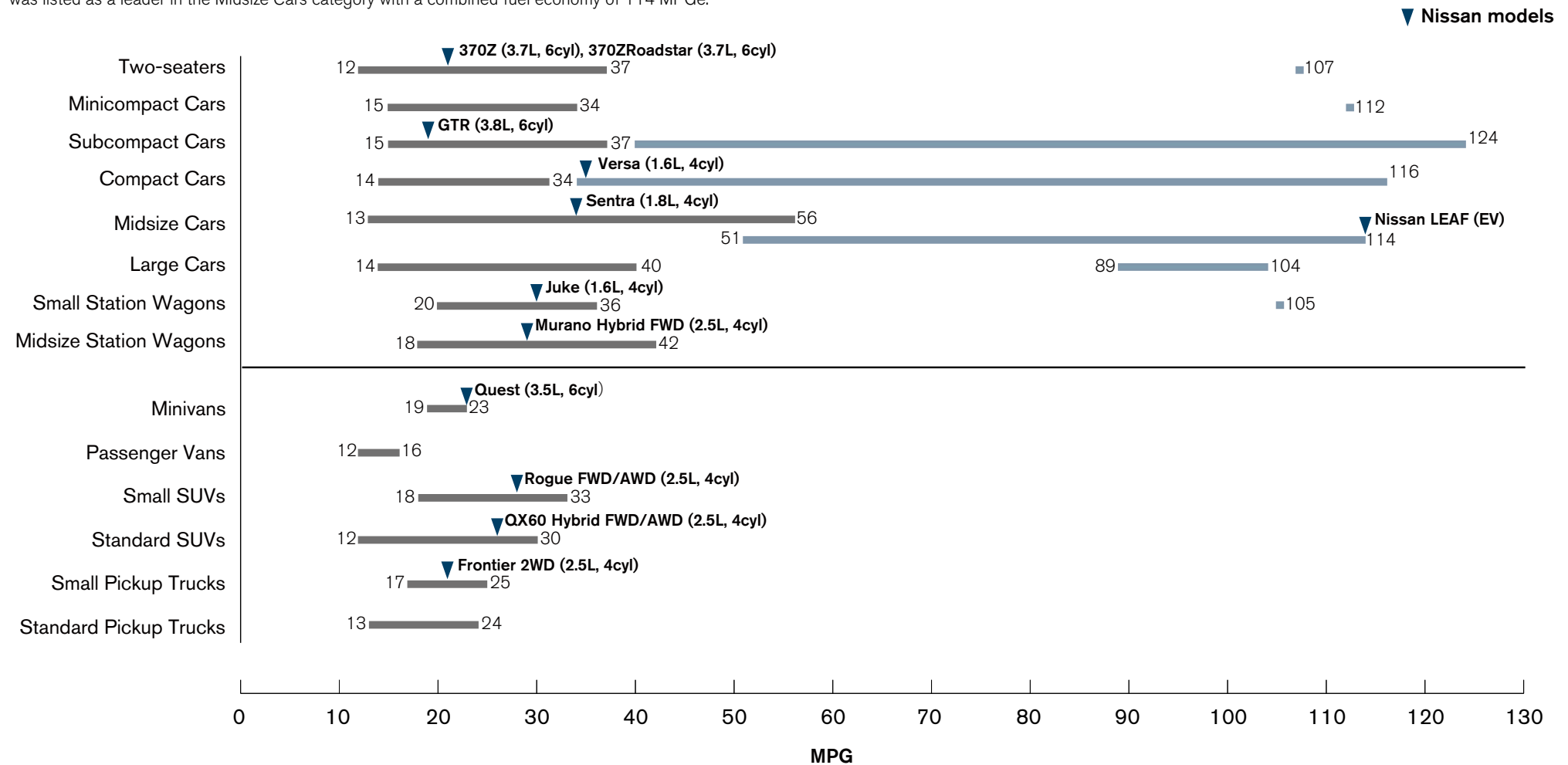
During fiscal 2016, Nissan started lending the e-NV200 for free for up to three years to 500 municipal governments and companies that proposed vehicle utilization plans to help improve urban development and solve administrative or corporate issues. Through this activity, Nissan is aiming to realize a zero-emission society.

The e-NV200, a multipurpose, zero-emission commercial vehicle, delivers a cruising range of 185-190 kilometers in Japan's JC08 mode and is equipped with "Power Plug" outlets that can draw a maximum of 1,500W from the onboard battery. Nissan expects the proposed activities to take full advantage of the e-NV200's clean, quiet operation and electric power availability. Assuming average cruising operation in Japan, the activities overall will mitigate approximately 1,450 tons of CO<sub>2</sub> annually.

CONTENTS	INTRODUCTION	CEO MESSAGE	NISSAN'S CSR STRATEGIES	NISSAN'S CSR MANAGEMENT	RENAULT-NISSAN ALLIANCE	CSR DATA	THIRD-PARTY ASSURANCE
ENVIRONMENT	SAFETY	PHILANTHROPY	QUALITY	VALUE CHAIN	EMPLOYEES	ECONOMIC CONTRIBUTION	CORPORATE GOVERNANCE & INTERNAL CONTROL

## Fuel Economy Leaders

The *Fuel Economy Guide* published by the U.S. Environmental Protection Agency (EPA) and Department of Energy (DOE) helps buyers to choose the most fuel-efficient vehicle. Based on the *Model Year 2016 Fuel Economy Guide*, the all-electric Nissan LEAF was listed as a leader in the Midsize Cars category with a combined fuel economy of 114 MPGe.



