

**Free Cyber Tips and  
Bad Jokes!**

**@patrickcleary01**

## SEC REQUIREMENTS FOR CYBERSECURITY: A DIY GUIDE

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**We Empower Investors Through Education | Affordable Alpha**

# Objectives

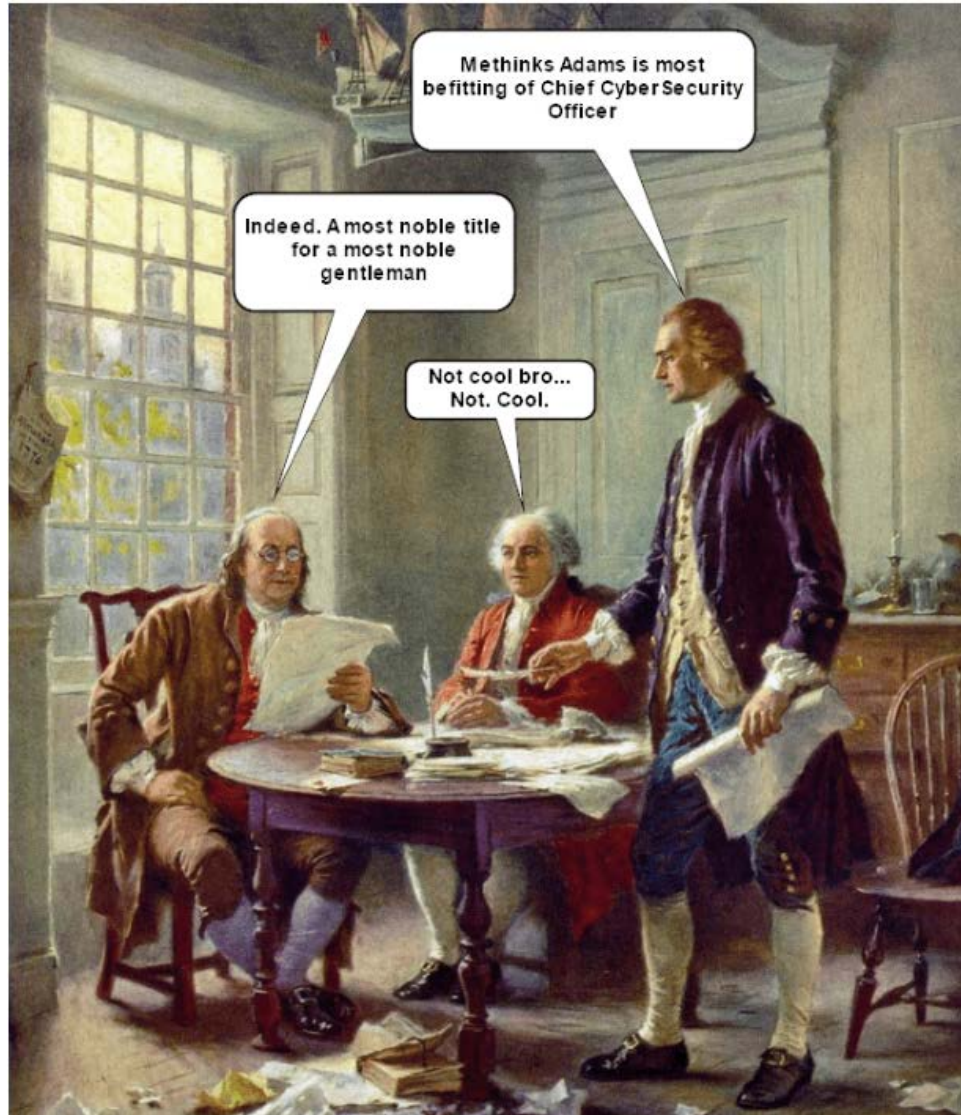
Provide a quick overview of what cybersecurity is

Demonstrate that basic cybersecurity is quite “doable” for RIAs

Provide next steps to build an efficient, effective cybersecurity program

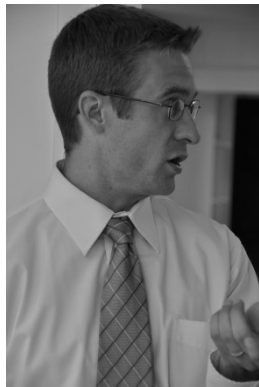


# Congrats! You are the Cybersecurity Officer for your firm!!!



Our Firm Impact Mission and *Passion*:

