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Psychographic Ascription

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MRI-Simmons Spring 2019 Technical Guide Spring 2019 Sample Completion

Interviews were made in a total of **3320** initial clusters.

The recovery sample is shown in the following tables:

SAMPLE DISPOSITION ¹	TOTAL HOUSEHOLDS	MEN	WOMEN
Total Sample Households Initially Selected	66760	36202	30558
Less:Vacant	3015	1697	1318
Address Does Not Exist	959	540	419
Duplicate Address	370	224	146
Ineligible Other (businesses, churches			
group quarters, blind, media affiliate etc.)	2886	1618	1268
Total Eligible Households [A]	59530	32123	27407
Less: Not Contacted	11204	6279	4925
Refused	18591	10642	7949
Language Barriers			
Spanish Language Barriers	396	193	203
Other Language Barrier	697	370	327
Call Back/Appointments	390	201	189
Eligible Other (sick, hard of hearing,			
gated communities, attack dogs, etc.)	5904	3322	2582
Completed Interviews (Initial Clusters Only) [B] Total Completed Interviews (Initial and Added Clusters)	22348 24153	11116 12024	11232 12129
	LOWER	MIDDLE	UPPER
SAMPLE DISPOSITION	INCOME	INCOME	INCOME
Total Sample Households Initially Selected	15720	15699	35341
Less:Vacant	976	778	1261
Address Does Not Exist	375	191	393
Duplicate Address	91	118	161
Ineligible Other (businesses,churches			
group quarters, blind, etc.)	636	657	1593
Total Eligible Households [A]	13642	13955	31933
Less: Not Contacted	2346	2585	6273
Refused	3425	4420	10746
Language Barriers			
Spanish Language Barriers	180	77	139
Other Language Barriers	227	154	316
Call Back/Appointments Eligible Other (sick, hard of hearing,	82	91	217
gated communities, attack dogs, etc.)	1275	1277	3352
Completed Interviews (Initial Clusters Only) [B]	6107	5351	10890
Total Completed Interviews (Initial and Added Clusters)	6601	5733	11819

MRI-Simmons Spring 2019 Technical Guide Spring 2019 Sample Completion

WEIGHTED RESPONSE RATE ²	MEDIA INTERVIEWS (Original Clusters Only)	MEDIA INTERVIEWS (Replacement Clusters Only)	PRODUCT BOOKLET RESPONSE RATE ³
NEW YORK	33.23%	32.64%	17.44%
LOS ANGELES	35.53%	18.89%	17.45%
CHICAGO	38.00%	36.70%	20.13%
PHILADELPHIA	43.13%	36.41%	21.00%
SAN FRANCISCO	34.52%	35.69%	17.07%
BOSTON	31.67%	28.06%	15.86%
HOUSTON	32.42%	35.70%	16.27%
WASHINGTON D.C.	33.38%	30.72%	15.61%
ATLANTA	41.02%	46.16%	21.72%
DALLAS	36.24%	33.75%	17.52%
MIAMI	37.24%	30.72%	19.68%
PHOENIX	41.79%	46.02%	19.40%
SAN ANTONIO	36.97%	42.76%	20.05%
NON TOP 10	45.64%	40.33%	26.20%
TOTAL	42.36%	37.79%	23.32%

¹Per agreement with the MRC, the response rates shown below are calculated on **only** the initially assigned clusters. Additional interviews conducted in added clusters are also included in the study. In addition, the sample disposition uses only unweighted counts; the response rate calculations are made on weighted counts using the probability of selection within market.

²The weighted response rate is based on the initially assigned sample clusters. Weights are applied which reflect the relative probability of selection within market (see Sample Design on pages 1-5 in the Methodology section of Tech Guide). The individual market response rates and the response rate for the balance of the U.S. are based solely on these differential weights. The overall U.S. response rate reflects the differential sizes (number of households) of the ten media markets and the balance of the U.S.

³The calculation for the product booklet response rates are made on weighted counts using the probability of selection within market.

* A SPECIAL NOTICE ABOUT SPANISH SPEAKING POPULATION

Prior to Wave 48, the MRI questionnaire and product booklet were only available in English. When the selected respondent within a household was not able to participate in an English language interview, attempts were made to make use of a translator. This translator might have been a family member, a neighbor or the interviewer. If it was not possible to find an individual to carry out this translation, no interview was conducted. As a result of this procedure, the Spanish speaking population covered by the MRI study prior to Wave 48 was limited to Spanish speaking individuals who are English language capable or who live in households with at least one English language capable individual. We believe that the partial use of bi-lingual interviewers or neighbors resulted in an extension of this covered population to a larger portion of the non-English language capable population. However, because these individuals are not always present, we have chosen to be conservative in our coverage descriptions. As a result, we define the Spanish language population (prior to W48) to be Spanish language individuals who are English language capable or who live in households with at least one English language capable individual.

Beginning with Wave 48, the MRI questionnaire and product booklet are available in both English and Spanish. When the selected respondent within a household is not able to participate in an English language interview, a Spanish language capable interviewer will administer the interview in Spanish, using Spanish-language materials or, a non-Spanish-language capable interviewer will attempt to use an intermediary (also using Spanish language materials). This intermediary may be a family member, a neighbor, etc. If a Spanish-language capable interviewer is not available in the area, and it is not possible to find an intermediary, no interview is conducted. As a result of this procedure, the Spanish speaking population covered by the MRI study (beginning in Wave 48) is limited to the availability of Spanish-speaking interviewers or to the presence of at least one English language capable intermediary.

* A NOTICE ABOUT NEW RACE CLASSIFICATION

Beginning with the 2000 Census, the race question allowed for multi-classification (i.e. a person may claim to be two or more races). MRI implemented this question change in W48. For this reason choices under the new definition will add to greater than 100 percent. In addition, prior to the 2000 Census, Hispanics who claimed to be a race other than "White" were predominantly reassigned to a "White" race classification. This is no longer the case. Beginning with Wave 48 in the Spring 2003 report, MRI post-stratified race using the new census race definitions and questions. This post-stratification entailed classifying respondents as "White Only," "Black/African American Only," or "Other Race" (which included respondents claiming to be Asian, American Indian or Alaska Native, or respondents who claimed to be of two or more races.)

* A NOTICE ABOUT NEW OCCUPATION CLASSIFICATION

Beginning with the 2000 Census, the revised Standard Occupation Classification System was employed to code Census occupational data. Beginning with the Fall 2004 report, MRI is releasing these new occupational codes. The old occupational codes are no longer available because of the break in trend between the two coding structures. (See note to clients accompanying release of Fall 2004 report or go to http://www.gfkmri.com and select "Info".)

Special Notice to Clients: Weighting for Spanish Language Capability

Beginning with Wave 64 (the second wave of the Spring 2011 Report), GfK MRI has added the question asking "language personally spoken in the home" to its set of variables used in the sample balancing algorithm. Respondents are classified into one of five mutually exclusive classifications. They are:

- Speaks only English
- Speaks mostly English, but some Spanish
- Speaks mostly Spanish, but some English
- Speaks only Spanish
- Speaks both equally or other language

The weighting is only applied to Hispanic respondents in the survey.

GfK MRI is using the most recent Nielsen universe estimates for these categories in the sample balancing algorithm. Nielsen is considered to be the standard for establishing language propensities among Hispanics.

The Media Rating Council (MRC) Guidelines require accredited companies to communicate the expected impact of this change on audience ratings and sampling efficiency. To comply with that standard, the following table shows the approximate impact on print audience levels for a single year's estimates (based on an analysis of Spring 2011 data):

	Number Of Publications	% of Total Publications	% Relative Change
	5	2.31%	+2.00% or greater
	6	2.78%	+1.00 to +1.99%
	29	13.43%	0.00 to +0.99%
	83	38.43%	0.00 to -0.99%
	60	27.78%	-1.00 to -1.99%
	26	12.04%	-2.00 to -2.99%
	7	3.24%	-3.00% or greater
Total	216	100.00%	

The expected relative changes, while generally extremely small, reflect the increased weights given to Spanish dominant respondents who are generally less likely to read English language magazines. Additionally, it is reasonable to assume that any media brand that reaches disproportionately more Spanish dominant Hispanics than English dominant Hispanics would experience some audience increase with the introduction of this sample balancing variable. The opposite effect is likely for those media brands that attract disproportionately more English dominant Hispanics than they do Spanish dominant Hispanics.

Our analysis of the effect on effective sample size reveals that there is an approximate loss of 1% in statistical efficiency.

MRI-Simmons Spring 2019 Technical Guide DISTRIBUTION OF FINAL WEIGHTS

Weights in	Number of		
Thousands	Respondents	%	Cumulative %
0-0.99	226	0.9	0.9
1.00-1.99	1489	6.2	7.1
2.00-2.99	2194	9.1	16.2
3.00-3.99	2350	9.7	25.9
4.00-4.99	2194	9.1	35.0
5.00-5.99	1945	8.1	43.0
6.00-6.99	1649	6.8	49.9
7.00-7.99	1373	5.7	55.6
8.00-8.99	1218	5.0	60.6
9.00-9.99	1005	4.2	64.8
10.00-14.99	3703	15.3	80.1
15.00-19.99	1855	7.7	87.8
20.00-24.99	1053	4.4	92.1
25.00-29.99	650	2.7	94.8
30.00+	1250	5.2	100.0
TOTAL	24154	100.0	

^{*}Totals in table may not equal 100% due to rounding

SPRING 2019 MAGAZINE GROUPS

The composition of the magazine groups at the time of reporting is as shown below. The audiences reported for these groups are the gross audiences in all instances.

BONNIER MAGAZINE NETWORK

BOATING

FIELD & STREAM

FLYING

MOTORCYCLIST

OUTDOOR LIFE

POPULAR SCIENCE

SALT WATER SPORTSMAN

YACHTING

BONNIER MARINE AND AVIATION GROUP

BOATIN

FLYING

SALT WATER SPORTSMAN

YACHTING

THE BONNIER OUTDOOR GROUP

FIELD & STREAM

OUTDOOR LIFE

CONDÉ NAST PACKAGE

ALLURE

ARCHITECTURAL DIGEST

BON APPÉTIT

CONDÉ NAST TRAVELER

GOLF DIGEST

GQ (GENTLEMEN'S QUARTERLY)

THE NEW YORKER

VANITY FAIR

VOGUE

W

WIRED

FOUR WHEELER GROUP

4 WHEEL & OFF-ROAD

FOUR WHEELER

HEARST DESIGN GROUP

ELLE DÉCOR

HOUSE BEAUTIFUL

VERANDA

HEARST MEN'S GROUP

CAR AND DRIVER

ESQUIRE

MEN'S HEALTH

POPULAR MECHANICS

ROAD & TRACK

HEARST MAGAZINE GROUP

BICYCLING

CAR AND DRIVER

COSMOPOLITAN
COUNTRY LIVING

ELLE

ELLE DÉCOR

ESQUIRE

FOOD NETWORK MAGAZINE

GOOD HOUSEKEEPING

HARPER'S BAZAAR

HGTV MAGAZINE

HOUSE BEAUTIFUL

MARIE CLAIRE

MEN'S HEALTH

O, THE OPRAH MAGAZINE

POPULAR MECHANICS

PREVENTION

REDBOOK

ROAD & TRACK

RUNNER'S WORLD

TOWN & COUNTRY

VERANDA

WOMAN'S DAY

WOMEN'S HEALTH

THE OUTDOOR SPORTSMAN TROPHY GROUP

GAME & FISH

GUNS & AMMO

HUNTING

IN-FISHERMAN

TRUSTED MEDIA BRANDS, INC. GROUP

BIRDS AND BLOOMS

COUNTRY

THE FAMILY HANDYMAN

READER'S DIGEST

REMINISCE

TASTE OF HOME

FREQUENCY OF PUBLICATION

There are instances of alterations in the frequency of publication either by adding or dropping issues in specified time periods. This should be borne in mind when using the data.

MAGAZINE	MEASURED AS	ACTUALLY
Allure	Monthly	Published 11 times a year.
Architectural Digest	Monthly	Published 11 times a year.
The Atlantic	Monthly	Published 10 times a year.
Automobile	Monthly	Published 10 times a year.
Bassmaster	Bi-Monthly	Published 8 times a year.
Bloomberg Businessweek	Weekly	Published 45 times a year.
Boating	Monthly	Published 9 times a year.
Bon Appetit	Monthly	Published 11 times a year.
Conde Nast Traveler	Monthly	Published 8 times a year.
Cooking with Paula Deen	Bi-Monthly	Published 7 times a year.
Country Living	Monthly	Published 10 times a year.
Discover	Monthly	Published 10 times a year.
EatingWell	Bi-Monthly	Published 10 times a year.
The Economist	Weekly	Published 51 times a year.
Elle Decor	Monthly	Published 10 times a year.
Entertainment Weekly	Weekly	Published 34 times a year.
Entrepreneur	Monthly	Published 8 times a year.
ESPN - The Magazine	Tri-Weekly	Published 11 times a year.
Esquire	Monthly	Published 8 times a year.
Essence	Monthly	Published 10 times a year.
The Family Handyman	Bi-Monthly	Published 8 times a year.
First for Women	Tri-weekly	Published 18 times a year.
Food Network Magazine	Monthly	Published 10 times a year.
Forbes	Monthly	Published 10 times a year.
Game & Fish	Monthly	Published 10 times a year.
Golf Digest	Monthly	Published 11 times a year.
Golfweek	Monthly	Published 9 times a year.
GQ	Monthly	Published 10 times a year.
Harper's Bazaar	Monthly	Published 10 times a year.

MAGAZINE	MEASURED AS	ACTUALLY
Health	Monthly	Published 10 times a year.
HGTV Magazine	Monthly	Published 10 times a year.
House Beautiful	Monthly	Published 10 times a year.
Hunting	Bi-monthly	Published 8 times a year.
In-Fisherman	Bi-monthly	Published 7 times a year.
The Magnolia Journal	Bi-Monthly	Published 4 times a year.
Martha Stewart Living	Monthly	Published 10 times a year.
Marie Claire	Monthly	Published 11 times a year.
Men's Health	Monthly	Published 10 times a year.
Money	Monthly	Published 10 times a year.
National Geographic Kids	Monthly	Published 10 times a year.
New York Magazine	Bi-weekly	Published 26 times a year.
The New Yorker	Weekly	Published 47 times a year.
Outdoor Life	Bi-Monthly	Published 4 times a year.
Outside	Monthly	Published 8 times a year.
People en Español	Monthly	Published 9 times a year.
Popular Mechanics	Monthly	Published 9 times a year.
Popular Science	Bi-Monthly	Published 4 times a year.
Rachael Ray Every Day	Monthly	Published 10 times a year.
Reader's Digest	Monthly	Published 10 times a year.
Road & Track	Monthly	Published 10 times a year.
Salt Water Sportsman	Monthly	Published 9 times a year.
Shape	Monthly	Published 10 times a year.
Ski	Monthly	Published 6 times a year.
Smithsonian	Monthly	Published 11 times a year.
Sports Illustrated	Bi-Weekly	Published 26 times a year.
Sunset	Monthly	Published 7 times a year.
Time	Weekly	Published 44 times a year.
Town & Country	Monthly	Published 9 times a year.
TV Guide Magazine	Bi-weekly	Published 26 times a year.
VFW Magazine	Monthly	Published 10 times a year.

MAGAZINE	MEASURED AS	<u>ACTUALLY</u>
WebMD Magazine	Bi-monthly	Published 8 times a year.
Wine Spectator	Tri-weekly	Published 15 times a year.
Wired	Monthly	Published 11 times a year.
Woman's Day	Monthly	Published 10 times a year.
Women's Health	Monthly	Published 10 times a year.

NEWSPAPER DISTRIBUTED MAGAZINE

The estimates for the following newspaper distributed magazine is based on the readers of the appropriate carriers.

Parade Carrier Newspapers

The current carrier list was used to construct the estimates for the magazine specified above. In order to meet the tabulation schedule, February $15^{\rm th}$ was established as the deadline for MRI to receive the list. Any changes that were brought to our attention after this date were not included.

Parade

Anniston Star	AL
Athens News Courier	AL
Cullman Times	AL
Dothan Eagle	AL
Gadsden Times	AL
Huntsville Times	AL
Mobile Press-Register	AL
Talladega Daily Home	AL
Tuscaloosa News	AL
Camden News	AR
Conway Log Cabin Democrat	AR
Fort Smith Times Record	AR
Magnolia Banner-News	AR
Northwest Arkansas Democrat-Gazette	AR
South Arkansas News	AR
Arizona Daily Star	AZ
Arizona Republic	AZ
Flagstaff Arizona Daily Sun	AZ
Kingman Daily Miner	AZ
Lake Havasu Today's News-Herald	AZ
Prescott Daily Courier	AZ
Sun City Daily News-Sun	AZ
Yuma Sun	AZ
Bakersfield Californian	CA
Chico Enterprise-Record	CA
East Bay Times	CA
Eureka Times-Standard	CA
Fairfield Daily Republic	CA
Fresno Bee	CA
Hanford Sentinel	CA
Inland Valley Daily Bulletin	CA
Lake County Record-Bee	CA
Long Beach Press-Telegram	CA
Los Angeles Daily News	CA
Los Angeles Times	CA
Marin Independent Journal	CA
Merced Sun-Star	CA
Modesto Bee	CA
Monterey County Herald	CA
Napa Valley Register	CA
Orange County Register	CA
Palm Springs Desert Sun	CA
Palmdale Antelope Valley Press	CA
Pasadena Star-News	CA
Porterville Recorder	CA
Press-Dispatch	CA
Red Bluff Daily News	CA
Redding Record Searchlight	CA
Ridgecrest Daily Independent	CA

Riverside Press-Enterprise	CA
Sacramento Bee	CA
San Bernardino Sun	CA
San Diego Union-Tribune	CA
San Gabriel Valley Tribune	CA
San Jose Mercury News	CA
San Luis Obispo Tribune	CA
Santa Barbara News-Press	CA
Santa Clarita Signal	CA
Santa Cruz Sentinel	CA
Santa Maria Times	CA
Santa Rosa Press Democrat	CA
Siskiyou Daily News	CA
Sonora Union Democrat	CA
Stockton Record	CA
Torrance Daily Breeze	CA
Ukiah Daily Journal	CA
Vacaville Reporter	CA
Vallejo Times-Herald	CA
Ventura County Star	CA
Whittier Daily News	CA
Woodland Daily Democrat	CA
Boulder Daily Camera	СО
Canon City Daily Record	СО
Colorado Springs Gazette	СО
Denver Post	СО
Grand Junction Daily Sentinel	СО
Longmont Daily Times-Call	СО
Loveland Reporter-Herald	СО
Montrose Daily Press	СО
Pueblo Chieftain	СО
Trinidad Chronicle-News	СО
Hartford Courant	СТ
Manchester Journal Inquirer	СТ
Meriden-Wallingford Record-Journal	CT
Middletown Press	CT
New Britain Herald Press	CT
New Haven Register	CT
New London Day	CT
Norwich Bulletin	CT
Torrington Register Citizen	CT
Waterbury Republican	СТ
Washington Post	DC
Delaware State News (Dover)	DE
Bradenton Herald	FL
Crystal River Citrus County Chronicle	FL
Daytona Beach News-Journal	FL
Florida Times-Union	FL
Fort Myers News-Press	FL
Fort Pierce Tribune	FL
Fort Walton Northwest Florida Daily News	FL
Gainesville Sun	FL

Lakeland Ledger	Fl	L
Leesburg Daily Commercial	Fl	L
Melbourne Florida Today	Fl	L
Miami Herald	Fl	L
Naples Daily News	Fl	L
Ocala Star-Banner	Fl	L
Orlando Sentinel	Fl	L
Palm Beach Post	Fl	L
Panama City News Herald	FL	L
Sarasota Herald-Tribune	Fl	L
Sebring Highlands Today	Fl	L
South Florida Sun Sentinel	Fl	L
St. Augustine Record	Fl	L
Stuart News	Fl	L
Tallahassee Democrat	Fl	L
Tampa Bay Times	Fl	L
The Villages Daily Sun	Fl	L
Vero Beach Press-Journal	Fl	L
Athens Banner-Herald	G.	Α
Atlanta Journal-Constitution	G.	Α
Augusta Chronicle	G.	Α
Columbus Ledger-Enquirer	G.	Α
Dalton Daily Citizen	G.	Α
Macon Telegraph	G	Α
Milledgeville Union Recorder	G.	Α
Moultrie Observer	G.	Α
Savannah Morning News	G.	Α
Thomasville Times-Enterprise	G.	Α
Tifton Gazette	G.	Α
Valdosta Daily Times	G.	Α
Ames Tribune	IA	4
Cedar Rapids Gazette	IA	١
Clinton Herald	I/A	١
Davenport Quad City Times	IA	4
Des Moines Register	IA	١
Fort Dodge Messenger	IA	١
Marshalltown Times-Republican	IA	١
Mason City Globe-Gazette	IA	١
Oskaloosa Herald	IA	١
Ottumwa Courier	IA	١
Sioux City Journal	IA	4
Waterloo Courier	IA	١
Boise Idaho Statesman	IC)
Idaho Falls Post-Register	IC)
Lewiston Morning Tribune	IC)
Nampa Idaho Press-Tribune	IC)
Pocatello Idaho State Journal	ID)
Twin Falls Times-News	ID)
Alton Telegraph	IL	-
Belleville News-Democrat	IL	
Bloomington Pantagraph	IL	-
Canton Daily Ledger	IL	-

Carbondale Southern Illinoisan	IL
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Manhattan Mercury	KS

McPherson Sentinel	KS
Newton Kansan	KS
Ottawa Herald	KS
Pittsburg Morning Sun	KS
Salina Journal	KS
Topeka Capital-Journal	KS
Wichita Eagle	KS
Ashland Independent	KY
Bowling Green Daily News	KY
Corbin Times-Tribune	KY
Elizabethtown News-Enterprise	KY
Glasgow Daily Times	KY
Henderson Gleaner	KY
Kentucky Enquirer	KY
Lexington Herald-Leader	KY
Louisville Courier-Journal	KY
Madisonville Messenger	KY
Maysville Ledger Independent	KY
Owensboro Messenger-Inquirer	KY
Richmond Register	KY
Somerset Commonwealth-Journal	KY
Baton Rouge Advocate	LA
DeRidder Beauregard Daily News	LA
Houma Courier	LA
Lake Charles American Press	LA
Leesville Daily Leader	LA
New Orleans Times-Picayune	LA
Sulphur Southwest Daily News	LA
Boston Globe	MA
Brockton Enterprise	MA
Cape Cod Times	MA
Fall River Herald News	MA
Fitchburg Sentinel & Enterprise	MA
Framingham MetroWest Daily News	MA
Gloucester Daily Times	MA
Lowell Sun	MA
Milford Daily News	MA
New Bedford Standard-Times	MA
Newburyport Daily News	MA
North Andover Eagle-Tribune	MA
Pittsfield Berkshire Eagle	MA
Quincy Patriot Ledger	MA
Salem News	MA
Springfield Republican	MA
Taunton Daily Gazette	MA
Worcester Telegram & Gazette	MA
	MD
Annapolis Capital Baltimore Sun	MD
Carroll County Times	MD
Cumberland Times-News	MD
Easton Star Democrat	MD
Frederick News-Post	MD

Hagerstown Herald-Mail	MD
Augusta Kennebec Journal	ME
Bangor Daily News	ME
Lewiston Sun-Journal	ME
Maine Telegram	ME
Waterville Morning Sentinel	ME
Adrian Daily Telegram	MI
Bay City Times	MI
Cheboygan Daily Tribune	MI
Coldwater Daily Reporter	MI
Detroit Free Press Flint Journal	MI MI
	MI
Grand Rapids Press	MI
Hillsdale Daily News Holland Sentinel	MI
Huron Daily Tribune	MI
Ionia Sentinel Standard	MI
Jackson Citizen Patriot	MI
Kalamazoo Gazette	MI
Lansing State Journal	MI
Macomb Daily	MI
Marquette Mining Journal	MI
Midland Daily News	MI
Monroe News	MI
Mount Pleasant Morning Sun	MI
Muskegon Chronicle	MI
Oakland Press	MI
Petoskey News-Review	MI
Royal Oak Daily Tribune	MI
Saginaw News	MI
Sault Sainte Marie Evening News	MI
Sturgis Journal	MI
Traverse City Record-Eagle	MI
Bemidji Pioneer	MN
Brainerd Daily Dispatch	MN
Crookston Daily Times	MN
Duluth News-Tribune	MN
Mankato Free Press	MN
Minneapolis Star Tribune	MN
New Ulm Journal	MN
Rochester Post-Bulletin	MN
St. Paul Pioneer Press	MN
West Central Tribune	MN
Winona Daily News	MN
Camdenton Lake Sun	MO
Cape Girardeau Southeast Missourian	MO
Chillicothe Constitution-Tribune	MO
Fulton Sun	MO
Hannibal Courier-Post	MO
Jefferson City News Tribune	MO
Joplin Globe	MO
Kansas City Star	MO

