Sloan Sinks – Designing with Hygiene, Quality and Customization

Morgan Butts – Sr. Product Line Manager Gina Wilkins – Strategic Account Manager



Presenters



Gina Wilkins Strategic Account Manager Los Angeles, CA



Morgan Butts Sr. Product Line Manager Franklin Park, IL



Learning Objectives

This webinar is designed to:

- Review best practices of hygienic sink design
- Reveal sink options for every project budget
- Discuss ways to pair restroom components with the sink, to enhancing the overall design

You will learn:

- How to make the best hygienic selections for commercial restrooms
- How to match the right sink with your project budget





AD-82000 with PVD Graphite EFX-250 ESD-500

Sink Design and Hygiene are Linked



Design Facilitates "Standard Precaution" Best Practices

- Supports proper hand hygiene
- Incorporates "touch-free" interaction
- Minimizes stagnant water supplies
- Minimizes potential injury or "slip and fall" risk
- Use is intuitive and enjoyable

Design Facilitates Proper Cleaning

- Minimizes hard-to-clean surfaces
- Utilizes resilient surface materials
- Does not require complex cleaning procedures
- Minimizes cleaning time
- Minimizes cleaning labor

Design Facilitates Proper Maintenance

- Materials support ease-of-repair
- Capable of quick on-site seamless repair
- Ease of access to key components
- Standardized components
- Common power supplies with back-up if required



COVID-19 Cleaning Guidance

For community facilities (schools, daycare centers, and business settings) that are visited by the general public

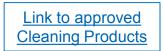
How to clean and disinfect hard (non-porous) surfaces:

- If surfaces are dirty, they should be cleaned using a detergent or soap and water prior to disinfection.
- For disinfection, most common EPA-registered household disinfectants should be effective.
 - A list of products that are EPA-approved for use against the virus that causes COVID-19 is available. Follow the manufacturer's instructions for all cleaning and disinfection products for concentration, application method and contact time, etc.



CENTERS FOR DISEASE CONTROL AND PREVENTION







- ✓ Vitreous china
- ✓ Solid surface
- ✓ Quartz
- ✓ Stainless
- × Natural stone





DSG-83000 with PVD Graphite EFX-250 ESD-500 Proprietary and Confidential

Vitreous China

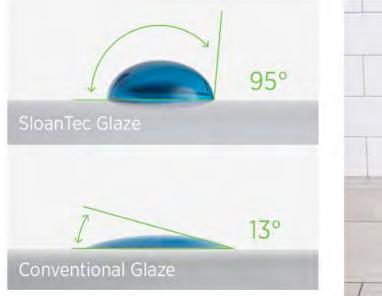
- Non-porous
- Easy to clean
- Resistant to corrosion and discoloration
- Durable but can be chipped or cracked if struck by heavy object





<u>SS-3065</u> with <u>EFX-177</u> Healthcare Faucet

SloanTec Glaze



We've got the angle

Hydrophobic properties can be measured by the contact angle of a droplet of water. In laboratory tests, SloanTec glaze achieved angles up to seven times greater than conventional glazes, and testing confirmed that surfaces with higher contact angles are far easier to clean — and keep clean.



Permanent protection

SloanTec glaze was engineered to stand up to the harsh conditions in commercial restrooms, and independent laboratory testing proved it can.

Link: SloanTec Glaze



Solid Surface

- Non-porous
- Repairable
- Resistant to:
 - Staining
 - Scratching
 - Heat
- Easy to clean

SLOAN

Seamless appearance



Quartz

- Engineered stone
- Luxurious aesthetic
- Non-porous
- Resistant to:
 - Staining
 - Scratching
 - Heat
- Not repairable
- Visible seams

SLOAN



Natural Stone

- Marble, granite, limestone, etc.
- Porous
- Professional sealant recommend every 1-5 years
- Risk of discoloration with certain cleaners
- Frequent non-abrasive/non-acidbased cleaning recommended

