

CONSUMER REBATE OFFERS

| FALL 2020 | Receive a Lennox rebate up to \$1,350 • CANADA NF83C | | | | | |
|-----------|--|---------|---------|--------|---------|--------|
| | SYSTEM REBATE MATRIX | | | | | |
| | | SLP99V | CBA38MV | EL296V | CBA27UH | EL296E |
| | XP/XC25 | \$1,100 | \$1,100 | \$900 | \$0 | \$0 |
| | XP/XC21 | \$900 | \$900 | \$700 | \$0 | \$550 |
| | XP/XC20 | \$900 | \$900 | \$700 | \$0 | \$0 |
| | SL18XP/C1 | \$700 | \$700 | \$550 | \$550 | \$400 |
| | XP/XC16 | \$500 | \$500 | \$400 | \$400 | \$350 |
| | EL16XP1 | \$400 | \$400 | \$350 | \$350 | \$300 |
| | EL16XC1 | \$350 | \$350 | \$300 | \$300 | \$250 |

SYSTEM "ADD-ONS"

| iComfort [®] S30 | \$75 |
|--|-----------------------|
| iComfort [®] E30 | \$25 |
| iComfort [®] M30 ¹ | \$10 |
| PureAir [™] S | \$100 |
| PureAir™ | \$25 |
| iHarmony® | \$75 |
| HVR/ERV | \$50 |
| 1 the iComfort® M3 | o is now ENERGY STAR® |

certified, homeowners may qualify for local star utility rebates based on Energy Star certification.

SYSTEM ELIGIBILITY

- 1. All system rebate offers must include a qualifying thermostat.
- System add-ons do not qualify for an individual rebate and cannot be combined with individual unit offers.
- 3. For full-system eligibility requirements, please see promotional guidelines.

QUALIFYING THERMOSTATS

- iComfort[®] S30
- iComfort[®] E30
- iComfort[®] M30
- CS7500
- CS5500
- Nest

- Honeywell
 - Programmable
- Emerson
 Programmable
- Ecobee

INDIVIDUAL REBATES

OUTDOOR UNITS

| XP/XC25 | \$200 | SLP99V | \$200 |
|-----------|-------|--------|-------|
| XP/XC21 | \$125 | EL296V | \$150 |
| XP/XC20 | \$125 | EL296E | \$100 |
| SL18XP/C1 | \$75 | | |
| XP/XC16 | \$50 | | |

INDOOR UNITS

MINI-SPLITS

| MWM, MCF, M22/M33, MMD | \$50 |
|---------------------------|-------|
| MLA, MPB | \$250 |

SELL BETWEEN: September 7, 2020 through November 27, 2020 INSTALL BY: December 4, 2020 SUBMIT CLAIMS BY: December 18, 2020 Disclaimer: Rebate requires purchase and installation of qualifying items and submission of a completed online rebate form and proof of purchase to lennoxconsumerrebates.ca no later than December 18, 2020. Rebate is paid in the form of a Lennox Visa Prepaid card. Card is subject to terms and conditions referenced on card and expires 12 months after the date of issue. The Visa prepaid card can be used anywhere Visa cards are accepted worldwide. The Visa card is issued by Peoples Trust Company pursuant to licence by Visa Int.



CONSUMER REBATE & FINANCING OFFERS CANADA & QUEBEC

FALL 2020

Consumer Financing Offers Receive up to \$1,350 PLUS don't pay for 6 months!

| Description | Promo Rate | Lennox Refund | Dealer Cost |
|---|------------|---------------|-------------|
| Quebec Only: 5.95% APR for 60 Months (60 Ammortization) | 8.50% | 6.50% | 2.00% |
| Canada: 2.95% APR for 24 Months (144 Amortization) | 10.50% | 6.50% | 4.00% |
| 6 Month Deferral | 4.45% | 3.20% | 1.25% |

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PROMOTION DETAILS

FALL 2020

Promotion Dates:

This promotional offer applies to:

- Qualifying product(s) purchased by a participating Lennox dealer between September 7, 2020, and November 27, 2020, and installed by December 4, 2020.
- Rebate claims submitted by December 18, 2020.

Dealer Eligibility:

To participate in this offer, dealers must have purchased a 2020 CAP Package. No portion of this promotional offer will be charged by the dealer to the homeowner.

