## fulfilment by amazon

## Europe Fees <br> Effective as of 1 July 2021

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## Calculating your fees

Simply add together your fulfilment and storage fees and any optional services you require to calculate your total FBA Fee.

1. Fulfilment Fee A flat fee per unit, based on

- Dimensions
- Unit weight

$\qquad$

2. Storage Fee (see page 4) Charged per cubic metre per month or cubic foot per month

3. Optional Services Fee
(see page 4)
Includes:

- Returns
- Disposal
- Labeling
- Bagging
- Bubble wrap
- Taping
- Opaque bagging

FBA Small and Light is an Amazon fulfilment solution for your fast-moving, small, light-weight products priced $£ 9$ or $€ 10$ or less (including VAT). This Programme offers lower fulfilment fees versus standard FBA fulfilment fees on comparable products when shipped locally.


All fees are exclusive of VAT and other taxes
that are payable by the seller

Have a question?
Please see our FAQ on page 9

## Calculating your fees

Simply add together your fulfilment and storage fees and any optional services you require to calculate your total FBA Fee.


1. Fulfilment Fee A flat fee per unit, based on - Dimensions - Unit weight

2. Storage Fee (see page 4) Charged per cubic metre per month or cubic foot per month
3. Optional Services Fee (see page
Includes:

- Returns
- Disposal
- Labeling
- Bagging
- Bubble wrap
- Taping
- Opaque bagging


## ${ }^{5}$ Pan-European Surcharge

 OversizeA surcharge as per the table below is added to the Local Fulfilment Rates for fulfilling an oversize unit via Pan-European program.


|  | ® 0.89 | $\mathrm{~N} / \mathrm{A}$ | $€ 2.00$ |
| :---: | :--- | :--- | :--- |

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## Have a question?