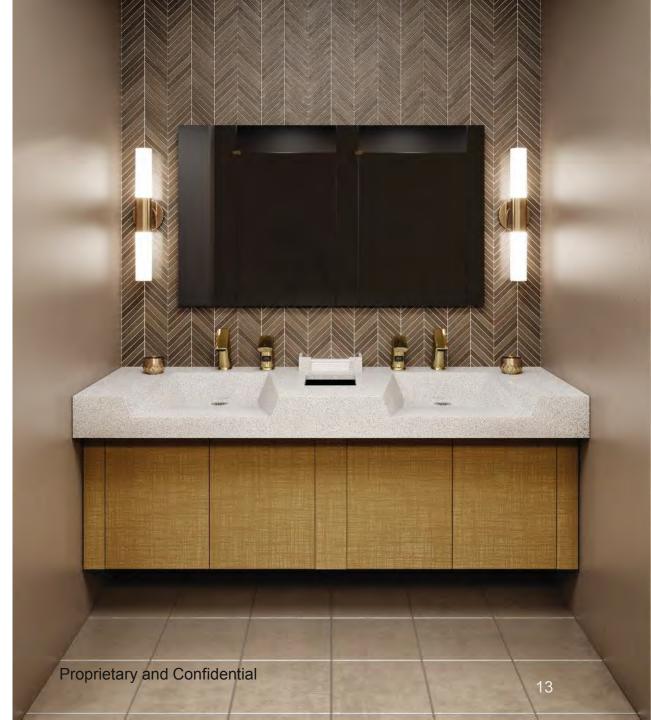


SLOAN_®

Custom Sink Design in Chiseled Soli Granite with Corduroy Finish



- 100% touch free
- Closed soap system
- Hand dryers vs. paper towels
- HEPA filters





AD-82000 with PVD Polished Brass EFX-250, ESD-500

Touch Free Products

- Ease of use
- Accessible for all users
- Reduce the spread of germs
- Keeps the restroom clean
- Various finishes available
- Matching sets





PVD Polished Brass EFX-250 and ESD-500

Proprietary and Confidential

Touch Free Products

- Ease of use
- Accessible for all users
- Reduce the spread of germs
- Keeps the restroom clean
- Various finishes available
- Matching sets





DSOF-82000 with PVD Graphite SOLIS 8186, EAF-275, ESD-2000

Proprietary and Confidential

Touch Free Products

- Ease of use
- Accessible for all users
- Reduce the spread of germs
- Keeps the restroom clean
- Various finishes available
- Matching sets





Soap System Options

- Open systems Top fill (pour)
- Closed systems New bottle

CDC, WHO, and Health Canada have issued guidelines against refillable, bulk soap dispensers (2,5,6).



- 2. Health Canada Guidance Document for Human-Use Antiseptic Drugs. December 2009. pg 32.
- Chattman M, Maxwell S, Gerba C. 2011. Occurrence of heterotrophic and coliform bacteria in liquid hand soaps from bulk refillable dispensers in public facilities. J Environ Health. 73(7):26-29.
- Zapka C, Campbell E, Maxwell S, Gerba C, Dolan M, Arbogast J, Macinga D. 2011. Bacterial hand contamination and transfer after use of contaminated bulk-soap-refillable dispensers. Appl Environ Microbiol. 77(9):2898-2904.
- Centers for Disease Control and Prevention. Guideline for Hand Hygiene in Health-Care Settings: Recommendations of the Healthcare Infection Control Practices Advisory Committee and the HICPAC/SHEA/APIC/IDSA Hand Hygiene Task Force, Morbidity and Mortality Weekly Report. October 25, 2002 / Vol. 51 / No. RR-16. Accessed at http://www.cdc.gov/handhygiene/Guidelines.html on May 18, 2010.
- 6. World Health Organization (2009) WHO Guidelines on Hand Hygiene in Health Care. Geneva, Switzerland: World Health Organization Press.



Soap System Options

- Open systems Top fill (pour)
- Closed systems New bottle

CDC, WHO, and Health Canada have issued guidelines against refillable, bulk soap dispensers (2,5,6).

- 2. Health Canada Guidance Document for Human-Use Antiseptic Drugs. December 2009. pg 32.
- Chattman M, Maxwell S, Gerba C. 2011. Occurrence of heterotrophic and coliform bacteria in liquid hand soaps from bulk refillable dispensers in public facilities. J Environ Health. 73(7):26-29.
- Zapka C, Campbell E, Maxwell S, Gerba C, Dolan M, Arbogast J, Macinga D. 2011. Bacterial hand contamination and transfer after use of contaminated bulk-soap-refillable dispensers. Appl Environ Microbiol. 77(9):2898-2904.
- Centers for Disease Control and Prevention. Guideline for Hand Hygiene in Health-Care Settings: Recommendations of the Healthcare Infection Control Practices Advisory Committee and the HICPAC/SHEA/APIC/ID5A Hand Hygiene Task Force. Morbidity and Mortality Weekly Report. October 25, 2002 / Vol. 51 / No. RR-16. Accessed at http://www.cdc.gov/handhygiene/Guidelines.html on May 18, 2010.
- 6. World Health Organization (2009) WHO Guidelines on Hand Hygiene in Health Care. Geneva, Switzerland: World Health Organization Press.





Soap System Options

- Open systems Top fill (pour)
- Closed systems New bottle

CDC, WHO, and Health Canada have issued guidelines against refillable, bulk soap dispensers (2,5,6).

