

bCom User Guide

March 2021



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bCom is designed to be viewed on a desktop, tablet or mobile device.

3M

Introduction

This guide provides an overview of bCom and will help the user effectively navigate and understand the site. After reviewing this document, the user will:

- Understand the major features and services offered by bCom
- Know how to order products
- Understand how to view order status
- Know where to find Help

Notice: Users may not have access to all features and options shown in this user guide. Some functions may be available or limited depending upon the user's security role and the nature of the customer's business with 3M. This document is for bCom registered users only.



bCom Quick Tips

Click on each link to learn more about these functions.

- <u>Search</u>
- <u>Searching Multiple IDs</u> NEW!
- <u>Scrolling Solutions</u>
- <u>Updating Shipping Address</u>
- Order Status UPDATED!
- <u>Special Pricing Authorizations</u>
- <u>Assortable Product Details</u>
- Price File Download
- <u>Managing Catalog Numbers</u>
- bCom Support Center



bCom Videos

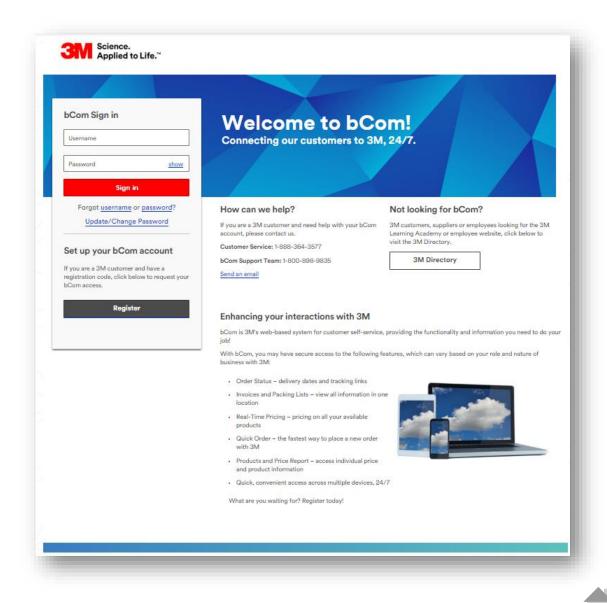
Click on each link to view the short instructional videos.

- <u>Finding Products</u>
- Creating an Order
- <u>Viewing Order Status</u>
- Finding a Certificate
- Price File Download
- Special Pricing Authorizations
- Point of Sale Upload
- <u>Configurable Products Quick Order</u>
- <u>Configurable Products Models</u>
- <u>Checkout</u>
- <u>Request a Return</u>



Sign in and Registration www.3m.com/bCom

- Sign in with a registered Username and Password.
- If the user does not have access, register by clicking the "Register" button.
 - The user will need a registration code as this is a required field on the registration form. As a new user, contact Customer Service or, if applicable, your company's Delegated Visitor Administrator (DVA), to obtain the registration code for the account.
- The user may also click the forgot "username" or "password" links to retrieve this information after answering the security questions.
- The user can also change the password by clicking on the "Update/Change Password" link. Note: users will need to know their current password to complete this action.

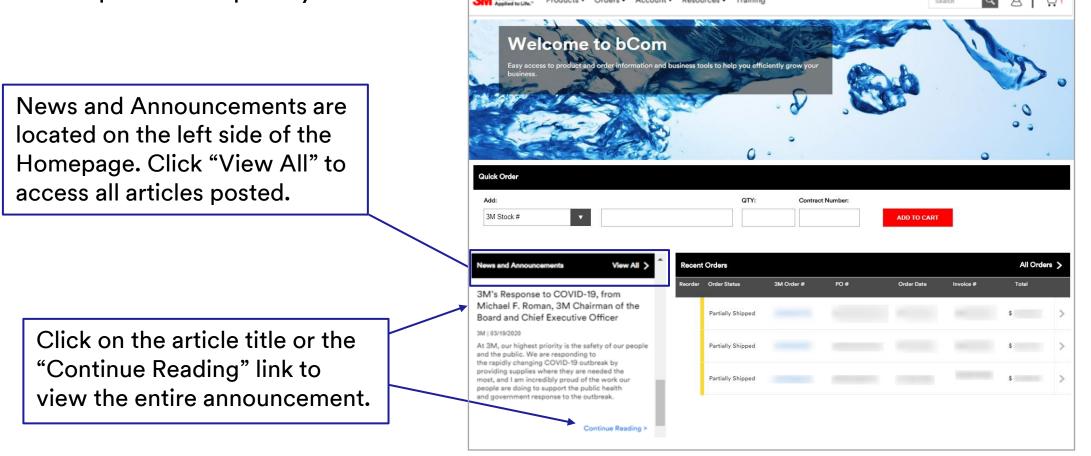




Main Features and Services

News and Announcements

The News and Announcements section provides information about the site features, product promotions, new product introductions, training courses and so much more! Visit this section often as it is updated frequently.





News and Announcements (continued)

On the News and Announcements page, you can filter news items by categories (News, bCom Updates, Promotions, Pricing and more).

You also have the option to sort the news items by priority (Newest to Oldest, Oldest to Newest and Article Type).

Science, Draduate - Ordana			
Applied to Life." Products Orders	 Account ▼ Resources ▼ Training 		Search Q Q 斗
Com > News & Stories			Hide Agreement & Shipp
Agreement:		Shipping:	
	*		•
News and Announcemer Welcome to the bCom News promotions, new product intro	and Announcements page. Here	e, you can learn more about the p more. Visit often as this section is	platform features, product s updated frequently.
Filter by: Show All Categories	Sort by	c Priority 🗸	
	Sort by	c Priority	03/19/2020
7/28/2020		04/03/2020 3M responds to Defense	3M's Response to COVID-19,
7/28/2020 uly 2020 bCom Enhancements Com is your source for pricing, order status, and much more. aportant new enhancement areas to note for aly:	04/27/2020	04/03/2020	3M's Response to COVID-19, from Michael F. Roman, 3M Chairman of the Board and Chief Executive Officer At 3M, our highest priority is the safety of our
7/28/2020 uly 2020 bCom Enhancements Com is your source for pricing, order status, nd much more. nportant new enhancement areas to note for aly: itiating a Return Users can initiate a return via bCom rather ian contacting a Customer Service apresentative Order Status Returns link will appear for	04/27/2020 April, 2020 bCom Enhancements bCom is your source for pricing, order status, and much more. Important new enhancement areas to note for April:	04/03/2020 3M responds to Defense Production Act order ST. PAUL, Minn(BUSINESS WIRE)3M issued the following statement in response to the announcements issued by the White House last evening: Over the last several weeks and months, 3M and its employees have gone above and beyond to manufacture as many N95 respirators as possible for the U.S. market. Yesterday, the Administration formally invoked the Defense	3M's Response to COVID-19, from Michael F. Roman, 3M Chairman of the Board and Chief Executive Officer
Filter by: Show All Categories	04/27/2020 April, 2020 bCom Enhancements bCom is your source for pricing, order status, and much more. Important new enhancement areas to note for April: Special Pricing Authorization (SPA) - Details Page Search • SPA search on the details page will include the following options: 3M Stock #, 3M Catalog # and Product Description • Provides increased search performance by	04/03/2020 3M responds to Defense Production Act order ST. PAUL, Minn(BUSINESS WIRE)3M issued the following statement in response to the announcements issued by the White House last evening: Over the last several weeks and months, 3M and its employees have gone above and beyond to manufacture as many N95 respirators as possible for the U.S. market. Yesterday, the	3M's Response to COVID-19, from Michael F. Roman, 3M Chairman of the Board and Chief Executive Officer At 3M, our highest priority is the safety of our people and the public. We are responding to the rapidly changing COVID-19 outbreak by providing supplies where they are needed the most, and I am incredibly proud of the work our people are doing to support the public health



Product Catalog Navigation

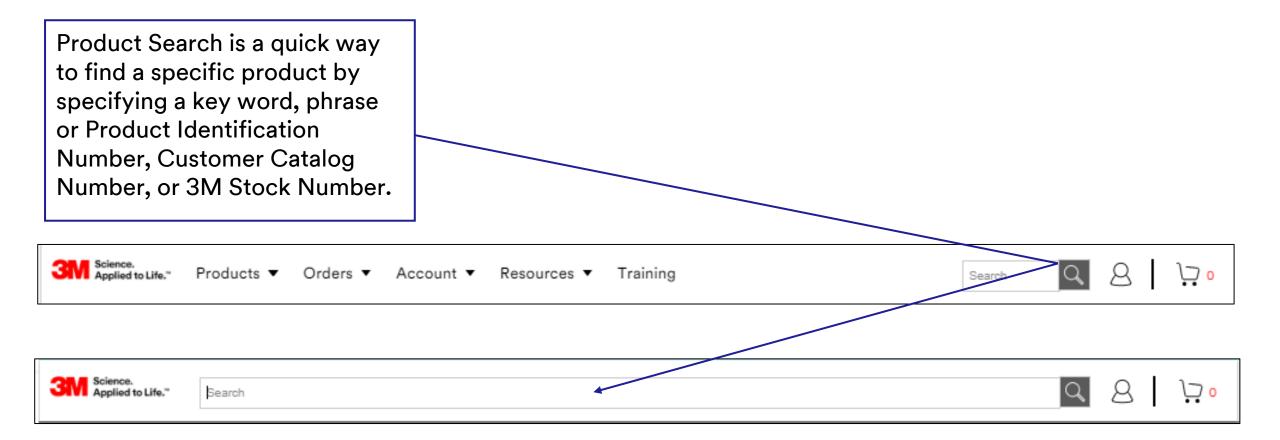
The **Product Catalog** is the visual display of products on the website. It allows users to search, view, compare, and add products to a shopping cart or a shopping list.

To open the Product Catalog from anywhere on the site, click on **Products** then choose from the categories listed.

31	Science. Applied to Life."	Products Orders Acc	ount 🔻 Resources 🔻 Trair	ning	Search Q Q
	tom >	Product Categories			Hide Agreement & Shipping Info
		Abrasives	Films	ipping:	
		Adhesives	Filtration & Separation	iff	
		Advanced Materials	Home & Office		
		Automotive	Labels		
		Building Materials	Lab Supplies & Testing		
		Cleaning Supplies	Medical		
		Coatings	Safety	Look for new bCo	om design
		Communications	Security Systems	changes and feat	
		Electrical	Tapes	changes and reat	lure updates:
		Electronics Components	View all products	Review new site	features for



Product Search





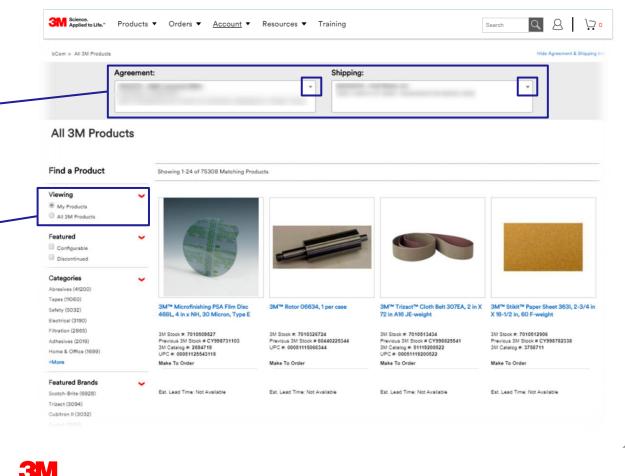
Finding Products in the Catalog

In the Product Catalog, the user can utilize the left-side filter options to narrow the results. The catalog can be filtered by available product categories and then by subcategory. As each filter is applied, the available subcategories are displayed.

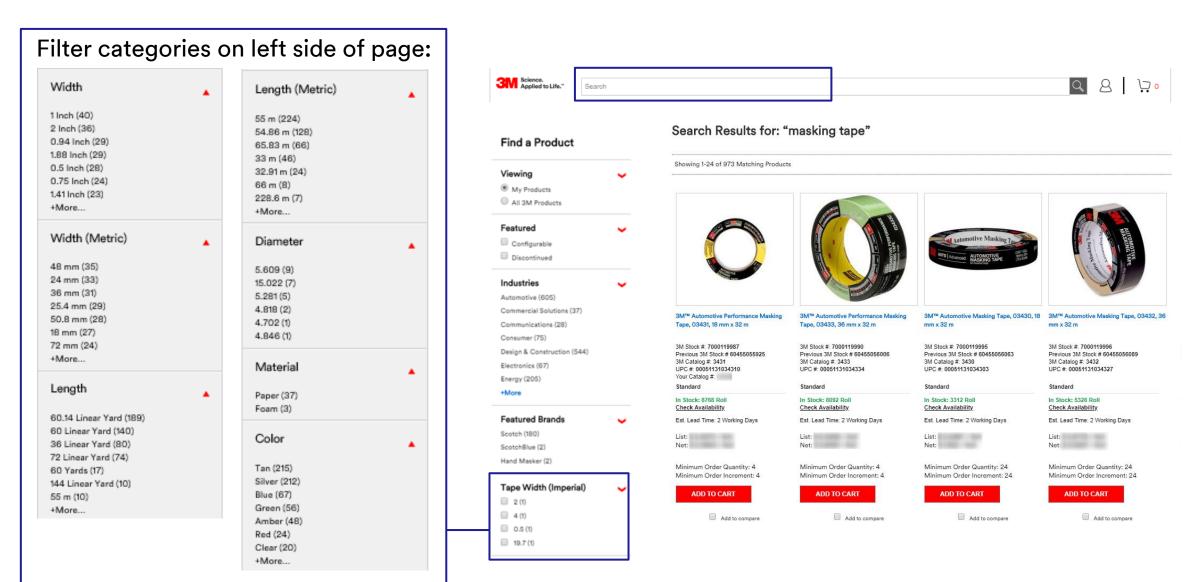
Before proceeding with a product search, select the appropriate **Agreement** and **Shipping** option so the correct product, pricing and other data appears. Click the twistie to the right of each menu to switch between options. **Shipping** option also includes instructions to add a new shipping address.

The default view of the product catalog, **My Products**, displays only the products that the user is set up to buy.

To expand the product results beyond those the user is authorized to buy, select the **All 3M Products** option in the left navigation. Pricing and availability information does not display for products the user is not set up to buy.



