

## 3M™ Ambulatory Revenue Management Software

Discover hidden outpatient revenue by:

- Improving throughput of accurate claims data
- Decreasing back-end correction times, write-offs, and A/R days
- Integrating medical necessity into edits to improve outpatient revenue assurance

### What you can't see, can hurt you

Transform and improve your outpatient revenue cycle performance with the 3M Ambulatory Revenue Management Software (ARMS), a comprehensive solution that moves coding edits and charge detail from the back-end up to the point of coding.

3M ARMS can help you submit accurate outpatient claims the first time and reduce payment denials, compliance risk and rework. The 3M software comes with tools to measure and analyze data accuracy, validate medical necessity claims, and audit for compliance purposes throughout your APC revenue cycle.



\* HFMA staff and volunteers determined that this product has met specific criteria developed under the HFMA Peer Review Process. HFMA does not endorse or guaranty the use of this product.

### The challenge

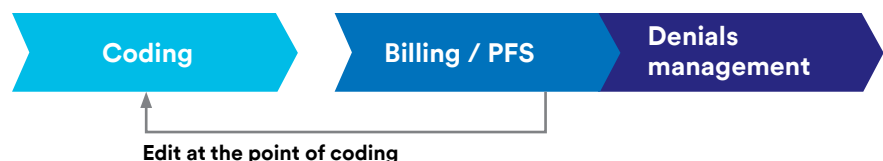
Are you receiving accurate payment for your outpatient services? How many of your claims are being denied because of medical necessity or other reasons? Do you worry that your outpatient claims are not compliant?

Directing today's outpatient revenue cycle is challenging because processing a claim involves coordinating people, processes, and systems across multiple ancillary departments, HIM, and billing services. The process also requires that you manage different codes and coding processes in the HIM and billing departments. Too often the typical outpatient revenue cycle results in significant rework, lost revenue, and inaccurate billing.

### The 3M solution

The 3M Ambulatory Revenue Management Software (ARMS), also referred to as ARMS Comprehensive is a single outpatient database that consolidates the information you need to manage and improve ambulatory reimbursement, performance, and compliance, as well as evaluate and continuously improve your organization's revenue cycle process. When your organization selects 3M ARMS and all the software and services that comprise this solution, you are purchasing a comprehensive outpatient revenue cycle solution that combines **workflow mapping, robust software, and coder education.**

Unlike many revenue cycle solutions, 3M ARMS provides a central repository for viewing the major data sources that impact outpatient revenue: HIM, chargemaster, and billing department for the billing codes. More importantly, 3M ARMS **moves edits from the back-end of the revenue cycle process to the point of coding**, which helps you improve cash flow and compliance while also reducing re-work and denials.



# 3M™ Ambulatory Revenue Management Software

3M ARMS helps you simplify the outpatient revenue cycle process by providing you with:

- The ability to manage medical necessity, OCE, and NCCI edits that support accurate reimbursement
- Effective electronic communication with ancillary departments to help improve billing times
- Workflow engineering and edit education to help reduce rework
- Standard and custom reports that enable continuous improvement of your revenue cycle

## Step 1: 3M™ Workflow Engineering Program

To analyze and improve your current processes, 3M consultants conduct the 3M Workflow Engineering (WFE) Program, a process analysis and improvement program that identifies your redundant processes, data flow gaps, problem root causes, and other issues.

This comprehensive program culminates in a “should” map of the ideal ambulatory revenue management workflow from registration to billing.

## Step 2: Implementation and education

With key areas for improvement identified, 3M ARMS can be installed and implemented. Your organization now receives focused training on using the software to meet the top priority objectives.

Experienced project managers and product and process experts, the 3M implementation team works closely with you and your IT staff to help implement 3M ARMS smoothly and successfully into your facility.

## Reporting

3M ARMS provides standard reports to help identify problem areas; monitor and trend edit corrections by responsible department; and, ultimately, help reduce claim denials. In addition, you can create custom reports that let you pinpoint issues specific to your facility.

### Call today

For more information on how 3M solutions can assist your organization, contact your 3M sales representative, call us toll-free at **800-367-2447**, or visit us online at **[www.3m.com/his](http://www.3m.com/his)**.

## Add value

3M ARMS integrates with and enhances your existing systems:

- 3M™ 360 Encompass™ System combines computer-assisted coding, documentation improvement and quality metrics into a single application
- HIS vendors and EHR systems available in the market today that have a software interface license agreement with 3M

Standard reports include:

- Profit/loss reports with charges
- Physician profiling reports
- Claims analysis
- Error or unpaid services report
- Type-of-visit summaries
- Most and least profitable APCs

## Optional module

The **Charge Update module** allows HIM department coders to perform charge corrections in 3M ARMS, thus eliminating the need to send and wait for changes from ancillary departments. This module enables the coder to:

- Add charges
- Flag charges to be deleted
- Add modifiers and date-of-service corrections
- Keep a separate audit trail of the transactions



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