# We Empower **Investors** Through **Education**



*In order to*

**Develop Sustainable Investors**



# You can be a cyber geek! ZERO IT experience in my prior life



Source: Animal House

2000-2004

- Wharton undergrad
- Finance, Accounting, Chipotle
- (Note: I am not John Belushi)



Source: Alpha Architect

2004-2008

- Marine Corps (Combat Engineer)
- Blow stuff up and build stuff
- Tech experience limited to DVD player



Source: Alpha Architect

2008 - today

- Harvard Business School for MBA
- Consultant (Boston Consulting Group)
- COO / CCO, Alpha Architect
- Pending MS in Cybersecurity (2019)



# Many scary things can be solved with a simple approach...

## Plague



Source: [Factinate.com](http://Factinate.com)



Source: [Amazon.com](http://Amazon.com)

## Polio



Source: [Catalogue archives.gov](http://Catalogue archives.gov)



Source: [vaccines.gov](http://vaccines.gov)

## Mother In-law



Source: [Quora.com](http://Quora.com)



Source: [Aeroflot](http://Aeroflot)

# ...but poor knowledge can create bad solutions

## Plague



Source: [Factinate.com](http://Factinate.com)



*"Swallow-eth  
three turnips  
whole, lest the  
plague befall ye"*

## Polio



Source: [Catalogue archives.gov](http://Catalogue archives.gov)



*"Give Oxygen  
through the lower  
extremities, by  
positive electricity"*

## Mother In-law



Source: [Quora.com](http://Quora.com)



*"Look honey! This  
home has an  
in-law suite!"*



## First – let's define cybersecurity

# cybersecurity (sigh-brr-seh-cure-ih-tee)

(noun)

*Money pit. A black hole for IT dollars to disappear*

*Catalyst for converting profits into losses ("lawyer" - synonym)*

(sentence) "Tommy, we can't buy groceries this week, we spent all of our food budget on cybersecurity"





# To be clear, cybersecurity **MUST** be taken seriously...



2013-2014

3 Bn user accounts



May, 2014

145 Mn user accounts



2013

4 Mn security clearance applications



Feb, 2016

\$101Mn stolen, almost \$1Bn

## ...and regulators are upping their game



Source: SEC

- 2014 Cybersecurity Examination Sweep
- 2015 – Launched Cybersecurity Exam Initiative
- 2016 – EDGAR filing portal hacked. Major political pressure
- 2018 – Fines Voya (BD/IA) \$1M for poor cybersecurity controls
- 2018 – warning companies to enhance cyber controls or risk violating federal law