Compiled from the *Model Year 2016 Fuel Economy Guide* by the U.S. Environmental Protection Agency (EPA) and Department of Energy (DOE).

Left side of ranges (■): conventional vehicles  
Right side of ranges (■): electric vehicles/plug-in hybrids

CONTENTS	INTRODUCTION	CEO MESSAGE	NISSAN'S CSR STRATEGIES	NISSAN'S CSR MANAGEMENT	RENAULT-NISSAN ALLIANCE	CSR DATA	THIRD-PARTY ASSURANCE
ENVIRONMENT	SAFETY	PHILANTHROPY	QUALITY	VALUE CHAIN	EMPLOYEES	ECONOMIC CONTRIBUTION	CORPORATE GOVERNANCE & INTERNAL CONTROL

## PRODUCT INDICATORS – TECHNOLOGIES

### Ratio of Powertrain Type (Shipment Base)

	Unit	Gasoline-powered vehicles	Diesel-powered vehicles	Natural-gas drive vehicles	Hybrid drive vehicles	Electric drive vehicles
Japan	%	55.1	2.7	0.0	3.3	2.1 ▶
North America	%	98.5	0.7			
Europe	%	47.7	49.2			
Other	%	90.7	8.4			


 ▶ GRI G4 Indicators  
 ▶ G4-EN27

Sales of the all-electric Nissan LEAF—the world's best-selling zero-emission car—surpassed 250,000 units in fiscal 2016. The ratio of EVs is steadily improving as the new Note e-POWER and a commercial EV, the e-NV200, were launched.

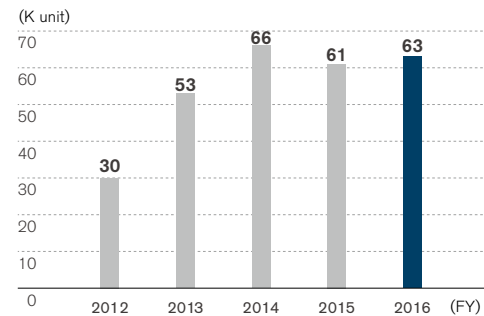
### Green Product Innovation

Nissan believes it is important not only to develop and introduce zero-emission vehicles such as electric vehicles and fuel-cell vehicles, but also to improve the fuel economy of engine-powered vehicles. Nissan's PURE DRIVE title is given to vehicles that not only meet existing fuel economy requirements in each market but clear more stringent internal standards which we periodically review in line with societal demands. PURE DRIVE implements innovative environmental technologies that maximize energy efficiency to lower fuel consumption and reduce CO<sub>2</sub> emissions. Cars featuring these technologies are being marketed worldwide.

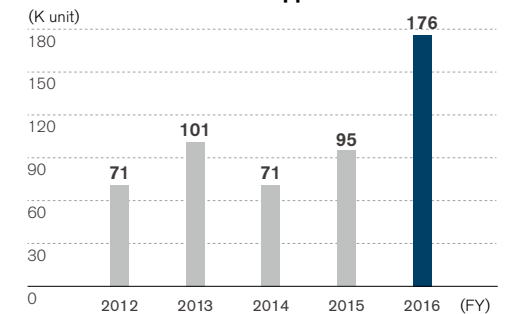
### Core Technologies for Green Products

Nissan strives to develop technologies that maximize the overall energy efficiency of internal combustion engines and improve transmission performance, as well as zero-emission technologies. Nissan's core technologies in this area are lithium-ion batteries, Intelligent Dual Clutch Control Hybrid and the Xtronic transmission (Continuously Variable Transmission, or CVT) system.

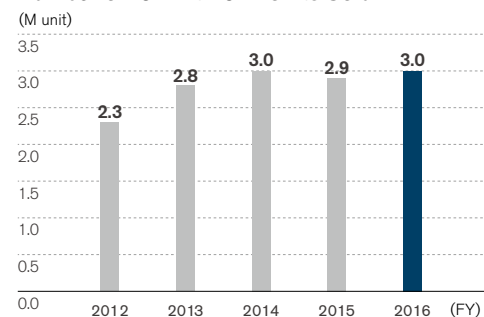
### Number of 100% EV Units Sold



### Number of HEV Units Shipped



### Number of ICE with CVT Units Sold



▶ The Note e-POWER represents 1.1% of global sales.

CONTENTS	INTRODUCTION	CEO MESSAGE	NISSAN'S CSR STRATEGIES	NISSAN'S CSR MANAGEMENT	RENAULT-NISSAN ALLIANCE	CSR DATA	THIRD-PARTY ASSURANCE
ENVIRONMENT	SAFETY	PHILANTHROPY	QUALITY	VALUE CHAIN	EMPLOYEES	ECONOMIC CONTRIBUTION	CORPORATE GOVERNANCE & INTERNAL CONTROL

## EV

The Nissan LEAF is now sold in 47 countries, with sales increasing every year. In 2016, total sales worldwide reached 250,000 vehicles. The second-generation LEAF newly launched in 2016 provides a longer driving range with a battery capacity improved from 24 kWh to 30 kWh.

