

Hitachi in Oceania

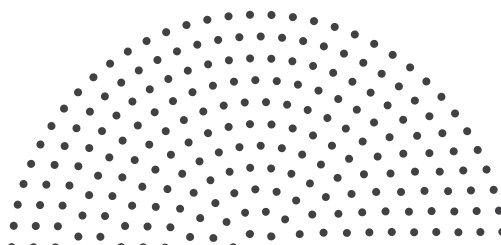
HITACHI
Inspire the Next





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**Contribute to society
through the development of
superior, original technology
and products**

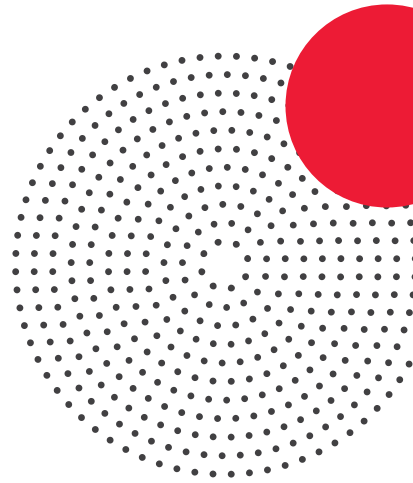
Introduction

Leading the World with Social Innovation

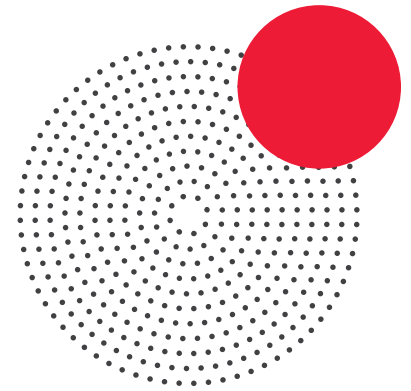
Hitachi has been contributing to society since its foundation 110 years ago. We strive to add value to society through our Social Innovation Business – a globally implemented framework that harnesses the combined power of our operational technologies and over half a century of leading IT expertise.

Challenges are everywhere. We openly collaborate with our customers and partners to foster innovative thinking to meet these challenges in the transport, mining, agriculture, public safety and healthcare sectors. By sharing ideas, we can utilise technology to create a richer social fabric.

Discover in the following pages how Hitachi is using technological innovation to help society in Australia and New Zealand realise a sustainable way of life.



About Hitachi



In accordance with its mission, “Contribute to society through the development of superior, original technology and products,” Hitachi, which celebrates the 110th year since its founding in 1910, has responded to the expectations of society and its customers through innovation.

Established as a manufacturer of five-horsepower induction motors, Hitachi has not only developed its ability to create products, but has honed its abilities in control and operational technologies (OT) in the more than 100 years it has operated as a manufacturer, as well as its knowledge in information technologies (IT) over the past 50 years. Hitachi’s Social Innovation Business Combines OT, IT, and products to create new value and resolve social issues.



Hitachi by the Numbers

Hitachi Group: An experienced global performer



Founded in

1910



Consolidated revenue

AUD \$118bn*



Consolidated R&D expenditure

**Approximately
AUD \$4bn***



Consolidated number of employees

**Approximately
300,000**

*Fiscal 2019

*Exchange rate of 74AUD/JPY (average rate of fiscal year 2019)

About Hitachi



Originally set by the Hitachi founder Namihei Odaira, the Mission has been carefully passed on to generations of employees and stakeholders throughout the company's history.

The Values reflect the Hitachi Founding Spirit, embraced with care and passed along to each and every Hitachi Group member as we continue to fulfill Hitachi's Mission. The Vision is an expression of what the Hitachi Group aims to become in the future as it advances to its next stage of growth.

The Mission, Values, and Vision were developed to be shared as a simple concept.

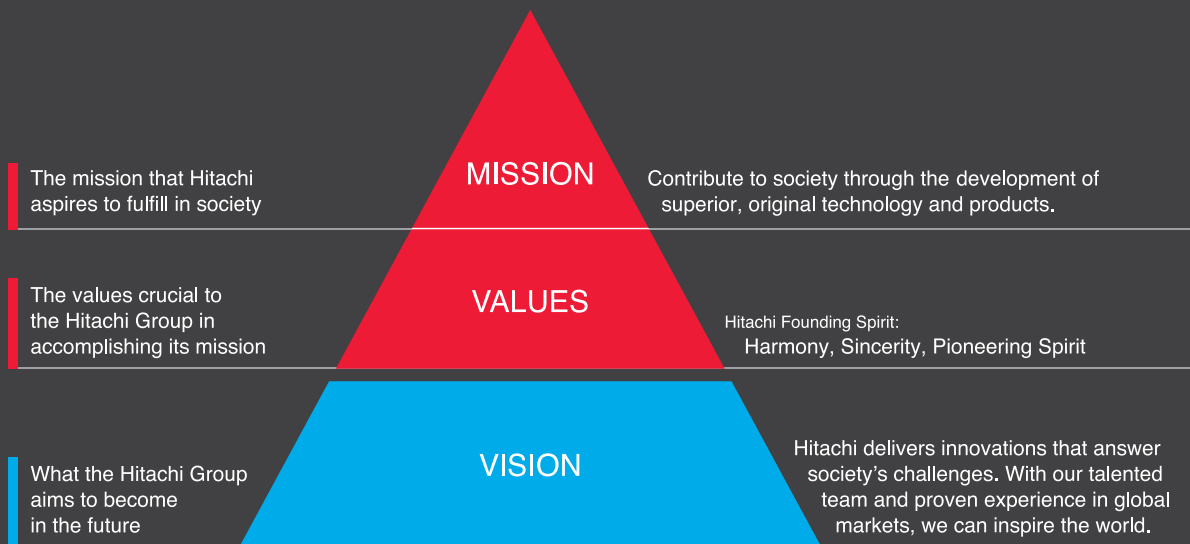
Our Founder's Mission Continues

Namihei Odaira graduated from Tokyo Imperial University with a degree in electrical engineering. After beginning his professional career in the mining industry, Odaira founded Hitachi in 1910 with the ambition to "contribute to society through the development of superior, original technology and products."

More than just ambition, these words have driven every action of the company for 110 years.



Hitachi Group Identity





Hitachi delivers innovations that answer society's challenges. With our talented team and proven experience in global markets, we can inspire the world.

Global Values

Creating a Better Tomorrow

Hitachi embraces the values of *Harmony*, *Sincerity* and *Pioneering Spirit*. These words steer operations, calling on our employees to give their best as we build products and systems that positively contribute to society. Conserving resources and preserving ecosystems is part of this positive contribution. From Hitachi's foundation, Namihei Odaira positioned the company to be a key player in what he knew would become a global community, working to build a better world for future generations.

Harmony

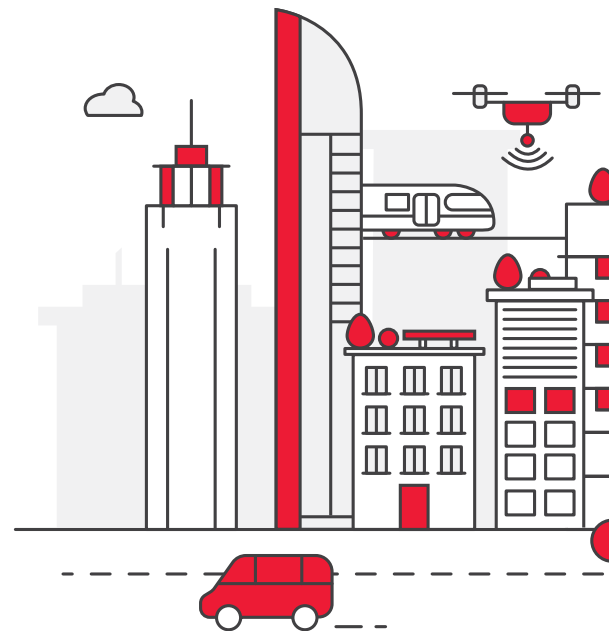
The willingness to respect the opinions of others and discuss matters in a manner that is thorough and frank, but fair and impartial, and once a conclusion has been reached, to cooperate and work together to achieve a common goal.