Please see our FAQ on page 9

| 1. Fulfilment Fee per fulfilled unit ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Local fulfilment (domestic FBA, MCI, PanEU) within: |  |  |  |  |  |  |  |  | Cross-border fulfilment (EFN) sold on $^{3}$ : |  |  |  |
|  | UK ${ }^{\mathbf{2}}$ | $\begin{aligned} & \mathrm{DE}^{3} / \\ & \mathrm{PL} / \mathrm{CZ} \end{aligned}$ | $\begin{aligned} & \text { DE } \\ & \text { Only } \end{aligned}$ | FR | IT | ES | NL | SE | PL | UK ${ }^{\mathbf{2}}$ | DE4/FR/ IT/ES/ NL | SE | PL |
| Small Envelope: <br> Dimensions: $\leq 20 \times 15 \times 1 \mathrm{~cm}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\leq 80 \mathrm{~g}$ | £1.46 | $€ 1.73$ | $€ 2.08$ | € 2.37 | $€ 2.74$ | $€ 2.26$ | € 1.62 | 25.79 kr | 4.48 zt | $£ 3.99$ | $€ 4.38$ | 45.94 kr | 18.61 zt |
| Standard Envelope: <br> Dimensions: $\leq 33 \times 23 \times 2.5 \mathrm{~cm}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\leq 60 \mathrm{~g}$ | £1.56 | $€ 1.88$ | € 2.23 | $€ 2.52$ | € 2.88 | $€ 2.51$ | € 1.76 | 26.49 kr | 4.53 zt | £4.16 | $€ 4.55$ | 47.82 kr | 19.38 zt |
| $\leq 210 \mathrm{~g}$ | £1.66 | $€ 2.01$ | $€ 2.36$ | $€ 3.01$ | $€ 3.03$ | $€ 2.81$ | € 1.93 | 27.64 kr | 4.66 zt | $£ 4.45$ | € 4.88 | 51.21 kr | 20.74 zt |
| $\leq 460 \mathrm{~g}$ | £1.77 | € 2.16 | € 2.51 | € 3.38 | € 3.27 | € 3.02 | € 2.05 | 31.84 kr | 4.91 zt | £4.52 | € 4.95 | 51.96 kr | 21.05 zt |
| Large Envelope: <br> Dimensions: $\leq 33 \times 23 \times 5 \mathrm{~cm}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\leq 960 \mathrm{~g}$ | £2.21 | $€ 2.52$ | $€ 2.87$ | $€ 3.96$ | $€ 3.53$ | $€ 3.15$ | $€ 2.48$ | 33.09 kr | 5.64 zt | $£ 4.84$ | $€ 5.30$ | 55.65 kr | 22.55 zt |
| Standard Parcel: <br> Dimensions: $\leq 45 \times 34 \times 26 \mathrm{~cm}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\leq 150 \mathrm{~g}$ | £2.19 | $€ 2.66$ | $€ 3.01$ | $€ 3.95$ | € 3.62 | $€ 2.99$ | € 2.53 | 37.14 kr | 5.35 zt | £4.86 | $€ 5.32$ | 55.88 kr | 22.64 zt |
| $\leq 400 \mathrm{~g}$ | £2.33 | € 2.95 | $€ 3.30$ | € 4.72 | € 4.04 | $€ 3.50$ | € 2.81 | 38.91 kr | 5.66 zt | £5.94 | € 6.50 | 68.25 kr | 27.66 zt |
| $\leq 900 \mathrm{~g}$ | £2.50 | $€ 3.38$ | $€ 3.73$ | $€ 5.46$ | € 4.66 | $€ 3.78$ | € 3.26 | 39.45 kr | 6.48 zt | £7.00 | € 7.66 | 80.46 kr | 32.60 zt |
| $\leq 1.4 \mathrm{~kg}$ | £2.66 | $€ 3.99$ | € 4.34 | $€ 5.68$ | € 5.24 | $€ 4.25$ | € 3.84 | 40.62 kr | 6.75 zt | £7.68 | € 8.42 | 88.37 kr | 35.81 zt |
| $\leq 1.9 \mathrm{~kg}$ | £2.91 | € 4.30 | € 4.65 | $€ 5.74$ | $€ 5.47$ | € 4.32 | € 4.11 | 41.99 kr | 6.75 zt | £8.80 | € 9.64 | 101.17 kr | 40.99 zt |
| $\leq 2.9 \mathrm{~kg}$ | £4.14 | $€ 4.77$ | $€ 5.12$ | $€ 7.45$ | $€ 6.10$ | $€ 4.91$ | € 4.69 | 42.94 kr | 6.83 zt | £9.79 | € 10.73 | 112.64 kr | 45.63 zt |
| $\leq 3.9 \mathrm{~kg}$ | $£ 4.53$ | $€ 5.35$ | $€ 5.70$ | $€ 7.92$ | € 6.82 | $€ 6.02$ | $€ 4.71$ | 44.21 kr | 6.86 zt | £11.52 | € 12.68 | 133.19 kr | 53.96 zt |
| $\leq 4.9 \mathrm{~kg}$ | £4.62 | $€ 5.52$ | $€ 5.87$ | $€ 7.95$ | € 7.24 | € 6.20 | $€ 4.72$ | 46.39 kr | 6.96 zt | £12.10 | € 13.32 | 139.83 kr | 56.65 zt |
| $\leq 5.9 \mathrm{~kg}$ | £5.12 | $€ 5.95$ | $€ 6.30$ | € 8.63 | € 8.07 | $€ 6.52$ | $€ 4.99$ | 47.86 kr | 7.01 zt | £12.10 | € 13.32 | 139.83 kr | 56.65 zt |
| $\leq 6.9 \mathrm{~kg}$ | £5.28 | $€ 5.95$ | $€ 6.30$ | € 8.63 | € 8.08 | $€ 6.64$ | $€ 5.05$ | 48.31 kr | 7.06 zt | £12.10 | € 13.32 | 139.83 kr | 56.65 zt |
| $\leq 7.9 \mathrm{~kg}$ | £5.42 | € 6.11 | € 6.46 | $€ 9.42$ | € 8.34 | € 7.12 | $€ 5.10$ | 52.76 kr | 7.36 zt | £12.79 | € 14.09 | 147.92 kr | 59.93 zt |
| $\leq 8.9 \mathrm{~kg}$ | $£ 5.47$ | $€ 6.11$ | $€ 6.46$ | € 9.42 | € 8.37 | € 7.12 | $€ 5.16$ | 53.80 kr | 7.39 zt | £13.12 | € 14.44 | 151.66 kr | 61.44 zt |
| $\leq 9.9 \mathrm{~kg}$ | £6.23 | $€ 6.39$ | € 6.74 | € 9.42 | € 8.82 | € 7.12 | $€ 5.31$ | 62.45 kr | 8.78 zt | £15.70 | € 17.29 | 181.49 kr | 73.53 zt |
| $\leq 10.9 \mathrm{~kg}$ | £6.24 | $€ 6.40$ | $€ 6.75$ | € 9.48 | € 8.85 | € 7.12 | $€ 5.49$ | 63.37 kr | 9.09 zt | £15.70 | € 17.29 | 181.49 kr | 73.53 zt |
| $\leq 11.9 \mathrm{~kg}$ | £6.30 | $€ 6.61$ | $€ 6.96$ | € 9.49 | € 8.89 | $€ 7.13$ | $€ 5.50$ | 64.19 kr | 9.12 zt | $£ 15.70$ | € 17.29 | 181.49 kr | 73.53 zt |
| Small Oversize ${ }^{5}$ : <br> Dimensions: $\leq 61 \times 46 \times 46 \mathrm{~cm}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\leq 760 \mathrm{~g}$ | £4.16 | $€ 5.65$ | $€ 6.00$ | € 8.20 | € 8.00 | $€ 6.11$ | $€ 5.53$ | 64.50 kr | 7.00 zt | £11.57 | € 12.74 | 133.77 kr | 54.19 zt |
| $\leq 1.01 \mathrm{~kg}$ | $£ 4.64$ | $€ 5.78$ | € 6.13 | $€ 8.49$ | € 8.19 | $€ 6.11$ | $€ 5.65$ | 65.91 kr | 7.15 zt | £11.94 | € 13.14 | 137.99 kr | 55.90 zt |
| $\leq 1.26 \mathrm{~kg}$ | $£ 5.01$ | $€ 5.82$ | $€ 6.17$ | € 8.59 | € 8.47 | $€ 6.63$ | $€ 5.70$ | 66.42 kr | 7.21 zt | £11.98 | € 13.19 | 138.47 kr | 56.10 zt |
| $\leq 1.51 \mathrm{~kg}$ | $£ 5.10$ | $€ 5.82$ | € 6.17 | € 8.59 | € 8.52 | $€ 6.63$ | $€ 5.70$ | 66.42 kr | 7.21 zt | £12.04 | € 13.26 | 139.20 kr | 56.40 zt |
| $\leq 1.76 \mathrm{~kg}$ | $£ 5.16$ | $€ 5.90$ | $€ 6.25$ | $€ 9.16$ | € 8.58 | $€ 6.86$ | $€ 5.78$ | 67.32 kr | 7.31 zt | $£ 12.07$ | € 13.29 | 139.56 kr | 56.55 zt |