Kirksville Daily Express	MO
Mexico Ledger	MO
Moberly Monitor-Index & Democrat	MO
Neosho Daily News	МО
Park Hills Daily Journal	MO
Rolla Daily News	MO
Sedalia Democrat	МО
Springfield News-Leader	MO
St. Joseph News-Press	MO
St. Louis Post-Dispatch	MO
West Plains Daily Quill	MO
Biloxi-Gulfport Sun Herald	MS
Columbus Commercial Dispatch	MS
Greenville Delta Democrat-Times	MS
Greenwood Commonwealth	MS
McComb Enterprise-Journal	MS
Meridian Star	MS
Northeast Mississippi Daily Journal (Tupelo)	MS
Billings Gazette	MT
Bozeman Daily Chronicle	MT
Butte-Anaconda Montana Standard	MT
Helena Independent Record	MT
Kalispell Daily Inter Lake	MT
Missoula Missoulian	MT
Asheboro Courier-Tribune	NC NC
Asheville Citizen-Times	
Burlington Times-News	NC
Charlotte Observer	NC
Durham Herald-Sun	NC
Fayetteville Observer	NC
Gastonia Gaston Gazette	NC
Goldsboro News-Argus	NC
Greensboro News & Record	NC
Greenville Daily Reflector Hendersonville Times-News	NC
	NC
Jacksonville Daily News	NC
Kinston Free Press	NC NC
Mount Airy News	NC
New Bern Sun-Journal	NC
Raleigh News & Observer	NC
Shelby Star Wilmington Star Nows	NC
Wilmington Star-News Winston-Salem Journal	NC
Bismarck Tribune	ND
Devils Lake Journal	ND
Dickinson Press	ND
Fargo Forum	ND
Grand Forks Herald	ND
Jamestown Sun	ND
Minot Daily News	ND
Beatrice Daily Sun	NE
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Norman Transcript	OK
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Portland Oregonian	OR
Allentown Morning Call	PA
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Bedford Daily Gazette	PA
Bucks County Courier Times	PA
Carlisle Sentinel	PA

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Doylestown Intelligencer	PA
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Easton Express-Times	PA
Erie Times-News	PA
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Hazleton Standard-Speaker	PA
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Huntingdon Daily News	PA
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Meadville Tribune	PA
New Castle News	PA
Norristown Times Herald	PA
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Pittsburgh Post-Gazette	PA
Pocono Record	PA
Pottstown Mercury	PA
Pottsville Republican & Herald	PA
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Shamokin-Mount Carmel News-Item	PA
Sharon Herald	PA
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Tyrone Daily Herald	PA
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Waynesboro Record Herald	PA
West Chester Daily Local News	PA
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Wilkes-Barre Voice	PA
Williamsport Sun-Gazette	PA
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Charleston Post and Courier	SC
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Greenville News	SC
Greenwood Index Journal	SC
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Spartanburg Herald-Journal	SC
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Mitchell Daily Republic	SD
Rapid City Journal	SD
Watertown Public Opinion	SD
Chattanooga Times Free Press	TN

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Dyersburg State Gazette	TN
Johnson City Press	TN
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Shelbyville Times-Gazette	TN
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Amarillo Globe-News	TX
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Brownsville El Nuevo Heraldo	TX
Brownsville Herald	TX
Brownwood Bulletin	TX
Bryan-College Station Eagle	TX
Corpus Christi Caller-Times	TX
Dallas Morning News	TX
Denton Record-Chronicle	TX
Fort Worth Star-Telegram	TX
Gainesville Daily Register	TX
Greenville Herald-Banner	TX
Harlingen Valley Morning Star	TX
Huntsville Item	TX
Jacksonville Daily Progress	TX
Kerrville Daily Times	TX
Killeen Daily Herald	TX
Lubbock Avalanche-Journal	TX
McAllen Monitor	TX
Midland Reporter-Telegram	TX
Odessa American	TX
Palestine Herald-Press	TX
Paris News	TX
Plainview Daily Herald	TX
San Angelo Standard-Times	TX
Temple Daily Telegram	TX
Texarkana Gazette	TX
Tyler Courier-Times-Telegraph	TX
Victoria Advocate	TX
Waco Tribune-Herald	TX
Waxahachie Daily Light	TX
Wichita Falls Times Record News	TX
Logan Herald Journal	UT
Provo Daily Herald	UT
Salt Lake Deseret Morning News	UT
Salt Lake Tribune	UT
Fredericksburg Free Lance-Star	VA
Harrisonburg Daily News-Record	VA
Newport News Daily Press	VA
Norfolk Virginian-Pilot	VA
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Petersburg Progress-Index	VA
Richmond Times-Dispatch	VA
Roanoke Times	VA
Winchester Star	VA
Bennington Banner	VT
Brattleboro Weekend Reformer	VT
Bellingham Herald	WA
Ellensburg Daily Record	WA
Kennewick Tri City Hearld	WA
Kitsap Sun	WA
Longview Daily News	WA
Olympia Olympian	WA
Seattle Times	WA
Skagit Valley Herald	WA
Spokane Spokesman-Review	WA
Tacoma News Tribune	WA
Vancouver Columbian	WA
Walla Walla Union Bulletin	WA
Wenatchee World	WA
Yakima Herald-Republic	WA
Appleton Post-Crescent	WI
Baraboo News-Republic/South Central Wisconsin	WI
Beaver Dam Daily Citizen	WI
Central Wisconsin Sunday	WI
Chippewa Falls Herald	WI
Eau Claire Leader-Telegram	WI
Fond Du Lac Reporter	WI
Green Bay Press Gazette	WI
Kenosha News	WI
La Crosse Tribune	WI
Manitowoc Two Rivers Herald Times Reporter	WI
Milwaukee Journal Sentinel	WI
Oshkosh Northwestern	WI
Portage Daily Register	WI
Racine Journal Times	WI
Sheboygan Press	WI
Wausau Daily Herald	WI
Wisconsin State Journal	WI
Beckley Register Herald	WV
Bluefield Daily Telegraph	WV
Charleston Gazette Mail	WV
Clarksburg Exponent Telegram	WV
Fairmont Times-West Virginian	WV
Martinsburg Journal	WV
Mineral Daily News-Tribune and Mountain Echo (Keyser)	WV
Morgantown Dominion-Post	WV
Parkersburg News and Sentinel	WV
Wheeling News-Register	WV
Casper Star Tribune	WY
Rock Springs Daily Rocket-Miner	WY
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MRI-Simmons Spring 2019 Definition of Media Quintiles

Magazines

Number of reported magazines for which respondent read the average issue, computed on a monthly basis (weeklies weighted by 4, monthlies weighted by 1, and so forth).

-	Men			Women		
	Range	Share of Volume	Average Penetration	Range	Share of Volume	Average Penetration
Quintile I	7+	70.6%	13.8	10+	65.3%	19.0
Quintile II	3-6	21.2%	4.1	5-9	23.2%	6.7
Quintile III	2	7.5%	1.5	2-4	9.6%	2.8
Quintile IV	1	0.7%	0.1	1	1.9%	0.6
Quintile V	0	0.0%	0.0	0	0.0%	0.0
Top ½ (Heavy)	2+ 0-1	96.7% 3.3%	7.5 0.3	3+ 0-2	94.6% 5.4%	11.0 0.6
Bottom ½ (Light)	0-1	3.370	0.3	0-2	5.470	0.0

Newspapers

Number of newspapers read in an average 28-day period developed from a weighted average of daily newspapers read in a week (weighted by 4) and the number of Sunday papers read in 4 weeks (weighted by 1), based on the number of issues of newspapers respondent reported reading for each of the two periods.

	Men			Women		
	Range	Share of Volume	Average Penetration	Range	Share of Volume	Average Penetration
Quintile I	10+	87.2%	24.7	10+	86.1%	23.6
Quintile II	1-9	12.8%	3.6	1-9	13.9%	3.8
Quintile III	0	0.0%	0.0	0	0.0%	0.0
Quintile IV	0	0.0%	0.0	0	0.0%	0.0
Quintile V	0	0.0%	0.0	0	0.0%	0.0
Top ½ (Heavy)	1+	100.0%	11.3	1+	100.0%	11.0
Bottom 1/2 (Light)	0	0.0%	0.0	0	0.0%	0.0

Radio

Number of half hours listened to Monday to Friday all day, developed from a weighted average of the number of half hours listened to on an average weekday.

	Men			Women		
	Range	Share of Volume	Average Penetration	Range	Share of Volume	Average Penetration
Quintile I	46+	62.3%	86.8	36+	64.2%	74.6
Quintile II	21-45	21.7%	30.2	16-35	20.6%	24.0
Quintile III	11-20	10.4%	14.5	10-15	10.1%	11.8
Quintile IV	1-10	5.5%	7.7	1-9	5.1%	5.9
Quintile V	0	0.0%	0.0	0	0.0%	0.0
Top ½ (Heavy)	15+	90.5%	50.3	11+	90.6%	42.2
Bottom ½ (Light)	0-14	9.5%	5.3	0-10	9.4%	4.4

MRI-Simmons Spring 2019 Definition of Media Quintiles

TV - Total

Number of half hours viewed per week for all time periods, developed from a weighted average of the number of half hours viewed on an average day. TV Quintiles include any and all TV watching and, thus, include cable, satellite and other viewing.

o .	Men			Women		
	Range	Share of Volume	Average Penetration	Range	Share of Volume	Average Penetration
Quintile I	89+	49.7%	140.0	91+	50.5%	144.6
Quintile II	56-88	24.9%	70.2	56-90	24.6%	70.6
Quintile III	35-55	15.8%	44.6	34-55	15.5%	44.5
Quintile IV	14-34	8.4%	23.8	13-33	8.2%	23.4
Quintile V	0-13	1.2%	3.3	0-12	1.1%	3.3
Top ½ (Heavy)	45+	83.4%	94.0	45+	83.9%	96.1
Bottom 1/2 (Light)	0-44	16.6%	18.7	0-44	16.1%	18.5

Outdoor

Number of miles driven in town, city or suburb as driver or passenger in a car or truck in the past week.

	Men			Women		
	Range	Share of Volume	Average Penetration	Range	Share of Volume	Average Penetration
Quintile I	300	41.3%	300.0	201+	51.8%	288.2
Quintile II	200-299	33.3%	241.9	76-200	26.9%	149.2
Quintile III	76-199	15.4%	112.1	44-75	12.6%	70.0
Quintile IV	29-75	7.9%	57.6	28-43	6.6%	36.4
Quintile V	0-28	2.1%	15.2	0-27	2.1%	11.6
Top ½ (Heavy)	125+	83.7%	243.3	75+	85.5%	189.9
Bottom ½ (Light)	0-124	16.3%	47.4	0-74	14.5%	32.2

TV Prime Time

Number of half hours viewed per week for the day part.

		Men			Women			
	Range	Share of Volume	Average Penetration	Range	Share of Volume	Average Penetration		
Quintile I	36+	44.5%	41.6	37+	44.2%	41.9		
Quintile II	24-35	31.9%	29.8	24-36	31.7%	30.0		
Quintile III	11-23	18.3%	17.1	11-23	18.2%	17.2		
Quintile IV	1-10	5.2%	4.9	1-10	5.9%	5.6		
Quintile V	0	0%	0.0	0	0%	0.0		
Top ½ (Heavy)	17+	87.3%	32.6	18+	86.7%	32.8		
Bottom ½ (Light)	0-16	12.7%	4.7	0-17	13.3%	5.0		

MRI-Simmons Spring 2019 Definition of Media Quintiles

Internet

Number of hours used in an average week.

		Men			Women	
	Range	Share of Volume	Average Penetration	Range	Share of Volume	Average Penetration
Quintile I	44.5+	50.1%	55.6	42.5+	50.7%	54.1
Quintile II	24.5-44.4	26.4%	29.3	22.6-42.4	26.6%	28.3
Quintile III	10.6-24.4	16.2%	18.1	10.5-22.5	15.5%	16.5
Quintile IV	3.8-10.5	6.7%	7.5	2.8-10.4	6.7%	7.2
Quintile V	0-3.7	0.5%	0.6	0-2.7	0.5%	0.5

TV Daytime

Number of half hours viewed in an average weekday between 9am and 4pm.

		Men			Women	
	Range	Share of Volume	Average Penetration	Range	Share of Volume	Average Penetration
Tercile I (Heavy)	7+	63.9%	11.1	8+	61.9%	11.3
Tercile II (Medium)	3-6	26.4%	4.6	4-7	27.6%	5.0
Tercile III (Light)	1-2	9.7%	1.7	1-3	10.5%	1.9
Non-Viewers	0	0.0%	0.0	0	0.0%	0.0

Block Group HH Income Quintiles Median Income Range for Adults

Block Group HH Income Quintile	Range - Adults
Quintile I	120,001+
Quintile II	74,001 - 120,000
Quintile III	46,001 - 74,000
Quintile IV	24,000 - 46,000
Quintile V	23,999 or less

RELIABILITY OF RESULTS

The estimates obtained in this, as in all sample surveys, are subject to sampling errors or sampling tolerances. As of Fall 2006, sample tolerance calculations are based on the jack-knife replication formula (please see Client Notices and Technical Guide for further detail). These are the measures of the expected differences between survey estimates based on the sample and what would have been obtained had the entire universe been surveyed. These tolerances are used as a measure of the reliability of the results. They are dependent for the most part on the following two factors:

- (1) Size of sample. Larger samples and larger estimates have smaller relative tolerances and alternatively, smaller samples and smaller estimates have larger relative tolerances.
- (2) Variation or lack of variation in the distribution of the measured item. Phenomena that are equally distributed tend to have smaller tolerances than those characterized by distribution peaks and troughs.

A table showing the sample tolerances for media audiences for adults, men and women is included. These are two sigma tolerances and should be read as follows: "In 95% of these types of samples the value obtained by the sample will differ by no more than plus or minus the specified tolerance from the value obtained in a full survey." Tolerances for other demographic groups can be approximated by using the following procedure.

- (1) Compute the ratio of the table tolerance to its corresponding audience.
- (2) Depending upon the relative size of the demographic group, multiply this ratio by the appropriate factor in the table below.
- (3) Multiply the resultant by the audience of the desired demographic group. This is the two sigma tolerance for that audience.

RELATIVE SIZE OF	
DEMOGRAPHIC GROUP	<u>FACTOR</u>
50%	1.41
40%	1.58
30%	1.83
20%	2.24
10%	3.16
5%	4.47

In as much as tolerances tend to become quite large for small populations, users should consider using a more generalized audience number with corresponding greater reliability than a more detailed and precise estimate with less reliability.

Estimates involving geographic characteristics have considerably larger tolerances than other demographic factors, since geographic variation is based on the number and dispersion of clusters, while the variations of other demographics are based on the number and dispersion of respondents.

Unweighted and Projected Audiences ('000) and Estimated Tolerances (JackKnife)

		Adults		Men Women					
	Unwgt	Proj ('000) To	lerance	Unwgt	Proj ('000) T	olerance	Unwgt	Proj ('000) To	olerance
Total U.S.	24154	248885	-	12033	120167	-	12121	128718	
AARP The Magazine Allirecipes Magazine @ Allire American Hunter American Legion American Way Architectural Digest Arthritis Today @ The Atlantic Automobile Autoweek Bassmaster Better Homes & Gardens Bicycling ><	4277 611 505 315 314 515 378 327 459 224 259 175 254 3120 161	38194 6644 4920 3636 3223 35520 3352 2435 4351 1919 2557 1704 2870 31394 1489	1748 985 791 610 300 883 314 416 787 560 573 422 590 1769 320	1848 100 43 274 226 455 216 134 122 126 223 149 224 643 117	15768 868 418 3150 2198 4743 1806 1014 1071 973 2119 1401 2472 6119 1074	1010 333 156 681 293 868 195 243 286 230 455 463 418 718 258	2429 5111 462 41 88 60 162 193 337 98 36 26 30 2477 44	22426 5775 4502 485 1026 777 1546 1421 3280 946 438 303 398 25275 415	1456 841 804 186 326 270 314 341 617 393 234 147 272 1360 196
Birds & Blooms Black Enterprise Bloomberg Businessweek Boating Bon Appetit Bonnier Magazine Network (Gr) Bonnier Marine and Aviation (Gr) Bonnier Outdoor Group (Gr) Boys' Life Brides Car and Driver Car Craft Chicago Tribune (Sunday) Cigar Aficionado Conde Nast Package (Gr)	471 266 194 203 742 2618 545 1166 153 404 835 167 343 151 5802	5299 2327 1472 1885 6419 26873 5009 13090 1423 4289 7632 1902 1487 1388 51547	733 566 294 517 461 2215 579 1306 233 354 867 582 242 395 2796	121 142 131 168 232 2125 453 941 89 45 764 155 165 115 2272	1171 1353 985 1559 1847 21400 4123 10244 809 480 7012 1787 739 1076 18710	322 334 224 431 353 1844 411 1106 211 238 829 551 217 388 1248	350 124 63 35 510 493 92 225 64 359 71 12 178 36 3530	4128 974 487 327 4572 5473 886 2846 615 3809 620 115 748 311 32837	538 372 196 123 461 1142 266 731 297 135 110 106 186 2528
Conde Nast Traveler Consumer Reports Cooking with Paula Deen Cosmopolitan Costco Connection & Country Country Living Country Living Country Sampler Delta Sky Magazine Diabetes Forecast Diabetes Forecast Diabetes Self-Management Discover Ducks Unlimited EatingWell The Economist	342 1199 242 1236 2968 297 1050 174 650 416 514 518 223 696 264	2847 10178 2879 13260 26765 3700 11431 1937 5961 4011 5368 2562 6345 2093	556 1154 577 1281 1229 550 1130 528 684 552 576 767 512 662 477	156 668 39 195 1348 85 237 25 346 150 190 296 176 169	1187 5367 464 2142 10993 1101 25523 319 2855 1424 1899 2812 1763 1477 1458	385 814 235 384 745 366 482 193 389 345 410 573 307 291	186 531 203 1041 1620 212 813 149 304 266 324 47 527 78	1661 4811 2414 11118 15772 2599 8908 1618 3106 2587 3302 2556 799 4868 635	347 775 556 1109 1214 662 1048 425 435 340 427 440 352 447 211
Elle Elle Decor Entertainment Weekly Entrepreneur ⇔ ESPN The Magazine ^> Esquire Essence Family Circle The Family Handyman Field & Stream >< First For Women Food & Wine Food Network Magazine Forbes Fortune	447 231 839 325 1264 297 739 1105 488 673 298 801 1128 668 298	4228 1825 8074 2953 13115 2777 6595 10972 4479 7850 3413 6704 11693 6286 2386	635 505 941 428 599 396 496 774 622 1070 645 607 995 1060 454	46 39 370 221 984 197 198 89 339 569 8 339 327 452 200	369 251 3257 1991 9870 1652 1773 826 2986 6439 68 2685 3426 4008 1611	140 137 654 444 646 244 187 394 349 786 82 265 514 656 370	401 192 469 104 280 100 541 1016 149 104 290 462 801 216	3859 1573 4817 963 3245 1125 4822 10146 1493 1411 3345 4019 8267 2277 775	701 433 631 377 591 288 448 576 493 453 607 698 860 503 223
Four Wheeler Group (Gr) Game & Fish ^ Game Informer Golf Digest Golf Magazine Golfweek Good Housekeeping GO (Gentlemen's Quarterly) Guideposts Guns & Ammo Harper's Bazaar Health Hearst Design Group (Gr) Hearst Men's Group (Gr)	331 288 827 548 465 218 1737 560 447 764 320 862 931 16333 3171	3968 3289 10399 4638 3997 1832 17539 4961 4441 8248 2757 8566 7730 158730 29196	737 669 1095 706 423 533 1864 565 458 1110 543 830 1067 6350 2190	289 242 586 454 376 177 213 426 106 653 51 286 132 4919 2727	3419 2727 7466 3746 3057 1527 2071 3626 995 6913 395 2577 903 46035 24671	505 642 965 462 378 467 375 488 258 999 177 368 288 2622 1973	42 46 241 94 89 41 1524 134 341 111 269 576 799 11414	548 562 2934 892 939 305 15468 1335 3446 1335 2361 5990 6827 112696 4525	305 217 436 374 366 148 1597 290 401 351 584 696 911 4823 551
HGTV Magazine Hot Rod House Beautiful Hunting In-Fisherman InStyle In Touch Inc. ><	893 432 584 282 260 733 477 131	9548 5100 5013 3364 2852 7070 4768 954	1053 968 670 795 573 1121 572 262	232 384 73 243 231 73 82 92	2560 4518 536 2865 2448 641 676 608	538 715 169 716 451 189 257 255	661 48 511 39 29 660 395 39	6988 583 4477 499 405 6429 4093 346	686 328 543 365 317 1113 533 161

⁰ Magazine is now a quarterly but was measured as a bimonthly in Waves 79 and 80.

> Magazine is now a bimonthly and was measured as a monthly in Wave 79.

Magazine is now a bimonthly and was measured as a monthly in Waves 79 and 80.

& Costco Connection was measured as The Costco Connection in Wave 79.

EatingWell is now a monthly and was measured as a bimonthly in Waves 79 and 80.

ESTIMEN In Magazine is now a monthly and was measured as a bimonthly in Waves 79 and 80.

SpW The Magazine is now a quarterly bit was measured as a bimonthly in Waves 79 and 80.

SpW The Magazine is now a quarterly bit was measured as a bimonthly in Waves 79 and 80.

SpW The Magazine is now a quarterly bit was measured as a bimonthly in Waves 79 and 80.

Outdoor Life is now a quarterly and was measured as a monthly in Wave 79 and as a bimonthly in Wave 80. Rolling Stone is now a monthly and was measured as a biweekly in Wave 79.
Sports Illustrated is now a biweekly and was measured as a weekly in Wave 79.
Circulation and audience estimates only reflect daily or Sunday/weekend carrier newspapers.

