HashiCorp

Corporate Fast Facts

HashiCorp provides infrastructure automation software for multi-cloud environments.

Company Overview

Founding: 2012

Founders: Mitchell Hashimoto, Co-founder & CTO and Armon Dadgar, Co-founder & CTO

Chief Executive Officer: David McJannet

Leadership Team:

- Brandon Sweeney, Chief Revenue Officer
- Ash Nangia, VP Support & Customer Success
- Marc Holmes, VP of Marketing
- Navam Welihinda, VP of Finance
- Preeti Somal, VP of Engineering
- Talha Tariq, Chief Security Officer
- James Bayer, VP of Product Management
- Kevin Fishner, Chief of Staff
- Burzin Patel, VP Alliances
- Paul Warenski, General Counsel
- Jeff Harper, Chief People Officer

Headquarters: San Francisco, CA. 85% of HashiCorp employees work remotely, strategically distributed across more than a dozen countries.

Number of employees: ~1000

HashiCorp Board of Directors:

- Dave McJannet, CEO at HashiCorp
- Mitchell Hashimoto, Co-founder and CTO at HashiCorp
- Armon Dadgar, Co-founder and CTO at HashiCorp
- Glenn Solomon, Managing Partner at GGV Capital
- Navin Chaddha, Managing Director at Mayfield Fund
- Scott Raney, Partner at RedPoint Ventures
- Susan St. Ledger, President, Worldwide Field Operations at Splunk

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Metrics, Numbers & Momentum Stats

- **Funding to date:** $349 million

- **Investors:** Bessemer Venture Partners, Franklin Templeton, Geodesic Capital, GGV Capital, IVP, Mayfield, Redpoint Ventures, T. Rowe Price funds and accounts, True Ventures

- **Company valuation:** $5.1 billion, as of Series E funding, March 2020

- **Portfolio offerings:** Open source and commercial enterprise software, as well as managed service offerings

- **Open source software downloads:** More than 80 million per year

Customers

~250 of the Global 2000 and more than 100 of the Fortune 500

- Key customer industries:

  - Communications, financial services, gaming, healthcare, insurance, public sector, retail, transportation, technology services

- More than 1,000 enterprise customers, including:

  - Adobe, AstraZeneca, Barclays, Citadel, Credit Karma, Equifax, H&R Block, Hulu, Loblaw, Mercedes-Benz, Pandora, Petco, Progressive, Roblox, Shopify

- Open source users: Nearly all of the Global 2000 use at least one of the HashiCorp products. Notable organizations who have talked publicly about their usage of HashiCorp products include:

  - BetterHelp, Cloudflare, Condé Nast, DataDog, Instacart, Peloton, Rubrik, Stripe, Salesforce, Segment, Slack, Spotify, The New York Times, 24 Hour Fitness

Community

- HashiCorp User Group (HUG) community:

  - More than 30,000 members globally

  - HashiCorp has user groups in 138 cities and 48 countries around the world

- Member, Cloud Native Computing Foundation (CNCF)

- Founding Member, Service Mesh Interface (SMI)

Partner & Ecosystem

200+ ecosystem integrations

- Cloud & infrastructure partners:

    - Amazon Web Services, Microsoft Azure, Google Cloud Platform, Oracle Cloud, VMware, Alibaba Cloud

- 75+ technology partners, including:

    - Cisco, DataDog, F5 Networks, GitHub, GitLab, MongoDB, NetApp, Palo Alto Networks, IBM Red Hat, Service Now, Splunk, Venafi (to see all partners)

- Resellers, System Integrators, and MSPs:

    - ~350 partners across North America, EMEA, and APJ.

Category

Multi-Cloud Infrastructure Automation

Customer Value Proposition

Infrastructure Enables Innovation.

Product Value Proposition

Provision, secure, connect, and run any infrastructure for any application.

About HashiCorp

HashiCorp is the leader in infrastructure automation for multi-cloud environments. We are building solutions that enable innovation at global enterprises, offering them a common cloud operating model via consistent workflows to provision, secure, connect, and run their infrastructure with any application. All our foundational technologies are open source and developed openly, and have been since our founding.

HashiCorp was founded in 2012 and is headquartered in San Francisco, though 85 percent of our employees work remotely, strategically distributed around the globe. From our inception we built the company with a remote-friendly approach to be able to more easily work with the best talent in the industry.

HashiCorp has nine principles that are the foundational characteristics of the company and serve as the rubric for decision making in a collective, consistent manner. The principles of HashiCorp are: integrity, kindness, pragmatism, humility, vision, execution, communication, beauty works better, and reflection. The principles were developed at the company's founding, and are at the core of everything we do.

HashiCorp has a thriving user community of tens of thousands, and our open source software receives tens of millions of downloads annually. HashiCorp has raised $349 million in funding to date, with the company valued at $5.1 billion following its Series E funding in March 2020. Major investors include Bessemer Venture Partners, Franklin Templeton, Geodesic Capital, GGV Capital, IVP, Mayfield Fund, Redpoint Ventures, T. Rowe Price funds and accounts, and True Ventures.

Today, we count approximately 250 of the Global 2000 as customers. HashiCorp is a Forbes Cloud 100 company (named #4 in 2019, #32 in 2018), was named a Cloud Startup to Bet Your Career On by Business Insider, a Startup To Watch by the San Francisco Chronicle, a CNBC Most Innovative Startup, a Gartner Cool Vendor, an IDC Innovator, and was named Partner of the Year 2019 by both Microsoft Azure and Google Cloud, and named a 2020 Microsoft Partner of the Year finalist for OSS on Azure, and Alliance Global ISV.