

Government Solutions from Brother

Technology to serve the public, uphold security
and maintain compliance.



Technology is Changing Fast

Managing IT in the public sector has never been easy. Technology is developing at a rapid pace. IT departments are challenged to control costs while maintain security. Brother understands. We offer cost-effective solutions to the printing and scanning functions common in government environments. As a technology partner, we can work with you to create solutions to the workflow challenges throughout every area of your government operations to help ensure the environment is efficient, secure and fiscally-responsible.



Today's Government Challenges

Tightening Budgets

In today's fast paced business environment and shifting economy, you've got to do more with less. Brother can help government offices and agencies meet the challenges of fiscally-responsible tech budgets with feature-rich products that can help cut costs and increase productivity. Brother has business-class solutions that are ideal for government agencies looking for cost efficient printing, business quality output and productivity enhancing features.



Security Threats

Government agencies require the tools to protect confidential and sensitive data from both internal and external security threats. Brother can help protect your agency's data and other confidential information from security threats with triple layer "in the box" security. Help safeguard government networks, keep printing and scanning devices secure, and protect documents in transit to and from print devices. In addition, Brother has collaborated with API Technologies Corp to offer Netgard™ MFD, a Common Access Card (CAC)/Personal Identity Verification (PIV) authentication system, for use with many Brother printers and MFPs, including the TAA-compliant MFC-L6900DWG and HL-L6400DWG.



Digital Transformation

Brother offers products and solutions that can help capture documents and convert them into electronic images and files, including reports, records, contracts, and more. Digitized documents can be scanned to email, folders or other applications for easy archiving, organization, and retrieval. Documents can then be shared between other government agencies, departments, and offices at the click of a button – keeping it secure and organized, enabling collaboration, and helping to reduce errors.



Protecting the Environment

Government agencies need environmentally preferable products, supplies and packaging to help support greener initiatives. As a result, organizations are often mandated to source products that help reduce energy consumption, emissions, landfill waste and noise. Brother helps support these initiatives throughout the entire lifecycle of our products. Many of our printers and MFPs are EPEAT® rated and meet ENERGY STAR® specifications, so they will consume less energy throughout their useful lives, helping government agencies reduce their overall environmental impact.



6 Key Reasons to Choose Brother:

1 TAA Compliant Products

Brother offers robust and reliable Brother Workhorse Series printers that comply with the Trade Agreements Act (TAA). The MFC-L6900DWG and HL-L6400DWG are ideal for any government agency, business or organization seeking secure document management solutions that meet federal demands. These models are a fiscally responsible choice for mid-to large-sized government workgroups with demanding print and scan volumes with varying levels of security requirements. The MFC-L6900DWG and HL-L6400DWG are available on several Government-wide Acquisition Contracts (GWAC) contracts including GSA, SEWP, and NITAAC.



2 Security and Compliance

To help protect against print security threats and maintain compliance, Brother business products offer three lines of defense - one at every critical level:

- **Network Security:** Eliminate outside threats while supporting the latest protocols and enabling device sharing
- **Device Security:** Limit device access at the group, individual and activity level
- **Document Security:** Enable users to protect sensitive or confidential data sent over networks

For additional security, Brother has collaborated with API Technologies Corp to offer Netgard™ MFD, a CAC/PIV authentication system, for use with many Brother printers and MFPs, including the TAA-compliant MFC-L6900DWG and HL-L6400DWG.



3 Advanced Connectivity Options

Brother offers a number of products and solutions with cutting-edge mobile device and web-based features to support public sector requirements and initiatives. These features help agencies to connect, print and share important information virtually anytime, anywhere – quickly, easily and securely.

- Print / scan documents over the network
- Scan to Word / Excel / PowerPoint; scan to mobile¹
- Print directly to / from most mobile devices²
- Print to /scan from the cloud³

4 Reliability

Brother markets a wide selection of products designed and built with a single goal in mind – to exceed customer expectations. Brother has won numerous awards for reliability including the PC Magazine coveted “Business Choice” Award for six years in a row and the Buyers Lab “Monochrome Printer & MFP Line of the Year” award in 2017.

5 Major Account Program

The Major Account Program offers a dedicated support team to provide customized service programs tailored to meet the needs of the public sector. Benefits include:

- Priority call support
- Customized call scripts
- Next day express exchange
- Discounted parts ordering

6 Competitive Pricing and Total Cost of Ownership

Brother offers a Value Print Program (VPP) for customers who commit to using Brother products and their Genuine Brother Supplies for a three-year term. Under this program, organizations receive limited warranty extensions for up to three years and discounts on Genuine Brother Supplies.



See Brother solutions for every aspect
of the public sector environment..

Lift
here
to learn
more!

¹ Requires internet connection.

² Requires connection to a wireless network.

³ Requires an Internet connection and an account with desired service.

Administration Office (Federal / State / Local)

Brother offers a multitude of print, copy, fax and scan solutions to help meet the needs of virtually any government office or department.

Print / Scan

- Agency Communications
- Reports
- Financial Data – Budgets, Forecasts, Planning
- Form Data

Multifunction

- Print / Copy / Scan / Fax
- HR/personnel files
- Military personnel files
- Invoice processing
- Contract management
- Professional licensing boards
- DMV records
- Case files
- Court cases / documents

Labels

- Name Tags / Badges
- Agency Labels
- Asset Tracking



Balanced Deployment

Brother will help you deliver the appropriate number of devices to your agencies' different departments to ensure you are making the most fiscally-responsible decisions as it relates to printing and scanning.

Workgroup

- Mid to Large
- Shared Office Space
- Breakroom

Labeling

- Visitor Management
- Address Labels
- Filing

Administrative Offices

- Color and Mono
- Print / Copy / Scan / Fax



Collaborative Environment

Brother has a variety of solutions available to assist government agencies while collaborating with other officials, colleagues and peers.

Multifunction

- Administrative / Back Office
- Print / Copy / Scan / Fax

Mobile

- Print from or Scan to Mobile Devices
- Support BYOD Initiatives

Scanning

- Capture and Archive Documents
- Collaborate and Share Documents



Regulatory Compliance

Brother has a number of solutions available to help ensure compliance with public sector rules and legislations – particularly where non-compliance could mean a federal violation.

Labeling

- Food Safety Practices (Food Safety Modernization Act)
- Prescription Medication

Safety

- UL Certified

Environment

- RoHS Compliant

Green Procurement

- EPEAT®

Energy

- ENERGY STAR®
- DOE Certified
- CEC Certified

Federal

- TAA Compliance



Full Line of Public Sector Solutions



Printers/MFPs



Fax



Labeling



Scanners

For more information, please email governmentsales@brother.com
or call **866-455-7713** (option 7).

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