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Unweighted and Projected Audiences ('000) and Estimated Tolerances (JackKnife)

		Adults		Men				Women		
	Unwgt	Proj ('000) To	lerance	Unwgt	Proj ('000) To	lerance	Unwgt	Proj ('000) To	olerance	
Total U.S.	24154	248885	-	12033	120167	-	12121	128718	-	
Kiplinger's Personal Finance Life & Style Weekly Los Angeles Times (Sunday) The Magnolia Journal Marie Claire Martha Stewart Living Maxim ~< Men's Health Midwest Living Money Mother Earth News Motor Trend Motorcyclist Muscle & Fitness National Enquirer	196 273 180 586 311 714 331 1160 235 543 221 635 245 547 500	1499 2937 1436 6532 3098 6916 3196 10381 2651 4450 2568 6132 2588 4996 5003	452 732 391 795 569 1154 601 979 608 646 470 1096 548 747 590	126 60 96 92 14 73 258 978 53 338 104 589 198 428 193	896 611 834 965 132 661 2539 8442 488 2840 1119 5614 2045 3786 1849	330 190 199 238 106 209 608 725 290 445 299 983 665 559 338	70 213 84 494 297 641 73 182 205 117 46 47 119 307	604 2326 602 5567 2965 6255 656 1939 2163 1611 1449 519 542 1209 3154	281 642 263 878 579 1264 197 458 468 287 474 221 194 409 713	
National Geographic National Geographic Kids National Geographic Traveler National Wildlife New York Magazine New York Times (Daily) New York Times (Sunday) The New Yorker 0, The Oprah Magazine OK! Outdoor Life > Outdoor Sportsman Trophy Group (Gr) Outside <> Parade Carrier Newspapers = Parents	2874 635 972 555 349 312 520 557 1080 304 493 1594 4169 785	27959 7053 9746 6034 2778 2539 4404 4288 9243 2974 5240 17753 2569 39521 7937	1617 1134 754 544 604 237 412 512 528 339 549 2172 2444 622	1597 169 505 309 169 180 267 254 161 49 372 1369 151 1981	15317 1667 4894 3192 1275 1509 2175 1840 1384 386 3805 14953 1442 18034 1121	872 425 554 657 317 234 496 340 315 261 541 2100 643 1261 292	1277 466 467 246 180 132 253 303 919 255 121 225 94 2188 668	12642 5386 4852 2842 1503 1030 2229 2447 7859 2588 1435 2801 1127 21487 6817	1254 860 586 485 411 170 467 440 478 386 517 819 372 2082 630	
Parents Latina People People en Espanol Popular Mechanics Popular Science @ Prevention Psychology Today Rachael Ray Every Day Reader's Digest Real Simple Reminisce Road & Track Rolling Stone % Runner's World >< Salt Water Sportsman	138 3540 514 593 662 519 355 509 1668 674 140 286 930 207 153	1416 33832 6741 5965 6187 4656 3225 5681 16653 6140 1688 2442 10263 1923	398 1686 787 982 707 822 447 737 1093 511 566 484 1175 386 221	21 1044 178 528 533 84 128 83 641 82 39 260 581 106	177 9377 2454 5335 4988 712 1097 888 6143 729 465 2230 5934 873 1168	147 856 601 892 617 225 264 269 366 246 239 419 1032 225 209	117 2496 336 65 129 435 227 426 1027 592 101 26 349 101 19	1239 24455 4287 630 1199 3944 2127 4793 10510 5411 1223 211 4329 1050 194	359 1408 759 224 430 763 446 644 1200 476 409 132 527 268 129	
The Saturday Evening Post Scientific American Shape Ski Smithsonian Southern Living Southwest: The Magazine Sports Illustrated && Star Street Rodder Sunset Taste of Home Tennis Texas Monthly This Old House	168 275 443 117 755 1464 654 1638 488 160 410 1077 141 309 562	1597 2302 4272 1083 6841 16244 6102 16175 4900 1894 4051 11977 1117 2482 5460	382 446 686 412 769 1404 523 734 762 456 431 1009 175 751 743	81 193 49 61 391 330 1299 121 149 122 150 90 169 312	676 1514 543 466 3191 3513 3023 12509 1173 1744 1035 1506 705 1337 2902	258 344 218 239 346 745 411 826 389 412 219 427 130 701 568	87 82 394 56 364 1134 321 339 367 11 288 927 51 140 250	920 788 3729 617 3650 12731 3078 3666 3727 150 3016 10471 412 1145 2558	221 260 647 291 689 804 396 358 710 129 427 1112 202 211 455	
Time Town & Country Traditional Home Travel + Leisure Trusted Media Brands,Inc. Grp. (Gr) TV Guide Magazine United Hemispheres Us Weekly USA Today Vanity Fair Veranda VFW Magazine Vogue Wall Street Journal Washington Post (Sunday)	1633 356 403 661 4141 838 351 988 273 748 116 275 1060 337 210	14677 3548 3893 5271 43795 8715 2694 10109 2528 6833 892 2847 10499 2735 1274	1278 470 515 708 2197 1098 494 850 340 788 272 461 934 551 298	875 105 76 265 1375 343 197 241 164 165 20 200 173 205 92	7539 1081 711 2012 13372 3634 1393 2161 1439 1170 116 1953 1741 1537 496	835 318 397 297 1109 586 223 401 251 254 78 359 406 288 137	758 251 327 396 2766 495 154 747 109 583 96 75 887 132	7139 2468 3182 3259 30424 5081 1302 7947 1089 5663 777 894 8758 1198 777	558 428 418 626 2119 722 333 829 263 860 269 314 823 444 225	
WebMD Magazine Wine Spectator Wired Woman's Day Woman's World Women's Health Yankee Yoga Journal ⇔	914 293 282 1404 553 1007 181 234	9110 2308 2620 14049 5892 9760 1389 1962	849 568 403 1139 1039 684 380 303	302 147 207 67 25 82 78 52	2919 1030 1878 773 252 702 558 493	598 365 290 241 145 146 169 182	612 146 75 1337 528 925 103 182	6191 1279 742 13275 5640 9058 831 1469	490 300 277 1042 968 676 299 326	

⁰ Magazine is now a quarterly but was measured as a bimonthly in Waves 79 and 80.

> Magazine is now a bimonthly and was measured as a monthly in Wave 79.

Magazine is now a bimonthly and was measured as a monthly in Waves 79 and 80.

& Costco Connection was measured as a monthly in Waves 79 and 80.

Estinghell is now a bimonthly and was measured as a bimonthly in Waves 79 and 80.

Estinghell is now a monthly and was measured as a bimonthly in Waves 79 and 80.

Prior to Wave 78. Game & Fish was measured as to be was a bimonthly in Waves 79 and 80.

Prior to Wave 78. Game & Fish was measured as two separate, but related titles (Game & Fish and Sportsman) whose circulations were reported as a single publication. Sportsman circulation is currently limited to Texas only and Sportsman readership is no longer included in the audience estimate beginning with Wave 78. Additionally, issues from Texas are not included in listed circulation.

>^ Outdoor Life is now a quarterly and was measured as a monthly in Wave 79 and as a bimonthly in Wave 80.

R Rolling Stone is now a monthly and was measured as a biweekly in Nave 79.

Soprost Illustrated is now a biweekly and was measured as a weekly in Wave 79.

Circulation and audience estimates only reflect daily or Sunday/weekend carrier newspapers.

MEDIAN

MEDIAN INDIVIDUAL

MEDIAN AGE, HOUSEHOLD INCOME AND INDIVIDUAL EMPLOYMENT INCOME

	MEI	DIAN AGE		HOUS	MEDIAN EHOLD INC	OME	MEDI EMPL	MEDIAN INDIVIDUA EMPLOYMENT INCOM	
	ADULTS	MEN	WOMEN	ADULTS	MEN	WOMEN	ADULTS	MEN	WOMEN
Total U.S.	47.3	46.4	48.2	72,977		68,882	43,630	49,891	36,796
AARP The Magazine Allrecipes Magazine @ Allure American Hunter American Legion American Way Architectural Digest Arthritis Today @ The Atlantic Automobile Autoweek Bassmaster Better Homes & Gardens Bicycling ><	64.5 48.6 55.1 68.0 56.2 45.5 54.5 54.1 51.2 48.5 53.9 48.9	65.0 44.3 37.4 70.3 56.2 48.4 68.6 51.7 51.3 48.5 52.8 48.5	64.1 48.8 38.9 53.8 61.2 53.3 43.9 58.2 56.8 47.4 51.0 48.2 54.2 50.9	66.703 75.272 78.192 65.204 66.994 73.277 140.389 113.968 52.385 94.001 65.965 80.450 58.153 68.531 85.430	72, 384 81, 701 73, 935 69, 910 71, 015 73, 371 153, 072 97, 542 64, 465 104, 783 70, 594 86, 001 63, 060 71, 294 93, 666	62.331 73.763 78.782 44.570 53.698 72.673 124.206 129.366 48.568 86.522 42.428 55.375 34.486 67.403 77.558	45.109 38.080 35.944 50.151 43.512 52.921 85,970 72.657 38.661 64.150 35.507 42.162 39.927 38.723 44.333	53,348 41,278 39,492 53,286 51,176 56,315 101,550 78,125 43,103 71,254 37,855 46,125 44,379 49,171 58,307	38,313 37,390 34,718 29,593 34,301 41,173 64,905 69,136 34,749 58,226 24,053 31,107 23,295 36,072 27,793
Birds & Blooms Black Enterprise Bloomberg Businessweek Boating Bon Appetit Bonnier Magazine Network (Gr) Bonnier Marine and Aviation (Gr) Bonnier Outdoor Group (Gr) Boys' Life Brides Car and Driver Car Craft Chicago Tribune (Sunday) Cigar Aficionado Conde Nast Package (Gr)	63.2 49.6 53.9 551.7 50.0 53.8 50.1 44.9 36.5 47.4 50.1 53.7 45.8 45.1	65.1 46.3 51.9 56.5 46.5 50.9 51.6 47.4 50.3 52.9 44.7 45.3	62.6 53.5 50.5 52.8 53.6 46.5 45.6 42.7 36.1 49.4 55.1 50.8	59,742 61:500 115,228 71:380 90:286 71:588 82:622 63:535 118:535 84:035 66:178 81:562 123:392 86:372	67,571 63,720 104,793 80,348 97,209 76,276 91,605 69,698 126,433 71,585 84,041 67,346 87,752 130,556 91,624	57.570 52.903 136.179 55.338 87.534 55.332 58.094 49.648 102.781 68.324 83.947 42.278 73.477 103.425 83.385	39,395 34,578 69,940 52,440 48,540 53,652 45,936 54,180 32,146 53,859 38,731 49,898 59,760 43,918	55.548 37.670 70.670 60.106 65.423 53.298 58.169 49.811 75.505 47.877 55.444 39.540 67.515 67.530 55.739	34,410 33,151 68,805 32,497 40,361 30,375 31,037 28,939 39,064 31,023 44,407 23,644 46,409 31,853 38,390
Conde Nast Traveler Consumer Reports Cooking with Paula Deen Cosmopolitan Costco Connection &% Country Country Living Country Sampler Delta Sky Magazine Diabetes Forecast Diabetes Self-Management Discover Ducks Unlimited EatingWell < The Economist	55.9 64.1 51.0 36.2 50.3 60.2 55.7 60.5 49.5 59.8 58.9 46.9 46.9	55.6 63.0 36.0 50.0 58.7 58.6 64.5 48.9 58.1 58.8 46.4 47.4 50.1	56. 0 64. 2 52. 7 36. 3 50. 5 60. 9 54. 5 59. 8 60. 9 45. 6 45. 6 45. 6 48. 5	127,315 42,819 42,137 58,210 78,247 65,310 133,692	103, 209 91, 507 46, 704 82, 754 116, 261 63, 431 75, 414 63, 757 148, 970 68, 081 56, 543 65, 807 91, 264 65, 841 140, 444	119.096 89.043 54.544 65.742 105.010 48.064 60.747 53.250 106.630 36.139 34.173 50.939 53.210 65.128 120.368	57.242 57.625 26.727 32.761 57.425 36.220 36.769 29.918 79.520 31.814 32.006 35.120 49.563 39.663 81.384	67,621 62,251 35,586 42,070 71,057 41,025 47,974 48,128 104,845 38,956 33,409 43,124 57,555 44,725 81,419	49.004 51.845 26.429 30.623 48.007 35.011 33.850 25.294 55.836 22.953 30.838 25.889 34.108 36.790 81.320
Elle Elle Decor Entertainment Weekly Entrepreneur ⇔ ESPN The Magazine ^> Esquire Essence Family Circle The Family Handyman Field & Stream >< First For Women Food & Wine Food Network Magazine Forbes Fortune	43.4 49.9 42.9 42.3 37.3 46.9 46.1 57.2 50.8 47.5 43.6 39.5	44.3 61.6 42.4 41.5 38.2 46.9 54.9 54.9 54.9 54.1 42.5 39.1 47.2	43.3 48.2 43.4 43.6 33.5 45.7 60.0 45.6 54.1 50.9 45.6 52.7	69.734 64.646 70.745 84.296 70.441 79.511 57.953 65.257 78.158 66.908 53.428 84.810 72.239 87.616	78.099 99.533 69.237 89.040 71.587 85.469 65.646 59.775 81.213 69.640 29.154 100.216 75.086 90.910 93.570	69.093 59.994 72.148 69.091 65.475 68.316 55.213 65.711 70.998 56.755 53.654 76.131 70.517 80.284 92.996	31,529 34,963 39,904 45,399 40,663 44,295 38,349 36,670 55,844 47,537 35,432 43,588 36,1011 47,842 62,704	43, 217 104, 902 46, 441 49, 180 42, 669 53, 858 39, 008 44, 826 60, 822 50, 132 29, 464 49, 954 43, 790 52, 836 67, 832	30.598 31.489 36.294 34.422 29.951 31.575 37.995 35.842 39.031 32.405 35.506 38.379 31.651 40.252 57.946
Four Wheeler Group (Gr) Game & Fish ^ Game Informer Golf Digest Golf Magazine Golf Meagarine Golf Week Good Housekeeping GO (Gentlemen's Quarterly) Guideposts Guns & Ammo Harper's Bazaar Health Hearst Design Group (Gr) Hearst Men's Group (Gr)	42.5 50.7 31.0 52.6 53.6 548.5 58.8 63.1 44.8 48.2 59.6 50.2	42.6 50.3 29.7 51.3 53.0 46.9 39.1 59.9 45.7 38.6 50.9 50.9 47.6 46.5	40.9 52.9 35.7 56.6 58.5 34.4 40.2 49.1 49.8 59.7 52.1 46.3	72, 485 60, 508 68, 977 98, 671 95, 310 93, 257 65, 824 74, 437 58, 525 70, 080 76, 995 62, 937 74, 623 72, 720 83, 254	71, 507 60, 935 71, 924 103, 887 98, 035 95, 720 73, 771 73, 026 68, 561 72, 365 95, 527 62, 113 84, 240 80, 858 84, 088	82.008 59.515 60.451 82.835 86.106 68.546 64.355 77.619 53.965 53.965 53.965 53.343 72.994 69.137 77.677	39.595 38.270 32.300 63.979 53.660 60.172 37.251 39.808 37.357 46.102 37.492 36.135 41.152 39.729 53.121	43, 423 41, 592 33, 538 67, 144 64, 109 62, 278 56, 009 43, 922 63, 829 48, 903 41, 857 40, 544 64, 704 52, 092 56, 250	22,112 22,417 28,469 33,907 36,125 37,927 35,316 27,861 32,288 33,269 33,962 34,980 36,900 34,462 34,867
HGTV Magazine Hot Rod House Beautiful Hunting In-Fisherman InStyle In Touch Inc. ><	46.9 45.8 62.4 54.2 50.2 44.6 39.4 45.4	44.4 45.9 58.2 54.1 51.0 44.1 39.3 42.9	48.5 44.3 63.1 55.2 48.4 44.7 39.4 49.4	78.232 62.595 73.236 63.023 64.308 86.918 71.073 108.794	77.279 63.433 78.351 66.141 65.820 85.797 75.858 128,286	78,635 56,530 72,457 46,126 54,649 87,025 70,399 68,271	37.613 39.166 39.689 49.938 51.150 40.184 38.404 70.751	47.057 42.597 53.253 51.565 51.764 46.860 41.853 79.938	33.982 26.376 37.612 21.258 49.071 39.981 37.272 43.785

⁰ Magazine is now a quarterly but was measured as a bimonthly in Waves 79 and 80.

> Magazine is now a bimonthly and was measured as a monthly in Waves 79.

Magazine is now a bimonthly and was measured as a monthly in Waves 79 and 80.

& Costco Connection was measured as The Costco Connection in Wave 79.

EatingWell is now a monthly and was measured as a bimonthly in Waves 79 and 80.

ESPN The Magazine is now a monthly and was measured as a bimonthly in Waves 79 and 80.

Prior to Wave 78. Game & Fish was measured as a to the Costco Connection in Waves 79 and 80.

Sportsman circulation is currently limited to Texas only and Sportsman readership is no longer included in the audience estimate beginning with Wave 78.

Additionally, issues from Texas are not included in listed circulation.

Outdoor Life is now a quarterly and was measured as a monthly in Wave 79 and as a bimonthly in Wave 80. Rolling Stone is now a monthly and was measured as a biweekly in Wave 79.
Sports Illustrated is now a biweekly and was measured as a weekly in Wave 79.
Circulation and audience estimates only reflect daily or Sunday/weekend carrier newspapers.

MEDIAN AGE, HOUSEHOLD INCOME AND INDIVIDUAL EMPLOYMENT INCOME

	MEI	DIAN AGE		ME HOUSEHO)ME	MED EMP	MEDIAN INDIVIDUAL EMPLOYMENT INCOME			
	ADULTS	MEN	WOMEN	ADULTS	MEN	WOMEN	ADULTS	MEN	WOMEN	
Total U.S.	47.3	46.4	48.2	72,977 7	77,505	68,882	43,630		36,796	
Kiplinger's Personal Finance Life & Style Weekly Los Angeles Times (Sunday) The Magnolia Journal Marie Claire Martha Stewart Living Maxim >< Men's Health Midwest Living Money Mother Earth News Motor Trend Motorcyclist Muscle & Fitness National Enquirer	63.8 41.9 61.2 50.7 43.3 56.6 39.8 42.7 56.9 55.9 45.2 46.4 38.6 52.0	62.0 38.3 58.1 37.9 39.7 51.5 40.1 42.4 51.8 56.0 58.0 44.7 46.3 38.0 49.9	65.2 43.7 63.8 52.7 43.3 57.0 36.6 43.5 57.7 53.6 53.9 49.6 41.7 53.1	61.766 6 101.912 10 104.283 12 82.561 11 84.224 8 62.546 6 85.733 8 59.556 8 97.870 10 71.273 8 81.292 76.857 8 72.951 7	19.192 60.919 01.337 22.854 11.203 87.103 687.206 82.198 05.538 80.790 82.792 77.861 66.641	81,756 62,311 102,882 99,510 81,763 83,935 55,713 80,505 58,030 85,299 63,173 90,642 58,923 63,052 56,074	78.868 36.291 61.096 47.059 35.474 40.454 41.419 52.481 36.307 55.960 49.213 49.454 49.104 45.015 36.098	44,666	61.464 34,738 59,349 42,709 34,398 38,707 32,007 33,752 31,081 45,931 43,057 27,824 21,244 35,087 32,557	
National Geographic National Geographic Traveler National Geographic Traveler National Geographic Traveler New York Hagazine New York Times (Daily) New York Times (Sunday) The New Yorker O, The Oprah Magazine OK! Outdoor Life >^ Outdoor Sportsman Trophy Group (Gr) Outside <-> Parade Carrier Newspapers = Parents	47.6 38.2 45.7 42.0 48.4 51.1 49.8 55.1 52.9 37.2 49.3 48.8 41.1 59.0	47.1 38.9 44.3 43.8 46.7 50.1 55.3 48.2 42.7 51.0 49.3 42.9 58.4 42.2	48.2 37.9 47.5 40.2 49.9 52.0 49.4 54.8 53.7 35.8 46.9 39.7 59.4 39.7	73,242 7 51,610 6 90,586 9 106,235 11 94,495 9 96,963 9 81,846 7 77,074 11 59,212 6 65,635 6 83,473 9 73,721 7	73.511 90.731 78.124 65.609 91.122 12.506 96.044 97.816 19.160 69.786 69.786 691.077 77.443 82.097	71.824 79.865 68.328 43.406 89.861 96.870 90.021 94.961 82.621 71.184 42.392 53.826 77.664 77.497 62.873	43, 983 42, 103 38, 854 32, 559 48, 716 52, 136 54, 773 53, 792 42, 701 34, 373 42, 513 46, 549 43, 668 45, 540 34, 237	49 .189 56, 448 44 .593 38 .587 52 .505 63 .314 60 .520 64 .255 47 .780 52 .861 60 .807 52 .923 50 .176	33.809 34.673 29.930 43.372 39.531 47.855 46.110 41.686 32.465 24.145 27.956 26.058 38.706 32.066	
Parents Latina People People en Espanol Popular Mechanics Popular Science @ Prevention Psychology Today Rachael Ray Every Day Reader's Digest Real Simple Reminisce Road & Track Rolling Stone % Runner's World ≻< Salt Water Sportsman	43.5 50.0 46.3 49.3 48.2 59.7 45.2 55.8 66.7 52.4 35.3 55.5	42.4 51.4 47.2 49.5 59.2 41.7 52.0 58.1 49.9 73.6 52.8 36.2 49.6 51.3	43.9 49.4 46.0 47.4 47.3 59.8 46.8 56.4 59.9 56.3 64.8 47.8 33.9 43.1 34.4	73,964 7 47,822 4 76,658 7 70,966 7 83,506 7 67,888 6 65,204 6	53,407	42.483 74.562 47.082 63.510 70.546 70.290 89.197 67.983 62.249 105.821 55.840 101.497 62.633 109.294 39.410	29,249 39,221 26,781 52,059 53,112 41,057 39,049 39,024 40,413 57,224 30,617 67,474 33,246 53,368 50,787	58,004 36,256 42,173 47,528 49,746	24, 948 36, 994 23, 594 45, 521 32, 514 41, 806 37, 939 36, 810 35, 331 52, 873 30, 693 43, 148 30, 338 48, 255 23, 051	
The Saturday Evening Post Scientific American Shape Ski Smithsonian Southern Living Southwest: The Magazine Sports Illustrated && Star Street Rodder Sunset Taste of Home Tennis Texas Monthly This Old House	66.1 57.9 44.7 48.9 60.9 56.1 48.8 44.7 45.2 60.0 56.4 50.3 56.5	62.2 54.3 48.5 50.5 55.3 46.4 42.3 459.7 56.2 55.3 55.3	67.9 65.6 44.1 45.6 61.2 56.3 52.0 45.8 45.7 35.4 60.0 53.6 58.3 52.7	46,059 4 84,421 8 106,421 8 64,382 11 79,723 8 74,088 8 120,471 13 78,051 7	19,895 82,431 84,362 31,112 76,227 56,004	44.713 77.985 110.155 42.020 77.390 71.456 101.665 83.227 64.684 159.080 95.481 70.369 58.410 98.304 68.090	32,325 53,952 50,838 29,588 53,644 43,294 74,955 44,430 32,406 38,084 55,378 36,128 58,262 59,743 53,502	39,553 64,886 41,778 63,564 72,992 62,382	31.022 44.021 50.699 23.170 45.037 40.640 59.568 41.202 31.949 27.162 53.452 35.312 38.106 50.500 35.781	
Time Town & Country Traditional Home Travel + Leisure Trusted Media Brands,Inc. Grp. (Gr) TV Guide Magazine United Hemispheres US Weekly USA Today Vanity Fair Veranda VFW Magazine Vogue Wall Street Journal Washington Post (Sunday)	49.2 55.1 54.9 55.8 58.7 50.4 46.3 39.3 50.7 43.5 59.2 65.4 36.5 51.3 56.0	47.9 49.5 47.9 54.9 58.3 48.4 47.8 41.8 55.2 67.2 36.8 52.2 57.3	50.5 56.7 56.4 58.8 52.6 43.9 38.6 47.7 43.4 59.8 59.2 36.4 50.2	77.048 7 71.030 7 86.994 9 104.776 10 65.029 6 49.210 5 147.443 14 79.841 7 90.733 8 79.844 9 114.484 8 60.148 6 74.587 7 122.881 13	78.900 73.320 96.744 06.782 69.464 649.903 70.185 87.111 90.147 87.491 64.177 33.190	75.157 69.043 83.880 103.617 62.637 44.394 145.209 83.024 101.630 77.984 118.655 54.084 74.734 98.997 135.252	41.586 45.472 42.208 54.425 39.169 32.221 90.966 39.267 54.636 40.674 63.594 42.961 31.477 71.053 69.692	52.154 54.991 73.812 77.677 50.819 40.146 55.384 62.809 87.980 45.317 35.446 96.092 85.669	34, 415 40,740 36,828 45,345 35,023 25,387 78,943 38,400 54,040 38,192 58,076 30,742 31,046 61,447 60,440	
WebMD Magazine Wine Spectator Wired Woman's Day Woman's World Women's Health Yankee Yoga Journal <>	51.6 51.6 42.8 59.6 57.8 44.5 59.5 48.4	51.4 51.3 40.0 63.0 58.8 41.6 60.1 50.2	51.6 51.7 49.1 59.5 57.8 44.8 58.9 47.6	63,174 6 58,517 6 63,136 5	72.285 30.512 02.281 65.077 65.588 59.736 90.351 84,231	71,229 108,508 120,970 62,802 58,001 63,483 52,541 73,185	39.962 59.382 58.052 34.700 30.401 34.564 40.793 41.954	49,296 81,944 57,875 37,786 55,081 44,034 43,804 59,053	36.063 44.521 58.538 34.373 29.868 34.174 38.446 32.921	

[@] Magazine is now a quarterly but was measured as a bimonthly in Waves 79 and 80.
> Magazine is now a bimonthly and was measured as a monthly in Waves 79 and 80.
> Magazine is now a bimonthly and was measured as a monthly in Waves 79 and 80.
\$\frac{8}{2}\$ Costco Connection was measured as a bimonthly in Waves 79 and 80.
\$\frac{8}{2}\$ EatingWell is now a monthly and was measured as a bimonthly in Waves 79 and 80.
\$\frac{8}{2}\$ EsthingWell is now a monthly and was measured as a triweekly in Waves 79 and 80.
\$\frac{9}{2}\$ Prior to Wave 78. Game & Fish was measured as a triweekly in Waves 79 and 80.
\$\frac{9}{2}\$ Prior to Wave 78. Game & Fish was measured as a two separate, but related titles (Game & Fish and Sportsman) whose circulations were reported as a single publication. Sportsman circulation is currently limited to Texas only and Sportsman readership is no longer included in the audience estimate beginning with Wave 78.
\$\frac{8}{2}\$ Additionally, issues from Texas are not included in listed circulation.

>^ Outdoor Life is now a quarterly and was measured as a monthly in Wave 79 and as a bimonthly in Wave 80.

R Rolling Stone is now a monthly and was measured as a biweekly in Wave 79.

S Sports Illustrated is now a biweekly and was measured as a weekly in Wave 79.

Circulation and audience estimates only reflect daily or Sunday/weekend carrier newspapers.