Nissan also launched the company's first commercial EV, the e-NV200, in the European and Japanese markets in 2014.

## e-POWER

Nissan's e-POWER powertrain combines a gasoline engine with an electric motor, enabling the low noise level of a motor-powered vehicle while offering excellent fuel efficiency. This powertrain was equipped in the new Note in Japan, which took the top spot in the Japan sales ranking for the compact segment in the second half of fiscal 2016.

## HEV

Nissan launched the X-Trail Hybrid in fiscal 2015 with expansion of its electric vehicle (EV) mode and optimized system mode operation to offer 25% improved fuel economy compared to equivalent conventional vehicles, achieving top-level fuel economy in its class.

In fiscal 2013, Nissan launched two rear-wheel-drive vehicles, the Skyline and the Infiniti Q50, equipped with an original hybrid system. Nissan is also expanding use of its hybrid system for front-wheel-drive vehicles. The extremely compact system is combined with the Xtronic transmission in the fiscal 2013 Pathfinder and Infiniti QX60.

## The Xtronic Transmission

Nissan has achieved the goal of shipping 20 million Xtronic-equipped vehicles, with their fuel efficiency benefits, by fiscal 2016 from their first launch in 1992, thereby helping to reduce global CO<sub>2</sub> emissions. Nissan sold 3.03 million Xtronic vehicles in fiscal 2016, bringing the cumulative total to 25 million.

The compact segment includes small and ordinary passenger vehicles with engine displacement under 1,600 cc.

## PRODUCT INDICATORS—OTHER EMISSIONS

### Compliance with Emission Regulations (Passenger Cars Only)

	Unit	(FY)
		2015
Japan 75% lower than 2005 standard (SU-LEV)	%	99
Europe Euro 6b	%	100
U.S. U-LEV/SULEV/ZEV	%	98
China National 5	%	100

While Nissan has zero-emission vehicles, the ultimate clean car, in its portfolio, the company endeavors to make the entire fleet as clean as possible by reducing exhaust emissions. Nissan has introduced vehicles that comply today with each region's or country's more stringent future emission regulations. Due to differences in regulations, there is no direct way to compare by region or country, but this shows the percentage of Nissan's fleet in each location produced to the strictest standards of that region or country.

both PC & LCV



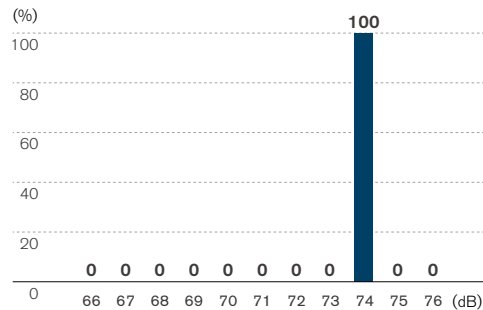
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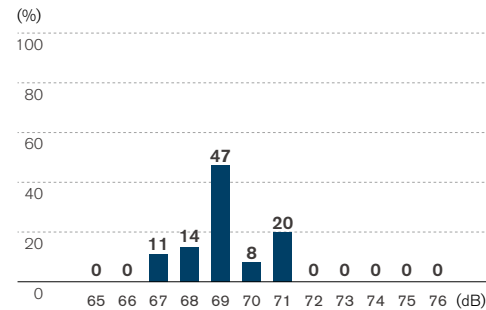
CONTENTS	INTRODUCTION	CEO MESSAGE	NISSAN'S CSR STRATEGIES	NISSAN'S CSR MANAGEMENT	RENAULT-NISSAN ALLIANCE	CSR DATA	THIRD-PARTY ASSURANCE
ENVIRONMENT	SAFETY	PHILANTHROPY	QUALITY	VALUE CHAIN	EMPLOYEES	ECONOMIC CONTRIBUTION	CORPORATE GOVERNANCE & INTERNAL CONTROL

## Share of Noise Emissions

### Japan

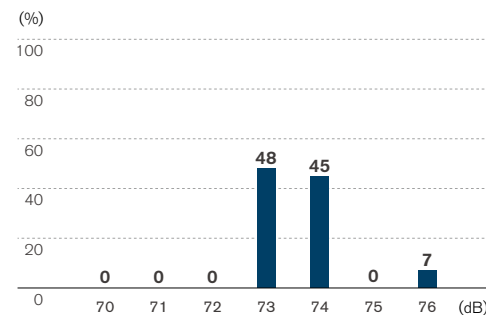


### Europe



Noise emissions are shown by the noise produced by the acceleration of vehicle in accordance with each national regulation. Only complete, built-up imported models are shown for China data.