| Standard Oversize ${ }^{5}$ : <br> Dimensions: $\leq 120 \times 60 \times 60 \mathrm{~cm}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\leq 760 \mathrm{~g}$ | £5.07 | $€ 5.71$ | $€ 6.06$ | $€ 8.21$ | € 8.48 | $€ 6.15$ | $€ 5.53$ | 64.50 kr | 7.00 zt | $£ 13.56$ | € 14.95 | 156.94 kr | 63.58 zt |
| $\leq 1.76 \mathrm{~kg}$ | $£ 5.40$ | $€ 5.95$ | $€ 6.30$ | $€ 9.28$ | € 8.62 | $€ 6.86$ | $€ 5.78$ | 67.32 kr | 7.31 zt | $£ 13.96$ | € 15.38 | 161.53 kr | 65.45 zt |
| $\leq 2.76 \mathrm{~kg}$ | $£ 5.51$ | $€ 6.95$ | $€ 7.30$ | $€ 9.75$ | € 8.63 | $€ 7.60$ | $€ 6.74$ | 78.61 kr | 8.53 zt | £14.91 | € 16.41 | 172.28 kr | 69.80 zt |
| $\leq 3.76 \mathrm{~kg}$ | $£ 5.54$ | $€ 7.01$ | $€ 7.36$ | € 10.16 | € 9.23 | $€ 7.67$ | $€ 6.78$ | 79.25 kr | 8.60 zt | £14.99 | € 16.50 | 173.24 kr | 70.19 zt |
| $\leq 4.76 \mathrm{~kg}$ | £5.58 | € 7.01 | $€ 7.36$ | € 10.22 | € 9.27 | $€ 7.92$ | $€ 6.78$ | 79.25 kr | 8.60 zt | £15.10 | € 16.63 | 174.57 kr | 70.72 zt |
| $\leq 5.76 \mathrm{~kg}$ | £6.59 | $€ 7.24$ | $€ 7.59$ | € 10.83 | € 10.28 | € 10.08 | $€ 6.79$ | 81.81 kr | 8.88 zt | £16.57 | € 18.25 | 191.59 kr | 77.62 zt |
| $\leq 6.76 \mathrm{~kg}$ | £6.65 | $€ 7.34$ | € 7.69 | € 10.95 | € 10.28 | € 10.26 | $€ 6.82$ | 82.97 kr | 9.00 zt | £16.71 | € 18.40 | 193.16 kr | 78.25 zt |
| $\leq 7.76 \mathrm{~kg}$ | £6.68 | $€ 7.39$ | € 7.74 | € 11.01 | € 10.43 | € 10.57 | $€ 6.85$ | 83.61 kr | 9.07 zt | £16.71 | € 18.40 | 193.16 kr | 78.25 zt |
| $\leq 8.76 \mathrm{~kg}$ | £6.68 | $€ 7.39$ | $€ 7.74$ | € 11.01 | € 10.49 | € 11.19 | $€ 6.88$ | 83.61 kr | 9.07 zt | £16.71 | € 18.40 | 193.16 kr | 78.25 zt |
| $\leq 9.76 \mathrm{~kg}$ | £6.71 | $€ 7.43$ | € 7.78 | € 11.06 | € 10.55 | € 11.65 | $€ 7.00$ | 83.99 kr | 9.12 zt | £17.08 | € 18.82 | 197.63 kr | 80.07 zt |
| $\leq 14.76 \mathrm{~kg}$ | £7.14 | $€ 8.05$ | € 8.40 | € 11.82 | € 11.69 | € 12.54 | $€ 7.06$ | 91.04 kr | 9.88 zt | £18.12 | € 19.95 | 209.46 kr | 84.87 zt |
| $\leq 19.76 \mathrm{~kg}$ | £7.50 | € 8.56 | € 8.91 | € 12.43 | € 12.05 | € 13.61 | $€ 7.06$ | 96.81 kr | 10.51 zt | £19.71 | € 21.71 | 227.93 kr | 92.35 zt |
| $\leq 24.76 \mathrm{~kg}$ | £8.30 | $€ 9.70$ | € 10.05 | € 12.43 | € 12.82 | € 13.61 | $€ 7.06$ | 109.64 kr | 11.90 zt | £21.13 | € 23.27 | 244.35 kr | 99.00 zt |
| $\leq 29.76 \mathrm{~kg}$ | £8.30 | $€ 9.70$ | $€ 10.05$ | € 13.84 | € 13.46 | € 15.12 | $€ 7.06$ | 109.64 kr | 11.90 zt | £21.44 | € 23.62 | 247.97 kr | 100.47 zt |
| Large Oversize ${ }^{5}$ : <br> Dimensions: > $120 \times 60 \times 60 \mathrm{~cm}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\leq 4.76 \mathrm{~kg}$ | £8.43 | $€ 8.18$ | $€ 8.53$ | € 15.09 | $€ 9.39$ | € 9.11 | $€ 7.38$ | 86.04 kr | 9.34 zt | $£ 20.97$ | € 23.10 | 242.54 kr | 98.26 zt |
| $\leq 9.76 \mathrm{~kg}$ | £10.16 | € 9.44 | $€ 9.79$ | € 18.30 | € 10.69 | € 13.40 | € 8.51 | 99.25 kr | 10.77 zt | £25.12 | € 27.66 | 290.47 kr | 117.68 zt |
| $\leq 14.76 \mathrm{~kg}$ | £10.74 | € 10.09 | € 10.44 | € 19.37 | € 11.78 | € 14.48 | $€ 9.11$ | 106.17 kr | 11.52 zt | £26.70 | $€ 29.40$ | 308.70 kr | 125.07 zt |
| $\leq 19.76 \mathrm{~kg}$ | £11.25 | € 10.67 | € 11.02 | € 20.32 | € 12.16 | € 15.65 | € 9.63 | 112.20 kr | 12.18 zt | £29.44 | € 32.42 | 340.45 kr | 137.93 zt |
| $\leq 24.76 \mathrm{~kg}$ | £12.25 | € 11.81 | € 12.16 | € 22.21 | € 13.64 | € 16.97 | € 10.66 | 124.26 kr | 13.49 zt | £31.94 | € 35.18 | 369.42 kr | 149.67 zt |
| $\leq 31.50 \mathrm{~kg}$ | £12.28 | € 11.84 | € 12.19 | € 22.74 | $€ 13.73$ | € 19.45 | € 10.68 | 124.51 kr | 13.51 zt | £31.94 | $€ 35.18$ | 369.42 kr | 149.67 zt |
| Special Oversize - Heavy Bulky (domestic FBA and MCI, only): <br> Dimensions: longest side $>175 \mathrm{~cm}$ OR girth ${ }^{6}>360 \mathrm{~cm}$ OR weight $>31.5 \mathrm{~kg}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\leq 20 \mathrm{~kg}$ | £11.58 |  | € 14.49 | € 16.37 | $€ 12.61$ | € 15.38 |  |  |  |  |  |  |  |
| $\leq 40 \mathrm{~kg}$ | £15.23 |  | $€ 21.07$ | € 23.23 | € 16.22 | € 21.57 |  |  |  |  |  |  |  |
| $\leq 60 \mathrm{~kg}$ | $£ 40.40$ |  | $€ 50.96$ | $€ 39.28$ | € 18.64 | € 29.99 |  |  |  |  |  |  |  |
| Per additional kg $>60 \mathrm{~kg}$ | £0.24 |  | $€ 0.25$ | $€ 0.32$ | € 0.43 | $€ 0.43$ |  |  |  |  |  |  |  |
| ${ }^{1}$ Additional per-unit fee of $£ 0.10 / € 0.10 / 1.00 \mathrm{kr} / 0.40$ zt for products that contain or are sold with lithium batteries and for dangerous goods (also known as hazmat) to cover the additional costs associated with processing these products. <br> ${ }^{2}$ This fee includes an additional charge of $2 \%$ for items sold on Amazon UK, to reflect Digital Service Tax introduced in UK w.e.f September 1st, 2020. <br> ${ }^{3}$ This fee reflects a discount of $£ 0.35 / € 0.35 / 3.50 \mathrm{kr} / 1.50$ zt per fulfiled unit shipped when a seller participates in the Fulfilment Network Expansion (Central Europe Programme) or when a cross border fulfilment does not happen from a German Fulfilment Centre. Sellers who store inventory exclusively in Germany and do not participate in Central Europe Program are charged an additional $£ 0.35 / € 0.35 / 3.50 \mathrm{kr} / 1.50$ zt per fulfilled unit. See FAQs on page 9 for more information. <br> ${ }^{4}$ Units sold in Germany from Poland are charged the German domestic fee. <br> ${ }^{6}$ Girth $=$ Length (longest side) $+2 \times$ Width $+2 \times$ Height. |  |  |  |  |  |  |  |  |  |  |  |  |  |