Finding Products in the Catalog (continued)



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Finding Products in the Catalog (continued)

This shows what appears for "abrasive belt" after selections are made from the Width and Length options in the left navigation.

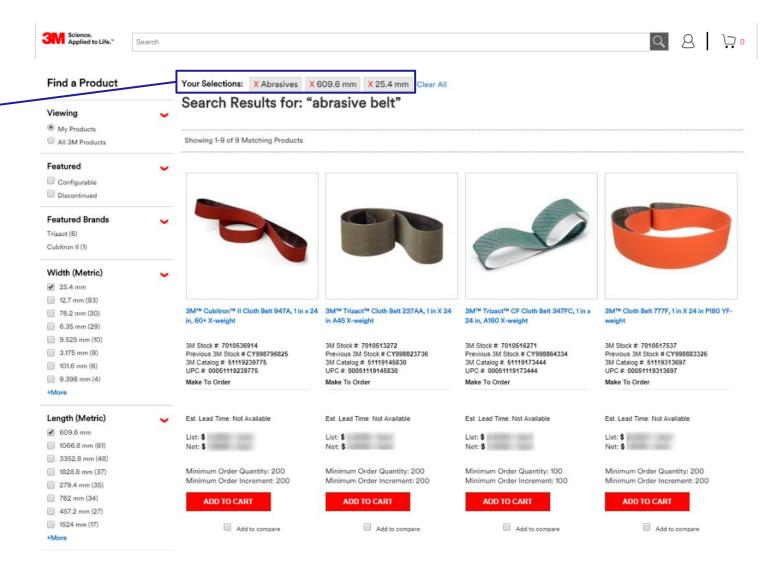
After selecting the filtering options, search results for "abrasive belt" went down from 7,072 to 9 matches.

Search Results for: "abrasive belt"

Showing 1-24 of 7072 Matching Products

Search Results for: "abrasive belt"

Showing 1-9 of 9 Matching Products





Displaying Product Details

The Product Details page displays the available content associated with the product. Content that displays is dependent on 3M business relationships, user access, and the data available for each product.

Content may include:

- Product Images and product videos
- Product Name
- Product Identifiers
- Your Catalog #
- Product Benefits
- Product Type (Stock, Make To Order, or Configurable)
- Inventory Availability
- Pricing (if authorized to buy)
- Create Product (Price) page e-mail and print
- Specifications
- Details
- Resources (brochures, catalogs, safety data sheets, etc.)

1, 3M Stock#: 7000001565, Your Oatalog			
	465MF Escellent UV, high tempe resistance	304°° Adhesine Transfer Tape estura, moleture and solvent to resist slippage and edge litting	\$ / Shee Bost Nam In Brock 2000 Blant Ser all price actions Server in Hosket/Hose Page BUY NOW Check Availability Actis Serie
View Images			
O Details Applications	Gasket Assembly Large Surface Lamination	Thickness	5.9 Mill-Inch (mil)
	Large Surface Lamination Assembly Small Joint Assembly	Thickness (Metric)	0.18 mm
Longth (Metric)	Email Joint Assembly 0.91 mm	Longth	36 Inch
Position	0.91 mm	Set Time	<10 Second
Tape Thickness	5 Mili-inch (mil)	Shalf Life Width	15 months from date of shipment 24 Inch
Width (Metric)	609.5 mm	width	24 Inch
Colour	Clear		
Brand	3M**		
O Dimensions and Classif	ications		Close 🔺
Case Langth	0.951 Meter	Pallot Height	1.943 Meter
Case Height	0.059 Meter	Pallot Width	1.067 Meter
		Pallet Width Pallet Volume	1.067 Meter 1.465 cubic Meter
Core Height Core Width	0.059 Meter 0.655 Meter	Pallot Width	1.067 Meter
Case Height Case Width Case Volume	0.059 Meter 0.858 Meter 38.808 cubic Meter	Pallet Width Pallet Volume Pallet Gross Weight	1.067 Meter 1.455 cubic Meter 942.672 Kilogram
Cass Height Cass Wath Cass Wath Cass Voient Cass Grass Weight Pelet Largth Pelet Largth Pelet Largth Pelet Largth Pelet Largth Pelet Largth Regulatory () Transportation Details	0.059 Meter 0.555 Meter 38.808 cubic Meter 2.66 % Logram 1.519 Meter	Pallot Width Pallot Volume Pallot Gross Weight ECCN	1.067 Meter 1.458 cubic Meter 242.672 Kilogram UN 3506940030
Case Height Case Watch Case Watch Case Watch Case Grase Weight Pates Largeth Pates Largeth Pates Largeth Pates Largeth Pates Largeth Regulatory Case State State State Case State State State State State Case State State State State State Case State State State State State State Case State State State State State State State Case State State State State State State State State State Case State State State State State State State State Case State State State State State State State State State Case State State State State State State State State State State Case State	0.024 Mater 0.026 Mater 38.000 Mater 0.026 Mater 1.026 Mater	Pallot Width Pallot Volume Pallot Gross Weight ECCN	1.067 Meter 1.458 cubic Meter 242.672 Kilogram UN 3506940030
Case Height Case Watch Case Watch Case Watch Case Grase Weight Pates Largeth Pates Largeth Pates Largeth Pates Largeth Pates Largeth Regulatory Case State State State Case State State State State State Case State State State State State Case State State State State State State Case State State State State State State State Case State State State State State State State State State Case State State State State State State State State Case State State State State State State State State State Case State State State State State State State State State State Case State	CORD Mater CORD Mater SEGO Guio Mater SEGO Mater COR Mater COR Mater Corona	Pallot Width Pallot Volume Pallot Gross Weight ECCN	1.067 Meter 1.458 cubic Meter 242.672 Kilogram UN 3506940030

Displaying Product Details (continued)

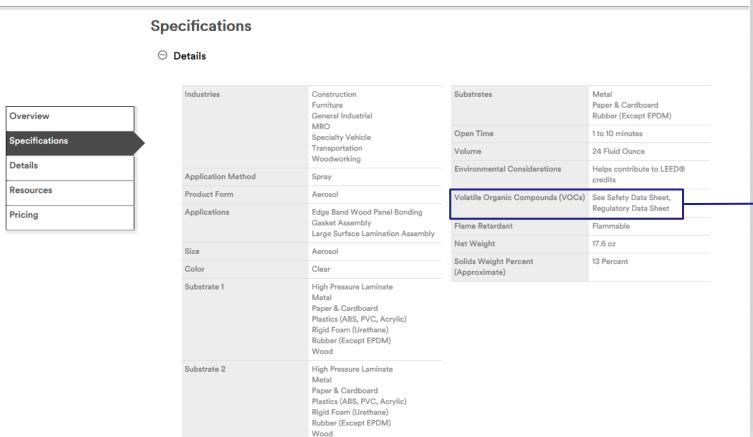
Q 8 Science. Applied to Life." Products
 Orders
 Account
 Resources
 Training Search P bCom > All 3M Products Hide Apreement & Shipping Inf Agreement: Shipping: All 3M Products **Find a Product** Showing 1-24 of 74551 Matching Products Viewing My Products All 3M Products To open the Product Details Featured Configurable Discontinued page for a product, click the Categories image or click the product Abrasives (39177) Tapes (11320) Safety (5194) 3M™ Cubitron™ II Depressed Center Refurbish and Repair for 3M[™] Die 3M™ Trizact™ Cloth Belt 363FC, A100 3M™ Cubitron™ II Cloth Belt 947A, 1 in name hyperlink. Grinding Wheel, T27, 4-1/2 in X 1/4 in X Grinder 28770, 1 hp 1/4 in Collet 18,000 YF-weight x 42 in, 80+ X-weight, 25 per inner 200 7/8 in, Point of Purchase Display, 14 ... RPM 3 in Extended Length per case Filtration (2779) 3M Stock # 7100052841 3M Stock # 7100176031 3M Stock #: 7100161390 3M Stock #: 7010325799 Adhesives (2445 Previous 3M Stock # 60440318065 Previous 3M Stock # 60440253403 Previous 3M Stock # 60000313787 Previous 3M Stock # 60410012979 Electrical (2426 UPC #: 00076308448905 UPC #: 00051125948869 UPC #: 00051125947190 +More Standard Make To Order Configurable Standard n Stock: 412 Case In Stock: 250 Each Check Availability Featured Brands **Check Availability** Est. Lead Time: 2 Working Days Est. Lead Time: 6 Working Days Est. Lead Time: 10 Working Days (2) Est. Lead Time: 2 Working Days Scotch-Brite (6590) View estimated lead time, / Each List: \$ / Case List: \$ List: \$ / Each Cubitron II (2794) Net: \$ / Case Net:\$ / Fach Net:\$ / Each Scotch (1499) when available Scotchlok (1068 Minimum Order Quantity: 1 Minimum Order Quantity: 1 Minimum Order Quantity: 200 Minimum Order Increment: 1 Minimum Order Increment: 1 Minimum Order Increment: 200 VHB (973) Post-it (508) ADD TO CART ADD TO CART CONFIGURE ADD TO CART +More Add to compare Add to compare Add to compare Add to compare To compare the available content associated with two or three products, select the add to compare check boxes.



Displaying Product Details (continued) Accessing Safety Data Sheets (SDS) and Regulatory Data Sheets (RDS)

3M[™] Hi-Strength 90 Spray Adhesive Clear, Net Wt 17.6 oz, 12 cans per case, NOT FOR SALE OR USE IN CA & OTHER STATES. CONSULT LOCAL AIR QUALITY RULES BEFORE USE.

UPC Code: 00021200822193, 3M Catalog #: 1696253, 3M Stock#: 7000023924, Previous 3M Stock #: 62494249501, Your Catalog #: Manage



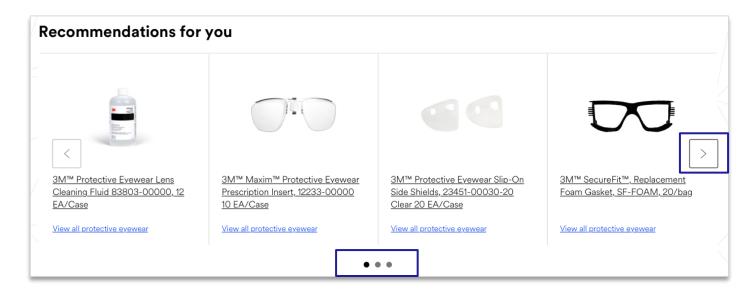
On the Product Details page, the VOC area of the Specification / Details section indicates whether there is a Safety Data Sheet (SDS) and/or a Regulatory Data Sheet (RDS) for the product.

For this product, there is both an SDS and an RDS. Links to these files appear further down this page in the **Resources** section. SDS can also be found in the bCom footer under the **Regulatory** section or go directly to www.3M.com/regs



Displaying Product Details (continued) Product Recommendations

- Search will generate product recommendations at the bottom of the homepage
- Suggested products will be determined based on the user's previous purchase history
- Paginated view allows user to scroll easily through any additional recommended products



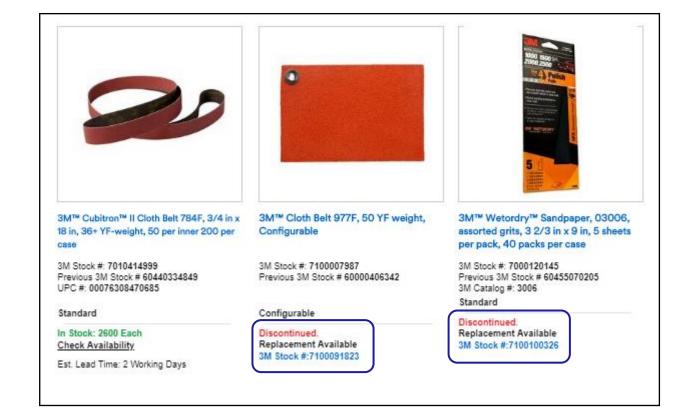


Displaying a Discontinued Product

For products that are discontinued:

- A message displays on page
- 3M Stock IDs have clickable "Replacement Available" message linking directly to the replacement's Product Details Page

Note: please contact Customer Service if there isn't a replacement available.





Configurable Products

If an item is a Configurable Product, the user is prompted to enter Configuration Details to specify the manufacturing characteristics, such as width and length.

The way one product is configured may be different from another product, and this will dictate the way the configurable product is ordered. The different methods to place a configurable product are on the following pages and you will be guided through the appropriate process.



Configurable Product Details

The **Configuration Details** options that display may vary based on the product attributes established. This displays on all pages where configurable products can be added to the cart.

Each entry is validated for allowable values after the user tabs or clicks out of the field. Any errors must be corrected.

Overview Specifications Details Resources Configure		 3M Precision Shaped Grain continuously fractures into sharp points that cut exceptionally fast, helping increase productivity Engineered to run cooler, reducing metal discoloration/oxidation and the chance of heat related stress cracks Precision Shaped Grain requires less pressure, which can mean less operator fatigue Belt life is significantly longer, producing more parts per belt and requiring fewer belt changes <u>View All Details</u> 	Configurable See all price options Create Product Page CONFIGURE Add to list
	9	Terms and Conditions	
	Data Entry BCOM	Terms and Conditions	
	Data Entry BCOM Configuration Error Messa		_
_		ages Invalid Order Quantity	_
_	Configuration Error Messa	ages Invalid Order Quantity	
_	Configuration Error Messa Minimum/Multiple Order	ages Invalid Order Quantity Qty 50 50 ×	
	Configuration Error Mess Minimum/Multiple Order Order Qty *:	ages Invalid Order Quantity Qty 50 50 ×	
	Configuration Error Messa Minimum/Multiple Order Order Qty *: Width Range (Increment)	ages Invalid Order Quantity • Qty 50 • 50 × • 1/8 - 128 in (1/32 in) 2	
	Configuration Error Mess Minimum/Multiple Order Order Qty *: Width Range (Increment) Width *:	ages Invalid Order Quantity • Qty 50 • 50 × • 1/8 - 128 in (1/32 in) 2	

Click **Validate** when **Configuration Details** are complete to verify the specifications meet the rules for manufacturing the product (such as Minimum Order Quantity), view packaging information (if available), and to calculate the price.