- 2. Health Canada Guidance Document for Human-Use Antiseptic Drugs. December 2009. pg 32.
- Chattman M, Maxwell S, Gerba C. 2011. Occurrence of heterotrophic and coliform bacteria in liquid hand soaps from bulk refillable dispensers in public facilities. J Environ Health. 73(7):26-29.
- Zapka C, Campbell E, Maxwell S, Gerba C, Dolan M, Arbogast J, Macinga D. 2011. Bacterial hand contamination and transfer after use of contaminated bulk-soap-refillable dispensers. Appl Environ Microbiol. 77(9):2898-2904.
- Centers for Disease Control and Prevention. Guideline for Hand Hygiene in Health-Care Settings: Recommendations of the Healthcare Infection Control Practices Advisory Committee and the HICPAC/SHEA/APIC/IDSA Hand Hygiene Task Force. Morbidity and Mortality Weekly Report. October 25, 2002 / Vol. 51 / No. RR-16. Accessed at http://www.cdc.gov/handhygiene/Guidelines.html on May 18, 2010.
- 6. World Health Organization (2009) WHO Guidelines on Hand Hygiene in Health Care. Geneva, Switzerland: World Health Organization Press.





Hand Dryers vs. Paper Towels

"There are no differences in the efficiencies of removing bacteria from washed hands when hands are dried using paper towels, cloth towels, warm forced air or spontaneous evaporation."

 Mayo Clinic Proceedings, Vol. 87, Issue 8



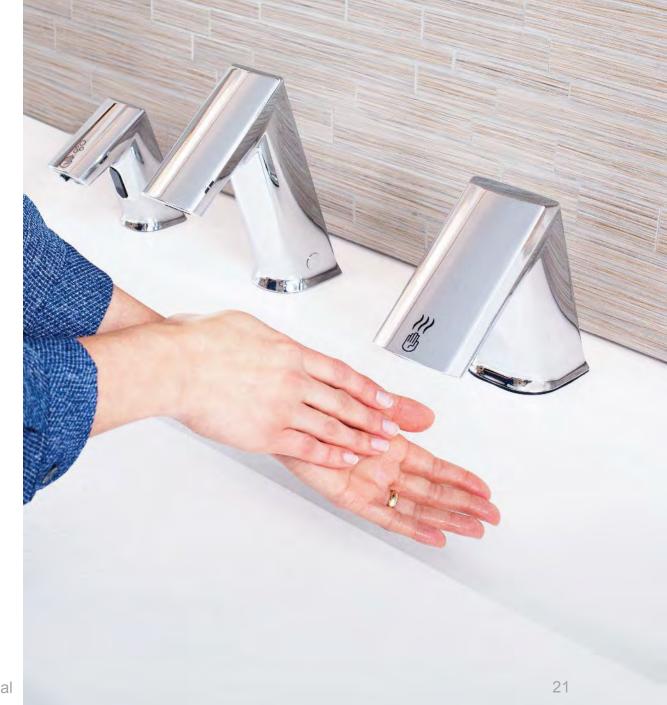


Hand Dryers vs. Paper Towels

"Researchers at Laval University in Quebec City evaluated bacterial contaminants found on unused paper towels and found 17 species of bacteria on the paper towels with the most common being Bacillus, which causes food poisoning."

American Journal of Infection Control, Vol. 40

SLOAN



HEPA Filters

- Increase effectiveness of hand washing in touch-free hand dryers
- Remove 99.97% of particles with a diameter of 0.3 microns or larger





EHD-501 in Matte White

Sink Design Options for Every Project Budget



ELRF-84000 with Custom Cabinet Enclosure EBF-650 and ESD-600 Proprietary and Confidential 23

Sink Design Options for Every Project Budget

"The Good"

• K-12 School, Class B/C Office, Small Restaurants, Healthcare, Retail

"The Better"

 Class B/C Office, Higher Ed, High-traffic Restaurants

"The Best"

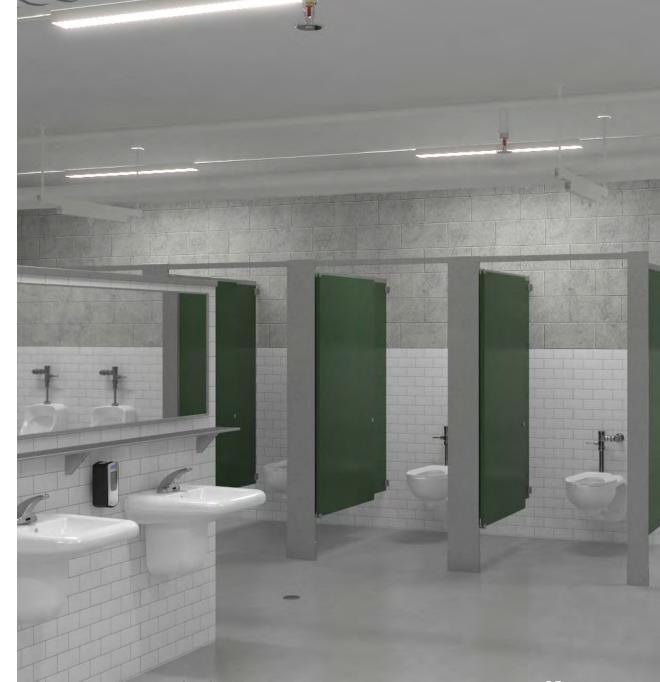
SLOAN

 Airport, High-end Mall, Upscale Grocery, Class A Office, High-end Restaurants, Hospitality