Sincerity

To act with a sense of ownership and honesty at all times and never pass the buck. The spirit to meet society's expectations and generate credibility for Hitachi.

Pioneering Spirit

To work creatively, using novel approaches to enter new areas. To always act as a pioneer within our areas of expertise and to have the passion to pursue higher goals beyond our capabilities.



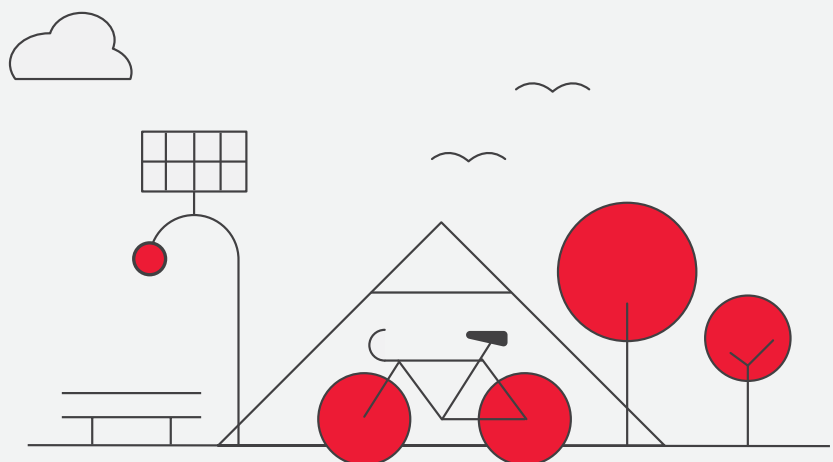
Mid-Term Management Plan

We believe Social Innovation is about collaborating to address the world's social and environmental issues. Communities, governments and businesses need to work together towards a common goal to achieve meaningful change. It's bigger than any individual or organisation. At Hitachi, we collaborate with our partners to make the "good" the world needs, a reality.

social-innovation.hitachi

Our vision can be expressed as:

Hitachi Social Innovation is
POWERING GOOD





Hitachi has continuously intended to serve society in a sustainable manner by focusing on Social Innovation Business with our mission.

By promoting Social Innovation Business, in the 2021 Mid-Term Management Plan, we will operate business to create three value propositions for customers: Improving social values, environmental values, and economic values.

Hitachi has identified five areas where its solutions can increase customer's social, environmental and economic values: **Mobility, Smart Life, Industry, Energy and IT.**

For Oceania specifically, three focus areas for the region have been selected, including Smart Cities, Rail, and Mining, and all will incorporate IT capabilities.

Hitachi's solutions in these areas will improve the quality of life for people and provide added value to customers.

To improve the Quality of Life and provide added value for customers



Social Values



Environmental Values



Economic Values

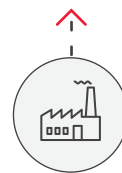
To enhance social, environmental and economic values through our five sector business and technology solutions.



Mobility Solution



Smart Life Solution



Industry Solution



Energy Solution*



IT Solution



Product

*On 1 July 2020 Hitachi completed its acquisition of ABB's Power Grids Business. By combining world-class power grids business with Hitachi's advanced digital technologies such as Lumada, Hitachi and Hitachi ABB Power Grids will provide innovative energy solutions spanning the Energy (utilities), Mobility, Smart Life (cities), Industry, and IT sectors.

Hitachi's Collaboration with the NSW Government in Australia

One of Hitachi's key projects in the Oceania Region has been a collaboration with the New South Wales (NSW) Government on the redevelopment of Western Sydney and the creation of an Aerotropolis near the new Nancy Bird Walton airport.

This Western Sydney Project is a transformational urban development project which will be one of the largest in the region. The plan is to create a new city including a new airport in Western Sydney supported by an advanced manufacturing precinct called the Aerotropolis, and new infrastructure in the heart of Western Sydney. The Aerotropolis will deliver approximately 200,000 new job opportunities, by establishing a new high-skill jobs hub across aerospace and defence, manufacturing, healthcare, freight and logistics, agribusiness, education, and research industries.

On 23 October 2019, it was announced that Hitachi would be the first tenant at this Aerotropolis, with a collaboration and research centre that will generate hi-tech jobs: The Kyōsō Centre.

The Kyōsō Centre

The centre, based on Hitachi's successful Kyōsō-no-mori facility in Japan, will promote collaborative creation-style research between business, academics and government. With expected construction to begin in late 2022, the centre will support more than 85 advanced technology jobs in Western Sydney, in fields such as data analytics, artificial intelligence and other technologies.

NSW Premier Gladys Berejiklian made the announcement on 23 October 2019 with Dr Norihiro Suzuki, Vice President and Executive Officer, CTO and Mr Hideki Osumi, General Manager of Smart Digital Solution Business Development Division, and General Manager of Smart Life Business Management Division, from Hitachi Ltd.

Ms Berejiklian said the 'Kyōsō' centre would bring Hitachi's successful 'Social Innovation Business' concept to Western Sydney and was an important step towards ensuring the new Aerotropolis delivers on its promise to be a hub for innovation, research and development. "Their presence at the Aerotropolis

will attract the brightest minds and the best in business to the region – a great opportunity for economic development and job creation into the future," Ms Berejiklian said.

Dr Suzuki said Hitachi's vision was to investigate challenges facing society, customers and stakeholders and to work together to identify ways to resolve the issues: "It means we can attract the brightest minds and the best in business to the region: a great opportunity for economic development and job creation into the future."

"Hitachi looks forward to being a founding tenant of the new smart city and will continue to work with the Western City & Aerotropolis Authority to contribute to the planning and design of the Advanced Manufacturing and Research Precinct," Dr Suzuki said.

"By drawing on vast experience and technology in social infrastructure and information technology, Hitachi works to provide the best outcomes and help improve customers' economic, social and environmental value. Hitachi hopes to accelerate Kyōsō-style collaborative creation in Western Sydney."



Further collaboration with Liverpool City Council

As part of the Western Sydney Project and Hitachi's collaboration with the NSW Government, co-creation with eight councils surrounding the Aerotropolis is a key focus. Hitachi Australia is currently working with Liverpool City Council, one of the largest of the eight councils, on the possibilities of co-creation.

In May 2020, a three-way MOU (Memorandum Of Understanding) between Hitachi, Liverpool City Council, and SWSLHD (South Western Sydney Local Health District) was signed. The focus of the MOU is to initiate digital solutions for improving citizen's Quality of Life, as the first Kyōsō-Centre joint project.

The first project for the Western City Airport Authority (WCAA) now known as the Western Parkland City Authority (WPCA)

Hitachi Australia recently begun its first project for the WPCA.

The Inter Government Ledger Project (IGL) was a UN led project, where Australia was the lead country to begin the journey for a complete digital export supply chain for agriculture products – from farm to export country. That means complete digital export transactions – no paperwork.