Configurable Product Details (continued)

The Product Details page displays the validated **Configuration Details.** To add the item to the shopping cart, click **Buy Now.**

Overview Specifications Configure Pricing	 Durable Vivid daytime colour Improved optical package Meets multiple specifications <u>View All Details</u> 	\$ /ea Configurable Create a product / price page BUY NOW Add to list
The price and Pricing section display post-configuration.	Terms and Conditions	
The Configuration Details entered on the previous window display.	Configure Configuration Details	Edit Configuration

To modify any characteristics, click **Edit Configuration.**



Finding a Matching Product Configuration

- A message will inform the user when the matching product configuration is found on the Product Detail Page or Quick Order Page.
- The matching product configuration will show in the Shopping Cart.
- A matching 3M Stock Number or part number will include the configuration selections you have made.
- A user may utilize the matching 3M Stock Number or part number to order this product in the future.

3M[™] ElectroCut[™] Film 1171C Yellow, Non-punched, Configurable

alog #: 1171-15-50, 3M Stock#: 7100013847, Previous 3M Stock #: 75000198776, Your Catalog #: Manage

Overview]			
Configure	Configuration			
Pricing	Configuration Details		Matching Result	Edit Configuration
pecifications	3M™ ElectroCut™ Film 1171C Yello 3M Stock #: 7000030813	w, Non-punched, 24 in x 50 yd		
etails	Order Qty	1	Length Range (Increment)	50 - 300 yd (50 yd)
	Width Range (Increment)	1/2 - 48 in (1/4 in)		50
	Width Kange (increment)	24	Length	50
1) Select a Product I 2) Enter a full or par	ole information available) D Type		ad to your Shopping Cart. If multiple matches are found, you wil cart.	I be presented with the search results.
		- · ·	Contract # (optional) NOTICE Message ontact CSR for Availability Net Price: \$ USD	
	3M Stock # V	Quantity Unit	Contract # (optional)	E

Product Configuration and Price – Single Cut

Use the tool to enter custom cuts of varying dimensions. As cuts are entered, the table is used to display roll width consumption. Excess material may be treated as an offcut. Estimated delivery dates will appear with your order status.

To get started, enter Order Quantity, Width and Length. (Enter Quantity to consume the web width. Master Rolls can be added to increase the Order Quantity.)

Note: select products/material IDs have linear Minimum Order Quantities.

Configurable products display Net Price before Promotional Price in black strikethrough font.

	Configuration			
delines	Master Roll Qty: 5			100% Used
et Linear MOQ of 750 FT Width Required				Remaining: 0 of 48
	Jumbo Selection: 48			_
e Cut	Roll Order (W x L) Gty	$\times \begin{array}{c} {\sf Master} \\ {\sf Rolls} \end{array} \rightarrow $	Total Roll Quantity	
oup	4 1/2 in x 150 ft 6	5.0	30	DELETE
	3 t/2 in x 150 ft 6	5.0	30	DELETE
	_			
		Car	icel (Get Pricing
		Car	icel (Get Pricing
(Increment): 1/4 - 48 in (1/32 in)		Car	icel (Get Pricing
(Increment): 1/4 - 48 in (1/32 in)		Car	icel (Get Pricing
(Increment): 1/4 - 48 in (1/32 in)		<u>Car</u>		Get Pricing
		Car		Get Pricing
(Increment):				Get Pricing
ncrement):				
crement):	Unit Price 🔞			Get Pricing Promotional Price Net Price
Increment):		373		Promotional Price

Price Price 2 88.84

Additional Configuration Option - Stacked

Ability to configure products with different sizes and view your product selection.

- Multiple Sizes
- View Master Roll Utilization
- Off-Cut Displayed in Table

This tool is used to enter custom cuts of varying dimensions. As cuts are entered, the table is used to display roll width consumption.

Select "Add Cuts" once quantity, width, length, and core are selected

3M™ Controltac™ Graphic Film with Comply™ Adhesive 180mC-13, Tomato Red, Configurable Roll

3M Catalog #: 180MC-13-RL 3M Stock #: 7100113645

Rolls: 1
Quar
6
6
Rolls: 1
Quantity
10
12
1
1.0

100% Used Remaining: 0 of 48 in Core Selection: 3 in (76 mm) Core Premask Option: No Premask Option Selected Width 3 1/2 in DELETE 4 1/2 in DELETE 96% Used Core Selection: 3 in (76 mm) Core Premask Option: No Premask Option Selected Width 1 in DELETE 11/2 in DELETE

18 in

2 in

Select "Get Pricing" to retrieve pricing



DELETE

OFFCUT Priced and shipped



Final Configuration Option

Add a description of the item in the open text box for the Configured product.

The order will be reviewed by a Customer Service Representative and the user will be contacted.

Overview Specifications Details Resources	Translucent Strong Diecuttable for converting View All Details	Configurable Create Product Page BUY NOW Add to list
View Images	Iarma and Conditiona	
Buy Now	 Enter the specifications to man your needs, such as size or othe perforation, premask, etc. 	ufacture the product to meet er details regarding slitting,
2 SPA#		
Katsan caat		ŀ
ADD TO CART		

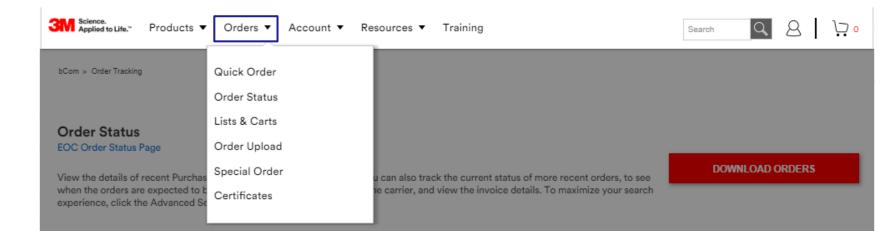


Orders Navigation

The Orders navigation includes a set of tools and services that relate to purchasing products from 3M.

Some of the features include:

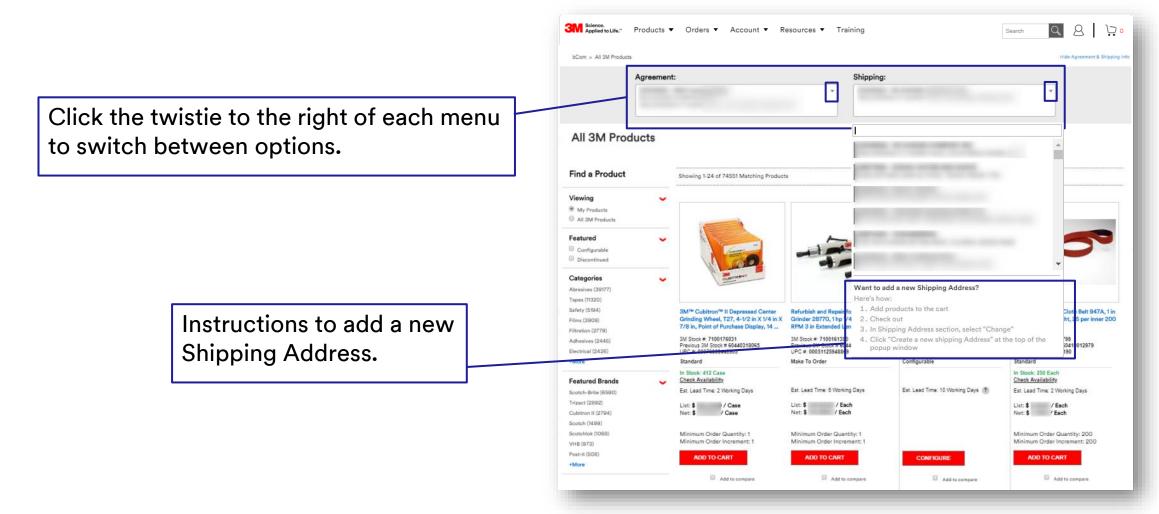
- Simple order entry through Quick Order
- Order Status for order tracking
- Lists and Carts management
- Bulk upload of products to the Shopping Cart
- Fast access to invoices





Orders

Before placing an order, it's important to select the appropriate **Agreement** and **Shipping** option so the correct product, pricing and other data appears.



Multiple Methods to Add Items to Cart

Method	Description
Quick Order	Allows multiple lines to be added to the cart at once; enables searching for products by partial ID; and provides visibility of product description.
Buy Now	Enables users to add an item directly from the Product Catalog and view detailed information about the product.
Shopping List	A list created by users to access frequently ordered items or a system-generated <i>Previously Purchased Items</i> Re-Buy List.
Order Items Not in Catalog	Allows users to add an item with product details for products that are not found on the 3M Partner Portal site.
Upload Order File	Submit a file to bulk load items into the Shopping Cart.

Adding Items via Quick Order

Quick Order displays on the homepage and is a fast way for a user to add an item to their cart when the product number is known.

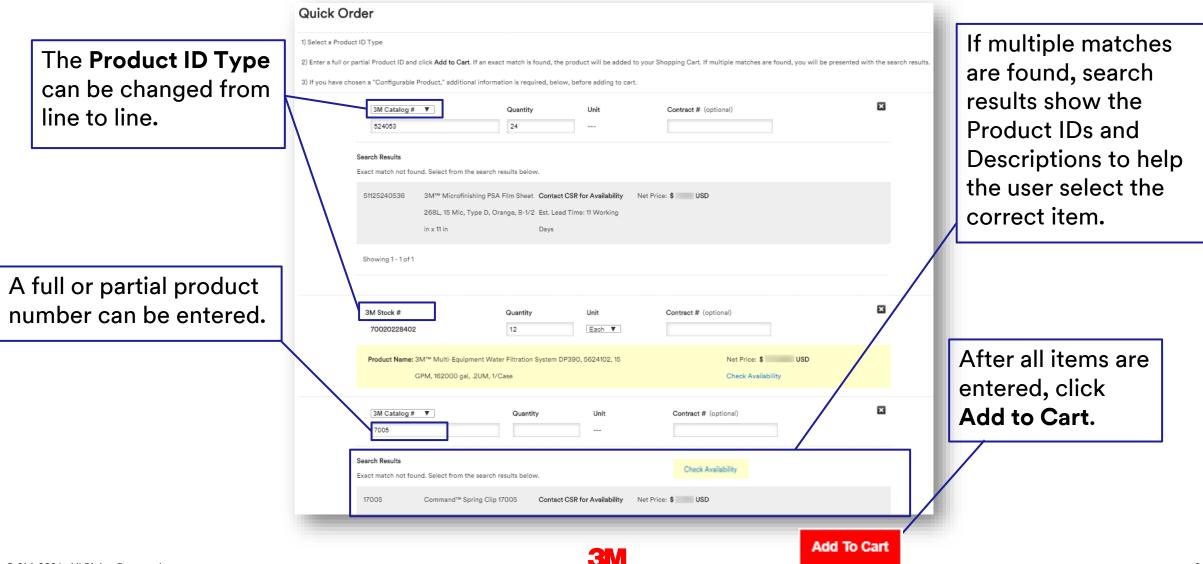
Quick Order		
Add: 3M Stock #	Contract Number:	
Choose the type of Product ID being entered:		
Your Catalog Number (Customer Part Number)	Quantity must be entered, but Contract # (number) is	Click Add to Cart when the required fields are entered.
 3M Catalog Number 3M Stock Number	optional.	
• UPC		

If the information matches one exact product, the Mini-Cart opens briefly to display that the item has been added to the cart. If one exact match is not found, the user is automatically brought to the Quick Order window where the search results are displayed to allow final product selection.



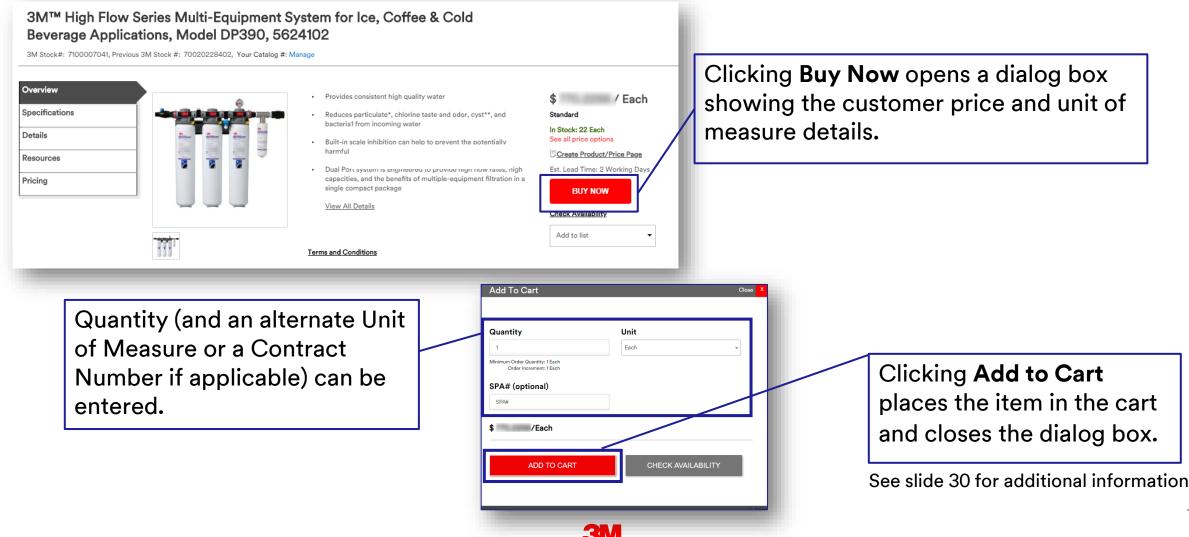
Adding Items via Quick Order (continued)

Quick Order can be accessed from the Orders navigation or from the Quick Order tab.



Adding Items via Buy Now within the Product Catalog

The **Buy Now** icon displays on the Product Details window within the Product Catalog if the user is authorized to purchase the product.