## Storage Fees

## Monthly Storage Fees

Storage fees are charged for all items stored in an Amazon fulfilment centre based on fulfillment center location, calendar month, and your daily average volume of inventory.

## Long-term storage fees

Apply to inventory stored for more than 365 days.

## Optional Service Fees



Includes local returns, crossborder returns (see zone 1 and zone 2 definitions), disposal, labelling, bagging, bubble wrap, taping, and opaque bagging. Services are charged per unit.

## Have a question?

Please see our FAQ on page 9

| 2. Monthly storage fee |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Standard Size |  |  |  |  |  | Oversize |  |  |  |
|  | Clothing, and Shoes and Bags |  | Dangerous Goods Hazmat |  | All other categories |  | Dangerous Goods Hazmat |  | All other categories |  |
|  | Jan - Sep | Oct - Dec | Jan - Sep | Oct - Dec | Jan - Sep | Oct - Dec | Jan - Sep | Oct - Dec | Jan - Sep | Oct - Dec |
| UK ${ }^{\mathbf{1}}$ (rate is $\mathrm{ft}^{\mathbf{3}} / \mathrm{month}$ ) | £0.40 | £0.56 | £0.75 | £1.05 | £0.66 | £0.93 | £0.65 | £0.90 | £0.46 | £0.64 |
| DE/FR/IT/ES/NL/PL (rate is $\mathrm{m}^{3} / \mathrm{month}$ ) | € 15.60 | € 21.60 | $€ 30.00$ | € 41.00 | € 26.00 | $€ 36.00$ | € 25.00 | € 35.00 | € 18.00 | $€ 25.00$ |
| $\mathbf{S E}$ (rate is in m³/month) | 164.00 kr | 227.00 kr | 315.00 kr | 431.00 kr | 273.00 kr | 378.00 kr | 263.00 kr | 368.00 kr | 189.00 kr | 263.00 kr |

The long-term storage fees (LTSF) are in addition to regular inventory storage fees and only apply to inventory aged more than 365 days. The greater between the following options will be charged as your LTSF: (1) monthly LTSF of $£ 4.30$ per $\mathrm{ft}^{3} / € 170$ per $\mathrm{m}^{3} / 1785 \mathrm{kr} \mathrm{per}^{3}$ or (2) minimum LTSF of $£ 0.10 / € 0.10 / 1 \mathrm{kr}$ per unit in the media category. See FAQs on page 9 for more information.
${ }^{1}$ This fee includes an additional charge of 2\% for items sold on Amazon UK, to reflect Digital Service Tax introduced in UK w.e.f September 1st, 2020.

| 3.1 Optional Services: Removal |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Standard Size |  |  |  | Oversize |  |  |  |
|  | Weight |  | Cost per unit ( $£$ / £/ kr) ${ }^{\mathbf{1}}$ |  | Weight |  | Cost per unit ( $£$ / $£ / \mathbf{~ k r})^{\mathbf{1}}$ |  |
| Local Return | 0-200g |  | $€ 0.25$ / £ 0.25 / 2.65 kr |  | 0-500g |  | € 0.65 / £ 0.65 / 6.85 kr |  |
|  | 201-500g |  | € 0.30 / $£ 0.30 / 3.15 \mathrm{kr}$ |  | $501-1000 \mathrm{~g}$ |  | € 1.30 / £ 1.30 / 13.65 kr |  |
|  | 501-1000g |  | $€ 0.55$ / £ 0.55 / 5.80 kr |  | 1001-2000g |  | € 1.95 / £ 1.95 / 20.50 kr |  |
|  | 1001g+ |  | $\begin{gathered} € 0.65 / £ 0.65 / 6.85 \mathrm{kr} \\ +€ 0.50 / £ 0.50 / 5.25 \mathrm{kr} \\ \text { per additional } \mathrm{kg}^{2} \end{gathered}$ |  | 2001-5000g |  | $€ 3.25 / £ 3.25 / 34.15 \mathrm{kr}$ |  |
|  |  |  |  |  | $5001 \mathrm{~g}+$ |  | $\begin{gathered} € 3.90 / £ 3.90 / 40.95 \mathrm{kr} \\ +€ 0.50 / £ 0.50 / 5.25 \mathrm{kr} \\ \text { per additional } \mathrm{kg}^{2} \end{gathered}$ |  |
| Cross-border Return ${ }^{3}$ | Weight | Cost per unit ( $£$ / £/ kr) ${ }^{\mathbf{1}}$ |  |  | Weight | Cost per unit ( $£ / \mathbf{£} / \mathbf{k r})^{\mathbf{1}}$ |  |  |
|  |  | Zone 1 |  | Zone 2 |  | Zone 1 |  | Zone 2 |
|  | 0-200g | € 0.65 / £ 0.65 / 6.83 kr |  | $€ 0.80$ / £ $0.80 / 8.40 \mathrm{kr}$ | 0-500g | € 2.75 / £ 2.75 / 28.88 kr |  | € $3.50 / £ 3.50 / 36.75 \mathrm{kr}$ |
|  | 201-500g | € 1.00 / £ 1.00 / 10.50 kr |  | € 1.75 / £ 1.75 / 18.38 kr | 501-1000g | € 3.75 / £ $3.75 / 39.38 \mathrm{kr}$ |  | $€ 5.50$ / £ $5.50 / 57.75 \mathrm{kr}$ |
|  | 501-1000g | € 2.00 / £ 2.00 / 21.00 kr |  | € 3.00 / £ $3.00 / 31.50 \mathrm{kr}$ | 1001-2000g | $€ 5.00$ / £ $5.00 / 52.50 \mathrm{kr}$ |  | € 8.00 / £ 8.00 / 84.00 kr |
|  | 1001g+ | € $2.50 / £ 2.50 / 26.25 \mathrm{kr}$ + € 1.50 / £ 1.50 / 15.75 kr per additional $\mathrm{kg}^{2}$ |  | $\begin{gathered} € 3.50 / £ 3.50 / 36.75 \mathrm{kr} \\ +€ 5.00 / £ 5.00 / 52.50 \mathrm{kr} \\ \text { per additional } \mathrm{kg}^{2} \end{gathered}$ | 2001-5000g | € 8.00 / £ $8.00 / 84.00 \mathrm{kr}$ |  | € 10.00 / £ $10.00 / 105.00 \mathrm{kr}$ |
|  |  |  |  |  | $5001 \mathrm{~g}+$ | € $8.50 /$ £ $8.50 / 89.25 \mathrm{kr}$ + € 1.00 / $£ 1.00$ / 10.50 kr per additional $\mathrm{kg}^{2}$ |  | $\begin{gathered} 10.50 / £ 10.50 / 110.25 \mathrm{kr} \\ + \text { € } 0.25 / \text { £ } 0.25 / 2.63 \mathrm{kr} \text { per } \\ \text { additional } \mathrm{kg}^{2} \end{gathered}$ |
| Disposal | Weight |  | Cost per unit ( $£ / \pm / \mathbf{~ k r})^{1}$ |  | Weight |  | Cost per unit ( $£$ / £ / kr) ${ }^{\mathbf{1}}$ |  |
|  | 0-200g |  | € $0.28 / £ 0.28 / 2.95 \mathrm{kr}$ |  | 0-500g |  | € 0.70 / £ 0.70 / 7.35 kr |  |
|  | 201-500g |  | $€ 0.40$ / £ 0.40 / 4.20 kr |  | 501-1000g |  | € 1.35 / £ 1.35 / 14.20 kr |  |
|  | 501-1000g |  | $€ 0.60$ / $£ 0.60$ / 6.30 kr |  | 1001-2000g |  | € 2.00 / £ $2.00 / 21.00 \mathrm{kr}$ |  |
|  | 1001g+ |  | $\begin{gathered} € 0.65 / £ 0.65 / 6.85 \mathrm{kr} \\ +€ 0.50 / £ 0.50 / 5.25 \mathrm{kr} \\ \text { per additional } \mathrm{kg}^{2} \end{gathered}$ |  | 2001-5000g |  | € $3.40 / £ 3.40 / 35.70 \mathrm{kr}$ |  |
|  |  |  |  |  | $5001 \mathrm{~g}+$ |  | $\begin{gathered} € 4.05 / £ 4.05 / 42.55 \mathrm{kr} \\ +€ 0.55 / £ 0.55 / 5.80 \mathrm{kr} \\ \text { per additional } \mathrm{kg}^{2} \end{gathered}$ |  |
| ${ }^{1}$ Fee will be charged in the currency of your marketplace. If you are selling in the UK, you will be charged in $£$, if you are selling in Germany, France, Italy, Spain, Netherlands, or Poland, you will be charged in $€$ and if you are selling in Sweden you will be charged kr . <br> ${ }^{2}$ All weights are rounded to the nearest 1000 g . <br> ${ }^{3}$ Zone 1 and Zone 2 are defined below. |  |  |  |  |  |  |  |  |