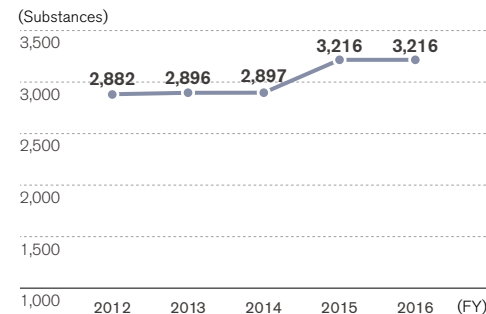
### China



## Regulated Chemical Substances

In 2007, Nissan created a unified global approach to reducing environment-impacting substances. Since then the company has enhanced management of these substances and advanced plans to reduce or to replace their use. Through communication with NGOs, Nissan restricts usage of substances that have potential to be hazardous, that are thought to have a high risk of falling into this category or that have been identified as potential threats even if they are not covered by laws and regulations in each country where it does business. As defined in the Nissan Engineering Standard (NES) titled "Restricted Use of Substances," these substances are banned or subject to controls in line with this approach. Nissan is working to apply this standard from the early development phase onward to the modules, raw materials and service parts that go into all Nissan vehicles. In fiscal 2016, the company revised its standard for assessment of hazards and risks in the Renault-Nissan Alliance, actively applying restrictions to substances that are increasingly the subject of consideration around the world going beyond regulation. As a result, the number of substances covered by the NES rose to 3,216.

## Defined Chemical Substances



►► GRI G4 Indicators  
►► G4-EN27



►► GRI G4 Indicators  
►► G4-EN27

CONTENTS	INTRODUCTION	CEO MESSAGE	NISSAN'S CSR STRATEGIES	NISSAN'S CSR MANAGEMENT	RENAULT-NISSAN ALLIANCE	CSR DATA	THIRD-PARTY ASSURANCE
ENVIRONMENT	SAFETY	PHILANTHROPY	QUALITY	VALUE CHAIN	EMPLOYEES	ECONOMIC CONTRIBUTION	CORPORATE GOVERNANCE & INTERNAL CONTROL

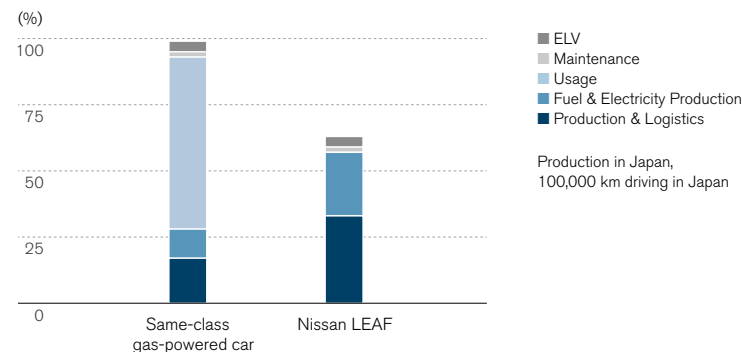
## PRODUCT INDICATORS—LIFECYCLE ASSESSMENTS (LCAs)

### Lifecycle Assessment to Reduce Environmental Impact

Nissan uses the lifecycle assessment (LCA) method to evaluate and comprehensively assess environmental impact in all stages of the vehicle lifecycle, from resource extraction to production, transport, customer use and vehicle disposal. Climate change related to emissions is our primary concern, yet LCAs can also offer insights for management of environmental impacts beyond climate change. The company carries out LCAs for new technologies as they are introduced for better understanding and evaluation of their environmental impacts.

### CO<sub>2</sub> Equivalent Emissions over Vehicle Lifecycle for Nissan LEAF

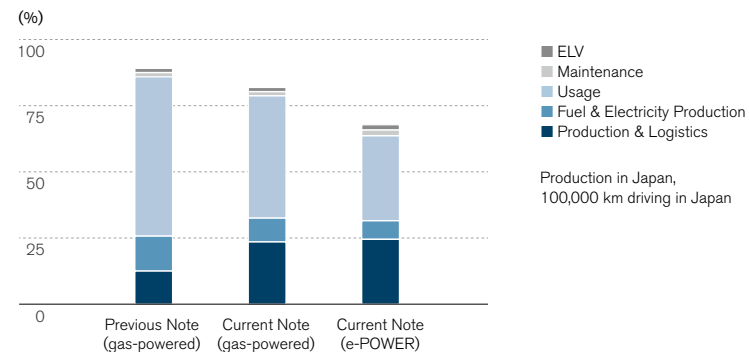
CO<sub>2</sub>, CH<sub>4</sub>, N<sub>2</sub>O, etc.



Company calculations show that the Nissan LEAF reduces CO<sub>2</sub> emissions by up to 40% over its lifecycle compared to gasoline-powered vehicles of the same class. This assessment was certified by a third-party LCA assessment organization, the Japan Environmental Management Association for Industry.

Nissan introduced its new e-POWER system in fiscal 2016, marking another significant milestone in the electrification strategy with lifecycle emission improvements. Calculations show that e-POWER reduces CO<sub>2</sub> emissions by more than 32% over the vehicle's lifecycle compared to the previous-generation Note and by 18% compared to same the same-generation Note.

### CO<sub>2</sub> Equivalent Emissions over Vehicle Lifecycle for Note e-POWER



CO<sub>2</sub>, CH<sub>4</sub>, N<sub>2</sub>O, etc.

Unlike a full EV, an electrified e-POWER vehicle only requires small battery as the system is supported by a gasoline engine as its power source for charging. This means that emissions at the manufacturing stage can be kept at a lower level, similar to that for gasoline-powered vehicles. Nissan is also making efforts to reduce CO<sub>2</sub> emissions in manufacturing by improving the yield ratio of materials, using more efficient manufacturing processes and increasing the use of recycled materials. In the fuel-production and energy-use stages, the weight reduction and optimal energy management of e-POWER vehicles leads to lower CO<sub>2</sub> emissions.