*"I'm just getting warmed up!"*

# No shortage of third party solutions for Advisors...



*You need cyber insurance custom tailored for Advisors*

*These computers are obsolete, you need new ones!*

*You need a special server room with onsite monitoring!*

*You definitely need legal opinions here*

*Have you considered our cyber consulting practice?*

*Try our turnkey compliance portal*

*We have special encryption tools just for you*

*We handle all aspects of vendor management*

*You need our WHAM-O cloud service*

*Try our cutting edge SEC cyber exam simulator*

## How about a different approach?

Common sense

Low cost

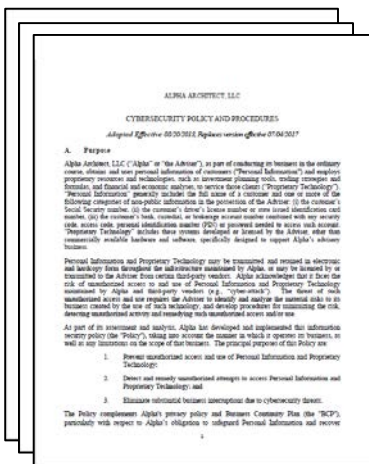
Robust

Use vendors as needed, but not by default



# A robust cybersecurity program rests on three elements

## Cybersecurity Manual



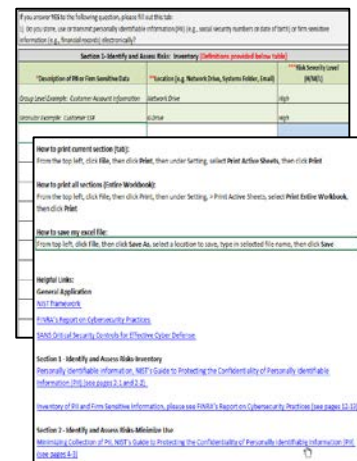
Source: Alpha Architect, FINRA

## Enabling Processes

Cybersecurity Compliance Tracker	
✓	Q1 - Cybersecurity Compliance
✓	QUARTERLY TASKS - Q1
✓	Q2 - Cybersecurity Compliance
✓	QUARTERLY TASKS - Q2
✓	Q3 - Cybersecurity Compliance
✓	ANNUAL TASKS - Q3
✓	QUARTERLY TASKS - Q3
✓	Q4 - Cybersecurity Compliance
✓	QUARTERLY TASKS - Q4

Source: Alpha Architect, FINRA

## Risk Assessment



Source: Alpha Architect, FINRA

What we do

How we do it

How we get better

# Step 1: Go to SEC and learn what the standards are

https://www.sec.gov/spotlight/cybersecurity

(ICOs)

Implementation of Dodd-Frank Act

Interactive Data and XBRL Initiative

Investor Advisory Committee

Jumpstart Our Business Startups (JOBS) Act

Market Structure and Data Analysis

Microcap Fraud

Money Market Funds

Regulation SCI

SEC and Fintech

Whistleblower Awards

related misconduct by utilizing the division's substantial cyber-related expertise.

## SEC Resources

Investors	Issuers / Public Companies	<b>Investment Advisers / Investment Companies</b>	Brokers and Dealers	Self Regulatory Organizations
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**Investment Advisers/Investment Companies**

Regulation S-P

**Regulation S-ID**

Subpart C - Regulation S-ID: Identity Theft Red Flags

[Adopting release](#)

**Compliance Rules**

[Investment Company Act Rule 38-1](#)

[Investment Advisers Act Rule 206\(4\)-7](#)

Adopting release for ICA Rule 38-1 and IAA Rule 206(4)-7 (see Section II(A)(1) of the Adopting Release, which provides additional information about issues that the policies and procedures of funds or advisers should consider, certain of which are related to cybersecurity)

**Engaging Government Agencies and Industry**

Cybersecurity Guidance for Investment Advisers and Registered Investment Companies

Guidance on Business Continuity Planning for Registered Investment Companies

**Assessing Market Participant Readiness**

- [OCIE August 2017 – Observations from Cybersecurity Examinations](#)
- [OCIE May 2017 – Cybersecurity: Ransomware Alert](#)
- [OCIE September 2015 Cybersecurity Examination Initiative](#)
- [OCIE Summary of 2014 Cybersecurity Examination Sweep](#)

[SEC Cybersecurity Roundtable](#)

investigations, including cyber investigations.

## Email Updates

Signup for news about this topic.