Hitachi's first phase of the project was to undertake a feasibility analysis to validate the concept. This has been completed. The second phase in 2020 involves setting the framework – virtual digital export transactions.

Hitachi Australia was also awarded the second phase of the Digital Supply Channel (DSC) contract (formerly named the Inter government Ledger, or IGL) with WPCA. After having proved the technology in Phase 1, Hitachi now will be providing the solution to take DSC to the next level which is to allow countries to “digitally” trade goods, starting with agriculture products.

What is the IGL solution?

It is a protocol for the trusted transfer of trade related digital documents between Customs Agencies. It establishes rules for government to government (G2G) communication through a secure, high-integrity channel. The G2G channel solves the trust problem, as importing regulators will trust digital documents sent via exporting regulators rather than private developed paperwork. The project is developed by UN/CEFACT, with Head of Delegation support from the AU, SG and CN governments led by Australia.

Social Innovation Business

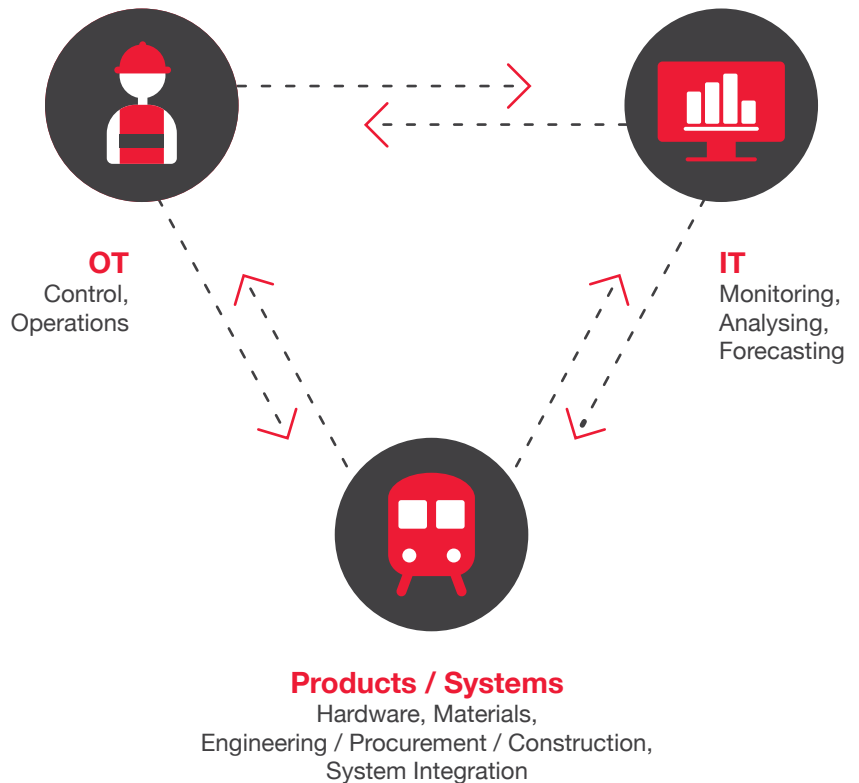
Hitachi's Social Innovation Business and Sustainability

The evolution of technologies such as the Internet of Things (IoT) and artificial intelligence (AI) are transforming enterprise and people's lives. On the other hand, problems are emerging in many parts of the world as societies become more advanced, complex and diverse.

Advocating Sustainable Development Goals (SDGs) to overcome the challenges facing all humanity, the United Nations has called on industry to contribute through business.

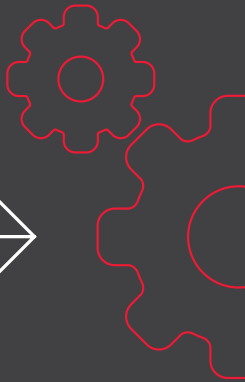
Hitachi's Mission focuses on realising the social values targeted through the SDGs. This has been the major theme of management ever since Hitachi was founded. Working with stakeholders, we are strongly promoting the Social Innovation Business to develop a common understanding of issues with society and customers, and to help address these issues by leveraging Hitachi's strengths in operational technology (OT), information technology (IT) and products/systems.

Solve Social Issues





**Working together to
accelerate innovation**



Sustainable Business

Working Together for a Sustainable Future

Hitachi's mission to "contribute to society through the development of superior, original technology and products" shares the same ideology as United Nation's 17 Sustainable Development Goals (SDG).

Like many organisations, we have an obligation to help create a better and more sustainable tomorrow. Our technological innovation and IT expertise can be used to help end poverty, fight inequality and injustice, and avert climate disaster.

We will continue to collaborate with stakeholders to face the world's challenges utilising our Social Innovation Business. We have already seen many achievements that have created economic, social and environmental value.

We also continue to reduce our impact on the environment and communities as a result our business activity. Hitachi is constantly looking for new ways of thinking and innovating that result in greater efficiency, reliability and social good. Sustainability benefits everyone.

Identifying Key Social Challenges

Of the 17 SDGs, there are 11 Goals that align closely with Hitachi's mission, Five Goals where Hitachi can make a significant impact through its business strategy and a further Six Goals that are relevant to its corporate commitment to society. These were identified by consulting the ISO 26000 standard, the UN Global Compact and other social good sources. There are both opportunities and risks when working to make the world a better place, but the achievement of these goals is tied to Hitachi's very future as a company.

Embracing the belief that Hitachi can contribute broadly to the achievement of the SDGs through a wide range of business activities, the company is also investigating options for supporting the remaining Six SDGs in the short to medium term. We are committed to supporting efforts to reach all SDGs, both directly and indirectly, especially in terms of the interaction and interdependence between them.

By proactively responding to social issues, Hitachi contributes to the achievement of all SDGs through its responsible corporate conduct and its Social Innovation Business





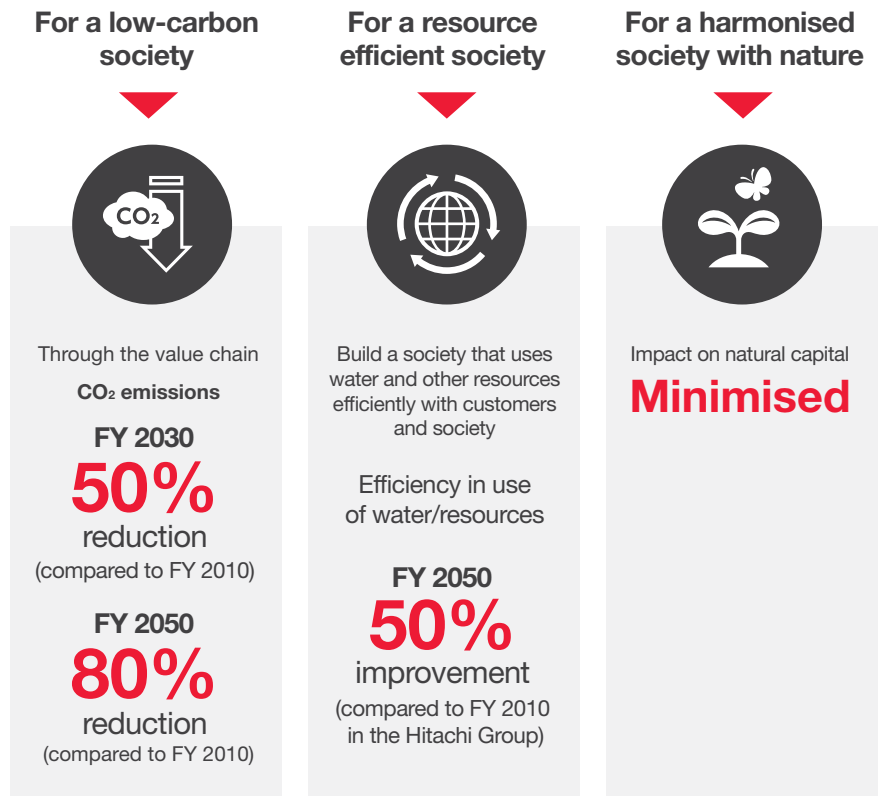
Commitment to Environmental Sustainability

There is growing global demand for businesses to take responsibility for their impact on the environment. Climate change, resource depletion, ecosystem destruction and other environmental issues are all areas where our expertise can be used to make a positive difference.