Adding Items via Buy Now (continued)

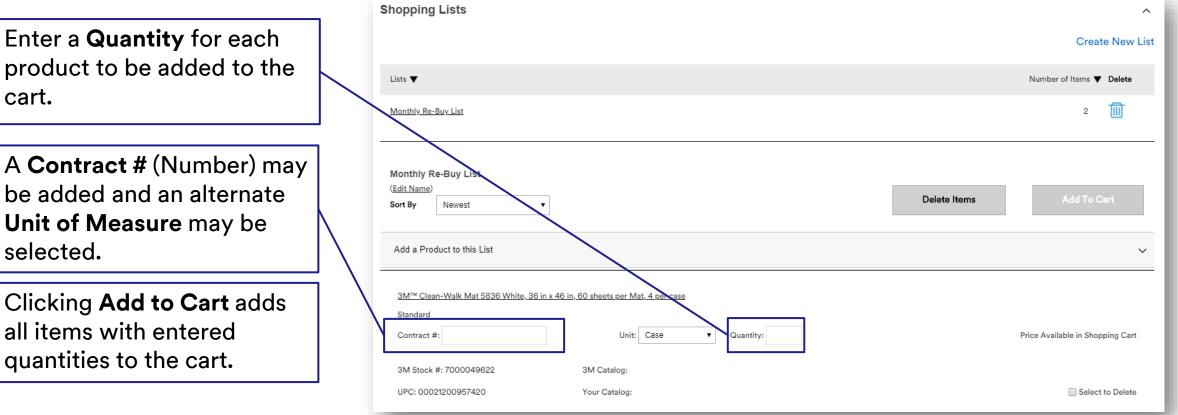
- Includes Minimum Order Quantity that defaults into Quantity field.
 - Note: Validations occur on Minimum Order Quantity (MOQ) and Minimum Order Increment (MOI) when quantity is updated.
- May include option to enter Special Pricing Authorization (SPA) number.
- May include option to Check Availability.

Add To Cart		Close)
Quantity	Unit		
1	Each	*	
Minimum Order Quantity: 1 Each Order Increment: 1 Each			
SPA# (optional)			
SPA#			
\$ /Each			
ADD TO CART	CHECK AVAILAB	ILITY	



Adding Items to Cart via Shopping Lists

Users can maintain Shopping Lists for quick access to frequently ordered items. An entire Shopping List or selected products within the list can be added to the cart. Access to Shopping Lists can be found within the Orders navigation, Lists and Carts.



Products are saved within the shopping list but quantities and contract numbers are not saved for future use. For a variable configuration item, the quantity will be saved.



Adding Items via Uploading an Order File

The Upload Order File feature can be used to load a spreadsheet of products directly into a Shopping Cart. This feature is located within the Orders menu.

The user must format their file as listed on the instructions on the page.

The user:

- Selects the Layout Type to indicate the sequence in which the fields display on the file.
- Selects the **Product ID Type** of the items in the file.
- Browses for the File to Load.
- Clicks Upload File to Cart.

Add items from a file to your current shopping cart. The ac Quantity, Contract Number, Special Instructions, and Requ ncludes Contract. Please note that selected delimiter may numbers or special instructions.)	ested Delivery Date. Product and Quantity are	required fields. Contra	act # is required for end u	ser pricing to be applied. Ensure you	select the layout that
ayout Type:		Product ID Type:			
QTY, ID	T	3M Catalog #	•		
ate Format:		Select a character to	be used as delimiter:		
MM/DD/YYYY	۲	Comma	Tab	Other:	
le to Upload:					
Browse					

If no errors are found in the Order File, the items are added to the active Shopping Cart. Errors display on an error page requiring additional entry to resolve issues. A template option is available to save the specific format for future use.



Shopping Cart Validation

The user must either correct the data for the items that do not pass validation and click **Update** or delete the items. When all the errors are corrected or deleted, the cart can be checked out.

Shopping	Cart Switch Cart Cle	ar Save	Order Total: \$	UPDATE	After changes are made, click Update ,
Product Order Order Contract#:			Order Promo Code:		if needed.
Additional Order			Order Promo Code:		
Products				1 Item A	Click the Delete
	ACE [™] Back Brace 207744, One Size			Delete 🗍	check box to remove
ACE	Standard	In Stock	\$ per Each		an item from a cart.
	Promo:	Contract #:	Unit: Each • Quantity: 24		
Special Requests 🗸	3M Stock #: 7010314383	3M Catalog #: 207744	Your Catalog #: UPC #: 00051131208100	UPDATE CART	
			Order Total: \$	UPDATE	

The Quantity, Unit, and Contract Number fields are editable from within the Shopping Cart.



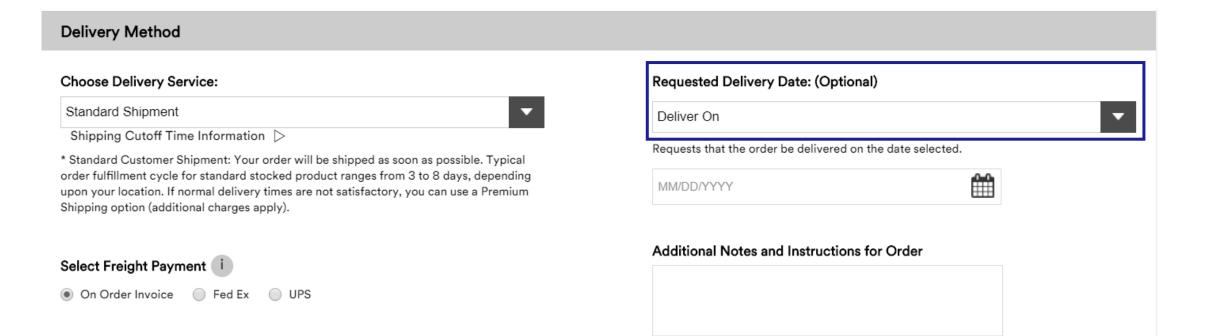
Shopping Cart and Checkout

Once items are added to		Science. Applied to Life." Products Orders Account Resources Training		Search C	8 1 7 2
the shopping cart, the checkout process begins.	•	bCom > Shipping		Order Total:	\$; UE
Ship-To address can be updated.		Ship-To: <u>Change</u>	Attention To:		0
Attention To instructions can be included and will appear on the shipping label.		Delivery Method Choose Delivery Service Standard Shipment Standard Shipment Standard Shipment Information: Read More	Requested Delivery Date: (Optio Select Delivery Date	nal)	<u> </u>
Delivery service, delivery dates, and freight payments can be selected.		Select Freight Payment (i) On Order Invoice UPS Fed Ex	Additional Notes and Instructions	for Order Order Total:	\$
See slides 38-39				CONTIN	UE



Shopping Cart and Checkout – Delivery Date

Users have the ability to choose between "Deliver On" and "Deliver By" on the shipping page when specifying Requested Delivery Date.





Shopping Cart and Checkout – Freight Payment

Users can utilize account numbers associated with third-party carriers during check out.

Choose Delivery Ser	vice:			
Premium Customer Sh	ipment		•	
Shipping Cutoff Time	Information ⊳			
Select Freight Paym	ent i			
On Order Invoice	UPS Fee	Ex		
493058395840				



Shopping Cart and Checkout – Premium Shipping

Some accounts may have premium shipping available in the check out process.

Choose Standard or Premium Shipping.

Science. Applied to Life." Products ▼ Orders ▼ Account ▼ Resources ▼ Training	Search Q A 💭 o
bCom > Shipping	Show Agreement & Shipping Info
CART — SHIPPING — BILLING — REVIEW	Order Total: \$ CONTINUE
Shipping Address	
Ship-To: Change	Attention To: This information will appear on the shipping label
Delivery Method	
Choose Delivery Service: Premium Shipment	Requested Delivery Date:
Select Freight Payment i On Order Invoice UPS Fed Ex	You may specify a deliver-by date in this field. Additional Notes and Instructions for Order



Shopping Cart and Checkout – Premium Shipping

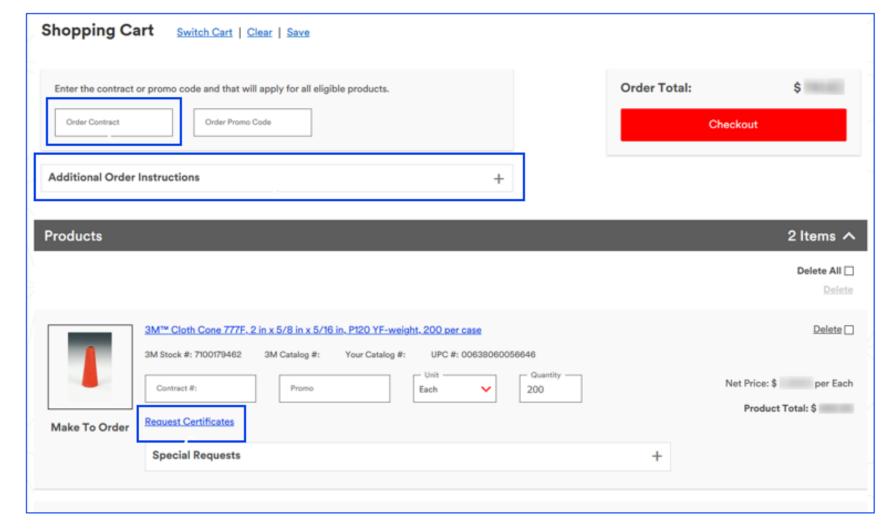
If **Premium Shipment** is selected, the level of service can be chosen.

Shipping(1))				
Item	Description	Price Per	Quantity	Price	Level Of Services
nipping fr	om 3M Alexandria			Premium Shipment UN	ITED PARCEL SERVICE Y-
ĩ	3M [™] Trizact [™] Cloth Belt 237AA, 4 in x 118 in A45 X-weight Fullflex, 50 per case 3M Stock # : 7010328208 UPC #: 00051111668887		50		Premium Shipmen
			Orde	er Total: \$	CONTINUE
			Orde	r Total: \$	CONTIN



Shopping Cart and Checkout (continued)

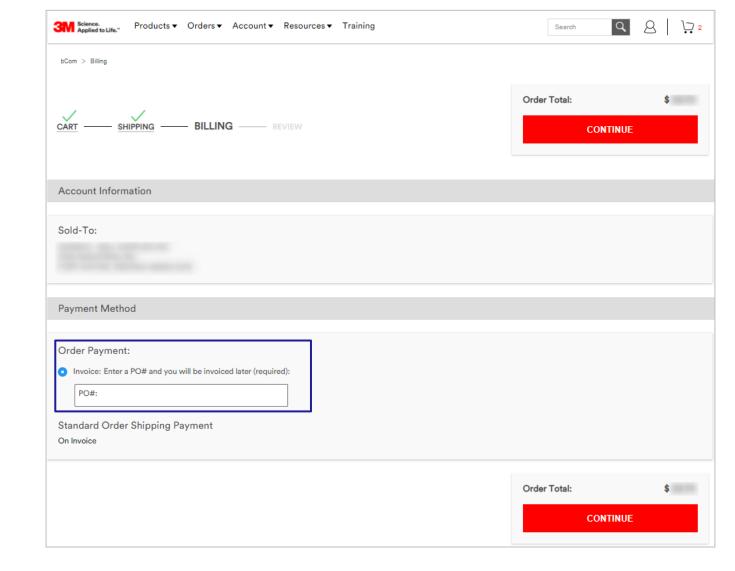
Contract Number and Promo code, if available, can be entered. Certificates can also be requested.





Shopping Cart and Checkout – Payment Method

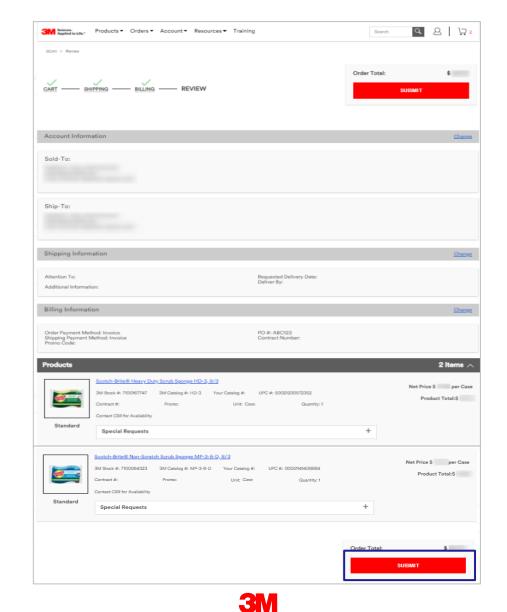
The **Order Payment** type may include invoice or credit card.





Shopping Cart and Checkout – Place Order

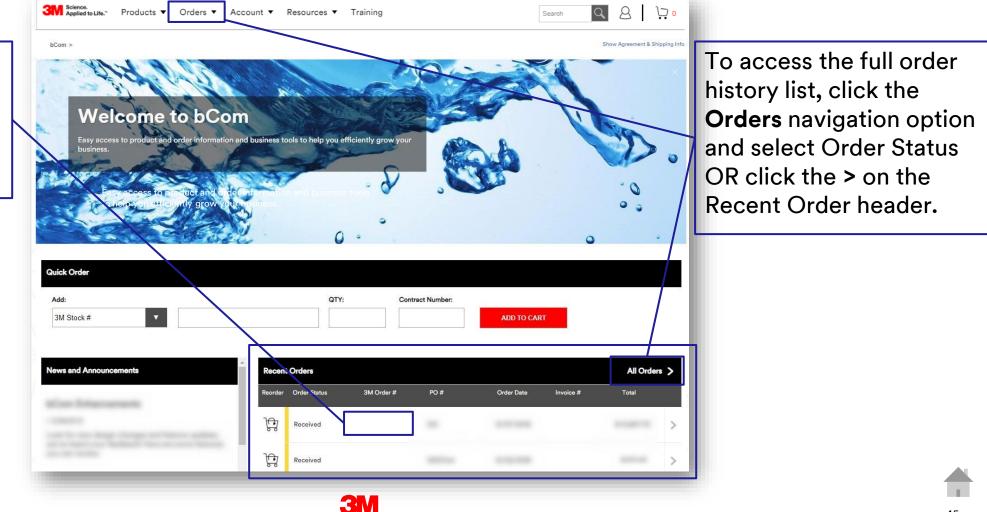
This is the final page of the order. Once reviewed, click **Submit** to place the order.