	IN-HOME AUDIENCES						PRIMARY AUDIENCES					
	ADU	LTS	MEI	N	WOME	N	ADU	LTS	MEN	1	WOME	N
	UNWGT	PROJ ('000)	UNWGT	PROJ ('000)	UNWGT	PROJ ('000)	UNWGT	PROJ ('000)	UNWGT	PROJ ('000)	UNWGT	PROJ ('000)
AARP The Magazine Allrecipes Magazine @ Allure American Hunter American Legion American Rifleman American Way	3660 304 148 164 271 331	31918 3036 1531 1855 2759 3339 137	1564 43 12 140 195 293 6	12921 341 109 1622 1860 2883 38	2096 261 136 24 76 38	18998 2695 1423 233 900 455	3546 198 138 131 246 286	30801 2071 1285 1446 2599 3057	1525 35 9 109 183 248	12611 276 91 1207 1835 2597	2021 163 129 22 63 38	18190 1795 1194 240 764 460
Architectural Digest Architectural Digest Arthritis Today @ The Atlantic Automobile Autoweek Bassmaster Better Homes & Gardens Bicycling ><	150 169 124 107 66 84 1352 60	1187 1540 922 1046 588 884 12950 523	62 47 69 88 55 73 265 41	370 406 465 843 477 779 2388 317	122 55 19 11 11 1087	817 1134 457 203 111 104 10562 206	140 137 115 60 55 76 1233	1167 1295 827 466 447 784 11622 574	61 40 64 50 47 64 247	427 377 408 372 381 660 2181 375	79 97 51 10 8 12 986 18	740 918 419 95 66 124 9441 200
Birds & Blooms Black Enterprise Bloomberg Businessweek Boating Bon Appetit Bonnier Magazine Network (Gr) Bonnier Marine and Aviation (Gr) Bonsier Outdoor Group (Gr) Boys' Life Brides Car and Driver Car Craft Chicago Tribune (Sunday) Cigar Aficionado Conde Nast Package (Gr)	302 97 100 74 390 861 204 350 123 143 245 59 66 2398	3321 936 727 709 3470 8443 1899 3796 1185 1532 2062 687 606 20809	84 51 68 59 131 657 160 266 69 18 209 50 44 985	793 503 515 566 966 6235 1470 2835 652 135 1798 606 403 7533	218 46 32 15 259 204 44 84 54 125 36 9	2528 433 212 143 2504 2207 429 961 533 1397 264 81 202 13276	185 89 100 32 319 578 104 256 119 60 187 31 52 2036	1939 812 738 208 2762 5255 671 2824 1090 480 1865 202 483 17515	58 45 69 25 113 439 85 186 68 7 150 28 35 903	519 414 516 162 776 3781 549 1939 632 71 1562 189 320 6924	127 44 31 7 206 139 19 70 51 53 37 3 17 1133	1420 398 222 46 1987 1474 121 885 458 408 303 13 163 10591
Conde Nast Traveler Consumer Reports Cooking with Paula Deen Cosmopolitan Costco Connection & Country Country Living Country Sampler Delta Sky Magazine Diabetes Forecast Diabetes Self-Management Discover Ducks Unlimited EatingWell < The Economist	155 854 101 425 2644 131 34 85 19 141 170 180 108 267 128	1226 7039 1316 4547 23902 1830 4412 976 225 1347 1500 1705 1165 2489 966	72 458 13 66 1205 29 92 8 9 54 57 87 81 55 88	550 3350 174 691 9877 456 915 149 50 509 487 749 757 444 646	83 396 88 359 1439 102 342 77 10 87 113 93 27 212 40	676 3689 1142 3856 14024 1374 3497 828 176 838 1013 957 408 2045 320	139 802 34 4401 2628 84 256 54 - 94 96 69 96 177 119	1164 6691 222 4389 23762 984 2510 515 1025 810 537 1075 1641 909	57 428 3 63 1210 26 67 8 37 39 333 72 44	446 3221 16 688 9786 299 661 110 - 403 333 284 671 369 591	82 374 31 338 1418 58 189 46 - 57 36 24 133	719 3470 206 3701 13976 685 1850 405 - 622 477 253 403 1272 318
Elle Elle Decor Entertainment Weekly Entrepreneur <> ESPN The Magazine ^> Esquire Essence Family Circle The Family Handyman Field & Stream >< First For Women Food & Wine Food Network Magazine Forbes Fortune	149 79 222 108 445 96 318 492 273 205 130 357 491 211	1381 526 2078 914 4668 787 2749 4923 2526 2348 1477 2903 5092 2035 879	18 13 91 65 316 67 66 40 175 160 3 154 138 148 75	150 71 770 633 3175 544 601 384 1530 1784 19 1161 1473 1369 616	131 66 131 43 129 29 252 452 98 45 127 203 353 63 41	1230 455 1309 281 1493 243 2148 4539 996 564 1458 1742 3619 665 263	128 77 225 102 333 84 225 438 237 130 103 196 295 151	1208 491 2343 864 3721 709 1969 4421 2263 1600 985 1835 3437 1400 935	11 13 99 62 229 63 51 38 150 98 84 82 104 83	72 71 917 558 2640 501 504 385 1378 1165 17 785 1119 985 628	117 64 126 40 104 21 174 400 87 32 101 112 213 47 41	1136 419 1426 307 1081 209 1465 4036 884 435 968 1050 2318 415 306
Four Wheeler Group (Gr) Game & Fish ^ Game Informer Golf Digest Golf Magazine Golfweek Good Housekeeping GQ (Gentlemen's Quarterly) Guideposts Guns & Ammo Harper's Bazaar Health Hearst Design Group (Gr) Hearst Magazine Group (Gr) Hearst Men's Group (Gr)	130 119 661 272 214 88 796 183 301 300 98 232 390 6344 1064	1580 1330 8125 2292 1784 749 7805 1558 2856 3117 895 2298 2978 60057 9393	102 96 458 215 164 67 98 141 66 234 14 62 58 1742 852	1225 1076 5761 1736 1289 573 901 1132 599 2371 89 564 355 15698 7370	28 23 203 57 50 21 698 42 235 66 84 170 332 4602 212	355 254 2365 556 495 176 6904 426 2257 746 806 1734 2623 44359 2023	45 600 643 260 212 30 671 169 246 79 202 305 4960	252 631 8017 2128 1815 205 6484 1547 2313 654 763 1985 2174 47880 8532	34 48 448 202 160 21 87 133 60 61 12 55 54 1429 717	186 491 5596 1593 1313 154 775 1127 490 473 104 503 294 13480 6604	11 12 195 58 52 9 584 36 186 25 67 147 251 3531 187	66 141 2421 534 502 50 5709 420 1823 181 659 1482 1880 34399 1928
HGTV Magazine Hot Rod House Beautiful Hunting In-Fisherman InStyle In Touch Inc. ><	419 162 252 115 94 242 115 60	4224 1764 2010 1405 954 2297 1238 427	102 135 29 89 80 24 24 40	1111 1466 186 1078 736 160 182 270	317 27 223 26 14 218 91 20	3112 298 1824 328 218 2136 1056 157	222 76 169 37 38 203 53 61	2490 696 1264 300 302 1957 309 390	56 63 28 28 30 24 12 43	706 556 161 220 227 198 56 246	166 13 141 9 8 179 41 18	1784 140 1103 79 74 1759 252 143

⁰ Magazine is now a quarterly but was measured as a bimonthly in Waves 79 and 80.

> Magazine is now a bimonthly and was measured as a monthly in Wave 79.

Magazine is now a bimonthly and was measured as a monthly in Waves 79 and 80.

& Costco Connection was measured as The Costco Connection in Wave 79.

EatingMell is now a monthly and was measured as a bimonthly in Waves 79 and 80.

> ESPN The Magazine is now a monthly and was measured as a bimonthly in Waves 79 and 80.

> Fight in Waves 70 makes 70 makes were with the Waves 70 makes 70

outdoor Life is now a quarterly and was measured as a monthly in Wave 79 and as a bimonthly in Wave 80. Rolling Stone is now a monthly and was measured as a biweekly in Wave 79.
Sports Illustrated is now a biweekly and was measured as a weekly in Wave 79.
Circulation and audience estimates only reflect daily or Sunday/weekend carrier newspapers.

			N-HOME AU	DIENCES			PRIMARY AUDIENCES					
	ADUL	TS.	MEN		WOME	N	ADUL	TS.	MEN	l 	WOME	ΞN
	UNWGT	PROJ ('000)	UNWGT	PROJ ('000)	UNWGT	PROJ ('000)	UNWGT	PROJ ('000)	UNWGT	PROJ ('000)	UNWGT	PROJ ('000)
Kiplinger's Personal Finance Life & Style Weekly Los Angeles Times (Sunday) The Magnolia Journal Marie Claire Martha Stewart Living Maxim >< Men's Health Midwest Living Money Mother Earth News Motor Trend Motorcyclist Muscle & Fitness National Enquirer	126 48 296 110 315 80 388 112 281 101 201 87	972 567 3312 965 3164 847 3638 1129 2266 1299 1753 949 1479 956	84 8 50 8 33 57 295 20 173 45 177 63 115 24	626 83 - 554 49 237 623 2629 181 1387 515 1506 584 1095 228	42 40 246 102 282 23 93 92 108 24 24 45 63	346 484 2758 916 2927 224 1009 948 878 784 247 365 384 727	119 25 167 103 257 61 326 101 274 68 158 28 55	931 154 1856 879 2546 548 3218 1074 2221 750 1529 200 385 462	80 8 34 6 29 48 247 22 168 27 133 24 41 23	604 40 339 48 230 435 2329 216 1368 323 1282 145 293 153	39 17 133 97 228 13 79 79 106 41 25 4 14 36	326 114 1517 831 2316 113 889 859 852 427 248 56 92 309
National Geographic National Geographic Kids National Geographic Traveler National Wildlife New York Magazine New York Times (Daily) New York Times (Sunday) The New Yorker O. The Oprah Magazine OK! Outdoor Life >^ Outdoor Sportsman Trophy Group (Gr) Outside ⇔ Parade Carrier Newspapers = Parents	1149 374 287 182 108 156 340 301 488 55 145 628 79 3825 299	10575 3916 2748 1782 751 1030 2569 2233 3884 635 1448 6806 708 36045 2968	587 116 128 88 48 93 174 123 68 5 106 499 49 1799 54	5065 1175 1078 807 337 627 1293 904 502 37 1051 5260 411 16336 509	562 258 159 94 60 63 166 178 420 50 39 129 30 2026 245	5511 2741 1671 976 414 403 1275 1328 3382 598 397 1546 297 19709 2459	526 131 133 96 94 137 254 261 431 44 126 221 74	5145 1347 1036 808 711 1023 2052 1886 3542 360 1224 1886 649 2829	259 43 63 54 51 87 135 113 66 4 88 167 44	2567 397 453 429 394 667 1021 765 480 19 774 1411 263 421	267 88 70 42 43 50 119 148 365 40 38 54 30	2578 949 584 379 317 356 1031 1121 3062 341 450 475 386
Parents Latina People People en Espanol Popular Mechanics Popular Science @ Prevention Psychology Today Rachael Ray Every Day Reader's Digest Real Simple Reminisce Road & Track Rolling Stone % Runner's World >< Salt Water Sportsman	29 981 148 218 220 201 98 285 843 378 96 117 298 122	320 9323 1737 1985 1799 1952 860 2916 7841 3440 1111 921 2862 1203 577	4 275 40 181 168 27 33 50 277 53 29 100 185 59 49	40 2355 441 1643 1347 280 267 501 2474 437 337 757 1514 505 431	25 706 108 37 52 174 65 235 566 325 67 17 113 63 13	280 6968 1296 342 452 1672 593 2415 5367 3003 774 164 1349 699 146	21 612 76 197 190 113 72 213 607 300 77 110 230 113 28	249 6483 961 1850 1561 779 454 2291 5855 2715 966 891 2460 1060 162	4 187 21 165 144 18 22 37 203 49 25 92 134 57 23	52 1908 303 1498 1148 126 128 392 1971 368 297 715 1392 490 137	17 425 55 32 46 95 50 176 404 251 52 18 96 56 5	197 4574 659 352 413 652 325 1899 3884 2347 669 176 1069 570 26
The Saturday Evening Post Scientific American Shape Ski Smithsonian Southern Living Southwest: The Magazine Sports Illustrated && Star Street Rodder Sunset Taste of Home Tennis Texas Monthly This Old House	65 121 195 50 415 707 25 616 99 56 221 542 80 121 268	654 1050 1816 470 3428 7685 261 6048 1076 630 1935 6009 614 1056 2535	30 79 19 28 202 168 11 462 19 47 71 76 46 62 141	235 575 233 243 1556 1584 4283 120 513 531 714 344 621 1210	35 42 176 22 213 539 14 154 80 9 150 466 34 59 127	419 475 1583 228 1873 6101 1765 956 118 1404 5295 271 435 1325	51 777 198 40 388 476 483 80 28 194 350 76 72 167	523 509 1954 385 3230 5032 706 169 1691 3762 581 527 1622	25 53 18 19 190 123 364 18 26 62 64 42 39 90	208 307 218 181 1510 1180 3674 143 158 482 585 325 303 823	26 24 180 21 198 353 119 62 2 132 286 34 33 77	315 202 1736 204 1720 3852 1478 563 12 1209 3177 256 224 799
Time Town & Country Traditional Home Travel + Leisure Trusted Media Brands,Inc. Grp. (Gr) TV Guide Magazine United Hemispheres Us Weekly USA Today Vanity Fair Veranda VFW Magazine Vogue Wall Street Journal Washington Post (Sunday)	575 113 177 240 2187 457 12 239 270 59 206 334 190	4878 1111 1537 1826 22637 4448 110 2620 756 2267 442 2124 3285 1520	317 32 35 93 670 180 6 41 52 69 16 147 57	2464 267 277 651 6303 1857 55 471 348 415 98 1448 542 823	258 81 142 147 1517 277 6 198 38 201 43 59 277 83	2414 844 1260 1175 16334 2591 56 2149 408 1852 344 676 2743 697	544 91 145 218 1540 262 	4684 904 1260 1680 15768 2587 2652 753 1979 420 1735 1919 1608	312 27 27 92 526 102 46 54 66 13 117 37 121	2496 294 244 626 5048 1117 499 410 433 62 1170 340 912	232 64 118 126 1014 160 206 37 164 46 46 154	2188 611 1016 1054 10719 1470 2153 343 1547 357 565 1580 696
WebMD Magazine Wine Spectator Wired Woman's Day Woman's World Women's Health Yankee Yoga Journal <>	144 139 143 557 237 281 90 105	1531 975 1306 5658 2585 2568 601 864	41 68 94 29 16 33 41 23	464 412 761 359 162 264 254 200	103 71 49 528 221 248 49 82	1067 563 545 5298 2423 2305 347 663	86 108 144 444 128 223 74 60	791 747 1258 4635 1003 2238 543 444	28 57 102 25 10 28 34 11	273 329 848 314 70 217 219 112	58 51 42 419 118 195 40 49	518 418 410 4321 932 2021 324 332

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Audiences (000) By Wave

	ADU		ME	N	WOM	MEN	
	WAVE 79	WAVE 80	WAVE 79	WAVE 80	WAVE 79	WAVE 80	
TOTAL	124084	124801	59893	60274	64191	64527	
AARP The Magazine Allrecipes Magazine @ Allure American Hunter American Legion American Rifleman American Way Architectural Digest Arthritis Today @ The Atlantic Automobile Autoweek Bassmaster Better Homes & Gardens Bicycling ><	19177 2890 2477 1945 1634 2837 1381 1101 2100 859 1057 918 1489 15740 553	19017 3754 2443 1691 1589 2683 1971 1334 2252 1060 1500 786 1380 15654 935	8054 469 251 1748 966 2502 756 463 517 449 897 768 1312 3248 387	7714 399 167 1403 1232 2241 1050 551 554 524 1222 633 1160 2871 687	11123 2421 2226 198 669 335 625 639 1582 410 160 150 177 12492	11303 3354 2276 288 357 442 922 782 1698 537 277 153 221 12783 249	
Birds & Blooms Black Enterprise Bloomberg Businessweek Boating Bon Appetit Bonnier Magazine Network (Gr) Bonnier Marine and Aviation (Gr) Bonnier Outdoor Group (Gr) Boys' Life Brides Car and Driver Car Craft Chicago Tribune (Sunday) Cigar Aficionado Conde Nast Package (Gr)	2507 1230 625 1076 3345 13152 2666 5865 676 2117 3893 902 777 671 25811	2791 1097 848 809 3074 13722 2343 7224 747 2172 3739 1000 710 717 25736	492 688 434 876 966 10465 2249 4540 395 272 3644 813 393 510 9387	680 665 552 682 881 10935 1874 5703 414 208 3368 974 346 566 9323	2016 542 191 200 2379 2687 417 1325 281 1845 249 89 384 160 16424	2112 432 296 127 2193 2786 470 1521 334 1964 371 26 364 151 16413	
Conde Nast Traveler <> Consumer Reports Cooking with Paula Deen Cosmopolitan Costco Connection &% Country Country Living Country Sampler Delta Sky Magazine Diabetes Forecast Diabetes Self-Management Discover <> Ducks Unlimited EatingWell <	1288 4629 1411 6723 13340 1028 3199 1946 2594 2587 1145 3021 1017	1559 5549 1468 6537 13426 1836 5331 909 2762 2065 2607 2782 1417 3324	494 2563 261 1208 5315 618 1557 189 1501 643 840 1411 895 722 682	693 2804 203 934 5678 483 966 130 1354 780 1059 1402 868 756 776	794 2067 1150 5515 8025 1246 4543 839 1698 1303 1754 1176 250 2299	866 2745 1265 5603 7748 1353 4366 779 1408 1284 1548 1380 548 2568 301	
Elle Elle Decor Entertainment Weekly Entrepreneur <> ESPN The Magazine ^> Esquire Essence Family Circle The Family Handyman Field & Stream >< First For Women Food & Wine Food Network Magazine Fortbes Fortune	1821 817 3957 1216 6427 1407 3509 5245 2442 3416 1801 3274 6100 3034 996	2407 1007 4116 1737 6689 1369 3086 5726 2037 4434 1612 3429 5594 3251 1390	150 138 1580 793 4874 878 965 485 1624 2778 19 1361 1809 2129 718	219 113 1677 1198 4996 774 808 341 1361 3661 49 1324 1618 1880 893	1671 679 2378 424 1552 529 2544 4760 818 638 1782 1913 4291 906 278	2187 894 2439 539 1693 596 2278 5385 675 773 1563 2106 3976 1372 497	
Four Wheeler Group (Gr) Game & Fish ^ Game Informer Golf Digest Golf Magazine Golfweek Good Housekeeping GO (Gentlemen's Quarterly) Guideposts Guns & Ammo Harper's Bazaar Health Hearst Design Group (Gr) Hearst Mengazine Group (Gr)	2018 1795 4968 2342 2029 789 8833 2565 2214 3891 1234 4029 3754 79966 14306	1950 1494 5431 2296 1968 1043 8706 2396 2227 4357 1523 4537 3976 78765 14890	1767 1503 3516 1849 1527 638 1117 1866 438 3206 168 1126 456 23709 12197	1653 1224 3949 1898 1530 889 954 1759 557 3707 228 1450 447 22325 12473	251 292 1452 493 502 151 7716 698 1776 685 1066 2903 3298 56256 2109	297 270 1482 399 437 154 7752 637 1670 650 1295 3087 3529 56439 2416	
HGTV Magazine Hot Rod House Beautiful Hunting In-Fisherman InStyle In Touch Inc. ><	4988 2509 2452 1786 1622 3465 2516 351	4560 2591 2561 1578 1230 3605 2253 603	1414 2295 259 1491 1410 342 285 200	1146 2222 276 1374 1038 299 391 408	3574 214 2192 295 212 3123 2231 151	3414 369 2285 204 192 3306 1862 196	

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Costco Connection was measured as The Costco Connection in Wave 79.

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Audiences (000) By Wave

	ADULTS		MEN		WOMEN	
	WAVE 79	WAVE 80	WAVE 79	WAVE 80	WAVE 79	WAVE 80
TOTAL	124084	124801	59893	60274	64191	64527
Kiplinger's Personal Finance Life & Style Weekly Los Angeles Times (Sunday) The Magnolia Journal Marie Claire Martha Stewart Living Maxim >< Men's Health Midwest Living Money Mother Earth News Motor Trend Motorcyclist Muscle & Fitness National Enquirer	692 1551 7777 3067 1522 3241 1135 4848 1262 2209 1143 3152 1383 2042 2468	807 1387 659 3466 1575 3675 2060 5533 1389 2241 1424 2981 1204 2953 2535	481 391 437 471 88 392 917 3846 226 1516 635 2953 1151 1544 851	415 220 397 494 45 269 1622 4596 262 1324 483 2661 894 2242 998	211 1160 340 2596 1435 2849 218 1002 1036 693 508 198 232 498 1617	392 1166 262 2972 1531 3406 438 937 1127 918 941 320 310 711 1537
National Geographic National Geographic Kids National Geographic Traveler National Mildlife New York Magazine New York Times (Daily) New York Times (Sunday) The New Yorker 0. The Oprah Magazine OK! Outdoor Life >^ Outdoor Sportsman Trophy Group (Gr) Outside <> Parade Carrier Newspapers = Parents	13767 3324 4785 2942 1379 1215 2074 2220 4628 1745 2449 9095 1128 20008 4028	14192 3729 4961 3092 1399 1324 2330 2068 4615 1229 2791 8659 1441 19514 3909	7388 855 2121 1617 631 723 983 900 837 175 1762 7609 719 9019 690	7929 812 2772 1575 643 785 1192 940 547 211 2042 7343 724 9015 431	6379 2469 2664 1325 748 492 1090 1320 3791 1571 687 1485 410 10988 3339	6263 2917 2188 1517 755 538 1138 1127 4068 1018 748 1316 717 10499 3478
Parents Latina People People en Espanol Popular Mechanics Popular Science @ Prevention Psychology Today Rachael Ray Every Day Reader's Digest Real Simple Reminisce Road & Track Rolling Stone * Runner's World >< Salt Water Sportsman	715 16782 3197 3038 3237 2589 1743 2756 8007 2534 954 1120 4875 897 797	701 17051 3545 2927 2950 2066 1482 2925 8646 3606 735 1321 5387 1026 565	94 4523 962 2788 2524 354 643 499 2864 325 232 1041 2773 463 705	83 4854 1492 2546 2464 358 455 389 3280 403 233 1190 3161 410 463	621 12259 2234 713 2235 1100 2257 5144 2209 722 80 2102 434 93	618 12197 2053 381 486 1708 1028 2536 5366 3203 501 131 2227 616 101
The Saturday Evening Post Scientific American Shape Ski Smithsonian Southern Living Southwest: The Magazine Sports Illustrated && Star Street Rodder Sunset Taste of Home Tennis Texas Monthly This Old House	852 1217 2191 624 3005 7890 3036 6964 2584 1151 2176 5460 584 1079 2658	745 1085 2081 460 3836 8353 3066 9210 2317 743 1876 6517 533 1403 2802	308 739 267 242 1390 1711 1553 5581 574 1103 340 608 1482	368 775 276 224 1801 1802 1470 6927 599 641 458 863 364 729	544 478 1924 382 1614 6180 1483 1383 2010 48 1598 4817 244 471 1175	377 310 1805 235 2035 6551 1595 2283 1717 102 1418 5654 168 674 1382
Time Town & Country Traditional Home Travel + Leisure Trusted Media Brands.Inc. Grp. (Gr) TV Guide Magazine United Hemispheres Us Weekly USA Today Vanity Fair Veranda VFW Magazine Vogue Wall Street Journal Washington Post (Sunday)	7079 1876 1947 2481 21234 4308 1244 4864 1190 3537 485 1239 5136 1274	7598 1672 1947 2790 22561 4407 1450 5245 1339 3296 407 1608 5363 1461 675	3782 581 384 969 6472 1875 673 921 700 659 749 830 751 232	3757 500 327 1044 6899 1760 720 1241 738 511 57 1204 911 786 264	3298 1296 1563 1512 14762 2433 571 3943 489 2878 426 490 4306 523 367	3841 1172 1620 1747 15662 2648 730 4004 600 2785 351 404 4452 675 411
WebMD Magazine Wine Spectator Wired Woman's Day Woman's World Women's Health Yankee Yoga Journal <>	4811 947 1360 7205 2952 4898 710 862	4298 1361 1260 6843 2940 4862 679 1100	1638 411 997 449 178 374 285 200	1281 619 882 325 74 329 273 293	3173 537 363 6757 2775 4524 425 662	3018 742 378 6518 2865 4534 406