## Zone 1

Austria, Belgium, Czech Republic, Germany, Denmark, Spain, France,
United Kingdom, Ireland, Italy, Luxembourg, Netherlands, Poland, Portugal Romania

## Zone 2

Bulgaria, Cyprus, Estonia, Finland, Greece, Hungary, Latvia, Lithuania, Malta, Sweden, Slovakia, Slovenia

| 3.2 Optional Services: Other |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Cost per unit ( $£$ / £ ${ }^{\mathbf{1}}$ |  |  |  |
|  | Small and Light | Envelope | Parcel | Oversize |
| Label Service ${ }^{\mathbf{2}}$ | $€ 0.09$ / £ 0.00 | $€ 0.15 / £ 0.15$ | $€ 0.25 / £ 0.25$ | € 0.35 / £ 0.35 |
| Bagging | $€ 0.35 / £ 0.35$ | $€ 0.35 / £ 0.35$ | $€ 0.50 / £ 0.50$ | € $0.80 / £ 0.80$ |
| Bubble wrap | $€ 0.45 / £ 0.45$ | € $0.45 / £ 0.45$ | $€ 0.75 / £ 0.75$ | € 1.20 / £ 1.20 |
| Taping | $€ 0.25 / £ 0.25$ | $€ 0.25 / £ 0.25$ | $€ 0.45 / £ 0.45$ | $€ 0.65$ / £ 0.65 |
| Opaque Bagging | $€ 0.35 / £ 0.35$ | $€ 0.35 / £ 0.35$ | $€ 0.40 / £ 0.40$ | $€ 0.50 / £ 0.50$ |

${ }^{1}$ 'Fee will be charged in the currency of your marketplace. If you are selling in the $U K$, you will be charged in $£$ and if you are selling in other EU marketplaces, you will be charged in $€$, ${ }^{2}$ Until communicated otherwise, the Label Service bears no fee for units sold under the Small and Light programme in Germany and the UK - the charge is $€ 0.00$ / $£ 0.00$.

## Calculating your fees

Simply add together your fulfilment and storage fees and any optional services you require to calculate your total FBA Fee.

You will be charged in the currency (GBP or EUR) of the Amazon Seller Central account from which you submit your order. Both currencies are shown in the table.

1. Fulfilment Fee A flat fee per unit, based on - Dimensions

- Unit weight

2. Storage Fee (see page 4) Charged per cubic metre per month or cubic foot per month

3. Optional Services Fee (see page 4)
Includes:

- Returns
- Disposal
- Labeling
- Bagging
- Bubble wrap
- Taping
- Opaque bagging
${ }^{3}$ Pan-European Surcharge Oversize

A surcharge as per the table below is added to the Local Fulfilment Rates for fulfilling an oversize unit via Pan-European program.
Pan-European
Surcharge Oversize

| Pan-European shipment to: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| UK | DE | FR | IT | ES |
| $£ 0.89$ | N/A | $€ 2.00$ | $€ 2.00$ | $€ 2.00$ |

[^1]
## Have a question?

Please see our FAQ on page 9


## Calculating your fees

Simply add together your fulfilment and storage fees and any optional services you require to calculate your total FBA Fee.

You will be charged in the currency (GBP or EUR) of the Amazon Seller Central account from which you submit your order. Both currencies are shown in the table.

1. Fulfilment Fee A flat fee per unit, based on - Dimensions

- Unit weight

2. Storage Fee (see page 4) Charged per cubic metre per month or cubic foot per month

3. Optional Services Fee (see page 4)
Includes:

- Returns
- Disposal
- Labeling
- Bagging
- Bubble wrap
- Taping
- Opaque bagging
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Pan-European
Surcharge Oversize

| Pan-European shipment to: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| UK | DE | FR | IT | ES |
| $£ 0.89$ | N/A | $€ 2.00$ | $€ 2.00$ | $€ 2.00$ |

[^2]
## Have a question?