Order Status

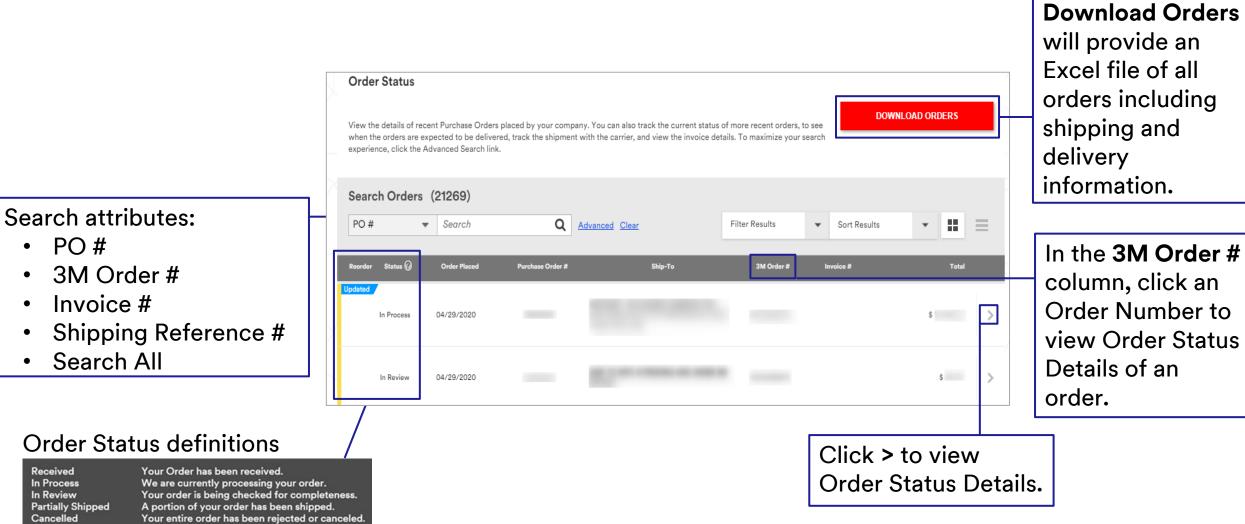
The homepage shows the most recent orders. This includes all orders submitted online and offline (EDI, VMI, Manual, bCom).

Users can view full order details by clicking on the hyperlink of the Order Number in the **3M Order #** column.



Order Status List Page

The Order Status List shows all orders for all accounts for which the user has access.



Your order has been shipped.

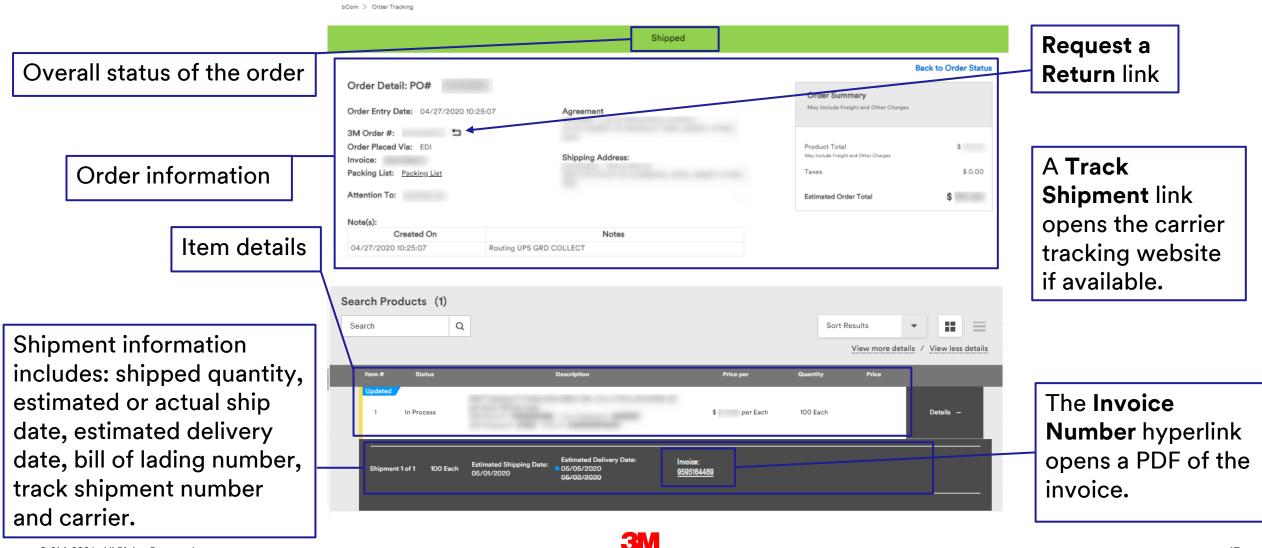
Shipped

•



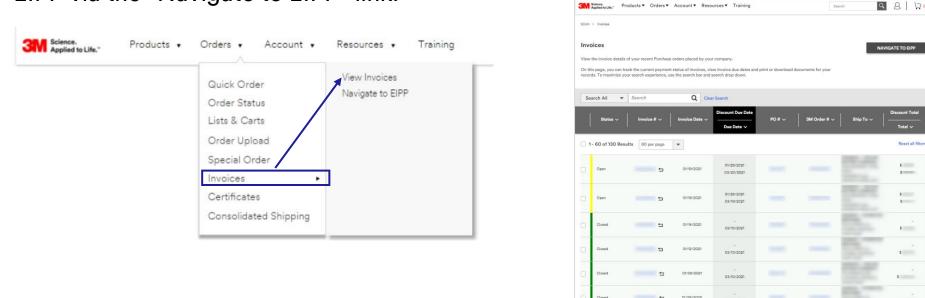
Viewing Order Status Details and Invoices

The Order Status Details page displays current information about the order.



Invoices

Users with the **Invoice Viewer** role will have the ability to view and filter invoices, email, print to PDF and export to Excel. Users with the **Invoice Manager*** role will have access for viewing and paying invoices in EIPP via the "Navigate to EIPP" link.



If you experience issues with EIPP or wish to be set up for EIPP, contact the 3M bCom Support team at 1-800-898-9835

*The Invoice Manager role is reserved for customers who will pay via ACH through EIPP. Notice: Users may not have access to all features and options shown. Some functions may be available or limited depending upon the user's security role and the nature of the customer's business with 3M. This document is for bCom registered users only.



Invoices (continued)

Users with access to view and pay invoices will see "Navigate to EIPP"

Users may have access to Invoice Discount Date and Invoice Discount Amount

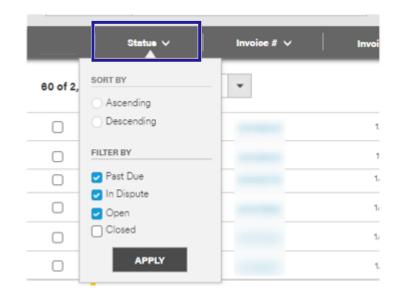
Includes Credit and Debit order types related to an invoice if there are any ("+" indicates there are debit/credit memos and clicking on the "+" will show them)

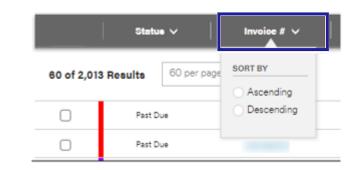
bCom >	Invoices						
0	Important One or more of your invoi	ces may show duplicate contr	ant as there may be	multiple shipments within	the same invoice. Please rev	iew items in each invo	ice.
Invo	pices					NAV	IGATE TO EIPP
1	Search all 👻 Search	1	Q	lear search			
	Status 🗸	Invoice # 🗸 🕴	nvoice Date 🗸	Discount Due Date	P0 # 🗸	Order # 🗸	Discount Total Total 🗸
60	of 2,013 Results) bei baðe 🔺					Reset a
0	Past Due		1/16/2019	2/16/2019 2/18/2019			\$ 5
0	Past Due		1/21/2019	2/21/2019 2/27/2019			S
0	In Dispute		1/22/2019	2/16/2019 2/17/2019			\$ \$
	in Dispute		1/23/2019	2/23/2019 2/24/2019			S - 5-
0			1/25/2019	2/25/2019			-
0	In Dispute		1/20/2010	2/26/2019			
	In Dispute Open		1/27/2019	2/26/2019 2/21/2019 2/27/2019			5
0		Credit		2/21/2019			
0	Open		1/27/2019	2/21/2019 2/27/2019	rection Date 2396 1/16/2019 2396 1/16/2019		



Sorting and Filtering Invoices

- Click on column headers to sort and filter
- Refine search to Search All, Invoice #, PO # using drop-down
- Search for invoices by Status of invoice
- Sort invoices by Invoice Date by selecting All or creating a date range
- Sort invoices by Invoice Due Date by selecting All or creating a date range







Emailing Invoice(s)

- Select the appropriate invoice(s)
- Click on the Email button

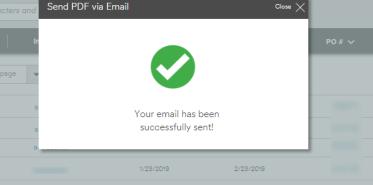
Science. Applied to	Life." Products	Orders *	Account 🔻	Resources	Training	(Q 🛔 🗔 o Ite
Invoice	8						NAVIGATE TO EIPP
Search all	🛛 👻 Enter chara	cters and numb	bers (Q Clear search			
	Statue 🗸	Invoioe	= # V	Invoice Date 🗸	Date Due 🗸	PO # 🗸	Total (\$) 🗸
				Involve Bale +			
60 of 2,013					4		Reset all f
60 of 2,013					*		
	Results 60 per p				Export to		Reset all f
	Results 60 per p Past Due			nail (/2010 Print PDI	Export to Excel		Reset all f \$



Emailing Invoice(s)

- Complete the Email form fields
- Note: "To" and "From" fields are mandatory, email addresses will need to be entered
- Click Send
- Generated email will include "Invoice File" link
 - Note: After clicking link in email, an ENL page will appear – user will need to log in with credentials

and Send PDF via Email Close)	×
Ir {UserID}_{MMDDYYYY}.pdf	PO # 🗸
Mani.Bandaru@gmail.com	
	_
9 Three.Mani@gmail.com	
CC BCC	
9 Past Due Invoices	
B From: Holin.Nick@gmail.com	
9- Enter Your Message:	
9.	
Check on these 3M invoices ASAP and either submit a dispute ticket or submit payment.	
g, Thanks!	
Please ensure the recipient email address is correct as an email retraction is not feasible.	
94	
s.	
2/4/2019 3/4/2019	
	acters and Send



Example Invoice Received via Email Link

(UserID_(MMMDDVVVVpdf			1 of 8			¢	• • •	a-
	ЗМ	Invoi	ce			P.	age 1 of 2	
	treoice Nor 1	Invoice Date 63/64/2019	Order Date 03/26/2019	Payment Terms NUT 30 DAYS		Due Date Ry 64/03/2019 /7)	1843 USD	
0	Bill of Lading N	Br Delivery Nor	Shipmant Data 02/26/2019	Carvier UNITED PARCEL SERVIC	EINC Custame	r PO Nbr		
1	Ship to:			8814				
	Obliger:			Sold to:				
	3M Contact: Phone: Email: Incotarms: 3M Order Nbr:	US-IB TEAM CLI MINISCIPATION DAP NAMED PL 4	STOMER SERVICE RCOM ACE	Ship From: Shipmont Nor: Pro:Parcel Tracking N	1113 DeKab, S. 600546677 12/08/9110362640 12/08/9110362640		2640342,	
1.00 × 10	Cust Line Nor 3M Line Nor	3M ID UPC Catalog ID Material Ordered	Product Description		Qty UOM	Unit Price	Amount	
	2.2	7000119296 00031141277776 7000119296	Customer Part Nor. 79 3M/TMJ Stiket/TMJ Paper weight, 125 discs per roll 10 rulls per 60445231243 Freight	Disc Roll 426U, Sile A NPL 12	0.A- 80L	24.2966	1140	
	Please remit pa 3M Company P O. Box 244127 Dates TX 73284				Invoice Value Special Charges / Alles Freight Total Tax Total Invoice Total	nances Tirtal		0
6	Payment Baf	-			Currency		110	•
*** * ****	Please refer to	terms and conditions of si	sia.					
4								



Generating PDF of Invoice

- Select the appropriate invoice(s)
- Click on the Print PDF button

Science. Applied to Life."	Products	Orders *	Account	 Resources 	Training		🔍 🛔 🥁 o Item
Invoices							NAVIGATE TO EIPP
Search all	Enter chara	cters and numb	ers	Q Clear search			
	Status 🗸	Invoice	# ~	Invoice Date 🗸	Date Due 🗸	PO # 🗸	Total (\$) 🗸
60 of 2,013 Resu			# v	Invoice Date V		P0 # 🗸	Total (\$) ↓ Reset all filt
60 of 2,013 Resu			# v		DF Export to	P0 # 🗸	
	lts 60 per p		# ∨			P0 # 🗸	Reset all filt
	Its 60 per p Past Due		# V	Email 1/6/20 Print P	DF Export to Excel	PO # 🗸	Reset all filt



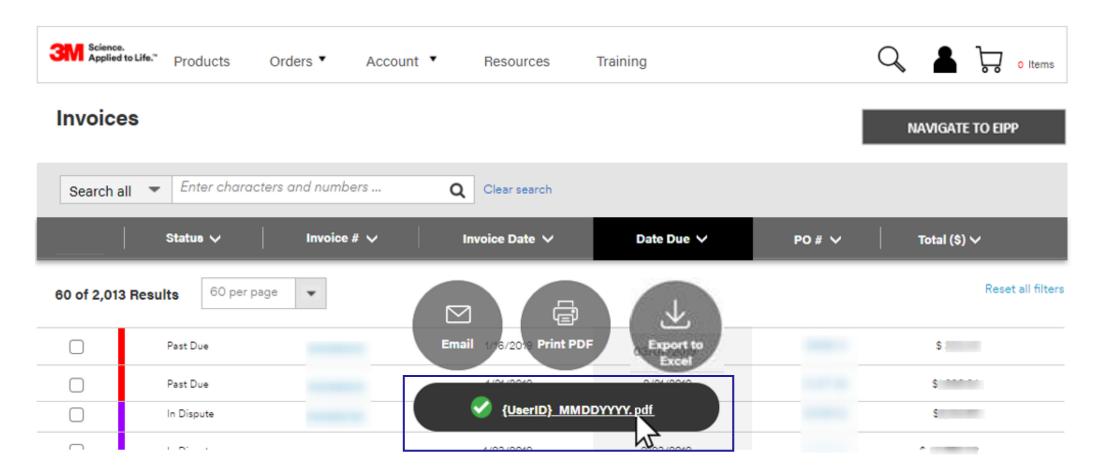
Generating PDF of Invoice

3M Applied	wulk." Products	Orders • Accou	int • Resources 1	fraining	۹ 🛔 ۱	D Roma			
Invoice	18								
Search a	a 🔹 Ernit choroca		Q Carrier						
			Involve Date: St	Dete Due 🗸					
60 of 2,013	Results		- M			NAME OF COMPANY			
	Aver Que -			3M Science. Applied to Life."	Products Orders *	Account • Resources	Training	(🔍 🛔 🍃 o Itama
	Part Due								. —
0	in Desite:			Invoices					NAVIGATE TO EIPP
0	- Date:								
. Ci	2 gar			Search all 🔻	Enter characters and nur	mbers Q Clear search			
					Status 🗸 🕴 Invoi	ice # 🧹 🕴 Invoice Date 🗸	Date Due 🗸	P0 # 🗸	Total (\$) 🗸
				60 of 2,013 Resu	ilts 60 per page 💌				Reset all filters
				۲	Past Due	Email 4/20 Prin	and the second se		\$.200
				8	Past Due	1/21/2019	2.01/2010		4
					In Dispute	Contraction of Gen	erating PDF		2
				•	In Disoute	1/23/2019	2/23/2019		5 -
				8	In Dispute	1/25/2019	2/25/2019		