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	ADU	LTS	MEI	N	WOM	EN	FEMA PRINCI SHOPE	[PAL	PROFESS MANAGE	
	UNWGT	PROJ ('000)	UNWGT	PROJ ('000)	UNWGT	PROJ ('000)	UNWGT	PROJ ('000)	UNWGT	PROJ ('000)
Total U.S.	24154	248885	12033	120167	12121	128718	10432	103188	6419	62837
Men Women	12033 12121	120167 128718	12033	120167	12121	128718	10432	103188	3178 3241	30405 32432
Male Principal Shoppers Female Principal Shoppers Working Women Parent	6064 10432 6937 7149	52590 103188 73482 73134	6064 - - 3306	52590 - 32762	10432 6937 3843	103188 73482 40372	10432 5952 3418	103188 58811 34916	1547 2826 3241 2635	12925 27025 32432 25716
Graduated College	8949	79281	4498	37386	4451	41896	3903	35053	4581	42543
Attended College	8076	70694	3837	32622	4239	38073	3635	30215	1469	14193
Graduated High School	5083	71543	2633	36261	2450	35282	2108	28084	334	5459
Did Not Graduate High School	2046	27366	1065	13899	981	13467	786	9836	35	642
Age 18-24	1875	29526	1049	14877	826	14649	464	7084	293	4324
25-34	3873	44726	1967	22331	1906	22395	1628	18200	1257	13922
35-44	4224	40531	2116	19942	2108	20589	1878	17878	1657	15257
45-54	4113	41994	2066	20502	2047	21491	1818	18553	1547	14556
55-64	4327	41695	2136	19857	2191	21838	1946	18602	1183	11004
65 or Over	5742	50414	2699	22659	3043	27756	2698	22871	482	3773
18-34	5748	74252	3016	37208	2732	37044	2092	25284	1550	18246
18-49	11948	135532	6151	67287	5797	68245	4818	52263	3990	40972
25-54	12210	127250	6149	62775	6061	64476	5324	54631	4461	43735
Working Full Time Part-time Not Employed	12358 2937 8859	125235 31758 91892	7177 1181 3675	71182 12329 36656	5181 1756 5184	54053 19429 55236	4507 1445 4480	44467 14344 44378	5535 884 -	54140 8697
Professional Mgmt./Bus./Finan. Ops. Sales/Office Occs. Nat. Res./Constr./Maint. Other Employed	3854 2565 2997 1572 4307	36759 26078 32398 14141 47617	1791 1387 1238 1490 2452	15838 14568 12613 13428 27064	2063 1178 1759 82 1855	20921 11511 19785 712 20553	1778 1048 1495 71 1560	17182 9843 15277 589 15920	3854 2565 - -	36759 26078 - - -
H/D Income \$100.000 or More	7874	86613	4458	44471	3416	42142	2782	32314	3808	39847
\$75.000 - 99.999	3050	34539	1650	17351	1400	17188	1179	13657	960	9824
\$60.000 - 74.999	2425	24407	1227	12076	1198	12331	1012	9606	534	4636
\$50.000 - 59.999	1830	17881	897	8763	933	9118	819	7504	348	2885
\$40.000 - 49.999	2299	19089	1082	9190	1217	9899	1049	7821	325	2068
\$30.000 - 39.999	2177	19969	950	9129	1227	10840	1099	9136	221	1556
\$20.000 - 29.999	1981	19049	789	8324	1192	10725	1083	9140	123	988
Under \$20.000	2518	27338	980	10863	1538	16475	1409	14009	100	1032
Census Region: North East	5352	44195	2648	21165	2704	23030	2350	18326	1590	12439
Midwest	4634	52289	2311	25379	2323	26910	2032	22018	1125	12245
South	9003	94643	4437	45352	4566	49291	3929	39686	2269	22598
West	5165	57758	2637	28272	2528	29486	2121	23158	1435	15554
County Size A	13473	105166	6727	50624	6746	54543	5781	42984	4088	30735
B	5855	73927	2888	35581	2967	38345	2560	30786	1459	18922
C	2647	36167	1330	17525	1317	18642	1152	15229	536	7390
D	2179	33625	1088	16437	1091	17188	939	14189	336	5790
Metropolitan CBSA	21826	214067	10876	103158	10950	110908	9420	88546	6052	56767
Micropolitan CBSA/Unassigned	2328	34818	1157	17009	1171	17810	1012	14642	367	6070
Never Married	6460	71362	3407	37943	3053	33419	2439	22448	1618	15059
Now Married	11574	131495	6438	65692	5136	65803	4333	55169	3677	40414
All Others	6120	46028	2188	16532	3932	29496	3660	25572	1124	7364
Household Size: 1 Person	5732	35878	2545	16013	3187	19865	3187	19865	1241	6969
2 Persons	7934	79212	4128	38890	3806	40322	3163	32581	1981	19222
3 or 4 Persons	7559	91167	3834	44658	3725	46509	2996	34905	2457	27225
5 or More Persons	2929	42628	1526	20606	1403	22022	1086	15837	740	9421
Children By Age: Any	8509	94354	4052	43963	4457	50391	3781	40286	2809	28092
Under 2 Years	1349	16680	663	7651	686	9029	555	7017	421	4962
2-5 Years	2880	32827	1379	15248	1501	17579	1279	14505	932	9643
6-11 Years	4103	44328	1896	20086	2207	24242	1914	20120	1332	13292
12-17 Years	4259	46534	2020	21854	2239	24680	1903	19126	1356	13106
White (inc. mult. class.)	17118	186114	8518	90122	8600	95992	7482	78390	4759	50390
Black (inc. mult. class.)	3535	32426	1674	14870	1861	17556	1622	13892	760	6437
Other (inc. mult. class.)	4290	36325	2219	17828	2071	18497	1687	13447	1078	7139
Spanish Speaking	3686	43449	1833	21752	1853	21697	1516	16411	777	8305
IEI \$50,000 or More	7199	66820	4583	41647	2616	25173	2294	21331	4431	41637
\$40,000 - 49,999	1784	18052	958	9678	826	8374	735	7111	659	6956
\$30,000 - 39,999	1960	21480	959	10744	1001	10737	894	9167	521	5596
\$25,000 - 29,999	972	9961	477	5256	495	4704	417	3505	193	1792
\$20,000 - 24,999	923	10892	392	4642	531	6250	452	4744	158	1908
\$10,000 - 19,999	1426	16802	579	6852	847	9950	687	7532	245	2417
Under \$10,000	1031	12985	410	4693	621	8293	473	5421	212	2531
Wage Earner Status: Sole	5905	41368	3099	23269	2806	18099	2673	16596	2448	16148
Primary	4700	54670	3156	35163	1544	19507	1258	15551	2059	23093
Secondary	4690	60955	2103	25079	2587	35876	2021	26664	1912	23596
Number of Children: 1	3459	38867	1674	18658	1785	20209	1477	15564	1082	10808
2	3119	33423	1470	15303	1649	18120	1411	14754	1168	11252
3 or More	1931	22064	908	10002	1023	12062	893	9968	559	6031
Home Owned	15789	163826	8089	80040	7700	83786	6525	66167	4614	46623
Value of Home \$500,000+	3128	24755	1622	11631	1506	13123	1276	10313	1277	10186
\$200,000 - \$499,999	7773	77134	4030	38228	3743	38906	3147	30437	2496	25563
\$100,000 - \$199,999	3309	39505	1651	19515	1658	19990	1420	15891	715	9053
Under \$100,000	1579	22432	786	10665	793	11766	682	9526	126	1821

	ADU	LTS	MEI	N	WOM	EN	FEM/ PRINC: SHOPI	IPAL	PROFES: MANAGI	
	UNWGT	PROJ ('000)	UNWGT	PROJ ('000)	UNWGT	PROJ ('000)	UNWGT	PROJ ('000)	UNWGT	PROJ ('000)
Total U.S.	24154	248885	12033	120167	12121	128718	10432	103188	6419	62837
Life Cycle										
Respondent 18-34:										
One-Person Household Now Married, No Children Now Married, Youngest Under 6 Now Married, Youngest 6-17 Balance	799 442 969 213 3325	5333 5897 12516 3237 47269	486 265 449 94 1722	3261 3210 5169 1265 24303	313 177 520 119 1603	2072 2688 7347 1972 22966	313 144 454 108 1073	2072 2124 6280 1859 12950	290 211 317 47 685	1852 2688 4053 670 8983
Respondent 35-49:										
One-Person Household Now Married, No Children Now Married, Youngest Under 6 Now Married, Youngest 6-11 Now Married, Youngest 12-17 Balance	736 653 1244 1084 677 1806	4665 8375 12637 11465 7906 16232	424 336 744 600 328 703	2785 3669 7166 5855 3424 7181	312 317 500 484 349 1103	1880 4706 5471 5610 4482 9052	312 268 412 422 314 998	1880 3979 4603 4862 3956 7699	259 249 580 518 288 546	1430 2982 5667 5326 3269 4053
Respondent 50 or Older:										
One-Person Household Now Married, No Children Now Married, With Children Balance	4014 5194 1098 1900	24621 56843 12620 19270	1529 2908 714 731	9317 28618 7317 7628	2485 2286 384 1169	15304 28225 5303 11642	2485 1905 306 918	15304 23175 4332 8115	620 1083 384 342	3237 11797 3963 2869

GfK MRI \mid SIMMONS Spring 2019

SAMPLE ALLOCATION - TOP THIRTEEN MARKETS UNWEIGHTED VS. WEIGHTED PERCENTAGES

	UNWEIGHTED PERCENTAGE	WEIGHTED PERCENTAGE
	TOTAL	TOTAL IN (000'S)
Base: Total	24154	248885
Market		
New York	9.66	6.79
Los Angeles	6.50	5.86
Chicago	6.15	3.00
Philadelphia	5.56	2.53
San Francisco	3.76	2.39
Boston	3.03	2.10
Houston	3.94	2.17
Washington D.C.	3.91	2.17
Atlanta	3.98	2.14
Dallas/Ft. Worth	3.66	2.39
Miami	2.38	2.07
Phoenix	2.13	1.70
San Antonio	0.95	0.84

	Men(%)		Wom	en(%)	
	Before	After	Before	After	
	Balancing	Balancing	Balancing	Balancing	
Age					
18-24	12.6%	12.4%	11.0%	11.4%	
25-34	18.1%	18.6%	17.9%	17.4%	
35-44	16.6%	16.6%	16.8%	16.0%	
45-49	8.1%	8.4%	7.9%	8.2%	
50-54	8.5%	8.6%	8.8%	8.5%	
55-64	17.0%	16.5%	16.7%	17.0%	
65+	19.2%	18.9%	20.9%	21.6%	
	100.0%	100.0%	100.0%	100.0%	
нні					
Less than \$10,000	4.0%	3.7%	5.0%	5.1%	
\$10,000-19,999	5.1%	5.4%	7.3%	7.7%	
\$20,000-29,999	7.4%	6.9%	10.2%	8.3%	
\$30,000-34,999	4.5%	3.8%	5.9%	4.3%	
\$35,000-39,999	4.4%	3.8%	4.9%	4.2%	
\$40,000-49,999	10.3%	7.6%	10.9%	7.7%	
\$50,000-74,999	19.3%	17.3%	18.4%	16.7%	
\$75,000-99, 999	13.9%	14.4%	12.4%	13.4%	
\$100,000+	31.1%	37.0%	25.0%	32.7%	
	100.0%	100.0%	100.0%	100.0%	

^{*}Totals in tables may not equal 100% due to rounding

	Men(%)		Women(%)	
	Before	After	Before	After
Education	Balancing	Balancing	Balancing	Balancing
Graduated College	28.8%	31.1%	29.0%	32.6%
Attended College	33.4%	27.1%	37.6%	29.6%
Graduated H.S.	26.0%	30.2%	22.6%	27.4%
Did Not Graduate H.S.	11.8%	11.6%	10.9%	10.5%
	100.0%	100.0%	100.0%	100.0%
New Census Occupation				
Not Employed	30.9%	30.5%	42.3%	42.9%
Professional and Related Occupations	11.8%	13.2%	15.1%	16.3%
Management, Business and Financial Operations	8.7%	12.1%	7.4%	8.9%
Sales and Office Occupations	10.0%	10.5%	15.6%	15.4%
Natural Resources, Construction and Maintenance	13.8%	11.2%	0.7%	0.6%
Other Employed	24.7%	22.5%	19.0%	16.0%
	100.0%	100.0%	100.0%	100.0%
Census Region				
North East	17.7%	17.6%	18.0%	17.9%
Midwest	21.1%	21.1%	20.9%	20.9%
South	37.7%	37.7%	38.2%	38.3%
West	23.5%	23.5%	22.9%	22.9%
	100.0%	100.0%	100.0%	100.0%

^{*}Totals in tables may not equal 100% due to rounding

	Men(%)		Wom	en(%)	
	Before After		Before	After	
	Balancing	Balancing	Balancing	Balancing	
County Size					
County Size A	42.3%	42.1%	41.9%	42.4%	
County Size B	30.9%	29.6%	32.0%	29.8%	
County Size C	13.8%	14.6%	13.3%	14.5%	
County Size D	13.0%	13.7%	12.8%	13.4%	
	100.0%	100.0%	100.0%	100.0%	
Marital Status					
Never Married	32.9%	31.6%	28.1%	26.0%	
Now Married	51.3%	54.7%	47.0%	51.1%	
Other	15.8%	13.8%	24.9%	22.9%	
	100.0%	100.0%	100.0%	100.0%	
Household Size					
Household Size: 1	13.2%	13.3%	13.5%	15.4%	
Household Size: 2+	86.8%	86.7%	86.5%	84.6%	
	100.0%	100.0%	100.0%	100.0%	
Respondent Classified Race					
White Only	64.7%	73.2%	65.5%	72.5%	
Black/African American Only	14.2%	11.6%	14.9%	12.7%	
Other Race/Multiple Classifications	21.1%	15.2%	19.6%	14.8%	
	100.0%	100.0%	100.0%	100.0%	

^{*}Totals in tables may not equal 100% due to rounding

	Men(%)		Women(%)		
	Before	After	Before	After	
	Balancing	Balancing	Balancing	Balancing	
Respondent Hispanic					
Hispanic	17.9%	16.6%	18.1%	15.7%	
Non-Hispanic	82.1%	83.4%	82.0%	84.3%	
	100.0%	100.0%	100.0%	100.0%	
Respondent Language Spoken Personally at Home					
Non-Hispanic	82.1%	83.4%	82.0%	84.3%	
Hispanic - Only English	4.6%	3.0%	3.9%	2.6%	
Hispanic - Mostly English, but Some Spanish	4.6%	3.9%	5.1%	3.8%	
Hispanic - Both or Other	0.3%	0.8%	0.4%	0.7%	
Hispanic - Mostly Spanish, but Some English	4.4%	4.4%	4.6%	4.0%	
Hispanic - Only Spanish	3.9%	4.5%	4.1%	4.6%	
	100.0%	100.0%	100.0%	100.0%	

^{*}Totals in tables may not equal 100% due to rounding

MRI-SIMMONS SPRING 2019 TECHNICAL GUIDE

DATA ADJUSTMENT PROCEDURES

Ski Adjustment

			Spring 2019
	Spring 2019	Spring 2019	Increased
	Total	Total	Total
	Projected	Projected	Projected
	Readers	Readers After	Readers as a
	Before	Ascription	Result of
Publication	Ascription		Ascription
Ski	701,000	1,083,000	54%

Because Ski is published 8 times annually, a unique ascription procedure is applied to them in every Spring interviewing wave (i.e., odd numbered waves). Since issues are not published between July and August for Ski, claimed readership during this interviewing period cannot reflect levels obtained when the magazines are published regularly. The ascription procedure involves adjusting the audience numbers by using the responses to the frequency question (*On the average, out of 4 issues that are published, how many issues of MAGAZINE, do you read or look into? Is it 0, 1, 2, 3, 4?*) to account for the interviewing period when issues are not published. The following levels adjust each response accordingly: .125 (for a 0 out of 4 issues response), .25 (for a 1 out of 4 issues response), .50 (for a 2 out of 4 issues response), .75 (for a 3 out of 4 issues response), and 1 (for a 4 out of 4 issues response).

Interviewer Estimating Procedures

GfK MRI requires that answers be recorded for household income, individual employment income and value of owned home for every respondent. In cases where a respondent is unwilling or refuses to provide one or more of these items, GfK MRI instructs the interviewer to estimate a response and to indicate that the information is estimated. Interviewers are trained to use all information about the respondent and his/her neighborhood in making this estimate. The incidence of estimated responses is shown for each of these variables, respectively.

		Spring 2019						
Question #	Question Type	Answers Estimated by Interviewers	Total Answers	Estimated Answers as a % of Total Answers				
77	Respondent individual income	1,145	15,293	7.49%				
85	Household income	3,093	24,154	12.81%				
87	Market value of owned home	1,060	15,623	6.78%				

MRI-Simmons Spring 2019 Technical Guide Statistical Efficiency of Key Demographics

Variable	Male Effective Sample Size	Sample Size
18-24	585	464
25-34	1051	1006
35-44	1123	1130
45-49	545	493
50-54	542	527
55-64	1166	1170
65+	1456	1566
Didn't Graduate High School	619	539
Graduated High School	1507	1343
Attended College	2010	2147
Graduated College	2450	2339
<\$20K	551	823
\$20-50K	1931	2176
\$50-75K	1091	1030
\$75-100K	872	734
\$100K or more	2341	1887
Hispanic, Only English	256	206
Hispanic, Mostly English	315	252
Hispanic, Both or Other	20	19
Hispanic, Mostly Spanish	237	230
Hispanic, Only Spanish	187	210

Demo/Media Data Ascription

MRI ascribes "no answers" to Personal Interview questions to provide the most complete database of our respondents. This is normally a nominal amount but can, on occasion, reach a percentage or greater than 5% of the total responses. Listed below are he instances (per Wave) when these responses exceeded this 5% threshold.

WAVE 79	
No questions exceeded 5% ascription.	
WAVE 80	

No questions exceeded 5% ascription.

MRI-Simmons Spring 2019 Technical Guide AdMeasure Modeling for "Ad noting" and "Actions taken"

The modeling of *AdMeasure* "ad noting" and "actions taken" scores to the GfK MRI syndicated respondent database is undertaken on a wave by wave basis, individually by publication. It begins with the tabulation of these scores across all issues of each publication measured during the time the specific wave of the syndicated National Study is in the field. For the Spring 2019 syndicated release, the issues measured in *AdMeasure* between November of 2018 and April of 2019 were used to tabulate the target scores used in the modeling of Wave 80 respondents and the issues measured in *AdMeasure* between May and October of 2018 were used to tabulate the target scores used in the modeling of Wave 79 respondents.

The "ad noting" score or target for each publication is the average score across all ads in all issues measured during the targeted time frame. The "ad noting" score is the percentage of readers of the publication (in AdMeasure, all respondents are readers) that note the average ad. The "actions taken" score is the percentage of readers that on average have taken any action after noting an ad. These targets are tabulated within gender (men & women), frequency of reading (3 or 4 of 4 issues & less than 3 of 4 issues), "where read "(in home & out of home) and age (18-34, 35-54 & 55 plus) resulting in 24 mutually exclusive targets encompassing all readers for each publication. These targets are then input into the modeling software along with the syndicated respondent database and all relevant publication specific information (i.e., reader, where read & frequency definitions). Within each publication, the software identifies the appropriate base for each of the 24 defined cells (readers when assigning "ad noting" and "ad noters" when assigning "actions taken") and assigns positive responses for "noting" or "taking action," respectively, to respondents within each cell until the accumulated projected total is approximately equal to the desired targets in the cell. After the initial pass through each of the 24 cells, additional iterations take place where cells are combined hierarchically (in the order mentioned above) until the overall target is reached or until the maximum 16 passes are exhausted. So, for the second pass the age variable is dropped and assignments are made within the 8 remaining cells. For the third pass the "where read" variable is dropped and the age variable is added back resulting in 12 cells. The process of dropping and adding back variables continues until completion. At each stage, the actual assignments are made using a two-step procedure. The first step utilizes a random "weighted nth" algorithm which attempts to reach approximately 90% of the target. The second step uses a "best sum" algorithm to identify the group of respondents whose accumulated weights comes closest to the remainder target. The list of available respondents is put into high-to-low weight sequence prior to the selection procedure.

Modeling Incompletely Measured Television Programs in GfK MRI's Survey of the American Consumer Doublebase 2019

Introduction

GfK MRI annually produces a Doublebase dataset comprised of the most recent four waves of Survey of the American Consumer [SAC] respondents. For 2019 this dataset is based on 47901 respondents from GfK MRI Interview Waves 77 through 80 and thus offers a very robust sample upon which to perform detailed analysis. The individual measures included in Doublebase 2019 are (primarily) those present in all four individual waves constituting the dataset.

GfK MRI measures approximately 700 television programs annually in the SAC. Because of the relatively high degree of a) program cancellations and b) newly introduced programming, only approximately 50% of these annually measured 700 programs are measured across all four of the Doublebase waves. Hence, by convention, the approximately 350 programs not measured across all four constituent Doublebase waves are not included in this dataset.

For programs no longer available their absence from the Doublebase dataset is largely immaterial insofar as they are irrelevant to how GfK MRI data is largely used. However, this is very much not the case for newly introduced television programming (particularly Prime Time programming), i.e., programs measured in the most recent GfK MRI waves but absent from older waves (e.g. present in only Waves 79 and 80 of SAC), are important to clients. To address this matter, i.e. to "complete" viewing of television programs unmeasured in early waves of GfK MRI's Doublebase, GfK MRI has developed an imputation procedure as outlined below.

GfK MRI Doublebase Television Programming Imputation

Briefly, GfK MRI's television program imputation process involves using an extensive set of demographic and television-related measures available and complete across all four Doublebase waves to impute viewing of unmeasured programs onto respondents of earlier waves using a respondent-level weighted distance matching procedure.

First, considering the data utilized, the process GfK MRI employs involves an extensive set of variables relevant to television program viewing upon which to match respondents across Doublebase waves. Measures common to all four waves of Doublebase 2019 included in the matching process:

- 1) Personal Demographics Gender, Age, Race/Ethnicity, Marital Status, Hispanic, Spanish Language Preference, Education, etc.
- 2) Household Demographics Household Income, Number of Children, Own Cat/Own Dog, Internet Access, Cable/non-Cable, Satellite Dish

3) Viewing of approximately 110 individual cable networks and 100+ individual television programs.

Broadly, the television imputation process employed is based upon weighted distance matching of complete/recent-wave Doublebase respondents with incomplete/less recent-wave respondents using the commonly available demographic and television measures itemized above. Note also that the television program viewing is assigned respondent-to-respondent so as to maintain as best as possible the correlation structure between the imputed television programs.

The matching-based imputation process proceeds as follows:

- 1) Explicit control is exerted for Gender and three Age ranges (18-34, 35-54, 55+) within SAC survey waves to be imputed.
- 2) Within explicit control groups (Gender/Age/Wave) for all waves of Doublebase respondents a principal components analysis of the common measures identified above is produced yielding a) a component matrix and b) the component weights. Principal Components Analysis is employed insofar as it both a) transforms the numerous (240+) common variables into a uniformly structured space and b) develops importance weights, together facilitating the development of a single, meaningful distance metric for matching purposes.
- 3) Complete/recent wave Doublebase respondents (i.e. donors) are matched with incomplete/less recent respondents (i.e. recipients) such that the weighted distance (as computed using the component scores and weights) between the assigned pairs is minimal.
- 4) For those television programs absent from the earlier waves for which the donor (i.e. from the complete/recent wave) has viewing (both recency and frequency) such viewing is assigned to the recipient (i.e. for the incomplete/less recent wave).

Digital edition screen only ascription

The sequence of the relevant magazine readership questions asked in the personal interview of the syndicated study for each publication is as follows:

Everyone ... Read or looked into in the last 6 months on any platform ... screen question

If screened ... Number of issues read of the average four ... **frequency question**

... Read in the last publication period ... readership question

If read ... Printed on paper or any electronic version ... version read

If read electronic ... digital edition or other ... type of electronic version

With this sequence, we are unable to directly calculate an estimate of digital edition screeners who are not digital edition readers in the last publication period. Without any additional digital edition screeners, digital edition turnovers are zero, making it impossible to calculate the net reach of more than one issue of the digital edition. In addition, since the screen question specifically includes reading on any platform print turnovers would be too high if all non-reader screeners were treated as screeners. Our solution is twofold. First we drop all non-readers who answered "website only" to the frequency question and secondly we assign digital screens to some number of non-digital edition electronic readers modeled to correspond to the theoretical readership by frequency answer within gender. For illustration we'll look at the magazine question responses for Sports Illustrated from wave 77. The table below shows the screens by frequency group in total and separately for respondents that answered "electronic" and not "print" to the "version read" question.

	total screens		exclusive electro	onic screens	all other screens		
Frequency	respondents	projected	respondents	projected	respondents	projected	
0 of 4	337	3,079,020	16	78,420	321	3,000,600	
1 of 4	939	9,632,880	90	914,470	849	8,718,410	
2 of 4	605	5,967,790	119	1,092,450	486	4,875,340	
3 of 4	329	3,373,030	92	692,930	237	2,680,100	
4 of 4	569	6,002,390	130	1,600,350	439	4,402,040	
website only	417	4,493,050			417	4,493,050	
totals	3,196	32,548,160	447	4,378,620	2,749	28,169,540	

We calculate a target projected number for digital edition screen only respondents by assuming that the actual digital edition readership within frequency group occurs at the theoretical levels.