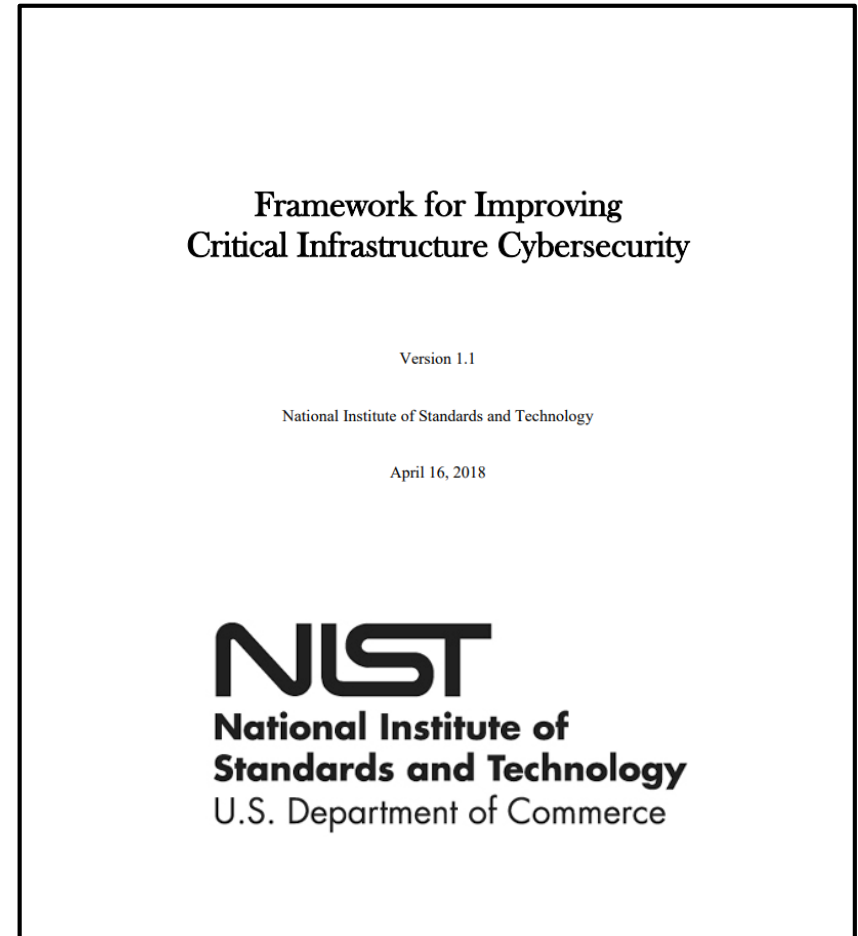
[Subscribe](#)

**Read all of these**



Source: SEC

## Step 2: Go to NIST cybersecurity section, read framework



Source: NIST



## Step 3: Export NIST framework and write your manual



**NIST**  
**CYBERSECURITY FRAMEWORK**

**Framework Documents**

**Framework** -

- Version 1.1 (PDF)
- Version 1.1 (Excel)

**New to Framework** +

**Perspectives** +

**Success Stories** +

**Online Learning** +

**Evolution** +

**Frequently Asked Questions** +

**Events and Presentations**

**Related Efforts (Roadmap)**

**Informative References** +

**Resources** +

**Newsroom** +

**Cybersecurity Framework Version 1.1**  
(April 2018)

- [Letter to Stakeholders](#)
- [Framework V1.1 \(PDF\)](#)
- [Framework V1.1 \(PDF\) with markup](#)
- [Framework V1.1 Core \(Excel\)](#)

**Cybersecurity Framework Version 1.0**  
(February 2014)

- [Framework V1.0 \(PDF\)](#)
- [Framework V1.0 Core \(Excel\)](#)

[Information Technology and Cybersecurity](#)

*Download Excel Version from NIST website...*

Function	Category	Subcategory
		<b>ID.AM-1:</b> Physical devices and systems within the organization are inventoried
		<b>ID.AM-2:</b> Software platforms and applications within the organization are inventoried
		<b>ID.AM-3:</b> Organizational communication and data flows are mapped
		<b>ID.AM-4:</b> External information systems are catalogued
		<b>ID.AM-5:</b> Resources (e.g., hardware, devices, data, time, personnel, and software) are prioritized based on their classification, criticality, and business value
		<b>ID.AM-6:</b> Cybersecurity roles and responsibilities for the entire workforce and third-party stakeholders (e.g., suppliers, customers, partners) are established

**Asset Management (ID.AM):** The data, personnel, devices, systems, and facilities that enable the organization to achieve business purposes are identified and managed consistent with their relative importance to organizational objectives and the organization's risk strategy.

*...and write a step that meets each subcategory*

Source: NIST





## Step 3 (example): “ID.AM-1” – inventory of physical assets

Subcategory
<b>ID.AM-1:</b> Physical devices and systems within the organization are inventoried



*“Acme Advisors will inventory all desktops, laptops, and mobile phones annually and check inventory monthly.”*

Source: NIST

# Step 4: Download the FINRA small firm cybersecurity checklist

[www.finra.org/industry/cybersecurity#checklist](http://www.finra.org/industry/cybersecurity#checklist)

- » Vendors and Consultants
- » Non-FINRA Resources

## SMALL FIRM CYBERSECURITY CHECKLIST

FINRA has created a [Checklist for a Small Firm's Cybersecurity Program](#) (Excel 114 KB) to assist small firms in establishing a cybersecurity program to:

- » identify and assess cybersecurity threats, protect assets from cyber intrusions
- » detect when their systems and assets have been compromised
- » plan for the response when a compromise occurs
- » implement a plan to recover lost, stolen or unavailable assets

[Download the Cybersecurity Checklist](#)

This checklist is primarily derived from the National Institute of Standards and Technology (NIST) Cybersecurity Framework and FINRA's [Report on Cybersecurity Practices](#).