Vitreous China

- Limited design options
- Vandal resistant designs
- SloanTec Glaze









Molded Solid Surface Sinks

- Updated styles available
- Standard sizes (30", 60", 90", 120")
- Faster lead times than fabricated sinks
- Lower cost than fabricated sinks
- Limited mounting types
- Can upgrade the sink with faucets and soap dispensers





Find your favorite SloanStone design here



Molded Solid Surface Sinks

- Updated styles available
- Standard sizes (30", 60", 90",120")
- Faster lead times than fabricated sinks
- Lower cost than fabricated sinks
- Limited mounting types
- Can upgrade the sink with faucets and soap dispensers



SLOAN.

ELA-81000 with PVD Graphite ROYAL 111, EAF-350

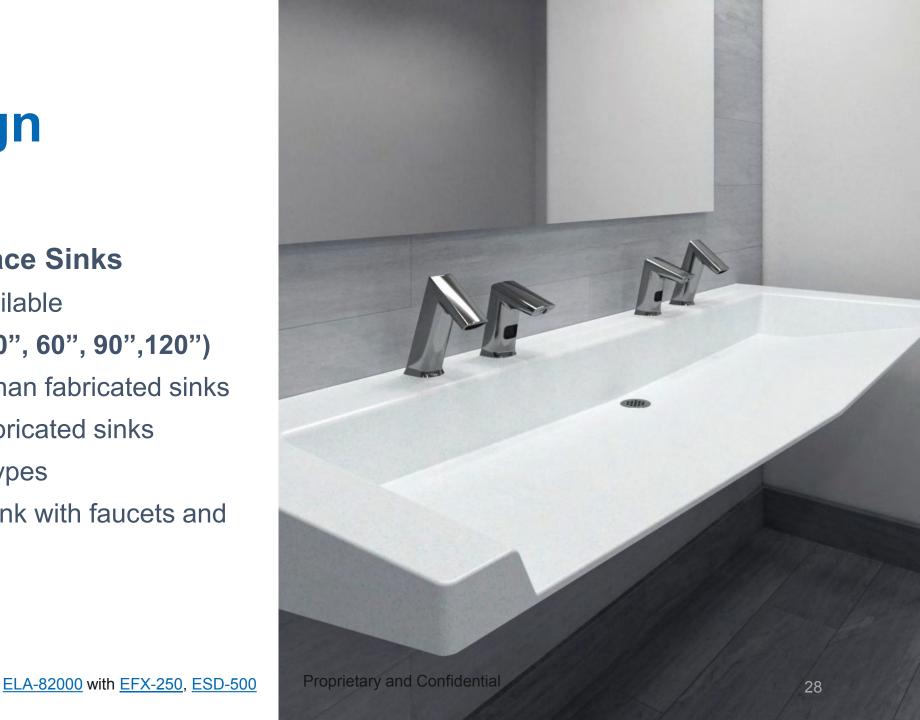
Proprietary and Confidential

Molded Solid Surface Sinks

- Updated styles available
- Standard sizes (30", 60", 90", 120")
- Faster lead times than fabricated sinks
- Lower cost than fabricated sinks
- Limited mounting types

SLOAN

• Can upgrade the sink with faucets and soap dispensers



Molded Solid Surface Sinks

- Updated styles available •
- Standard sizes (30", 60", 90", 120")
- Faster lead times than fabricated sinks
- Lower cost than fabricated sinks
- Limited mounting types

SLOAN

Can upgrade the sink with faucets and soap dispensers

ESD-1500 and EHD-501



Molded Solid Surface Sinks

- Updated styles available
- Standard sizes (30", 60", 90", 120")
- Faster lead times than fabricated sinks
- Lower cost than fabricated sinks
- Limited mounting types