Frequency	digital edition reads	target digital edition screen only	read/screen
0 of 4	0	0	
1 of 4	123,380	370,140	0.25
2 of 4	54,610	54,610	0.5
3 of 4	76,720	25,573	0.75
4 of 4	18,336	0	1
totals	273,046	450,323	

The ascription is actually performed by utilizing the same proprietary software used to ascribed average ad noting scores and actions taken levels from our Ad Measure study to the syndicated study. Respondents eligible to be ascribed as digital screeners only come from the group of exclusive electronic readers that are not digital edition readers. As described above, the 417 "website only" screeners are not included as either print or digital screeners in our releasable data file thereby having no effect on reach and frequency calculations.

I. SURVEY DESIGN: THE SAMPLE

A. <u>General Description:</u>

The GfK MRI sample is a strict area probability sample of adults 18 years of age and older living in private households in the coterminous 48 states. The sample, a multistage, known probability sample, is disproportionately over-allocated within the ten GfK MRI media markets (New York, Los Angeles, Chicago, Philadelphia, San Francisco, Boston, Houston¹, Washington, D.C., Atlanta², and Dallas-Ft. Worth³) and also within the upper 25% of the national income distribution. (Beginning in Wave 77, GfK MRI added Miami to the ten Mediamarkets.) The former enables GfK MRI to report stable estimates for each of the now eleven major markets. The sampling within the upper income population produces larger, more reliable samples, since many of the behaviors measured are more common among upper-income populations.

GfK MRI has added the Phoenix and San Antonio DMAs as separate strata beginning in Wave 79. These 2 markets are additions to the top 11 markets currently part of the GfK MRI sample design. GfK MRI over-sampled in order to report these markets separately in Doublebase. Additionally, the remaining non-top 11 market areas.

B. The Sample Frame

The sample frame is a Survey Sampling International (SSI)-provided computer file of all Census Block Groups (BGs). The entire land area of the US is subdivided into approximately 225,000 Block Groups. These are organized by state, county, tract and BG. SSI, utilizing an estimating

¹ Houston replaced Detroit in the sample beginning in the Fall of 2015 (Wave 73).

² Atlanta replaced Cleveland in the sample beginning in the Fall of 2005 (Wave 53).

algorithm based on county household income data updated annually, produces a median HHI for each BG. BGs are arrayed by the updated median household income, and the ranges for the upper 25%, the next 25% and the lowest 50% are determined. Each listing in the upper range is assigned a weight of 4, each listing in the middle range a weight of 2, and the remaining lowest range a weight of 1. These weights are used to produce income-weighted household counts used in the selection of primary sampling units and of clusters within the primary sampling units.

C. The Structure of the Sample

The sample consists of three major components: ten (11 beginning in Wave 77) major media markets, each of which is self-representing; and, outside these ten markets, a sample of core based statistical areas; and a sample of non-core based statistical area counties.

Within each of these, a sample of clusters (i.e., geographically compact areas) is selected.

All households located within the cluster are included in the sample. Finally, one randomly selected adult in each of these households constitutes the final sample.

D. Sample Selection (PSUs)

1. Selection of Primary Sampling Units

Step One: List the income-weighted household counts for each core based statistical area (CBSA) and for each non-core based statistical area (non-CBSA) county (exclusive of the 11 markets), ordered by 9 geographic regions, state, and weighted household count to achieve stratification by region, state, and county size.

³ Dallas-Ft Worth replaced St. Louis in the sample beginning in the Spring of 1986 (Wave 15).

Step Two: Determine the sampling interval—Divide the total weighted count by 8, since the original design calls for 8 clusters in each primary sampling unit. All the CBSA and counties equal-to or greater-than the sampling interval are automatically included as self-representing primary units.

Step Three: Sample the remaining areas using a random starting point (a random number between 1 and the sampling interval). Systematically apply the sampling interval to the accumulated, weighted count of the remaining core based statistical areas and counties such that the probability of any non-certainty unit being selected is proportionate to its weighted size.

2. Cluster Selection Rate

A cluster selection rate is calculated for each of the 11 major markets and for each primary sampling unit. This rate is equal to the weighted count for the major market or primary sample unit divided by the number of clusters to be selected. In the major markets, the number of originally ordered clusters is listed below.

As of Wave 77:

New York	998	Boston	600
Los Angeles	998	Detroit	600
Chicago	998	Washington, D.C.	600
Philadelphia	600	Atlanta	600

San Francisco	600	Dallas-Ft.Worth	600
Miami*	600	Phoenix	600
San Antonio	600		

In the remaining primary sample units, the originally ordered number of clusters is a multiple of the number of clusters required for each selected PSU. From this set of clusters, a random subset is selected for use in the actual study.

* The Miami market is comprised of the following counties: Broward, Martin, Miami-Dade, Monroe and Palm Beach.

3. Selection of Sample Clusters

Sample clusters are geographically defined compact areas within which the final selection of respondents will be made. Within each primary sampling unit the ordered listing of addresses are subjected to a systematic, random selection process. Beginning with a random starting point (between 1 and the cluster selection rate), every *n*th listing is selected by applying the selection rate to the weighted listing count.

Within the non self-representiing CBSAs, GfK MRI further stratifies the CBSAs into non high-density Hispanic CBSAs and high-density CBSAs.

Generally, seventeen listings immediately following each initial selection are extracted.

The last of these designates the terminal boundary of the cluster. The initial enumeration of the cluster comprises all the listed addresses. Pertinent information, i.e., name, address, telephone number, is extracted and printed for use by the field staff.

4. Designation of Sample Households—

All households located within the boundaries established by the first listing and the last listing are included in the sample. In some instances the beginning or the end of a cluster may be located within a multiple-dwelling-unit structure. In these cases, the entire cluster is prelisted, and the limits of the cluster are established. Generally, this is done alphabetically. All names in the structure that alphabetically follow the first listed name or precede the last listed name of the cluster are included within the sample. The practice of including all additional dwellings between the first and last listed unit illustrates the principle of the closed interval.

Beginning in Wave 79, MRI-Simmons replaced prelisting these units by surname. Instead, all units within an MDU are sorted by apartment or unit numbers. The interviewer is instructed to sample only those units specifically listed in the sampling frame. This instruction only applies to MDUs that are the first or last address in the cluster or comprise the entire cluster listing.

5. Selection of Sample Individuals

The design calls for the selection of one person 18 years of age or older in each sample household. As the initial cluster lists are prepared, each listed unit is randomly pre-designated with the sex of the prospective respondent. Prior to beginning the selection process, the interviewer asks the household member answering the door whether anyone in the household is affiliated with the media. A positive response eliminates any member of the household from study eligibility. In all other cases, when the interviewer first contacts a sample *household*, the

names and ages of *adults of* the pre-designated sex are recorded on a grid that specifies an objective, random selection free of interviewer control. If the household has no adult member of the pre-designated sex (a one-sex household), then all adult names and ages are listed and a sample respondent is selected. Thus there are, in effect, two samples, one of men and one of women, in each of which the respondents are randomly selected from among the adult household members.

II. THE SURVEY QUESTIONNAIRES

Two different questionnaires are used to collect data. Data pertaining to media exposure—that is print (magazines and newspapers), radio and television, digital and other media, and demographic data about the respondent and the household—are obtained in a personal, face-to-face interview. Product and service usage, again both personal and household, are obtained from a respondent-completed questionnaire left with the respondent at the time of the personal interview and, in a substantial majority of cases, personally picked up by the interviewer. MRI also makes numerous additional attempts, at the telephone validation stage and through other follow-up calls, to retrieve product booklets through the mail. The interviewers personally retrieve some 60% -70% of all returned product booklets.

A. <u>The Personal Interview</u>

The personal interview, conducted with the specifically selected sample respondent, is the technique used to collect data about the basic media exposure of the respondent and the demographic profile of the respondent and household.

1. Newspaper Reading

The reading of both daily and Sunday/weekend newspapers is measured using an indirect questioning procedure. The questionnaire includes a listing of daily and Sunday newspapers that circulate in the particular area. The respondent is asked which, if any, of the daily newspapers were read or looked into in the past seven days. Then for each newspaper mentioned, a question about frequency of reading is asked.

This is followed by "When was the last time you read or looked into...?" for each daily newspaper read or looked into in the past seven days.

For interviews conducted on Sunday and Monday, "read yesterday" is defined as "last Friday" for a daily newspaper. A comparable procedure is followed for Sunday/weekend newspapers, using a four-week time span in the initial question. The audience measure is based on the number of people who report reading the daily newspaper "yesterday" (or on the most recent weekday), or reading the Sunday paper within the past seven days.

Beginning in Wave 23, MRI introduced a separate set of additional questions for Sunday and Monday interviewing. In addition to the standard readership question asking "when last time read," MRI also asks the respondent whether he/she read the weekday issues "this Saturday or Sunday." In the case of *USA Today* and *The Wall Street Journal*, MRI credits readership if the respondent answers he/she read "this Saturday or Sunday" or "Friday." This procedure accounts for any additional readership of Friday issues of the papers over the weekend.

In addition, questions regarding location of reading and how the newspaper was obtained are asked for the nationally circulated newspapers.

Beginning in Wave 57, MRI added select qualitative questions for national newspapers measurement. These are: 1) time spent reading, 2) percent of pages read, 3) overall rating and 4) interest in advertising. In order to maintain clarity in the survey, these qualitative questions along with the magazine qualitative questions are asked after the newspaper and magazine readership questions have been administered.

2. Magazine Reading

MRI's procedure for measuring magazine audiences is a recent reading technique specifically developed for the magazine environment in the United States, taking full account of experiences gained in other countries using similar techniques. The principle of the recent reading technique is that the number of people reading any issue of a magazine during its publication period (recent reading) is equal to the total number of people reading any particular issue over its total life (average issue audience). Important to note, beginning with Wave 65, GfK MRI, asks about both print and electronic reading of the magazine brand. The average-issue audiences for these publications are any reading of the hard or printed copy within the publication period, whether or not the reader has also visited the magazine's website or any other digital source.

It is essentially a two-step procedure. The first step, a screening procedure, serves to eliminate magazines the respondent has not read or looked into in the last six months. The second step, applied only to magazines seen by the respondent in the last six months, ascertains reading within each magazine's publication period.

The interviewer first produces a binder containing sort boards and a deck of cards on which are printed black-and-white logos of some +/- 210 magazines. Black and white

reproductions are used following the practice of the past through the book studies. Some magazine logos change color with successive issues while others retain the same color. The logo deck is therefore neutral in this respect. The deck is shuffled in front of the respondent to ensure that it is in random order.

The respondent is then asked to sort the cards on the sort board into three groups, indicating whether they were read or looked into within the last six months. The questioning begins as follows:

"Magazines can be read or looked into in different ways. This card shows examples of some of them. They can be printed on paper or they can be published electronically, such as those read on a computer or on the Internet or with an e-reader such as the Amazon Kindle. You may also be able to read or look into a magazine on a tablet, such as the Apple iPad, a cell phone or other mobile device or you may look at the magazine's website."

"The titles of magazines and other publications are printed on these cards."

The interviewer then opens the "in the last six months" sort board and continues:

"This is a sort board. I'd like you to sort these cards into piles on the board to show whether or not you've read or looked into them in the last six months. If you are sure that you have read or looked into the publications, put the cards in this position." The interviewer points to the "yes—sure have" block on the board.

Then, "If you are not sure if you have read or looked the publications <u>in the last six</u> months, put the cards in this position." The interviewer points to the "not sure" block on the board.

Finally, "If you are sure that you have not read or looked into the publications, place the cards in this position." The interviewer points to the "no—sure have not" block on the board.

Before handing over the deck of cards, the interviewer reads the following explanation to the respondent:

"We want to know whether you've read or looked into any copy, whether it belonged to you or not."

"It could have been in your home, someone else's home, or any other place at all, such as the beauty (barber) shop, doctor's office, etc."

"It doesn't matter whether you read it, or just looked into it."

"Please include copies printed on paper as well as electronic versions, such as copies read on the Internet or with an e-reader, tablet, cell phone or other mobile device. Also please include reading or looking into the magazine's website. You can use this card as a helpful reference.

The interviewer then hands the deck of cards to the respondent, saying:

"Now, would you sort these cards to show whether you've read or looked into the magazines and other publications in the last six months? Please take your time and consider each one carefully."

Actual card sorting takes some six to eight minutes on average. In-flight publications are screened in a similar way by using separate decks (up until Wave 50, cable publications were also screened in using a separate deck). Additionally, in Wave 52 MRI added a Spanish language title deck and procedure.

After the initial sorting, the respondent is asked to read to the interviewer the names and code numbers on the logo cards he/she has sorted into the "yes" and the "not sure" positions. In addition to retaining the involvement of the respondent, who would otherwise have nothing to do while the interviewer records the results, this has the advantage of removing stray cases of confusion due to initial misreading of the cards, such as New Yorker, or Four Wheeler for 4 Wheel & Off-Road, and so forth. On average, about 16-17 publications are screened in, with wide variation: some respondents screen in none or very few and others 30 to 40 or more.

The interviewer then asks the frequency-of-reading questions about each screened-in publication: that is, ["On the average, out of 4 issues that are published, how many issues of (Name of Magazine) do you read or look into? Is it 0,1,2,3 or 4?"] This frequency question serves several purposes. First, it gives the respondent an opportunity to say what is most natural to him/her, and what he/she generally supposes the interviewer wants to know—how

often he/she reads the particular magazine. Second, it contributes to the process of familiarization with the magazines that have been screened in, a process that begins with the initial sorting. Previous research suggests title confusion is minimized when respondents have multiple opportunities to consider titles that at first sight they think they may have read. Third, the frequency data are used directly to estimate cumulative audiences.

Then the recency question follows. First, the interviewer separates the cards into weeklies, monthlies, and so forth (each publication is identified on its logo card by publication interval), and the corresponding sort boards are opened. (Beginning in Wave 77, GfK MRI included quarterly publications. However, they are measured as bi-monthlies.) The respondent is asked to consider very carefully when he/she last read or looked into each publication, excluding today. A date is provided to facilitate the accurate identification of the reading period—for example, for weeklies, "the seven days since last Wednesday" for interviews conducted on a Wednesday; for monthlies, "the 30 days since September 10th" for interviews on October 10th, and so on. The card for each screened-in magazine is placed by the respondent in one of three positions on the sort board: "Yes, sure have," "Not sure," or "No," and the response recorded by the interviewer.

Only those respondents who place a logo card in the "Yes—sure have" position—that is, those who have read or looked into a magazine during the period equal to its most recent publication interval—are classified as members of the total audience of the publication. The remaining two categories, "No" and "Not sure," are not classified as such.

Upon completion of this second card sort, respondents are asked whether they looked into a paper copy or an electronic version (or both) of each magazine selected as "Yes-Sure

Have" in the second sort. Then a series of questions are asked about each publication for which the respondent is classified as a reader, having read the publication within the most recent publishing interval. Respondents who have read a paper version are asked a different set of questions than the electronic version readers. The paper copy questions, sometimes termed the "qualitative" aspects of magazine reading, include place of reading, reading days, reading time, reader actions, source of copy, percent of pages looked at and rating. The responses to these questions are used to define in-home and out-of-home audience, primary and pass-along readers, reading days, and page exposures. As appropriate, the questions are asked using show cards displaying the range of possible responses. The electronic readership questions include: devices used to read the electronic version or visit the magazine's website, electronic version or digital reproduction read, and time spent reading electronic version or visiting the magazine's website.

Four versions of the questionnaire are employed. In two, weeklies are listed first, followed by bi-weekly, tri-weekly, monthly and bi-monthly magazines. In the remaining two versions, the order is reversed. Within the publication interval-ordered sets, titles are listed in one version in alphabetical order and in the other in reverse alphabetical order.

3. Radio Listening

The interviewer displays cards on which are listed five time periods. While showing this card, the following questions are asked:

"Thinking about YESTERDAY, to the nearest half hour, how much time, if any, did you spend listening to or hearing radio or other audio services during the time period of (TIME PERIOD)—either in your home, car or any other place? ?" and "During the period (TIME

PERIOD), what station or stations did you listen to? Please give me the <u>Call Letters</u> of each station and whether it was <u>AM, FM, Sirius, XM, the Internet or an App</u>." These two questions are asked for "yesterday."

Weekend listening is combined using the following questions: "Thinking about last weekend, that is last Saturday and last Sunday, please tell me whether or not you listened to or heard radio or other audio services on either Saturday or Sunday during the time period of (TIME PERIOD)—either in your home, car or any other place? This time, just say Yes or No for each time period." and "During the time period of (TIME PERIOD), what station or stations did you listen to? Include listening on Saturday or on Sunday. Please give me the Call Letters of each station and whether it was AM, FM, SiriusXM, the Internet or an App."

4. Television Viewing

The interviewing procedure employed for television is similar to that for radio. A show card indicating a list of time periods is shown and the following question asked: "These are time periods during which people can watch television. To the nearest half hour, how much time, if any, did you spend watching television in each of these time periods <u>yesterday</u>? How about (TIME PERIOD)?"

Unlike radio, time spent is also asked for "last Saturday" and for "last Sunday," providing the basis for audience estimates of time slot and average half-hour viewership for weekdays and weekends.

If the interview is conducted on a Sunday or Monday, then "last Friday" instead of "yesterday" is asked to determine weekday viewership.

5. Cable and other television services

A series of questions is asked to establish:

- a. Services household subscribes to [Cable, Satellite, Fiber Optic TV, subscription(s) to one or more streaming services(s), and subscription to streaming service that gives access to multiple TV channels, including live TV)
- b. The company through which household accesses programming on satellite dish;
- c. Whether Pay-Per-View or Video-On-Demand have been watched in the last year
- d. The number of hours viewed for specified cable, broadcast and premium cable channels;
 - e. Whether the household has a DVR.

Identification of Cable and Fiber Optic TV Service Providers

- Beginning with wave 77, MRI has begun identifying the Cable and Fiber Optic TV providers for respondents of the national survey.
- Every wave approximately 5,500 Cable TV respondents and approximately 1,500 fiber Optic TV service providers are assigned to respondents who stated that they subscribed to either of these two TV provider systems.
- These provider assignments are conducted by a GfK company division, Etilize. They conduct their research by matching respondent addresses from the sample, to each cable and fiber optic TV provider available in their geographic area.

The final numbers are compiled into the largest companies throughout the country; all others that do not have intab high enough to be stable or have a very high level of regionality are rolled into the Other punch.

6. Outdoor Travel

A series of questions is asked to establish:

- a. Miles traveled in past week, past month;
- b. Last time rode in car, how many people, including self, were in it and how many of these passengers were 18 and older.

7. Public or Civic Affairs/Politics

The following questions are asked:

- a. Activities participated in last 12 months relating to public or civic affairs;
- b. Political outlook;
- c. Political parties affiliated with.

8. On-Line Services/Internet Usage

A series of questions is asked to establish:

- a. The availability and use of the Internet;
- b. How connected to the Internet at home;

- c. Which Internet Service Provider household subscribes to;
- d. If no internet in household, any alternative access locations;
- e. Connect to internet via Wi-Fi, wireless connection or Cell phone Smartphone/ other mobile device.
- f. Activities on the Internet;
- g. Search engines used;
- h. Chat, Instant Messenger, or video chat services used;
- i. Social media, photo or video-sharing services visited/used;
- j. Activities using social media, photo or video-sharing service;
- k. Time spent using the internet yesterday/Saturday/Sunday (not including IM);
- I. Specific websites/apps visited (in past 30 days).

9. Video Games

- a. Household owns any Video Game Systems;
- b. Video Game Systems have you personally played or used in the last 30 days.

10. Demographic Information

A complete set of demographic characteristics of the respondent, the household head and the household itself is obtained. This includes age, sex, marital status, occupation,

industry, household and individual employment income, education, household composition, race, and home ownership.

This information is obtained by the use of straightforward questions and show cards that contain the range of possible responses. The recording of the replies requires minimal effort on the part of the interviewer, since almost all responses are pre-coded on the questionnaire in the same manner as on the show cards.

B. Product Questionnaire

Data on usage of an extensive range of goods and services are obtained using a questionnaire completed by the respondent and, if the respondent is not the Principal shopper, the Principal shopper. Upon completion of the media and demographic personal interview, a marketing questionnaire is left with the respondent. A ten-dollar incentive was *initially* offered for its completion through Wave 34. *In Wave 38, MRI conducted additional retrieval efforts (inperson, over the phone or by mail) among non-respondents to the initial product booklet attempts. In these cases, MRI offered a \$50 incentive for completion. These additional efforts at product booklet retrieval are now part of MRI's standard protocol for collecting product booklets.*

Currently, GfK MRI offers a range of incentives from \$40 - \$100 for completing the product booklet. In most cases, an appointment is made for the collection of this questionnaire. If necessary, additional efforts, such as those discussed above, are made to retrieve the self-administered questionnaire via mail. In general, this questionnaire is designed to measure:

- 1. Ownership and/or use of products or services;
- 2. The brand (kind, type, variety, etc.) used;
- 3. Quantities used within specified time periods;
- 4. Participation in the decision to buy or use.

Product data are of two types: personal product questions answered by the respondent and household product questions answered by the Principal shopper (who may or may not be the respondent).

Although questions are necessarily tailored to particular subjects, every effort is made to use standardized wording and standard time frames, as well as to ask simple, unambiguous questions. The questionnaire is also designed to minimize the amount of recording entry by respondents. Whenever possible the questionnaire is constructed so that a check mark or a number completely records the response.

In addition, viewing of network TV programs, sports, and specials is also obtained in this questionnaire. And, a series of psychographic type questions are also included in the product booklet.

III. THE SURVEY EXECUTION

MRI works with LHK Partners to develop the protocols for executing the study, including training and evaluating the field staff.

A. Staffing the Fieldwork

The study is conducted by a staff of some 100-125 interviewers recruited, trained, and supervised by eight LHK field supervisors and a staff of 8 recruiters and trainers who are, in turn, directed and supervised by a full-time Field Director and the two LHK senior partners.

Since the study is continuous, a great deal of effort is expended to recruit, train and maintain an experienced field staff. The performances of supervisors and of interviewers are reviewed continually.

Until Wave 73, all interviewers were conducted using paper and pencil. Beginning with Wave 73, GfK MRI introduced computer assisted personal interviewing (CAPI), which enabled interviewers to conduct the survey with a tablet. In Wave 75, over 3000 interviews were conducted using CAPI. In Wave 76, over 6000 interviews were conducted using CAPI.

Prior to each wave, training materials, including manuals and a taped model interview are prepared, in addition to the questionnaires, show cards, sort boards, and other materials needed for the execution of the interview.

As of Wave 74, GfK MRI only trains new interviewers on CAPI; no new interviewer is trained for conducting the interview with paper and pencil (PAPI). All interviewers are trained or retrained, with new interviewers receiving more intensive instruction. Included in the training are instructions on locating and listing the geographic cluster, making the initial contact, selecting the sample respondent, and executing the survey. Interviewers are instructed in the handling of difficult or unusual interviewing circumstances, including gaining access to security buildings. Interviewers assigned to large apartment buildings are instructed accordingly. Interviewers are briefed on the organization and planning of callbacks and the importance of gaining the cooperation of respondents.

Continuous quality checks are undertaken during the course of data collection and appropriate action is taken when necessary. No new interviewer may begin interviewing until he/she has been judged acceptable by the LHK trainers. The work of each interviewer is validated by telephone, or by mail or, on occasion, by personal contact. In practice, MRI achieves approximately 40%-50% validation rate.

LHK Partners maintains frequent contact with the field supervisors, who in turn maintain similar contact with the interviewers. In this manner, tight control is maintained over the flow and the quality of the work. The computerized control system employed by MRI/LHK Partners has a complete record, organized by cluster, of the entire sample which provides information about the current status of every cluster in the study.

B. Data Collection

The listed addresses for each cluster, as described in the "Selection of Sample Clusters" section above, form the foundation of interviewing. The interviewer lists and interviews only households in addresses provided by the sample. If the listing contains a multiple dwelling the interviewer proceeds to the dwelling and describes its layout and then provides LHK Partners with the names and apartment numbers, if possible, based on the alphabetic interval chosen in the sample. The lists expanded by this method are used to make a mailing to all known, prospective respondents explaining the nature of the study and emphasizing the confidential nature of responses.

