

Find Accounts and Intelligently Engage

InsideView helps sales teams drive more revenue and win more deals by providing **Data + Insights + Connections**. It saves sales reps time and makes them more effective by keeping them well informed. The information in InsideView is constantly updated from 40,000 financial, media, and social sources. InsideView contains 19 million company and 71 million contact profiles.

InsideView data and intelligence

InsideView embeds these three essential elements of actionable B2B data and intelligence into your sales and marketing workflow.

- 1** Industry-leading company and contact data
- 2** Real-time insights from social media and breaking news
- 3** Connections that show how you and your colleagues are connected to your prospects

What can you do with InsideView Insights?

InsideView Insights delivers continuously refreshed company and contact data and intelligence directly into your daily workflow. Its task-based user experience optimizes the entire sales process, paving the way for smarter sellers and faster closers.

You can:

- Find and prioritize leads.
- Research what's going on in your target accounts.
- Get warm introductions to prospective buyers.
- Update your CRM data with just a click.

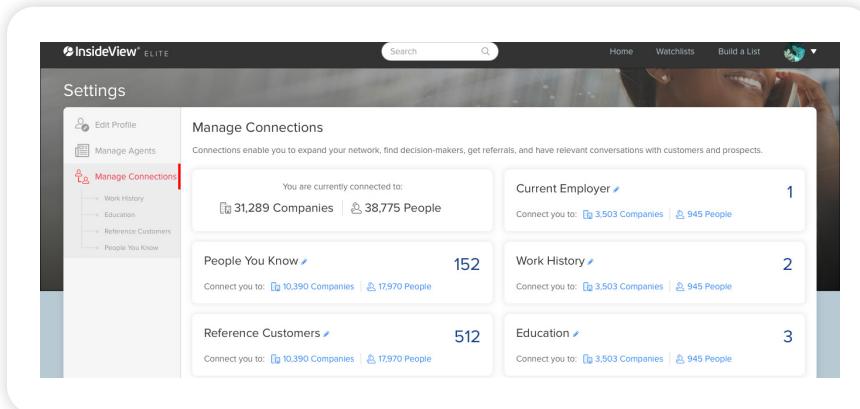
Unlike other prospecting and data solutions, InsideView:

- Uncovers executive profiles and relationships you might not find anywhere else.
- Aggregates and continuously refreshes its data and intelligence from 40,000+ sources to help your team win.
- Provides timely alerts and sales triggers so you know when to engage.
- Enables you to build customized lists of net new prospects and add companies and contacts into CRM.



Connections

InsideView can help you prospect more effectively and connect with more people by expanding your available relationships.



InsideView ELITE

Settings

Manage Connections

You are currently connected to: 31,289 Companies | 38,775 People

Current Employer 1

Connect you to: 3,503 Companies | 945 People

People You Know 152

Connect you to: 10,390 Companies | 17,970 People

Work History 2

Connect you to: 3,503 Companies | 945 People

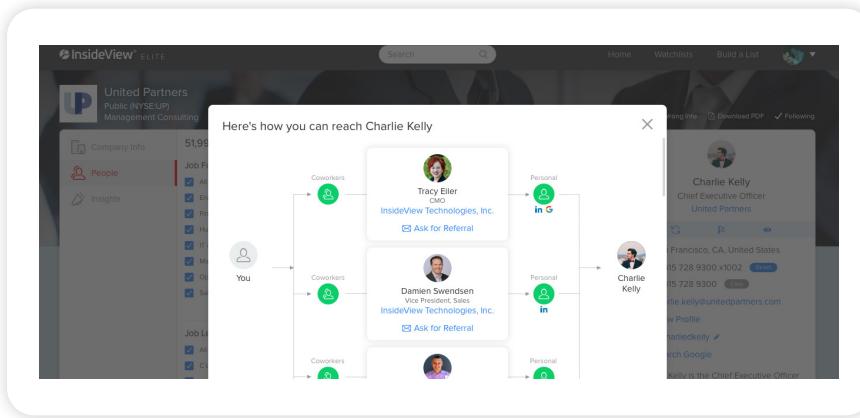
Reference Customers 512

Connect you to: 10,390 Companies | 17,970 People

Education 3

Connect you to: 3,503 Companies | 945 People

Your professional and social connections are there. You can see your connections from Outlook, GMail, previous employments, alumni, and reference customers, all in one place.