Please see our FAQ on page 9

|  | Local shipment ${ }^{1}$ (domestic FBA, MCI, PanEU) to: |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | UK | DE/PL/CZ | DE ${ }^{2}$ Only | FR | IT | ES |
| Small envelope: <br> Dimensions: $\leq 20 \times 15 \times 1 \mathrm{~cm}$ |  |  |  |  |  |  |
| $\leq 80 \mathrm{~g}$ | $£ 3.35$ / € 4.73 | $£ 5.46$ / € 5.95 | $£ 5.92$ / € 6.45 | £4.81/€ 5.25 | £4.59 / € 5.00 | £4.59 / € 5.00 |
| Standard envelope: <br> Dimensions: $\leq 33 \times 23 \times 2.5 \mathrm{~cm}$ |  |  |  |  |  |  |
| $\leq 60 \mathrm{~g}$ | £3.50 / € 4.89 | $£ 5.60$ / € 6.10 | £6.06 / € 6.60 | £4.96 / € 5.40 | $£ 4.63$ / € 5.05 | £4.72 / € 5.15 |
| $\leq 210 \mathrm{~g}$ | $£ 3.55$ / € 5.00 | £5.69 / € 6.20 | £6.15 / € 6.70 | £5.05 / € 5.50 | £4.68 / € 5.10 | £4.81 / € 5.25 |
| $\leq 460 \mathrm{~g}$ | £3.60 / € 5.11 | £5.78 / € 6.30 | £6.24 / € 6.80 | £5.14 / € 5.60 | £4.72 / € 5.15 | £4.91/€ 5.35 |
| Large envelope: <br> Dimensions: $\leq 33 \times 23 \times 5 \mathrm{~cm}$ |  |  |  |  |  |  |
| $\leq 960 \mathrm{~g}$ | £4.10 / € 5.39 | £6.01 / € 6.55 | £6.47 / € 7.05 | £5.97 / € 6.50 | £4.81/ € 5.25 | £5.13 / € 5.60 |
| Standard parcel: <br> Dimensions: $\leq 45 \times 34 \times 26 \mathrm{~cm}$ |  |  |  |  |  |  |
| $\leq 150 \mathrm{~g}$ | £4.15 / € 5.45 | £6.06 / € 6.60 | £6.52 / € 7.10 | £6.06 / € 6.60 | £4.87 / € 5.30 | $£ 5.18$ / € 5.65 |
| $\leq 400 \mathrm{~g}$ | £4.25 / € 5.56 | £6.15 / € 6.70 | £6.61 / € 7.20 | £6.24 / € 6.80 | £5.51 / € 6.00 | $£ 5.27$ / € 5.75 |
| $\leq 900 \mathrm{~g}$ | $£ 4.30$ / € 6.23 | £6.43 / € 7.00 | £6.89 / € 7.50 | £6.43 / € 7.00 | $£ 5.55$ / € 6.05 | $£ 5.37$ / € 5.85 |
| $\leq 1.4 \mathrm{~kg}$ | £4.65 / € 6.39 | £6.83 / € 7.45 | £7.29 / € 7.95 | £6.56 / € 7.15 | £5.60 / € 6.10 | $£ 5.51$ / € 6.00 |
| $\leq 1.9 \mathrm{~kg}$ | £4.90 / € 6.62 | £7.02 / € 7.65 | £7.48 / € 8.15 | £6.83 / € 7.45 | £5.69 / € 6.20 | $£ 5.78$ / € 6.30 |
| $\leq 2.9 \mathrm{~kg}$ | £6.10 / € 7.28 | £7.11 / € 7.75 | £7.57 / € 8.25 | £7.84 / € 8.55 | £6.43 / € 7.00 | $£ 5.88$ / € 6.40 |
| $\leq 3.9 \mathrm{~kg}$ | £6.50 / € 7.34 | £7.16 / € 7.80 | £7.62 / € 8.30 | £7.89 / € 8.60 | £8.26 / € 9.00 | £5.92 / € 6.45 |
| $\leq 4.9 \mathrm{~kg}$ | £6.70 / € 7.45 | £7.29 / € 7.95 | £7.75 / € 8.45 | £7.99 / € 8.70 | £8.89 / € 9.70 | £6.38 / € 6.95 |
| $\leq 5.9 \mathrm{~kg}$ | £6.89 / € 7.50 | £7.34 / € 8.00 | £7.80 / € 8.50 | £8.80 / € 9.60 | £9.77 / € 10.65 | £6.43 / € 7.00 |
| $\leq 6.9 \mathrm{~kg}$ | £6.94 / € 7.56 | £7.38 / € 8.05 | £7.84 / € 8.55 | £8.80 / € 9.60 | £9.77 / € 10.65 | £6.47 / € 7.05 |
| $\leq 7.9 \mathrm{~kg}$ | £7.60 / € 8.78 | £8.35 / € 9.10 | £8.81 / € 9.60 | £9.08 / € 9.90 | £10.00 / € 10.90 | £7.48 / € 8.15 |
| $\leq 8.9 \mathrm{~kg}$ | £7.65 / € 8.84 | £8.39 / € 9.15 | £8.85 / € 9.65 | £9.13 / € 9.95 | £10.00 / € 10.90 | £7.53 / € 8.20 |
| $\leq 9.9 \mathrm{~kg}$ | £7.70 / € 8.89 | £8.45 / € 9.20 | £8.90 / € 9.70 | £9.17 / € 10.00 | £10.14 / € 11.05 | £7.57 / € 8.25 |
| $\leq 10.9 \mathrm{~kg}$ | £7.75 / € 8.95 | £8.49 / € 9.25 | £8.95 / € 9.75 | £9.22 / € 10.05 | £10.14 / € 11.05 | £7.62 / € 8.30 |
| $\leq 11.9 \mathrm{~kg}$ | £7.80 / € 9.17 | £8.67 / € 9.45 | £9.13 / € 9.95 | £9.40 / € 10.25 | £10.18 / € 11.10 | £7.80 / € 8.50 |
| Small Oversize ${ }^{3}$ : <br> Dimensions: $\leq 61 \times 46 \times 46 \mathrm{~cm}$ |  |  |  |  |  |  |
| $\leq 760 \mathrm{~g}$ | £6.10 / € 8.89 | £10.46 / € 11.40 | £10.91 / € 11.90 | £8.89 / € 9.70 | £10.55 / € 11.50 | £10.51 / € 11.45 |
| $\leq 1.01 \mathrm{~kg}$ | £6.20 / € 9.34 | £10.55 / € 11.50 | £11.01 / € 12.00 | £8.99 / € 9.80 | £10.73 / € 11.70 | £10.69 / € 11.65 |
| $\leq 1.26 \mathrm{~kg}$ | £6.20 / € 9.67 | £10.60 / € 11.55 | £11.06 / € 12.05 | £9.08 / € 9.90 | £11.01 / € 12.00 | £10.97 / € 11.95 |
| $\leq 1.51 \mathrm{~kg}$ | £6.20 / € 9.78 | £10.64 / € 11.60 | £11.10 / € 12.10 | £9.13 / € 9.95 | £11.06 / € 12.05 | £11.01 / € 12.00 |
| $\leq 1.76 \mathrm{~kg}$ | £6.60 / € 9.84 | £10.73 / € 11.70 | £11.19 / € 12.20 | £9.59 / € 10.45 | £11.10 / € 12.10 | £11.06 / € 12.05 |
| Standard Oversize ${ }^{3}$ : <br> Dimensions: $\leq 120 \times 60 \times 60 \mathrm{~cm}$ |  |  |  |  |  |  |
| $\leq 760 \mathrm{~g}$ | £8.00 / € 9.95 | £10.82 / € 11.80 | £11.28 / € 12.30 | £9.68 / € 10.55 | £11.01 / € 12.00 | £10.97 / € 11.95 |
| $\leq 1.76 \mathrm{~kg}$ | £8.25 / € 10.28 | £11.10 / € 12.10 | £11.56 / € 12.50 | £9.96 / € 10.85 | £11.15 / € 12.15 | £11.10 / € 12.10 |
| $\leq 2.76 \mathrm{~kg}$ | £8.35 / € 10.40 | £11.19 / € 12.20 | £11.65 / € 12.70 | £10.36 / € 11.30 | £11.15 / € 12.15 | £11.10 / € 12.10 |
| $\leq 3.76 \mathrm{~kg}$ | £8.40 / € 10.45 | £11.24 / € 12.25 | £11.70 / € 12.75 | £10.82 / € 11.80 | £11.70 / € 12.75 | £11.65 / € 12.70 |
| $\leq 4.76 \mathrm{~kg}$ | £8.50 / € 10.51 | £11.28 / € 12.30 | £11.74 / € 12.80 | £10.87 / € 11.85 | £11.70 / € 12.75 | £11.65 / € 12.70 |
| $\leq 5.76 \mathrm{~kg}$ | £9.40 / € 11.40 | £12.02 / € 13.10 | £12.47 / € 13.60 | £11.61 / € 12.65 | £12.62 / € 13.75 | £12.57 / € 13.70 |
| $\leq 6.76 \mathrm{~kg}$ | £9.40 / € 11.45 | £12.07 / € 13.15 | £12.53 / € 13.65 | £11.65 / € 12.70 | £12.62 / € 13.75 | £12.57 / € 13.70 |
| $\leq 7.76 \mathrm{~kg}$ | £9.50 / € 11.51 | £12.11 / € 13.20 | £12.57 / € 13.70 | £11.70 / € 12.75 | £12.75 / € 13.90 | £12.71 / € 13.85 |
| $\leq 8.76 \mathrm{~kg}$ | £9.55 / € 11.56 | £12.57 / € 13.70 | £13.03 / € 14.20 | £12.16 / € 13.25 | £12.80 / € 13.95 | £12.75 / € 13.90 |
| $\leq 9.76 \mathrm{~kg}$ | £9.60 / € 11.62 | £12.62 / € 13.75 | £13.08 / € 14.25 | £12.20 / € 13.30 | £12.84 / € 14.00 | £12.80 / € 13.95 |
| $\leq 14.76 \mathrm{~kg}$ | £10.00 / € 12.17 | £12.66 / € 13.80 | £13.12 / € 14.30 | £12.43 / € 13.55 | £13.85 / € 15.10 | £13.81 / € 15.05 |
| $\leq 19.76 \mathrm{~kg}$ | £10.25 / € 12.51 | £12.98 / € 14.15 | £13.44 / € 14.65 | £12.75 / € 13.90 | £14.18 / € 15.45 | £14.13 / € 15.40 |
| $\leq 24.76 \mathrm{~kg}$ | £12.29 / € 13.40 | £13.90 / € 15.15 | £14.36 / € 15.65 | £13.67 / € 14.90 | £14.86 / € 16.20 | £14.82 / € 16.15 |
| $\leq 29.76 \mathrm{~kg}$ | £12.34 / € 13.45 | £13.94 / € 15.20 | £14.40 / € 15.70 | £13.72 / € 14.95 | £15.41 / € 16.80 | £15.37 / € 16.75 |
| Large Oversize ${ }^{3}$ : <br> Dimensions: > $120 \times 60 \times 60 \mathrm{~cm}$ |  |  |  |  |  |  |
| $\leq 4.76 \mathrm{~kg}$ | £11.42 / € 12.45 | £12.16 / € 13.25 | £12.62 / € 13.75 | £14.68 / € 16.00 | £13.54 / € 14.75 | £13.48 / € 14.70 |
| $\leq 9.76 \mathrm{~kg}$ | £13.46 / € 14.68 | £13.08 / € 14.25 | £13.54 / € 14.75 | £18.35 / € 20.00 | £14.95 / € 16.30 | £14.91 / € 16.25 |
| $\leq 14.76 \mathrm{~kg}$ | £13.97 / € 15.23 | £13.54 / € 14.75 | £13.99 / € 15.25 | £18.81 / € 20.50 | £16.15 / € 17.60 | £16.11 / € 17.55 |
| $\leq 19.76 \mathrm{~kg}$ | £14.48 / € 15.79 | £13.94 / € 15.20 | £14.40 / € 15.70 | £19.22 / € 20.95 | £16.55 / € 18.05 | £16.51 / € 18.00 |
| $\leq 24.76 \mathrm{~kg}$ | £15.71 / € 17.12 | £14.86 / € 16.20 | £15.32 / € 16.70 | £20.13 / € 21.95 | £18.17 / € 19.80 | £18.12 / € 19.75 |
| $\leq 31.50 \mathrm{~kg}$ | £15.81 / € 17.23 | £14.91 / € 16.25 | £15.37 / € 16.75 | £21.10 / € 23.00 | £18.26 / € 19.90 | £18.21 / € 19.85 |
| ${ }^{1}$ This fee includes an additional charge of $2 \%$ for items sold on Amazon UK, to reflect Digital Service Tax introduced in UK w.e.f September 15 th, 2020. <br>  and do not participate in the Fulfilment Network Expansion (Central Europe Programme). See FAQs on page 9 for more information. |  |  |  |  |  |  |