Homeowner Eligibility:

Purchases of qualifying product(s) must be made by the individual receiving the rebate.

Exclusions:

- This promotional offer applies to residential applications only. Commercial installations, homebuilder or contractor purchases for new construction, homeowner upgrades through homebuilder or contractor, or installations in multi-family dwellings, or any dwelling other than a single-family residence do not qualify.
- This promotional offer is not valid for purchases made through retail partners, including, but not limited to, Costco Wholesale, The Home Depot, or Lowe's Home Improvement.
- This promotional offer cannot be combined with any other Lennox consumer promotional offer.

Product Availability:

Only equipment and systems listed on promotion are eligible for this promotional offer and are subject to availability. New products are subject to availability in certain markets. Multiple qualifying products may be sold within an individual family or household.

Acceptable Product Substitutes:

The following product substitutes are eligible for the Fall 2020 Consumer Promotion. Products are subject to availability.

- ° SLP99V substitute: SLP98V
- ° CBA38MV substitutes: CBX40UH and CBX32MV
- ° EL16XC1 substitute: XC14
- ° CBA27UH substitute: CBX27UH

System Eligibility Requirements:

- All Lennox system rebates require a qualifying indoor unit, outdoor unit, and either a system add-on or a qualifying thermostat.
- Exception: System add-ons are eligible for rebate when purchased with a packaged unit.
- System add-on options: iComfort[®] S30, iComfort[®] E30, iComfort[®] M30, PureAir[™]S, PureAir[™], iHarmony[®], HRV, and ERV.
- System add-on options do not qualify for an individual rebate and cannot be combined with individual unit offers.
- Qualifying thermostats: iComfort[®] S30, iComfort[®] E30, iComfort[®] M30, iComfort[®] Wi-Fi, CS7500, CS5500, Honeywell Programmable, Nest, Emerson Programmable, and Ecobee.
- Third-party thermostats must be purchased through Lennox.
- Thermostat serial numbers are required for claim entry.

Lennox Visa Prepaid Card:

After the rebate claim is audited, approved, and paid:

- Lennox will bill the dealer its portion of the rebate based on the dealer's CAP package level.
- Rebates will be issued in the form of a Visa Prepaid card sent directly to the purchasing homeowner.
- Cards are valid for 12 months from the date of issue.
- Please allow two to four weeks for Visa prepaid card processing after claim has been properly submitted, processed, and approved.
- See card FAQs for more details.

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CLAIM SUBMISSION

FALL 2020

Claim Submission:

- Claims must be submitted online by the claim submission date.
 Failure to do so will result in the claim being declined and subject to the submitting dealer's expense.
- Homeowners are responsible for rebate claim entry; dealers are responsible for financing claim entry.
- · Claims paid on returned products may be subject to reversal.
- Incomplete, illegible, early, or late submissions will be declined.
- · Lennox is not responsible for lost or missing paperwork.
- Lennox reserves the right to request additional information to validate a claim and to inspect any installation that is a part of this promotional offer.
- Claim review will not begin until Lennox receives all proper documentation.

Rebate Claims:

Rebate claims must be entered online at lennoxconsumerrebates.ca.

Financing Claims:

No claim entry is needed for financing claims. The dealer will be funded the promotional rate up front from SNAP Home Finance. All loans must be funded by December 11, 2020.

Promotion Claim Documentation:

A homeowner invoice is required for each claim submission and should be attached online at the time the claim is entered.

Invoice to Homeowner:

The following must be included on the invoice in order for the claim to be processed:

- Dealer name and address
- Invoice number
- Homeowner name and installation address
- All model numbers, including those for thermostats
- Serial numbers of the products being claimed (equipment sticker is acceptable)
- Date of installation (do not use dealer invoice date or paid date if it is not the same as the installation date)

Completing the Claim:

- Please fill out the claim(s) in entirety. Failure to do so could delay rebate or financing credit processing.
- If there is an error with the claim and additional information is required, 360Insights will send an email to the homeowner notifying them of the error (homeowner email is required for claim status notification).

Claim Status:

A homeowner can check their claim status on lennoxconsumerrebates.ca. If a claim needs further follow-up, the email address provided upon claim entry will receive a weekly email until the information is provided or until the promotion's claim deadline.