SLOAN

Can upgrade the sink with faucets and soap dispensers

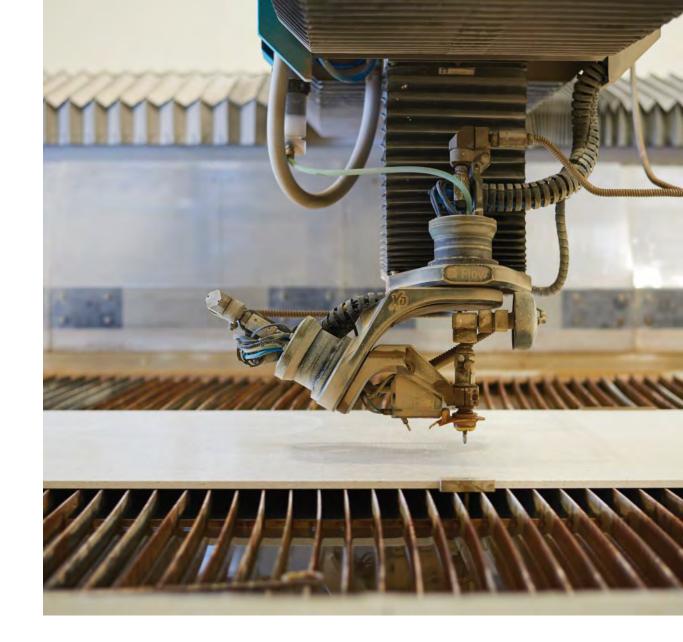
ELWF-82000 with



"Better" and "Best" Custom Fabricated Sinks

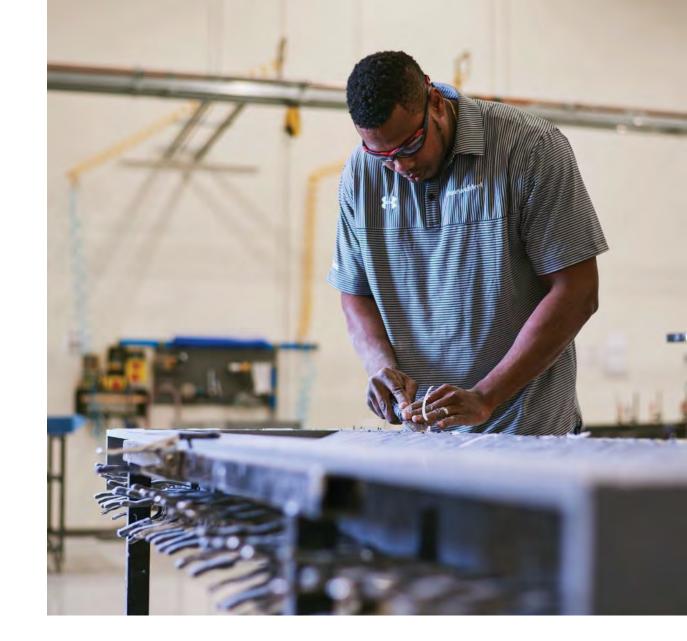


- Manufactured in USA
- Hand crafted for each project
- 5-axis water jet
- Ability to customize to your exact design needs
- Precise design and finishing
- High quality manufacturing processes
- Working toward zero landfill and carbon neutral





- Manufactured in USA
- Hand crafted for each project
- 5-axis water jet
- Ability to customize to your exact design needs
- Precise design and finishing
- High quality manufacturing processes
- Working toward zero landfill and carbon neutral

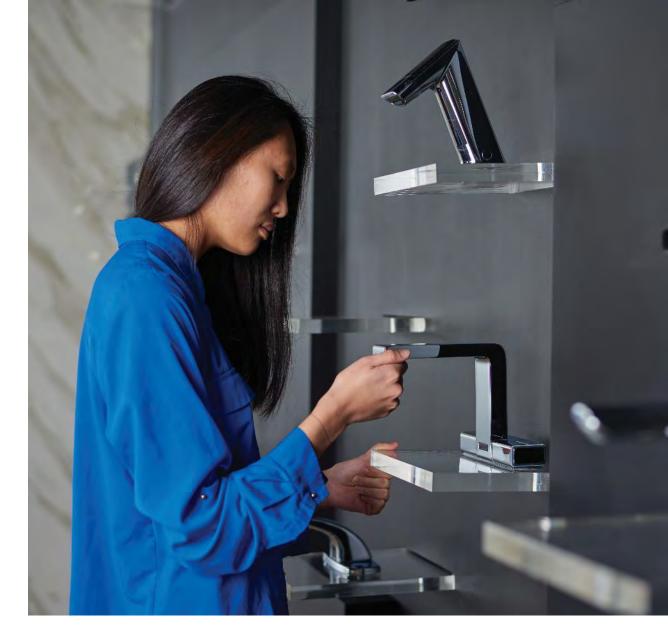




Stone and Steel Design Center

- Chief Creative Officer
- Design/innovation experts
- Showroom restrooms
- Faucet wall
- Sink material samples
- Prototyping capabilities