Use of this checklist does not create a "safe harbor" with respect to FINRA rules, federal or state securities laws, or other applicable federal or state regulatory requirements.

Source: FINRA



# Step 5: Complete the checklist and identify gaps / needs

**Section 1- Identify and Assess Risks: Inventory (Definitions provided below table)**

**Section 2- Identify and Assess Risks: Minimize Use**

Location (e.g. Network)	*Business	** Business objective can be accomplished without	***Risk Severity Level
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**Section 3- Identify and Assess Risks: Third Party**

**Section 4- Protect: Information Assets**

**Section 5- Protect: System Assets**

*System	** Risk to Firm if System is Inoperable	*** Password Protection Installed	^ Malware/Anti-Virus Protection	^^ Regularly Scheduled Backups	^^^ Remediation Needed?
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**Section 6- Protect: Physical Assets**

PII or Firm Sensitive Data	Location	*Is P...	^ Device	Only authorized	^^ Remediation Needed?
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**Section 9 - Detect: Penetration Testing**

Penetration Testing place for:	Tested?	Date tested	Problems/Vulnerabilities Identified	Risk Severity Level (H/M/L)	Remediation Needed?	Remediation
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**Section 10 - Detect: Intrusion**

System	Has the firm implemented an IDS	Does the IDS have intrusion protection	Risk Severity Level (H/M/L)	Remediation Needed?	Remediation
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**Section 11 - Response Plan**

**Section 12- Recovery**

In recovery, administrators restore systems to normal operation, confirm that the systems are functioning normally, and remediate vulnerabilities to prevent similar incidents. If the answer to one of the below questions is **No**, firms should conduct a risk assessment and decide whether to invest in the process to remediate.

Controls	Risk Severity Level (H/M/L)		Remediation Needed?		Remediation Status
	Yes/No		Yes/No	Remediation Steps	

12 action packed worksheets of fun!

# Step 5: Checklist generates a list of “to-dos” → do them!

**Cybersecurity Summary Report**

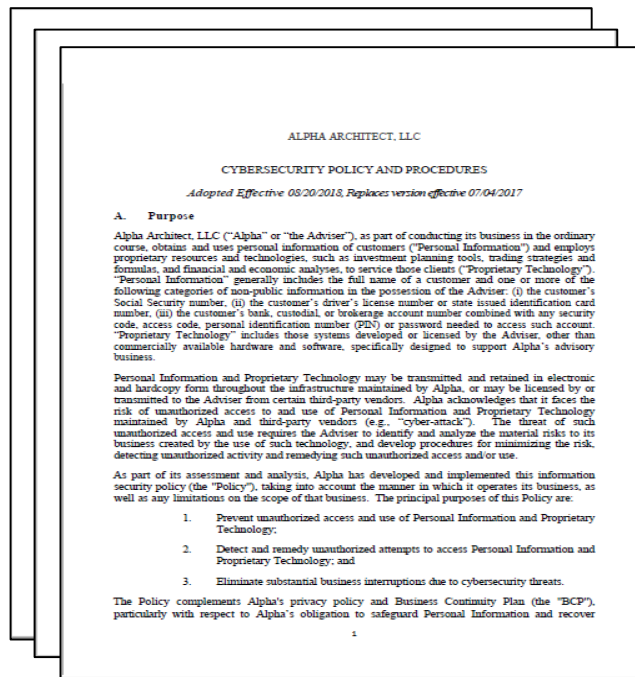
Firm Name:	0
Person(s) Responsible for Cybersecurity Program:	0
Last Updated:	January 6, 1900
Last Updated: (FINRA's last update)	Version 1.1 December 2016

**Cybersecurity Summary Report:** This report consolidates your responses from sections 1-12 and can be used understand where your cybersecurity risks are, where you may need to dedicate budget and resources to remediate, and where you can choose to accept the risk. This report may also be useful for executive and board level updates. The report includes 10 responses per section. If you would like to add more rows please contact us at [memberrelations@FINRA.org](mailto:memberrelations@FINRA.org). Note you can filter your report by clicking on the down arrow on the column you would like to sort, check the boxes for the data you want to display, then click okay.