The sample then comprises all listed dwelling units in listed addresses starting with the initial dwelling and continuing to and including the last dwelling.

Beginning in Wave 79, MRI-Simmons replaced prelisting these units by surname. Instead, all units within an MDU are sorted by apartment or unit numbers. The interviewer is instructed to sample only those units specifically listed in the sampling frame. This instruction only applies to MDUs that are the first or last address in the cluster or comprise the entire cluster listing.

In Wave 76, GfK MRI changed personal interview incentives to one of the three possible incentives: \$40, \$50 and \$75. The incentive amount is based on analysis of historical response rates using the PRIZM geo-demographic segmentation.

MRI attempts as many as five or more additional calls at different times and on different days in order to contact "difficult-to-reach" respondents, but sometimes interviewers are unable to complete all five additional attempts for each household. In some instances, "traveling interviewers" must leave the cluster or primary sampling unit before all desired attempts could be made.

LHK also tries to assign interviewing services or interviewers with Spanish-speaking capabilities to areas known to have substantial Spanish-speaking populations. MRI does not, however, specifically assign a bilingual interviewer in every instance requiring bilingual capabilities. When necessary (but on rare occasions), we rely on another household member to translate the questions into another language (e.g., Spanish) for the selected respondent.

Beginning with Wave 48, the MRI questionnaire and product booklet were made available in both English and Spanish.

At the end of Wave 75, LHK had 15 approved bilingual interviewers. LHK makes additional efforts to continue recruiting bilingual interviewers.

The sample respondent is selected by the established procedure. The interviewer lists, from oldest to youngest, all adult respondents of the pre-designated sex currently living in the household and then follows computer-generated instructions to select the respondent. On average, approximately sixty minutes is required to complete this interview.

Upon completion of the personal interview, the product questionnaire is introduced and the respondent is asked to complete it; the respondent is briefed on how to complete the booklet, and arrangements are made, in a majority of cases, for the interviewer to retrieve the completed questionnaire at a specified time and date.

As of Wave 76, respondents were offered \$40/\$50/\$75/\$100 to complete the product booklet. Respondents who haven't completed the booklet by a certain date may receive secondary or tertiary offers, to a maximum of \$100. Also, in a number of pre-designated and/or hard-to-reach clusters the initial incentive has been and will remain \$75.

In Wave 80, beginning in April 2019, to assist with production, MRI increased personal interview and product booklet incentives for the Survey of the American Consumer as follows:

- Originally designated \$25 clusters increased to \$50 for interview and \$50 for product booklet (from \$40)
- Originally designated \$40/\$50 clusters increased to \$100 and \$100 for product booklet (from \$40/50)

 Originally designated \$75 clusters increased to \$125 and \$100 for product booklet (from \$75).

C. Data Processing

All of the data collected using the two basic survey questionnaires are processed as described below, and all data then reside as data files. Access to these files is afforded to subscribers for the further tabulation of data.

1. Initial Editing and Coding

All completed questionnaires are reviewed by LHK Partners to ensure the interviewers are executing the study properly. Questionnaires that fail to meet completeness and internal consistency checks are referred to the field for correction. Most data are self-coded, excepting items such as names of newspapers and occupations. In addition, internal editing checks are applied to ensure interviewers are following instructions. The results of these editing checks are fed back to the field. The product book is also checked, since it must meet completeness standards to be included in the study.

2. Data Capture

Two separate operations are utilized for data capture: one for the personal interview and another for the product booklet. The personal interview key entry is 100 percent validated. The product booklet is subjected to a minimum of 25% validation, with additional validation as may be required. All of these data are eventually combined into a single set of data files.

3. Data Ascription

The sample comprises all respondents who are personally interviewed. On average, about 57% - 59% of these respondents also complete the product questionnaire. In order to avoid problems created by shifting bases, an ascription process for product questionnaire non-respondents is utilized. This process is embodied in a computer program that finds the best match between a non-booklet respondent and a booklet respondent. "Best match" is defined as a pair of respondents who most closely resemble each other on a prioritized list of critical variables including sex, geography, age, education, family status, and other demographic and behavioral items. Once the best available match is identified, the product questionnaire data of the responding member of the pair are assigned to the respondent who did not complete the product questionnaire.

a. Special Personal Computer/Cell Phone/ In-Home Internet Access/Pet Ownership Ascription

MRI collects data for personal computers, cell phone ownership, in-home Internet access and pet ownership in the media/demographic booklet (the personal interview) and the product booklet. Special ascriptions are used for respondents who provide conflicting information.

The basic premise for these ascription procedures is that the information provided by the respondent in the media/demographic booklet overrules the information provided in the product booklet.

For example, if a respondent indicates no to household computer ownership in the media/demographic booklet but indicates yes in the product booklet, the information provided in the product booklet is removed. This holds true for cell phone ownership, Internet access and pet ownership as well.

If a respondent indicates yes to household computer ownership, cell phone ownership, in-home Internet access, pet (dog and/or cat) ownership in the media/demographic booklet but indicates no or no answer in the product booklet, then the product booklet data for those variables are ascribed from a donor who responds yes to any of these questions, respectively, in the personal interview.

For the personal computer ascription, the donor is selected by placing each potential donor (a respondent who indicated yes in both questionnaires) into one of eight cells based on sex and geography (2 sex by 4 geography). The geographic variables are the North East, North Central, South and West census regions.

Selection of a specific donor within these cells is performed identical to the process for selecting donors in product booklet ascription described above. Accordingly, special personal computer ascription is essentially performed twice, once for household computer ownership and once for personally using a computer at work. Consistent with product booklet ascription, the maximum number of times a donor can be used is three.

The cell phone, in-home Internet access and pet ownership ascriptions work on a similar principle. However, because these are household use/ownership questions, a limited number of variables (e.g. age, sex of Principal shopper, household income, presence of children) is used. Once again, the maximum number of times a donor can be used is three.

b. Special Ascription Pertaining to Psychographic Batteries

MRI has historically released psychographic data for only those respondents who have completed all or almost all of the battery of questions in that topic area (e.g., Buying Styles). This restriction necessarily led to a unique sample balancing solution for each of the batteries and, in turn, unique weights for each psychographics sub-sample. Accessing these bases and unique weights had the potential to cause confusion and tabulation errors among our users. Beginning in Fall 04, MRI employed a new ascription procedure that allowed users to access almost all of MRI's psychographic batteries using a single population weight.

The new ascription procedure uses the following three-step approach to ascribing items for a given psychographic battery:

(1) For those who filled out at least one item within the battery, the missing items are ascribed collectively based on respondents' responses to other psychographic items, as well as their responses to both demographic and behavioral questions

- (2) For those who returned the product booklet and did not answer any items within the battery, the missing items are ascribed collectively based on respondents' responses to only demographic and behavioral questions
- (3) For those who did not return the booklet, all psychographic batteries are ascribed collectively based on MRI's traditional booklet ascription procedure.

This ascription procedure is currently used for the following psychographic batteries:

Intent to Purchase, Buying Styles, Category *INFLUENTIALS™* Segments (first released in Wave 58), Category-Specific Attitudes (Automotive, Food, Finance, Vacation Travel, Technology, Media), Cellular/Mobile Opinions (first released in Wave 58), Consumer Confidence, Fashion & Style Attitudes (first released in Wave 58), Health Attitudes, Intent to Purchase, Interest in Advertising, Interest in Sports (first released in Wave 53), and Alternative Advertising Places (first released in Wave 55).

c. Special Ascription for Hispanic Television Programs

The addition of measured Spanish television programs in the product booklet created a special ascription procedure. All analyses of these data indicated that Spanish-language capability was the critical predictor for viewing these programs. Accordingly, MRI modified the ascription process for these variables by adding language spoken in home as a required variable in the ascription process.

d. Product Booklet Hispanic Ascription

Beginning in Wave 77, GfK MRI separated the product booklet ascription process into two demographic categories: Non-Hispanic and Hispanic respondents. The ascription process, including all variables, for Non-Hispanics remains the same as before. To account for the growing number of Hispanic respondents in the National sample, GfK MRI created a separate ascription process for Hispanics. GfK MRI maintains all of the variables used in our current ascription algorithm and adds language spoken in the home as another matching variable.

4. Database Merging

In addition to the questionnaire items, a considerable amount of additional information is developed for each respondent by incorporating other databases. There are three major types:

- a. Geographic Classification: For each interviewing wave, a master file for each cluster in the sample is available details the following:
 - 1) Geographic division and region;
 - 2) County size;
 - 3) Metropolitan area (Core Bsed Statistical Area);
 - 4) DMA and metropolitan area classification;
 - 5) Zip code;
 - 6) Local area median income.

These data are incorporated in the record of each respondent.

b. Media Classification Data: Three industry-prepared databases are used to provide media classification data. These are:

- A file of carrier newspapers for newspaper-distributed magazines (<u>Parade</u>,
 <u>Sunday Magazine</u>) and comics (<u>Metro-Puck</u>);
 - 2) A file of radio stations detailing formats and network affiliation for each station;
 - A magazine file containing subject matter classification for each surveyed magazine.

The data on these files are merged into the respondent data file for each wave so that each wave is as current as the industry source.

c. Geo-demographic Life-Style Classification: Proprietary systems of classifying populations by geo-demographic and lifestyle parameters have been developed. Each wave of GfK MRI data is processed through these systems and the appropriate classifications are incorporated in the database. Subscribers to these sources may have access to these classification systems on the GfK MRI database and utilize their conceptual structures on GfK MRI data.

5. Projection

GfK MRI reports have been designed to quantify media and marketing behavior of the adult household population. This is accomplished in two stages: weighting, which is the fulfillment of the sample design; and sample balancing, the precise tuning of major study demographics to the most recent independent estimates.

a. Weighting: If a sample were to be selected by choosing, say, every **tenth member of** a population, then the sample result could be projected to the population simply by multiplying by **ten**. In general, if N is the sampling interval—that is, every Nth member of a population is

selected—then N times the sample result is a straightforward, unbiased estimate of the population. This is how the GfK MRI sample is weighted. However, since the sample selection is a multistage process, the weighting, which is essentially the reciprocal operation, must also be multistage. The original sample is selected separately and independently for the separate strata. In addition, the male and female portions constitute separate samples. Therefore, weighting (and subsequent balancing) must be undertaken for each of these separate populations. Within these strata the following factors are evaluated as part of the weighting:

1) Income Strata:

Because of differential sampling rates, respondents in the three income strata are assigned weights equal to the reciprocal of the sampling rate, adjusted for differential sample recovery.

2) Number of Persons of Designated Sex:

Since each respondent is selected at random from all adults of the designated sex in the household, each respondent is weighted by this number. For example, a male respondent in a household with two male adults has a 50% probability of selection and therefore has a weight of two.

3) Two Residences:

Persons dividing their time between two residences during the four weeks preceding the interview have two chances of being included in the sample. They are therefore assigned a weight of .5.

4) One- and Two-sex Households:

By design, two-sex households have a 60% chance of being included in the male sample and a 40% chance of being included in the female sample. One-sex households are included with certainty. Respondents in these households are weighted to reflect this differential.

5) Non-response Factor:

Non-response adjustment factors are applied on the basis of income stratum and the ten Mediamarkets vs. the balance of the sample. These factors are equal to the ratio of eligible respondents/completed respondents, calculated separately within the cross classifications of the three income strata and the two major geographic strata.

The product of these five factors yields the intrinsic sample weights which, multiplied by the projection factor for each stratum, produces the sample weight. The projection factor for any stratum is the independent estimate of its population divided by the sum of the corresponding intrinsically weighted respondents.

b. Sample Balancing

Sample balancing is a widely accepted and used technique in sample surveys. It was first discussed thoroughly by W. Edwards Deming in his book *Statistical Adjustment of Data*. Sample surveys produce a large number of estimates. In some instances, more reliable and more precise estimates are available from other sources; either from larger, more comprehensive samples or from total counts and censuses. For example, a sample survey can produce an estimate of the population by age. However, the Bureau of the Census reports data on the age distribution more accurately and precisely than most other sources. Sample balancing is a technique for incorporating into a sample survey's results the estimated counts from an external or independent source. The rationale is that this type of incorporation

improves the accuracy and precision of the sample survey. As with sample weighting, the basic idea of sample balancing is quite simple. Consider a basic illustration:

A sample survey estimates 4,500 men and 5,500 women in a particular population. A valid, reliable, independent source reports 4,700 men and 5,300 women for the same population. If the weight assigned every male respondent is multiplied by 47/45 and that of every female respondent by 53/55, the resultant estimates will conform to the desired distribution between men and women. This is termed a ratio adjustment; i.e., multiplying each weight by the ratio of the desired number to the obtained number. As such, it has a very important advantage: namely, it is a least squares adjustment. This means the sum of the squared difference between the original and the final weights is smaller than that of any other type of adjustment producing the same results. The change necessary to obtain the desired result has been held to a minimum, and the maximum amount of the original weight structure has been maintained.

Sample balancing is simply a series of successive and reiterative ratio adjustments—successive in that only one set of factors such as age or sex can be balanced at one time, and therefore there is a succession of them. It is reiterative because each successive adjustment partially obfuscates the previous ones. Therefore, the process of balancing all the variables is essentially one of successive adjustments and is repeated until the desired parameters are obtained.

The GfK MRI sample is balanced within sex on the following sets of population parameters:

a. Ten Mediamarkets;

- b. Remainder of the country by metropolitan versus non-metropolitan areas within census region;
 c. DMA Size;
- C. DIVIA 312C
- d. Age;
- e. Household income;
- f. Education;
- g. Employment status and occupation;
- h. Race within region;
- i. Marital status;
- j. County size;
- k. Marketing region;
- I. Household size;
- m. Hispanic Origin within region (Added in Wave 35);
- n. Language personally spoken in the home Hispanics only (Added in Wave 64).

 Each wave of fieldwork is weighted and balanced separately to population estimates corresponding to the midpoint of the fieldwork for that particular wave. The independent sources of data used for sample balancing are the U.S. Bureau of the Census (beginning with Doublebase 2008, MRI began using the Public-Use Microdata Samples, PUMS, data for establishing targets for the local markets), Claritas, Employment and Earnings (a monthly publication produced by the Bureau of Labor Statistics), and Nielsen's universe estimates of language use among Hispanics.

6. Final Weight Trimming

The sampling tolerances associated with a given sample are affected by the distribution of weights. In particular, extremely high weights disproportionately increase sampling error estimates. Therefore, after sample balancing, the distribution of weights is inspected and respondents with weights greater than 5.75 average weight are each assigned the average weight for the respective group. Weight trimming effectively reduces the highest weights, in turn reducing the sampling error. MRI also trims the weights of all respondents whose weight is under 1,000. The trimming is done within sex by race, thus preserving the sample-balanced totals for these groups.

7. Household Weight

Each household's weight is obtained by dividing the population weight by the number of adults in the household.

8. Rebalancing the Doublebase

Each year, to prepare two years' data for release, the four most recent waves are subjected to additional sample balancing, incorporating demographic and geographic estimates for each of the ten major markets along with the national demographic and geographic estimates employed in the initial balancing.

D. <u>Audience Estimating Procedures</u>

1. Magazines

a. Total Audience (average issue audience): The total audience of a magazine includes all respondents who read a paper copy of the magazine during the past N days, where N is the

publication interval of the magazine (7 for weeklies, 30 for monthlies, etc.). These responses come from the card-sorting technique described in Section II of this guide.

b. Primary Audience: The primary audience of a magazine is defined as readers who live in a household in which the magazine was obtained by either subscription or newsstand purchase. During the personal interview, questions are asked about how the magazine was obtained and who obtained it. Generally, purchase and subscription tend to be over claimed. When over claims exist, the accuracy of these estimates is improved by randomly reducing the number of purchasers and/or subscribers to the known circulation and the number of other primary readers to the same level.

c. In-Home Audience: Respondents are asked where the reading of the most recent publication interval took place and are shown a list of possible places. Those responding "at home" are classified as "in-home readers."

- d. Magazine Groups: In some instances, individual magazines are reported as parts of magazine groups. For the most part these are gross audiences—the sum of the audiences of the constituent magazines.
- e. Cumulative Audience: During the personal interview a frequency of reading question (0, 1, 2, 3, or 4 of the average 4 issues) is asked. Responses to this question, along with the responses to the publication-interval reading question, are used to estimate, first, two-issue reach and, second, reach and corresponding frequency for any number of issues greater than two. This can best be shown by an illustration:

TABLE 1

(1)	(2)	(3)	(4)	(5)	(6)	(7)
-----	-----	-----	-----	-----	-----	-----

Frequency	Total	Read	Pct. Read	Pct. Not	Pct. Non-	Pct. Read	No. Read
of	In tab	In tab	Within	Read	Read 2	1 or 2 of	1 or 2 of
Reading				Within	Issues	2 issues	2 issues
Answers							
0	200	2	1.0	99.0	98.01	1.99	4
1	100	10	10.0	90.0	81.00	19.00	19
2	100	38	38.0	62.0	38.44	61.56	62
3	200	100	50.0	50.0	25.00	75.00	150
4	400	300	75.0	25.0	6.25	93.75	375
Screens	1000	450					610
Non-	9000						
Screen							

This table reads as follows:

Columns 1 and 2 are the basic survey data.

Column 3 = Column 2 / Column 1 The percent of each group reading

Column 4 = 100.0 - Column 3 The percent not reading

Column 5 = $(Column 4)^2$ The probability of not reading either of

two

Column 6 = 100.0 - Column 5 The percent reading at least one of two

issues

Column 7 = Column 6 X Column 1

The number reading at least one out of two issues

The foregoing is straightforward probability mathematics used to estimate higher orders of reach. However, there is a limitation to this method: the calculated cumulative audience, no matter how many issues are considered, could never exceed total screenings, in this instance 1000. This is an artificial limit. Another approach, the widely used "beta binomial," does not have this limitation. Briefly stated, the beta binomial method assumes a continuous distribution of probabilities of reading from 0 to 1 (compared to the 5-point distribution), and the solution is in fact the integral or sum of all of these probabilities, extended to the appropriate number of issues. The data required for this solution can be obtained directly from a two-issue measurement. Moreover, the solution is in fact simpler than the straight binomial expansion, particularly for more than two issues:

C₁ = proportion reached by one issue

C₂ = proportion reached by two issues

$$A = (C_2 - C_1) / (2 \times C_1 - C_2 - (C_1)2)$$

$$B = A \times (1 - C_1)$$

The proportion reached by t issues, C, is:

$$Ct = Ct-1 + (B + t - 2) / (A + t - 1) \times (Ct-1 - Ct-2)$$

Using the formula and the above illustration,

$$C_1 = .045$$
, $C_2 = .061$, $A = .593$, $B = .566$

This produces the following results:

Cumulative Audience

umber of issues	Proportion Reached
3	.0707
4	.0776
5	.0829

The frequency distribution for any reach can be obtained by using the same set of input in a slightly different format: Let D = A - B. Then the formula for obtaining the frequency \mathbf{s} out of a total of \mathbf{t} issues is:

$$R_{s}^{t} = \frac{D+s-1}{B+t-s} \times \frac{t-s+1}{s} \times R_{s-1}^{t}$$

where initially

$$R_1^t = \mathsf{t}(C_t - C_{t-1})$$

It should be borne in mind that all extensions beyond the empirical data are hypothetical and although useful, based on assumptions that may or may not be warranted. These assumptions are:

- 1) Each issue has the same audience.
- 2) The turnover (or its corollary, the duplication) is the same between every pair of issues.

The method is useful, therefore, when the audience of a magazine is reasonably stable.

The method can also be applied to demographic and marketing segments of the audience,

although as the bases become smaller, reliability tends to decrease. Moreover, an additional assumption; i.e., fixed composition, is now implied.

2. Newspaper Audiences

- a. Daily Newspaper Audience: All respondents who read a paper copy of the daily newspaper yesterday (or on the most recent weekday).
- b. Sunday/Weekend Audiences: All respondents who read a paper copy of the Sunday (weekend) newspaper within the past seven days.
- c. Newspaper Cumulative Audience: Cumulative audiences of newspapers are obtained using a frequency question in the same manner as magazines.
- d. Newspaper-Distributed Magazines: The audiences reported for newspaper-distributed magazines are the measured audiences of their carrier newspapers, which is standard practice in newspaper research.

3. Broadcast Data

Data are collected for both radio and television for an average weekday (based on yesterday or last Friday) and for each of the most recent two weekend days. With exception of weekend radio listening, the number of half-hours watched (listened) within major time slots is obtained. This is used to produce two types of data:

- a. Cumulative audience: The total number of people viewing (listening) within a day or day-part.

 In addition, radio estimates are obtained by format and network.
- b. Average half-hour audience: The average half-hour audience within each time period is obtained from a weighted average; i.e., the number of half hours viewed divided by the total number of half hours in the time period.

- c. Television program audiences: Viewing of current television programs is obtained using a series of respondent-completed questions in the product questionnaire. These questions are:
- 1) How many times a (month) (week) do you usually watch... (followed by a list of weekly or daily programs).
- 2) Did you watch the program in the past seven days (yesterday)?
- 3) If you watched the program in the past seven days (yesterday), how much attention were you paying?
- 4) If you watched the program in the past seven days (yesterday), where did you watch it?

 The responses to these questions are used to develop audience estimates for programs ("Yes" to watched in the last seven days, or yesterday for daily programs). The frequency question is used to develop cumulative audiences, and the other two questions are used to produce estimates of in-home audience and degree of attentiveness.

4. Cable Networks:

The following question is asked to all respondents for a list of 130+ cable and broadcast networks and 7 premium cable channels:

- a) Have you watched in the past 30 days?
- b) About how many hours have you watched (network) in the past 7 days?

Responses are used to develop both weekly cumulative audience estimates and average number of hours-per week estimates for individual cable and premium channel networks.

5. Internet/On-Line Usage:

A series of questions are asked about Internet availability and usage in the last 30 days, place of access, activity on the Internet. Similar questions are asked about using or

looking at an on-line service in the last 30 days.

These responses are used to develop estimates of:

- a. Internet available in home;
- b. How connect to Internet from home;
- c. Where Internet used in the last 30 days;
- d. Device(s) used to look at Internet in the last 30 days;
- e. Internet activities done in the last 30 days;
- f. How often look at or use Internet yesterday/Saturday/Sunday;
- g. Internet Service Providers household uses to connect to Internet;
- h. Search engines used (last 30 days)
- i. Chat, Instant Messenger, or video chat services used (last 30 days)
- j. Social media, photo or video-sharing services visited/used (last 30 days)
- k. Activities using social media, photo or video-sharing service (last 30 days)
- I. Web sites or Apps visited last 30 days (85+ websites/Apps)

7. Quintiles

Quintiles of exposure to the six media are generated from the recorded data, separately for men and women. In each instance quintiles are generated so that, if required, a single frequency may be assigned to either adjacent quintile. The specific definition for the quintiles is based on the most recent wave of data. These are contained in the appendix of this guide.

The measures used to define these are as follows:

- a. Magazines: The total number of magazines read in a 30-day period, obtained by weighting reading a weekly by 4, reading a bi-weekly by 2, reading a tri-weekly by 3, and reading a monthly by 1, etc., and then summing the total of these weights.
- b. Newspapers: The number of newspapers read in a 28-day period, obtained by multiplying the number of daily newspapers "read in the past week" (using issue frequency claims times "read yesterday" newspapers) by 4 (the number of weeks in a 28-day period) and multiplying the number of weekend/Sunday newspapers "read in the past 4 weeks" (using issue frequency claims times "read in past 7 days" weekend/Sunday newspapers) by 1, and summing the total of these two products.
- c. Outdoor: Based on the number of miles traveled by motor vehicle in the last week.
- d. Radio/Audio:
 - Weekday Number of half hours listened to Monday to Friday all day, developed
 from the average number of half hours listened to on an average day times five.
 - Primetime Number of half hours listened to Monday to Friday, 6am-7pm, developed from the average number of half hours listened to on an average day times five.

e. Television:

Prepared in the same manner as radio using the counts of half-hours viewed daily and on the two weekend days. Two quintiles are developed, one for total TV and one for primetime TV, the latter based on the reported half hours viewed in primetime. (Terciles are created in a similar manner for daytime television viewing.)

- f. Internet: Based on how often the Internet is used or looked at in a typical month.
- 8. Media Comparatives:

In addition to the quintiles, the same measures are used to develop comparatives — moieties or half codes - for each medium. The total population is divided into two equal parts based on exposure to each of the five media, then identified as heavy and light exposure groups. These can be combined across media into any desired combination of heavy and/or light exposure populations.

9. Qualitative Magazine Measures

In the personal interview, a series of questions is asked of all readers of each magazine.