Contact for Design Session: DesignTeam@stoneandsteel.com

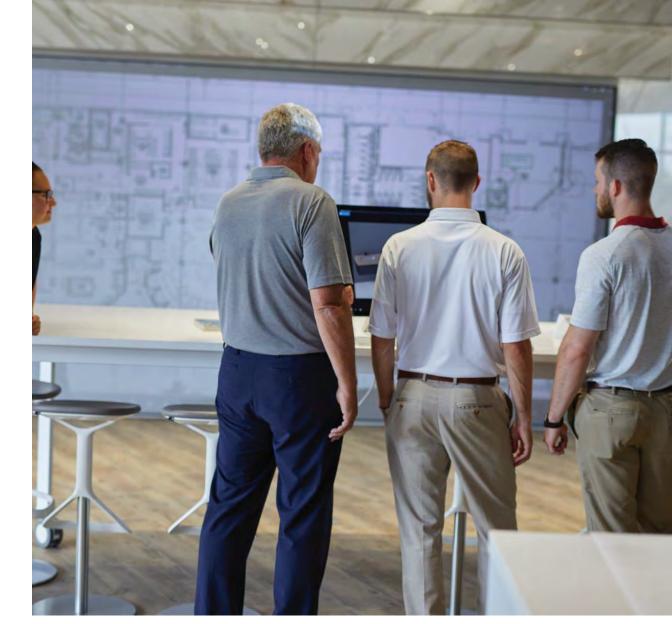




Stone and Steel Design Center

- Chief Creative Officer
- Design/innovation experts
- Showroom restrooms
- Faucet wall
- Sink material samples
- Prototyping capabilities

Contact for Design Session: <u>DesignTeam@stoneandsteel.com</u>





"Better" Sink Design Options

Fabricated Corian Sinks

- Beautiful aesthetic
- Mid-range pricing
- Customizable design
- Dimension range
- Over 100 color options
- Durable and repairable
- Additional mounting types
- Upgrade with finishes





DSVR-81000

DSWD-81000

SLOAN_®

Fabricated Corian Sinks

- Beautiful aesthetic
- Mid-range pricing
- Customizable design
- Dimension range
- Over 100 color options
- Durable and repairable
- Additional mounting types
- Upgrade with finishes



Fabricated Corian Sinks

- Beautiful aesthetic
- Mid-range pricing
- Customizable design
- Dimension range
- Over 100 color options
- Durable and repairable
- Additional mounting types
- Upgrade with finishes

SLOAN



Proprietary and Confidential

Fabricated Corian Sinks

- Beautiful aesthetic
- Mid-range pricing
- Customizable design
- Dimension range
- Over 100 color options
- Durable and repairable
- Additional mounting types
- Upgrade with finishes

SLOAN

DSG-81000 with Extended Counter and EBF-615, ESD-600



Fabricated Corian Sinks

- Beautiful aesthetic
- Mid-range pricing
- Customizable design
- Dimension range
- Over 100 color options
- Durable and repairable
- Additional mounting types
- Upgrade with finishes



Fabricated Corian Sinks

- Beautiful aesthetic
- Mid-range pricing
- Customizable design
- Dimension range
- Over 100 color options
- Durable and repairable
- Additional mounting types
- Upgrade with finishes



DSCT-86000 with PVD Polished Brass EAF-275 and ESD-2000 Proprietary and Confidential

Fabricated Corian Sinks

- **Beautiful** aesthetic
- Mid-range pricing
- Customizable design
- Dimension range
- Over 100 color options
- Durable and repairable
- Additional mounting types
- Upgrade with finishes

SLOAN



DSG-82000 with PVD Polished Brass EAF-275 and ESD-2000

Fabricated Corian Sinks

- Beautiful aesthetic
- Mid-range pricing
- Customizable design
- Dimension range
- Over 100 color options
- Durable and repairable
- Additional mounting types
- Upgrade with finishes

SLOAN

DSG-82000 with Cabinet Enclosure PVD Graphite EAF-250 and ESD-2000



Fabricated Corian Sinks

- Beautiful aesthetic
- Mid-range pricing
- Customizable design
- Dimension range
- Over 100 color options
- Durable and repairable
- Additional mounting types
- Upgrade with finishes

SLOAN



SOLIS 8111 in PVD Graphite and ST-2459



NOT ADNOT



View the AER-DEC Video



AER-DEC Integrated Sink

- All three steps without you taking any
- Minimize water on the floor
- Reduced risk of slipping and falling
- Less movement around the restroom
- All components are touch-free and integrated
- Unlimited customization



AER-DEC Integrated Sink

- All three steps without you taking any
- Minimize water on the floor
- Reduced risk of slipping and falling
- Less movement around the restroom
- All components are touch-free and integrated
- Unlimited customization