As part of our mission, we have created a long-term environmental perspective, working towards a low-carbon and resource-efficient society where our business lives in harmony with nature and the global community.

Long-term Environmental Targets

Hitachi's resolution looking toward 2030 and 2050



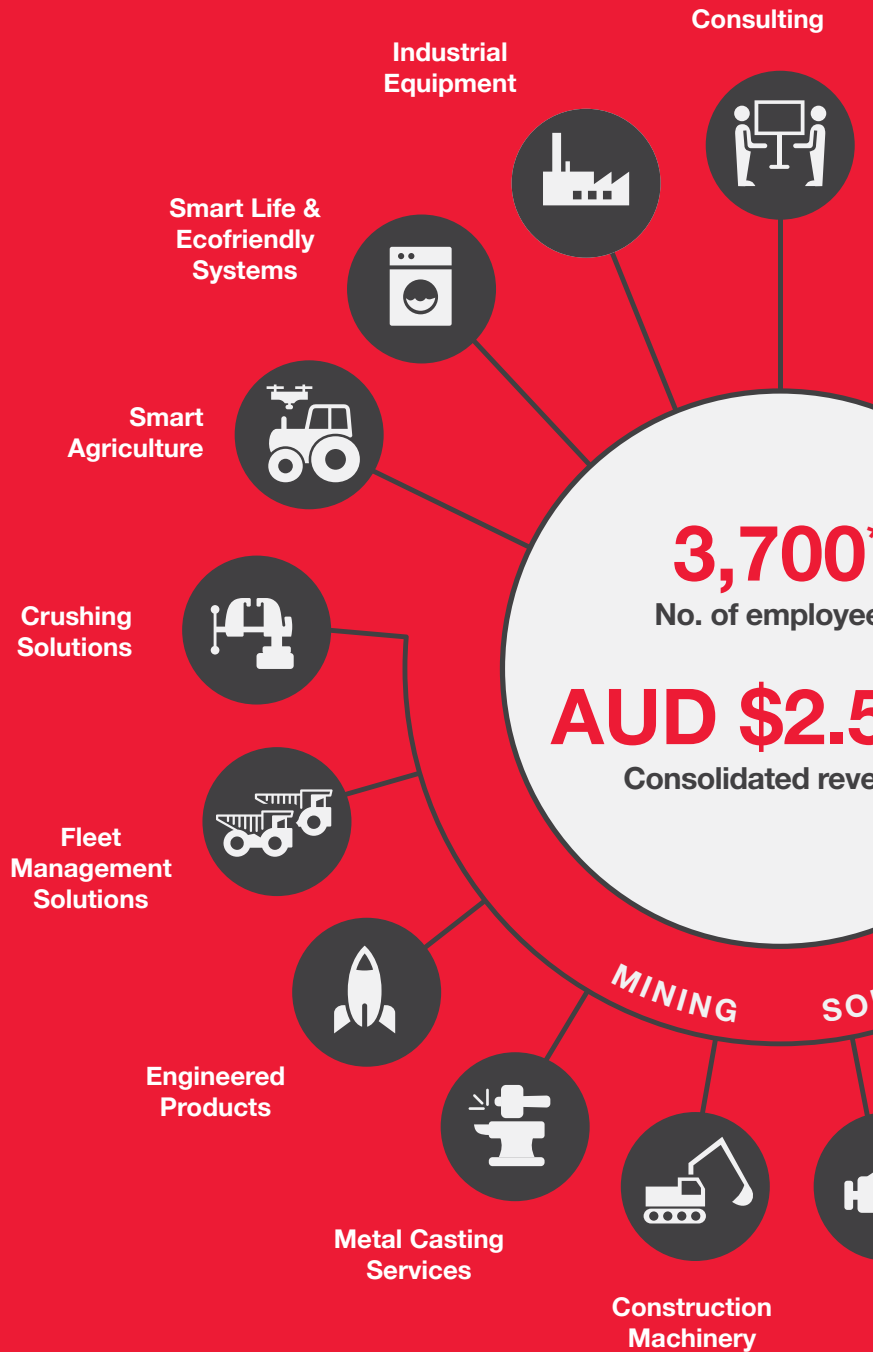
Footprint in Oceania

An Overview

Hitachi has been operating in Oceania through various holdings for over 50 years. In that time, we have steadily grown to employ more than 3,700 staff, with a consolidated revenue of approximately AUD \$2.5 billion (as of March 2020).

With offices in every Australian state and territory, and throughout New Zealand, Hitachi has made significant contributions to the region through a wide range of products and services in:

- / information and telecommunication systems and services
- / mining technologies and solutions
- / social infrastructure solutions, such as power and rail systems
- / vertical transportation systems such as elevators and escalators
- / education systems
- / consumer products
- / industrial products and solutions
- / consulting services





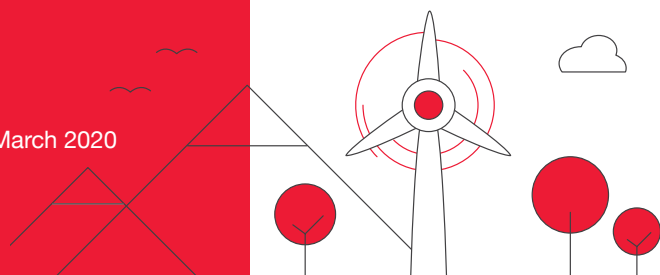
Collaborative Creation

In Australia and New Zealand, we are dedicated to collaborating with governments, corporations and communities to foster innovative thinking and deliver life-changing outcomes for society and individuals.

By working together with our stakeholders, we are powering good for the Oceania region toward a more sustainable global society.