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LENNOX VISA PREPAID CARD FAQS

At what type of merchants can I use my card?

You may use your Lennox Visa Prepaid card at any physical merchant locations, online, over the phone, and for mailed payments. Many online merchants perform address, postal code, and/or name verification. If your current personal information is not associated with the card, you may update your profile at the website listed on the back of your card.

Where can I use my card?

Use your card anywhere Visa cards are accepted around the world. Please note that some merchants may choose not to accept foreign currency at their own discretion. If this occurs, pay for your purchase with another form of payment and use your card at a different merchant.

Do the funds on my card expire?

The Lennox Visa Prepaid has an expiration date of 12 months from the date of issue.

How do I check my balance without being charged a fee?

Your card balance may be checked for free by logging on to PrepaidCardStatus.com or by calling 1.866.230.3890.

Can I get cash from an ATM or bank?

There is a \$4.95 transaction fee to withdrawal cash from an ATM. Keep in mind, there may be an additional operator fee depending on the ATM you use. You can withdraw up to \$1,000 per day.

REWARD CARD CAD \$250 Air is life. Make it perfect." 4000 1234 5678 9010 VALID THRU 12/20 JOHN CARDHOLDER

Disclaimer: The Visa Prepaid card can be used anywhere Visa cards are accepted worldwide. The Visa card is issued by Peoples Trust Company pursuant to licence by Visa Int. *Trademark of Visa International Service Association and used under licence by Peoples Trust Company.

LENNOX VISA PREPAID CARD FAQS

Where can I see my transaction history and check my balance?

You can view your transactions and check your balance by visiting the website listed on the back of your card or by calling 1.866.230.3809. Live agents are available 24 hours a day, 7 days a week. You will be able to access your transaction history online and print statements.

I returned an item purchased with my card. When will the credit be reflected on my account?

Even after the balance is depleted, you should keep your card until you know that you will not be returning any of the items purchased with the card. If you do try to return items, the store's policy may require you to present the card used to make the purchase. You should destroy the card once you are sure you no longer need it. Allow five to ten business days for returns to post to your card account.

Can my card ever have a negative balance?

Any authorization request that is greater than your card's available balance will be declined; however, there may be times when a merchant completes a transaction without prior authorization. If an overdraft occurs, you will be required to make a payment to cardholder services to cover the negative amount. Payments should be sent to:

Cardholder Services P.O. Box 5109 Buffalo Grove, IL 60089



What are the fees associated with using the card?

Please see the Cardholder Agreement for any fees associated with the card. The Cardholder Agreement can be found on the back of your card carrier or at PrepaidCardStatus.com.

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FALL LENNOX NATIONAL CONSUMER PROMOTION CONSUMER REBATE SUBMISSION FORM

Dealer Instructions Please complete the information below for your homeowner to use to enter their rebate claim at lennoxconsumerrebates.ca. Keep a copy for your records.

HOMEOWNER INFORMATION

| NAME: | | | |
|---------------------------------|--|-------------------------------|--|
| MAILING ADDRESS: | | | |
| | | ZIP/POSTAL: | |
| EMAIL ADDRESS: | | | |
| INSTALLATION ADDRESS (IF DIFFER | ENT FROM MAILING ADDRESS): | | |
| CITY: | STATE/PROV: | ZIP/POSTAL: | |
| INSTALLATION DATE: | TION DATE: HOMEOWNER INVOICE #: | | |
| Homeowner agrees to submit th | is rebate online at lennoxconsumerre | bates.ca by December 18, 2020 | |
| | | DATE: | |
| | prmation on time could lead to forfeit regarding this claim submission will be se | - | |

PRODUCT INFORMATION For additional product, please use a separate form

(Do not enter the letter "S" if it is the first character)

| PRODUCT TYPE: | SERIAL NUMBER: | MODEL NUMBER: |
|----------------------------|----------------|---------------|
| Furnace/Air Handler: | | |
| Air Conditioner/Heat Pump: | | |
| Thermostat: | | |
| System Add-On: | | |

LENNOX DEALER INFORMATION

| NAME: | | |
|------------------|-------------|-------------|
| MAILING ADDRESS: | | |
| CITY: | STATE/PROV: | ZIP/POSTAL: |

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