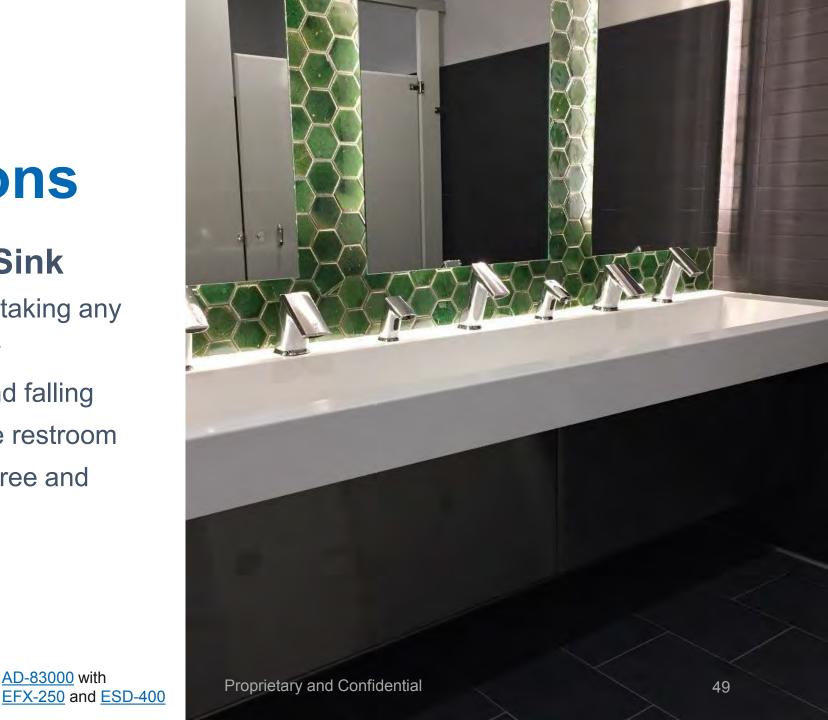


AER-DEC Integrated Sink

- All three steps without you taking any
- Minimize water on the floor
- Reduced risk of slipping and falling
- Less movement around the restroom

AD-83000 with

- All components are touch-free and integrated
- Unlimited customization



AER-DEC Integrated Sink

- All three steps without you taking any
- Minimize water on the floor
- Reduced risk of slipping and falling
- Less movement around the restroom
- All components are touch-free and integrated

AD-81000 with PVD Graphite

EFX-250, ESD-500 and CX-8158

Unlimited customization





AER-DEC Integrated Sink

- All three steps without you taking any
- Minimize water on the floor
- Reduced risk of slipping and falling
- Less movement around the restroom
- All components are touch-free and integrated
- Unlimited customization





AER-DEC Integrated Sink

- All three steps without you taking any
- Minimize water on the floor
- Reduced risk of slipping and falling
- Less movement around the restroom
- All components are touch-free and integrated
- Unlimited customization



AD-84000 with EFX-250 and ESD-400

AER-DEC Integrated Sink

- All three steps without you taking any
- Minimize water on the floor
- Reduced risk of slipping and falling
- Less movement around the restroom
- All components are touch-free and integrated
- Unlimited customization





<u>AD-82000</u> with bag hooks, <u>EFX-250, ESD-400</u>

AER-DEC Integrated Sink

- All three steps without you taking any
- Minimize water on the floor
- Reduced risk of slipping and falling
- Less movement around the restroom

Enclosure, EFX-250, ESD-500

- All components are touch-free and integrated
- Unlimited customization



AER-DEC Integrated Sink

- All three steps without you taking any
- Minimize water on the floor
- Reduced risk of slipping and falling
- Less movement around the restroom

AD-81000 with Baby Changing

Station, EFX-250, ESD-500

- All components are touch-free and integrated
- Unlimited customization



AER-DEC Integrated Sink

- All three steps without you taking any
- Minimize water on the floor
- Reduced risk of slipping and falling
- Less movement around the restroom
- All components are touch-free and integrated
- Unlimited customization



SLOAN.

AD-88000 with Baby Changing Station, <u>EFX-250</u>, <u>ESD-400</u>

AER-DEC Integrated Sink

- All three steps without you taking any
- Minimize water on the floor
- Reduced risk of slipping and falling
- Less movement around the restroom
- All components are touch-free and integrated
- Unlimited customization