The questions are administered using show cards that display all responses and their corresponding codes. These are:

- a. Where the magazine was read (at home, at work, etc.);
- b. On how many different days the magazine was read;
- How much time was spent reading on the last reading day and how many issues were
 read that day;
- d. What percentage of the pages were read or looked at;
- e. How the magazine was obtained (subscription, newsstand, borrowed, etc.);
- f. The overall rating the reader assigns to the magazine;
- g. How much interest the magazine's advertising holds for the reader.

This range and variety of data provides media analysts with a multidimensional array of attributes for evaluation and media planning. It affords the opportunity for scaling and other types of augmenting and discounting. By detailing attributes of the exposure experience, these

data can be used to measure in a more detailed way the advertising value of various types of readers of the measured magazines.

10. Primary Reader Adjustment

A primary reader is defined as a reader residing in a household in which some household member either subscribes to or purchases the magazine at a newsstand. Any reader who claims the magazine was so obtained is initially classified as a primary reader. However, in this study (and in most readership studies that attempt to measure source of copy) the purchase and subscription claims, compared with Alliance for Audited Media statements, appear to be fairly consistently overstated. Unadjusted, this would lead to an overstatement of primary readers. It is a longstanding and widely accepted practice in survey research to utilize reliable and accurate external data to adjust, scale, or weight survey data. In readership surveys it has become standard practice to adjust primary claims to circulation data. In the GfK MRI study this is accomplished by the following procedure:

- a. For each wave of fieldwork, the circulation of each magazine is obtained. An upper limit of two primary readers per copy is set. The primary readers of all magazines having two or fewer primary readers per copy are not adjusted.
- b. For each magazine having more than two primary readers per copy, the number is reduced to two by randomly designating the requisite number of primary readers and recoding them as secondary readers. The reduction selection is designed to maintain the observed distribution of male and female readers.
- c. When primary readers per copy within sex exceeds 1.35, another random procedure is performed to reduce the level to no greater than 1.35.

d. Similarly, if the projected number of single-copy purchasers or subscribers exceeds a magazine's total circulation, the requisite number of these is randomly selected and reclassified to "other primary" prior to the overall evaluation of primary readers. In this selection, the reduction is designed to maintain the observed distribution of male and female single copy purchasers/subscribers.

11. Page Exposures

Page exposures are a measure of the average number of times the average page of a magazine is seen by an average reader. It is derived as follows, respondent by respondent, for each magazine read:

- a. The number of days multiplied by the number of issues read on the most recent day produces an estimate of issue-reading days. If this statistic is in excess of 50 for any magazine for any respondent, as it is on very rare occasions, it is reduced to 50.
- b. The number of issue-reading days multiplied by the percentage of pages read on the most recent reading day produces total page exposure. If this statistic is greater than 0 and less than .1, it is made equal to .1. All values greater than 9.9 are made to equal the mean of all such values (approximately 16.0).

These two types of alterations (1 and 2) reduce the variance of the estimates that is otherwise drastically affected by extreme values.

E. <u>Marketing Data Estimates</u>

Mainly, two types of data are collected in the leave- behind marketing questionnaire; i.e., users and usage. "Users" refers to the number of people who report the purchase or use of a product or service within a specified period of time. This segment can be described in

terms of demography, media exposure, and other of consumption behavior. The second type of data, "usage," refers to a quantitative measurement of product or service use, such as "amount used" (number of rolls of aluminum foil), "number of times or occasions" (three or more trips to a department store) or "dollars spent" (amount spent for men's suits in the past year). In many instances, the usage time frame is shorter than that for users. These two types of data are used to generate further descriptions of users and usage as follows:

1. Volume Usage

Users are classified as light, medium, or heavy users depending on their relative consumption or use of a particular product. In general, the goal is to divide product users into three user groups each including about one-third of all users.

2. Brand Users

Users of branded products are classified into one of three types for each brand used, based on evaluation of the brand used and corresponding volumes, as:

- a. Sole users: Use only one brand
- b. Primary users: Use more than one brand, but one more than of all the others
- c. Secondary users: Use more than one brand but do not qualify as primary users.

IV. THE STUDY REPORTS

Reports are based on the two most recent waves of fieldwork. The semi-annual reports are, in fact, one year moving averages, with each wave of data being utilized in two successive reports.

Doublebase Reports

The Doublebase consists of four consecutive waves (two years) of data and is updated annually. The Doublebase reports are:

- Mediamarket Reports: These reports are available in MEMRI and the electronic codebook; codebook pages are also sent to clients
- Upper Deck Report: These reports are available in MEMRI and the electronic codebook;
 codebook pages are also sent to clients

A report on the demography, media exposure and product/service consumption of the affluent population (upper ten percent of households ranked by income).

3. Business to Business Report: These reports are available in MEMRI and the electronic codebook; codebook pages are also sent to clients

This is a report on the demographic and business characteristics and business-related product/service usage of business decision-makers.

D. Format of Memri Cross-tabulation Data

For the basic deliversable, the Memri table are cross-tabulations of one set of data by another, for specified population groups. A standard format is employed, showing four different numbers, as follows:

- 1). Projected Number: The projected number in thousands;
- 2). Vertical Percentage: The proportion of the column total;
- 3). Horizontal Percentage: The proportion of the row total;

4). Index of Selectivity.

The index shows the ratio of the horizontal percentage of the detail row to the total row. In other words, this index shows the extent to which the reported data have a higher or lower concentration in the population segment represented by the detail line compared to the total population. An index over 100 means greater concentration, and one under 100 less concentration.

In study reports, projected numbers based on fewer than 50 respondents are indicated by an asterisk (*), indicating that these estimates should be used with caution. This standard is also used for estimates reported in MEMRI. The two sigma tolerances on these types of estimates generally are at least 40% of the estimate itself. Percentages and indices are not shown where a row (or column) total is based on fewer than 50 respondents.

E. Sampling Tolerances

All sample surveys are characterized by sampling tolerances. Sampling tolerance is the difference that can be expected between the results of a sample survey and the results of a full survey or census, using the same procedures and techniques. This is the difference due to the chance selection of one group of respondents or another. In sample surveys, the actual sampling tolerance is not known. What can be determined is what the samples of the specified size and design can be expected to have. Sampling tolerances are dependent on the size of the sample, the incidence of the particular characteristic and its homogeneity in the population. Other things being equal, larger samples and higher incidences tend to have lower relative sampling tolerances, and characteristics that are evenly distributed tend to have smaller

relative sampling tolerances than those that have uneven occurrences. The sampling tolerance is a very specific statement. It states, "In 95% of the samples of this size and type, the difference between the sample estimate and true value will not exceed plus or minus N, where N is the sampling tolerance."

Sampling tolerances for the magazine and other media audiences are tabulated for each report series, and are contained in the Tech Guide under "Unweighted and Projected Audiences and Estimated Tolerances". Beginning with the Fall 2006 release, sample tolerance calculations are based on the jackknife replication formula. Jackknife replication produces estimates of standard error with increased reliability compared to simple replication.

Furthermore, when estimates are based on subgroups or domains, jackknife replication leads to less random variation in the resulting estimates of sampling tolerance.

The sample tolerances should be used to evaluate the precision of an estimate and the degree of confidence that can be placed in it.

The tolerance tables specify two-sigma tolerance limits for particular estimates.

Frequently users of data may want to evaluate whether the difference between two estimates is significant or due to chance. This can be done as follows:

where A is the sampling tolerance of the first estimate and B is the sampling tolerance of the second estimate. K then equals the chance variation or sampling tolerance of the difference between A and B. If the actual difference divided by K is higher than 2, it lies outside the two-sigma range and can be accepted as a real difference; if it is equal to or lower than 2, it may be due to chance factors in the sample process, since it lies within the two-sigma range.

F. Reliability Estimates of Consumer Behavior and Lifestyle Variables in the Product Booklet

Sample tolerance calculations of consumer behavior and lifestyle variables in the leave-behind product booklet are more complex than simply using the jackknife replication procedure described above and available in the Memri system. This complexity arises from GfK MRI's ascription processes in assigning answers to non-respondents to the product booklet part of the study. While data imputation allows analysis of all respondents, it also ascribes product booklet records from responders to non-responders.

In order to estimate sampling error more accurately, GfK MRI compared weighted results and jackknife sampling tolerances from the entire sample with these respective estimates from only product booklet responders for approximately 30 variables randomly drawn from all sections of the product booklet. The results showed that sampling tolerance levels generated from using jackknife replication in the Memri system should be multiplied by a factor of 1.39 (the median of sampling error differences between the full sample and only product book responders). We recommend applying this factor to the jackknife sampling error estimate for **consumer** behavior and lifestyle variables measured in the product booklet.

G. Access to the GfK MRI Database

Each Spring and Fall, as the data become available, they are released to the subscribers and online services. Electronic codebooks specifying the code and location of each data item are also provided. Subscribers are thereby afforded the capability of accessing this database and extracting their own specific analyses. Since all of the data come from a single source, all types of cross-tabulations are possible.

The Doublebase files are updated annually, as are the special files containing volumetric product data.

H. Limitations

- 1. Non-responding and non-reporting persons may have media habits which differ from those of respondents. Therefore, non-responding persons and other limitations in the original sample prevent the in-tab from being a perfect probability sample. In addition, effort is made to exclude households with media affiliation. The inclusion or exclusion of such households from the sample is dependent upon information revealed by the sample household in response to MRI's media affiliation question at the time of the personal interview.
- 2. The personal interviewer may not always follow GfK MRI's instructions. Also, the interviewer may not be under the direct control of GfK MRI, as GfK MRI uses independent marketing research suppliers.
- 3. The sample design and/or response patterns may preclude proportional representation of certain groups within the population such as ethnic groups, racial groups, persons in certain income or education groups, or any persons whose primary language is other than English (or Spanish). Such persons may have media habits that differ from other persons.
- 4. Estimates from the U.S. Bureau of the Census, Claritas, Nielsen and the Bureau of Labor Statistics are used by MRI to make population estimates. These estimates are based upon the

most recent available decennial U.S. census and are subject to all limitations inherent therein. In addition, population estimates are subject to limitations such as sampling errors, errors in locating undocumented populations and processing and recording errors. Furthermore, the sources used by Claritas to update populations between decennial census dates may not include adjustments for known or unknown over— or undercounts of various segments of the population, including undocumented population groups. In addition, annual population updates may be based on the results of sample surveys and are subject to their respective limitations.

- 5. Self-administered product booklets may be completed improperly if the respondent does not follow the booklet instructions.
- 6. Human and computer processing errors may occur before or after MRI receives the personal interview and the product booklet. Consequently, the degree of variance in the data may be greater than that expected from sampling variance alone.
- 7. The data upon which MRI has based its in-tab sample weighting, including racial or ethnic identification may not be precise.
- 8. Defects and limitations found in data supplied by others (e.g., SSI, Alliance for Audited Media) are inherent in GfK MRI estimates based thereon.

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Wave 79

Total Placed	Total Received	Completed	Invalid/Unusable
11727	6875	6453	422

Wave 80

Total Placed	Total Received	Completed	Invalid/Unusable
11842	7031	6555	476

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Product Booklet Ascription

A more detailed description of the product booklet ascription procedure utilized by MRI-Simmons can be found in the Technical Guide. The procedure is employed to ascribe data to respondents who completed a personal interview but who failed to complete a product book. The incidence of ascription is shown for Spring 2019 below.

	Total Number	Percent of Total
In-Tab Booklets	24,154	100%
Returned Booklets	12,998	53.8%
Ascribed Booklets	11,156	46.2%

GfK MRI has historically released psychographic data for only those respondents who have completed all or almost all of the battery of questions in that topic area (e.g., Buying Styles). This restriction necessarily led to a unique sample balancing solution for each of the batteries and, in turn, unique weights for each psychographics sub-sample. Accessing these bases and unique weights had the potential to cause confusion and tabulation errors among our users. Beginning in Fall 04, GfK MRI employed a new ascription procedure that allowed users to access almost all of GfK MRI's psychographic batteries using a single population weight.

The new ascription procedure uses the following three-step approach to ascribing items for a given psychographic battery:

- (1) For those who filled out at least one item within the battery, the missing items are ascribed collectively based on respondents' responses to other psychographic items, as well as their responses to both demographic and behavioral questions Item Ascription Rate
- (2) For those who returned the product booklet and did not answer any items within the battery, the missing items are ascribed collectively based on respondents' responses to only demographic and behavioral questions
- (3) For those who did not return the booklet, all psychographic batteries are ascribed collectively based on MRI's traditional booklet ascription procedure.

This ascription procedure is currently used for the following psychographic batteries:

Intent to Purchase, Buying Styles, Interest in Advertising, Health Attitudes, Consumer Confidence, Automotive, Food, Finance, Vacation Travel, Technology, Media, Interest in Sports (first released in Wave 53) and Alternative Advertising (first released in Wave 55).

The following tables disclose for each of these batteries the amount of ascription done both on average by item (column: average item recovered ascribed) and for the total booklet (not recovered ascribed). These are the two major steps of ascription described above.

INTENT TO PURCHASE	-	Number of Items	Total Recovered Answered	Average Recovered Answered	Average Recovered Ascribed	Not Recovered Ascribed	Min	Max	Avg
W	79	59	6447	4641	1806	5589	59.6%	63.1%	61.4%
W	/80	59	6551	4699	1852	5567	59.2%	62.9%	61.2%
	ı	Number	Total Recovered	Average Recovered	Average Recovered	Not Recovered			
BUYING STYLES	(of Items	Answered	Answered	Ascribed	Ascribed	Min	Max	Avg
W	79	61	6447	5518	929	5589	51.0%	56.8%	54.2%
W	/80	61	6551	5661	890	5567	50.4%	56.1%	53.3%

			Total	Average	Average	Not			
		Number	Recovered	Recovered	Recovered	Recovered			
HEALTHCARE		of Items	Answered	Answered	Ascribed	Ascribed	Min	Max	Avg
	W79	26	6447	5553	894	5589	50.9%	55.3%	53.9%
	W80	26	6551	5602	949	5567	50.7%	55.5%	53.8%
			Total	Average	Average	Not			
		Number	Recovered	Recovered	Recovered	Recovered			
CONSUMER CONFIDENCE		of Items	Answered	Answered	Ascribed	Ascribed	Min	Max	Avg
	W79	4	6447	5456	991	5589	54.4%	54.9%	54.7%
	W80	4	6551	5539	1013	5567	54.1%	54.5%	54.3%
			Total	Average	Average	Not			
		Number	Recovered	Recovered	Recovered	Recovered			
INTEREST IN ADVERTISING		of Items	Answered	Answered	Ascribed	Ascribed	Min	Max	Avg
	W79	48	6447	4760	1687	5589	56.5%	62.4%	60.4%
	W80	48	6551	4977	1574	5567	55.3%	61.1%	58.9%
			Total	Average	Average	Not			
		Number	Total Recovered	Average Recovered	Recovered	Recovered			
AUTOMOTIVE		Number of Items		_	_		Min	Max	Avg
AUTOMOTIVE	W79		Recovered	Recovered	Recovered	Recovered		Max 57.2%	_
AUTOMOTIVE	W79 W80	of Items	Recovered Answered	Recovered Answered	Recovered Ascribed	Recovered Ascribed	55.8%		56.9%
AUTOMOTIVE	_	of Items 29	Recovered Answered 6447 6551	Recovered Answered 5190 5362	Recovered Ascribed 1257 1189	Recovered Ascribed 5589 5567	55.8%	57.2%	56.9%
AUTOMOTIVE	_	of Items 29	Recovered Answered 6447	Recovered Answered 5190	Recovered Ascribed 1257	Recovered Ascribed 5589	55.8%	57.2%	56.9%
AUTOMOTIVE	_	of Items 29 29	Recovered Answered 6447 6551 Total	Recovered Answered 5190 5362 Average	Recovered Ascribed 1257 1189 Average	Recovered Ascribed 5589 5567 Not	55.8%	57.2%	56.9%
	_	of Items 29 29 Number	Recovered Answered 6447 6551 Total Recovered	Recovered Answered 5190 5362 Average Recovered	Recovered Ascribed 1257 1189 Average Recovered	Recovered Ascribed 5589 5567 Not Recovered	55.8% 54.5% Min	57.2% 56.1%	56.9% 55.8% Avg
	W80	of Items 29 29 Number of Items	Recovered Answered 6447 6551 Total Recovered Answered	Recovered Answered 5190 5362 Average Recovered Answered	Recovered Ascribed 1257 1189 Average Recovered Ascribed	Recovered Ascribed 5589 5567 Not Recovered Ascribed	55.8% 54.5% Min 52.1%	57.2% 56.1% Max	56.9% 55.8% Avg 54.4%
	W80 W79	of Items 29 29 Number of Items 44	Recovered Answered 6447 6551 Total Recovered Answered 6447	Recovered Answered 5190 5362 Average Recovered Answered 5487	Recovered Ascribed 1257 1189 Average Recovered Ascribed 960	Recovered Ascribed 5589 5567 Not Recovered Ascribed 5589	55.8% 54.5% Min 52.1%	57.2% 56.1% Max 57.8%	56.9% 55.8% Avg 54.4%
	W80 W79	of Items 29 29 Number of Items 44 44	Recovered Answered 6447 6551 Total Recovered Answered 6447 6551	Recovered Answered 5190 5362 Average Recovered Answered 5487 5632 Average	Recovered Ascribed 1257 1189 Average Recovered Ascribed 960 919 Average	Recovered Ascribed 5589 5567 Not Recovered Ascribed 5589 5567 Not	55.8% 54.5% Min 52.1%	57.2% 56.1% Max 57.8%	56.9% 55.8% Avg 54.4%
FOOD	W80 W79	of Items 29 29 Number of Items 44 44 Number	Recovered Answered 6447 6551 Total Recovered Answered 6447 6551 Total Recovered	Recovered Answered 5190 5362 Average Recovered Answered 5487 5632 Average Recovered	Recovered Ascribed 1257 1189 Average Recovered Ascribed 960 919 Average Recovered	Recovered Ascribed 5589 5567 Not Recovered Ascribed 5589 5567 Not Recovered	55.8% 54.5% Min 52.1% 51.3%	57.2% 56.1% Max 57.8% 57.0%	56.9% 55.8% Avg 54.4% 53.6%
	W80 W79 W80	of Items 29 29 Number of Items 44 44 Number of Items	Recovered Answered 6447 6551 Total Recovered Answered 6447 6551 Total Recovered Answered	Recovered Answered 5190 5362 Average Recovered Answered 5487 5632 Average Recovered Answered	Recovered Ascribed 1257 1189 Average Recovered Ascribed 960 919 Average Recovered Ascribed	Recovered Ascribed 5589 5567 Not Recovered Ascribed 5589 5567 Not Recovered Ascribed	55.8% 54.5% Min 52.1% 51.3%	57.2% 56.1% Max 57.8% 57.0%	56.9% 55.8% Avg 54.4% 53.6%
FOOD	W80 W79	of Items 29 29 Number of Items 44 44 Number	Recovered Answered 6447 6551 Total Recovered Answered 6447 6551 Total Recovered	Recovered Answered 5190 5362 Average Recovered Answered 5487 5632 Average Recovered	Recovered Ascribed 1257 1189 Average Recovered Ascribed 960 919 Average Recovered	Recovered Ascribed 5589 5567 Not Recovered Ascribed 5589 5567 Not Recovered	55.8% 54.5% Min 52.1% 51.3%	57.2% 56.1% Max 57.8% 57.0%	56.9% 55.8% Avg 54.4% 53.6%

			Total	Average	Average	Not			
		Number	Recovered	Recovered	Recovered	Recovered			
VACATION/TRAVEL		of Items	Answered	Answered	Ascribed	Ascribed	Min	Max	Ave
,	W79	27	6447	5101	1346	5589	56.4%	58.0%	57.6%
•	W80	27	6551	5254	1297	5567	55.2%	57.1%	56.6%
			Total	Average	Average	Not			
		Number	Recovered	Recovered	Recovered	Recovered			
TECHNOLOGY		of Items	Answered	Answered	Ascribed	Ascribed	Min	Max	Avg
•	W79	24	6447	5183	1264	5589	55.8%	57.5%	56.9%
•	W80	24	6551	5302	1249	5567	55.1%	56.7%	56.3%
				_	_				
		N I	Total	Average	Average	Not			
NACDIA		Number	Recovered	Recovered	Recovered	Recovered	D.d.i.a	Mari	A
MEDIA		of Items	Answered	Answered	Ascribed	Ascribed	Min	Max	Ave
	W79	10	6447	5016	1431	5589		63.5%	
·	W80	10	6551	5203	1349	5567	53.2%	62.6%	57.1%
			Total	Average	Average	Not			
		Number	Recovered	Recovered	Recovered	Recovered			
INTEREST IN SPORTS		of Items	Answered	Answered	Ascribed	Ascribed	Min	Max	Avg
,	W79	14	6447	3406	3041	5589	69.0%	73.9%	71.7%
•	W80	14	6551	3564	2987	5567	67.8%	72.8%	70.6%
			Total	Average	Average	Not			
		Number	Recovered	Recovered	Recovered	Recovered			
FASHION & STYLE		of Items	Answered	Answered	Ascribed	Ascribed	Min	Max	Avg
,	W79	32	6447	5403	1044	5589	53.6%	55.8%	55.1%
•	W80	32	6551	5452	1099	5567	53.5%	55.5%	55.0%

			Total	Average	Average	Not			
		Number	Recovered	Recovered	Recovered	Recovered			
CELLULAR-MOBILE 1		of Items	Answered	Answered	Ascribed	Ascribed	Min	Max	Avg
	W79	12	6447	5116	1331	5589	54.1%	61.3%	57.5%
	W80	12	6551	5241	1310	5567	53.4%	60.7%	56.7%
			Total	A	Avenage	Not			
		Number	Recovered	Average Recovered	Average Recovered	Recovered			
CELLULAR-MOBILE 2		of Items	Answered	Answered	Ascribed	Ascribed	Min	Max	A., ~
CELLULAR-IVIOBILE 2	14/70								Avg
	W79	22	6447	5204	1243	5589	54.2%		
	W80	22	6551	5348	1203	5567	53.4%	58.2%	55.9%
			Total	Average	Average	Not			
		Number	Recovered	Recovered	Recovered	Recovered			
YOUR ATTITUDES		of Items	Answered	Answered	Ascribed	Ascribed	Min	Max	Avg
	W79	64	6447	5494	953	5589		73.7%	•
	W80	64	6551	5612	939	5567		72.6%	
	WOU	04	0331	3012	333	3307	32.1/0	72.0%	33.770
			Total	Average	Average	Not			
		Number	Recovered	Recovered	Recovered	Recovered			
LIFE MATRIX - PERSONAL VALUES		of Items	Answered	Answered	Ascribed	Ascribed	Min	Max	Avg
	W79	42	6447	5804	643	5589	50.6%	52.5%	51.8%
	W80	42	6551	5930	621	5567	49.9%	51.7%	51.1%
			Total	Average	Average	Not			
		Number	Recovered	Recovered	Recovered	Recovered			
LIFE MATRIX - ACTIVITIES		of Items	Answered	Answered	Ascribed	Ascribed	Min	Max	Avg
	W79	19	6447	4743	1704	5589	56.5%	64.6%	60.6%
	W80	19	6551	4882	1669	5567	55.5%	63.8%	59.7%

		Number	Total Recovered	Average Recovered	Average Recovered	Not Recovered			
INTERNET ONLINE		of Items	Answered	Answered	Ascribed	Ascribed	Min	Max	Avg
	W79	14	6447	5174	1273	5589	56.1%	57.5%	57.0%
	W80	14	6551	5305	1246	5567	55.4%	56.6%	56.2%
			Total	Average	Average	Not			
		Number	Recovered	Recovered	Recovered	Recovered			
SOCIAL NETWORKING		of Items	Answered	Answered	Ascribed	Ascribed	Min	Max	Avg
	W79	17	4064	3482	582	5292	57.6%	64.2%	62.8%
	W80	17	4248	3642	606	5415	57.1%	63.8%	62.3%
			Total	Average	Average	Not			
		Number	Recovered	Recovered	Recovered	Recovered			
ATTITUDES TOWARD ADVERTISING		of Items	Answered	Answered	Ascribed	Ascribed	Min	Max	Avg
	W79	6	6447	5371	1076	5589	54.6%	56.3%	55.4%
	W80	6	6551	5533	1018	5567	53.6%	55.4%	54.3%
			Total	Average	Average	Not			
YOUR ATTITUDES		Number	Recovered	Recovered	Recovered	Recovered			
(Hispanic/Latino Respondents Only)		of Items	Answered	Answered	Ascribed	Ascribed	Min	Max	Avg
	W79	19	810	579	231	934	64.9%	67.5%	66.8%
	W80	19	887	607	280	1034	66.4%	69.2%	68.4%