Nissan also continues to pursue technology development on electric powertrains, power savings on ancillary devices and the use of renewable energy to reduce CO<sub>2</sub> emissions over the entire electrified vehicles' lifecycle. In the end-of-life stage, used batteries can be utilized for energy storage and further contribute to CO<sub>2</sub> emission reduction in society.

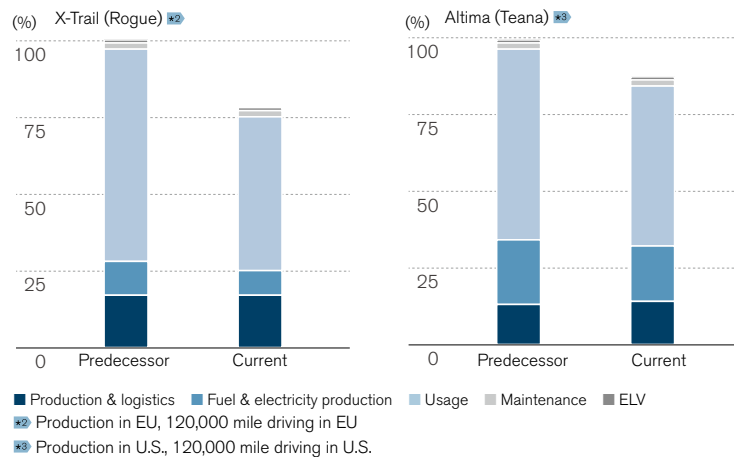
CONTENTS	INTRODUCTION	CEO MESSAGE	NISSAN'S CSR STRATEGIES	NISSAN'S CSR MANAGEMENT	RENAULT-NISSAN ALLIANCE	CSR DATA	THIRD-PARTY ASSURANCE
ENVIRONMENT	SAFETY	PHILANTHROPY	QUALITY	VALUE CHAIN	EMPLOYEES	ECONOMIC CONTRIBUTION	CORPORATE GOVERNANCE & INTERNAL CONTROL

Nissan has been working to enhance the application of the LCA method and to extend quantitative understanding of the environmental impact of its products, especially the most impactful top-selling models worldwide.

With growing societal concerns over air quality, ocean acidification and eutrophication, Nissan has expanded the LCA study scope to chemical types beyond greenhouse gases.

Company calculations show that the current gasoline-powered Note has holistic environmental improvements over the lifecycle with approximately 9%-18% emission reduction for all targeted chemical types, as compared to the predecessor model. It creates well-balanced and holistic environmental benefits for society over the lifecycle.

★1  $\text{CO}_2$ ,  $\text{CH}_4$ ,  $\text{N}_2\text{O}$ , etc.



Nissan also studies on products' environmental impact over a wider range of segments, including small- to large-size gasoline-powered vehicles and zero-emission vehicles. In fiscal 2016, the LCA application rate as a percentage of total sales volume in the EU was more than 90%.

Production in Japan, 100,000 km driving in Japan

Category	Predecessor (g/km)	Current (g/km)
CO <sub>2</sub>	100	0
CH <sub>4</sub>	~45	~15
N <sub>2</sub> O	~45	~15
NO <sub>x</sub>	~45	~15
SO <sub>2</sub>	~45	~15
NM VOC	~45	~15

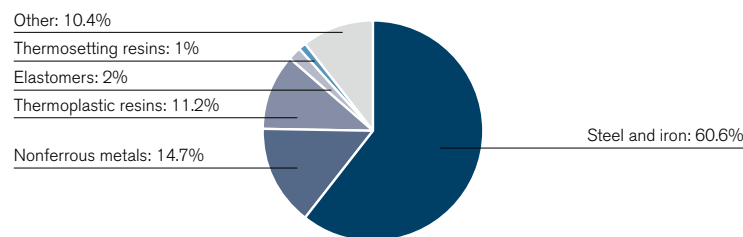
Chemicals	Environmental Impacts
CO <sub>2</sub> – Carbon dioxide	Global warming potential
CH <sub>4</sub> – Methane	Global warming potential, Photochemical ozone creation potential
N <sub>2</sub> O – Nitrous oxides	Global warming potential
NO <sub>x</sub> – Nitrogen oxides	Acidification potential, Photochemical ozone creation potential, Eutrophication Potential
SO <sub>2</sub> – Sulphur dioxide	Acidification potential, Photochemical ozone creation potential
NM VOC – Non-methane volatile organic compound	Photochemical ozone creation potential

CONTENTS	INTRODUCTION	CEO MESSAGE	NISSAN'S CSR STRATEGIES	NISSAN'S CSR MANAGEMENT	RENAULT-NISSAN ALLIANCE	CSR DATA	THIRD-PARTY ASSURANCE
ENVIRONMENT	SAFETY	PHILANTHROPY	QUALITY	VALUE CHAIN	EMPLOYEES	ECONOMIC CONTRIBUTION	CORPORATE GOVERNANCE & INTERNAL CONTROL

## PRODUCT INDICATORS—MATERIALS, RECYCLING

### Material Ratio

Nissan is increasing the use of renewable resources and recycled materials in addition to the traditional approach of using resources more efficiently to reduce reliance on them. The company's efforts with respect to recycled materials are based on the thought that once a natural resource is extracted, it should continue to be used, while maintaining quality, to minimize environmental impact. Nissan has set a target of increasing the recycled material usage ratio per new vehicle for which production begins in fiscal 2016 by 25% in Japan, the United States and Europe. The data shown here represents the status in fiscal 2016.