Opening Invoice PDF

- Click on the PDF link to open the file
- Note: link to file will disappear after clicking





Example PDF of Invoice

_(MMMDDVVVvpd	r		1 of S			¢	• •	۰
5	ЗМ	Invoi	ce			Pi	ige 1 of 2	1
	terroice Nor 1	Involce Date 03/04/2019	Order Date 02/26/2019	Payment Terms NCT 30 DAYS		Due Date By 64/03/2019 71	843 USD	
0	Bill of Lading N	br Delivery Nbr	Shipmant Data 02/26/2019	Carrier UNITED PARCEL SERVICE	INC Custome			
-	Ship to:			Billio .				
2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	Otaligue:			Sold to:				
3	3M Contact Phone: Email: Incolerms: 3M Order Nbr:	US IB TEAM CLI IM65994227 IBNSCSR04MM CAP NAMED IN 4	STOMER SERVICE ACCM	Ship From: Shipmont Nor: Pro/Parcel Tracking N	1113 DeKab. 8, 6105349677 12V899110362640 12V889110362640	015,32V88911036 905	2640342.	
-	Cust Line Nor 3M Line Nor	3M ID UPC Catalog ID Material Ordered	Product Description		Qty UGM	Unit Price	Amount	
4	2	7000119296 000031141277775 	Customer Part Nor. 79 3M/TM/ Solin(TM) Paper weight, 125 discs per roll 10 rulis per 60446231243 Freight	Dia: Roll-4260, 5 in a NPL 120	ж 20 RQL	24.2966		1140
	Please remit po 3M Company P.O. Sox 844127 Datas TX 73284				nvolce Value (pecial Charges / Alles relight Total fan Total nvolce Total Currency	eences Tirtal		
5	Payment Ball	terms and conditions of s	de.					

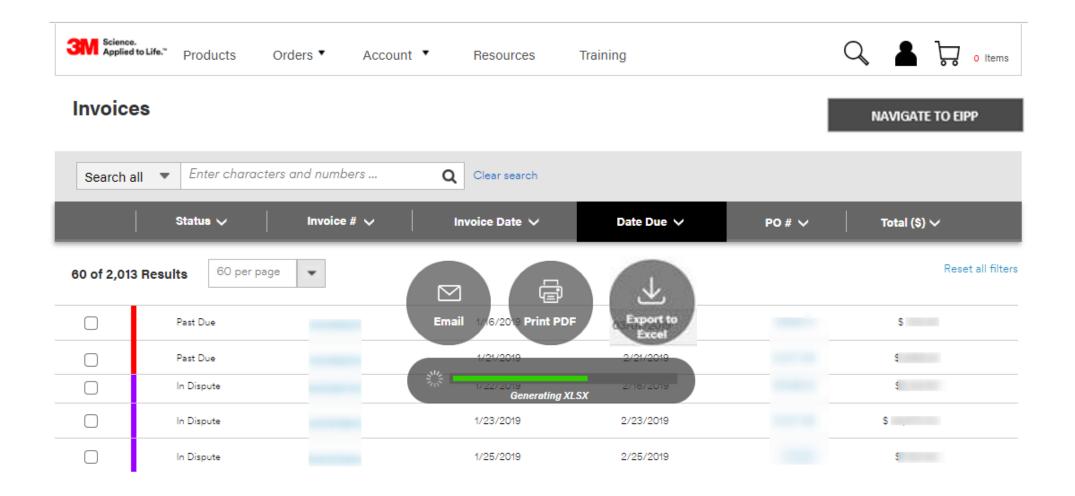
Exporting Invoices

- Select the appropriate invoice(s)
- Click on the Export to Excel button

3 Science Applied	to Life." Products	Orders ▼ Acc	count Resources 	Training	(C Items
Invoice	es					NAVIGATE TO EIPP
Search a	all 🔻 Enter chara	cters and numbers	Q Clear search			
	Status 🗸	Invoice # 🗸	Invoice Date 🗸	Date Due 🗸	PO # 🗸	Total (\$) 🗸
60 of 2,013	60 per p	bage 💌				Reset all filters
	Past Due	_	Email 1/16/2019 Prin	and the second se	_	\$
	Past Due	-	1/21/2019	04/22/2019		\$1
			1/22/2019	2/16/2019		\$:
	In Dispute					



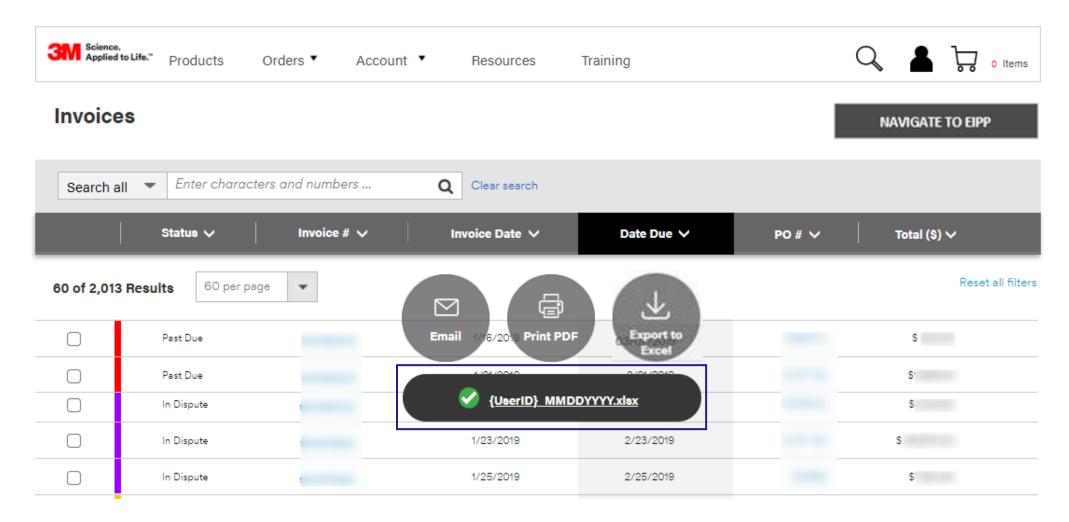
Exporting Invoice Excel File



3M

Opening Invoice Excel File

Click on the xlsx link to open the file





Certificates

Using various search terms, users can locate and view certificates.

bCom > Certificates	Quick Order				Show Ag	reement & Sl	hippi
	Order Status						
	Lists & Carts						
Certificate of Conforma	Order Upload						
Certificates will be available for viewing v	Special Order	(and a second a)					
A certificate was requested prior to s The order has shipped from 3M	Invoices	of order entry)					
Not all facilities offer certificates. If you a	Certificates	ict your Customer Service	Representative.				
Please enter any combination of search	n criteria (minimum of on	e) in the fields below: Your PO Number:		3M Invoice Number:			
	n criteria (minimum of on			3M Invoice Number: Delivery #:			
Lot Number:	n criteria (minimum of on	Your PO Number:					
Lot Number: Product ID Type:		Your PO Number:					
Lot Number: Product ID Type: Select		Your PO Number: Product ID: End date		Delivery #:			
Lot Number: Product ID Type: Select Start date		Your PO Number: Product ID: End date		Delivery #:			
Lot Number: Product ID Type: Select Start date		Your PO Number: Product ID: End date		Delivery #: Sales Order #	SEAR	CH	



Certificates (continued)

During the order process, you may also request certificates.

	A.	e XT2105, 2 in x 60 yd, 24 rolls per case Bulk			Delete 🗌	Request a certificate with your order. Ple certificates.	ease note that there may be a fee for some
(())	Make To Order	Contact CSR for Availability.	\$ per Roll		\$		
	Promo:	Contract #:	Unit: Roll 🔻	Quantity: 24		Ship Lot Number:	Do Not Ship Lot Number:
	3M Stock #: 7010375890	3M Catalog #: XT2105	Your Catalog #:	UPC #: 000511156388	79		
Special Req	uests 🔺					Certificate of Conformance	
						Certifies the material was made, tested standard test. This certificate does not	contain: Lot numbers, date of
Requested	d Delivery Date MM/DD/YYYY		Request Certificates			manufacture (DOM), expiry dates, or te	est data.
Additiona	Notes and Instructions		Request a certificate with your order. Please n	ote that there may be a fee for some cer	tificates.	 Lot Certification	
		L			_ _	Certifies the specific lot of material was requirements of a 3M standard test. Thi	
						number, date of manufacture, and shelf certificate does not contain: test data.	
		0/250 Character Limit					
							Cancel REQUEST

Request a certificat

To request a certificate, click **Special Requests** in the Shopping Cart.

The cart will expand to show an area with a **Request Certificates** section. Click Request to see a dialog box with the certificate request form.

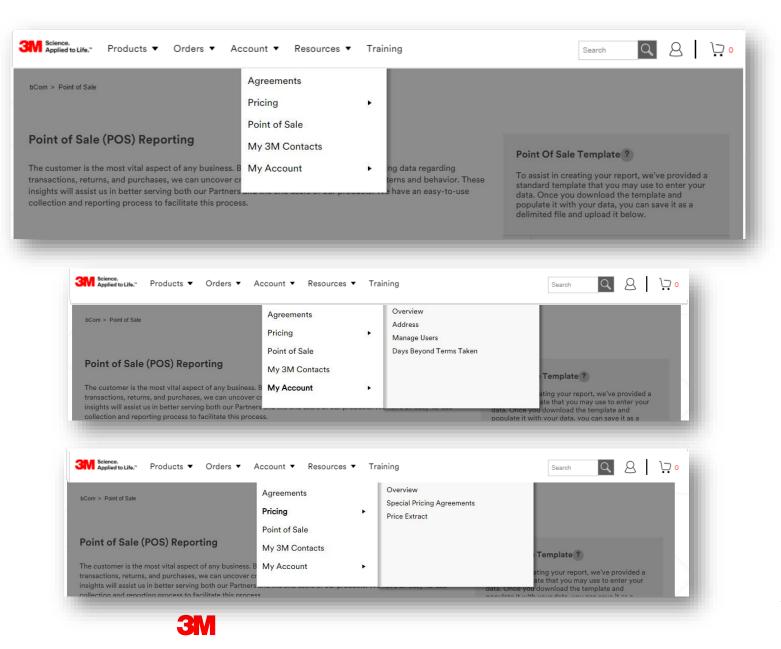


Account Navigation

The Account navigation includes a set of tools and services that relate to purchasing products from 3M.

Some of the features include:

- Agreements
- Pricing
- Point of Sale
- My 3M Contacts
- Address Book
- Manage Users

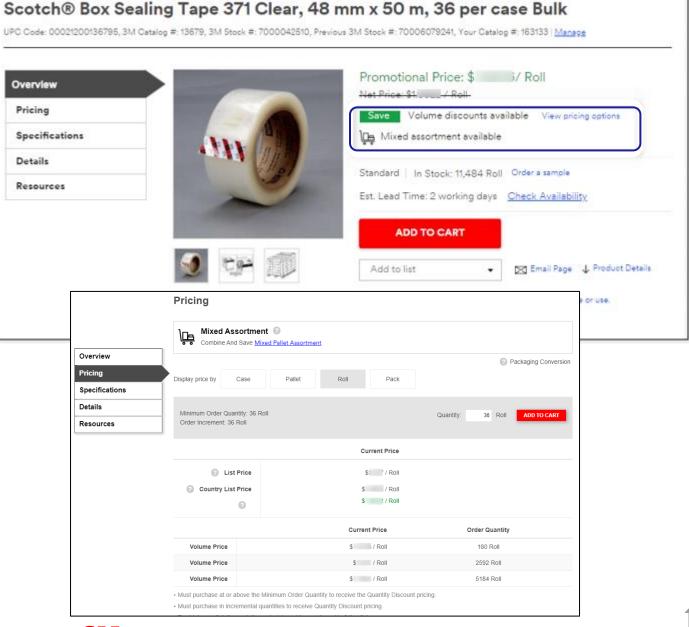


Pricing

The **Pricing** section displays the available price information if a user has been assigned the relevant pricing role.

Content may include:

- Option to display multiple prices (List Price, Net Price, Scale and Promotion Discount percent, Special Pricing Authorizations – Deals, Deal Scales, and Chargebacks).
- For configurable IDs, prices, MOQ, and MOI will display post configuration.
- Assortment details display for quantity assortment, value assortments, and mixed pallet discounts.