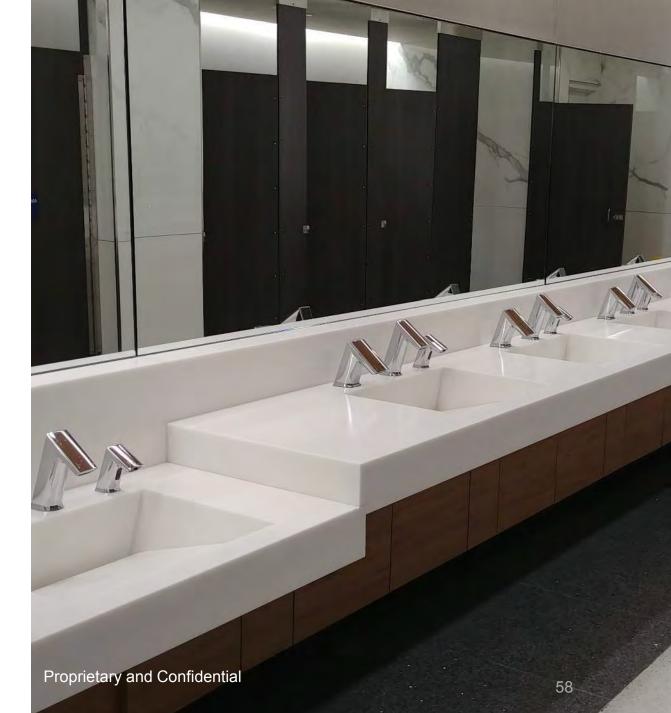




Two Tone <u>AD-82000</u> with <u>EFX-250</u> and <u>ESD-400</u>

AER-DEC Integrated Sink

- All three steps without you taking any
- Minimize water on the floor
- Reduced risk of slipping and falling
- Less movement around the restroom
- All components are touch-free and integrated
- Unlimited customization





Two Height <u>AD-86000</u> with <u>EFX-250</u> and <u>ESD-400</u>

AER-DEC Integrated Sink

- All three steps without you taking any
- Minimize water on the floor
- Reduced risk of slipping and falling
- Less movement around the restroom
- All components are touch-free and integrated
- Unlimited customization



SLOAN.

AD-84000 with PVD Polished Brass <u>EFX-250</u>, <u>ESD-400</u>

Design With Us

-		-
ALC: NOT		-
110		
	173	

Reach out to your Sloan representative

	Project Info	mation	
Real Lead Income	Facinal Ress	Latil	River.
Ichal Casche Labort Elder Provision	Andin Rebils.	Here & constation	Gentler Scholl
	Sinkinton	nation	
Tick Secolitie	Hak Halel	Roller Assellie	Bales
Habalat	Habrid Seles	Sector Colors Collec Sector	-
Touri Mate	Che lan	Budin Tor	Luminale Cales
	-	Au Bed Smille	Ran Bank Salan
tedtun	Bert Brass Sandlile Des Ball	Teach Bala	Passe Taxal Add
Terrel Secolite here stabl	Alam Court Hale	Iher Level Sale	Post Los
ben binemer familie ine dett	Bhan Bean Binne mer Helet	Alex Inc House Safe	Paris Codes
Bake Chronics Matting			una jeu Nakan
fee cuideos.	Person on Little	Rafe Jun 2002 annal	Province Research
The Party of the	Internal Us	e Doly	
Istrait Ilea Americalitie	Constitute Beles	Millinel Selese	
Hal Poiss Postick	Andi Baston		_
And provide the Designation of the	and the state of the second se	The Initial States of the 1981	the first been

Complete an

Architectural Worksheet

Sink Configuration Model

SLOAN

AD-84000 4-Station Wash Basin, 1	Plan 119"	Constanter: Varie] [Drepary Name] [Dreat Acosas] [Con, ST 2P Code] [Phone]	Duote/Project Description		
		Gity. Item # Description	Unit Price	Subjectto Tax	Line Total
		5 005116 Piskut 1 16 005116 Piskut 2	5 1000 8 700	:	\$ 501 \$ 905 \$ - \$ 5 \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ -
					5 -
		Special Notes and Instructions Once signed, place Pac, mail to e-mail 3 to the provided extreme		Subtotal Subject to Tax Discount Tax/VAT Rate Tax/VAT	\$ 148.0 \$ 148.0 \$
Biology (MCUTE) MM Mod Move 21/022 Mod Move 21/022 Mod Move 21/022	anderska utoka u in Datu	Above information is not an involue and	nly an estimate of keniloes/goods des	S & P Total	5 15) 5 177.8
Annual An	Autorative and according to Autor	Payment will be addected in prior to pr Phease confirm your acceptance of this quote by signing the document			

Review your drawing

Receive your quote



Design With Us



Place your order

Request Sloan installation supervision Post installation support

Enjoy your beautiful restroom



Resources Available

Visit our website

- Spec sheets
- BIM models
- CAD drawings
- Case studies
- Product videos
- Installation instructions

Contact us

- Architect/Interior Designer
 - See Next Page
- Engineer/Contractor/Wholesaler
 - Find your Local Sales Rep



Strategic Account Managers

Name	Region	Email
Gina Wilkins	West Coast	Gina.Wilkins@sloan.com
Kim Darke	Mid-West	Kim.Darke@sloan.com
Shelly Sturgis	New York	Shelly.Sturgis@sloan.com
Kirk Gruben	South Central – Dallas	Kirk.Gruben@sloan.com
Mary Phelps	South Central - Houston	Mary.Phelps@sloan.com



Thank You - Questions?



I MEL INST

Training Comments, Questions, or Suggestions?

Andrew Warnes Manager – Technical Training Sloan Valve Company 10500 Seymour Avenue Franklin Park, IL USA 60131-1259

Office: +1-800-982-5839 E-mail: <u>training@sloan.com</u> Web: <u>www.sloan.com</u>