 GRI G4 Indicators  
 ▶ G4-EN1/G4-EN2/  
 G4-EN27/G4-EN28

### Recycling

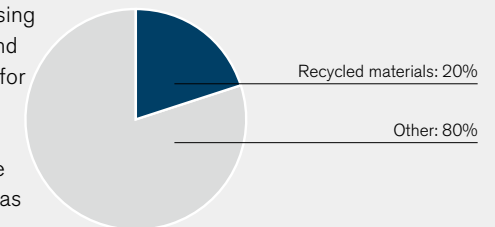
Nissan has defined a long-term goal of maintaining global usage of these natural resources at 2010 levels through 2050.

Toward this end, Nissan is presently researching ways to increase the recovery rate further in order to reclaim and reuse valuable materials from end-of-life vehicles (ELVs). As of fiscal 2016, company calculations showed that Nissan had achieved a recovery rate of 99.7% in Japan.

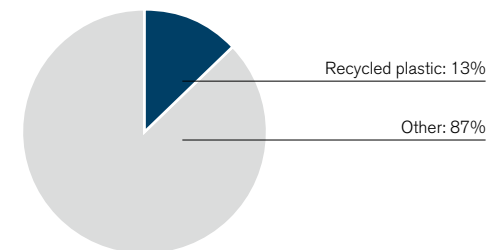
From the early development stage, Nissan considers the use of highly recyclable materials and makes structural improvements for ease of recycling. Since the Note, launched in 2005, all new models have achieved a 95% or greater recyclability rate based on the national regulations on ELVs in regions such as Europe, Japan and Korea.

### Recycled Material Ratio

For production, Nissan has focused efforts on using recycled materials containing steel, aluminum and plastics. As a result, recycled materials account for approximately 20% by weight in the average vehicle. For example, the recycled ratio of cast aluminum in vehicle components such as engine cylinders is over 90% in total. This calculation was based on Nissan production in fiscal 2010.

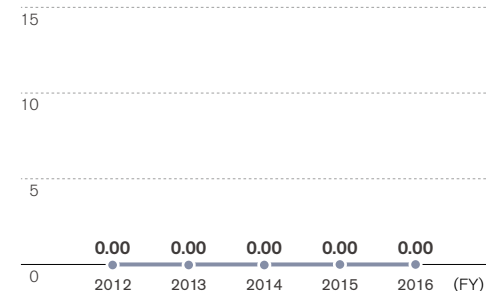


### Recycled Plastic Usage in Vehicle



Ratio of recycled plastic to total plastic was based on the best performance model in Europe. Recycled plastic use in fiscal 2016 was 13%.

### Automotive Shredder Residue to Landfill Ratio (%)



Based on the Automobile Recycling Law in Japan, Nissan calculated the ratio of landfill to residue after removing ferrous and nonferrous metals from ELVs. Nissan achieved a zero landfill ratio in fiscal 2016 by enhancing recycling capability through the acquisition of additional facilities that comply with the law.

 GRI G4 Indicators  
 ▶ G4-EN2/G4-EN27

CONTENTS	INTRODUCTION	CEO MESSAGE	NISSAN'S CSR STRATEGIES	NISSAN'S CSR MANAGEMENT	RENAULT-NISSAN ALLIANCE	CSR DATA	THIRD-PARTY ASSURANCE
ENVIRONMENT	SAFETY	PHILANTHROPY	QUALITY	VALUE CHAIN	EMPLOYEES	ECONOMIC CONTRIBUTION	CORPORATE GOVERNANCE & INTERNAL CONTROL

## PRODUCT INDICATORS—ELV PROGRAMS

### ELV Programs

Nissan has joined forces with other automotive companies to promote the recycling of ELVs through dismantling and shredding. In fiscal 2016, the program in Japan achieved a final recovery ratio for ELVs of 99.7% (actual value), at the same time reducing the amount of automotive shredder residue (ASR) related landfill and incineration disposal to zero based on the calculation method provided by the Japanese government.

This program consists of three phases: First, any Nissan ELVs entering the dismantling process are recycled, including flat steel, cast aluminum, bumpers, interior plastic parts, wire harnesses and precious rare earth metals. Second, specific items such as lithium-ion batteries are collected individually and directed to a dedicated recycling process. Third, residues from the dismantling process are shredded and collected at a dedicated facility.

Since 2004, Nissan and seven other Japanese auto manufacturers have promoted this facility to recycle ASR. Aligned with the Automobile Recycling Law in Japan, this serves as an integral part of a system to recycle ASR effectively, smoothly and efficiently. Nissan is a team leader of this alliance.

Another activity is Nissan's take-back system for ELVs in Europe. This network of Authorized Treatment Facilities was developed for individual countries in collaboration with contracted dismantlers, contracted service providers and governments to be aligned with the European ELV directive.

## RESULTS OF NISSAN GREEN PROGRAM 2016

Targets set for four key initiatives under NGP2016 were fully achieved.