Cybersecurity Function	Firm Asset	Risk	Need to Remediate?	Remediation Status
1 Section 2 - Identify and Assess Risks: Minimize Use	Group Level Example: Customer Account Information	High	0	0
1 Section 2 - Identify and Assess Risks: Minimize Use	Granular Example: Customer SS#	High	0	0
1 Section 2 - Identify and Assess Risks: Minimize Use	0	0	0	0
1 Section 2 - Identify and Assess Risks: Minimize Use	0	0	0	0
1 Section 2 - Identify and Assess Risks: Minimize Use	0	0	0	0
1 Section 2 - Identify and Assess Risks: Minimize Use	0	0	0	0
1 Section 2 - Identify and Assess Risks: Minimize Use	0	0	0	0
1 Section 2 - Identify and Assess Risks: Minimize Use	0	0	0	0
1 Section 2 - Identify and Assess Risks: Minimize Use	0	0	0	0
1 Section 2 - Identify and Assess Risks: Minimize Use	0	0	0	0
2 Section 3 - Identify and Assess Risks: Third Party	0	0	0	0
2 Section 3 - Identify and Assess Risks: Third Party	0	0	0	0
2 Section 3 - Identify and Assess Risks: Third Party	0	0	0	0
2 Section 3 - Identify and Assess Risks: Third Party	0	0	0	0
2 Section 3 - Identify and Assess Risks: Third Party	0	0	0	0
2 Section 3 - Identify and Assess Risks: Third Party	0	0	0	0
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2 Section 3 - Identify and Assess Risks: Third Party	0	0	0	0
2 Section 3 - Identify and Assess Risks: Third Party	0	0	0	0
2 Section 3 - Identify and Assess Risks: Third Party	0	0	0	0
3 Section 4 - Protect: Information Assets	Group Level Example: Customer Account Information	High	0	0

Source: FINRA, Alpha Architect

Summary Report tells you what you should fix / improve



Source: Alpha Architect, FINRA

Be sure to update your cybersecurity manual too!

## Step 5: Lots of low hanging fruit to help you!

Compliance Manual?



NIST Framework (Excel)

Risk Assessment?



FINRA Small Firm Checklist

Encryption?



Windows Bitlocker (on!!!)

2 Factor?



Google Suite (on!!!)

Updates / Patches?



Windows Defender (on!!!)

Cloud?



Google Drive (FedRamp'd!)

Network security?



Buy a new router!

Vendor Management



SOC-2? Ask helpdesk?

Network Map?



PowerPoint and elbow grease

Alerts?