## Calculating your fees

Simply add together your fulfilment and storage fees and any optional services you require to calculate your total FBA Fee.

You will be charged in the currency (GBP or EUR) of the Amazon Seller Central account from which you submit your order. Both currencies are shown in the table

1. Fulfilment Fee A flat fee per unit, based on - Dimensions

- Unit weight

2. Storage Fee (see page 4) Charged per cubic metre per month or cubic foot per month
3. Optional Services Fee (see page 4)
Includes:

- Returns
- Disposal
- Labeling
- Bagging
- Bubble wrap
- Taping
- Opaque bagging

All fees are exclusive of VAT and other taxes that are payable by the seller

## Have a question?

Please see our FAQ on page 9


## Calculating your fees

Simply add together your fulfilment and storage fees and any optional services you require to calculate your total FBA Fee.

You will be charged in the currency (GBP or EUR) of the Amazon Seller Central account from which you submit your order. Both currencies are shown in the table.

1. Fulfilment Fee A flat fee per unit, based on - Dimensions

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2. Storage Fee (see page 4) Charged per cubic metre per month or cubic foot per month
3. Optional Services Fee (see page 4)
Includes:

- Returns
- Disposal
- Labeling
- Bagging
- Bubble wrap
- Taping
- Opaque bagging

All fees are exclusive of VAT and other taxes that are payable by the seller

## Have a question?

Please see our FAQ on page 9


[^3]Fulfilment by Amazon Fees

Q1: If I am selling on Amazon, do I pay other fees in addition to the fulfilment fees, storage fees, and optional service fees?
Yes, you pay a subscription fee or per-item fee depending on your current selling plan. You also pay a referral fee per category and closing fee per media item sold. A returns processing fee is charged on customer-returned products sold on Amazon (see FAQ 5). To see which fees and selling plan apply to you, please visit Selling on Amazon Fee Schedule and Seller Pricing and Plans.

Q2: How are Fulfilment Fees calculated? Fulfilment Fees are calculated based on your unit's weight (rounded up to the nearest 1 g ) and the dimensions of the parcel. Dimensions include item packaging and may change based on packaging type. Amazon will be entitled to make its own measurement of the dimension and weight of any packaged unit or representative sample thereof and in the event of any conflict between such measurement and information provided by the seller, Amazon's measurement will govern.

Q3: What impact does the elimination of packaging weight have on the fulfilment fee?
This change simplifies the fulfilment fee calculation for your shipped units. You should not see any change to your fees due to the elimination of packaging weight. Prior to June 8,2021 , packaging weight was added to the unit weight to determine the final chargeable shipping weight of a product. Starting June 8,2021 , packaging weight will no longer be added to unit weight and the unit will be charged as per its own weight and dimensions only. For example: A Standard Parcel in the first weight tier used to have a total limit of 250 g , for which a 100 g packaging weight was a component of, and your max unit weight was therefore the remaining 150 g . With the new fee display, your max unit weight for that weight tier is still the same $(150 \mathrm{~g})$, without the need to factor in packaging weight, and our weight tiers have been adjusted to reflect this change.