Learn more about Hitachi's Social Innovation Business at social-innovation.hitachi/en-au

*as of March 2020



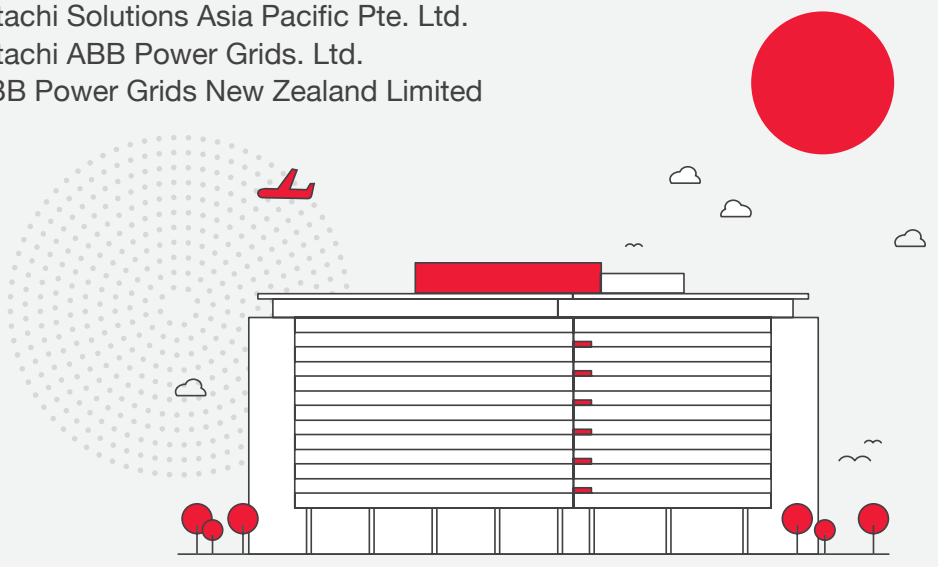
Hitachi Group Companies Operating in Oceania

Hitachi Australia Pty. Ltd.

Vertical Transportation Systems
Consumer Products
Digital Presentation Solutions
Industrial Equipment
Social Infrastructure Group
Digital Solutions Division
Agriculture Solutions
Research and Development

Group Companies

Hitachi Vantara Australia Pty. Ltd.
Hitachi Vantara New Zealand Ltd.
Hitachi Construction Machinery (Australia) Pty. Ltd.
Wenco International Mining Systems Ltd.
Bradken Limited
H-E Parts International LLC
CablePrice (NZ) Ltd.
Hitachi Rail STS Australia Pty. Ltd.
Sullair Australia Pty. Ltd.
Hitachi Solutions Asia Pacific Pte. Ltd.
Hitachi ABB Power Grids. Ltd.
ABB Power Grids New Zealand Limited



Hitachi Australia Pty. Ltd.



Founded in 1983, Hitachi Australia Pty. Ltd. is wholly owned by Hitachi, Ltd. Japan. The operations of the company's various divisions include the delivery of leading edge technologies and solutions in areas such as industrial systems and equipment, social infrastructure, channel business, and power systems.

Vertical Transportation Systems

Hitachi provides industry-leading vertical mobility solutions that are known for their efficiency, comfort, safety and innovation.

The first Hitachi elevator was built in the 1930's in Japan. Since then, it's kept pace with the development of urban infrastructure across the world, actively contributing to the prosperity of cities. Hitachi has, in its pursuit of engineering excellence, been successful in installing the fastest elevator in the world in Guangzhou, China; capable of reaching speeds of 21 metres per second.

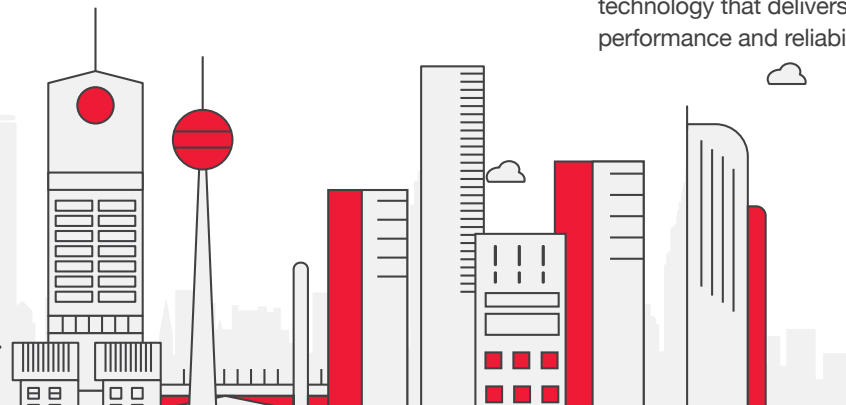
Now in Australia, Hitachi products are designed in accordance with AS 1735 Part 1-2016, and other Australian lift codes. Our product range is designed with the latest and renowned Japanese technology that delivers superior performance and reliability.

Fully integrated using all Hitachi components, the lift systems are developed to bring a comprehensive solution. We strive to provide high quality and efficient systems to both commercial and residential customers.

Integrating world-class Hitachi engineered equipment with exemplary customer service, we bring you the next revolution in vertical transportation to Australia!

At last, custom-designed Japanese quality elevators and escalators are now available in partnership with our qualified local partners in Australia.

For more information please contact the vertical transportation team at elevators@hitachi.com.au





Hitachi Australia's Channel Business Group comprises several different products and technologies including digital presentation solutions, electronic components such as Hitachi's Vein ID Biometric Authentication, consumer products, and industrial products including advanced inkjet printing units.

Consumer Products

The kitchen is the hub of the home; the gathering point for families and friends. Australians' expectations are for home appliances that are superbly built and elegantly designed. Hitachi meets these expectations with a range of uniquely featured Made in Japan, French door, bottom, and top mount refrigerators.

Hitachi Consumer Products distributes an exciting range of home appliances:

- / Made-in-Japan refrigerators
 - / Refrigerators that reflect Japanese innovation at its finest.
- / French door bottom freezer refrigerators & top freezer refrigerators
 - / A versatile, stylish and energy efficient range of refrigerators

/ 10kg, 13kg & 16kg top load washing machines

/ If space is a challenge, Hitachi has the solution with its 10kg washing machine. Its super slim dimensions (590mm wide) allow it to fit into tight spaces without ever compromising on washing needs.

/ Future-proof your laundry with Hitachi's regular-sized machine that boasts a 13kg washing capacity. This ultra-large capacity is perfect to serve a growing family.

/ One of Australia's largest capacity domestic washing machine, with a phenomenal 16kg capacity and excellent energy and water ratings.

For more information, please contact the Home Appliances team at homeappliances@hitachi.com.au

Vein ID Biometric Authentication

Hitachi's Vein ID Biometric Authentication technology is one of the most advanced biometric identification technologies. Hitachi's Finger Vein attesting technology identifies finger vein patterns that exist inside the human body, eliminating tampering while increasing reliability and security and, as everyone's finger vein pattern is individual, it provides an ideal identification method without being intrusive.

For more information, please contact ecd@hitachi.com.au





Digital Presentation Solutions

We offer an extensive range of products that are designed to help educators and professionals alike, deliver digital content in a way that's both efficient and impactful.

- / **Data Projectors:** A full range of data projectors including Ultra Short Throw and Large Venue projectors.
- / **Interactive Devices:** Interactive projectors or LCD flat panels, choose what's right for your needs.
- / **Commercial flat panel displays:** Designed to produce amazing, life-like sharp, crisp image quality in every detail, even at close viewing distances.
- / **Lecture Capture Station:** A Lecture Capture System designed as an all-in-one interactive media station for your business or classroom environment.

Using our advanced knowledge and experience of both visual and interactive hardware and software we can craft the right solution, for the right environment and requirements.

For more information, please contact the Digital Presentation Solutions team at dps@hitachi.com.au



Industrial Equipment

Known for high performance, durability and reliability, Hitachi has a wide range of sophisticated and high-quality industrial equipment for businesses of all sizes.

Some of these products include:

- Air compressors
- Chain hoists
- Ink-jet printers
- Programmable logic controllers

Various categories have been manufactured for over 100 years and, during this time, have been constantly improved and refined to become the advanced products that they are today.