Key Focus Area	NGP2016 Target	NGP2016 Results
Zero-emission vehicle penetration	Achieve number-one global market share	Achieved number-one cumulative sales and market share
Fuel-efficient vehicle expansion	Improve CAFE by 35% from FY2005	Improved by 36.5% (achieved in FY2014)
Corporate carbon footprint minimization	Reduce CO <sub>2</sub> emissions of global corporate activities by 20% (t-CO <sub>2</sub> /vehicle, vs. FY2005)	Reduced by 22.3% (achieved in FY2014)
Natural resource use minimization	Increase recycled material usage ratio per new vehicle by 25%	Achieved rate of over 25%

### Activities for Zero-emission Vehicle Penetration

In addition to promotional efforts to expand penetration of the 100% electric Nissan LEAF, Nissan has developed technologies, such as LEAF to Home and V2G (Vehicle to Grid), in order to realize a zero-emission society.

### Activities for Expanding Fuel-efficient Vehicles

In addition to technological advances including variable compression ratio engine and CVT improvement and vehicle weight reduction, Nissan has introduced a broader lineup of hybrid vehicles, as well as promoting the penetration of the e-POWER powertrain that is equipped in the new Note.

### Activities for Minimizing Corporate Carbon Footprint

Nissan has introduced higher-efficiency equipment and manufacturing processes, energy-saving measures, and the use of renewable energy such as that generated from biomass gas and wind power.

### Activities for Minimizing Natural Resource Use

In collaboration with business partners, Nissan has collected steel and aluminum scrap generated during manufacturing and end-of-life aluminum wheel rims for reuse in new vehicles. In addition, Nissan developed a new electric motor that requires just 40% as much dysprosium as a conventional motor, and is currently implementing it in the Nissan LEAF.

CONTENTS	INTRODUCTION	CEO MESSAGE	NISSAN'S CSR STRATEGIES	NISSAN'S CSR MANAGEMENT	RENAULT-NISSAN ALLIANCE	CSR DATA	THIRD-PARTY ASSURANCE
ENVIRONMENT	SAFETY	PHILANTHROPY	QUALITY	VALUE CHAIN	EMPLOYEES	ECONOMIC CONTRIBUTION	CORPORATE GOVERNANCE & INTERNAL CONTROL

## THIRD-PARTY ASSURANCE

### Third-Party Assurance



#### Independent Assurance Report

To Mr. Fumiaki Matsumoto, Director, Nissan Motor Co., Ltd.

We were engaged by Nissan Motor Co., Ltd. (the "Company") to undertake a limited assurance engagement of the environmental performance indicators listed in the table below for the period from April 1, 2016 to March 31, 2017 (the "Indicators") included in its Sustainability Report 2017 (the "Report") for the fiscal year ended March 31, 2017.

- Energy consumption in manufacturing processes
- CO<sub>2</sub> emissions from manufacturing processes
- CO<sub>2</sub> emissions from the commuting of employees in Japan, U.S. and Europe and the use of sold products
- Water input from the Company's production sites in Japan
- Waste generated from the Company's production sites in Japan

#### The Company's Responsibility

The Company is responsible for the preparation of the Indicators in accordance with its own reporting criteria (the "Company's reporting criteria"), as described in the Report.

#### Our Responsibility

Our responsibility is to express a limited assurance conclusion on the Indicators based on the procedures we have performed. We conducted our engagement in accordance with 'International Standard on Assurance Engagements (ISAE) 3000, Assurance Engagements other than Audits or Reviews of Historical Financial Information', 'ISAE 3410, Assurance Engagements on Greenhouse Gas Statements', issued by the International Auditing and Assurance Standards Board, and the 'Practical Guidelines for the Assurance of Sustainability Information' of the Japanese Association of Assurance Organizations for Sustainability Information. The limited assurance engagement consisted of making inquiries, primarily of persons responsible for the preparation of information presented in the Report, and applying analytical and other procedures, and the procedures performed vary in nature from, and are less in extent than for, a reasonable assurance engagement. The level of assurance provided is thus not as high as that provided by a reasonable assurance engagement. Our assurance procedures included:

- Interviewing with the Company's responsible personnel to obtain an understanding of its policy for the preparation of the Report and reviewing the Company's reporting criteria.
- Inquiring about the design of the systems and methods used to collect and process the Indicators.
- Performing analytical reviews of the Indicators.
- Examining, on a test basis, evidence supporting the generation, aggregation and reporting of the Indicators in conformity with the Company's reporting criteria, and also recalculating the Indicators.
- Visiting to the Company's Oppama plant selected on the basis of a risk analysis.
- Evaluating the overall statement in which the Indicators are expressed.

#### Conclusion

Based on the procedures performed, as described above, nothing has come to our attention that causes us to believe that the Indicators in the Report are not prepared, in all material respects, in accordance with the Company's reporting criteria as described in the Report.

#### Our Independence and Quality Control

We have complied with the Code of Ethics for Professional Accountants issued by the International Ethics Standards Board for Accountants, which includes independence and other requirements founded on fundamental principles of integrity, objectivity, professional competence and due care, confidentiality and professional behavior. In accordance with International Standard on Quality Control 1, we maintain a comprehensive system of quality control including documented policies and procedures regarding compliance with ethical requirements, professional standards and applicable legal and regulatory requirements.

KPMG AZSA Sustainability Co., Ltd.