DHS Cert Listserve



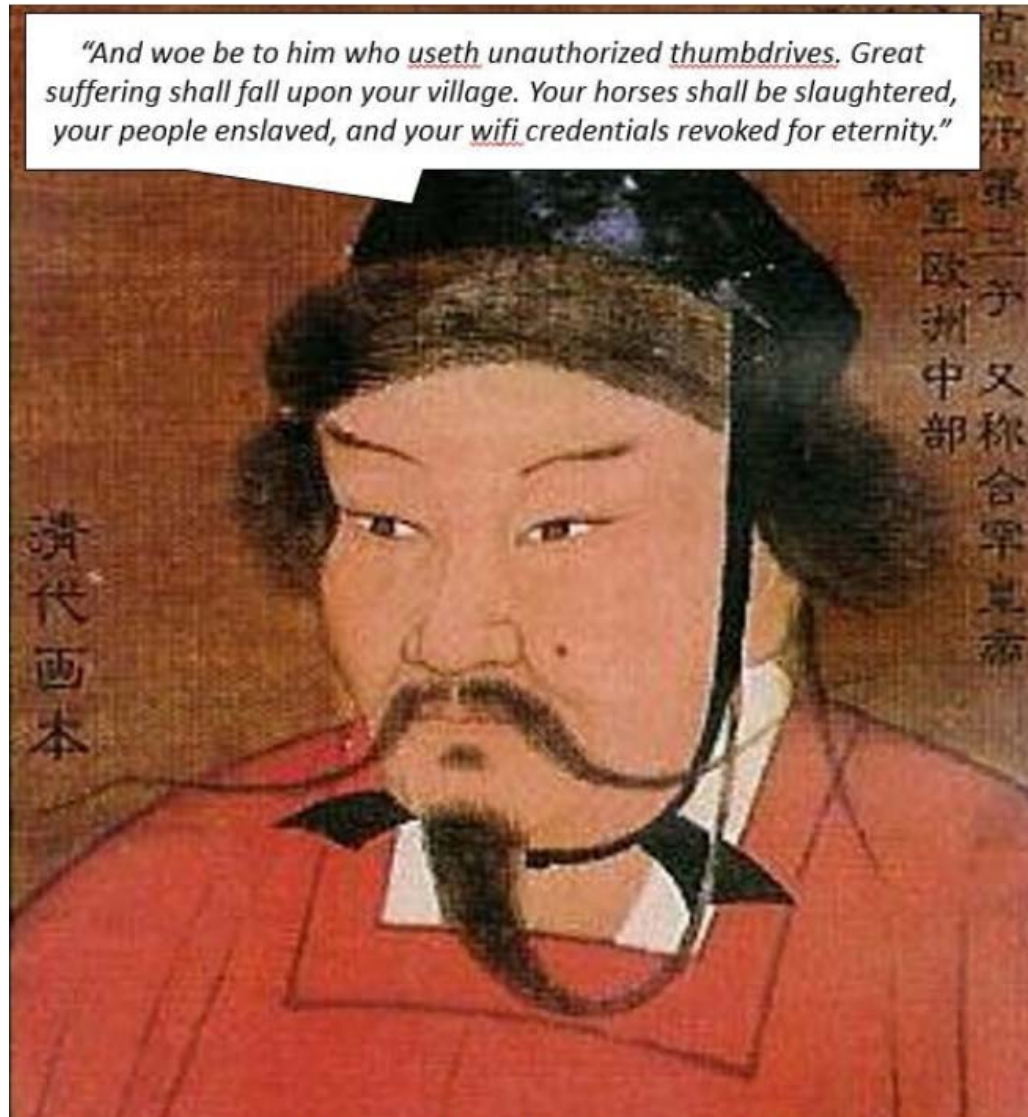
## Step 6: Implement a simple process to carry out your manual

	<input type="checkbox"/> Cybersecurity Compliance Tracker
✓	<input type="checkbox"/> Q1 - Cybersecurity Compliance
✓	<input checked="" type="checkbox"/> QUARTERLY TASKS - Q1
✓	<input type="checkbox"/> Q2 - Cybersecurity Compliance
✓	<input checked="" type="checkbox"/> QUARTERLY TASKS - Q2
✓	<input type="checkbox"/> Q3 - Cybersecurity Compliance
✓	<input checked="" type="checkbox"/> ANNUAL TASKS - Q3
✓	<input checked="" type="checkbox"/> QUARTERLY TASKS - Q3
✓	<input type="checkbox"/> Q4 - Cybersecurity Compliance
✓	<input checked="" type="checkbox"/> QUARTERLY TASKS - Q4

Source: Alpha Architect, FINRA

- I *Go through your manual, highlight key "to do" items*
- II *Write down these steps, with calendar reminders*
- III *Have "sign-off" process to document completion*

## Step 7: Train your employees!!!



Ogadai Khan, Second Khan of the Mongol Empire, conqueror of the Jin Dynasty, and Cybersecurity Overlord of All that is Living, pictured here during an annual cybersecurity training module given to Mongolian forces (c. 1231 AD).

Source: Wikipedia

## A few blog posts to help

[How to build an Investment Advisor Cybersecurity program](#)

[SEC Cybersecurity Requirements for RIAs](#)

[Vendor Management and Cybersecurity Compliance for RIAs](#)

[Penetration Testing for Financial Advisors](#)





## Key takeaways

Read the NIST framework – the SEC reads it too

Writing your manual = knowing your manual

Low hanging fruit can get 80% of the tech covered

Documentation of processes is critical

Use common sense – do you need an SSN for KYC?

Learning is cumulative. You don't need to be an expert day one



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