For more information, please contact the Industrial Equipment team at hies@hitachi.com.au



Social Infrastructure Group

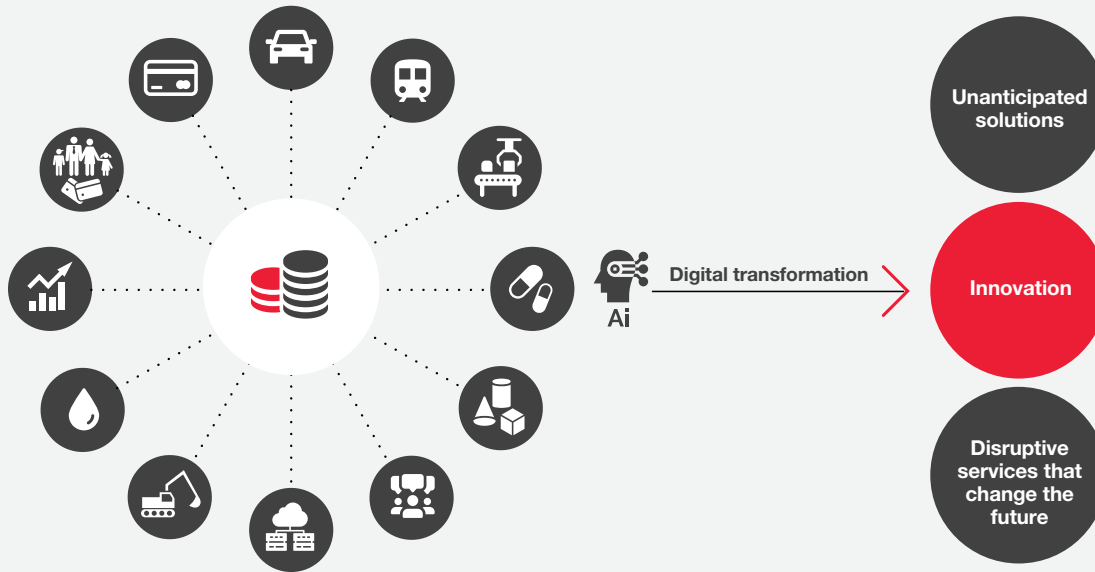
Hitachi Australia's Social Infrastructure Group focusses business operations on two key infrastructure sectors: railways and power transmission.

Hitachi has been active in these sectors for over 35 years supplying high quality and highly reliable products and solutions and earning the reputation as an industry leader.

As we move into a period of rapid growth in our cities, Hitachi aims to deliver concepts and technologies that contribute to the development and delivery of intelligent mobility solutions and smart cities.

Hitachi Australia seeks to be an innovation leader in the Australian industry, fully utilising the wider Hitachi Groups' technology capabilities, attaining further evolution in the Social Innovation Business by utilising digital technologies that create new value and services for customers.

For more information, please contact the Social Infrastructure team at social-infrastructure@hitachi.com.au



Digital Solutions Division

With our powerful IT and OT experience, Hitachi Digital Solutions Group can uniquely inspire, envision, architect and accelerate digital transformation that solves today's challenges and prepares society for the challenges of tomorrow.

The portfolio of Digital Solutions includes health, agriculture, mining, manufacturing, transportation, safety and environment solutions. Leveraging Lumada technologies we bring advanced machine learning to illuminate and bring together Data which has traditionally be siloed into disparate systems.

Advanced analytics, artificial intelligence, and machine learning are packaged into solution cores to solve business problems. Lumada's open architecture lets it run on the cloud, on premise, on the edge, or in the core.

Hitachi understands automation, and is able to provide customers a unique, single-source solution for complete integration of their physical assets and data information; offering greater speed, flexibility and efficiencies towards achieving their Industry 4.0 visions.

For more information please contact the Digital Solutions team at dsg@hitachi.com.au





Agriculture Solutions

To meet the challenges of the Australian farming community, Hitachi Australia, through a collaborative process with farmers, industry bodies and government, have developed solutions to meet the needs of the modern farmer: integrated, end to end solutions across production, processing and value chain.

Today, Hitachi offers solutions in Cattle / Sheep Management, Cropping, Horticulture and Supply Chain.

Why do farmers and agriculture businesses come to Hitachi? We provide solutions to enable:

- Data insights
- Better planning and decisions
- Improved process operations
- Increased business returns
- Improved cost structures:
Operational efficiencies, Increase revenue, Increase value of assets

In 2019, Hitachi Australia was awarded a special recognition award, as part of an internal Hitachi initiative which recognises remarkable activities that truly represent Social Innovation and contribute to enhancing Hitachi's brand values. The award, for our work with Binginbar Farms in Gollan NSW, was a collaborative effort in designing and implementing a complete industry solution, enabling Australian agricultural growers and livestock producers to ensure high-quality, targeted export markets. Team members worked closely with the farm team headed by Binginbar Farms CEO and our strategic delivery partner for the project, BizCubed, who remain an important partner for Hitachi Australia today.

For more information, please contact the Hitachi Agriculture Solutions team at derrick.thompson@hitachi.com.au



Research and Development

Hitachi's Research and Development Group established a presence in Australia in 2016. The division develops innovative solutions based on vast experience and technical expertise accumulated across a wide range of industry sectors.

They are also planting the seeds of Social Innovation by gaining insights into the social issues of the future while promoting open innovation with potential partners and stakeholders.

In Oceania, we are excited to explore new business opportunities through cocreation with Australian organisations including academic and research institutes in sectors related to mining, agriculture, transportation, healthcare, and smart cities. Working together with the New South Wales State Government, we will establish a Kyōsō Centre (collaborative creation centre) to accelerate the creation of Social Innovation in the Western Parkland City.

For more information, please contact the Research and Development team at rnd@hitachi.com.au

Hitachi Vantara Australia Pty. Ltd. Hitachi Vantara New Zealand Ltd.



Hitachi Vantara guides customers from what's now to what's next by solving their digital challenges.

Working alongside each customer, we apply our unmatched industrial and digital capabilities to their data and applications to benefit both business and society. More than 80% of the Fortune 100 trust Hitachi Vantara to help them develop new revenue streams, unlock competitive advantages, lower costs, enhance customer experiences, and deliver social and environmental value.

Our world is changing – quickly. You and your competitors will see it in smart factories, smart processes, smart spaces and more. You'll have new rules, new expectations, new workloads (think artificial intelligence and machine learning) and new approaches. You have a choice: navigate this barrage of change or risk being the disrupted.

We bring together a comprehensive portfolio of edge-to-core-to-cloud infrastructure, AI and analytics, and industrial expertise in the digital domains that matter most: Your infrastructure, your data operations, and your digital industrial transformation.

Together, we can improve quality of life, create an environmentally conscious society and help our partners raise corporate value. In doing so, we can POWER GOOD, not just for this generation, but for generations to come.

For us, it's not good enough to ask: "What can we do?" It's better to ask: "What can't we do – together?"

Maximize your infrastructure advantage.

Lead with agile data center technology that lets you choose service levels and handle varying data loads in one simple, automated and cost-effective solution.

Unleash your DataOps advantage.

Unlock the full value of your data from edge to core to cloud with the data practice that positions your organization to outmaneuver, outperform and out-disrupt the competition.

Scale your digital advantage.

Fuel unprecedented business outcomes with our unmatched digital and industrial capabilities that combine AI and analytics, digital mindsets and processes, and 110 years of industrial expertise.

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hitachivantara.com/en-anz/home.html

Hitachi Construction Machinery (Australia) Pty. Ltd.