InsideView ELITE

United Partners Public (NYSE:UP) Management Consulting

Here's how you can reach Charlie Kelly

You

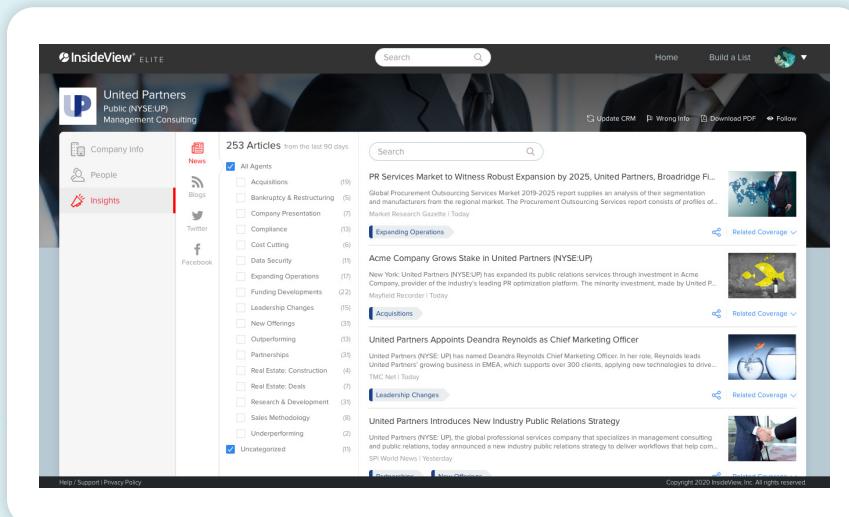
Coworkers

Personal

Charlie Kelly

Ask for Referral

See your coworkers' connections, too.



InsideView ELITE

United Partners Public (NYSE:UP) Management Consulting

253 Articles from the last 90 days

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PR Services Market to Witness Robust Expansion by 2025, United Partners, Broadridge Financial Solutions, Inc. (NYSE:BP) has expanded its public relations services through investment in Acme Company, provider of the industry's leading PR optimization platform. The minority investment, made by United Partners (NYSE:UP) in today's

Acme Company Grows Stake in United Partners (NYSE:UP)

United Partners (NYSE:UP) has expanded its public relations services through investment in Acme Company, provider of the industry's leading PR optimization platform. The minority investment, made by United Partners (NYSE:UP) in today's

United Partners Appoints Deandra Reynolds as Chief Marketing Officer

United Partners (NYSE:UP) has named Deandra Reynolds Chief Marketing Officer. In her role, Reynolds leads United Partners' growing business in EMEA, which supports over 300 clients, applying new technologies to serve

United Partners Introduces New Industry Public Relations Strategy

United Partners (NYSE:UP) is a global professional services company that specializes in management consulting and public relations, today announced a new industry public relations strategy to deliver workflows that help companies

SPN World News | Yesterday

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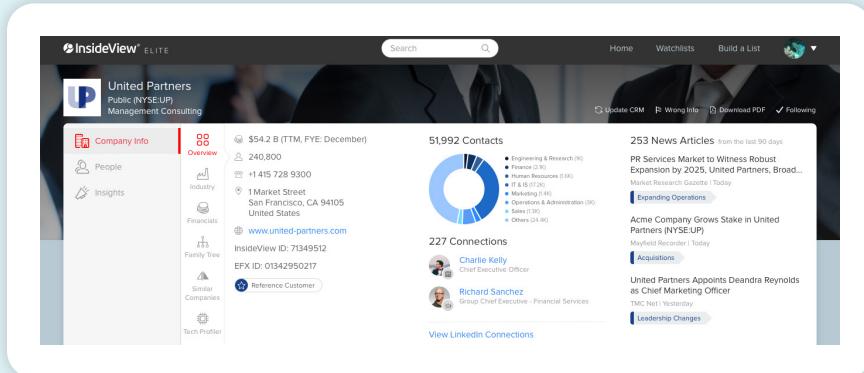
Insights

With InsideView, you'll know what's going on with prospects and when to reach out to clients.

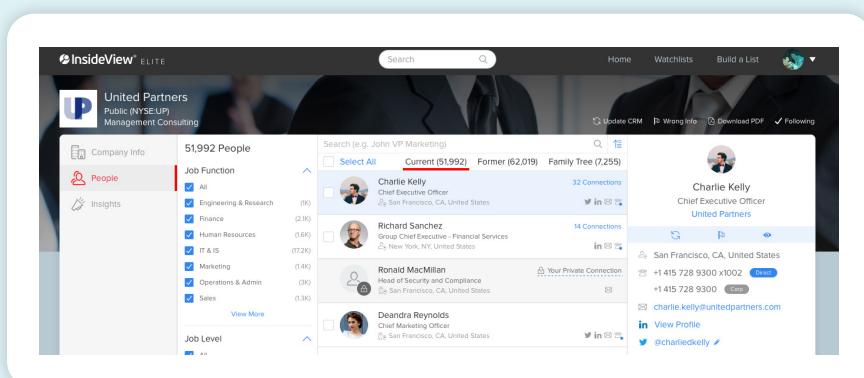
- Be more effective when talking to clients.
- Reduce research time with news from 40,000+ sources.
- Reduce the noise! See only the sales triggers that are important to you.
- Set up email alerts to let you know of important events about your prospects and customers.