KPMG AZSA Sustainability Co., Ltd.  
Tokyo, Japan  
June 21, 2017

### [Remarks] Basis of calculation for CO<sub>2</sub> emissions, waste generated and water input subject to third-party assurance

- CO<sub>2</sub> emissions from production sites: Calculated based on Nissan internal standards. The energy use data of each site is based on invoices from suppliers, which are multiplied by a CO<sub>2</sub> emissions coefficient publicly available for each production site.
- CO<sub>2</sub> emissions resulting from employees' commutes: Calculated based on the GHG Protocol Scope 3 Standard. Specifically, the annual CO<sub>2</sub> emissions resulting from each employee's commute are calculated using a standard unit of measurement announced by Japan's Ministry of Economy, Trade and Industry, Ministry of the Environment, and Ministry of Land, Infrastructure, Transport and Tourism. This figure is calculated on the basis that employees working at Global Headquarters commute by bus and other employees use cars that are vehicles designated by Nissan, based on the data they submit when applying for transportation allowances. This is multiplied by the number of employees at each facility or office.
- CO<sub>2</sub> emissions from the use of sold products: Calculated using the average regional CO<sub>2</sub> emissions per vehicle multiplied by estimated average lifecycle mileage and multiplied by fiscal 2016 sales volumes. The average CO<sub>2</sub> emissions for the use phase (including direct emissions only) per unit are calculated for each of our main regions (Japan, U.S., EU and China) and extrapolated from average emissions of these markets for other markets. The Sustainable Mobility Project (SMP) model issued by the International Energy Agency was used to determine estimated average lifecycle mileages.
- Scope 3 emissions figures are estimates subject to varying inherent uncertainties.
- Waste generated from production sites of Nissan Motor Co., Ltd. in Japan: Calculated based on Nissan internal standards. The discharged waste is based on data from truck scales at the sites or data reported by disposal contractors. All discharged waste within the sites concerned is targeted. However, nonsteady and irregular generated waste, waste generated in canteens, waste from permanently stationed companies at the sites, waste generated by external vendors and waste from construction are excluded. In addition, materials recycled in-house, used in reproduction (reused by Nissan) or recycled (as salable, valuable materials) are not categorized as generated waste.
- Water input from production sites of Nissan Motor Co., Ltd. in Japan: Calculated based on Nissan internal standards. Water input is the water withdrawal amount according to billing meters or company meters installed on site. The water withdrawal amount includes drinking water (tap water), industrial-use water, underground water (spring/well water) and rainwater or the like.

CONTENTS	INTRODUCTION	CEO MESSAGE	NISSAN'S CSR STRATEGIES	NISSAN'S CSR MANAGEMENT	RENAULT-NISSAN ALLIANCE	CSR DATA	THIRD-PARTY ASSURANCE
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## GRI index (Environment)

Section	Index	Reference
G4-EN1	Materials used by weight or volume	117, 138
G4-EN2	Percentage of materials used that are recycled input materials	138
G4-EN3	Energy consumption within the organization	117, 118
G4-EN4	Energy consumption outside of the organization	125, 126, 127
G4-EN5	Energy intensity	118
G4-EN6	Reduction of energy consumption	118
G4-EN7	Reductions in energy requirements of products and services	129, 130, 131
G4-EN8	Total water withdrawal by source	117, 120, 121
G4-EN9	Water sources significantly affected by withdrawal of water	–
G4-EN10	Percentage and total volume of water recycled and reused	–
G4-EN11	Location and size of protected areas	–
G4-EN12	Description of significant impacts in protected areas	–
G4-EN13	Habitats protected or restored	–
G4-EN14	Total number of IUCN Red List species in areas affected by operations	–
G4-EN15	Direct greenhouse gas (GHG) emissions (Scope 1)	117, 119, 120
G4-EN16	Energy indirect greenhouse gas (GHG) emissions (Scope 2)	117, 119, 120
G4-EN17	Other relevant indirect greenhouse gas emissions	119, 125, 126, 127
G4-EN18	Greenhouse gas (GHG) emissions intensity	119, 120, 125
G4-EN19	Reduction of greenhouse gas (GHG) emissions	119, 125, 126
G4-EN20	Emissions of ozone-depleting substances (ODS)	–
G4-EN21	NOx, SOx and other significant air emissions	117, 122, 123
G4-EN22	Total water discharge by quality and destination	117, 120, 121
G4-EN23	Total weight of waste by type and disposal method	117, 123, 124
G4-EN24	Total number and volume of significant spills	128
G4-EN25	Weight of transported, imported, exported, or treated hazardous waste	–
G4-EN26	Areas affected by the reporting organization's discharges of water and runoff	–
G4-EN27	Extent of impact mitigation of environmental impacts of products and services	129, 130, 131, 133, 134, 135, 136, 137, 139
G4-EN28	Percentage of products sold and their packaging materials that are reclaimed by category	138
G4-EN29	Significant fines and noncompliance with environmental laws and regulations	128
G4-EN30	Environmental impacts of transporting products, goods, materials, and members of the workforce	119, 124, 125, 126
G4-EN31	Total environmental protection expenditures and investments by type	127
G4-EN32	Percentage of new suppliers that were screened using environmental criteria	23, 73
G4-EN33	Significant actual and potential negative environmental impacts in the supply chain and actions taken	23
G4-EN34	Number of grievances about environmental impacts filed, addressed, and resolved through formal grievance mechanisms	–