Hitachi Construction Machinery (Australia) Pty. Ltd. is a subsidiary of Hitachi Construction Machinery Co., Ltd. (Japan) established in 1949, and a leading global manufacturer of Hitachi branded mining and construction equipment. We are part of the global and diversified Hitachi Group, one of the world's largest companies and a leading researcher and manufacturer of new technologies across a diverse range of industries.

Our position within this global network gives us unique access to vast resources and advanced technologies unrivaled within the industry. Our commitment to a more sustainable society has contributed to the design and manufacture of more environmentally-conscious products and facilities. We deliver comprehensive sales, service, and parts support to Australian customers across the mining, quarry, construction, forestry, material handling, and recycling industries through a wholly-owned national branch network.

We are also Australia's exclusive home of product sales and support for Hitachi and Bell equipment—two of the most renowned and innovative Original Equipment Manufacturer brands in the world. In addition to the range of product brands we now offer the Wenco Fleet Management Systems to assist mine sites in performing at their best.

To meet our customers' needs, we continue to expand our national support capabilities through continued investment in both our people and our facilities. As part of an extensive global network and with 26 locations throughout Australia, we are in a strong position to support our customers—24 hours a day, 7 days a week.

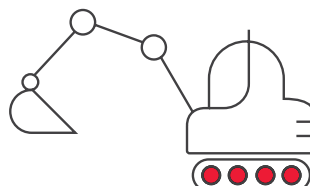
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Wenco International Mining Systems Ltd.

Wenco International Mining Systems — Advancing the digital future of mining.

Wenco extracts unrealized value for the mining industry through open interoperability, autonomous technologies, and the Industrial Internet of Things (IIoT). By leveraging our suite of solutions, Wenco customers worldwide transform their end-to-end operational performance shift by shift, hour by hour — even second by second.

Fleet management. Machine guidance. Asset health. Business intelligence. Cloud computing. Open Autonomy solutions. Grounded in our open systems philosophy, this line of Wenco solutions empowers customers with the freedom and flexibility to interoperate with any preferred solution for their unique data requirements and business processes.

A Hitachi Construction Machinery Group Company since 2009, Wenco regularly works with Hitachi's global leadership on systems research, data sciences, and IIoT initiatives. The leading-edge solutions that come from this research help mines uncover even more value as they approach



a future of increased digitization, data intelligence, and autonomous processes.

Explore the Wenco solutions below to learn how you can extract more unrealized value from your mine. For more information, please contact info@wencomine.com or visit www.wencomine.com for details.

Optimize Productivity

11% more tonnage each shift. 164 extra running hours per truck. Double-digit jumps in utilization. Wenco has a full set of solutions to drive these gains and more throughout the mining process.

Decrease Operating Costs

Fleet management and machine guidance solutions streamline production for smooth, efficient operations that cost less to run.

Extend Equipment Life

Asset health and predictive maintenance solutions track equipment performance to predict failures, prevent unplanned downtime, and extend the lifespan of equipment.


Enhance Mine Safety

From improved situational awareness to V2X proximity detection, Wenco implements practical solutions for safer operations across site.

Gain Actionable Insights

Discover opportunities for improvement by accessing all your mine's data at your fingertips.

Contact

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Bradken Limited

**Our innovation.
Your advantage.**

Bradken delivers innovative, custom-designed wear parts, services, and solutions that enhance and optimise customers' equipment performance in productivity and safety.



Leveraging almost 100 years of engineering design and manufacturing experience, Bradken works with global mining customers to deliver world-class wear solutions, fit for their unique environments. Key products include mill liners, crushing solutions, wear chutes, crawler systems, ground engaging tools, and buckets. Bradken also produces Hitachi dump truck trays. From pit to port, Bradken products and solutions solve our customers' challenges with initiative, innovation and customer care.

Our reputation for quality products and superior customer service is built on solid regional service in Oceania and globally as we partner with our customers through 40 manufacturing, sales and service centres.

Contact

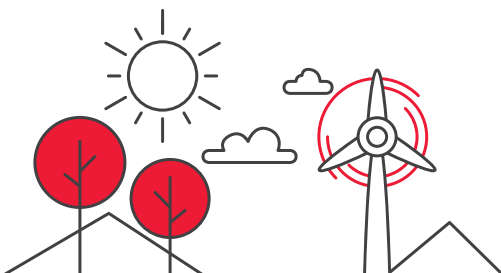
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H-E Parts International LLC



H-E Parts International (H-E Parts) is a leading independent supplier of parts, remanufactured components, and equipment to the global mining, quarrying, heavy construction, and energy sectors. H-E Parts is comprised of the following divisions:

Mining Solutions

Complete drivetrain solutions

Crushing Solutions

Crusher liner development, parts and wear product solutions

Engine Solutions

Diesel engine remanufacturing and service solutions.

Our divisions offer solutions in support of mobile surface mining equipment, fixed crushing and minerals processing equipment, and mobile construction equipment fleets. At H-E Parts, we provide our customers with a superior alternative to many of the traditional OEM channels by responsibly delivering innovative solutions that award the customer with the lowest total cost of ownership. At H-E Parts, we live by our promise of “Innovation. Not Duplication™”.

Contact

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h-e-parts.com



CablePrice (NZ) Ltd.



For more than 65 years, CablePrice has been dedicated to supplying one of the best solutions for the Heavy Diesel industry in New Zealand.

With 16 wholly-owned branches and the addition of mobile technicians who know their product, we aim to deliver a great customer experience.

We place significant emphasis on all areas from sales, service, parts, and training, producing unsurpassed skilled technicians that hold their own on the World stage.


CablePrice has a very strong focus on safety and continuous improvement along with ongoing training to ensure staff are up to date with the latest technology and developments in the industry.

CablePrice is New Zealand's sole authorised distributor for Hitachi Construction Machinery, Bell Equipment, McCloskey International, HSC Cranes, Montabert and MB Crushers in the country. CablePrice was also appointed, by Isuzu Australia, as the official authorised distributor for Isuzu Industrial and Marine Engines.

Additionally, CablePrice sell and distribute a range of trucks throughout New Zealand. Wellington branch is the regions authorised Master Truck Dealer (MTD) for Isuzu trucks. Our South Island branches are authorised sales, parts and service dealers for Mercedes-Benz, Freightliner, and Fuso trucks.

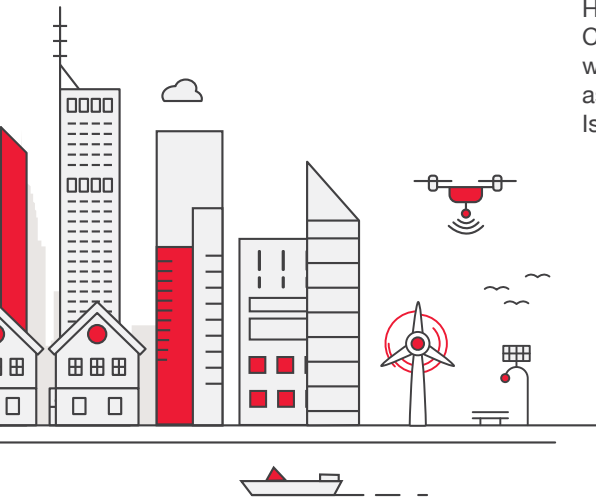
CablePrice is also an authorised service dealer in New Zealand for Scania Trucks & Buses.

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Hitachi Rail STS Australia Pty. Ltd.

Hitachi Rail is a fully integrated, global provider of rail solutions. With a presence in 30 countries and over 14,000 employees, we strive for industry-leading innovations and solutions that deliver value for our customers and sustainable railway systems to benefit communities.