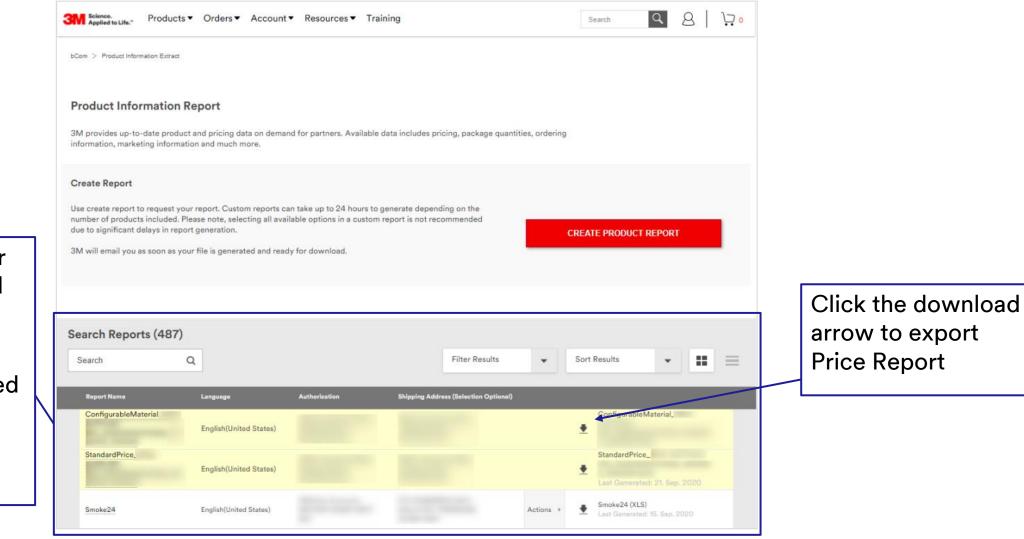
Accessing Price Reports

From the Account navigation, select **Pricing**, and then click **Price Report**.

Com > Product Information Extract	Agreements Pricing	•	Overview Special Pricing Authorizations Price Report		
Product Information Report M provides up-to-date product and pricing nformation, marketing information and muc		•		ng	
Create Report Use create report to request your report. On number of products included. Please note, s due to significant delays in report generatio BM will email you as soon as your file is gen	electing all available options in a n.			CREATE PROD	UCT REPORT



Accessing Previously Created Price Reports



Reports created for you are highlighted in yellow.

Note: if you do not have any highlighted reports, see instructions on the following pages.



Creating an On-Demand Price Report

Science. Applied to Life." Products	Orders Account	▼ Resources ▼ Trainin	9		Search Q	8 17.			
bCom > Product Information Extract									
Product Information R 3M provides up-to-date product information, marketing information	t and pricing data on dema	nd for partners. Available data	includes pricing, package quantit	ies, ordering					pes of prid enerated
Create Report Use create report to request you number of products included. Ple due to significant delays in repor 3M will email you as soon as you	ease note, selecting all ava rt generation.	ilable options in a custom repo		CRE	ATE PRODUCT REPORT			g the Cre Report h	
Search Reports (487) Search	2		Filter Results	▼ Sc	ort Results	:: =			
Report Name	Language	Authorization	Shipping Address (Selection Optional)						
ConfigurableMaterial	English(United States)	State of Concession, Name	Real Property lies	<u>.</u>	ConfigurableMaterial_				
StandardPrice_	English(United States)			4	StandardPrice_				
Smoke24	English(United States)			Actions +	Smoke24 (XLS) Last Generated: 15. Sep. 2				



Creating a Standard Price Report

Standard Report: report with predetermined attributes that provides a list of active materials currently available to your company.

- Choose "Standard Report (Active)" button
- Ensure correct Agreement and Language is selected
- Request Report

Search Q	8 ₽₂
	Search

Users will be notified by email when their report is ready for download.



Creating a Customized Price Report

Choose **Customize Report** to generate a customized report and select your own fields.

Available report types include:

- Active all products available to your company
- 12 Months products purchased in the last 12 months
- **24 Months** products purchased in the last 24 months
- Volume Buy products that include volume discounts
- **Discontinued** products discontinued with replacement material number, if available

Sciences. Applied to Life." Products		Search Q Q 🤤
bCom > Create Product Report		
Create New Report		
Standard Report (Active) © Customize Report		
Customize Report		
Use the Customized Product Price Report to customize your report. Customized reports can take up to 2	4 hours to generate depending on the number	of products included. Please note, selecting
available options in a custom report is not recommended due to significant delays in report generation 3M will email you as soon as your file is generated and ready for download.		
en ministration pour as pour rais generated and ready for someoses.		
1. Report Name and Type	2. Select Products	3. Select Product Informat
*Required Field Agreement**	•	
Shipping Address**		
	Ŧ	
Report Language**		
English(United States) +		
Report Type** Report Name**	File Format**	
Active *	Excel Spreadshe	set (XLS)
CONTINUE Cancel		

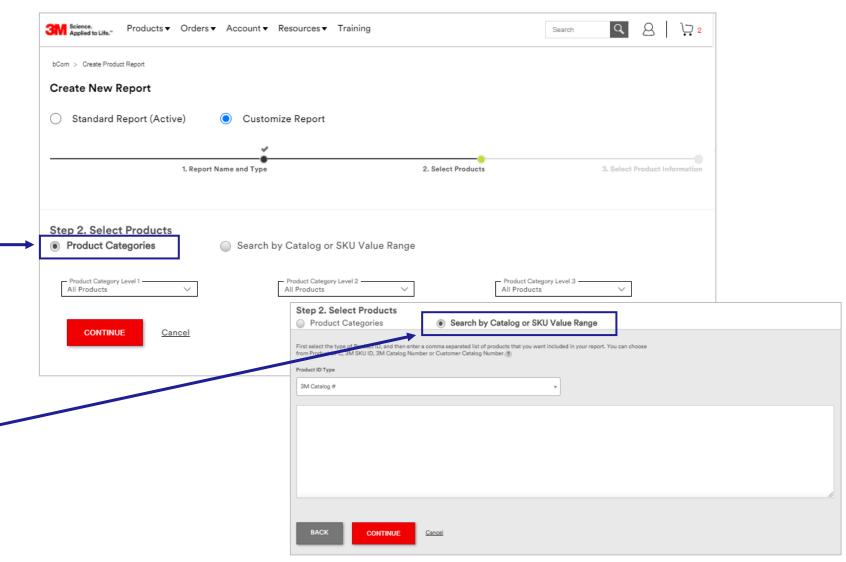


Creating a Customized Price Report (continued)

Select products via the "Product Categories" or "Search by Catalog or SKU Value Range" choices.

Product Categories: choose from the different product category levels

Search by Catalog or SKU Value Range: select the Product ID Type then enter a comma separated list of products to be included



Creating a Customized Price Report (continued)

Select the desired information fields associated with each specific product.

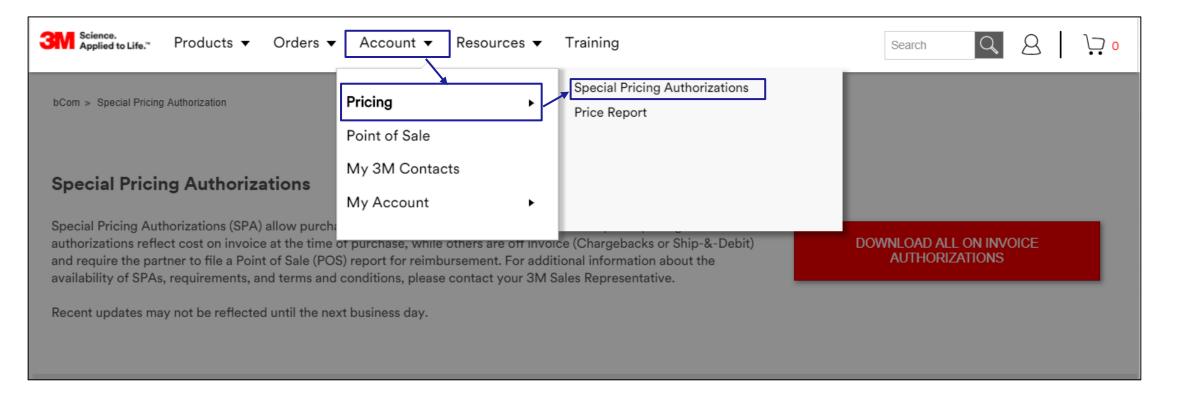
Click Save and Generate

1. Report Name and Type	2. Select Products	3. Select Product Informa
tep 3.Select Product Information		
elect the desired information fields associated with each specific product.		
ATTACHMENTS		
Cibessry		
Identifying Numbers (3)		Expand All / College
₩ 3M Cutalog #	M Stock #	
Legacy Stock #	Your Catalog #	
Select All Deselect All		
3M Ordering Information (2)		•
Marketing Information (2)		+
Product Information (1)		4
Regulatory Information (0) Standard Pricing Information (4)		•
Storage / Transportation (0)		
UPC & Packing Specifications (2)		•
Sharing		+

Users will be notified by email when their report is ready for download.

Accessing Special Pricing Authorizations (SPA)

From the Account navigation, select Pricing and then click Special Pricing Authorizations.





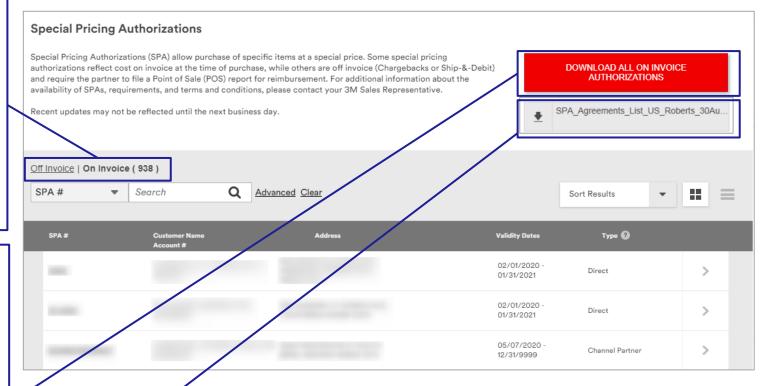
View all SPAs – Download Report

From the Special Pricing Authorizations page, click on **Off Invoice** or **On Invoice**. This lets the user toggle between the two types of SPAs.

Off Invoice SPAs require the user to file a POS report for reimbursement; On Invoice SPAs reflect cost on invoice at time of purchase.

From the Special Pricing Authorizations page, click on the red DOWNLOAD. On clicking the DOWNLOAD, the user sees a modal that helps them narrow down the SPAs for download.

When the file is ready for download, it will appear below the red 'DOWNLOAD' button.



SPAs – Search and Advanced Search

Users can search for a specific SPA based on SPA Number, Customer Name or Account Number. (Minimum of 3 characters required to conduct a search)

Special Pricing Authorizations Special Pricing Authorizations (SPA) allow purchase of specific items at a special price. Some special pricing authorizations reflect cost on invoice at the time of purchase, while others are off invoice (Chargebacks or Ship-&-Debit) DOWNLOAD ALL ON INVOICE AUTHORIZATIONS and require the partner to file a Point of Sale (POS) report for reimbursement. For additional information about the availability of SPAs, requirements, and terms and conditions, please contact your 3M Sales Representative. Recent updates may not be reflected until the next business day. SPA Agreements List US Roberts 30Au Off Invoice | On Invoice (938) SPA # Search Q -Advanced Clear Sort Results \mathbf{v} \equiv Туре 😮 SPA # Address Validity Dates Cus 02/01/2020 Direct > 01/31/2021 02/01/2020 Direct 01/31/2021 05/07/2020 Channel Partner > 12/31/9999

The **Advanced** search link allows users to narrow down their search and find specific SPAs.



Off Invoice SPAs – Advanced Search (continued)

Users can perform an Advanced Search to narrow down the search for Off Invoice SPAs. This supports partial word searches.

Special Pricing Authorizations Special Pricing Authorizations (SPA) allow purchase of specific items at a special price. Some special pricing DOWNLOAD ALL OFF INVOICE authorizations reflect cost on invoice at the time of purchase, while others are off invoice (Chargebacks or Ship-&-Debit) and require the partner to file a Point of Sale (POS) report for reimbursement. For additional information about the availability of SPAs, requirements, and terms and conditions, please contact your 3M Sales Representative. Recent updates may not be reflected until the next business day. × Off Invoice (906,166) | On Invoi **Advanced Search** SPA Number: Account #: SPA # • Search # 3M Stock #: 3M Catalog #: Customer Name: Street Address: > No City: State: No > Zip Code: > No > No CANCEL CONTINUE Clear >



No

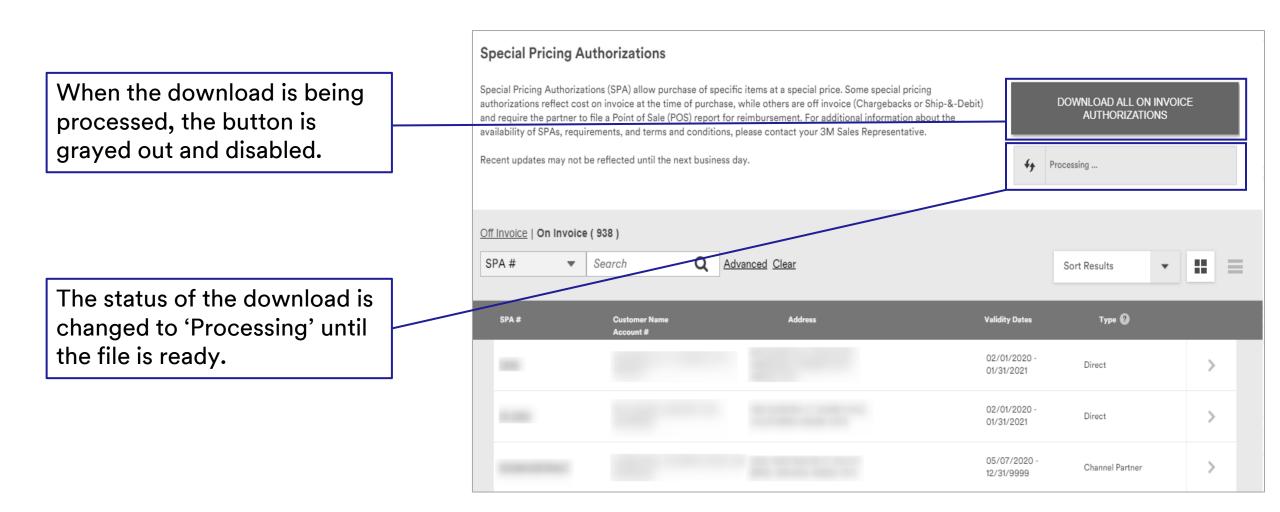
No

>

01/01/2017

07/31/2021

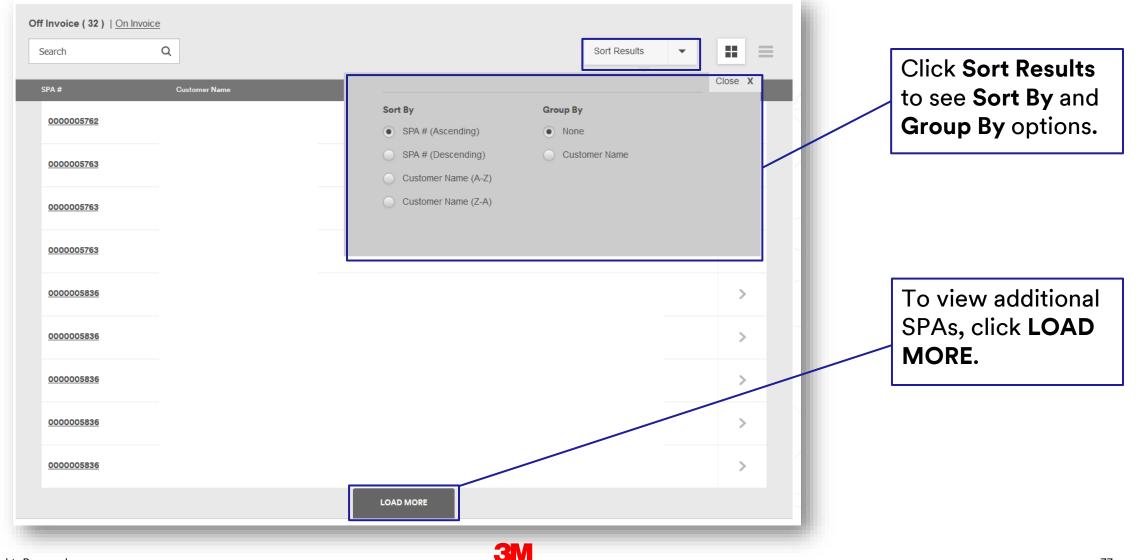
View all SPAs – Download Report





Access SPAs – Filter, Sort, Group or Load More

The user can sort, group, or load additional SPAs on the Special Pricing Authorizations page.



