

# KOHLER LEARNING ACADEMY

Total System Training



**KOHLER**  
ADVANCED DIGITAL CONTROL

CODE	DEFINITION
AP	Auxiliary Fuel
CC	Crank Cycle
HS	High Battery Voltage
HT	High Engine Temp
LS	Low Battery Voltage
LCL	Low Coolant Level
LCO	Loss of Coolant
LCP	Low Oil Pressure
LO	Low Oil
ST	Start Frequency
ST	Start Frequency

**KOHLER**<sup>®</sup>  
IN POWER. SINCE 1920.

ONLINE. ON-SITE. OR IN OUR FACTORY.

# YOUR TRAINING DONE YOUR WAY.

At Kohler, we're dedicated to seeing your business succeed. That's why we offer the flexibility of classes online, on-site or in our factory. Training, certifying, succeeding—whatever you need to learn to boost your business, we've got you covered.

## ***TRAIN***

### **Get hands-on training**

Put 90 years of power experience in your tool kit. If you're a distributor, dealer, engineer, contractor, service technician or sales associate, our training can help you better meet the demands of the markets you serve.

## ***CERTIFY***

### **Be recognized as an expert**

Factory-trained technicians can provide warranty and system start-up services on KOHLER® power systems. As a dealer, contractor or service technician, certification puts you ahead of the competition.

## ***SUCCEED***

### **Sell and service profitably**

Proper training is key to profitability—and instrumental in moving your business forward. Gain your customers' trust and confidence and get on the path to success with KOHLER Learning Academy.

# SALES TRAINING



Learn the basics of KPS product lines and how to sell each power system component. You'll be better equipped to understand your customers' requirements and help them choose the systems that fit their needs. Here are examples of sales training course topics:

## POWER SYSTEMS FUNDAMENTALS

- Accessories
- Alternators
- Circuit Breakers
- Automatic Transfer Switches
- Switchgear
- Electricity
- Codes and Regulations
- Controls
- Cooling Systems
- Emissions
- Enclosures
- Engines
- Exhaust Systems
- Fuel Systems
- Fuel Tanks
- Generator Ratings
- Skids and Mountings
- Testing and Performance
- Stationary Tier 4

## PRODUCT KNOWLEDGE

- Automatic Transfer Switches
- Controls
- Diesel Generators
- Gas Generators
- Marine Diesel Generators
- Marine Gas Generators
- Residential Generators and Transfer Switches
- Switchgear
- KOHLER® Gas Engines
- KOHLER® Diesel Engines

## **REGISTER TODAY**

1. Request a registration form at [kpslearningacademy@kohler.com](mailto:kpslearningacademy@kohler.com). You'll receive login information for the Kohler Learning Academy website.
2. Visit [KPSLearningAcademy.com](http://KPSLearningAcademy.com) to view courses and register.



# SERVICE TRAINING

Take advantage of Kohler's factory-authorized certification program for warranty and system start-up. Courses are offered online and in the Kohler factory; some specialty courses are provided on-site. Current service-training curriculum includes:

- Decision Maker® Paralleling System
- Communications
- Gas and Diesel Marine Generators
- Industrial Automatic Transfer Switches
- Industrial Switchgear
- Industrial Controls
- Industrial Gas and Diesel Generators
- Industrial Gas and Diesel Engines
- Residential Air-Cooled Generators
- Residential Automatic Transfer Switches
- Residential Liquid-Cooled Generators

# TOTAL SYSTEM TRAINING

Whether the courses you choose are presented in our factory, online or on-site, you'll receive top-notch instructions as you learn to sell and service KPS solutions effectively and profitably. Key components of total system training are:

- Accessories
- Automatic Transfer Switches
- Controls
- Generators
- Installation
- Switchgear
- Engines





**BUILD  
YOUR** **KNOWLEDGE.**

**BOOST YOUR  
BUSINESS.**