In Australia, Hitachi Rail has been providing reliable, safe, sustainable and integrated rail transport systems and solutions for more than 20 years.

Our solutions ease urban mobility and solve the challenges of increasing populations in fast-growth cities and regional centres. We have integrated ETCS L2 signalling systems worldwide, and are proud to be delivering the new ETCS signalling system, and our state-of-the-art traffic management technology operating in Tokyo and London, to the Queensland city of Brisbane.

Hitachi Rail's breakthrough train management technology has also been central in the delivery of the world's first autonomous heavy freight long distance rail network, known as AutoHaul®.

We are extremely excited about the potential this breakthrough technology, which has been operating successfully in the Pilbara, Western Australia since 2018, may have on the heavy freight and resources sectors in Australia, and globally.

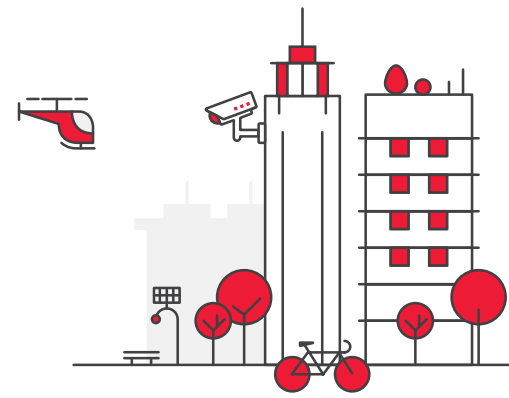
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Sullair Australia Pty. Ltd.



Sullair, a Hitachi Group Company, is a global leader in oil-free and oil-injected air compressors and accessories that delivers robust, reliable, and energy efficient compressed air solutions that are fit for Australian conditions.

Sullair is more than just a global leader in air compressors; we partner with our clients to drive innovation, diversification and growth with our compressed air solutions.

We work with a wide variety of clients, both large and small, across a diverse range of industries.

From mining, engineering and manufacturing (oil-injected compressors), to food and beverage, pharmaceutical medical industries (oil-free compressors), Sullair can supply all your air compressor needs. The comprehensive range has a global reputation for superior quality,

reliability, durability, and performance that allow you to do your job smoothly and efficiently. Sullair has a passion for solving our customer's problems by providing fit for purpose compressed air solutions and superior customer service to all of our clients around the country.

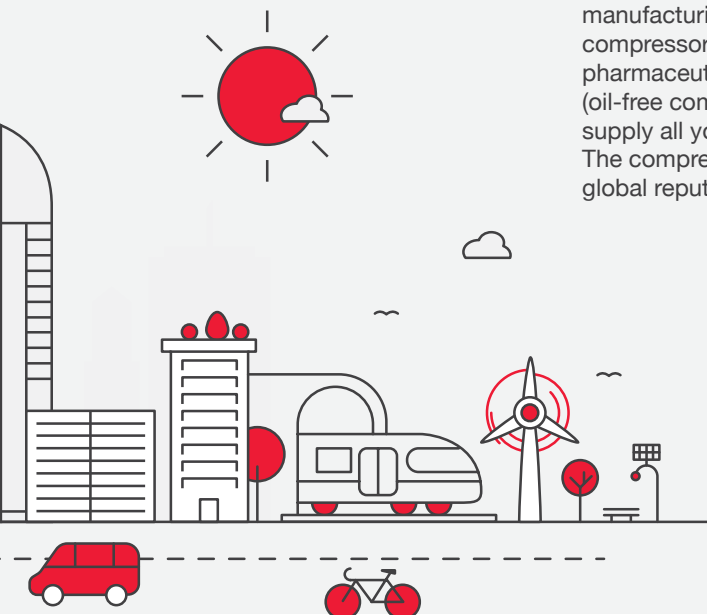
Contact

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With offices in every major city

P 1300 COMPRESSOR

sullair.com.au



Hitachi Solutions Asia Pacific Pte. Ltd.



Hitachi Solution Asia Pacific (Australia and New Zealand Branches) is a subsidiary of Hitachi Solutions, Ltd., one of the largest and highly experienced business application consulting firms, and the trusted provider of vertical industry solutions built on the Microsoft Cloud.

Hitachi Solutions Asia Pacific is 100% dedicated to the Microsoft stack and can represent it across a variety of applications. We deliver solutions designed around business needs using today's top technologies such as ERP, CRM, Field Service, IoT, and Business Analytics.

We are vertically aligned with robust, industry-specific IP curated from customer implementations of Microsoft Dynamics and the Microsoft Cloud. We have packaged our ready-to-use solutions for companies to achieve adoption and results faster.

As an organisation, we at Hitachi Solutions Asia Pacific always keep our people top of mind, may it be clients or employees. We are committed to be involved in every step of the process to ensure each relationship is built with meaningful outcomes.

We have been recognised by Microsoft as the 2020 Global Intelligent Sales & Marketing Partner of the Year, Connected Field Service Partner of the Year Finalist, and Proactive Customer Service Partner of the Year Finalist.

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Hitachi ABB Power Grids. Ltd. ABB Power Grids New Zealand Limited



Powering good for sustainable energy. We are a global leader, delivering pioneering and digital technologies as the partner of choice for enabling a stronger, smarter, greener grid.

Hitachi ABB Power Grids delivers a full suite of products and solutions across our 4 pillars: grid automation; grid integration; HV products; and, transformers. Whether it be an e-mobility solution for public transport, battery energy storage to reduce CO2 emissions and cost of energy in the grid or C&I market, an ester filled power transformer, high voltage solutions for substations, or, connecting the North and South Islands of New Zealand with HVDC Light®, Hitachi ABB Power Grids have a solution for your energy needs.

Australia hosts global R&D, design and technical lead centres for enterprise software, microgrids, metal enclosed capacitor banks, pole mounted switches and power transformers. We are a global leader with world class local capability and expertise.

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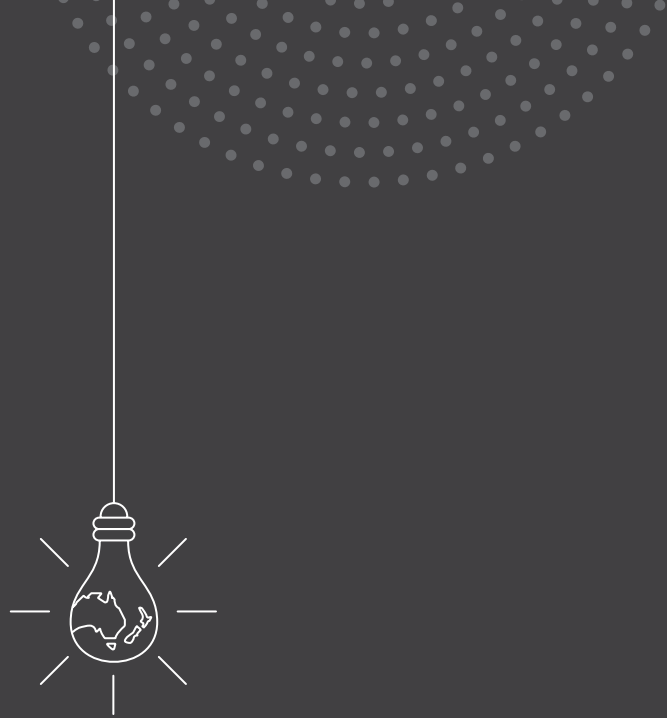
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Over 110 years of Social Innovation



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