

Earn 5 percent with Medline and VGM!

Increase your Medline purchases by 25 percent above your current base, and you will be eligible to receive a 5 percent cash-back rebate.

Members must increase purchases to a minimum of \$50,000 in Medline purchases and reach a target of 25 percent growth. There are no partial or pro-rated rebates.

Frequently Asked Questions:

What is my base?

Your base is defined as the previous 12 months at the last completed quarter. It includes all purchases directly from Medline.

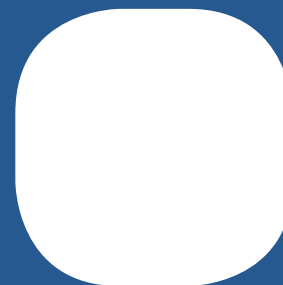
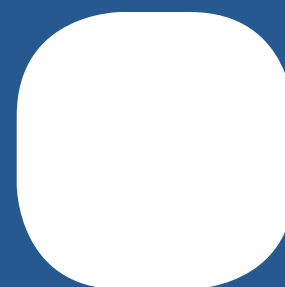
What if I don't reach my target?

There is no penalty for not reaching your target goal. You can sign up again and try during the next 12-month period.

How do I track my progress?

Contact Shawn Joblinske at VGM at any time for a status report.

Don't miss out on the opportunity to earn a 5% rebate!



Medline and VGM Cash Back Rebate Program

For more information on the Medline and VGM Cash Back Rebate Program, please contact **Shawn Joblinkse** directly at **866-720-6624** or **shawn.joblinske@vgm.com**



Medline and VGM would like to help you earn money.

We can help you grow your business by setting an individual growth target for your company – and then we will reward you with a 5 percent rebate if you meet your goal.*

Achieve your target goal and earn money back on all growth purchases.

For more information, contact:

*Provider must qualify for the rebate program. A signed agreement must be accepted in order to begin this program.

Medline and VGM offers Cash Back Rebate Program

- 1.Base is defined as previous twelve months as defined below. To include all purchases direct from Medline.
- 2.Member must pay all invoices to Medline within agreed payment terms to qualify for the Rebate Program.
- 3.Payout for reaching target level is 5%*. Payout is based on incremental growth, not on all purchases and is paid at end of 12-month program, only if targets are achieved. There is no partial or pro-rated payout for growth levels ending below target.
- 4.Must increase purchases to \$50K, or 25% growth above base, whichever is greater.

Example 1 – if base is \$20,000 (25% growth would equal \$5,000 for target of \$25,000) Member must purchase minimum \$50,000, so target would be \$50,000.

Example 2 – if base is \$75,000 (25% growth would equal \$18,750 for target of \$93,750) Target would be \$93,750 as it is above \$50,000 minimum.

In consideration of the additional benefits available to the VGM Member as an incentive program participant, the VGM Member agrees that during the next 12-month period it will increase its overall purchases of products as listed below:

BASE: \$_____Previous 12 month Medline purchases from ____ / ____ / ____ to ____ / ____ / ____

TARGET: \$_____Minimum purchases from Medline: to be achieved by ____ / ____ / ____

Figure based on account numbers provided below by member. It is the responsibility of the member to provide all direct account numbers.

VGM Members participating in the incentive program will receive:

5% Rebate on all Purchases over \$ _____(Base) if total purchases equal or exceed \$ _____(Target)

(Payable by VGM 60 days after the 1 year anniversary of the agreement) For example, if the Base is \$150,000 and the Target is \$187,500, and the Member total purchases are \$350,000, then Member will be paid a rebate of \$10,000 (\$200,000 x 5%).

Compliance with the Discount Safe Harbor. VGM and/or its Members will report any discounts or rebates earned and paid under this Agreement on its/their institutional cost report(s), or otherwise disclose the amount of the discount or rebate to the appropriate federally funded program, in compliance with the discount safe harbor provisions of the Anti-Kickback Statute and its implementing regulations. 42 CFR § 1001.952(h). All discounts and rebates will be provided based on purchases of products within a single fiscal year of Member, and the terms of the discounts and rebates are fixed as set forth in this Agreement. Medline will provide Member with notice on invoices of Member’s obligation to fully and accurately report the amount of any earned discounts or rebates in compliance with the safe harbor provisions and to provide information concerning the discounts and rebates to the Secretary of the United States Department of Health and Human Services or any applicable state Medicaid agency, if requested. Medline will also disclose the amounts of the discounts and rebates in writing to Member at the time of purchase on the invoice or at such time as the discounts or rebates are ascertainable.

PLEASE SIGN BELOW: (FAX COMPLETED FORM TO 866.720.6624) Rebate paid only on account numbers listed on this agreement. List all direct account numbers.

VGM #:_____

Medline Account#:_____

To verify membership call 800-642-6065

Accepted by (please print): _____Title:_____

Company Name:_____

Signature of VGM Member**: _____Signature Date:_____

Designated Rebate Contact: _____Email:_____

For office use only:

Approved by (VGM):

Signature Date:

Incentive Effective Date***:

*Member must be in good standing with both VGM and Medline at the time payment is due in order to receive this rebate. Member agrees to maintain a purchasing level approximately equal to 25% of the annual commitment quarterly.

**Member agrees that the specifics of the Incentive Program (and Members participation in it) are confidential and proprietary to VGM and that Member will not copy, release or otherwise divulge program details. Member agrees to caution all employees having access to Incentive Program details regarding this confidentiality obligation.

***Contract effective date is the first day of the current month if signature date is on or before the 15th day of the month. If the signature date is after the 15th day of the month, effective date becomes the first day of the following month.