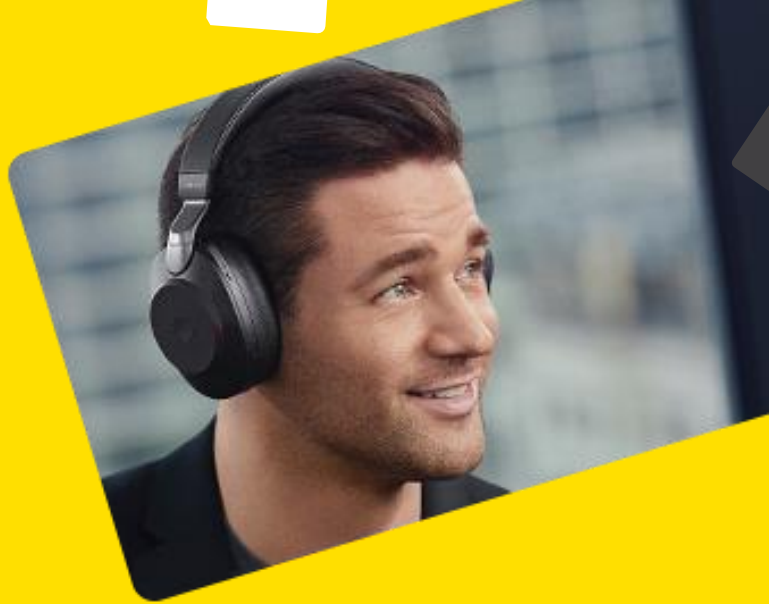


## Channel Promos & Programs

Q1 2021



### For you:

#### For every 25 Evolve series headsets or earbuds sold, you will earn 1 Free

Sell 25 Evolve Series headsets or earbuds on a single PO and complete the [online claim form](#) for verification to receive 1 FREE Evolve device.

You are eligible to receive up to 5 Jabra Evolve Series devices through this offer.

Terms and Conditions apply.

This offer is valid through June 30, 2021

[Learn more >>](#)

#### Sell 10 BlueParrott headsets, get 1 BlueParrott or Jabra Speak 710

Receive a free BlueParrott headset or Speak 710 when your customer purchases any combination of 10 x BlueParrott headsets on a single PO and completes the [online claim form](#) for verification.

Terms and Conditions apply.

This promo is valid through December 31, 2021

[Find out more >>](#)

#### Steps to follow to claim your device:

- Both you and your customer need to complete a claim submission for verification
- Our Jabra team will contact the eligible reseller partner once the claim is verified and approved
- Limit up to (5) Free devices allowed per reseller partner contact per promotion
- Notify your customer about these promotions! They must submit their claims for you to earn your free product.

#### Winning deals feels good. It feels so much better when you earn One Rewards!

For Q1 2021, Jabra PanaCast (1,500 points), Jabra Speak 750 (850 points), Evolve2 85 (400 points), Engage 75 (250 points), and a number of the BlueParrott headsets (250 points) generate a lot of rewards points when selling these models.

Not part of the One Rewards program?

Don't delay earning points - [sign-up](#) now.

Before you sign-up, ask your Manager if your company allows employees to participate in the program. Not all Reseller Management allow their employees to participate in our program.

[Sign-in now >>](#)

#### Are you familiar with our North America Public Sector Program?

Up to 15% in upfront discounts available.\* Bring us a new customer and register the deal. Offer valid until December 31, 2021.

Contact your Jabra team [Sales@Fontel.com](mailto:Sales@Fontel.com) for more details or login to [One Zone](#) to download the US Public Sector and Canada Public Sector Program flyers.

This discount cannot be combined with any other special pricing without permission from Jabra, and end user account information must be provided to receive the discount. Jabra Consumer products excluded. This promotion is available to Jabra Authorized Channel Partners in North America.

# For Your Customers:

**For every 25 Evolve series headsets/earbuds purchased, the customer earns 1 Free**

Purchase 25 Evolve Series headsets or earbuds on a single PO and complete the [online claim form](#) for verification to receive 1 FREE Evolve device.

Customers are eligible to receive up to 5 Jabra Evolve devices through this offer.

Terms and Conditions apply.

This offer is valid through June 30, 2021

[Learn more >>](#)

**Purchase 10 BlueParrott headsets, get 1 BlueParrott or Jabra Speak 710**

Customers receive a free BlueParrott headset or Speak 710 when purchasing any combination of 10 units of BlueParrott headsets on a single PO.

Terms and Conditions apply.

This promo is valid through December 31, 2021

[Find out more >>](#)

## Steps to follow to claim your device:

- Both you and your customer need to complete a claim submission for verification
- Our Jabra team will contact the eligible customer once the claim has been verified and approved
- Limit up to (5) Free devices allowed per customer per promotion

## Our Technology Refresh Program for collaboration cameras, cordless and corded products

End customers upgrading their unified communications devices earn rebates when they send in their old devices.

**Cameras** – up to \$150 per unit for non-Jabra huddle room cameras

**Speakers** – up to \$40 per unit for non-Jabra personal or huddle room speaker

**Wireless** – up to \$40 per unit for any non-Jabra wireless headset

**Corded** – up to \$20 per unit for any non-Jabra corded solution

Terms and conditions apply.

This offer is valid through December 31, 2021

[Full details here >>](#)