SPA Details – Tiered Chargebacks (Off Invoice SPAs)

Some Off Invoice SPAs may have tiers associated to them. Tiers are against either the customer or customer list.

Search Pricing Authorizations :		
Customer Information	SPA Information	
Name :	SPA # :	
Account Number :	Authorization :	
Address :	Type : ?	
	SPA Name :	
Search Products (11)		Tier information
		Sort Results
Search Q		
3M ID number Catalog Number Description	Billing Unit SPA Net Price 🝞	Tier Validity Dates
700002865		of Jan 01, 2017 - Products maintained
7000002869		or Jun 30, 2017 - against the tier
700002870		of Jan 01, 2017 - Jun 30, 2019 > associated to the
7000002873		ot Jan 01, 2017 - Jun 30, 2019 > Customer/customer list.
7000002875		01 Jan 01, 2017 -

SW

SPA Details – Deal Scale Expansion (On Invoice Only)

Some Deals (On Invoice SPAs) may have scale pricing associated with some of the products.

M ID Number	Description	Billing Unit	SPA Net Price 🕖	Validity Dates		
000005950	3M TM Cold Shrink Insulator, 8428-12, 500-800 kcmil (300-400mm ²), 1 kV	EA		May 08, 2013 - Aug 25, 2016	>	
7000006133	3M TM Cold Shrink Insulator, 8426-11, 2/0 AWG - 250 kcmil (70-125 mm²)	EA		May 08, 2013 - Aug 25, 2016	>	
000134557	5456A/CI-CSA-1/0A	KT		May 08, 2013 - Aug 25, 2016	>	
000134989	5477A(L)	KT		May 08, 2013 - Aug 25, 2016	>	
7000140736	3M TM QS-III Cold Shrink Splice Kit 5415A	KT		May 08, 2013 - Aug 25, 2016	>	
2000140737	5458A QSIII SILICONE RUBBER SPLICE KIT		Scales +	May 08, 2013 - Aug 25, 2016		Scale pricing availab for this product.
000149338	5417A QSIII SPLICE KIT		Scales – 🚺	May 08, 2013 - Aug 25, 2016	>	
Scale	SPA Price / Unit					Details of Scale
1-50	/ Box					pricing.
51-500	/ Box					L
501 - 5000	/ Box					
			3M			

JIVI

SPA Details Download – Excel Spreadsheet

Once the SPA file is ready for download, it can be saved on the user's computer.

.al	1	2	3	4		5	6	7			8		9
1 The infor	rmation con	tained here has been assemble	d for your convenience. While every effort has been made to ensure data acc	uracy, SM is	s not respo	nsible for errors	in the data, and p	rices in 3M's	systems pre	vail. 3M rese	rves the right to change ti	hese prices.	
2 SPA N	Number 🚽	Customer Name 👻	Shipping Address	Type 🚽	Effectiv	ve Start Dat 🛫	Expiration Dat	Account N	Numbe 🖵		Distribution Agreeme	nt 👻	3M Stock 🖕
3 BCON	MMAR		the second of the second second second second	On Invoice	03/	/09/2020	12/31/9999			n	ull		7100012257
4 BCO	MSM		the second of the second second second	On Invoice	09/	/06/2019	12/31/9999			n	III		7100073066
5 BCOMVC	CMANUAL		the second of the second second second	On Invoice	09/	/18/2019	12/31/9999			null			7010379322
6 BCOMVC	CMANUAL		the second second second second second second	On Invoice	09/	/18/2019	12/31/9999	-		null			7100012428
7 C0014	437941		the second second second second second second	On Invoice	03/	/26/2019	03/31/2020				null		7000124087
8 C0014	437941		the second second second second second	On Invoice	03/	/26/2019	03/31/2020				null		7010352903
		[-									r
			12		13	14	15	16		17	18	19	
			Description	- C	urren 👻	Contract Pr	ric 🚽 Price is	P - U -	Unit De	escriptio 👻	Scale 1 Quantit	Scale 1 Pric 👻	
			8F68-12-CES0161		USD		1	EA	Ea	ach	100+		
		3M™ Twin Axial Cabl	e Assembly for Internal miniSAS Applications, 8F68-16-CES	0161	USD	-	1	EA	Ea	ach	50+		
		3M [™] Twin Axial Cab	e Assembly for Internal miniSAS Applications, 8F68-01CES	0161	USD	-	1	EA	Ea	ach	600+		
		3M [™] Twin Axial Cab	e Assembly for Internal miniSAS Applications, 8F68-02CES	0161	USD		1	EA	Ea	ach	510+		
		3M™ Acry	lic Foam Tape GT7140, Gray, 4.0 mm, 300 mm x 15 M		USD		1	RO	R	oll	4+		
		3M1	[™] Acrylic Foam Tape PX5005, Dark Gray, 0.5 mm		USD		1	RO	R	oll	17+		



Point of Sale

By using a pre-defined file format, users can submit their Point of Sale information to 3M.

bCom > Point of Sale					
transactions, returns, a insights will assist us in	ost vital aspect of any business. By nd purchases, we can uncover criti	providing us with customer purchasing ical insight into customer buying patter nd the end users of our products. We h	ns and behavior. These ave an easy-to-use	Point Of Sale Template ? To assist in creating your report, w standard template that you may us data. Once you download the temp populate it with your data, you can delimited file and upload it below. Point of Sale Template (xls)	e to enter your plate and
				UPLOAD A NEW POS R	EPORT
Search Files (24	4)			UPLOAD A NEW POS R	EPORT
Search Files (24 Search	4) Q			UPLOAD A NEW POS R	EPORT
	- 25/	Account #	Effective Dates		
Search	Q	Account #	Effective Dates	Sort Results	
Search	Q	Account #	Effective Dates	Sort Results] =

3M



My 3M Contacts

This page allows users to view their Customer Service Representative and others on their account.

3	Science. Applied to Life. [™] Products ▼ Orders ▼	Account Resources Training	Search Q Q	∖ , 0
M	m ⇒ contacts y 3M Contacts w are the 3M contacts that are associated with your	Pricing Point of Sale My 3M Contacts My Account		
	earch Contacts (11)		Filter Results Sort Results	=
	Name & Title	Sold-to Account	Contact Information	
	CONVERTER MARKETS CUSTOMER SERVICE CSR Group			
	CONVERTER MARKETS CUSTOMER SERVICE CSR Group			



Resources Navigation

The Resources navigation includes a set of tools and services that provide access to an up-to-date digital media library and product content to help the user enhance their site to stimulate interest and purchases.

The image to the right displays the list of features available at this time for some users:

- Product Information
- Lead Management
- Promotions

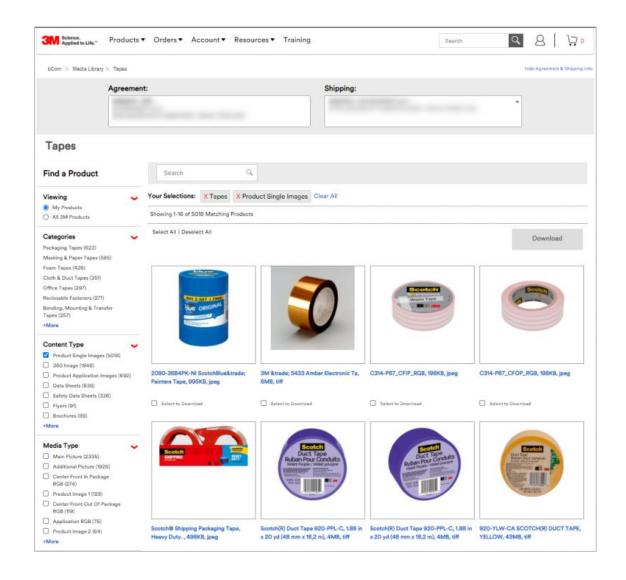
Point of Sale (POS) Reporting	News & AnnouncementsProduct InformationPromotions	Overview Product Information Extract Media Library Product Syndication	
The customer is the most vital aspect of any business. By providing us wi transactions, returns, and purchases, we can uncover critical insight into insights will assist us in better serving both our Partners and the end user collection and reporting process to facilitate this process.	customer buying patterns and behavio	standard template that vo	u may use to enter your the template and

bCom > Point of Sale Point of Sale (POS) Reporting The customer is the most vital aspect of any business. By providing us wi	News & Announcements Product Information Promotions +	Overview Content Syndication	
transactions, returns, and purchases, we can uncover critical insight into a insights will assist us in better serving both our Partners and the end users	customer buying patterns and behavior.	standard template that you may	use to enter your



Resources – Media Library

The media library is used to download specific assets such as images, data sheets, package inserts, and more.



Training

The training page can be used to access the bCom User Guide, Quick Tips, FAQs, How to Videos and link to the 3M Academy.

Science. Applied to Life."	Products 🔻 Orders 🔻 A	ccount 🔻 Resources 💌 T	raining		Search	Q	8
bCom > Training Page						Hide Agreement &	Shipping Info
	Agreement:		Shipping:		*		
Training							
Product, industry, sale	es, and application training designed	to improve partner capability, cap	acity, productivity, and perform	ance.			
bCom Learning		How to Videos		3M Academy			>
	help you effectively navigate the d the features available.	Viewing these short video even better understanding you on bCom.		Education that inspires. Cr The 3M Academy provides help your business excel.		A STATE OF A	
User Guide		, ee en ee en m					
Frequently Asked	Questions	Request a Return Finding Products		Learn More >			
Quick Tips Search		Creating an Order Viewing Order Status					
Scrolling Solutions		Price File Download					
Updating Shipping	Address	Configurable Products - G	uick Order				
Order Status		Configurable Products - N	lodels				
Special Pricing Aut		Checkout					
Assortable Product		Finding a Cert					
Price File Downloa	d	POS Upload					
Managing Catalog bCom Support Cer		Special Pricing Authorizat	ons				



Customer Incentive Plans

There are a variety of incentive plans that may be available to you. These plans may include market development funds, days beyond terms taken, flat rebates, volume rebates, and growth rebates.

If these plans are available and you have questions, please contact your 3M Customer Service Representative.



Delegated Visitor Administrator (DVA)

DVAs will access the Manage Users page from the Account navigation.

The Manage Users home page allows the DVA to approve new users, choose a person to view user details or manage access rights.

The DVA can review user information and approve or deny access for users within their company. On the User Detail page, the DVA can also review and manage:

- User Sign-In Information
- User Permissions

If user has not registered, the DVA has the ability to Add Users for their companies.

Science. Applied to Life." Products 🔻	Orders 🔻 Ac	count 🔻 Resources 🔻 Training	Search	<u>a</u> 2	<mark>ب ب</mark>
Home > Account Management >	 Manage Users 	> Add User			
Add User Lorem ipsum dolor sit amet, cons sapien. Nunc commodo malesua 'Required field		ng elit. Aliquam sit amet iaculis ex, sed faucibus uet nibh portitior eu.			
Email Address		Re-enter Email Address			
Username ?					
bwayne@wayne.com First Name		Last Name			
Account Number ?					
435898908					
Country		Preferred Language ?			
United States	Ŧ	Select One			
Password Choose Password Have the system assign a paragrammed by the system assign as par	assword				
Re-enter Password*					
ASSIGN PERMISSIONS	CANC	EL			



Footer Navigation

Footer Navigation, located at the bottom of every page, displays the hierarchy of features represented as text links as well as administrative content; copyright statements, terms of use, legal disclaimers, website feedback links, and more.

Clicking on the "TOP" button will bring you to the top of the page.

Products Orders My Products Quick Order Order Status Lists & Carts	Account Special Pricing Authorizations	Regulatory SDS	About Us
Order Upload Special Order Certificates Training All Training	Price Report Point of Sale My 3M Contacts My Account Address Manage Users Resources News & Announcements Media Library Lead Management Lead Distribution Pioneer Rewards	Technologies Brand Brand Central	3M Stories 3M Careers Investor Relations Partners & Suppliers Sustainability



Support Center

Click on the **Help** tab on the right side of the page to search for knowledge articles, enter a support case, check the status of past inquiries and chatter with a 3M Customer Service Representative.

The Support Center provides:

- A robust self-serve knowledge platform to find answers to questions
- Increased visibility to the status and progression of an inquiry
- The ability to communicate directly with a Customer Service Representative on inquiries, share files and store documents