Data

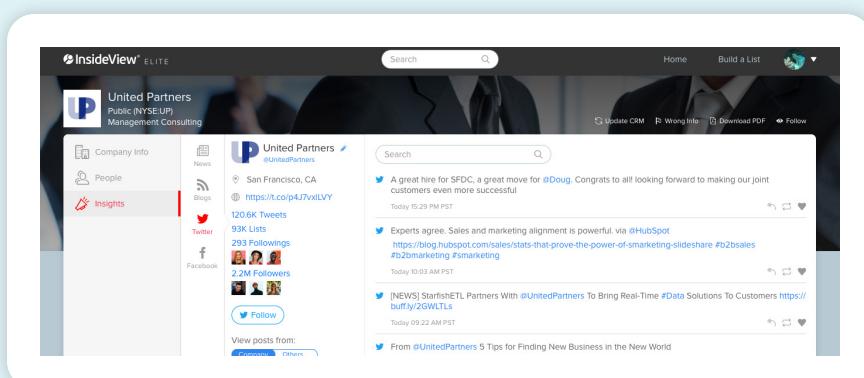
Understand your prospects and clients better with InsideView data.



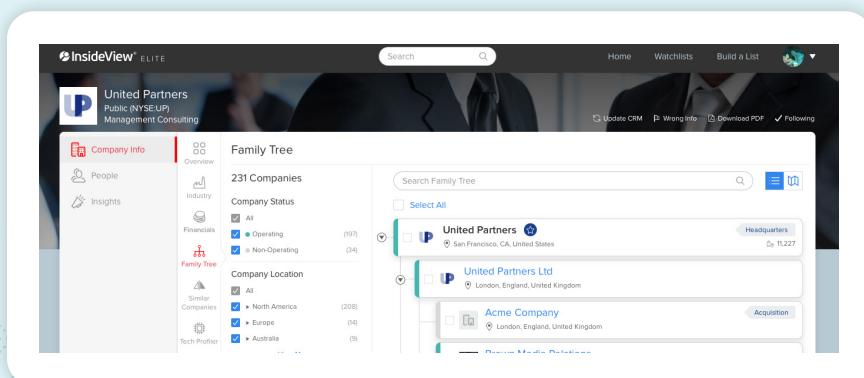
See general firmographic information.



Search for decision-makers and explore contact profiles with no restrictions on the number of emails that you can send.



Review social feeds.



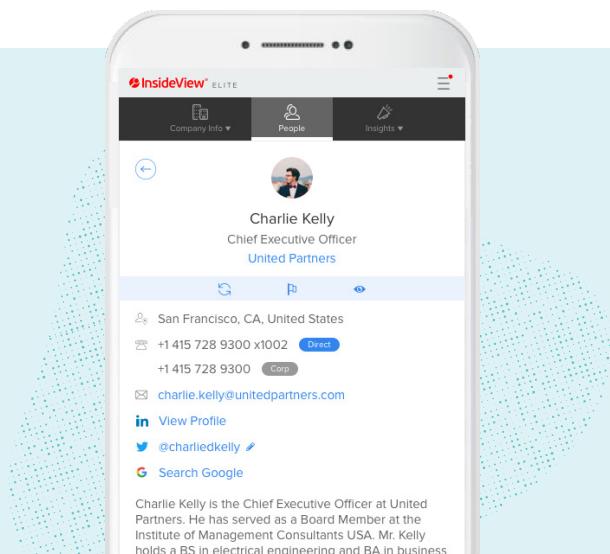
See more data, including family trees, competitors, industry profiles, and financials.

Build prospect lists easily and eliminate annual list loads!

And to refine your prospecting further, see technology profiles on our top 500,000 accounts, with Tech Profiler. We track 3,200 front-end and back-end technologies.

Stay informed wherever you go with the InsideView Insights mobile app:

- Quickly access information about the people and companies on your calendar.
- Stay current on organizations and decision-makers with mobile alerts.
- See and respond to social posts to remain top of mind with prospects and customers.



Access anytime, anywhere with the Browser Extension

Tap into InsideView while using LinkedIn or other websites to always have the latest data and insights at your fingertips.

Other InsideView Insights features

Feature	Use
Task-Based Interface	Designed around common sales workflows
Watchlist Email Alerts	To stay current on customers and prospects
World-Class Technical Support and a Customer Success Manager	Committed to your adoption and success
Strict Data Usage Policy	Your data is always and only your data
One-Click Data Update	With integrations to leading CRM systems
ISO Security Certified	Assured security

Other solutions from InsideView

Cross-Functional Solutions

- InsideView APIs
- InsideView Professional Services

Customer Data Management



InsideView
DATA INTEGRITY

Market Segmentation and Planning



Marketing

Sales Acceleration



InsideView
INSIGHTS

Operations

Sales

The InsideView Advantage

InsideView helps businesses drive rapid revenue growth by empowering business leaders to discover new markets, target and engage the right buyers, and manage customer data quality. Our AI-based B2B data and intelligence platform delivers the industry's most relevant and reliable buyer signals and, combined with InsideView's data expertise and best-in-class customer support, is trusted by the world's best performing companies.

For more information, contact us at www.insideview.com

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