Q4: How are Storage Fees calculated? Storage Fees are charged for all units stored in an Amazon fulfilment centre based on calendar month and your daily average volume per cubic metre (or cubic feet for UK). The cubic metre of any unit will be based on the unit's size as properly packaged and ready for shipment to customers in accordance with FBA programme policies. Amazon will be entitled to make its own measurement of the cubic metre or weight of any packaged unit or representative sample thereof and in the event of any conflict between such measurement and information provided by the seller, Amazon's measurement will govern.

Q5: What are Long-term Storage Fees (LTSF)?
Inventory items that have been in our fulfilment centres for more than 365 days will be charged a monthly long-term storage fee (LTSF). Non-media items will be charged a monthly storage fee of $£ 4.30$ per cubic foot / € 170 per cubic metre / 1785 kr per cubic metre. Media items will be charged the greater of either a monthly long-term storage fee of $£ 4.30$ per cubic foot / $€ 170$ per cubic metre / 1785 kr per cubic metre or a minimum long-term storage fee of $£ 0.10 / € 0.10 / 1 \mathrm{kr}$ per unit. The LTSF will not be charged if a request has been made to remove or dispose of the units prior to the fee being charged. For more information on how to calculate the LTSF, visit FBA long-term storage fees.

Q6: What is the returns processing fee? The Returns Processing Fee is equal to $50 \%$ of the total fulfilment fee for a given product in the Clothing, and Shoes and Handbags categories. These fees apply to units fulfilled from local inventory as well as across Europe though the European Fulfilment Network (EFN) program. For more information visit the Returns Processing Fee page.

Q7: Are media and non-media items that are Sold On Amazon charged different Fulfilment Fees?
Media and non-media items that are Sold On Amazon are charged the same Fulfilment Fees

## Fulfilment by Amazon Policies

Q8: Am I restricted on the types of products I can fulfil through FBA? Yes. Please consult the FBA product restrictions for detailed information about product restrictions.

Q9: How do customer returns work? Amazon processes your customer returns using Amazon's customer returns policies. Reimbursement credits and referral fee credits are issued to you for all or part of the value of a refund. FBA fees, restocking fees, and returns processing fees may be charged depending on the item. For more information on how the fees or credits are applied to your account, please visit FBA customer returns policy.

Q10: What happens if my items are damaged or lost when being handled by FBA?
You may be eligible for a reimbursement. For eligibility criteria and more information on the policy, see FBA Lost and Damaged Inventory Reimbursement Policy.

Q11: Do my customers receive Amazon's customer service?
For items sold on Amazon, Amazon will handle fulfilment and customer service for their orders. This customer service includes managing customer enquiries, refunds and returns for FBA items bought on the Amazon website. Multi-Channel Fulfilment (sold off Amazon) orders are not eligible for customer service. Learn more about Customer service for Multi-Channel Fulfilment orders.

Q12: What are Amazon's policies and requirements for preparing and shipping inventory to fulfilment centres? Amazon has label, packaging, preparation, and inventory storage limit requirements. For detailed information on inventory requirements, visit Amazon Inventory Requirements.

For more information, visit Amazon Policies and Requirements.

## Additional Services and Programs

Q13: What is the Central European Program (CEP)?
Amazon has extended its German Fulfilment network with several Fulfilment centres in Poland and Czech Republic in order to fulfil growing demand and increase efficiencies. Sellers with German inventory can opt to either store their inventory in Amazon's fulfilment network including Poland and Czech Republic or continue to store their inventory exclusively in Germany. Sellers storing their inventory exclusively in Germany are charged an additional $€ 0.35 / £ 0.35 / 3.50$ $\mathrm{Kr} / 1.50$ zł of Fulfilment Fee per FBA and $€ 0.25$ of Fulfilment Fee per Small and Light unit shipped from German fulfilment centres. Some product categories may not be eligible for the CEP. Amazon charges no extra costs for participation in the CEP. Remember: it is the responsibility of the seller to know that storing inventory in Poland and Czech Republic will trigger VAT obligations and other reporting requirements. For more information, please visit the Central European Programme page.

## Q14: What are the cross-border fulfilment

 options?Fulfilment by Amazon offers three crossborder fulfilment solutions: Pan-European FBA, European Fulfilment Network (EFN), and Multi-Country Inventory (MCI).

Q15: What is Pan-European FBA? With Pan-European FBA, Selling Partners choose where to store their products for Amazon to distribute them according to expected customer demand, at no additional cost. In the countries enabled for placement, Selling Partners will benefit from local FBA fulfilment fees and faster delivery promise. By storing goods in additional countries other than the home store, additional VAT reporting requirements may arise. Amazon supports Selling partners by providing resources and solutions that can help with VAT compliance. VAT Services on Amazon is a solution to manage your European VAT registration and filing obligations through Seller Central. To learn more about VAT, visit our VAT educational page and start now with VAT Services on Amazon. Find further information on the Amazon Pan-European FBA website.

Q16: What is European Fulfilment Network (EFN)?
With European Fulfilment Network (EFN), you can reach customers in all 7 EU marketplaces with local product listings. Sellers send their inventory to one local fulfilment centre and deliver to other EU marketplaces with cross-border fees and deliver domestically with local fulfilment fees. For example, an Italian customer shopping on Amazon.it can see products sold by a DE seller with a product listing translated in Italian, and buy it for delivery to Italy. The DE seller would pay cross-border fees if the inventory is in a DE fulfilment centre. Note: Due to Brexit, as of January 1st 2021, Amazon is unable to fulfill FBA orders across the border between the UK and EU. To sell with FBA in both the UK and EU, you will need to send inventory to fulfilment centres in the UK and EU. Click here to learn more.

## Q17: What is Multi-Country Inventory

 (MCI)?Multi-Country Inventory (MCI) allows you to send items directly to international Amazon fulfilment centres for storage in the other marketplaces that is not your local marketplace. Local FBA fees apply for sales in marketplaces where you store inventory and cross-border fees apply for sales in marketplaces where you do not store inventory; however, you need to manage your inventory and demand forecasting yourself. Amazon.nl does not participate in MCl .

Q18: What are the tax implications of international selling?
If you sell goods in any EU country, it's likely you may be required to register for Value Added Tax (VAT) and comply with VAT filing requirements in each country you sell in. Storing goods in any EU country will likely also require you to comply with VAT obligations in that country. Visit Amazon's VAT Knowledge Centre to find out more. Enroling in VAT services on Amazon can help you manage your VAT compliance obligations. Remember: it's the responsibility of each Amazon seller to ensure they are VAT compliant and you should seek professional advice if you are unsure of your obligations.
${ }^{1}$ Local fulfilment fees carry an additional surcharge, please refer to Pan-European Surcharge Oversize table on page 3.


[^0]:    All fees are exclusive of VAT and other taxes that are payable by the seller

[^1]:    All fees are exclusive of VAT and other taxes that are payable by the seller

[^2]:    All fees are exclusive of VAT and other taxes that are payable by the seller

[^3]:    This fee includes an additional charge of $2 \%$ for items sold on Amazon UK, to reflect Digital Service Tax introduced in UK w.e.f September 15th, 2020 ,

